



AIG Financial Distributors Appoints John D. Stout to Head Sales Training and Development

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Industry veteran will lead employee training and development, head AIG Financial Distributors University

LOS ANGELES--(BUSINESS WIRE)--Jul. 8, 2014-- AIG Financial Distributors, the sales and distribution arm of American International Group's (NYSE: AIG) Life and Retirement business, announced today that it has appointed John D. Stout Senior Vice President, Sales Training and Development, effective immediately. In the newly created position, Mr. Stout will launch and lead AIG Financial Distributors University, implementing strategies to develop current sales professionals and also train future generations of financial advisors and agents. He will report directly to Steve Maginn, President and CEO, AIG Financial Distributors.

"John is an accomplished industry veteran, bringing nearly 30 years of experience in the life, annuity and health arena," said Mr. Maginn. "His breadth of expertise and demonstrated track record of success in talent selection and employee development will be tremendous assets to us, and will contribute greatly to AIG Financial Distributors' goal of becoming an organization that not only provides unique opportunities for growth and development of current talent, but also an organization that is committed to identifying the next generation of financial services professionals."

After earning an M.A. and Ph.D. in industrial and organizational psychology from the University of Houston, Mr. Stout served in a series of increasingly important executive positions at LIMRA International, MetLife, Foresters, and Futurity Insurance Group. His responsibilities spanned organizational, leadership, management, and sales force development. Most recently Mr. Stout headed JD Stout Consulting, LLC, providing comprehensive consulting services for life and annuity companies.

"John will put into motion our vision to further develop the most knowledgeable and best-trained team in the industry," continued Mr. Maginn. "This is a real competitive advantage for AIG, one that greatly benefits our distribution partners and customers, and is key to fulfilling our mission to be the premier provider of protection, investment and income solutions needed for financial and retirement security."

"We look forward to working toward attracting, training, and developing the best sales team in the industry," said Mr. Stout. "AIG's tremendous strength and scale provides a great foundation to accomplish this and so much more."

American International Group, Inc. (AIG) is a leading international insurance organization serving customers in more than 130 countries and jurisdictions. AIG companies serve commercial, institutional, and individual customers through one of the most extensive worldwide property-casualty networks of any insurer. In addition, AIG companies are leading providers of life insurance and retirement services in the United States. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | Twitter: [@aiginsurance](https://twitter.com/aiginsurance) | LinkedIn: <http://www.linkedin.com/company/aig> |

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Source: American International Group, Inc.

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