## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### **FORM 10-Q**

For the transition period from to

**Commission File Number 1-8787** 



### American International Group, Inc.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of

incorporation or organization)

13-2592361 (I.R.S. Employer Identification No.)

175 Water Street, New York, New York

10038

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (212) 770-7000

Securities registered pursuant to Section 12(b) of the Securities Exchange	e Act of 1934:	
Title of each class Common Stock, Par Value \$2.50 Per Share Warrants (expiring January 19, 2021) 5.75% Series A-2 Junior Subordinated Debentures 4.875% Series A-3 Junior Subordinated Debentures Stock Purchase Rights Depositary Shares Each Representing a 1/1,000th Interest in a Share of Series A	Trading Symbol AIG AIG WS AIG 67BP AIG 67EU	Name of each exchange on which registered  New York Stock Exchange  New York Stock Exchange
5.85% Non-Cumulative Perpetual Preferred Stock	AIG PRA	New York Stock Exchange
Indicate by check mark whether the registrant (1) has filed all reports requiring the preceding 12 months (or for such shorter period that the registr requirements for the past 90 days. Yes $\square$ No $\square$	•	` '
Indicate by check mark whether the registrant has submitted electronically Regulation S-T (§232.405 of this chapter) during the preceding 12 months Yes $\square$ No $\square$	•	·
Indicate by check mark whether the registrant is a large accelerated filer, emerging growth company. See the definitions of "large accelerated filer," Rule 12b-2 of the Exchange Act.		
Large accelerated filer $\square$ Non-accelerated filer $\square$		Accelerated filer ☐ Smaller reporting company ☐ Emerging growth company ☐
If an emerging growth company, indicate by check mark if the registrant revised financial accounting standards provided pursuant to Section 13(a)		
Indicate by check mark whether the registrant is a shell company (as defin	ned in Rule 12b-2 of	f the Exchange Act). Yes $\square$ No $ ot \square$
As of July 29, 2020, there were 861 433 900 shares outstanding of the re-	nistrant's common s	tock

# AMERICAN INTERNATIONAL GROUP, INC. QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2020

### TABLE OF CONTENTS

**FORM 10-Q** 

Item Number	Description	Page
Part I — Fi	nancial Information	
ITEM 1	Condensed Consolidated Financial Statements	2
	Note 1. Basis of Presentation	9
	Note 2. Summary of Significant Accounting Policies	11
	Note 3. Segment Information	15
	Note 4. Fair Value Measurements	18
	Note 5. Investments	35
	Note 6. Lending Activities	48
	Note 7. Reinsurance	52
	Note 8. Variable Interest Entities	55
	Note 9. Derivatives and Hedge Accounting	57
	Note 10. Insurance Liabilities	61
	Note 11. Contingencies, Commitments and Guarantees	64
	Note 12. Equity	66
	Note 13. Earnings Per Common Share	72
	Note 14. Employee Benefits	73
	Note 15. Income Taxes	74
	Note 16. Subsequent Events	77
ITEM 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	78
	Cautionary Statement Regarding Forward-Looking Information	78
	Use of Non-GAAP Measures	81
	☐ Critical Accounting Estimates	84
	Executive Summary	87
	<ul> <li>Consolidated Results of Operations</li> </ul>	98
	☐ Business Segment Operations	104
	☐ Investments	141
	☐ Insurance Reserves	153
	Liquidity and Capital Resources	164
	☐ Enterprise Risk Management	176
	Regulatory Environment	181
	☐ Glossary	
	☐ Acronyms	183
ITEM		186
ITEM 3	Quantitative and Qualitative Disclosures About Market Risk	187
ITEM 4	Controls and Procedures	187
	Other Information	
ITEM 1	Legal Proceedings	188
ITEM 1A	Risk Factors	188
ITEM 2	Unregistered Sales of Equity Securities and Use of Proceeds	190
ITEM 4	Mine Safety Disclosures	190
ITEM 5	Other Information	190
ITEM 6	Exhibits	191
Signatures		192
	AIG   Second	Quarter 2020 Form 10-Q 1

## **Part I – Financial Information**

### Item 1. | Financial Statements

American International Group, Inc.	
Condensed Consolidated Balance Sheets	(unaudited)

	June 30,	Dec	cember 31, 2019
	2020		2019
ė	250 505	Ф	251.086
•		Φ	6.682
			841
			46.984
			18,792
	17,032		10,732
	21 316		13,230
			337,615
	350,151		337,015
	3,408		2.856
			2,334
	12,829		10,274
	34,556		
			37.977
			13.146
	10,003		11,207
	*		•
	13,455		16,383
	88,742		93,272
\$	569,388	\$	525,064
\$		\$	78,328
			18,269
			50,512
			151,869
			3,428
			-
			26,609
			25,479
			9,871
			93,272
	506,570		457,637
	485		485
	4,766		4,766
	(49,327)		(48,987)
	81,294		81,345
	15,847		23,084
	9,169		4,982
	62,234		65,675
	584		1,752
			67,427
\$		\$	525,064
<u> </u>	000,000	*	320,004
	\$ \$ \$	\$ 258,505 5,437 679 46,522 17,692 21,316 350,151 3,408 2,294 12,829 34,556 40,656 13,294 10,003 13,455 88,742 \$ 569,388 \$ 77,853 20,103 50,636 155,852 3,447 42,033 28,624 29,248 10,032 8,742 506,570 485 4,766 (49,327) 81,294 15,847 9,169 62,234 584 62,818	\$ 258,505 \$ 5,437 679 46,522 17,692 21,316 350,151 3,408 2,294 12,829 34,556 40,656 13,294 10,003 13,455 88,742 \$ 569,388 \$ \$ 77,853 \$ 20,103 50,636 155,852 3,447 42,033 28,624 29,248 10,032 88,742 506,570 \$ 485 4,766 (49,327) 81,294 15,847 9,169 62,234 584 62,818

See accompanying Notes to Condensed Consolidated Financial Statements 2 AIG | Second Quarter 2020 Form 10-Q

# American International Group, Inc. Condensed Consolidated Statements of Income (Loss) (unaudited)

	Three Months June 30		Six Months		ded
(dollars in millions, except per common share data)	 2020	2019	 2020	-,	2019
Revenues:					
Premiums	\$ 7,407 \$	7,430	\$ 14,850	\$	15,500
Policy fees	749	769	1,504		1,504
Net investment income:					
Net investment income - excluding Fortitude Re funds withheld assets	3,250	3,745	5,758		7,624
Net investment income - Fortitude Re funds withheld assets*	116	-	116		-
Total net investment income	3,366	3,745	5,874		7,624
Net realized capital gains (losses):					
Net realized capital gains (losses) - excluding Fortitude Re funds withheld assets	(1,591)	404	1,928		(42)
Net realized capital gains (losses) on Fortitude Re funds withheld assets*	96	-	96		· -
Net realized capital gains (losses) on Fortitude Re funds withheld embedded					
derivative*	(837)	-	(837)		-
Total net realized capital gains (losses)	(2,332)	404	1,187		(42)
Other income	206	213	424		431
Total revenues	9,396	12,561	23,839		25,017
Benefits, losses and expenses:					
Policyholder benefits and losses incurred	6,521	5,802	12.846		12,481
Interest credited to policyholder account balances	918	967	1,875		1,907
Amortization of deferred policy acquisition costs	754	1,439	2,616		2,728
General operating and other expenses	2,087	2,140	4,240		4,193
Interest expense	365	360	720		709
(Gain) loss on extinguishment of debt		15	17		13
Net (gain) loss on sale or disposal of divested businesses	8,412	1	8,628		(5)
Total benefits, losses and expenses	19,057	10,724	30,942		22,026
Income (loss) from continuing operations before income tax expense (benefit)	(9,661)	1,837	(7,103)		2,991
Income tax expense (benefit)	(1,896)	446	(992)		663
Income (loss) from continuing operations	(7,765)	1,391	(6,111)		2,328
Loss from discontinued operations, net of income taxes	(1)	(1)	(1)		(1)
Net income (loss)	(7,766)	1,390	(6,112)		2,327
Less:	( )/	,	(-)		,-
Net income from continuing operations attributable to					
noncontrolling interests	162	281	67		564
Net income (loss) attributable to AIG	(7,928)	1.109	(6,179)		1.763
Less: Dividends on preferred stock	8	7	15		7
Net income (loss) attributable to AIG common shareholders	\$ (7,936) \$	1.102	\$	\$	1,756
net moone (1000) attributable to 7110 common shareholders	 (1,000) Ф	1,102	 (0,204)	Ψ	1,700
Income (loss) per common share attributable to AIG common shareholders:					
Basic:					
Income (loss) from continuing operations	\$ (9.15) \$	1.26	\$ (7.11)	\$	2.00
Income (loss) from discontinued operations	\$ - \$	-	\$	\$	-
Net income (loss) attributable to AIG common shareholders	\$ (9.15) \$	1.26	\$ (7.11)	\$	2.00
Diluted:	( / -				
Income (loss) from continuing operations	\$ (9.15) \$	1.24	\$ (7.11)	\$	1.99
Income (loss) from discontinued operations	\$ - \$	-	\$	\$	-
Net income (loss) attributable to AIG common shareholders	\$ (9.15) \$	1.24	\$ (7.11)		1.99
Weighted average shares outstanding:	. , , .		, ,		
Basic	866,968,305	876,382,884	870,590,968		875,885,588
Diluted	866,968,305	888,325,042	870,590,968		882,921,247
	-,,	, ,	-,,		- ,- ,

Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.

See accompanying Notes to Condensed Consolidated Financial Statements.

# American International Group, Inc. Condensed Consolidated Statements of Comprehensive Income (Loss) (unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,			
(in millions)		2020		2019		2020		2019
Net income (loss)	\$	(7,766)	\$	1,390	\$	(6,112)	\$	2,327
Other comprehensive income, net of tax								
Change in unrealized appreciation (depreciation) of fixed maturity securities on								
which allowance for credit losses was taken		126		-		(233)		-
Change in unrealized appreciation of fixed maturity securities on								
which other-than-temporary credit impairments were taken		-		82		-		758
Change in unrealized appreciation of all other investments		10,082		2,914		4,540		5,622
Change in foreign currency translation adjustments		(61)		(129)		(146)		35
Change in retirement plan liabilities adjustment		9		8		2		7
Change in fair value of liabilities under fair value option attributable to changes in								
own credit risk		(2)		(2)		1		(2)
Other comprehensive income		10,154		2,873		4,164		6,420
Comprehensive income (loss)		2,388		4,263		(1,948)		8,747
Comprehensive income attributable to noncontrolling interests		153		291		44		580
Comprehensive income (loss) attributable to AIG	\$	2,235	\$	3,972	\$	(1,992)	\$	8,167

<u>See accompanying Notes to Condensed Consolidated Financial Statements</u> **4** AIG | Second Quarter 2020 Form 10-Q

# American International Group, Inc. Condensed Consolidated Statements of Equity (unaudited)

Additional Paid-in Common tock issued under stock plans of common stock Net income (loss) attributable to AIG or noncontrolling interests attributable to AIG or noncontrolling interests attack.  Additional Paid-in Common stock state and paid-in Stock or noncontrolling interests attack.  Additional Paid-in Paid-in Retained Comprehensive Income (Loss) attributable to AIG or noncontrolling interests attack.  Additional Paid-in Paid-in Retained Comprehensive Income (Loss) attributable to AIG or noncontrolling interests attack.  Additional Paid-in Retained Comprehensive Income (Loss) attributable to AIG or noncontrolling interests.  Additional Paid-in Retained Comprehensive Income (Loss) attributable to AIG or noncontrolling interests.  Additional Paid-in Retained Retained Comprehensive Income (Loss) attributable to AIG or noncontrolling interests.  Additional Paid-in Retained Comprehensive Income (Loss) attributable to AIG or noncontrolling interests.  Additional Paid-in Retained Comprehensive Income (Loss) attributable to AIG or noncontrolling interests.  Additional Paid-in Retained Comprehensive Income (Loss) attributable to AIG or noncontrolling interests.  Additional Retained Retained Retained Retained Income (Loss) attributable to AIG or noncontrolling interests.  Additional Retained Retained Retained Retained Income (Loss) attributable to AIG or noncontrolling interests.  Additional Retained Retained Retained Retained Income (Loss) attributable to AIG or noncontrolling interests.  Additional Retained Retained Retained Retained Income (Loss) attributable to AIG or noncontrolling interests.  Additional Retained Retained Retained Retained Income (Loss) attributable to AIG or noncontrolling interests.  Additional Retained Retained Retained Retained Income (Loss) attributable to AIG or noncontrolling interests.  Additional Retained Retained Retained Retained Retained Retained Retained Income (Loss) attributable to AIG or noncontrolling interests.  Additional Retained Retained Retained Retained Retained Retained Re
Capital Stock Stock Capital Earnings Income (Loss) Equity Interests Equity  Three Months Ended June 30, 2020  Balance, beginning of period \$ 485 \$ 4,766 \$ (49,334) \$ 81,188 \$ 24,062 \$ (994) \$ 60,173 \$ 1,670 \$ 61,843  Cumulative effect of change in accounting principle, net of tax  Preferred stock issued
Three Months Ended June 30, 2020           Balance, beginning of period         \$ 485         4,766         (49,334)         81,188         24,062         (994)         60,173         1,670         61,843           Cumulative effect of change in accounting principle, net of tax         -
Balance, beginning of period         \$ 485         4,766         (49,334)         81,188         24,062         (994)         60,173         1,670         61,843           Cumulative effect of change in accounting principle, net of tax         2
Cumulative effect of change in accounting principle, net of tax  Preferred stock issued  Common stock issued under stock plans  Purchase of common stock  Net income (loss) attributable to AIG or
principle, net of tax Preferred stock issued under stock plans Purchase of common stock Purchase of comm
Preferred stock issued
Common stock issued under stock plans 7 (9) (2) - (2) Purchase of common stock
Purchase of common stock
Net income (loss) attributable to AIG or
1011CONTROLLING INCOCCO
Dividends on preferred stock (8) - (8) - (8)
Dividends on common stock (275) - (275) - (275)
Other comprehensive income (loss) 10,163 10,163 (9) 10,154
Net decrease due to deconsolidation (1,219) (1,219)
Contributions from noncontrolling interests 3 3 3
Distributions to noncontrolling interests (20) (20)
Other 115 (4) - 111 (3) 108
Balance, end of period \$ 485 \$ 4.766 \$ (49.327) \$ 81,294 \$ 15,847 \$ 9,169 \$ 62,234 \$ 584 \$ 62,818
Six Months Ended June 30, 2020
Balance, beginning of year \$ 485 \$ 4,766 \$ (48,987) \$ 81,345 \$ 23,084 \$ 4,982 \$ 65,675 \$ 1,752 \$ 67,427
Cumulative effect of change in accounting
principle, net of tax (487) - (487) - (487)
Preferred stock issued
Common stock issued under stock plans 167 (264) (97) - (97)
Purchase of common stock (500) (500) - (500)
Net income (loss) attributable to AIG or
noncontrolling interests (6,179) - (6,179) 67 (6,112)
Dividends on preferred stock (15) - (15) - (15)
Dividends on common stock (551) - (551) - (551)
Other comprehensive income (loss) 4,187 4,187 (23) 4,164
Net decrease due to deconsolidation (1,171) (1,171)
Contributions from noncontrolling interests 4 4
Distributions to noncontrolling interests (42)
Other (7) 213 (5) - 201 (3) 198
Balance, end of period \$ 485 \$ 4,766 \$ (49,327) \$ 81,294 \$ 15,847 \$ 9,169 \$ 62,234 \$ 584 \$ 62,818

# American International Group, Inc. Condensed Consolidated Statements of Equity (unaudited)(continued)

(in millions)		Preferred Stock and Additional Paid-in Capital	Common Stock	Treasury Stock	Additional Paid-in Capital	Retained Earnings	Cor	Accumulated Other mprehensive come (Loss)	Total AIG Share- holders' Equity	Non- redeemable Non- controlling Interests	Total Equity
Three Months Ended June 30, 2019		Саріта	Stock	Stock	Сарна	Larrings	- 111	come (Loss)	Equity	meresis	Equity
Balance, beginning of period	\$	485 \$	4,766 \$	(48,999) \$	81,148 \$	21,259	\$	2,128	\$ 60,787	\$ 1,306	\$ 62,093
Preferred stock issued	•	-	-	-	-	-		-	_	-	-
Common stock issued under stock plans		-	_	8	(9)	_		_	(1)	_	(1)
Purchase of common stock		_	-	-	-	_		-	-	_	-
Net income attributable to AIG or											
noncontrolling interests		_	-	-	_	1.109		-	1,109	281	1,390
Dividends on preferred stock		_	-	-	_	(7)		-	(7)	_	(7)
Dividends on common stock		_	-	-	_	(279)		-	(279)	_	(279)
Other comprehensive income		_	-	-	-	-		2,863	2,863	10	2,873
Current and deferred income taxes		_	-	_	1	_		-	1	_	1
Net decrease due to acquisitions											
and consolidations		-	-	_	-	-		-	-	(12)	(12)
Contributions from noncontrolling interests		_	-	-	-	_		_	_	(10)	(10)
Distributions to noncontrolling interests		-	-	-	-	-		-	-	(10)	(10)
Other		-	-	-	71	(5)		-	66	1	67
Balance, end of period	\$	485 \$	4,766 \$	(48,991) \$	81,211 \$	22,077	\$	4,991	\$ 64,539	\$ 1,566	\$ 66,105
Six Months Ended June 30, 2019											
Balance, beginning of year	\$	- \$	4,766 \$	(49,144) \$	81,268 \$	20,884	\$	(1,413)	\$ 56,361	\$ 948	\$ 57,309
Preferred stock issued		485	-	-	-	-		-	485	-	485
Common stock issued under stock plans		-	-	153	(231)	-		-	(78)	-	(78)
Purchase of common stock		-	-	-	-	-		-	-	-	-
Net income attributable to AIG or											
noncontrolling interests		-	-	-	-	1,763		-	1,763	564	2,327
Dividends on preferred stock		-	-	-	-	(7)		-	(7)	-	(7)
Dividends on common stock		-	-	-	-	(557)		-	(557)	-	(557)
Other comprehensive income		-	-	-	-	-		6,404	6,404	16	6,420
Current and deferred income taxes		-	-	-	-	-		-	-	-	-
Net increase due to acquisitions											
and consolidations		-	-	-	-	-		-	-	96	96
Contributions from noncontrolling interests		-	-	-	-	-		-	-	2	2
Distributions to noncontrolling interests		-	-	-	-	-		-	-	(69)	(69)
Other		-	-	-	174	(6)		-	168	9	177
Balance, end of period	\$	485 \$	4,766 \$	(48,991) \$	81,211 \$	22,077	\$	4,991	\$ 64,539	\$ 1,566	\$ 66,105

See accompanying Notes to Condensed Consolidated Financial Statements.

## American International Group, Inc. Condensed Consolidated Statements of Cash Flows (unaudited)

Considerations from operating activities:         Cash (Cash (Ca		Six Months Ended June			
Net income (loss)	(in millions)				
Adjustments to reconcile net Income (loss) to net cash provided by (used in) operating activities:					
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:   Noncash revueues, expenses, gains and losses included in income (loss):   Net gain on sales of securities available for sale and other assets   (418)		\$	(6,112)	\$	2,327
Noncash revenues, openses, gains and losses included in income (loss):         (418)         (418)           Net gain jo sake of securities available for sake and other assess         6,28         (3)           Losses on settinguishment of debt         1         6           Losses on settinguishment of debt         2,26         6           Equity in (income) loss from equity method investments, net of dividends or distributions         2,56         2,567           Depreciation and other amortization         2,56         2,567           Impairments of assets         1,57         0,52           Changes in operating assets and liabilities:         1,587         0,52           Insurance reserves         1,787         0,22           Premiums and other each vables and payables – net         1,787         0,22           Premiums and other each vables and payables – net         1,052         0,27           Premiums and other each vables and payables – net         1,052         0,052           Current and deferred pions acquisition costs         2,235         0,052           Current and deferred pions acquisition costs         1,132         2,03           Current and deferred pions acquisition costs         1,132         2,03           Total adjustments         1,232         1,21         2,1	Loss from discontinued operations		1		1
Net gain on sales of securities available for sale and other assets	Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:				
Net (gam) loss on sale or disposal of divested businesses	Noncash revenues, expenses, gains and losses included in income (loss):				
Description of extinguishment of debt   17   13   13   13   13   13   13   13	Net gain on sales of securities available for sale and other assets		(418)		(141)
Equily in (norme) loss from equity method investments, net of dividends or distributions         236         (62)           Equity in (norme) loss from equity method investments, net of dividends or distributions         2,560         2,657           Depreciation and other amortization         66         1,657           Changes in operating assets and liabilities:			8,628		
Equity in (income) loss from equity method investments, net of dividends or distributions         2,366         2,657           Depreciation and other amount sasets         66         167           Changes in operating assets and liabilities:         1,267         2,266           Insurance reserves         1,778         2,25           Premiums and other receivables and payables - net         1,778         2,25           Premiums and other receivables and payables - net         1,778         2,23           Reinsurance assets and funds held under ensurance contracts         (2,25)         (2,25)           Currical on of oblered poly saquisition costs         (2,23)         (2,24)           Currical income taxes - net         1,1,689         309.99           Total adjustments         1,365         (3,09)           Total adjustments         1,325         (1,272)           Total adjustments         1,325         (1,272)           Sales or distributions of         1,325         (2,272)           Proceeds from (payments for)         1,386         12,761           Sales or distributions of         1,386         12,761           Available for sale securities         2,397         2,609           Other securities         2,119         1,778         2,292			17		
Depreciation and other amortization         2,565         2,557           Impairments of assets         167           Changes in operating assets and liabilities:         1,057         1,057           Insurance reserves         1,778         2,225           Premiums and other receivables and payables - net         1,778         2,234           Reinsurance assets and funds held under reinsurance contracts         (2,224)         2,234           Capitalization of deferred policy acquisition costs         (2,224)         2,234           Current and deferred price policy acquisition costs         (1,059)         2,523           Other, net         (1,069)         (3000)           Net cash frow I debt by (used in) operating activities         1,325         0,472           Cash flows from investing activities         1,325         0,272           Cash flows from investing activities         1,385         1,275           Other securities         2,037         2,609           Other securities         2,134         1,931           Divested businesses of         2,13         1,931           Principal payments received on and sales of mortgage and other loans receivable         2,13         2,13           Principal payments received on and sales of mortgage and other loans receivable         1,25					
Changes in operating assets and liabilities:         1,857         1,057           Changes in operating assets and payables - net receivables and payables - net in receivables and receivables and payables - net in receivables and receivables and reserved by receivable receivables and reserved by receivable receivables and receiva					
Permiums and other receivables and payables - net   1,875   2,234   2,245   2,245					
Insurance reserves         1,857         (1,057)           Premiums and other receivables and payables - net         1,778         22           Reinsurance assets and funds held under reinsurance contracts         (2,245)         (2,334)           Capitalization of deferred policy acquisition costs         (2,245)         (2,845)           Current and deferred income taxes - net         (1,732)         523           Other, net         (1,732)         (3,600)           Met cash provided by (used in) operating activities         1,325         (1,272)           Cash flows from investing activities         8         1,275           Proceeds from (payments for)         2,037         2,009           Other securities         2,037         2,009           Other securities         2,037         2,009           Other invested assess         2,134         1,931           Divested businesses, net         2,134         1,931           Maturities of Intend maturity securities available for sale         2,159         2,259           Purchases of:         2,259         2,259         2,279           Purchases of:         1,261         1,385         1,427           Maturities of Intend maturity securities available for sale securities         2,559         2,249			66		167
Premiums and other receivables and payables - net         1,778         2,724           Reinsurance assets and funds held under reinsurance contracts         (2,245)         (2,243)           Current and deferred policy acquisition costs         (1,629)         (2,824)           Current and deferred policy acquisition costs         (1,699)         (2,090)           Total adjustments         1,325         (3,000)           Total adjustments         -1,325         (1,722)           Cash floor from investing activities         -1,325         (1,722)           Cash floor from investing activities         -1,325         1,2762           Sales or distributions of:         1,388         1,2765           Available for sale securities         1,261         1,188           Other securities         2,134         1,931           Divested businesses, net         1,2761         1,188           Principal payments received on and sales of mortgage and other loans receivable         2,989         2,474           Purchases of:         (5,904)         (27,219)           Other securities         (5,904)         (27,219)           Other invested assets         (5,194)         (2,053)           Other invested assets         (5,194)         (2,053)           Other invested asse					
Reinsurance assets and funds held under reinsurance contracts         (2,284)         (2,843)           Capitalization of deferred policy acquisition costs         (1,732)         523           Other, net         (1,668)         (3,600)           Total adjustments         1,325         (3,600)           Net cash provided by (used in) operating activities         1,325         (1,727)           Cash flows from investing activities         3,200         1,325         (2,728)           Proceeds from (payments for payments from pa					
Current and deferred policy acquisition costs         (2,24)         (2,84)           Current and deferred income taxes - net         (1,762)         (2,84)           Other, net         (1,068)         (3,09)           Total adjustments         1,252         (2,872)           Cash provided by (used in) operating activities         1,252         (2,722)           Cash flows from investing activities         8         1,275         (2,722)           Proceeds from (payments for)         8         12,765         (2,073)         2,606           Other securities         2,134         1,276         2,005         2,00					
Current and deferred income taxes - net         (1,736)         523           Other, net         (1,069)         6999           Total adjustments         7,436         (3,009)           Net cash provided by (used in) operating activities         1,325         (1,272)           Cash flows from investing activities:         7           Proceeds from (payments for)         8         1,275           Sales or distributions of:         2,137         2,609           Available for sale securities         2,134         1,331           Other securities         2,134         1,331           Other invested assets         2,134         1,331           Other invested assets of treed maturity securities available for sale         12,761         1,88           Principal payments received on and sales of mortgage and other loans receivable         2,359         2,474           Purchases of:         2,2804         (27,219)           Available for sale securities         (29,804)         (27,219)           Other securities         (519)         (405)           Other invested assets         (1,285)         (1,223)           Mortgage and other loans receivable         (2,803)         (2,919)           Other, net         (2,903)         (4,921)					
Other, net         (1,089)         (909)           Total adjustments         7,436         (3,600)           Net cash provided by (used in) operating activities         1,325         (1,272)           Cash flows from investing activities         1         (2,272)           Proceeds from (payments for)         8         1         7,675           Sales or distributions of:         13,858         12,765         2,097         2,609           Other securities         2,037         2,609         2,134         1,931           Other securities         2,134         1,931         1,931           Divested businesses, net         2,1,19         -         2,144         1,931           Divested businesses, net         2,1,19         -         2,247         1,188         2,176,1         1,1,888         1,1,261         1,1,888         1,1931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,931         1,1,942         1,1,942         1,1,942         1,1,942         1,1,942         1,1,942         1,1,942         1,1,942					
Total adjustments         7,436         (3,800)           Net cash provided by (used in) operating activities         1,325         (1,272)           Cash flows from investing activities         1,325         (1,272)           Proceeds from (payments for)         Sales or distributions of:         3           Available for sale securities         2,037         2,609           Other invested assets         2,134         1,931           Divested businesses, net         2,119         -           Maturities of fixed maturity securities available for sale         12,761         11,888           Principal payments received on and sales of mortgage and other loans receivable         2,39         2,474           Purchases of:         (29,804)         (27,219)           Other securities         (29,804)         (27,219)           Other securities         (519)         (405)           Other invested assets         (520)         (425)					
Net cash provided by (used in) operating activities:					
Proceeds from (payments for vivities: Proceeds from (payments for vivities: Proceeds from (payments for vivities: Proceeds from (payments for vivities vivities vividends paid on common stock of preferred stock, net of insurance visities vividends paid on common stock of the vividends paid on preferred stock at end of perior of sex at end of sex at end of perior of sex at end of sex at end of perior of sex at end of sex at					
Proceeds from (payments for)   Sales or distributions of sale securities   13,858   12,765   Other securities   2,037   2,609   Other invested assets   2,134   1,931   1,93			1,325		(1,272)
Available for sale securities         13,858         12,765           Available for sale securities         2,037         2,609           Other invested assets         2,134         1,931           Divested businesses, net         2,119         -           Maturities of fixed maturity securities available for sale         12,761         11,888           Principal payments received on and sales of mortgage and other loans receivable         2,359         2,474           Purchases of:         (29,804)         (27,219)           Available for sale securities         (519)         (405)           Other invested assets         (519)         (405)           Other invested assets         (1,385)         (1,423)           Other invested assets         (1,385)         (1,423)           Other invested assets         (1,385)         (4,047)           Other invested assets         (2,653)         (2,919)           Net change in short-term investments         (2,653)         (2,919)           Net change in short-term investments         (2,903)         (4,147)           Other, net         (2,903)         (4,147)           Policyholder contract deposits         8,410         11,474           Policyholder contract deposits         8,567         (8,362)					
Available for sale securities         13,888         12,765           Other securities         2,037         2,039           Other invested assets         2,134         1,931           Divested businesses, net         2,119         -           Maturities of fixed maturity securities available for sale         12,761         11,888           Principal payments received on and sales of mortgage and other loans receivable         2,359         2,474           Purchases of:         400         (27,219)           Other securities         (519)         (405)           Other invested assets         (1,385)         (2,919)           Other invested assets         (1,385)         (2,919)           Not cappe and other loans receivable         (2,653)         (2,919)           Not cappe in short-term investments         (7,857)         (4,837)           Other, net         (2,603)         (4,127)           Net cash used in investing activities         (2,903)         (4,147)           Net cash used in investing activities         (8,401)         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         (8,567)         (9,302)           Issuance of preferr					
Other securities         2,037         2,609           Other invested assets         2,134         1,318           Divested businesses, net         2,119         -           Maturities of fixed maturity securities available for sale         12,761         11,888           Principal payments received on and sales of mortgage and other loans receivable         2,359         2,474           Purchases of:         (59,804)         (7,219)           Available for sale securities         (519)         (405)           Other securities         (519)         (405)           Other invested assets         (1,385)         (2,919)           Mortgage and other loans receivable         (2,653)         (2,919)           Net change in short-term investments         (7,857)         (4,837)           Other, net         (2,003)         (4,147)           Net cash used in investing activities         (2,903)         (4,147)           Proceeds from (payments for)         8,410         11,474           Policyholder contract deposits         8,410         11,474           Policyholder contract withirdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         (8,567)         (8,362)           Issuance of preferre					
Other invested assets         2,134         1,931           Divested businesses, net         2,119         -           Maturities of fixed maturity securities available for sale         12,761         11,888           Principal payments received on and sales of mortgage and other loans receivable         2,359         2,474           Purchases of:         29,804         (27,219)           Available for sale securities         (519)         (405)           Other invested assets         (1,385)         1,422)           Other invested assets         (2,653)         (2,919)           Mortgage and other loans receivable         (2,653)         (2,919)           Net cash used in investing activities         (2,653)         (3,19)           Other, net         4,047         989           Net cash used in investing activities         8,410         11,474           Net cash used in investing activities         8,410         11,474           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         8,550         2,199           Repayments of long-term debt and debt of consolidated investment entities         5,509         2,199           Purchase of common stock         6         6         7           Di					,
Divested businesses, net         2,119         1.2,161         11,888           Maturities of fixed maturity securities available for sale         12,761         11,888           Principal payments received on and sales of mortgage and other loans receivable         2,359         2,474           Purchases of:         (29,804)         (27,219)           Available for sale securities         (519)         (405)           Other invested assets         (1,385)         (1,423)           Not gage and other loans receivable         (2,653)         (2,919)           Net change in short-term investments         (7,857)         (4,837)           Other, net         (2,903)         (4,147)           Policy from financing activities         (2,903)         (4,147)           Proceeds from (payments for)         (2,903)         (4,147)           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         (8,567)         (8,362)           Issuance of preferred stock, net of issuance costs         (500)         -         -           Purchase of common stock         (500)         -         -           Dividends paid on preferr			4		,
Maturities of fixed maturity securities available for sale         12,761         11,888           Principal payments received on and sales of mortgage and other loans receivable         2,359         2,474           Purchases or:         29,804         (27,219)           Available for sale securities         (519)         (405)           Other securities         (519)         (405)           Other invested assets         (1,385)         (1,423)           Mortgage and other loans receivable         (2,653)         (2,919)           Net cash used in investing activities         (7,857)         (4,837)           Other, net         4,047         989           Net cash used in investing activities         (2,903)         (4,147)           Cash flows from financing activities         8,410         11,474           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         8,567         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         1,877         (910)           Issuance of preferred stock, net of issuance costs         5,509         2,199           Purchase of common stock         5					1,931
Principal payments received on and sales of mortgage and other loans receivable Purchases of:         2,359         2,474           Purchases of:         (29,804)         (27,219)           Other securities         (519)         (405)           Other invested assets         (1,385)         (1,223)           Mortgage and other loans receivable         (2,653)         (2,919)           Net change in short-term investments         (7,857)         (4,837)           Other, net         (2,903)         (4,147)           Ret cash used in investing activities         (2,903)         (4,147)           Proceeds from (payments for)         8,410         11,474           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         5,509         2,199           Issuance of preferred stock, net of issuance costs         -         485           Purchase of common stock         (500)         -           Dividends paid on preferred stock         (500)         -           Net cash provided by financing activities         (500)					-
Purchases of:         (29,804)         (27,219)           Available for sale securities         (519)         (405)           Other securities         (1,385)         (1,423)           Other invested assets         (2,653)         (2,919)           Mortgage and other loans receivable         (2,653)         (2,919)           Net change in short-term investments         (7,857)         (4,837)           Other, net         4,047         989           Net cash used in investing activities         (2,903)         (4,147)           Cash flows from financing activities         (2,903)         (4,147)           Policycholder contract deposits         8,410         11,474           Policycholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         (8,567)         (8,362)           Issuance of preferred stock, net of issuance costs         1,87         (910)           Issuance of preferred stock, net of issuance costs         5,509         2,199           Purchase of common stock         (500)         -           Dividends paid on preferred stock         (50)         -           Other, net         (551)         (557)           Other, net         (269) <t< td=""><td></td><td></td><td>4</td><td></td><td>,</td></t<>			4		,
Available for sale securities         (29,804)         (27,219)           Other securities         (519)         (405)           Other invested assets         (1,385)         (1,423)           Mortgage and other loans receivable         (2,653)         (2,919)           Net change in short-term investments         (7,857)         (4,837)           Other, net         (2,903)         (4,147)           Net cash used in investing activities         2,903         (4,147)           Posseds from (payments for)         8,410         11,474           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         (5,50)         2,199           Repayments of long-term debt and debt of consolidated investment entities         (5,57)         (8,362)           Susance of preferred stock, net of issuance costs         -         485           Purchase of common stock         (50)         -           Dividends paid on preferred stock         (15)         (7           Dividends paid on preferred stock         (551)         (557)           Other, net         (551)         (551)         (557)           Net			2,359		2,474
Other securities         (519)         (405)           Other invested assets         (1,365)         (1,423)           Mortgage and other loans receivable         (2,653)         (2,919)           Net change in short-term investments         (7,857)         (4,837)           Other, net         4,047         989           Net cash used in investing activities         2,903         (4,147)           Cash flows from financing activities         8,410         11,474           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         (8,567)         (8,362)           Issuance of preferred stock, net of issuance costs         -         485           Purchase of common stock         (50)         -           Dividends paid on preferred stock         (15)         (7)           Dividends paid on preferred stock         (551)         (557)           Dividends paid on common stock         (551)         (557)           Dividends paid on common stock         (551)         (557)           Other, net         (2,104)         5,218           Effect of exchange rate changes on cash and restricted cash			(20,004)		(07.010)
Other invested assets         (1,385)         (1,423)           Mortgage and other loans receivable         (2,653)         (2,919)           Net change in short-term investments         (7,857)         (4,837)           Other, net         4,047         989           Net cash used in investing activities         (2,903)         (4,147)           Cash flows from financing activities:         8,410         11,474           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         (1,877)         (910)           Issuance of preferred stock, net of issuance costs         -         485           Purchase of common stock         (50)         -           Dividends paid on preferred stock         (15)         (7)           Dividends paid on common stock         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange are changes on cash and restricted cash         3         28      <					
Mortgage and other loans receivable         (2,653)         (2,919)           Net change in short-term investments         (7,857)         (4,837)           Other, net         4,047         989           Net cash used in investing activities         (2,903)         (4,147)           Cash flows from financing activities:         ***         ***           Proceeds from (payments for)         ***         ***           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         (1,877)         (910)           Issuance of preferred stock, net of issuance costs         (500)         -           Purchase of common stock         (500)         -           Dividends paid on preferred stock,         (557)         (557)           Other, net         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Ne					
Net change in short-term investments         (7,857)         (4,837)           Other, net         4,047         989           Net cash used in investing activities         (2,903)         (4,147)           Cash flows from financing activities:           Proceeds from (payments for)           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         (1,877)         (910)           Issuance of preferred stock, net of issuance costs         (500)         -           Purchase of common stock         (500)         -           Dividends paid on preferred stock         (15)         (7)           Dividends paid on common stock         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginnin					
Other, net         4,047         989           Net cash used in investing activities         (2,903)         (4,147)           Cash flows from financing activities:         Proceeds from (payments for)           Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         (1,877)         (910)           Issuance of preferred stock, net of issuance costs         -         485           Purchase of common stock         (500)         -           Dividends paid on preferred stock         (15)         (7)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginning of year         3,287         3,358           Cash and restricted cash at end of period         3,185         3,185					
Net cash used in investing activities(2,903)(4,147)Cash flows from financing activities:Proceeds from (payments for)Policyholder contract deposits8,41011,474Policyholder contract withdrawals(8,567)(8,362)Issuance of long-term debt and debt of consolidated investment entities5,5092,199Repayments of long-term debt and debt of consolidated investment entities(1,877)(910)Issuance of preferred stock, net of issuance costs-485Purchase of common stock(500)-Dividends paid on preferred stock(15)(7)Other, net(551)(557)Other, net(269)896Net cash provided by financing activities2,1405,218Effect of exchange rate changes on cash and restricted cash328Net increase (decrease) in cash and restricted cash565(173)Cash and restricted cash at beginning of year3,2873,358Cash and restricted cash at end of period\$ 3,852\$ 3,185					
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Proceeds from (payments for)         8,410         11,474           Policyholder contract deposits         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         (1,877)         (910)           Issuance of preferred stock, net of issuance costs         -         485           Purchase of common stock         (500)         -           Dividends paid on preferred stock         (15)         (7)           Dividends paid on common stock         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginning of year         3,287         3,358           Cash and restricted cash at end of period         \$ 3,852         \$ 3,185			(2,903)		(4,147)
Policyholder contract deposits         8,410         11,474           Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         (1,877)         (910)           Issuance of preferred stock, net of issuance costs         -         485           Purchase of common stock         (500)         -           Dividends paid on preferred stock         (15)         (7)           Dividends paid on common stock         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginning of year         3,287         3,358           Cash and restricted cash at end of period         \$ 3,852         \$ 3,185					
Policyholder contract withdrawals         (8,567)         (8,362)           Issuance of long-term debt and debt of consolidated investment entities         5,509         2,199           Repayments of long-term debt and debt of consolidated investment entities         (1,877)         (910)           Issuance of preferred stock, net of issuance costs         -         485           Purchase of common stock         (500)         -           Dividends paid on preferred stock         (15)         (7)           Dividends paid on common stock         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginning of year         3,287         3,358           Cash and restricted cash at end of period         \$ 3,852         \$ 3,185			0.410		11 474
Issuance of long-term debt and debt of consolidated investment entities       5,509 2,199         Repayments of long-term debt and debt of consolidated investment entities       (1,877) (910)         Issuance of preferred stock, net of issuance costs       - 485         Purchase of common stock       (500) -         Dividends paid on preferred stock       (15) (7)         Dividends paid on common stock       (551) (557)         Other, net       (269) 896         Net cash provided by financing activities       2,140 5,218         Effect of exchange rate changes on cash and restricted cash       3 28         Net increase (decrease) in cash and restricted cash       565 (173)         Cash and restricted cash at beginning of year       3,287 3,358         Cash and restricted cash at end of period       \$ 3,852 \$ 3,185					
Repayments of long-term debt and debt of consolidated investment entities(1,877)(910)Issuance of preferred stock, net of issuance costs-485Purchase of common stock(500)-Dividends paid on preferred stock(15)(7)Dividends paid on common stock(551)(557)Other, net(269)896Net cash provided by financing activities2,1405,218Effect of exchange rate changes on cash and restricted cash328Net increase (decrease) in cash and restricted cash565(173)Cash and restricted cash at beginning of year3,2873,358Cash and restricted cash at end of period\$ 3,852\$ 3,185					
Issuance of preferred stock, net of issuance costs       -       485         Purchase of common stock       (500)       -         Dividends paid on preferred stock       (15)       (7)         Dividends paid on common stock       (551)       (557)         Other, net       (269)       896         Net cash provided by financing activities       2,140       5,218         Effect of exchange rate changes on cash and restricted cash       3       28         Net increase (decrease) in cash and restricted cash       565       (173)         Cash and restricted cash at beginning of year       3,287       3,358         Cash and restricted cash at end of period       \$ 3,852       \$ 3,185					,
Purchase of common stock         (500)         -           Dividends paid on preferred stock         (15)         (7)           Dividends paid on common stock         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginning of year         3,287         3,358           Cash and restricted cash at end of period         \$ 3,852         \$ 3,185			(1,077)		
Dividends paid on preferred stock         (15)         (7)           Dividends paid on common stock         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginning of year         3,287         3,358           Cash and restricted cash at end of period         \$ 3,852         \$ 3,185			(500)		403
Dividends paid on common stock Other, net         (551)         (557)           Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginning of year         3,287         3,358           Cash and restricted cash at end of period         \$ 3,852         \$ 3,185					(7)
Other, net         (269)         896           Net cash provided by financing activities         2,140         5,218           Effect of exchange rate changes on cash and restricted cash         3         28           Net increase (decrease) in cash and restricted cash         565         (173)           Cash and restricted cash at beginning of year         3,287         3,358           Cash and restricted cash at end of period         \$ 3,852         \$ 3,185					
Net cash provided by financing activities2,1405,218Effect of exchange rate changes on cash and restricted cash328Net increase (decrease) in cash and restricted cash565(173)Cash and restricted cash at beginning of year3,2873,358Cash and restricted cash at end of period\$ 3,852\$ 3,185	·				
Effect of exchange rate changes on cash and restricted cash328Net increase (decrease) in cash and restricted cash565(173)Cash and restricted cash at beginning of year3,2873,358Cash and restricted cash at end of period\$ 3,852\$ 3,185					
Net increase (decrease) in cash and restricted cash565(173)Cash and restricted cash at beginning of year3,2873,358Cash and restricted cash at end of period\$ 3,852\$ 3,185					
Cash and restricted cash at beginning of year3,2873,358Cash and restricted cash at end of period\$ 3,852\$ 3,185					
Cash and restricted cash at end of period \$ 3,852 \$ 3,185					
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## American International Group, Inc. Condensed Consolidated Statements of Cash Flows (unaudited)(continued)

#### **Supplementary Disclosure of Condensed Consolidated Cash Flow Information**

	Si	x Months En	ded June	e 30,
(in millions)		2020		2019
Cash	\$	3,408	\$	2,935
Restricted cash included in Short-term investments*		197		18
Restricted cash included in Other assets*		247		232
Total cash and restricted cash shown in the Condensed Consolidated Statements of Cash Flows	\$	3,852	\$	3,185
Cash paid during the period for:	ė	581	¢	684
Taxes	\$	741	э \$	140
Non-cash investing activities:				
Fixed maturity securities available for sale received in connection with pension risk transfer transactions	\$	1,008	\$	-
Fixed maturity securities received in connection with reinsurance transactions	\$	325	\$	-
Non-cash financing activities:				
Interest credited to policyholder contract deposits included in financing activities	\$	1,646	\$	1,791

<sup>\*</sup> Includes funds held for tax sharing payments to AIG Parent, security deposits, and replacement reserve deposits related to our affordable housing investments.

See accompanying Notes to Condensed Consolidated Financial Statements.

#### 1. Basis of Presentation

American International Group, Inc. (AIG) is a leading global insurance organization serving customers in more than 80 countries and jurisdictions. AIG companies serve commercial and individual customers through one of the most extensive worldwide property-casualty networks of any insurer. In addition, AIG companies are leading providers of life insurance and retirement services in the United States. AIG Common Stock, par value \$2.50 per share (AIG Common Stock), is listed on the New York Stock Exchange (NYSE: AIG). Unless the context indicates otherwise, the terms "AIG," "we," "us" or "our" mean American International Group, Inc. and its consolidated subsidiaries and the term "AIG Parent" means American International Group, Inc. and not any of its consolidated subsidiaries.

These unaudited Condensed Consolidated Financial Statements do not include all disclosures that are normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States (GAAP) and should be read in conjunction with the audited Consolidated Financial Statements and the related notes included in our Annual Report on Form 10-K for the year ended December 31, 2019 (the 2019 Annual Report). The condensed consolidated financial information as of December 31, 2019 included herein has been derived from the audited Consolidated Financial Statements in the 2019 Annual Report.

Certain of our foreign subsidiaries included in the Condensed Consolidated Financial Statements report on the basis of a fiscal period ending November 30. The effect on our consolidated financial condition and results of operations of all material events occurring at these subsidiaries through the date of each of the periods presented in these Condensed Consolidated Financial Statements has been considered for adjustment and/or disclosure. In the opinion of management, these Condensed Consolidated Financial Statements contain normal recurring adjustments, including eliminations of material intercompany accounts and transactions, necessary for a fair statement of the results presented herein. Operating results for the six months ended June 30, 2020, are not necessarily indicative of the results that may be expected for the year ended December 31, 2020, especially when considering the risks and uncertainties associated with COVID-19 and the impact it may have on our business, results of operations and financial condition.

We evaluated the need to recognize or disclose events that occurred subsequent to June 30, 2020 and prior to the issuance of these Condensed Consolidated Financial Statements.

#### SALES/DISPOSALS OF BUSINESSES

#### **Fortitude Holdings**

On June 2, 2020, we completed the sale of a majority of the interests in Fortitude Group Holdings, LLC (Fortitude Holdings) to Carlyle FRL, L.P. (Carlyle FRL), an investment fund advised by an affiliate of The Carlyle Group Inc. (Carlyle), and T&D United Capital Co., Ltd. (T&D), a subsidiary of T&D Holdings, Inc., under the terms of a membership interest purchase agreement entered into on November 25, 2019 by and among AIG, Fortitude Holdings, Carlyle FRL, Carlyle, T&D and T&D Holdings, Inc. (the Majority Interest Fortitude Sale). AIG established Fortitude Reinsurance Company Ltd. (Fortitude Re), a wholly owned subsidiary of Fortitude Holdings, in 2018 in a series of reinsurance transactions related to AIG's Legacy Portfolio. As of June 30, 2020, approximately \$30.5 billion of reserves from AIG's Legacy Life and Retirement Run-Off Lines and approximately \$4.1 billion of reserves from AIG's Legacy General Insurance Run-Off Lines, related to business written by multiple wholly-owned AIG subsidiaries, had been ceded to Fortitude Re under these reinsurance transactions. As of closing of the Majority Interest Fortitude Sale, these reinsurance transactions are no longer considered affiliated transactions and Fortitude Re is the reinsurer of the majority of AIG's Legacy Portfolio. As these reinsurance transactions are structured as modified coinsurance and loss portfolio transfers with funds withheld, following the closing of the Majority Interest Fortitude Sale, AIG continues to reflect the invested assets, which consist mostly of available for sale securities, supporting Fortitude Re's obligations, in AIG's financial statements.

AIG sold a 19.9 percent ownership interest in Fortitude Holdings to TC Group Cayman Investments Holdings, L.P. (TCG), an affiliate of Carlyle, in November 2018 (the 2018 Fortitude Sale). As a result of completion of the Majority Interest Fortitude Sale, Carlyle FRL purchased from AIG a 51.6 percent ownership interest in Fortitude Holdings and T&D purchased from AIG a 25 percent ownership interest in Fortitude Holdings; AIG retained a 3.5 percent ownership interest in Fortitude Holdings and one seat on its Board of Managers. The \$2.2 billion of proceeds received by AIG at closing include (i) the \$1.8 billion under the Majority Interest Fortitude Sale, which is subject to a post-closing purchase price adjustment pursuant to which AIG will pay Fortitude Re for certain adverse development in property casualty related reserves, based on an agreed methodology, that may occur on or prior to December 31, 2023, up to a maximum payment of \$500 million; and (ii) a \$383 million purchase price adjustment from Carlyle FRL and T&D, corresponding to their respective portions of a proposed \$500 million non-pro rata distribution from Fortitude Holdings that was not received by AIG prior to the closing.

AIG recorded a total after-tax reduction to total AIG shareholders' equity of \$4.3 billion related to the sale of the majority interest in and deconsolidation of Fortitude Holdings. The impact to equity is primarily due to a \$6.7 billion after-tax loss partially offset by a \$2.4 billion increase in accumulated other comprehensive income (AOCI) due to the release of shadow adjustments primarily related to future policy benefits. The \$6.7 billion after-tax loss is comprised of (i) a \$2.7 billion loss related to the write-off of prepaid insurance assets and deferred policy acquisition costs (DAC) upon deconsolidation of Fortitude Holdings and (ii) \$4.0 billion related to the loss on the sale primarily as a result of increases in Fortitude Holdings' equity principally related to mark to market movements since the December 31, 2018 date as of which Fortitude Holdings' equity was calculated for purposes of the purchase price determination.

In connection with the Majority Interest Fortitude Sale, AIG, Fortitude Holdings, and TCG have agreed that, effective as of the closing, (i) AIG's investment commitment targets under the 2018 Fortitude Sale (whereby AIG had agreed to invest certain amounts into various Carlyle strategies and to make certain minimum investment management fee payments by November 2021) have been assumed by Fortitude Holdings and AIG has been released therefrom, (ii) the purchase price adjustment that AIG had agreed to provide TCG in the 2018 Fortitude Sale (whereby AIG had agreed to reimburse TCG for adverse development in property casualty related reserves, based on an agreed methodology, that may occur on or prior to December 31, 2023, up to the value of TCG's investment in Fortitude Holdings) has been terminated, and (iii) TCG remains obligated to pay AIG \$115 million of deferred consideration upon settlement of the post-closing purchase price adjustment referred to above. This latter amount is composed of \$95 million of deferred consideration contemplated as part of the 2018 Fortitude Sale, together with \$19.9 million in respect of TCG's 19.9 percent share of the unpaid portion of the \$500 million non-pro rata dividend to be paid to AIG under the 2018 Fortitude Sale (TCG paid \$79.6 million to AIG on May 26, 2020). In addition, the 2018 Capital Maintenance Agreement between AIG and Fortitude Re and the letters of credit issued in support of Fortitude Re and subject to reimbursement by AIG in the event of a drawdown were terminated as of the closing of the Majority Interest Fortitude Sale. Upon closing of the Majority Interest Fortitude Sale, AIG entered into a transition services agreement with Fortitude Holdings for the provision of transition services for a period after closing, and letter of credit agreements with certain financial institutions, which issued letters of credit in support of certain General Insurance subsidiaries that have reinsurance agreements in place with Fortitude Re in the amount of \$600 million. These

Following closing, AIG contributed \$700 million of the proceeds of the Majority Interest Fortitude Sale to certain of its General Insurance subsidiaries and \$135 million of the proceeds of the Majority Interest Fortitude Sale to certain of its Life and Retirement subsidiaries.

For further discussion on the sale of Fortitude Holdings see Note 7 to the Condensed Consolidated Financial Statements.

#### **Blackboard**

At the end of March 2020, Blackboard U.S. Holdings, Inc. (Blackboard), AIG's technology-driven subsidiary, was placed into run-off. As a result of this decision, during the three months ended March 31, 2020, AIG recognized a pre-tax loss of \$210 million, primarily consisting of asset impairment charges.

#### **USE OF ESTIMATES**

The preparation of financial statements in accordance with GAAP requires the application of accounting policies that often involve a significant degree of judgment. Accounting policies that we believe are most dependent on the application of estimates and assumptions are considered our critical accounting estimates and are related to the determination of:

П	valuation of future policy benefit liabilities and timing and extent of loss recognition;
ш	Valuation of later points soliton had interest and arming and officer recognition,
	valuation of liabilities for guaranteed benefit features of variable annuity products;
	valuation of embedded derivatives for fixed index annuity and life products;
	estimated gross profits to value deferred policy acquisition costs for investment-oriented products;
	reinsurance assets;
	impairment charges, including impairments on other invested assets and goodwill impairment;
	$allowances \ for \ credit \ losses \ primarily \ on \ loans, \ available \ for \ sale \ fixed \ maturity \ securities, \ reinsurance \ assets \ and \ premiums \ and \ other \ receivables;$
	liability for legal contingencies;
	fair value measurements of certain financial assets and liabilities; and
	income tax assets and liabilities, including recoverability of our net deferred tax asset and the predictability of future tax operating profitability of the character necessary to realize the net deferred tax asset and estimates associated with the Tax Cuts and Jobs Act (the Tax Act).

These accounting estimates require the use of assumptions about matters, some of which are highly uncertain at the time of estimation. To the extent actual experience differs from the assumptions used, our consolidated financial condition, results of operations and cash flows could be materially affected.

### 2. Summary of Significant Accounting Policies

☐ liability for unpaid losses and loss adjustment expenses (loss reserves);

#### **ACCOUNTING STANDARDS ADOPTED DURING 2020**

#### **Financial Instruments - Credit Losses**

In June 2016, the FASB issued an accounting standard that changed how entities account for current expected credit losses (CECL) for most financial assets, premiums receivable, trade receivables, off-balance sheet exposures and reinsurance receivables (the Financial Instruments Credit Losses Standard). The standard requires an allowance for credit losses based on the expectation of lifetime credit losses related to such financial assets subject to credit losses, including loans measured at amortized cost, reinsurance receivables and certain off-balance sheet credit exposures. Additionally, the impairment of available-for-sale debt securities, including purchased credit deteriorated (PCD) securities, is subject to the new guidance and is measured in a similar manner, except that losses are recognized as allowances rather than reductions in the amortized cost of the securities. The standard allows for reversals of credit impairments in the event that the credit of an issuer improves. The standard also requires additional disclosures.

We adopted the standard on its effective date of January 1, 2020 using a modified retrospective method, which requires a cumulative effect adjustment to retained earnings. As of January 1, 2020, the impact of the adoption of the standard was a reduction in opening retained earnings of \$487 million (after-tax) primarily driven by commercial mortgage loans, and, to a lesser extent, reinsurance receivables and recoverables.

The following table provides a rollforward of our allowance, including credit losses, in connection with the adoption of the Financial Instruments Credit Losses Standard as well as cross references to the applicable notes herein for additional information:

Three Months Ended June 30, 2020	Balance, Beginning		Cumulative Effect Adjustment as of	Purchased Credit Deteriorated Initial	Incremental Increase (Decrease) Recognized	Write-offs and Other Changes	Balance, End of
(in millions)	of Period		January 1, 2020	Allowance	in Income	in the Allowance <sup>(h)</sup>	Period
Securities available for sale <sup>(a)</sup>	\$ 211	\$	-	\$ 20	\$ 29	\$ (62)	\$ 198
Mortgage and other loan receivables <sup>(b)</sup> Reinsurance recoverables (inclusive of	787		-	-	19	(12)	794
deposit accounted assets) <sup>(c)</sup>	362		-	-	7	(5)	364
Premiums and other receivables <sup>(d)</sup>	210		-	-	2	-	212
Contractual deductible recoverables <sup>(e)</sup>	14		-	-	-	-	14
Commercial mortgage loan commitments <sup>(f)</sup>	58		-	-	-	-	58
Total	\$ 1,642	\$	-	\$ 20	\$ 57	\$ (79)	\$ 1,640
Six Months Ended June 30, 2020							
Securities available for sale <sup>(a)</sup>	\$ -	\$	-	\$ 33	\$ 227	\$ (62)	\$ 198
Mortgage and other loan receivables <sup>(b)</sup> Reinsurance recoverables (inclusive of	438		318	-	50	(12)	794
deposit accounted assets) <sup>(c)</sup>	151		224	-	5	(16)	364
Premiums and other receivables <sup>(d)</sup>	178		34	-	2	(2)	212
Contractual deductible recoverables <sup>(e)</sup>	-		14	-	-	-	14
Commercial mortgage loan commitments <sup>(f)</sup>	-		51	-	7	-	58
Total	\$ 767	\$	641	\$ 33	\$ 291	\$ (92)	\$ 1,640
Secondary impacts to certain long-duration							
insurance contracts <sup>(g)</sup>			(27)				
Tax impact		\$	(127) 487				
Total cumulative effect adjustment		Ф	487				

- (a) The allowance for credit losses is reported in Bonds available for sale in the Condensed Consolidated Balance Sheets. Changes in the allowance for credit losses are reported in Net realized capital gains (losses) in the Condensed Consolidated Statements of Income. Refer to Note 5 for additional information.
- (b) The allowance for credit losses is reported in Mortgage and other loans receivable in the Condensed Consolidated Balance Sheets. Changes in the allowance for credit losses are reported in Net realized capital gains (losses) in the Condensed Consolidated Statements of Income. Refer to Note 6 for additional information.
- (c) The allowance for credit losses is reported in Reinsurance assets other and Reinsurance assets Fortitude Re for reinsurance contracts that contain sufficient insurance risk, and reported in Other assets for insurance and reinsurance contracts that do not contain sufficient insurance risk in the Condensed Consolidated Balance Sheets. Changes in the allowance for credit losses are reported in Policyholder benefits and losses incurred for reinsurance contracts that do contain sufficient insurance risk and premiums for contracts that do not contain sufficient insurance risk in the Condensed Consolidated Statements of Income. Refer to Note 7 for additional information.
- (d) The allowance for credit losses is reported in Premiums and other receivables in the Condensed Consolidated Balance Sheets. Changes in the allowance for credit losses are reported in General operating and other expenses in the Condensed Consolidated Statements of Income. Refer to Note 2 for additional information.
- (e) The allowance for credit losses is reported in Liability for unpaid losses and loss adjustment expenses in the Condensed Consolidated Balance Sheets. Changes in the allowance for credit losses are reported in Policyholder benefits and losses incurred in the Condensed Consolidated Statements of Income. Refer to Note 10 for additional information.
- (f) The allowance for credit losses is reported in Other liabilities in the Condensed Consolidated Balance Sheets. Changes in the allowance for credit losses are reported in Net realized capital gains (losses) in the Condensed Consolidated Statements of Income. Refer to Note 6 for additional information.
- (g) This reflects adjustments to the amortization of DAC, unearned revenue reserve and sales inducement assets as well as impacts on the future policy benefits for certain universal life and variable annuity contracts.
- (h) A write-off does not generally result in an incremental loss to AIG. Prior to a write-off occurring, the allowance for the credit loss is increased or decreased to reflect AIG's expectation of the credit loss to be incurred. Accordingly, when a write-off occurs, the allowance is reversed for the same amount, resulting in no incremental loss to AIG.

The following presents the impact of the adoption of the standard on premiums and other receivables.

#### Premiums and other receivables — Credit Losses

Premiums and other receivables, net of allowance for credit losses include premium balances receivable, amounts due from agents and brokers and policyholders, trade receivables for the Direct Investment book and Global Capital Markets (GCM) and other receivables. Trade receivables for GCM include cash collateral posted to derivative counterparties that is not eligible to be netted against derivative liabilities. The allowance for credit losses and disputes for premiums and other receivables was \$212 million at June 30, 2020. Our allowance for credit losses for premium receivables considers a combination of internal and external information relating to past events, current conditions and reasonable and supportable forecasts. Our allowance contemplates our contractual provisions. Upon default or delinquency of the policyholder we may be able to cease coverage for the remaining period. In certain jurisdictions we are unable to cancel coverage even in the event of delinquency or default by the policyholder. We consider premium and other receivable balances to be past due if the payment is not received after 90 days from the contractual obligation due date and record an allowance for disputes when there is reasonable uncertainty of the collectability of a disputed amount during the reporting period.

For further information regarding the impacts of the adoption of this standard see Notes 4, 5, 6, 10 and 12 to the Condensed Consolidated Financial Statements.

#### Simplifying the Test for Goodwill Impairment

In January 2017, the FASB issued an accounting standard that eliminates the requirement to calculate the implied fair value of goodwill, through a hypothetical purchase price allocation, to measure a goodwill impairment charge. Instead, entities will record an impairment charge based on the excess of a reporting unit's carrying amount over its fair value not to exceed the total amount of goodwill allocated to that reporting unit. An entity should also consider income tax effects from tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable.

We adopted the standard on its effective date of January 1, 2020. The adoption of the standard did not have a material impact on our financial position, results of operations or cash flows.

#### **Cloud Computing Arrangements**

In August 2018, the FASB issued an accounting standard that aligns the requirements for capitalizing implementation costs incurred in a cloud computing (or hosting) arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). Capitalized implementation costs must be amortized over the term of the hosting arrangement. The accounting for the service element is not affected by the amendments in this update.

We adopted the standard prospectively on its effective date of January 1, 2020. The adoption of the standard did not have a material impact on our consolidated financial position, results of operations or cash flows.

#### Financial Disclosures About Guarantors and Issuers of Guaranteed Securities and Affiliates

In March 2020, the Securities and Exchange Commission (SEC) adopted amendments to simplify and streamline the disclosure requirements for guarantors and issuers of guaranteed securities registered or being registered, and issuers' affiliates whose securities collateralize securities registered or being registered. Currently, the SEC permits the omission of separate financial statements of subsidiary issuers and guarantors when certain conditions are met and the parent company provides summarized financial information of the subsidiary issuers and guarantors. The amendments, among other things, allow companies to cease providing summarized financial information if the subsidiary issuer's or guarantor's reporting obligation has been suspended.

The amendments are effective January 4, 2021, with early adoption permitted. Effective March 31, 2020, AIG early adopted the amendment and ceased providing the summarized information for the subsidiary issuers and guarantors because the subsidiaries issuer's reporting obligations have been suspended.

#### **FUTURE APPLICATION OF ACCOUNTING STANDARDS**

#### Targeted Improvements to the Accounting for Long-Duration Contracts

In August 2018, the FASB issued an accounting standard update with the objective of making targeted improvements to the existing recognition, measurement, presentation, and disclosure requirements for long-duration contracts issued by an insurance entity. The standard prescribes significant and comprehensive changes to recognition, measurement, presentation and disclosure as summarized below:

#### ITEM 1 | Notes to Condensed Consolidated Financial Statements (unaudited) | 2. Summary of Significant Accounting Policies

- Requires the review and if necessary update of future policy benefit assumptions at least annually for traditional and limited pay long duration contracts, with the recognition and separate presentation of any resulting re-measurement gain or loss (except for discount rate changes as noted below) in the income statement.
- Requires the discount rate assumption to be updated at the end of each reporting period using an upper medium grade (low-credit risk) fixed income instrument yield that maximizes the use of observable market inputs and recognizes the impact of changes to discount rates in other comprehensive income
- Simplifies the amortization of DAC to a constant level basis over the expected term of the related contracts with adjustments for unexpected terminations, but no longer requires an impairment test.
- ☐ Requires the measurement of all market risk benefits associated with deposit (or account balance) contracts at fair value through the income statement with the exception of instrument-specific credit risk changes, which will be recognized in other comprehensive income.
- ☐ Increased disclosures of disaggregated roll-forwards of policy benefits, account balances, market risk benefits, separate account liabilities and information about significant inputs, judgments and methods used in measurement and changes thereto and impact of those changes.

In July 2020, the FASB released an exposure draft which would defer the effective date of the standard to January 1, 2023. We are currently evaluating the FASB's exposure draft. We have started our implementation efforts and we are evaluating the method of adoption and impact of the standard on our reported consolidated financial condition, results of operations, cash flows and required disclosures. The adoption of this standard is expected to have a significant impact on our consolidated financial condition, results of operations, cash flows and required disclosures, as well as systems, processes and controls.

#### **Income Tax**

On December 18, 2019, the FASB issued an accounting standard that simplifies the accounting for income taxes by eliminating certain exceptions to the approach for intraperiod tax allocation, the methodology for calculating income taxes in an interim period and the recognition of deferred tax liabilities for outside basis differences. The amendments also simplified other areas including the accounting for franchise taxes and enacted tax laws or rates, and clarified the accounting for transactions that result in the step-up in the tax basis of goodwill. The standard is effective on January 1, 2021, with early adoption permitted. We are assessing the impact of the standard on our consolidated financial condition, results of operations and cash flows.

#### **Reference Rate Reform**

On March 12, 2020, the FASB issued an accounting standard that provides temporary optional guidance to ease the potential burden in accounting for reference rate reform. The standard allows us to account for certain contract modifications that result from the discontinuation of the London Inter-Bank Offered Rate (LIBOR) or another reference rate as a continuation of the existing contract without additional analysis.

This standard may be elected and applied prospectively over time from March 12, 2020 through December 31, 2022 as reference rate reform activities occur. We have started our implementation efforts and we are evaluating the method of adoption and impact of the standard on our reported consolidated financial condition, results of operations, cash flows and required disclosures.

#### **Clarification of Accounting for Certain Equity Method Investments**

On January 16, 2020, the FASB issued an accounting standard to clarify how a previously issued standard regarding a company's ability to measure the fair value of certain equity securities without a readily determinable fair value should interact with equity method investments standards. The previously issued standard provides that such equity securities could be measured at cost, minus impairment, if any, unless an observable transaction for an identical or similar security occurs (measurement alternative). The new standard clarifies that a company should consider observable transactions that require the company to either apply or discontinue the equity method of accounting for the purposes of applying the measurement alternative in accordance with the equity method immediately before applying or upon discontinuing the equity method.

The standard further clarifies that, when determining the accounting for certain forward contracts and purchased options a company should not consider, whether upon settlement or exercise, if the underlying securities would be accounted for under the equity method or fair value option.

The standard is effective for interim and annual reporting periods beginning after December 15, 2020. We are evaluating the impact adoption of this standard will have on our consolidated financial condition, results of operations, cash flows and required disclosures.

### 3. Segment Information

We report our results of operations consistent with the manner in which our chief operating decision makers review the business to assess performance and allocate resources, as follows:

#### **GENERAL INSURANCE**

General Insurance business is presented as two operating segments:

- □ North America consists of insurance businesses in the United States, Canada and Bermuda. This also includes the results of Validus Reinsurance, Ltd. (Validus), Western World Insurance Group, Inc. and Glatfelter Insurance Group (Glatfelter).
- International consists of regional insurance businesses in Japan, the UK, Europe, Asia Pacific, Latin America and Caribbean, Middle East and Africa, and China. This also includes the results of Talbot Holdings, Ltd.

Results are presented before internal reinsurance transactions. North America and International operating segments consist of the following products:

- Commercial Lines consists of Liability, Financial Lines, Property and Special Risks.
- Personal Insurance consists of Personal Lines and Accident and Health.

#### LIFE AND RETIREMENT

Life and Retirement business is presented as four operating segments:

- ☐ Individual Retirement consists of fixed annuities, fixed index annuities, variable annuities and retail mutual funds.
- ☐ **Group Retirement** consists of group mutual funds, group annuities, individual annuity and investment products, and financial planning and advisory services.
- Life Insurance primary products in the U.S. include term life and universal life insurance. International operations include distribution of life and health products in the UK and Ireland.
- ☐ Institutional Markets consists of stable value wrap products, structured settlement and pension risk transfer annuities, corporate- and bank-owned life insurance and guaranteed investment contracts (GICs).

#### **OTHER OPERATIONS**

Other Operations consists primarily of:

- ☐ Income from assets held by AIG Parent and other corporate subsidiaries.
- ☐ General operating expenses not attributable to AIG reporting segments.
- Certain compensation expenses attributable to Other Operations and reporting segments.
- ☐ Amortization of value of distribution network acquired related to the Validus and Glatfelter acquisitions.
- ☐ Interest expense attributable to AIG long-term debt as well as debt associated with consolidated investment entities.
- ☐ Results also include Blackboard and its subsidiaries which are focused on delivering commercial insurance solutions using digital technology, data analytics and automation. At the end of March 2020, Blackboard was placed into run-off.

#### **LEGACY PORTFOLIO**

Legacy Portfolio represents exited or discontinued product lines, policy forms or distribution channels. Effective February 2018, the Bermuda domiciled composite reinsurer, Fortitude Re, is included in our Legacy Portfolio. The sale of Fortitude Re was completed on June 2, 2020, and Fortitude Re is only included in the Legacy Portfolio through such date. As of closing of the Majority Interest Fortitude Sale, these reinsurance transactions between AIG and Fortitude Re are no longer considered affiliated transactions and Fortitude Re is the reinsurer of the majority of AIG's Legacy Portfolio.

Legacy Life and Retirement Run-Off Lines — Reserves consist of certain structured settlements, pension risk transfer annuities and single premium immediate annuities written prior to April 2012. Also includes exposures to whole life, long-term care and exited accident & health product lines.

Legacy General Insurance Run-Off Lines — Reserves consist of excess workers' compensation, environmental exposures and exposures to other
products within General Insurance that are no longer actively marketed. Also includes the remaining reserves in Eaglestone Reinsurance Company.

Legacy Investments — Includes investment classes that we have placed into run-off including holdings in direct investments as well as investments in global capital markets and global real estate.

We evaluate segment performance based on adjusted revenues and adjusted pre-tax income (loss). Adjusted revenues and adjusted pre-tax income (loss) are derived by excluding certain items from total revenues and net income (loss) attributable to AIG, respectively. These items generally fall into one or more of the following broad categories: legacy matters having no relevance to our current businesses or operating performance; adjustments to enhance transparency to the underlying economics of transactions; and measures that we believe to be common to the industry. For the items excluded from adjusted revenues and adjusted pre-tax income (loss) see the table below.

#### The following table presents AIG's continuing operations by operating segment:

Three Months Ended June 30,	 2020	)	2019				
		Adjusted			Adjusted		
	Total	Pre-tax		Total	Pre-tax		
(in millions)	Revenues	Income (Loss)		Revenues	Income (Loss)		
General Insurance							
North America	\$ 3,077 \$	5	\$	4,025 \$	718		
International	3,178	170		3,502	262		
Total General Insurance	6,255	175		7.527	980		
Life and Retirement				,-			
Individual Retirement	1,333	550		1,466	588		
Group Retirement	712	214		790	293		
Life Insurance	1.113	(9)		1.154	86		
Institutional Markets	1,391	126		418	82		
Total Life and Retirement	4,549	881		3,828	1,049		
Other Operations	15	(559)		144	(415)		
Legacy Portfolio	719	257		740	119		
AIG Consolidation and elimination	31	49		(79)	(56)		
Total AIG Consolidated adjusted revenues and adjusted pre-tax income	11,569	803		12,160	1,677		
Reconciling items from adjusted pre-tax income to pre-tax income (loss):	<u> </u>			<u> </u>	<u> </u>		
Changes in fair value of securities used to hedge guaranteed							
living benefits	14	16		84	75		
Changes in benefit reserves and DAC, VOBA and SIA related to net							
realized capital gains (losses)	-	255		-	(73)		
Changes in the fair value of equity securities	56	56		(22)	(22)		
Other income (expense) - net	14	-		4	-		
Loss on extinguishment of debt	-	-		-	(15)		
Net investment income on Fortitude Re funds withheld assets <sup>(a)</sup>	116	116		-	-		
Net realized capital gains (losses) on Fortitude Re funds withheld assets <sup>(a)</sup>	96	96		_	_		
Net realized capital gains (losses) on Fortitude Re funds withheld embedded							
derivative <sup>(a)</sup>	(837)	(837)		_	_		
Net realized capital gains (losses) <sup>(b)</sup>	(1,632)	(1,619)		335	351		
Loss from divested businesses	(1,032)	(8,412)		-	(1)		
Non-operating litigation reserves and settlements		(0,412)		_	(±,		
Favorable prior year development and related amortization							
changes ceded under retroactive reinsurance agreements		33		_	125		
Net loss reserve discount charge	-	(16)		_	(212)		
Integration and transaction costs associated with acquired businesses	_	(4)		_	(6)		
Restructuring and other costs	-	(134)		_	(60)		
Non-recurring costs related to regulatory or accounting changes	-	(14)		_	(2)		
Revenues and Pre-tax income (loss)	\$ 9,396 \$	(9,661)	\$	12.561 \$	1,837		

Adjusted   Adjusted   Adjusted   Pre-Tax   Total   Pre-Tax   Pre	Six Months Ended June 30,		2020	<u> </u>	2019				
Marie   Per   Pe	on worths Ended June 30,		2020			201			
Revenues									
North America   \$ 6,491									
North America   1,401			Revenues	Income (Loss)		Revenues	Income (Loss)		
International		_			_				
Total General Insurance		\$			\$				
Life and Retirement   1,406   2,703   856   2,817   1,096   1,096   357   1,499   525   1,1496   357   1,499   525   1,1496   357   1,499   525   1,1496   357   1,499   525   1,1496   357   1,499   525   1,1496   357   1,499   525   1,1496   357   1,489   150   1,1496   1,149   150   1,149   150   1,149   150   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,144   1,149   1,149   1,149   1,149   1,149   1,149   1,149   1,144   1,149   1,1									
Individual Retirement			12,922	6/6		15,329	2,248		
Script   1,406   357   1,499   525   1,491   1,405   2,204   46   2,227   202   1,491   1,495   1,499   1,500   1,491   1,495   1,499   1,500   1,491   1,495   1,499   1,500   1,491   1,495   1,491   1,49			0.700	050		0.017	4 000		
Life Insurance									
Total Life and Retirement									
Total Life and Retirement									
Dither Operations									
Legacy Portfolio						- 1	1		
AlG Consolidation and elimination									
Total AIG Consolidated adjusted revenues and adjusted pre-tax income (loss):  Reconciling items from adjusted pre-tax income to pre-tax income (loss):  Changes in fair value of securities used to hedge guaranteed living benefits  Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)  Changes in the fair value of equity securities  (135)  (									
Changes in fair value of securities used to hedge guaranteed living benefits  Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)  Changes in the fair value of equity securities  (135) (135									
Changes in fair value of securities used to hedge guaranteed living benefits  Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)  Changes in the fair value of equity securities  Changes caded under retroactive reinsurance agreements  Changes caded			22,009	913		24,914	3,324		
living benefits Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses) Changes in the fair value of equity securities Changes capital gains (losses) on fortitude Re funds withheld assets Changes capital gains (losses) on Fortitude Re funds withheld assets Changes capital gains (losses) on Fortitude Re funds withheld assets Changes capital gains (losses) Changes Chang									
Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)  Changes in the fair value of equity securities  Changes in the fair value of equity securities  Other income (expense) - net  Loss on extinguishment of debt  Loss on extinguishment of debt  Net investment income on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative (losses) on Fortitude Re funds withheld embedded derivative (losses) (losses) on Fortitude Re funds withheld embedded derivative (losses) (losses) on Fortitude Re funds withheld embedded derivative (losses) (losses) on Fortitude Re funds withheld embedded derivative (losses) (losses			28	q		189	171		
realized capital gains (losses) Changes in the fair value of equity securities Changes in the fair value of equity securities Other income (expense) - net Loss on extinguishment of debt Loss on extinguishment of debt Net investment income on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) Non-operating litigation reserves and settlements Shon-operating litigation reserves and settlements Changes ceded under retroactive reinsurance agreements Changes ceded under retroactive reinsurance agreements Restructuring and transaction costs associated with acquired businesses Restructuring costs related to regulatory or accounting changes  - (224) - (25) - (26) - (27) - (26)			20	•		103	111		
Changes in the fair value of equity securities  Other income (expense) - net  Loss on extinguishment of debt  Net investment income on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) <sup>(b)</sup> Net realized capital gains (losses) <sup>(b)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded (losses) on Fortitude Re funds withheld assets (losses) on Fortitude Re funds				(283)		-	26		
Other income (expense) - net Loss on extinguishment of debt - (17) - (13)  Net investment income on Fortitude Re funds withheld assets <sup>(a)</sup> 116 116  Net realized capital gains (losses) on Fortitude Re funds withheld assets <sup>(a)</sup> 96 96  Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> (837) (837)  Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> (837) (837)  Net realized capital gains (losses) <sup>(b)</sup> 1,853 1,883 (154) (123) Income (loss) from divested businesses - (8,628) - 5  Non-operating litigation reserves and settlements - (8,628) - (1)  Favorable prior year development and related amortization changes ceded under retroactive reinsurance agreements - 41 - 152  Net loss reserve discount charge - (72) - (685)  Integration and transaction costs associated with acquired businesses - (6) - (13)  Restructuring and other costs - (224) - (107)  Non-recurring costs related to regulatory or accounting changes - (27) - (2)			(135)			57			
Net investment income on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) <sup>(b)</sup> Net realized capital gains (losses) <sup>(b)</sup> Income (loss) from divested businesses  Non-operating litigation reserves and settlements  Favorable prior year development and related amortization changes ceded under retroactive reinsurance agreements  Changes ceded under retroactive reinsurance agreements  Net loss reserve discount charge  Integration and transaction costs associated with acquired businesses  Restructuring and other costs  Restructuring costs related to regulatory or accounting changes  - (224)  Non-recurring costs related to regulatory or accounting changes  - (27)  - (2)				-		11	-		
Net investment income on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) <sup>(b)</sup> Net realized capital gains (losses) <sup>(b)</sup> Non-operating litigation reserves and settlements  Favorable prior year development and related amortization changes ceded under retroactive reinsurance agreements  Net loss reserve discount charge  Net loss reserve discount charge  Net loss reserve discount costs associated with acquired businesses  Restructuring and other costs  Restructuring costs related to regulatory or accounting changes  116  116       -	Loss on extinguishment of debt		-	(17)		-	(13)		
Net realized capital gains (losses) on Fortitude Re funds withheld assets <sup>(a)</sup> Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) <sup>(b)</sup> Net realized capital gains (losses) <sup>(b)</sup> Income (loss) from divested businesses Non-operating litigation reserves and settlements Favorable prior year development and related amortization changes ceded under retroactive reinsurance agreements Changes ceded under retroactive reinsurance agreements Non-operating litigation and transaction costs associated with acquired businesses Non-operating diversed businesses Non-operating litigation and transaction costs associated with acquired businesses Non-operating litigation and transaction costs associated with acquired businesses Non-operating operating litigation reserves and settlements Non-recurring costs related to regulatory or accounting changes  1.883 1.883 1.883 1.883 1.54 1.853 1.883 1.54 1.54 1.54 1.54 1.54 1.52 1.52 1.52 1.52 1.52 1.52 1.52 1.53 1.53 1.54 1.54 1.54 1.54 1.54 1.55 1.52 1.52 1.52 1.52 1.53 1.53 1.53 1.54 1.54 1.54 1.54 1.54 1.54 1.54 1.54	Net investment income on Fortitude Re funds withheld assets <sup>(a)</sup>		116	116		-	-		
Net realized capital gains (losses) on Fortitude Re funds withheld embedded derivative <sup>(a)</sup> Net realized capital gains (losses) <sup>(b)</sup> Income (loss) from divested businesses I			96	96		_	_		
derivative <sup>(a)</sup> (837) (837) Net realized capital gains (losses) <sup>(b)</sup> 1,853 1,883 (154) (123) Income (loss) from divested businesses - (8,628) - 5 Non-operating litigation reserves and settlements - (8,628) - (1) Favorable prior year development and related amortization changes ceded under retroactive reinsurance agreements - 41 - 152 Net loss reserve discount charge - (72) - (685) Integration and transaction costs associated with acquired businesses - (6) - (13) Restructuring and other costs - (224) - (107) Non-recurring costs related to regulatory or accounting changes									
Net realized capital gains (losses) <sup>(b)</sup> Income (loss) from divested businesses Income (loss) fr			(837)	(837)		_	_		
Income (loss) from divested businesses  Non-operating litigation reserves and settlements  Favorable prior year development and related amortization  changes ceded under retroactive reinsurance agreements  Net loss reserve discount charge  Integration and transaction costs associated with acquired businesses  Restructuring and other costs  Non-recurring costs related to regulatory or accounting changes  - (8,628)  - (1)  - (1)  - (1)  - (1)  - (152)  - (172)  - (172)  - (173)  - (174)  - (175)  - (177)  - (177)  - (177)  - (177)  - (27)  - (27)  - (27)  - (27)  - (27)			. ,			(154)	(123)		
Non-operating litigation reserves and settlements Favorable prior year development and related amortization changes ceded under retroactive reinsurance agreements Not loss reserve discount charge Integration and transaction costs associated with acquired businesses Restructuring and other costs Non-recurring costs related to regulatory or accounting changes  (21)  (12)  (13)  (13)  (14)  (17)  (15)  (17)  (17)  (18)  (19)  (19)  (10)  (10)  (10)  (10)  (10)  (10)  (10)  (10)  (10)			1,000			(134)			
Favorable prior year development and related amortization changes ceded under retroactive reinsurance agreements - 41 - 152 Net loss reserve discount charge - (72) - (685) Integration and transaction costs associated with acquired businesses - (6) - (13) Restructuring and other costs - (224) - (107) Non-recurring costs related to regulatory or accounting changes - (27) - (2)			6	* 1		_			
changes ceded under retroactive reinsurance agreements - 41 - 152 Net loss reserve discount charge - (72) - (685) Integration and transaction costs associated with acquired businesses - (6) - (13) Restructuring and other costs - (224) - (107) Non-recurring costs related to regulatory or accounting changes - (27) - (2)				•			(-)		
Net loss reserve discount charge - (72) - (685) Integration and transaction costs associated with acquired businesses - (6) - (13) Restructuring and other costs - (224) - (107) Non-recurring costs related to regulatory or accounting changes - (27) - (2)			_	41		-	152		
Restructuring and other costs - (224) - (107) Non-recurring costs related to regulatory or accounting changes - (27) - (2)			-	(72)		-	(685)		
Non-recurring costs related to regulatory or accounting changes - (27) - (2)			-			-			
	Restructuring and other costs		-	(224)		-	(107)		
Revenues and Pre-tax income (loss) \$ 23,839 \$ (7,103) \$ 25,017 \$ 2,991			-			-			
	Revenues and Pre-tax income (loss)	\$	23,839 \$	(7,103)	\$	25,017 \$	2,991		

<sup>(</sup>a) Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.

<sup>(</sup>b) Includes all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication and net realized gains and losses on Fortitude Re funds withheld assets held by AIG in support of Fortitude Re's reinsurance obligations to AIG (Fortitude Re funds withheld assets).

#### 4. Fair Value Measurements

#### FAIR VALUE MEASUREMENTS ON A RECURRING BASIS

Assets and liabilities recorded at fair value in the Condensed Consolidated Balance Sheets are measured and classified in accordance with a fair value hierarchy consisting of three "levels" based on the observability of valuation inputs:

- Level 1: Fair value measurements based on quoted prices (unadjusted) in active markets that we have the ability to access for identical assets or liabilities. Market price data generally is obtained from exchange or dealer markets. We do not adjust the quoted price for such instruments.
- Level 2: Fair value measurements based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.
- Level 3: Fair value measurements based on valuation techniques that use significant inputs that are unobservable. Both observable and unobservable inputs may be used to determine the fair values of positions classified in Level 3. The circumstances for using these measurements include those in which there is little, if any, market activity for the asset or liability. Therefore, we must make certain assumptions about the inputs a hypothetical market participant would use to value that asset or liability.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety.

#### ASSETS AND LIABILITIES MEASURED AT FAIR VALUE ON A RECURRING BASIS

The following table presents information about assets and liabilities measured at fair value on a recurring basis and indicates the level of the fair value measurement based on the observability of the inputs used:

June 30, 2020							Co	ounterparty	Cash		
(in millions)		Level 1		Level 2		Level 3		Netting <sup>(a)</sup>	Collateral		Tota
Assets:											
Bonds available for sale:											
U.S. government and government sponsored entities	\$	5	\$	4,797	\$	-	\$		\$ -	\$ 4,	,802
Obligations of states, municipalities and political subdivisions		-		13,717		2,279		-	-	15,	,996
Non-U.S. governments		39		14,564		<sup>′</sup> 5		-	-	14,	608
Corporate debt		-		154,865		1,900		-	-	156,	,765
RMBS		-		20,434		12,678		-	-	33,	,112
CMBS		-		13,850		1,149		-	-	14,	,999
CDO/ABS		-		8,762		9,461		-	-	18,	,223
Total bonds available for sale		44		230,989		27,472		-	-	258,	,505
Other bond securities:											
U.S. government and government sponsored entities		-		1,912		-		-	-	1,	,912
Non-U.S. governments		-				-		-	-		-
Corporate debt		-		11		-		-	-		11
RMBS		-		342		168		-	-		510
CMBS		_		256		47		-	_		303
CDO/ABS		_		170		2,531		-	_	2,	,701
Total other bond securities		-		2,691		2,746		-	-	5,	,437
Equity securities		624		12		43		-	-		679
Other invested assets <sup>(b)</sup>		-		86		1,486		-	-	1,	,572
Derivative assets:											
Interest rate contracts		2		5,678		_		-	_	5,	,680
Foreign exchange contracts		-		1,968		1		-	-	1,	,969
Equity contracts		8		939		86		-	-	1,	,033
Credit contracts		-		-		3		-	-		3
Other contracts		-		-		13		-	-		13
Counterparty netting and cash collateral		-		-		_		(3,977)	(3,933)	(7,	,910
Total derivative assets		10		8,585		103		(3,977)	(3,933)		788
Short-term investments		2,458		3,930		-		-	-	6,	,388
Other assets		· · · · ·		· · · · · ·		111		-	_		111
Separate account assets		84,629		4,113		_		-	_	88,	,742
Total	\$	87,765	\$	250,406	\$	31,961	\$	(3,977)	\$ (3,933)	\$ 362,	,222
Liabilities:			-			,		(=,===)	(0,000)	,	,
Policyholder contract deposits	\$		\$	_	\$	9,233	\$	_	\$ -	\$ 9.	,233
Derivative liabilities:	· ·		_		_	-,			•	Τ ,	,
Interest rate contracts		3		4,612		2		_	_	4.	,615
Foreign exchange contracts		_		663		_		_	_		663
Equity contracts		30		149		33		_	_		212
Credit contracts		-		26		48		_	_		74
Other contracts		_				10		_	_		10
Counterparty netting and cash collateral		_		_		-		(3,977)	(1,016)	(4.	,993
Total derivative liabilities		33		5,450		91		(3,977)	(1,016)		581
Fortitude Re funds withheld payable		-				4,510		-	(2,020)		,510
Other liabilities				_		-,510		_		→,	,510
Long-term debt				2,181				_		2	.181
Total	\$	33	\$	7,631	\$	13,834	\$	(3,977)	\$ (1,016)		,505
Total	Ψ	JJ	Ψ	7,031	Ψ	10,004	Ψ	(3,311)	ψ (±,0±0)	Ψ 10,	,505

TILW I   Notes to			 	 (		.,,			
December 31, 2019					Co	unterparty	Cash		
(in millions)		Level 1	Level 2	Level 3		Netting <sup>(a)</sup>	Collateral		Total
Assets:									
Bonds available for sale:									
U.S. government and government sponsored entities	\$	135	\$ 5,245	\$ -	\$	- \$	-	\$	5,380
Obligations of states, municipalities and political subdivisions		-	13,197	2,121		-	-		15,318
Non-U.S. governments		60	14,809	-		-	-		14,869
Corporate debt		-	147,973	1,663		-	-		149,636
RMBS		-	19,397	13,408		-	-		32,805
CMBS		-	13,377	1,053		-	-		14,430
CDO/ABS		-	10,962	7,686		-	-		18,648
Total bonds available for sale		195	224,960	25,931		-	-		251,086
Other bond securities:									
U.S. government and government sponsored entities		-	2,121	-		-	-		2,121
Non-U.S. governments		-	-	-		-	-		-
Corporate debt		-	18	-		-	-		18
RMBS		-	346	143		-	-		489
CMBS		-	272	50		-	-		322
CDO/ABS		-	187	3,545		-	-		3,732
Total other bond securities		-	2,944	3,738		-	-		6,682
Equity securities		756	77	8		-	-		841
Other invested assets <sup>(b)</sup>		_	86	1,192		-	-		1,278
Derivative assets:									
Interest rate contracts		1	3,199	-		-	-		3,200
Foreign exchange contracts		-	1,034	6		-	-		1,040
Equity contracts		5	593	171		-	-		769
Credit contracts		-	-	3		-	-		3
Other contracts		-	-	14		-	-		14
Counterparty netting and cash collateral		-	-	-		(2,427)	(1,806)		(4,233)
Total derivative assets		6	4,826	194		(2,427)	(1,806)		793
Short-term investments		2,299	3,044	-		-	-		5,343
Other assets		57	2,212	89		-	-		2,358
Separate account assets		89,069	4,203	-		-	-		93,272
Total	\$	92,382	\$ 242,352	\$ 31,152	\$	(2,427) \$	(1,806)	\$ :	361,653
Liabilities:									
Policyholder contract deposits	\$	_	\$ -	\$ 6,910	\$	- \$	-	\$	6,910
Derivative liabilities:									
Interest rate contracts		4	2,745	-		-	-		2,749
Foreign exchange contracts		_	1,025	-		-	-		1,025
Equity contracts		8	111	20		-	-		139
Credit contracts		_	24	65		-	-		89
Other contracts		_	-	7		-	-		7
Counterparty netting and cash collateral		-	-	-		(2,427)	(527)		(2,954)
Total derivative liabilities		12	3,905	92		(2,427)	(527)		1,055
Other liabilities		-	45	-		-	-		45
Long-term debt		_	2,062	_		-	-		2,062
Total	\$	12	\$ 6,012	\$ 7,002	\$	(2,427) \$	(527)	\$	10,072
	· ·		 -,	 ,		( , , , +	()		- / -

<sup>(</sup>a) Represents netting of derivative exposures covered by qualifying master netting agreements.

<sup>(</sup>b) Excludes investments that are measured at fair value using the net asset value (NAV) per share (or its equivalent), which totaled \$5.0 billion and \$5.5 billion as of June 30, 2020 and December 31, 2019, respectively.

#### **CHANGES IN LEVEL 3 RECURRING FAIR VALUE MEASUREMENTS**

The following tables present changes during the three- and six-month periods ended June 30, 2020 and 2019 in Level 3 assets and liabilities measured at fair value on a recurring basis, and the realized and unrealized gains (losses) related to the Level 3 assets and liabilities in the Condensed Consolidated Balance Sheets at June 30, 2020 and 2019:

(in millions)	Fair Value Beginning of Period	Net Realized and Unrealized Gains (Losses) Included in Income	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements, Net	Gross Transfers In	Gross Transfers Out	Divested Businesses	Fair Value End of Period	Changes in Unrealized Gains (Losses) Included in Income on Instruments Held at End of Period	Changes in Unrealized Gains (Losses) Included in Other Comprehensive Income (Loss) for Recurring Level 3 Instruments Held at End of Period
Three Months Ended June 30, 2020										
Assets:										
Bonds available for sale: Obligations of states, municipalities and political subdivisions	\$ 2,102 \$	· - \$	254 \$	20 \$	- \$	(97) \$	- \$	-,	- \$	244
Non-U.S. governments	6	-	-	5	-	(6)	-	5	-	-
Corporate debt	1,215	(1)	72	113	519	(18)	-	1,900	-	50
RMBS	11,687	208	947	(171)	7	-	-	12,678	-	957
CMBS	1,146	4	15	(16)	-	-	-	1,149	-	18
CDO/ABS	8,768	3	432	108	334	(184)	-	9,461	-	403
Total bonds available for sale <sup>(a)</sup>	24,924	214	1,720	59	860	(305)	-	27,472	-	1,672
Other bond securities:										
RMBS	149	14	-	5	-	-	-	168	13	-
CMBS	42	6	-	(1)	-	-	-	47	6	-
CDO/ABS	2,378	274	-	(121)	-	-	-	2,531	253	-
Total other bond securities	2,569	294	-	(117)	-	-	-	2,746	272	-
Equity securities	19	-	-	-	25	(1)	-	43	-	
Other invested assets	1,467	(59)	-	78	-	-	-	1,486	-	-
Other assets	91	-	-	54	-	-	(34)	111	-	-
Total	\$ 29,070 \$	449 \$	1,720 \$	74 \$	885 \$	(306) \$	(34) \$	31,858 \$	272 \$	1,672
	Fair Value Beginning	Net Realized and Unrealized (Gains) Losses Included	Other Comprehensive	Purchases, Sales, Issuances and	Gross Transfers	Gross Transfers	Divested	Fair Value	Changes in Unrealized Gains (Losses) Included in Income on Instruments Held	Changes in Unrealized Gains (Losses) Included in Other Comprehensive Income (Loss) for Recurring Level 3 Instruments Held
(in millions)	of Period	in Income	Income (Loss)	Settlements, Net	In	Out	Businesses	of Period	at End of Period	at End of Period
Liabilities: Policyholder contract deposits Derivative liabilities, net:	\$ 8,153 \$	1,060 \$	- \$	20 \$	- \$	- \$	- \$	9,233 \$	(825) \$	-
Interest rate contracts		(1)		1		_	_	_		
Foreign exchange contracts	3	1	_	(5)		_	_	(1)	_	_
Equity contracts	(143)	36	_	(5) 54		_	_	(53)	(15)	_
Credit contracts	(76)	64	_	57		_	_	45	9	_
Other contracts	`(2)	(17)	-	16	-	-	-	(3)	17	-
Total derivative liabilities, net <sup>(b)</sup>	(218)	83	-	123	_	-	-	(12)	11	-
Fortitude Re funds withheld payable	_	837	_	_		_	3,673	4,510	663	
Total	\$ 7,935 \$	1.980 \$	- \$	143 \$	- \$	- \$	3,673 \$		(151) \$	

#### ${\tt ITEM\,1\,|\,Notes\,to\,Condensed\,Consolidated\,Financial\,Statements\,(unaudited)\,|\,4.\,Fair\,\,Value\,\,Measurements}$

										Changes in Unrealized Gains
		Net Realized and							Changes in Unrealized Gains	(Losses) Included in Other Comprehensive
		Unrealized		Purchases,					(Losses) Included	Income (Loss) for
	Fair Value	Gains (Losses)	Other	Sales,	Gross	Gross		Fair Value	in Income on	Recurring Level 3
	Beginning	Included	Comprehensive	Issuances and	Transfers	Transfers	Divested	End	Instruments Held	Instruments Held
(in millions)	of Period	in Income	Income (Loss)	Settlements, Net	In	Out	Businesses	of Period	at End of Period	at End of Period
Six Months Ended June 30, 2020										
Assets:										
Bonds available for sale:										
Obligations of states,										
municipalities and										
political subdivisions	\$ 2,121 \$	5 \$	199 \$	157 \$	27 \$	(230) \$	- \$		- \$	193
Non-U.S. governments	-	-	-	5	6	(6)	-	5	-	
Corporate debt	1,663	(68)	(9)	120	622	(428)	-	1,900	-	21
RMBS	13,408	340	(676)	(394)	26	(26)	-	12,678	-	(548)
CMBS	1,053	11	34	28	23	-	-	1,149	-	39
CDO/ABS	7,686	20	(125)	155	1,937	(212)	-	9,461	-	(134)
Total bonds available for sale <sup>(a)</sup>	25,931	308	(577)	71	2,641	(902)	-	27,472	-	(429)
Other bond securities:										
RMBS	143		-	25	-	-	-	168	(1)	-
CMBS	50	(1)	-	(2)	-	-	-	47	(2)	-
CDO/ABS	3,545	101	-	(1,115)	-	-	-	2,531	(9)	-
Total other bond securities	3,738	100	-	(1,092)	-	-	-	2,746	(12)	-
Equity securities	8	(1)	1	10	26	(1)	-	43		-
Other invested assets	1,192	(63)	-	207	150	-		1,486	(48)	-
Other assets	89	-	-	59	-	-	(37)	111	-	-
Total	\$ 30,958 \$	344 \$	(576) \$	(745) \$	2,817 \$	(903) \$	(37) \$	31,858 \$	(60) \$	(429)
(in millions) Liabilities:	Fair Value Beginning of Period	Net Realized and Unrealized (Gains) Losses Included in Income	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements, Net	Gross Transfers In	Gross Transfers Out	Divested Businesses	Fair Value End of Period	Changes in Unrealized Gains (Losses) Included in Income on Instruments Held at End of Period	Changes in Unrealized Gains (Losses) Included in Other Comprehensive Income (Loss) for Recurring Level 3 Instruments Held at End of Period
Policyholder contract deposits	\$ 6.910 \$	2.231 \$	- \$	92 \$	- \$	- \$	- \$	9.233 \$	(1,709) \$	_
Derivative liabilities, net:	φ 0,510 φ	, 2,201 0	- 4	32 <b>9</b>	- <b>v</b>	- 4	- φ	J,233 \$	(1,100)	-
Interest rate contracts		(1)	_	1	_	_		_	1	_
Foreign exchange contracts	(6)	4		1		-		(1)	1	
Equity contracts	(151)	10		88	_	_		(53)	(64)	
Credit contracts	62	(60)		43				45	6	
Other contracts	(7)	(27)	_	31		_	_	(3)	27	_
Total derivative liabilities, net <sup>(b)</sup>	(102)	(74)		164				(12)	(29)	_
Fortitude Re funds withheld	(±02)	(1+)		104		=		(12)	(23)	
payable	_	837	_	_	_	_	3,673	4,510	663	_
Total	\$ 6,808 \$		- \$		- \$	- \$	3,673 \$		(1,075) \$	

#### $ITEM\ 1\ |\ Notes\ to\ Condensed\ Consolidated\ Financial\ Statements\ (unaudited)\ |\ 4.\ Fair\ Value\ Measurements$

			Net Realized and							Changes i Unrealized Gain
			Unrealized		Purchases,					(Losses) Include
		Fair Value	Gains (Losses)	Other	Sales,	Gross	Gross		Fair Value	in Income of
C 10 1		Beginning	Included	Comprehensive	Issuances and	Transfers	Transfers	Divested	End	Instruments Hel
(in millions)		of Period	in Income	Income (Loss)	Settlements, Net	In	Out	Businesses	of Period	at End of Perio
Three Months Ended June 30, 2019										
Assets:										
Bonds available for sale:										
Obligations of states, municipalities	_		_				(4.4m) ±	_		
and political subdivisions	\$	2,136 \$	- \$	105 \$	62 \$	6 \$	(147) \$	- \$	2,162 \$	-
Non-U.S. governments		3	(1)		-			-	2	
Corporate debt		1,532	29	43	(99)	389	(73)	-	1,821	
RMBS		14,045	182	137	(404)	44	(141)	-	13,863	-
CMBS		892	5	13	150	58	(15)	-	1,103	-
CDO/ABS		8,840	8	113	104	4	(7)	-	9,062	-
Total bonds available for sale		27,448	223	411	(187)	501	(383)	-	28,013	
Other bond securities:										
RMBS		1,266	43	-	(479)	-	-	-	830	(19
CMBS		84	-	-	14	-	(10)	-	88	1
CDO/ABS		4,249	116	-	(214)	-	(1)	-	4,150	76
Total other bond securities		5,599	159	-	(679)	-	(11)	-	5,068	58
Equity securities		26	-	-	9	-	-	-	35	3
Other invested assets		591	18	1	(5)	-	-	-	605	18
Other assets		59	-	-	2	-	-	-	61	-
Total	\$	33,723 \$	400 \$	412 \$	(860) \$	501 \$	(394) \$	- \$	33,782 \$	79
			Net		(000) +		(00.1) +	*		Changes i
			Realized and							Unrealized Gain
			Unrealized		Purchases,					(Losses) Include
		Fair Value	(Gains) Losses	Other	Sales,	Gross	Gross		Fair Value	in Income of
		Beginning	Included	Comprehensive	Issuances and	Transfers	Transfers	Divested	End	Instruments Hel
(in millions)		of Period	in Income	Income (Loss)	Settlements, Net	In	Out	Businesses	of Period	at End of Perio
Liabilities:	_			_		_	_	_		(0.00
Policyholder contract deposits	\$	4,878 \$	970 \$	- \$	217 \$	- \$	- \$	- \$	6,065 \$	(832
Derivative liabilities, net:			_							
Interest rate contracts		15	2	-	(1) 2	-	-	-	16	(2
Foreign exchange contracts		(1)	(5)	-		-	-	-	(4)	4
Equity contracts		(96)	(4)	-	(13)	-	-	-	(113)	4
Credit contracts		222	(24)	-	(25)	-	-	-	173	23
Other contracts		(8)	(16)	-	17	-	-	-	(7)	18
Total derivative liabilities, net <sup>(b)</sup>		132 5.010 \$	(47)	-	(20)	-	-	-	65	47
Total	\$		923 \$	- \$	197 \$	- \$	- \$	- \$	6.130 \$	(785

#### $| \textbf{ITEM 1}| \textbf{ Notes to Condensed Consolidated Financial Statements (unaudited)} \ | \ \textbf{4. Fair Value Measurements}$

(in millions)	Fair Value Beginning of Period	Net Realized and Unrealized Gains (Losses) Included in Income	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements, Net	Gross Transfers In	Gross Transfers Out	Divested Businesses	Fair Value End of Period	Changes in Unrealized Gains (Losses) Included in Income on Instruments Held at End of Period
Six Months Ended June 30, 2019									
Assets:									
Bonds available for sale:									
Obligations of states, municipalities									
and political subdivisions	\$ 2,000 \$		202 \$	86 \$	35 \$	(160) \$	- \$	2,162 \$	-
Non-U.S. governments	11	(1) 26		(4)		(4)	-	2	-
Corporate debt	864		81	(65)	1,043	(128)	-	1,821	-
RMBS	14,199	409	161	(816)	67	(157)	-	13,863	-
CMBS	917	6	30	296	58	(204)	-	1,103	-
CDO/ABS	9,102	12	167	59	96	(374)	-	9,062	<u> </u>
Total bonds available for sale	27,093	451	641	(444)	1,299	(1,027)	-	28,013	-
Other bond securities:									
RMBS	1,290	60	-	(520)	-	-	-	830	(19)
CMBS		4	-	17	-	(10)	-	88	4
CDO/ABS	4,478	184	-	(415)	-	(97)	-	4,150	100
Total other bond securities	5,845	248	-	(918)	-	(107)	-	5,068	85
Equity securities	27	-	-	9	-	(1)	-	35	3
Other invested assets	587	18	1	(1)	-	-	-	605	19
Other assets	58	-	-	3	-	-	-	61	-
Total	\$ 33,610 \$		642 \$	(1,351) \$	1,299 \$	(1,135) \$	- \$	33,782 \$	107
(in millions)	Fair Value Beginning of Period	Net Realized and Unrealized (Gains) Losses Included in Income	Other Comprehensive Income (Loss)	Purchases, Sales, Issuances and Settlements, Net	Gross Transfers In	Gross Transfers Out	Divested Businesses	Fair Value End of Period	Changes in Unrealized Gains (Losses) Included in Income on Instruments Held at End of Period
Liabilities:									
Policyholder contract deposits  Derivative liabilities, net:	\$ 4,116 \$	1,539 \$	- \$	410 \$	- \$	- \$	- \$	6,065 \$	(1,352)
Interest rate contracts	15	3	_	(2)	_	-	_	16	(3)
Foreign exchange contracts	(5)	(10)	_	11	-	-	-	(4)	4
Equity contracts	(75)	(20)	_	(18)	-	-	-	(113)	32
Credit contracts	227	(27)	_	(27)	-	-	-	173	27
Other contracts	(9)	(33)	-	35	-	-	-	(7)	35
Total derivative liabilities, net <sup>(b)</sup>	153	(87)	-	(1)	-	-	-	65	95
Total	\$ 4,269 \$	1,452 \$	- \$	409 \$	- \$	- \$	- \$	6,130 \$	(1,257)

<sup>(</sup>a) As a result of the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020, credit losses are included in net realized and unrealized (gains) losses included in income.

<sup>(</sup>b) Total Level 3 derivative exposures have been netted in these tables for presentation purposes only.

Net realized and unrealized gains and losses included in income related to Level 3 assets and liabilities shown above are reported in the Condensed Consolidated Statements of Income as follows:

		Net Investment		Net Realized Capital		Other		Total
(in millions) Three Months Ended June 30, 2020		Income		Gains (Losses)		Income		Total
Assets:								
Bonds available for sale*	\$	182	\$	32	\$		\$	214
Other bond securities	•	294		-		-		294
Equity securities		-		-		-		-
Other invested assets		(59)		-		-		(59)
Six Months Ended June 30, 2020								
Assets:								
Bonds available for sale*	\$	380	\$	(72)	\$	-	\$	308
Other bond securities		(168)		268		-		100
Equity securities		-		(1)		-		(1)
Other invested assets		(63)		-		-		(63)
Three Months Ended June 30, 2019								
Assets: Bonds available for sale	\$	245	\$	(22)	Ф	_	\$	223
Other bond securities	Ф	109	Φ	(22) 50	Φ	-	Ф	159
Other horid securities Other invested assets		18		-		-		139
Six Months Ended June 30, 2019		10						10
Assets:								
Bonds available for sale	\$	487	\$	(36)	\$	_	\$	451
Other bond securities	·	196	·	52	·	-	·	248
Other invested assets		18		-		-		18
		Net		Net Realized				
		Investment		Capital		Other		
(in millions)		Income		(Gains) Losses		Income		Total
Three Months Ended June 30, 2020								
Liabilities:	\$		•	1.000	•		\$	1.000
Policyholder contract deposits Derivative liabilities, net	\$	-	\$	1,060 97	\$	(14)	Þ	1,060 83
Fortitude Re funds withheld payable		1		837		(14)		837
Six Months Ended June 30, 2020				031				037
Liabilities:								
Policyholder contract deposits	\$	_	\$	2,231	\$	_	\$	2,231
Derivative liabilities, net	•	_	•	(46)	•	(28)	•	(74)
Fortitude Re funds withheld payable		-		837		-		837
Three Months Ended June 30, 2019								
Liabilities:								
Policyholder contract deposits	\$	-	\$	970	\$	-	\$	970
Derivative liabilities, net	•	_	•	(29)	•	(18)	•	(47)
Six Months Ended June 30, 2019				,		` ,		` /
Liabilities:								
Policyholder contract deposits	\$	-	\$	1,539	\$	-	\$	1,539
Derivative liabilities, net	•	_	•	(53)	•	(34)		(87)

<sup>\*</sup> As a result of the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020, credit losses are included in net realized capital gains (losses).

The following table presents the gross components of purchases, sales, issuances and settlements, net, shown above, for the three- and sixmonth periods ended June 30, 2020 and 2019 related to Level 3 assets and liabilities in the Condensed Consolidated Balance Sheets:

						Issuances and	Purchases, Sales Issuances and
(in millions)		Purchases		Sales		Settlements <sup>(a)</sup>	Settlements, Net <sup>(a</sup>
Three Months Ended June 30, 2020							
Assets:							
Bonds available for sale:							
Obligations of states, municipalities and political subdivisions	\$	22	\$	-	\$	(2) \$	
Non-U.S. governments		5		-			5
Corporate debt		121		-		(8)	113
RMBS		365				(536)	(171)
CMBS		1		(5)		(12)	(16)
CDO/ABS		256		(3)		(145)	108
Total bonds available for sale		770		(8)		(703)	59
Other bond securities:							
RMBS		12		-		(7)	5
CMBS		-		-		(1)	<b>(1</b> )
CDO/ABS		-		-		(121)	(121)
Total other bond securities		12		-		(129)	(117)
Equity securities		_5		-		-	_5
Other invested assets		78		-			78
Other assets		55		-		(1)	54
Total assets	\$	915	\$	(8)	\$	(833) \$	74
Liabilities:	_		_				
Policyholder contract deposits	\$	-	\$	122	\$	(102) \$	
Derivative liabilities, net		(9)		-		132	123
Other liabilities		-	_	-		-	
Total liabilities	\$	(9)	\$	122	\$	30 \$	143
Three Months Ended June 30, 2019							
Assets:							
Bonds available for sale:	•	07	•	(4)	•	(0.4)	
Obligations of states, municipalities and political subdivisions	\$	87	\$	(1)	\$	(24) \$	
Non-U.S. governments		8		(1)		(106)	- (00)
Corporate debt RMBS		-		(1)		(106)	(99)
CMBS		300 179		-		(704)	(404) 150
CDO/ABS		972		(154)		(29) (714)	104
Total bonds available for sale		1,546		(154)		(1,577)	(187)
		1,540		(150)		(1,577)	(107)
Other bond securities: RMBS				(437)		(42)	(479)
CMBS		14		(437)		(42)	
CDO/ABS		14		-		(214)	14 (214
Total other bond securities		14		(437)		(214)	(679)
		9		(437)		(250)	
Equity securities Other invested assets		39		-		(44)	9 (5 <u>)</u>
Other assets Other assets		39		-		(44)	(5)
Total assets	\$	1,608	\$	(593)	\$	(1,875) \$	
Liabilities:	Φ	1,008	φ	(593)	Φ	(±,073) ‡	(800)
Policyholder contract deposits	\$	_	\$	203	\$	14 \$	217
Derivative liabilities, net	Φ	(9)	φ	203	Ф	(11)	(20)
Total liabilities	\$	(9)	\$	203	\$	(11)	
Total natinities	Ф	(9)	Φ	203	Ф	3 \$	D 197

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#### $| \textbf{TEM 1}| \textbf{ Notes to Condensed Consolidated Financial Statements (unaudited)} \ | \ \textbf{4. Fair Value Measurements}$

						Issuances and		iases, Sale: suances an
(in millions)		Purchases		Sales		Settlements <sup>(a)</sup>		ments, Net
Six Months Ended June 30, 2020								
Assets:								
Bonds available for sale:								
Obligations of states, municipalities and political subdivisions	\$	167	\$	(2)	\$	(8)	\$	157
Non-U.S. governments		5		-		-		
Corporate debt		233		(5)		(108)		120
RMBS		701		-		(1,095)		(394
CMBS		54		(7)		(19)		28
CDO/ABS		481		(25)		(301)		155
Total bonds available for sale		1,641		(39)		(1,531)		71
Other bond securities:								
RMBS		37		-		(12)		25
CMBS		_		-		`(2)		(2
CDO/ABS		35		(579)		(571)		(1,11)
Total other bond securities		72		(579)		(585)		(1,092
Equity securities		10		-		-		10
Other invested assets		252		_		(45)		207
Other assets		55		_		4		59
Total assets	\$	2.030	\$	(618)	\$	(2.157)	\$	(74
Liabilities:		2,000	Ψ	(010)		(2,201)	<u> </u>	(1-1
Policyholder contract deposits	\$	_	\$	344	\$	(252)	\$	92
Derivative liabilities, net	Ψ	(24)	Ψ	8	Ψ	180	Ψ	164
Other liabilities		(24)		-		100		
Total liabilities	\$	(24)	\$	352	\$	(72)	\$	256
Six Months Ended June 30, 2019	Ψ	(24)	Ψ	332	Ψ	(12)	Ψ	250
Assets:								
Bonds available for sale:								
	\$	134	Ф	(16)	ф	(22)	Φ.	0.6
Obligations of states, municipalities and political subdivisions Non-U.S. governments	Ф	134	\$	(16)	Ф		\$	86
Corporate debt		- 57		(1)		(4)		(4
RMBS		607		(1)		(121)		(65
				(26)		(1,397)		(816
CMBS		363		(210)		(67)		296
CDO/ABS		1,170		(310)		(801)		59
Total bonds available for sale		2,331		(353)		(2,422)		(444
Other bond securities:						(a.a.)		
RMBS				(437)		(83)		(520
CMBS		18		-		(1)		17
CDO/ABS		-		-		(415)		(415
Total other bond securities		18		(437)		(499)		(918
Equity securities		9		-		-		ç
Other invested assets		43		-		(44)		(2
Other assets		-		-		3		3
Total assets	\$	2,401	\$	(790)	\$	(2,962)	\$	(1,35)
Liabilities:								
Policyholder contract deposits	\$	_	\$	376	\$	34	\$	410
Derivative liabilities, net		(22)		-		21		(2
Total liabilities	\$	(22)	\$	376	\$	55	\$	409

Both observable and unobservable inputs may be used to determine the fair values of positions classified in Level 3 in the tables above. As a result, the unrealized gains (losses) on instruments held at June 30, 2020 and 2019 may include changes in fair value that were attributable to both observable (e.g., changes in market interest rates) and unobservable inputs (e.g., changes in unobservable long-dated volatilities).

#### **Transfers of Level 3 Assets and Liabilities**

The Net realized and unrealized gains (losses) included in income (loss) or Other comprehensive income (loss) as shown in the table above excludes \$28 million and \$(128) million of net gains (losses) related to assets and liabilities transferred into Level 3 during the three- and six-month periods ended June 30, 2020, respectively, and includes \$24 million and \$(31) million of net gains (losses) related to assets and liabilities transferred out of Level 3 during the three-and six-month periods ended June 30, 2020, respectively.

The Net realized and unrealized gains (losses) included in income (loss) or Other comprehensive income (loss) as shown in the table above excludes \$15 million and \$(40) million of net gains (losses) related to assets and liabilities transferred into Level 3 during the three- and six-month periods ended June 30, 2019, respectively, and includes \$5 million and \$4 million of net gains related to assets and liabilities transferred out of Level 3 during the three- and six-month periods ended June 30, 2019, respectively.

#### **Transfers of Level 3 Assets**

During the three- and six-month periods ended June 30, 2020 and 2019, transfers into Level 3 assets primarily included certain investments in private placement corporate debt, RMBS, CMBS and CDO/ABS. Transfers of private placement corporate debt and certain ABS into Level 3 assets were primarily the result of limited market pricing information that required us to determine fair value for these securities based on inputs that are adjusted to better reflect our own assumptions regarding the characteristics of a specific security or associated market liquidity. The transfers of investments in RMBS, CMBS and CDO and certain ABS into Level 3 assets were due to diminished market transparency and liquidity for individual security types.

During the three- and six-month periods ended June 30, 2020 and 2019, transfers out of Level 3 assets primarily included private placement and other corporate debt, CMBS, RMBS, CDO/ABS and certain investments in municipal securities. Transfers of certain investments in municipal securities, corporate debt, RMBS, CMBS and CDO/ABS out of Level 3 assets were based on consideration of market liquidity as well as related transparency of pricing and associated observable inputs for these investments. Transfers of certain investments in private placement corporate debt and certain ABS out of Level 3 assets were primarily the result of using observable pricing information that reflects the fair value of those securities without the need for adjustment based on our own assumptions regarding the characteristics of a specific security or the current liquidity in the market.

#### **Transfers of Level 3 Liabilities**

There were no significant transfers of derivative or other liabilities into or out of Level 3 for the three- and six-month periods ended June 30, 2020 and 2019.

#### **QUANTITATIVE INFORMATION ABOUT LEVEL 3 FAIR VALUE MEASUREMENTS**

The table below presents information about the significant unobservable inputs used for recurring fair value measurements for certain Level 3 instruments, and includes only those instruments for which information about the inputs is reasonably available to us, such as data from independent third-party valuation service providers and from internal valuation models. Because input information from third-parties with respect to certain Level 3 instruments (primarily CDO/ABS) may not be reasonably available to us, balances shown below may not equal total amounts reported for such Level 3 assets and liabilities:

	Fair Value at			
	June 30,	Valuation	(b)	Range
(in millions) Assets:	2020	Technique	Unobservable Input <sup>(b)</sup>	(Weighted Average) <sup>(c)</sup>
Obligations of states, municipalities and political subdivisions	\$ 1,781	Discounted cash flow	Yield	2.80% - 3.43% (3.11%)
Corporate debt	1,374	Discounted cash flow	Yield	2.53% - 6.74% (4.64%)
RMBS <sup>(a)</sup>	11,777	Discounted cash flow	Constant prepayment rate Loss severity Constant default rate Yield	3.75% - 11.92% (7.84%) 29.12% - 76.16% (52.64%) 1.27% - 6.11% (3.69%) 2.17% - 5.13% (3.65%)
CDO/ABS <sup>(a)</sup>	8,926	Discounted cash flow	Yield	2.30% - 6.49% (4.40%)
CMBS	576	Discounted cash flow	Yield	1.34% - 4.92% (3.13%)
Embedded derivatives within Policyholder contract deposits: Guaranteed minimum withdrawal benefits				
(GMWB)	4,257	Discounted cash flow	Equity volatility Base lapse rate Dynamic lapse multiplier Mortality multiplier <sup>(d)</sup> Utilization Equity / interest rate correlation NPA <sup>(e)</sup>	6.35% - 50.45% 0.16% - 12.60% 50.00% - 143.00% 38.00% - 147.00% 90.00% - 100.00% 20.00% - 40.00% 0.19% - 2.34%
Index annuities	4,396	Discounted cash flow	Lapse rate Mortality multiplier <sup>(d)</sup> Option budget NPA <sup>(e)</sup>	0.31% - 50.00% 24.00% - 180.00% 0.00% - 4.00% 0.19% - 2.34%
	· · · · · · • · · · · · · · · · · · · ·			

#### ITEM 1 | Notes to Condensed Consolidated Financial Statements (unaudited) | 4. Fair Value Measurements

(in millions)	Fair Value at December 31, 2019	Valuation Technique	Unobservable Input <sup>(b)</sup>	Range (Weighted Average) <sup>(c)</sup>
Assets:		'	'	<u> </u>
Obligations of states, municipalities and political subdivisions	\$ 1,633	Discounted cash flow	Yield	3.35% - 3.95% (3.65%)
Corporate debt	1,087	Discounted cash flow	Yield	3.48% - 6.22% (4.85%)
RMBS <sup>(a)</sup>	11,746	Discounted cash flow	Constant prepayment rate Loss severity Constant default rate Yield	4.00% - 12.89% (8.44%) 33.68% - 76.91% (55.29%) 1.68% - 6.17% (3.93%) 2.52% - 4.53% (3.52%)
CDO/ABS <sup>(a)</sup>	6,025	Discounted cash flow	Yield	2.92% - 4.91% (3.91%)
CMBS	476	Discounted cash flow	Yield	2.77% - 5.18% (3.97%)
Liabilities:				
Embedded derivatives within Policyholder contract deposits:				
GMWB	2,474	Discounted cash flow	Equity volatility Base lapse rate Dynamic lapse multiplier Mortality multiplier <sup>(d)</sup> Utilization Equity / interest rate correlation NPA <sup>(e)</sup>	6.15% - 48.85% 0.16% - 12.60% 50.00% - 143.00% 38.00% - 147.00% 90.00% - 100.00% 20.00% - 40.00% 0.12% - 1.53%
Index annuities	3,895	Discounted cash flow	Lapse rate Mortality multiplier <sup>(d)</sup> Option budget NPA <sup>(e)</sup>	0.31% - 50.00% 24.00% - 180.00% 1.00% - 4.00% 0.12% - 1.53%
Indexed life	510	Discounted cash flow	Base lapse rate Mortality rate NPA <sup>(e)</sup>	0.00% - 37.97% 0.00% - 100.00% 0.12% - 1.53%

- (a) Information received from third-party valuation service providers. The ranges of the unobservable inputs for constant prepayment rate, loss severity and constant default rate relate to each of the individual underlying mortgage loans that comprise the entire portfolio of securities in the RMBS and CDO securitization vehicles and not necessarily to the securitization vehicle bonds (tranches) purchased by us. The ranges of these inputs do not directly correlate to changes in the fair values of the tranches purchased by us, because there are other factors relevant to the fair values of specific tranches owned by us including, but not limited to, purchase price, position in the waterfall, senior versus subordinated position and attachment points.
- (b) Represents discount rates, estimates and assumptions that we believe would be used by market participants when valuing these assets and liabilities
- (c) The weighted averaging for fixed maturity securities is based on the estimated fair value of the securities. Because the valuation methodology for embedded derivatives within Policyholder contract deposits uses a range of inputs that vary at the contract level over the cash flow projection period, management believes that presenting a range, rather than weighted average, is a more meaningful representation of the unobservable inputs used in the valuation.
- (d) Mortality inputs are shown as multipliers of the 2012 Individual Annuity Mortality Basic table.
- (e) The non-performance risk adjustment (NPA) applied as a spread over risk-free curve for discounting.

The ranges of reported inputs for Obligations of states, municipalities and political subdivisions, Corporate debt, RMBS, CDO/ABS, and CMBS valued using a discounted cash flow technique consist of one standard deviation in either direction from the value-weighted average. The preceding table does not give effect to our risk management practices that might offset risks inherent in these Level 3 assets and liabilities.

#### **Interrelationships between Unobservable Inputs**

We consider unobservable inputs to be those for which market data is not available and that are developed using the best information available to us about the assumptions that market participants would use when pricing the asset or liability. Relevant inputs vary depending on the nature of the instrument being measured at fair value. The following paragraphs provide a general description of significant unobservable inputs along with interrelationships between and among the significant unobservable inputs and their impact on the fair value measurements. In practice, simultaneous changes in assumptions may not always have a linear effect on the inputs discussed below. Interrelationships may also exist between observable and unobservable inputs. Such relationships have not been included in the discussion below. For each of the individual relationships described below, the inverse relationship would also generally apply.

#### **Fixed Maturity Securities**

The significant unobservable input used in the fair value measurement of fixed maturity securities is yield. The yield is affected by the market movements in credit spreads and U.S. Treasury yields. The yield may be affected by other factors including constant prepayment rates, loss severity, and constant default rates. In general, increases in the yield would decrease the fair value of investments, and conversely, decreases in the yield would increase the fair value of investments.

#### **Embedded derivatives within Policyholder contract deposits**

Embedded derivatives reported within Policyholder contract deposits include interest crediting rates based on market indices within index annuities, indexed life, and GICs as well as GMWB within variable annuity and certain index annuity products. For any given contract, assumptions for unobservable inputs vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative. The following unobservable inputs are used for valuing embedded derivatives measured at fair value:

- □ Long-term equity volatilities represent equity volatility beyond the period for which observable equity volatilities are available. Increases in assumed volatility will generally increase the fair value of both the projected cash flows from rider fees as well as the projected cash flows related to benefit payments. Therefore, the net change in the fair value of the liability may be either a decrease or an increase, depending on the relative changes in projected rider fees and projected benefit payments.
- Equity / interest rate correlation estimates the relationship between changes in equity returns and interest rates in the economic scenario generator used to value our GMWB embedded derivatives. In general, a higher positive correlation assumes that equity markets and interest rates move in a more correlated fashion, which generally increases the fair value of the liability.
- Base lapse rate assumptions are determined by company experience and are adjusted at the contract level using a dynamic lapse function, which reduces the base lapse rate when the contract is in-the-money (when the contract holder's guaranteed value, as estimated by the company, is worth more than their underlying account value). Lapse rates are also generally assumed to be lower in periods when a surrender charge applies. Increases in assumed lapse rates will generally decrease the fair value of the liability, as fewer policyholders would persist to collect guaranteed withdrawal amounts.
- ☐ Mortality rate assumptions, which vary by age and gender, are based on company experience and include a mortality improvement assumption.

  Increases in assumed mortality rates will decrease the fair value of the liability, while lower mortality rate assumptions will generally increase the fair value of the liability, because guaranteed payments will be made for a longer period of time.
- Utilization assumptions estimate the timing when policyholders with a GMWB will elect to utilize their benefit and begin taking withdrawals. The assumptions may vary by the type of guarantee, tax-qualified status, the contract's withdrawal history and the age of the policyholder. Utilization assumptions are based on company experience, which includes partial withdrawal behavior. Increases in assumed utilization rates will generally increase the fair value of the liability.
- Option budget estimates the expected long-term cost of options used to hedge exposures associated with equity price changes. The level of option budgets determines future costs of the options, which impacts the growth in account value and the valuation of embedded derivatives.

#### Embedded derivatives within reinsurance contracts

The fair value of embedded derivatives associated with funds withheld reinsurance contracts is determined based upon a total return swap technique with reference to the fair value of the investments held by AIG related to AIG's funds withheld payable. The fair value of the underlying assets is generally based on market observable inputs using industry standard valuation techniques. The valuation also requires certain significant inputs, which are generally not observable and accordingly, the valuation is considered Level 3 in the fair value hierarchy.

#### INVESTMENTS IN CERTAIN ENTITIES CARRIED AT FAIR VALUE USING NET ASSET VALUE PER SHARE

The following table includes information related to our investments in certain other invested assets, including private equity funds, hedge funds and other alternative investments that calculate net asset value per share (or its equivalent). For these investments, which are measured at fair value on a recurring basis, we use the net asset value per share to measure fair value.

		June 30,	202	0	December 31, 2019				
(in millions)	Investment Category Includes	Fair Value Using NAV Per Share (or its equivalent)		Unfunded Commitments		Fair Value Using NAV Per Share (or its equivalent)	Unfund Commitme		
Investment Category	mroounom editegory monado	no oquivaioniy		Communication		no oquivaioniy	Communication		
Private equity funds: Leveraged buyout	Debt and/or equity investments made as part of a transaction in which assets of mature companies are acquired from the current shareholders, typically with the use of financial leverage	\$ 1,209	\$	1,489	\$	1,189	\$ 1,5		
Real Estate / Infrastructure	Investments in real estate properties and infrastructure positions, including power plants and other energy generating facilities	395		445		400	2		
Venture capital	Early-stage, high-potential, growth companies expected to generate a return through an eventual realization event, such as an initial public offering or sale of the company	129		161		111	1		
Growth Equity	Funds that make investments in established companies for the purpose of growing their businesses	450		82		422			
Mezzanine	Funds that make investments in the junior debt and equity securities of leveraged companies	412		302		325	4		
Other	Includes distressed funds that invest in securities of companies that are in default or under bankruptcy protection, as well as funds that have multi-strategy, and other strategies	785		174		773	2		
Total private equity fun	ds	3,380		2,653		3,220	2,6		
Hedge funds: Event-driven	Securities of companies undergoing material structural changes, including mergers, acquisitions and other reorganizations	304				727			
Long-short	Securities that the manager believes are undervalued, with corresponding short positions to hedge market risk	414		_		539			
Macro	Investments that take long and short positions in financial instruments based on a top-down view of certain economic and capital market conditions	737				894			
Other	Includes investments held in funds that are less liquid, as well as other strategies which allow for broader allocation between public and private investments	154		1		169			
Total hedge funds		1,609		1		2,329			
Total		\$ 4,989	\$	2,654	\$	5,549	\$ 2,6		

Private equity fund investments included above are not redeemable, because distributions from the funds will be received when underlying investments of the funds are liquidated. Private equity funds are generally expected to have 10-year lives at their inception, but these lives may be extended at the fund manager's discretion, typically in one or two-year increments.

The hedge fund investments included above, which are carried at fair value, are generally redeemable subject to the redemption notices period. The majority of our hedge fund investments are redeemable monthly or quarterly.

#### **FAIR VALUE OPTION**

The following table presents the gains or losses recorded related to the eligible instruments for which we elected the fair value option:

(in millions)	Gain (I	Gain (Loss) Six Months Ended June 30,				
		2020	2019		2020	2019
Assets:						
Bonds	\$	<b>374</b> \$	283	\$	<b>314</b> \$	638
Alternative investments <sup>(a)</sup>		(26)	151		(165)	381
Liabilities:						
Long-term debt <sup>(b)</sup>		(18)	(93)		(221)	(153)
Total gain (loss)	\$	330 \$	341	\$	(72) \$	866

<sup>(</sup>a) Includes certain hedge funds, private equity funds and other investment partnerships.

We calculate the effect of these credit spread changes using discounted cash flow techniques that incorporate current market interest rates, our observable credit spreads on these liabilities and other factors that mitigate the risk of nonperformance such as cash collateral posted.

The following table presents the difference between fair value and the aggregate contractual principal amount of long-term debt for which the fair value option was elected:

	June 30, 2020						December 31, 2019					
	Outstanding							Outstanding				
(in millions)	Fair Value Principal Amount Difference					F	air Value	Principal Amount			erence	
Liabilities:												
Long-term debt <sup>*</sup>	\$ 2,181	\$	1,445	\$	736	\$	2,062	\$	1,502	\$	560	

<sup>\*</sup> Includes GIAs, notes, bonds, loans and mortgages payable.

#### FAIR VALUE MEASUREMENTS ON A NON-RECURRING BASIS

The following table presents assets measured at fair value on a non-recurring basis at the time of impairment and the related impairment charges recorded during the periods presented:

	Assets at Fair Value						Impairment Charges								
(in millions)	Non-Recurring Basis					ee Months Ended	June 30,	Six Months Ended June 30,							
	 Level 1	Level 2	Level 3	Total		2020	2019		2020	2019					
June 30, 2020															
Other investments	\$ - \$	- \$	160 \$	160	\$	<b>37</b> \$	17	\$	48 \$	58					
Other assets	-	-	-	-		-	9		12	17					
Total	\$ - \$	- \$	160 \$	160	\$	37 \$	26	\$	60 \$	75					
December 31, 2019															
Other investments	\$ - \$	- \$	329 \$	329											
Other assets	-	-	1	1											
Total	\$ - \$	- \$	330 \$	330											
							AIG	Secon	nd Quarter 2020 Fo	rm 10-Q <b>33</b>					

<sup>(</sup>b) Includes GIAs, notes, bonds and mortgages payable.

#### FAIR VALUE INFORMATION ABOUT FINANCIAL INSTRUMENTS NOT MEASURED AT FAIR VALUE

The following table presents the carrying amounts and estimated fair values of our financial instruments not measured at fair value and indicates the level in the fair value hierarchy of the estimated fair value measurement based on the observability of the inputs used:

	Estimated Fair Value								Carrying
(in millions)		Level 1		Level 2		Level 3		Total	Value
June 30, 2020									
Assets:									
Mortgage and other loans receivable	\$	-	\$	100	\$	48,696	\$	48,796	\$ 46,522
Other invested assets		-		761		125		886	886
Short-term investments		-		14,928		-		14,928	14,928
Cash		3,408		-		-		3,408	3,408
Other assets		188		59		-		247	247
Liabilities:									
Policyholder contract deposits associated									
with investment-type contracts		-		234		139,805		140,039	127,344
Fortitude Re funds withheld payable		-		-		37,523		37,523	37,523
Other liabilities		-		3,086		-		3,086	3,086
Long-term debt and debt of consolidated investment entities		-		31,467		9,045		40,512	37,099
Separate account liabilities - investment contracts		-		84,443		· ·		84,443	84,443
December 31, 2019									
Assets:									
Mortgage and other loans receivable	\$	-	\$	101	\$	48,904	\$	49,005	\$ 46,984
Other invested assets		-		735		6		741	742
Short-term investments		-		7,887		-		7,887	7,887
Cash		2,856		-		-		2,856	2,856
Other assets		291		20		-		311	311
Liabilities:									
Policyholder contract deposits associated									
with investment-type contracts		-		255		132,991		133,246	126,137
Other liabilities		15		3,048		· -		3,063	3,063
Long-term debt and debt of consolidated investment entities		-		27,024		8,883		35,907	33,288
Separate account liabilities - investment contracts		-		88,770		-		88,770	88,770

#### 5. Investments

#### **FIXED MATURITY SECURITIES**

#### Subsequent to the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020

Bonds held to maturity are carried at amortized cost when we have the ability and positive intent to hold these securities until maturity. When we do not have the ability or positive intent to hold bonds until maturity, these securities are classified as available for sale or are measured at fair value at our election.

Unrealized gains and losses from available for sale investments in fixed maturity securities carried at fair value were reported as a separate component of AOCI, net of policy related amounts and deferred income taxes, in shareholders' equity. Realized and unrealized gains and losses from fixed maturity securities measured at fair value at our election are reflected in Net investment income. Investments in fixed maturity securities are recorded on a trade-date basis.

Interest income is recognized using the effective yield method and reflects amortization of premium and accretion of discount. Premiums and discounts arising from the purchase of bonds classified as available for sale are treated as yield adjustments over their estimated holding periods, until maturity, or call date, if applicable. For investments in certain structured securities, recognized yields are updated based on current information regarding the timing and amount of expected undiscounted future cash flows. For high credit quality structured securities, effective yields are recalculated based on actual payments received and updated prepayment expectations, and the amortized cost is adjusted to the amount that would have existed had the new effective yield been applied since acquisition with a corresponding charge or credit to net investment income. For structured securities that are not high credit quality, the structured securities yields are based on expected cash flows which take into account both expected credit losses and prepayments.

An allowance for credit losses is not established upon initial recognition of the asset (unless the security is determined to be a PCD asset which is discussed in more detail below). Subsequently, differences between actual and expected cash flows and changes in expected cash flows are recognized as adjustments to the allowance for credit losses. Changes that cannot be reflected as adjustments to the allowance for credit losses are accounted for as prospective adjustments to yield.

#### Prior to the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020

Premiums and discounts arising from the purchase of bonds classified as available for sale are treated as yield adjustments over their estimated holding periods, until maturity, or call date, if applicable. For investments in certain RMBS, CMBS and CDO/ABS, (collectively, structured securities), recognized yields are updated based on current information regarding the timing and amount of expected undiscounted future cash flows. For high credit quality structured securities, effective yields are recalculated based on actual payments received and updated prepayment expectations, and the amortized cost is adjusted to the amount that would have existed had the new effective yield been applied since acquisition with a corresponding charge or credit to net investment income. For structured securities that are not high credit quality, effective yields are recalculated and adjusted prospectively based on changes in expected undiscounted future cash flows. For purchased credit impaired (PCI) securities, at acquisition, the difference between the undiscounted expected future cash flows and the recorded investment in the securities represents the initial accretable yield, which is to be accreted into net investment income over the securities' remaining lives on an effective level-yield basis. Subsequently, effective yields recognized on PCI securities are recalculated and adjusted prospectively to reflect changes in the contractual benchmark interest rates on variable rate securities and any significant increases in undiscounted expected future cash flows arising due to reasons other than interest rate changes.

### **SECURITIES AVAILABLE FOR SALE**

The following table presents the amortized cost or cost and fair value of our available for sale securities:

	Amortized Cost or	Allowance for Credit	Gross Unrealized	Gross Unrealized	Fair
(in millions)	Cost	Losses <sup>(a)</sup>	Gains	Losses	Value
June 30, 2020	0000	200000	Odino	200000	Value
Bonds available for sale:					
U.S. government and government sponsored entities	\$ 3,940	\$ _	\$ 878	\$ (16)	\$ 4,802
Obligations of states, municipalities and political subdivisions	13,934	-	2,082	(20)	15,996
Non-U.S. governments	13,757	(17)	971	(103)	14,608
Corporate debt	142,616	(145)	15,872	(1,578)	156,765
Mortgage-backed, asset-backed and collateralized:	•	,	*		•
RMBS	30,453	(36)	2,846	(151)	33,112
CMBS	14,294	-	841	(136)	14,999
CDO/ABS	18,351	-	296	(424)	18,223
Total mortgage-backed, asset-backed and collateralized	63,098	(36)	3,983	(711)	66,334
Total bonds available for sale <sup>(c)</sup>	\$ 237,345	\$ (198)	\$ 23,786	\$ (2,428)	\$ 258,505
					Other-Than-
	Amortized	Gross	Gross		Temporary
	Cost or	Unrealized	Unrealized	Fair	Impairments
(in millions)	Cost	Gains	Losses	Value	in AOCI <sup>(b)</sup>
December 31, 2019					
Bonds available for sale:					
U.S. government and government sponsored entities	\$ 5,108	\$ 316	\$ (44)	\$ 5,380	\$ -
Obligations of states, municipalities and political subdivisions	13,960	1,390	(32)	15,318	-
Non-U.S. governments	14,042	884	(57)	14,869	(18)
Corporate debt	138,046	12,090	(500)	149,636	7
Mortgage-backed, asset-backed and collateralized:					
RMBS	29,802	3,067	(64)	32,805	1,149
CMBS	13,879	576	(25)	14,430	34
CDO/ABS	18,393	348	(93)	18,648	14
Total mortgage-backed, asset-backed and collateralized	62,074	3,991	(182)	65,883	1,197
Total bonds available for sale <sup>(c)</sup>	\$ 233,230	\$ 18,671	\$ (815)	\$ 251,086	\$ 1,186

<sup>(</sup>a) Represents the allowance for credit losses that has been recognized. Changes in the allowance for credit losses are recorded through the statements of income and are not recognized in other comprehensive income.

<sup>(</sup>b) Represents the amount of other-than-temporary impairments recognized in Accumulated other comprehensive income (AOCI). Amount includes unrealized gains and losses on impaired securities relating to changes in the fair value of such securities subsequent to the impairment measurement date.

<sup>(</sup>c) At June 30, 2020 and December 31, 2019, bonds available for sale held by us that were below investment grade or not rated totaled \$27.0 billion and \$27.8 billion, respectively.

#### Securities Available for Sale in a Loss Position for Which No Allowance for Credit Loss Has Been Recorded

The following table summarizes the fair value and gross unrealized losses on our available for sale securities, aggregated by major investment category and length of time that individual securities have been in a continuous unrealized loss position for which no allowance for credit loss has been recorded:

	Less than	12	Months	12 Month	IS O	r More			
(in millions)	Fair Value		Gross Unrealized Losses	Fair Value		Gross Unrealized Losses		Fair Value	Gross Unrealized Losses
June 30, 2020	varac		200000	varao		200000		Value	200000
Bonds available for sale:									
U.S. government and government sponsored entities	\$ 129	\$	16	\$ -	\$	-	\$	129 \$	16
Obligations of states, municipalities and political									
subdivisions	337		14	112		6		449	20
Non-U.S. governments	1,649		52	207		47		1,856	99
Corporate debt	22,363		1,109	1,083		222		23,446	1,331
RMBS	3,927		77	256		26		4,183	103
CMBS	2,588		128	98		8		2,686	136
CDO/ABS	8,171		288	3,086		136		11,257	424
Total bonds available for sale	\$ 39,164	\$	1,684	\$ 4,842	\$	445	\$	44,006 \$	2,129

#### Securities Available for Sale in a Loss Position

The following table summarizes the fair value and gross unrealized losses on our available for sale securities, aggregated by major investment category and length of time that individual securities have been in a continuous unrealized loss position:

	Less than	12	Months	12 Month	ns oi	r More	Tot		
(in millions)	Fair Value		Gross Unrealized Losses	Fair Value		Gross Unrealized Losses	Fair Value		Gross Unrealized Losses
December 31, 2019									
Bonds available for sale:									
U.S. government and government sponsored entities	\$ 1,461	\$	44	\$ 63	\$	-	\$ 1,524	\$	44
Obligations of states, municipalities and political									
subdivisions	672		21	246		11	918		32
Non-U.S. governments	1,105		12	343		45	1,448		57
Corporate debt	11,868		319	2,405		181	14,273		500
RMBS	3.428		28	1.367		36	4.795		64
CMBS	1,877		16	367		9	2,244		25
CDO/ABS	3,920		53	2,571		40	6,491		93
Total bonds available for sale	\$ 24,331	\$	493	\$ 7,362	\$	322	\$ 31,693	\$	815

At June 30, 2020, we held 8,189 individual fixed maturity securities that were in an unrealized loss position and for which no allowance for credit losses has been recorded (including 967 individual fixed maturity securities that were in a continuous unrealized loss position for 12 months or more). At December 31, 2019, we held 5,695 individual fixed maturity securities that were in an unrealized loss position, of which 1,254 individual fixed maturity securities were in a continuous unrealized loss position for 12 months or more. We did not recognize the unrealized losses in earnings on these fixed maturity securities at June 30, 2020 because it was determined that such losses were due to non-credit factors. Additionally, we neither intend to sell the securities nor do we believe that it is more likely than not that we will be required to sell these securities before recovery of their amortized cost basis. For fixed maturity securities with significant declines, we performed fundamental credit analyses on a security-by-security basis, which included consideration of credit enhancements, liquidity position, expected defaults, industry and sector analysis, forecasts and available market data.

#### Contractual Maturities of Fixed Maturity Securities Available for Sale

The following table presents the amortized cost and fair value of fixed maturity securities available for sale by contractual maturity:

	Total Fixed Maturity Securities Available for Sale					
	 Amortized Cost,					
(in millions)	Net of Allowance	Fair Value				
June 30, 2020						
Due in one year or less	\$ 10,776 \$	10,903				
Due after one year through five years	41,602	42,617				
Due after five years through ten years	40,483	43,482				
Due after ten years	81,224	95,169				
Mortgage-backed, asset-backed and collateralized	63,062	66,334				
Total	\$ 237,147 \$	258,505				

Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay certain obligations with or without call or prepayment penalties.

The following table presents the gross realized gains and gross realized losses from sales or maturities of our available for sale securities:

	1	hre	e Months E	nde	d June 30,			Six Months Ended June 30,						
	20	)20			2	019		202	20			20	019	
	Gross		Gross		Gross		Gross	Gross		Gross		Gross		Gross
	Realized		Realized		Realized		Realized	Realized		Realized		Realized		Realized
(in millions)	Gains		Losses		Gains		Losses	Gains		Losses		Gains		Losses
Fixed maturity securities	\$ 541	\$	392	\$	173	\$	86	\$ 921	\$	558	\$	266	\$	210

For the three- and six-month periods ended June 30, 2020, the aggregate fair value of available for sale securities sold was \$6.7 billion and \$13.9 billion, respectively, which resulted in net realized capital gains (losses) of \$149 million and \$363 million, respectively. Included within the net realized capital gains (losses) are \$122 million of realized capital gains for the three- and six-month periods ended June 30, 2020, which relate to the Fortitude Re funds withheld assets held by AIG in support of Fortitude Re's reinsurance obligations to AIG (Fortitude Re funds withheld assets) for the period after deconsolidation of Fortitude Re. These realized capital gains are included in Net realized capital gains (losses) on Fortitude Re funds withheld assets.

For the three- and six-month periods ended June 30, 2019, the aggregate fair value of available for sale securities sold was \$6.4 billion and \$12.8 billion, respectively, which resulted in net realized capital gains of \$87 million and \$56 million, respectively.

#### OTHER SECURITIES MEASURED AT FAIR VALUE

The following table presents the fair value of fixed maturity securities measured at fair value based on our election of the fair value option and equity securities measured at fair value:

	June 30, 2	2020	December 31, 2019				
	 Fair	Percent	Fair	Percent			
(in millions)	Value	of Total	Value	of Total			
Fixed maturity securities:							
U.S. government and government sponsored entities	\$ 1,912	<b>31</b> %	\$ 2,121	28 %			
Corporate debt	11	-	18	-			
Mortgage-backed, asset-backed and collateralized:							
RMBS	510	9	489	7			
CMBS	303	5	322	4			
CDO/ABS and other collateralized	2,701	44	3,732	50			
Total mortgage-backed, asset-backed and collateralized	3,514	58	4,543	61			
Total fixed maturity securities	5,437	89	6,682	89			
Equity securities	679	11	841	11			
Total	\$ 6,116	100 %	\$ 7,523	100 %			

#### OTHER INVESTED ASSETS

#### The following table summarizes the carrying amounts of other invested assets:

	June 30,	December 31,
(in millions)	2020	2019
Alternative investments <sup>(a) (b)</sup>	\$ 7,987	\$ 8,845
Investment real estate <sup>(c)</sup>	8,164	8,491
All other investments <sup>(d)</sup>	1,541	1,456
Total	\$ 17,692	\$ 18,792

- (a) At June 30, 2020, included hedge funds of \$2.2 billion, private equity funds of \$5.5 billion and affordable housing partnerships of \$279 million. At December 31, 2019, included hedge funds of \$3.3 billion, private equity funds of \$5.2 billion and affordable housing partnerships of \$331 million.
- (b) At June 30, 2020, approximately 77 percent of our hedge fund portfolio is available for redemption in 2020. The remaining 23 percent will be available for redemption between 2021 and 2027.
- (c) Net of accumulated depreciation of \$749 million and \$703 million at June 30, 2020 and December 31, 2019, respectively.
- (d) Includes AIG's 3.5 percent ownership interest in Fortitude Holdings which is recorded using the measurement alternative for equity securities and is carried at cost, which was \$100 million as of June 30, 2020.

#### **NET INVESTMENT INCOME**

#### The following table presents the components of Net investment income:

	 iree Moni June	naea	50	June 30	
(in millions)	2020	2019		2020	2019
Available for sale fixed maturity securities, including short-term investments	\$ 2,588	\$ 2,701	\$	5,197	\$ 5,354
Other fixed maturity securities <sup>(a)</sup>	374	281		314	608
Equity securities -	56	(22)		(135)	57
Interest on mortgage and other loans	498	518		1,011	1,016
Alternative investments <sup>(b)</sup>	(73)	345		(132)	764
Real estate	61	62		120	131
Other investments <sup>(c)</sup>	1	(8)		(214)	(60)
Total investment income	3,505	3,877		6,161	7,870
Investment expenses	139	132		287	246
Net investment income <sup>(d)</sup>	\$ 3,366	\$ 3,745	\$	5,874	\$ 7,624

- (a) Included in the three- and six-month periods ended June 30, 2020 were income of \$29 million and \$198 million, respectively, related to fixed maturity securities measured at fair value that economically hedge liabilities described in (c) below. Included in the three- and six-month periods ended June 30, 2019 were income of \$21 million and \$49 million, respectively, for fixed maturity securities measured at fair value through income that economically hedge liabilities as described in (c) below.
- (b) Included income from hedge funds, private equity funds and affordable housing partnerships. Hedge funds are recorded as of the balance sheet date. Private equity funds are generally reported on a one-quarter lag.
- (c) Included in the three- and six-month periods ended June 30, 2020 were losses of \$13 million and \$215 million, respectively, related to liabilities measured at fair value that are economically hedged with fixed maturity securities as described in (a) above. Included in the three- and six-month periods ended June 30, 2019 were losses of \$31 million and \$46 million, respectively, related to liabilities measured at fair value that are economically hedged with fixed maturity securities as described in (a) above.
- (d) Included in both the three- and six-month periods ended June 30, 2020 was \$116 million of Net investment income from Fortitude Re funds withheld assets. For additional information on the Fortitude Re transaction, see Note 7 to the Condensed Consolidated Financial Statements

### **NET REALIZED CAPITAL GAINS AND LOSSES**

Net realized capital gains and losses are determined by specific identification. The net realized capital gains and losses are generated primarily from the following sources:

- ☐ Sales or full redemptions of available for sale fixed maturity securities, real estate and other alternative investments.
- Reductions to the amortized cost basis of available for sale fixed maturity securities that have been written down due to our intent to sell them or it being more likely than not that we will be required to sell them.
- ☐ Changes in the allowance for credit losses on bonds available for sale, mortgage and other loans receivable, and loans commitments.
- Changes in fair value of derivatives except for those instruments that are designated as hedging instruments when the change in the fair value of the hedged item is not reported in Net realized capital gains (losses).
- ☐ Foreign exchange gains and losses resulting from foreign currency transactions.
- ☐ Changes in fair value of the embedded derivative related to the Fortitude Re funds withheld assets.

#### The following table presents the components of Net realized capital gains (losses):

	1	hree Mon	nded		ed			
		June	30,					
(in millions)		2020		2019		2020		2019
Sales of fixed maturity securities	\$	27	\$	87	\$	241	\$	56
Other-than-temporary impairments		-		(30)		-		(113)
Change in intent <sup>(a)</sup>		(3)		-		(3)		-
Change in allowance for credit losses on fixed maturity securities <sup>(b)</sup>		(24)		-		(222)		-
Change in allowance for credit losses on loans <sup>(b)</sup>		(22)		14		(60)		(10)
Foreign exchange transactions		44		(2)		(210)		(39)
Variable annuity embedded derivatives, net of related hedges		(1,010)		(40)		1,182		(301)
All other derivatives and hedge accounting		(568)		207		991		135
Fortitude Re funds withheld assets <sup>(b)</sup>		(741)		-		(741)		-
Other		(35)		168		9		230
Net realized capital gains (losses)	\$	(2,332)	\$	404	\$	1,187	\$	(42)

<sup>(</sup>a) For the three- and six-month periods ended June 30, 2019, the change in intent was included in Other-than-temporary impairments.

<sup>(</sup>b) The change in allowance for credit losses on fixed maturity securities excludes increases in the allowance of \$5 million for the three- and six-month periods ended June 30, 2020, and the change in allowance for credit losses on loans excludes decreases in the allowance of \$3 million for the three- and six-month periods ended June 30, 2020, which are reported in the Fortitude Re funds withheld assets line as these changes in the allowance relate to Fortitude Re funds withheld assets. For additional information on the Fortitude Re transaction, see Note 7 to the Condensed Consolidated Financial Statements.

### CHANGE IN UNREALIZED APPRECIATION (DEPRECIATION) OF INVESTMENTS

The following table presents the increase (decrease) in unrealized appreciation (depreciation) of our available for sale securities and other investments:

	Т	hree Months I June 30,	Ended	Six Months E June 30	
(in millions)		2020	2019	2020	2019
Increase (decrease) in unrealized appreciation (depreciation) of investments:					
Fixed maturity securities	\$	<b>13,957</b> \$	5,906	\$ <b>3,502</b> \$	11,888
Other investments		-	1	-	(68)
Total increase (decrease) in unrealized appreciation (depreciation) of investments	\$	<b>13,957</b> \$	5,907	\$ 3,502 \$	11,820

The following table summarizes the unrealized gains and losses recognized in Net Investment Income during the reporting period on equity securities still held at the reporting date:

Three Months Ended June 30,		2020			2019 Other					
		Other								
		Invested					nvested			
(in millions)	Equities	Assets	Total		Equities		Assets		Total	
Net gains and losses recognized during the period on equity securities	\$ 56	\$ (71)	\$ (15)	\$	(22)	\$	271	\$	249	
Less: Net gains and losses recognized during the period on equity					` '					
securities sold during the period	5	13	18		(7)		146		139	
Unrealized gains and losses recognized during the reporting										
period on equity securities still held at the reporting date	\$ 51	\$ (84)	\$ (33)	\$	(15)	\$	125	\$	110	
Six Months Ended June 30,		2020				20	)19			
		Other					Other			
		Invested					nvested			
(in millions)	Equities	Assets	Total		Equities		Assets		Total	
Net gains and losses recognized during the period on equity securities	\$ (135)	\$ (200)	\$ (335)	\$	57	\$	510	\$	567	
Less: Net gains and losses recognized during the period on equity										
securities sold during the period	17	15	32		12		156		168	
Unrealized gains and losses recognized during the reporting										
period on equity securities still held at the reporting date	\$ (152)	\$ (215)	\$ (367)	\$	45	\$	354	\$	399	
				AIG I	Second Qu	ıarteı	r 2020 Fo	rm 1	.0-Q <b>41</b>	

#### **EVALUATING INVESTMENTS FOR AN ALLOWANCE FOR CREDIT LOSSES/OTHER-THAN-TEMPORARY IMPAIRMENTS**

#### **Fixed Maturity Securities**

#### Subsequent to the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020

If we intend to sell a fixed maturity security or it is more likely than not that we will be required to sell a fixed maturity security before recovery of its amortized cost basis and the fair value of the security is below amortized cost, an impairment has occurred and the amortized cost is written down to current fair value, with a corresponding charge to realized capital losses. No allowance is established in these situations and any previously recorded allowance is reversed. The new cost basis is not adjusted for subsequent increases in estimated fair value. When assessing our intent to sell a fixed maturity security, or whether it is more likely than not that we will be required to sell a fixed maturity security before recovery of its amortized cost basis, management evaluates relevant facts and circumstances including, but not limited to, decisions to reposition our investment portfolio, sales of securities to meet cash flow needs and sales of securities to take advantage of favorable pricing.

For fixed maturity securities for which a decline in the fair value below the amortized cost is due to credit related factors, an allowance is established for the difference between the estimated recoverable value and amortized cost with a corresponding charge to realized capital losses. The allowance for credit losses is limited to the difference between amortized cost and fair value. The estimated recoverable value is the present value of cash flows expected to be collected, as determined by management. The difference between fair value and amortized cost that is not associated with credit related factors is presented in unrealized appreciation (depreciation) of fixed maturity securities on which an allowance for credit losses were recognized (a separate component of accumulated other comprehensive income). Accured interest is excluded from the measurement of the allowance for credit losses.

accumulated other comprehensive income). Accrued interest is excluded from the measurement of the allowance for credit losses.
When estimating future cash flows for structured fixed maturity securities (e.g., RMBS, CDO, ABS) management considers the historical performance of underlying assets and available market information as well as bond-specific structural considerations, such as credit enhancement and the priority of payment structure of the security. In addition, the process of estimating future cash flows includes, but is not limited to, the following critical inputs which vary by asset class:
☐ Current delinquency rates;
Expected default rates and the timing of such defaults;
<ul> <li>Loss severity and the timing of any recovery; and</li> </ul>
Expected prepayment speeds.
When estimating future cash flows for corporate, municipal and sovereign fixed maturity securities determined to be credit impaired, management considers
Expected default rates and the timing of such defaults;
<ul> <li>Loss severity and the timing of any recovery; and</li> </ul>
Scenarios specific to the issuer and the security, which may also include estimates of outcomes of corporate restructurings, political and macroeconomic factors, stability and financial strength of the issuer, the value of any secondary sources of repayment and the disposition of assets.
We consider severe price declines in our assessment of potential credit impairments. We may also modify our model inputs when we determine that price movements in certain sectors are indicative of factors not captured by the cash flow models.
Credit losses are reassessed each period. The allowance for credit losses and the corresponding charge to realized capital losses can be reversed if conditions change, however, the allowance for credit losses will never be reduced below zero. When we determine that all or a portion of a fixed maturity security is uncollectable, the uncollectable amortized cost amount is written off with a corresponding reduction to the allowance for credit losses. If we collectable that were previously written off the recovery is recognized by decreasing realized capital losses.
42 AIG   Second Quarter 2020 Form 10-Q

#### Prior to the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020

If we intend to sell a fixed maturity security or it is more likely than not that we will be required to sell a fixed maturity security before recovery of its amortized cost basis and the fair value of the security is below amortized cost, an other-than-temporary impairment has occurred and the amortized cost is written down to current fair value, with a corresponding charge to realized capital losses. When assessing our intent to sell a fixed maturity security, or whether it is more likely than not that we will be required to sell a fixed maturity security before recovery of its amortized cost basis, management evaluates relevant facts and circumstances including, but not limited to, decisions to reposition our investment portfolio, sales of securities to meet cash flow needs and sales of securities to take advantage of favorable pricing.

For fixed maturity securities for which a credit impairment has occurred, the amortized cost is written down to the estimated recoverable value with a corresponding charge to realized capital losses. The estimated recoverable value is the present value of cash flows expected to be collected, as determined by management. The difference between fair value and amortized cost that is not related to a credit impairment is presented in unrealized appreciation (depreciation) of fixed maturity securities on which other-than-temporary credit impairments were recognized (a separate component of accumulated other comprehensive income).

We consider severe price declines in our assessment of potential credit impairments. We may also modify our model inputs when we determine that price movements in certain sectors are indicative of factors not captured by the cash flow models.

In periods subsequent to the recognition of an other-than-temporary impairment charge for available for sale fixed maturity securities that is not foreign exchange related, we prospectively accrete into earnings the difference between the new amortized cost and the expected undiscounted recoverable value over the remaining expected holding period of the security.

#### **Credit Impairments**

The following table presents a rollforward of the changes in allowance for credit losses on available for sale fixed maturity securities by major investment category:

	Three Months Ended June 30, 2020						Six Months Ended June 30, 2020							
				Non-						Non-				
(in millions)	S	Structured		Structured		Total		Structured		Structured		Total		
Balance, beginning of period*	\$	37	\$	174	\$	211	\$	7	\$	- (	\$	7		
Additions:														
Securities for which allowance for credit losses were not														
previously recorded		11		82		93		35		256		291		
Purchases of available for sale debt securities accounted for														
as purchased credit deteriorated assets		20		-		20		26		-		26		
Accretion of available for sale debt securities accounted for														
as purchased credit deteriorated assets		1		-		1		1		-		1		
Reductions:														
Securities sold during the period		(1)		(5)		(6)		(1)		(5)		(6)		
Intent to sell security or more likely than not will be required to														
sell the security before recovery of its amortized cost basis		-		-		-		-		-		-		
Additional net increases or decreases to the allowance for														
credit losses on securities that had an allowance recorded														
in a previous period, for which there was no intent to sell														
before recovery amortized cost basis		(31)		(33)		(64)		(31)		(33)		(64)		
Write-offs charged against the allowance		-		(57)		(57)		-		(57)		(57)		
Recoveries of amounts previously written off		-		-		-		-		-		-		
Other		-		-		-		-		-		-		
Balance, end of period	\$	37	\$	161	\$	198	\$	37	\$	161	\$	198		

<sup>\*</sup> The beginning balance incorporates the Day 1 gross up on PCD assets held as of January 1, 2020.

The following table presents a rollforward of the cumulative credit losses in other-than-temporary impairments recognized in earnings for available for sale fixed maturity securities:

	Thr	ee Months Ended	Six Months Ended
(in millions)		June 30, 2019	June 30, 2019
Balance, beginning of period	\$	53	\$ -
Increases due to:			
Credit impairments on new securities subject to impairment losses		27	95
Additional credit impairments on previously impaired securities		-	6
Reductions due to:			
Credit impaired securities fully disposed for which there was no			
prior intent or requirement to sell		(38)	(59)
Accretion on securities previously impaired due to credit*		(8)	(8)
Balance, end of period	\$	34	\$ 34

Represents both accretion recognized due to changes in cash flows expected to be collected over the remaining expected term of the credit impaired securities and the accretion due to the passage of time.

#### **Purchased Credit Deteriorated/Impaired Securities**

### Subsequent to the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020

We purchase certain RMBS securities that have experienced more-than-insignificant deterioration in credit quality since origination. Subsequent to the adoption of the Financial Instruments Credit Losses Standard these are referred to as PCD assets. At the time of purchase an allowance is recognized for these PCD assets by adding it to the purchase price to arrive at the initial amortized cost. There is no credit loss expense recognized upon acquisition of a PCD asset. When determining the initial allowance for credit losses, management considers the historical performance of underlying assets and available market information as well as bond-specific structural considerations, such as credit enhancement and the priority of payment structure of the security. In addition, the process of estimating future cash flows includes, but is not limited to, the following critical inputs:

Current delinquency rates;
Expected default rates and the timing of such defaults;
Loss severity and the timing of any recovery; and
Expected prepayment speeds.

Subsequent to the acquisition date, the PCD assets follow the same accounting as other structured securities that are not high credit quality.

During the three- and six-month periods ended June 30, 2020, we purchased certain securities which had more than insignificant credit deterioration since their origination. These PCD securities are held in the portfolio of bonds available for sale in their natural classes at June 30, 2020.

The following table presents a reconciliation of the purchase price to the unpaid principal balance at the acquisition date of the PCD securities that were purchased with credit deterioration during the six-month period ended June 30, 2020:

(in millions)	June 30, 2020
Unpaid principal balance	\$ 644
Allowance for expected credit losses at acquisition	(26)
Purchase (discount) premium	(149)
Purchase price	\$ 469
44 AIG   Second Quarter 2020 Form 10-Q	

#### Prior to the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020

We purchase certain RMBS securities that have experienced deterioration in credit quality since their issuance. We determine whether it is probable at acquisition that we will not collect all contractually required payments for these PCI securities, including both principal and interest. At acquisition, the timing and amount of the undiscounted future cash flows expected to be received on each PCI security is determined based on our best estimate using key assumptions, such as interest rates, default rates and prepayment speeds. At acquisition, the difference between the undiscounted expected future cash flows of the PCI securities and the recorded investment in the securities represents the initial accretable yield, which is accreted into Net investment income over their remaining lives on an effective yield basis. Additionally, the difference between the contractually required payments on the PCI securities and the undiscounted expected future cash flows represents the non-accretable difference at acquisition. The accretable yield and the non-accretable difference will change over time, based on actual payments received and changes in estimates of undiscounted expected future cash flows, which are discussed further helow.

On a quarterly basis, the undiscounted expected future cash flows associated with PCI securities are re-evaluated based on updates to key assumptions. Declines in undiscounted expected future cash flows due to further credit deterioration as well as changes in the expected timing of the cash flows can result in the recognition of an other-than-temporary impairment charge, as PCI securities are subject to our policy for evaluating investments for other-than-temporary impairment. Changes to undiscounted expected future cash flows due solely to the changes in the contractual benchmark interest rates on variable rate PCI securities will change the accretable yield prospectively. Significant increases in undiscounted expected future cash flows for reasons other than interest rate changes are recognized prospectively as adjustments to the accretable yield.

#### The following tables present information on our PCI securities, which are included in bonds available for sale as of December 31, 2019:

(in millions)	At Date of Acquisition		
Contractually required payments (principal and interest)	\$	35,139	
Cash flows expected to be collected*		28,720	
Recorded investment in acquired securities		19,382	

Represents undiscounted expected cash flows, including both principal and interest.

(in millions)	]	December 31, 2019
Outstanding principal balance	\$	10,476
Amortized cost		6,970
Fair value		8,664

#### The following table presents activity for the accretable yield on PCI securities:

		Three Months Ended		Six Months Ended
(in millions)		June 30, 2019		June 30, 2019
Balance, beginning of period	\$	6,801	\$	7,210
Newly purchased PCI securities		1		13
Accretion		(151)		(323)
Effect of changes in interest rate indices		(266)		(400)
Net reclassification from (to) non-accretable difference,				
including effects of prepayments		17		(98)
Balance, end of period	\$	6,402	\$	6,402
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#### **PLEDGED INVESTMENTS**

#### **Secured Financing and Similar Arrangements**

We enter into secured financing transactions whereby certain securities are sold under agreements to repurchase (repurchase agreements), in which we transfer securities in exchange for cash, with an agreement by us to repurchase the same or substantially similar securities. Our secured financing transactions also include those that involve the transfer of securities to financial institutions in exchange for cash (securities lending agreements). In all of these secured financing transactions, the securities transferred by us (pledged collateral) may be sold or repledged by the counterparties. These agreements are recorded at their contracted amounts plus accrued interest, other than those that are accounted for at fair value.

Pledged collateral levels are monitored daily and are generally maintained at an agreed-upon percentage of the fair value of the amounts borrowed during the life of the transactions. In the event of a decline in the fair value of the pledged collateral under these secured financing transactions, we may be required to transfer cash or additional securities as pledged collateral under these agreements. At the termination of the transactions, we and our counterparties are obligated to return the amounts borrowed and the securities transferred, respectively.

The following table presents the fair value of securities pledged to counterparties under secured financing transactions, including repurchase and securities lending agreements:

(in millions)	June 30, 2020	December 31, 2019
Fixed maturity securities available for sale	\$ 3,019 \$	3,030

At June 30, 2020 and December 31, 2019, amounts borrowed under repurchase and securities lending agreements totaled \$3.0 billion and \$3.1 billion, respectively.

The following table presents the fair value of securities pledged under our repurchase agreements by collateral type and by remaining contractual maturity:

			Re	emaining C	ont	ractual M	atuı	rity of the A	gr	eements	
				up to							
	Overn	ight and				31 - 90		91 - 364		365 days or	
(in millions)	Co	ntinuous		30 days		days		days		greater	Tota
June 30, 2020											
Bonds available for sale:											
Non-U.S. governments	\$	9	\$	16	\$	-	\$	-	\$	-	\$ 25
Corporate debt		57		110		-		-		-	167
Total	\$	66	\$	126	\$	-	\$	-	\$	-	\$ 192
December 31, 2019											
Bonds available for sale:											
Non-U.S. governments	\$	2	\$	71	\$	-	\$	-	\$	-	\$ 73
Corporate debt		22		55		82		-		-	159
Total	\$	24	\$	126	\$	82	\$	-	\$	-	\$ 232

# The following table presents the fair value of securities pledged under our securities lending agreements by collateral type and by remaining contractual maturity:

		R	emair	ning Cor	ntra	ctual Ma	turity	of the Ag	reen	nents	
				up to							
	Overr	night and				31 - 90		91 - 364	3	65 days or	
(in millions)	Co	ntinuous	3	0 days		days		days		greater	Total
June 30, 2020											
Bonds available for sale:											
Obligations of states, municipalities and political											
subdivisions	\$	- :	\$	102	\$	-	\$	-	\$	-	\$ 102
Corporate debt		-		814		1,102		436		-	2,352
RMBS		-		277		-		96		-	373
Total	\$	- :	\$	1,193	\$	1,102	\$	532	\$	-	\$ 2,827
December 31, 2019											
Bonds available for sale:											
Obligations of states, municipalities and political											
subdivisions	\$	- :	\$	-	\$	386	\$	-	\$	-	\$ 386
Corporate debt		-		1,071		947		-		-	2,018
RMBS		-		-		-		394		-	394
Total	\$	- :	\$	1,071	\$	1,333	\$	394	\$	-	\$ 2,798

We also enter into agreements in which securities are purchased by us under agreements to resell (reverse repurchase agreements), which are accounted for as secured financing transactions and reported as short-term investments or other assets, depending on their terms. These agreements are recorded at their contracted resale amounts plus accrued interest, other than those that are accounted for at fair value. In all reverse repurchase transactions, we take possession of or obtain a security interest in the related securities, and we have the right to sell or repledge this collateral received.

#### The following table presents information on the fair value of securities pledged to us under reverse repurchase agreements:

(in millions)	June 30, 2020	December 31, 2019
Securities collateral pledged to us	\$ 5,560 \$	2,567
Amount sold or repledged by us	-	121

At June 30, 2020 and December 31, 2019, amounts loaned under reverse repurchase agreements totaled \$5.5 billion and \$2.6 billion, respectively.

We do not currently offset any secured financing transactions. All such transactions are collateralized and margined daily consistent with market standards and subject to enforceable master netting arrangements with rights of set off.

#### **Insurance - Statutory and Other Deposits**

The total carrying value of cash and securities deposited by our insurance subsidiaries under requirements of regulatory authorities or other insurance-related arrangements, including certain annuity-related obligations and certain reinsurance contracts, was \$10.8 billion and \$8.7 billion at June 30, 2020 and December 31, 2019, respectively.

### Other Pledges and Restrictions

Certain of our subsidiaries are members of Federal Home Loan Banks (FHLBs) and such membership requires the members to own stock in these FHLBs. We owned an aggregate of \$198 million and \$194 million of stock in FHLBs at June 30, 2020 and December 31, 2019, respectively. In addition, our subsidiaries have pledged securities available for sale and residential loans associated with borrowings and funding agreements from FHLBs, with a fair value of \$5.9 billion and \$1.9 billion, respectively, at June 30, 2020 and \$4.3 billion and \$1.8 billion, respectively, at December 31, 2019.

Certain GIAs have provisions that require collateral to be posted or payments to be made by us upon a downgrade of our long-term debt ratings. The actual amount of collateral required to be posted to the counterparties in the event of such downgrades, and the aggregate amount of payments that we could be required to make, depend on market conditions, the fair value of outstanding affected transactions and other factors prevailing at and after the time of the downgrade. The fair value of securities pledged as collateral with respect to these obligations was approximately \$1.5 billion at both June 30, 2020 and December 31, 2019. This collateral primarily consists of securities of the U.S. government and government sponsored entities and generally cannot be repledged or resold by the counterparties.

Investments held in escrow accounts or otherwise subject to restriction as to their use were \$460 million and \$330 million, comprised of bonds available for sale and short term investments at June 30, 2020 and December 31, 2019, respectively.

Reinsurance transactions between AIG and Fortitude Re were structured as modified coinsurance (modco) and loss portfolio transfer arrangements with funds withheld. Following closing of the Majority Interest Fortitude Sale, a portion of the proceeds were contributed to AIG subsidiaries.

For further discussion on the sale of Fortitude Holdings see Note 1 and Note 7 to the Condensed Consolidated Financial Statements.

# 6. Lending Activities

Mortgage and other loans receivable include commercial mortgages, residential mortgages, life insurance policy loans, commercial loans, and other loans and notes receivable. Commercial mortgages, residential mortgages, commercial loans, and other loans and notes receivable are carried at unpaid principal balances less allowance for credit losses and plus or minus adjustments for the accretion or amortization of discount or premium. Interest income on such loans is accrued as earned.

Direct costs of originating commercial mortgages, commercial loans, and other loans and notes receivable, net of nonrefundable points and fees, are deferred and included in the carrying amount of the related receivables. The amount deferred is amortized to income as an adjustment to earnings using the interest method. Premiums and discounts on purchased residential mortgages are also amortized to income as an adjustment to earnings using the interest method.

Life insurance policy loans are carried at unpaid principal balances. There is no allowance for policy loans because these loans serve to reduce the death benefit paid when the death claim is made and the balances are effectively collateralized by the cash surrender value of the policy.

Interest income is not accrued when payment of contractual principal and interest is not expected. Any cash received on impaired loans is generally recorded as a reduction of the current carrying amount of the loan. Accrual of interest income is generally resumed when delinquent contractual principal and interest is repaid or when a portion of the delinquent contractual payments are made and the ongoing required contractual payments have been made for an appropriate period. As of June 30, 2020, \$9 million and \$342 million of residential mortgage loans and commercial mortgage loans, respectively, were placed on nonaccrual status.

Accrued interest is presented separately and is included in Other assets on the Condensed Consolidated Balance Sheets. As of June 30, 2020, accrued interest receivable was \$18 million and \$137 million associated with residential mortgage loans and commercial mortgage loans, respectively.

A significant majority of commercial mortgages in the portfolio are non-recourse loans and, accordingly, the only guarantees are for specific items that are exceptions to the non-recourse provisions. It is therefore extremely rare for us to have cause to enforce the provisions of a guarantee on a commercial real estate or mortgage loan.

#### The following table presents the composition of Mortgage and other loans receivable, net:

	June 30,	December 31,
(in millions)	2020	2019
Commercial mortgages <sup>(a)</sup>	\$ 36,535 \$	36,170
Residential mortgages	6,046	6,683
Life insurance policy loans	2,091	2,065
Commercial loans, other loans and notes receivable	2,644	2,504
Total mortgage and other loans receivable	47,316	47,422
Allowance for credit losses <sup>(b)</sup>	(794)	(438)
Mortgage and other loans receivable, net	\$ 46,522 \$	46,984

<sup>(</sup>a) Commercial mortgages primarily represent loans for apartments, offices and retail properties, with exposures in New York and California representing the largest geographic concentrations (aggregating approximately 24 percent and 10 percent, respectively, at June 30, 2020 and 23 percent and 10 percent, respectively, at December 31, 2019).

Nonperforming loans are generally those loans where payment of contractual principal or interest is more than 90 days past due. Nonperforming loans were not significant for any of the periods presented.

### **CREDIT QUALITY OF COMMERCIAL MORTGAGES**

### The following table presents debt service coverage ratios<sup>(a)</sup> for commercial mortgages by year of vintage:

June 30, 2020							
(in millions)	2020	2019	2018	2017	2016	Prior	Total
>1.2X	\$ 933	\$ 5,593	\$ 6,051	\$ 4,275	\$ 5,172	\$ 11,171	\$ 33,195
1.00 - 1.20X	116	331	511	372	161	1,419	2,910
<1.00X	-	75	-	51	-	304	430
Total commercial mortgages	\$ 1,049	\$ 5,999	\$ 6,562	\$ 4,698	\$ 5,333	\$ 12,894	\$ 36,535

### The following table presents loan-to-value ratios<sup>(b)</sup> for commercial mortgages by year of vintage:

June 30, 2020							
(in millions)	2020	2019	2018	2017	2016	Prior	Total
Less than 65%	\$ 923	\$ 4,461	\$ 4,615	\$ 3,549	\$ 4,067	\$ 10,527	\$ 28,142
65% to 75%	126	1,493	1,947	1,012	932	1,806	7,316
76% to 80%	-	45	-	-	26	305	376
Greater than 80%	-	-	-	137	308	256	701
Total commercial mortgages	\$ 1,049	\$ 5,999	\$ 6,562	\$ 4,698	\$ 5,333	\$ 12,894	\$ 36,535

### The following table presents debt service coverage ratios and loan-to-value ratios for commercial mortgages:

December 31, 2019	Debt Service Coverage Ratios <sup>(a)</sup>											
(in millions)	 >1.20X		1.00X - 1.20X		<1.00X		Total					
Loan-to-Value Ratios <sup>(b)</sup>												
Less than 65%	\$ 23,013	\$	2,440	\$	245	\$	25,698					
65% to 75%	9,007		899		40		9,946					
76% to 80%	200		6		-		206					
Greater than 80%	184		2		134		320					
Total commercial mortgages	\$ 32,404	\$	3,347	\$	419	\$	36,170					

<sup>(</sup>a) The debt service coverage ratio compares a property's net operating income to its debt service payments, including principal and interest. Our weighted average debt service coverage ratio was 2.1X at June 30, 2020 and 2.0X at December 31, 2019. The debt service coverage ratios have been updated within the last six months.

<sup>(</sup>b) Does not include \$58 million of expected credit loss liability at June 30, 2020 in relation to off-balance-sheet commitments to fund commercial mortgage loans, which is recorded in Other liabilities.

<sup>(</sup>b) The loan-to-value ratio compares the current unpaid principal balance of the loan to the estimated fair value of the underlying property collateralizing the loan. Our weighted average loan-to-value ratio was 56 percent at both June 30, 2020 and December 31, 2019. The loan-to-value ratios have been updated within the last six months.

#### The following table presents the credit quality performance indicators for commercial mortgages:

	Number														Percent
	of						lass							(c)	of
(dollars in millions)	Loans	A	partments	Offices		Retail		Industrial		Hotel		Others		Total <sup>(c)</sup>	Total
June 30, 2020															
Credit Quality Performance															
Indicator:															
In good standing	699	\$	14,262 \$	10,484	\$	5,106	\$	3,578	\$	2,145	\$	435	\$	36,010	98 %
Restructured <sup>(a)</sup>	5		1	85		50		-		86				222	1
90 days or less delinquent	7		1	152		57		-		18		-		228	1
>90 days delinquent or in															
process of foreclosure	3		-	75		-		-		-		-		75	-
Total <sup>(b)</sup>	714	\$	14,264 \$	10,796	\$	5,213	\$	3,578	\$	2,249	\$	435	\$	36,535	100 %
Allowance for credit losses		\$	134 \$	292	\$	154	\$	56	\$	25	\$	6	\$	667	2 %
December 31, 2019															
Credit Quality Performance															
Indicator:															
In good standing	736	\$	13,698 \$	10,553	\$	5,332	\$	3,663	\$	2,211	\$	522	\$	35,979	99 %
Restructured <sup>(a)</sup>	3		_	89		· -		· -		101		_		190	1
90 days or less delinquent	1		1	-		_		_				_		1	-
>90 days delinguent or in	_		_											_	
process of foreclosure	-		_	-		_		_		_		-		-	-
Total <sup>(b)</sup>	740	\$	13,699 \$	10,642	\$	5,332	\$	3,663	\$	2,312	\$	522	\$	36,170	100 %
Allowance for credit losses:				,		-,		0,000		_,				00,210	
Specific		\$	- \$	2	\$	1	\$	_	\$	6	\$	_	\$	9	- %
General		7	81	153	-	44	-	30	7	14	*	5	*	327	1
Total allowance for credit losses		\$	81 \$	155	\$	45	\$	30	\$	20	\$	5	\$	336	1 %

<sup>(</sup>a) Loans that have been modified in troubled debt restructurings and are performing according to their restructured terms. For additional discussion of troubled debt restructurings see Note 8 to the Consolidated Financial Statements in the 2019 Annual Report.

#### The following table presents credit quality performance indicators for residential mortgages by year of vintage:

June 30, 2020 (in millions)	2020	2019	2018	2017	2016	Prior	Total
FICO*:							
780 and greater	\$ 233	\$ 879	\$ 477	\$ 796	\$ 865	\$ 811	\$ 4,061
720 - 779 <sup>°</sup>	283	458	148	224	257	240	1,610
660 - 719	8	71	39	53	63	81	315
600 - 659	1	7	7	8	6	15	44
Less than 600	-	-	1	2	3	10	16
Total residential mortgages	\$ 525	\$ 1.415	\$ 672	\$ 1.083	\$ 1.194	\$ 1,157	\$ 6.046

Fair Isaac Corporation (FICO) is the credit quality indicator used to evaluate consumer credit risk for residential mortgage loan borrowers and have been updated within the last three months.

#### METHODOLOGY USED TO ESTIMATE THE ALLOWANCE FOR CREDIT LOSSES

### Subsequent to the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020

At the time of origination or purchase, an allowance for credit losses is established for mortgage and other loan receivables and is updated each reporting period. Changes in the allowance for credit losses are recorded in realized capital losses. This allowance reflects the risk of loss, even when that risk is remote, and reflects losses expected over the remaining contractual life of the loan. The allowance for credit losses considers available relevant information about the collectability of cash flows, including information about past events, current conditions, and reasonable and supportable forecasts of future economic conditions. We revert to historical information when we determine that we can no longer reliably forecast future economic assumptions.

<sup>(</sup>b) Does not reflect allowance for credit losses.

<sup>(</sup>c) Our commercial mortgage loan portfolio is current as to payments of principal and interest, for both periods presented. There were no significant amounts of nonperforming commercial mortgages (defined as those loans where payment of contractual principal or interest is more than 90 days past due) during any of the periods presented.

The allowances for the commercial mortgage loans and residential mortgage loans are estimated utilizing a probability of default and loss given default model. Loss rate factors are determined based on historical data and adjusted for current and forecasted information. The loss rates are applied based on individual loan attributes and considering such data points as loan-to-value ratios, FICO scores, and debt service coverage.

The estimate of credit losses also reflects management's assumptions on certain macroeconomic factors that include, but are not limited to, gross domestic product growth, employment, inflation, housing price index, interest rates and credit spreads.

Accrued interest is excluded from the measurement of the allowance for credit losses and accrued interest is reversed through interest income once a loan is placed on nonaccrual.

When all or a portion of a loan is deemed uncollectible, the uncollectible portion of the carrying amount of the loan is charged off against the allowance.

We also have off-balance sheet commitments related to our commercial mortgage loans. The liability for expected credit losses related to these commercial mortgage loan commitments is reported in Other liabilities in the Condensed Consolidated Balance Sheets. When a commitment is funded, we record a loan receivable and reclassify the liability for expected credit losses related to the commitment into loan allowance for expected credit losses. Other changes in the liability for expected credit losses on loan commitments are recorded in Net realized capital gains (losses) in the Condensed Consolidated Statements of Income.

#### Prior to the adoption of the Financial Instruments Credit Losses Standard on January 1, 2020

Mortgage and other loans receivable are considered impaired when collection of all amounts due under contractual terms is not probable. Impairment is measured using either i) the present value of expected future cash flows discounted at the loan's effective interest rate, ii) the loan's observable market price, if available, or iii) the fair value of the collateral if the loan is collateral dependent. Impairment of commercial mortgages is typically determined using the fair value of collateral while impairment of other loans is typically determined using the present value of cash flows or the loan's observable market price. An allowance is typically established for the difference between the impaired value of the loan and its current carrying amount. Additional allowance amounts are established for incurred but not specifically identified impairments, based on statistical models primarily driven by past-due status, debt service coverage, loan-to-value ratio, property type and location, loan term, profile of the borrower and of the major property tenants, and loan seasoning. When all or a portion of a loan is deemed uncollectable, the uncollectable portion of the carrying amount of the loan is charged off against the allowance.

#### The following table presents a rollforward of the changes in the allowance for losses on Mortgage and other loans receivable (a):

Three Months Ended June 30,		2020	)		20	)19		
	Commercial		Other		Commercial		Other	
(in millions)	Mortgages		Loans	Total	Mortgages		Loans	Total
Allowance, beginning of period	\$ 689	\$	98	\$ 787	\$ 323	\$	99	\$ 422
Initial allowance upon CECL adoption	-				-		-	-
Loans charged off	(12)		-	(12)	-		-	-
Recoveries of loans previously charged off	-		-	-	-		-	-
Net charge-offs	(12)		-	(12)	-		-	-
Provision for loan losses	(10)		29	19	(13)		(2)	(15)
Allowance, end of period	\$ 667	\$	127	\$ 794	\$ 310 (b)	\$	97	\$ 407
Six Months Ended June 30,		2020	)		20	19		
	Commercial		Other		Commercial		Other	
(in millions)	Mortgages		Loans	Total	Mortgages		Loans	Total
Allowance, beginning of year	\$ 336	\$	102	\$ 438	\$ 318	\$	79	\$ 397
Initial allowance upon CECL adoption	311		7	318	-		-	-
Loans charged off	(12)		-	(12)	=		-	-
Recoveries of loans previously charged off	-		-	-	-		-	-
Net charge-offs	(12)			(12)	-		-	-
Provision for loan losses	32		18	50	(8)		18	10
Allowance, end of period	\$ 667	\$	127	\$ 794	\$ 310 (b)	\$	97	\$ 407

<sup>(</sup>a) Does not include \$58 million of expected credit loss liability at June 30, 2020 in relation to off-balance-sheet commitments to fund commercial mortgage loans, which is recorded in Other liabilities.

<sup>(</sup>b) The June 30, 2019 total allowance was calculated prior to the adoption of ASC 326 on January 1, 2020. Of the total allowance, \$8 million relates to individually assessed credit losses on \$173 million of commercial mortgages at June 30, 2019.

As a result of the COVID-19 crisis, including the significant global economic slowdown and general market decline, our expectations and models used to estimate the allowance for losses on commercial and residential mortgage loans have been updated to reflect the current economic environment. The full impact of COVID-19 on real estate valuations remains uncertain and we will continue to review our valuations as further information becomes available.

### TROUBLED DEBT RESTRUCTURINGS

We modify loans to optimize their returns and improve their collectability, among other things. When we undertake such a modification with a borrower that is experiencing financial difficulty and the modification involves us granting a concession to the troubled debtor, the modification is a troubled debt restructuring (TDR). We assess whether a borrower is experiencing financial difficulty based on a variety of factors, including the borrower's current default on any of its outstanding debt, the probability of a default on any of its debt in the foreseeable future without the modification, the insufficiency of the borrower's forecasted cash flows to service any of its outstanding debt (including both principal and interest), and the borrower's inability to access alternative third-party financing at an interest rate that would be reflective of current market conditions for a non-troubled debtor. Concessions granted may include extended maturity dates, interest rate changes, principal or interest forgiveness, payment deferrals and easing of loan covenants.

In response to the COVID-19 pandemic, there was an increase in the volume of loan modifications in our commercial mortgage, residential mortgage and leveraged loan portfolios. The COVID-19 related modifications were primarily in the form of short term payment deferrals (one to six months). Short-term payment deferrals are not considered a concession and therefore these modifications are not considered a TDR.

During the six-month period ended June 30, 2020, loans with a carrying value of \$50 million were modified in TDRs. There were no loans modified in TDRs during the six-month period ended June 30, 2019.

### 7. Reinsurance

In the ordinary course of business, our insurance companies may use both treaty and facultative reinsurance to minimize their net loss exposure to any single catastrophic loss event or to an accumulation of losses from a number of smaller events or to provide greater diversification of our businesses. In addition, our general insurance subsidiaries assume reinsurance from other insurance companies. We determine the portion of the incurred but not reported (IBNR) loss that will be recoverable under our reinsurance contracts by reference to the terms of the reinsurance protection purchased. This determination is necessarily based on the estimate of IBNR and accordingly, is subject to the same uncertainties as that estimate. Reinsurance assets include the balances due from reinsurance and insurance companies under the terms of our reinsurance agreements for paid and unpaid losses and loss adjustment expenses incurred, ceded unearned premiums and ceded future policy benefits for life and accident and health insurance contracts and benefits paid and unpaid. Amounts related to paid and unpaid losses and benefits and loss expenses with respect to these reinsurance agreements are substantially collateralized. We remain liable to the extent that our reinsurers do not meet their obligation under the reinsurance contracts, and as such, we regularly evaluate the financial condition of our reinsurers and monitor concentration of our credit risk. The estimation of the allowance for doubtful accounts requires judgment for which key inputs typically include historical trends regarding uncollectible balances, disputes and credit events as well as specific reviews of balances in dispute or subject to credit impairment.

### **SALE OF FORTITUDE HOLDINGS**

On June 2, 2020, we completed the Majority Interest Fortitude Sale. AIG established Fortitude Re, a wholly owned subsidiary of Fortitude Holdings, in 2018 in a series of reinsurance transactions related to AIG's Legacy Portfolio. As of June 30, 2020, approximately \$30.5 billion of reserves from AIG's Legacy Life and Retirement Run-Off Lines and approximately \$4.1 billion of reserves from AIG's Legacy General Insurance Run-Off Lines, related to business written by multiple wholly-owned AIG subsidiaries, had been ceded to Fortitude Re under these reinsurance transactions. As of closing of the Majority Interest Fortitude Sale, these reinsurance transactions are no longer considered affiliated transactions and Fortitude Re is the reinsurer of the majority of AIG's Legacy Portfolio.

These reinsurance transactions between AIG and Fortitude Re were structured as modco and loss portfolio transfer arrangements with funds withheld (funds withheld). In modco and funds withheld arrangements, the investments supporting the reinsurance agreements, and which reflect the majority of the consideration that would be paid to the reinsurer for entering into the transaction, are withheld by, and therefore continue to reside on the balance sheet of, the ceding company (i.e., AIG) thereby creating an obligation for the ceding company to pay the reinsurer (i.e., Fortitude Re) at a later date. Additionally, as AIG maintains ownership of these investments, AIG will maintain its existing accounting for these assets (e.g., the changes in fair value of available for sale securities will be recognized within other comprehensive income). As a result of the deconsolidation resulting from the Majority Interest Fortitude Sale, AIG has established a funds withheld payable to Fortitude Re while simultaneously establishing a reinsurance asset representing reserves for the insurance coverage that Fortitude Re has assumed. The funds withheld payable contains an embedded derivative and changes in fair value of the embedded derivative related to the funds withheld payable are recognized in earnings through realized capital gains (losses). This embedded derivative is considered a total return swap with contractual returns that are attributable to various assets and liabilities associated with these reinsurance agreements.

There is a diverse pool of assets supporting the funds withheld arrangements with Fortitude Re. The following summarizes the composition of the pool of assets as of June 30, 2020:

June 30, 2020 (in millions)	Carrying Value	Fair Value	Corresponding Accounting Policy
Fixed maturity securities - available for sale <sup>(a)</sup>	\$ 35,380	\$ 35,380	Fair value through other comprehensive income
Fixed maturity securities - fair value option	190	190	Fair value through net investment income
Commercial mortgage loans	3,537	3,781	Amortized cost
Real estate investments	385	600	Amortized cost
Private equity funds / hedge funds	978	978	Fair value through net investment income
Policy loans	431	431	Amortized cost
Derivative assets, net <sup>(b)</sup>	-	-	Fair value through realized capital gains (losses)
Other	640	640	Amortized cost
Total	\$ 41,541	\$ 42,000	

<sup>(</sup>a) The change in the net unrealized gains (losses) on available for sale securities related to the Fortitude Re funds withheld assets was \$555 million (\$438 million after-tax) during the post deconsolidation period (June 2, 2020-June 30, 2020).

The impact of the funds withheld arrangements with Fortitude Re for the period post deconsolidation was as follows:

(in millions)	
Net underwriting income	\$ -
Net investment income - Fortitude Re funds withheld assets	116
Net realized capital losses on Fortitude Re funds withheld assets:	
Net realized capital gains - Fortitude Re funds withheld assets	96
Net realized capital losses - Fortitude Re embedded derivatives	(837)
Net realized capital losses on Fortitude Re funds withheld assets	(741)
Loss from continuing operations before income tax benefit	(625)
Income tax benefit <sup>(a)</sup>	(131)
Net loss	(494)
Change in unrealized appreciation of all other investments <sup>(a)</sup>	438
Comprehensive loss	\$ (56)

(a) The income tax expense (benefit) and the tax impact in accumulated other comprehensive income was computed using AIG's U.S. statutory tax rate of 21 percent.

Various assets supporting the Fortitude Re funds withheld arrangements are reported at amortized cost, and as such, changes in the fair value of these assets are not reflected in the financial statements. However, changes in the fair value of these assets are included in the embedded derivative in the Fortitude Re funds withheld arrangements. During the period from June 2, 2020 to June 30, 2020, these assets appreciated by \$56 million on a after-tax basis.

<sup>(</sup>b) The derivative assets have been presented net of collateral. The derivative assets supporting the Fortitude Re funds withheld arrangements had a fair market value of \$650 million as of June 30, 2020. These derivative assets are fully collateralized.

#### **REINSURANCE — CREDIT LOSSES**

The estimation of reinsurance recoverables involves a significant amount of judgment, particularly for latent exposures, such as asbestos, due to their long-tail nature. Reinsurance assets include reinsurance recoverables on unpaid losses and loss adjustment expenses that are estimated as part of our loss reserving process and, consequently, are subject to similar judgments and uncertainties as the estimation of gross loss reserves. Similarly, Other assets include reinsurance recoverables for contracts which are accounted for as deposits.

We assess the collectability of reinsurance recoverable balances in each reporting period, through either historical trends of disputes and credit events or financial analysis of the credit quality of the reinsurer. We record adjustments to reflect the results of these assessments through an allowance for credit losses and disputes on uncollectable reinsurance that reduces the carrying amount of reinsurance and other assets on the consolidated balance sheets (collectively, the reinsurance recoverable balances). This estimate requires significant judgment for which key considerations include:

		paid	and	unpaid	amounts	recoveral	ole;
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	П	whether the	balance is	in d	ispute	or sub	ject to	legal	collection
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- the relative financial health of the reinsurer as determined by the Obligor Risk Ratings (ORRs) we assign to each reinsurer based upon our financial reviews; insurers that are financially troubled (i.e., in run-off, have voluntarily or involuntarily been placed in receivership, are insolvent, are in the process of liquidation or otherwise subject to formal or informal regulatory restriction) are assigned ORRs that will generate a significant allowance; and
- ☐ whether collateral and collateral arrangements exist.

An estimate of the reinsurance recoverable's lifetime expected credit losses is established utilizing a probability of default and loss given default method, which reflects the reinsurer's ORR rating. The allowance for credit losses excludes disputed amounts. An allowance for disputes is established for a reinsurance recoverable using the losses incurred model for contingencies.

The total reinsurance recoverables as of June 30, 2020 were \$77.6 billion. As of that date, utilizing AIG's ORRs, (i) approximately 87 percent of the reinsurance recoverables were investment grade, of which 82 percent related to General Insurance and 5 percent related to Life and Retirement; (ii) approximately 12 percent of the reinsurance recoverables were non-investment grade, the majority of which related to General Insurance; (iii) less than one percent of the non-investment grade reinsurance recoverables related to Life and Retirement and (iv) approximately one percent of the reinsurance recoverables related to entities that were not rated by AIG.

As of June 30, 2020, approximately 74 percent of our non-investment grade reinsurance exposure related to captive insurers. These arrangements are typically collateralized by letters of credit, funds held or trust agreements.

#### **Reinsurance Recoverable Allowance**

The following table presents a rollforward of the reinsurance recoverable allowance:

		onths End e 30, 2020	ed			onths Ended ne 30, 2020	
	General	Life and			General	Life and	
(in millions)	Insurance	Retirement		Total	Insurance	Retirement	Total
Balance, beginning of period	\$ 302	\$ 60	\$	362	\$ 111	\$ 40	\$ 151
Initial allowance upon CECL adoption	-	-		-	202	22	224
Current period provision for expected credit losses and disputes	6	1		7	2	3	5
Write-offs charged against the allowance for credit losses and							
disputes	(2)	(1)		(3)	(5)	(5)	(10)
Other changes	(1)	(1)		(2)	(5)	(1)	(6)
Balance, end of period	\$ 305	\$ 59	\$	364	\$ 305	\$ 59	\$ 364

There were no recoveries of credit losses previously written off for either of the three- and six-month periods ended June 30, 2020.

### **Past-Due Status**

We consider a reinsurance asset to be past due when it is 90 days past due and record an allowance for disputes when there is reasonable uncertainty of the collectability of a disputed amount during the reporting period. Past due balances were not significant for any of the periods presented.

### 8. Variable Interest Entities

We enter into various arrangements with variable interest entities (VIEs) in the normal course of business and consolidate the VIEs when we determine we are the primary beneficiary. This analysis includes a review of the VIE's capital structure, related contractual relationships and terms, nature of the VIE's operations and purpose, nature of the VIE's interests issued and our involvement with the entity. When assessing the need to consolidate a VIE, we evaluate the design of the VIE as well as the related risks the entity was designed to expose the variable interest holders to.

The primary beneficiary is the entity that has both (i) the power to direct the activities of the VIE that most significantly affect the entity's economic performance and (ii) the obligation to absorb losses or the right to receive benefits that could be potentially significant to the VIE. While also considering these factors, the consolidation conclusion depends on the breadth of our decision-making ability and our ability to influence activities that significantly affect the economic performance of the VIE.

#### **BALANCE SHEET CLASSIFICATION AND EXPOSURE TO LOSS**

The following table presents the total assets and total liabilities associated with our variable interests in consolidated VIEs, as classified in the Condensed Consolidated Balance Sheets:

		Real Estate and		Securitization		Affordable				
(in millione)		Investment Entities <sup>(d)</sup>		Vehicles <sup>(e)</sup>		Housing		Othor		Total
(in millions) June 30, 2020		Enulies		venicies		Partnerships		Other		Total
Assets:										
Bonds available for sale	\$	_	\$	6,313	\$	-	\$	_	\$	6,313
Other bond securities		_		2,417		_		1		2,418
Mortgage and other loans receivable		-		3,783		-		-		3,783
Other invested assets		5,101		· · · · · · · · · · · ·		3,510		43		8,654
Other <sup>(a)</sup>		560		1,645		509		41		2,755
Total assets <sup>(b)</sup>	\$	5,661	\$	14,158	\$	4,019	\$	85	\$	23,923
Liabilities: Long-term debt	\$	2,558	\$	4,592	\$	2,251	\$	4	\$	9,405
•	Ψ	· · · · · · · · · · · · · · · · · · ·	φ	•	Ψ	· · · · · · · · · · · · · · · · · · ·	Ψ		φ	•
Other <sup>(c)</sup>		161		137		192		23		513
Total liabilities	\$	2,719	\$	4,729	\$	2,443	\$	27	\$	9,918
December 31, 2019 Assets:										
Bonds available for sale	\$	177	\$	7,239	\$	-	\$	-	\$	7,416
Other bond securities		-		3,324		-		1		3,325
Mortgage and other loans receivable		-		3,860		-		-		3,860
Other invested assets		5,231		-		3,464		42		8,737
Other <sup>(a)</sup>		615		1,996		469		42		3,122
Total assets <sup>(b)</sup>	\$	6,023	\$	16,419	\$	3,933	\$	85	\$	26,460
Liabilities:										
Long-term debt	\$	2,810	\$	4,356	\$	2,074	\$	4	\$	9,244
Other <sup>(c)</sup>		236		359		195		24		814
Total liabilities	\$	3,046	\$	4,715	\$	2,269	\$	28	\$	10,058

<sup>(</sup>a) Comprised primarily of Short-term investments and Other assets at June 30, 2020 and December 31, 2019.

<sup>(</sup>b) The assets of each VIE can be used only to settle specific obligations of that VIE.

<sup>(</sup>c) Comprised primarily of Other liabilities at June 30, 2020 and December 31, 2019.

<sup>(</sup>d) At June 30, 2020 and December 31, 2019, off-balance sheet exposure primarily consisting of commitments to real estate and investment entities was \$2.3 billion and \$2.6 billion, respectively.

<sup>(</sup>e) At June 30, 2020 and December 31, 2019, the company had contributed total assets of \$13.4 billion and \$15.6 billion, respectively, into consolidated securitization vehicles.

We calculate our maximum exposure to loss to be (i) the amount invested in the debt or equity of the VIE, (ii) the notional amount of VIE assets or liabilities where we have also provided credit protection to the VIE with the VIE as the referenced obligation, and (iii) other commitments and guarantees to the VIE. Interest holders in VIEs sponsored by us generally have recourse only to the assets and cash flows of the VIEs and do not have recourse to us, except in limited circumstances when we have provided a guarantee to the VIE's interest holders.

The following table presents total assets of unconsolidated VIEs in which we hold a variable interest, as well as our maximum exposure to loss associated with these VIEs:

		Maxim	um Exp	oosure to Loss	
	Total VIE	On-Balance		Off-Balance	
(in millions)	Assets	Sheet <sup>(b)</sup>		Sheet	Total
June 30, 2020					
Real estate and investment entities <sup>(a)</sup>	\$ 290,205	\$ 5,625	\$	3,388	\$ 9,013
Affordable housing partnerships	3,094	396		· -	396
Other	6,483	346		<b>562</b> (c)	908
Total	\$ 299,782	\$ 6,367	\$	3,950	\$ 10,317
December 31, 2019					
Real estate and investment entities <sup>(a)</sup>	\$ 283,349	\$ 6,519	\$	3,286	\$ 9,805
Affordable housing partnerships	3,351	453		· <u>-</u>	453
Other	5,320	310		561 (c)	871
Total	\$ 292,020	\$ 7,282	\$	3,847	\$ 11,129

<sup>(</sup>a) Comprised primarily of hedge funds and private equity funds.

For additional information on VIEs see Note 11 to the Consolidated Financial Statements in the 2019 Annual Report.

<sup>(</sup>b) At June 30, 2020 and December 31, 2019, \$6.1 billion and \$7.0 billion, respectively, of our total unconsolidated VIE assets were recorded as Other invested assets.

<sup>(</sup>c) These amounts represent our estimate of the maximum exposure to loss under certain insurance policies issued to VIEs if a hypothetical loss occurred to the extent of the full amount of the insured value. Our insurance policies cover defined risks and our estimate of liability is included in our insurance reserves on the balance sheet.

# 9. Derivatives and Hedge Accounting

We use derivatives and other financial instruments as part of our financial risk management programs and as part of our investment operations.

For a discussion of our accounting policies and procedures regarding derivatives and hedge accounting see Note 12 to the Consolidated Financial Statements in the 2019 Annual Report.

Interest rate derivatives (such as interest rate swaps) are used to manage interest rate risk associated with embedded derivatives contained in insurance contract liabilities, fixed maturity securities, outstanding medium- and long-term notes as well as other interest rate sensitive assets and liabilities. Foreign exchange derivatives (principally foreign exchange forwards and swaps) are used to economically mitigate risk associated with non-U.S. dollar denominated debt, net capital exposures, foreign currency transactions, and foreign denominated investments. Equity derivatives are used to mitigate financial risk embedded in certain insurance liabilities and economically hedge certain investments. We use credit derivatives to manage our credit exposures. The derivatives are effective economic hedges of the exposures that they are meant to offset.

In addition to hedging activities, we also enter into derivative instruments with respect to investment operations, which may include, among other things, credit default swaps (CDSs) and purchases of investments with embedded derivatives, such as equity-linked notes and convertible bonds.

The following table presents the notional amounts of our derivatives and the fair value of derivative assets and liabilities in the Condensed Consolidated Balance Sheets:

			June 30	), 202	0			December 31, 2019							
	Gross Deriva	ative A	Assets	G	oss Deriva	tive Li	iabilities		Gross Deriva	tive <i>i</i>	Assets	Gro	ss Derivativ	e Lia	bilities
	 Notional		Fair		Notional		Fair		Notional		Fair		Notional		Fair
(in millions)	Amount		Value		Amount		Value		Amount		Value		Amount		Value
Derivatives designated as															
hedging instruments: <sup>(a)</sup>															
Interest rate contracts	\$ 735	\$	19	\$	294	\$	13	\$	495	\$	3	\$	410	\$	7
Foreign exchange contracts	5,996		656		3,733		134		4,328		342		5,230		162
Derivatives not designated															
as hedging instruments: <sup>(a)</sup>															
Interest rate contracts	67,839		5,661		39,796		4,602		52,437		3,197		35,231		2,742
Foreign exchange contracts	11,100		1,313		10,290		529		8,133		698		12,093		863
Equity contracts	21,898		1,033		7,229		212		18,533		769		7,539		139
Credit contracts <sup>(b)</sup>	1,765		3		1,007		74		8,457		3		923		89
Other contracts <sup>(c)</sup>	41,928		13		55		10		40,582		14		56		7
Total derivatives, gross	\$ 151,261	\$	8,698	\$	62,404	\$	5,574	\$	132,965	\$	5,026	\$	61,482	\$	4,009
Counterparty netting <sup>(d)</sup>			(3,977)				(3,977)				(2,427)				(2,427)
Cash collateral <sup>(e)</sup>			(3,933)				(1,016)				(1,806)				(527)
Total derivatives on condensed															
consolidated balance sheets <sup>(f)</sup>		\$	788			\$	581			\$	793			\$	1,055

- (a) Fair value amounts are shown before the effects of counterparty netting adjustments and offsetting cash collateral.
- (b) As of June 30, 2020 and December 31, 2019, included CDSs on super senior multi-sector CDOs with a net notional amount of \$139 million and \$152 million (fair value liability of \$47 million and \$48 million), respectively. The net notional amount represents the maximum exposure to loss on the portfolio.
- (c) Consists primarily of stable value wraps and contracts with multiple underlying exposures
- (d) Represents netting of derivative exposures covered by a qualifying master netting agreement.
- (e) Represents cash collateral posted and received that is eligible for netting.
- (f) Freestanding derivatives only, excludes embedded derivatives. Derivative instrument assets and liabilities are recorded in Other assets and Other liabilities, respectively. Fair value of assets related to bifurcated embedded derivatives was zero at both June 30, 2020 and December 31, 2019. Fair value of liabilities related to bifurcated embedded derivatives was \$13.7 billion and \$6.9 billion, respectively, at June 30, 2020 and December 31, 2019. A bifurcated embedded derivative is generally presented with the host contract in the Condensed Consolidated Balance Sheets. Embedded derivatives are primarily related to guarantee features in variable annuity products, which include equity and interest rate components, and the funds withheld arrangement with Fortitude Re. For additional information see Note 7 herein.

#### **COLLATERAL**

We engage in derivative transactions that are not subject to a clearing requirement directly with unaffiliated third parties, in most cases, under International Swaps and Derivatives Association, Inc. (ISDA) Master Agreements. Many of the ISDA Master Agreements also include Credit Support Annex provisions, which provide for collateral postings that may vary at various ratings and threshold levels. We attempt to reduce our risk with certain counterparties by entering into agreements that enable collateral to be obtained from a counterparty on an upfront or contingent basis. We minimize the risk that counterparties might be unable to fulfill their contractual obligations by monitoring counterparty credit exposure and collateral value and generally requiring additional collateral to be posted upon the occurrence of certain events or circumstances. In addition, certain derivative transactions have provisions that require collateral to be posted upon a downgrade of our long-term debt ratings or give the counterparty the right to terminate the transaction. In the case of some of the derivative transactions, upon a downgrade of our long-term debt ratings, as an alternative to posting collateral and subject to certain conditions, we may assign the transaction to an obligor with higher debt ratings or arrange for a substitute guarantee of our obligations by an obligor with higher debt ratings or take other similar action. The actual amount of collateral required to be posted to counterparties in the event of such downgrades, or the aggregate amount of payments that we could be required to make, depends on market conditions, the fair value of outstanding affected transactions and other factors prevailing at and after the time of the downgrade.

Collateral posted by us to third parties for derivative transactions was \$2.6 billion at June 30, 2020 and \$2.2 billion at December 31, 2019. In the case of collateral posted under derivative transactions that are not subject to clearing, this collateral can generally be repledged or resold by the counterparties. Collateral provided to us from third parties for derivative transactions was \$4.1 billion and \$2.2 billion at June 30, 2020 and December 31, 2019, respectively. In the case of collateral provided to us under derivative transactions that are not subject to clearing, we generally can repledge or resell collateral.

#### **OFFSETTING**

We have elected to present all derivative receivables and derivative payables, and the related cash collateral received and paid, on a net basis on our Condensed Consolidated Balance Sheets when a legally enforceable ISDA Master Agreement exists between us and our derivative counterparty. An ISDA Master Agreement is an agreement governing multiple derivative transactions between two counterparties. The ISDA Master Agreement generally provides for the net settlement of all, or a specified group, of these derivative transactions, as well as transferred collateral, through a single payment, and in a single currency, as applicable. The net settlement provisions apply in the event of a default on, or affecting any, one derivative transaction or a termination event affecting all, or a specified group of, derivative transactions governed by the ISDA Master Agreement.

#### **HEDGE ACCOUNTING**

We designated certain derivatives entered into with third parties as fair value hedges of available for sale investment securities held by our insurance subsidiaries. The fair value hedges include foreign currency forwards and cross currency swaps designated as hedges of the change in fair value of foreign currency denominated available for sale securities attributable to changes in foreign exchange rates. We also designated certain interest rate swaps entered into with third parties as fair value hedges of fixed rate GICs attributable to changes in benchmark interest rates.

We use foreign currency denominated debt and cross-currency swaps as hedging instruments in net investment hedge relationships to mitigate the foreign exchange risk associated with our non-U.S. dollar functional currency foreign subsidiaries. For net investment hedge relationships where issued debt is used as a hedging instrument, we assess the hedge effectiveness and measure the amount of ineffectiveness based on changes in spot rates. For net investment hedge relationships that use derivatives as hedging instruments, we assess hedge effectiveness and measure hedge ineffectiveness using changes in forward rates. For the three- and six-month periods ended June 30, 2020, we recognized gains of \$3 million and \$102 million, respectively, and for the three- and six-month periods ended June 30, 2019, we recognized gains (losses) of \$(7) million and \$57 million, respectively, included in Change in foreign currency translation adjustment in Other comprehensive income related to the net investment hedge relationships.

A qualitative methodology is utilized to assess hedge effectiveness for net investment hedges, while regression analysis is employed for all other hedges.

The following table presents the gain (loss) recognized in earnings on our derivative instruments in fair value hedging relationships in the Condensed Consolidated Statements of Income:

	(	Gains/(Losse	es) Recognized in Ea	rnings	for:	
	Hedgi		Excluded		Hedged	
(in millions)	Derivativ		Components(b)		Items	Net Impact
Three Months Ended June 30, 2020			•			
Interest rate contracts:						
Interest credited to policyholder account balances	\$	1	\$ -	\$	(3)	\$ (2)
Net investment income		(4)	-		3	(2) (1)
Foreign exchange contracts:						
Realized capital gains/(losses)		(132)	(76)		132	(76)
Three Months Ended June 30, 2019						
Interest rate contracts:						
Interest credited to policyholder account balances	\$	9 :	\$ -	\$	(9)	\$ -
Net investment income		-	-		`-	-
Foreign exchange contracts:						
Realized capital gains/(losses)		58	57		(58)	57
Six Months Ended June 30, 2020						
Interest rate contracts:						
Interest credited to policyholder account balances	\$	18	\$ -	\$	(20)	\$ (2)
Net investment income		(7)	-		` 6	(2) (1)
Foreign exchange contracts:						
Realized capital gains/(losses)		173	205		(173)	205
Six Months Ended June 30, 2019						
Interest rate contracts:						
Interest credited to policyholder account balances	\$	14	\$ -	\$	(14)	\$ -
Net investment income		(1)	-		1	-
Foreign exchange contracts:						
Realized capital gains/(losses)		50	43		(50)	43

<sup>(</sup>a) Gains and losses on derivative instruments designated and qualifying in fair value hedges that are included in the assessment of hedge effectiveness.

<sup>(</sup>b) Gains and losses on derivative instruments designated and qualifying in fair value hedges that are excluded from the assessment of hedge effectiveness and recognized in earnings on a mark-to-market basis.

#### **DERIVATIVES NOT DESIGNATED AS HEDGING INSTRUMENTS**

The following table presents the effect of derivative instruments not designated as hedging instruments in the Condensed Consolidated Statements of Income:

		Gains	(Losses) Recog	nized in E	Earnings		
	 Three Month				Six Months	Ended	
	 June 3	30,			June 3	0,	
(in millions)	2020		2019		2020		2019
By Derivative Type:							
Interest rate contracts	\$ (7)	\$	615	\$	2,566	\$	974
Foreign exchange contracts	(124)		231		901		203
Equity contracts	(471)		89		632		(119)
Credit contracts	(66)		17		56		9
Other contracts	16		18		26		34
Embedded derivatives	(1,774)		(832)		(2,826)		(1,281)
Total	\$ (2,426)	\$	138	\$	1,355	\$	(180)
By Classification:							
Policy fees	\$ 15	\$	18	\$	30	\$	35
Net investment income	(1)		(50)		(3)		(55)
Net realized capital gains (losses) - excluding							
Fortitude Re funds withheld assets	(1,579)		165		2,173		(169)
Net realized capital gains (losses) on Fortitude Re							
funds withheld assets	(863)		-		(863)		-
Policyholder benefits and claims incurred	2		5		18		9
Total	\$ (2,426)	\$	138	\$	1,355	\$	(180)

#### **CREDIT RISK-RELATED CONTINGENT FEATURES**

We estimate that at June 30, 2020, based on our outstanding financial derivative transactions, a downgrade of our long-term senior debt ratings to BBB or BBB— by Standard & Poor's Financial Services LLC, a subsidiary of S&P Global Inc., and/or a downgrade to Baa2 or Baa3 by Moody's Investors' Service, Inc. would permit counterparties to make additional collateral calls and permit certain counterparties to elect early termination of contracts, resulting in corresponding collateral postings and termination payments in the total amount of up to approximately \$46 million. The aggregate fair value of our derivatives that were in a net liability position and that contain such credit risk-related contingencies which can be triggered below our long-term senior debt ratings of BBB+ or Baa1 was approximately \$261 million and \$336 million at June 30, 2020 and December 31, 2019, respectively. The aggregate fair value of assets posted as collateral under these contracts at June 30, 2020 and December 31, 2019, was approximately \$308 million and \$381 million, respectively.

### **HYBRID SECURITIES WITH EMBEDDED CREDIT DERIVATIVES**

We invest in hybrid securities (such as credit-linked notes) with the intent of generating income, and not specifically to acquire exposure to embedded derivative risk. As is the case with our other investments in RMBS, CMBS, CDOs and ABS, our investments in these hybrid securities are exposed to losses only up to the amount of our initial investment in the hybrid security. Other than our initial investment in the hybrid securities, we have no further obligation to make payments on the embedded credit derivatives in the related hybrid securities.

We elect to account for our investments in these hybrid securities with embedded written credit derivatives at fair value, with changes in fair value recognized in Net investment income and Other income. Our investments in these hybrid securities are reported as Other bond securities in the Condensed Consolidated Balance Sheets. The fair values of these hybrid securities were \$2.4 billion and \$3.3 billion at June 30, 2020 and December 31, 2019, respectively. These securities have par amounts of \$5.2 billion and \$7.4 billion at June 30, 2020 and December 31, 2019, respectively, and have remaining stated maturity dates that extend to 2052.

### 10. Insurance Liabilities

#### LIABILITY FOR UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES (LOSS RESERVES)

Loss reserves represent the accumulation of estimates of unpaid claims, including estimates for claims incurred but not reported and loss adjustment expenses, less applicable discount. We regularly review and update the methods used to determine loss reserve estimates. Any adjustments resulting from this review are reflected currently in pre-tax income, except to the extent such adjustment impacts a deferred gain under a retroactive reinsurance agreement, in which case the ceded portion would be amortized into pre-tax income in subsequent periods. Because these estimates are subject to the outcome of future events, changes in estimates are common given that loss trends vary and time is often required for changes in trends to be recognized and confirmed. Given the uncertainties around the impact from the COVID-19 crisis, including the significant global economic slowdown and general market decline, the full impact of COVID-19 and how it may ultimately impact the results of our insurance operations remains uncertain. In addition, in response to the crisis, new governmental, legislative and regulatory initiatives have been put in place and continue to be developed that could result in additional restrictions and requirements relating to our policies that may have a negative impact on our business operations. However, we have recorded our estimate of the ultimate liability for claims that have occurred as of the balance sheet date associated with COVID-19 which reflects our expectations given the current facts and circumstances. We will continue to monitor and review the impact. Reserve changes that increase previous estimates of ultimate cost are referred to as unfavorable development.

Our gross loss reserves before reinsurance and discount are net of contractual deductible recoverable amounts due from policyholders of approximately \$12.3 billion and \$12.2 billion at June 30, 2020 and December 31, 2019, respectively. These recoverable amounts are related to certain policies with high deductibles (in excess of high dollar amounts retained by the insured through self-insured retentions, deductibles, retrospective programs, or captive arrangements, each referred to generically as "deductibles"), primarily for U.S. commercial casualty business. With respect to the deductible portion of the claim, we manage and pay the entire claim on behalf of the insured and are reimbursed by the insured for the deductible portion of the claim. Thus, these recoverable amounts represent a credit exposure to us. At June 30, 2020 and December 31, 2019, we held collateral of approximately \$9.1 billion and \$8.9 billion, respectively, for these deductible recoverable amounts, consisting primarily of letters of credit and funded trust agreements. Allowance for credit losses for the unsecured portion of these recoverable amounts was \$14 million at June 30, 2020.

#### The following table presents the roll-forward of activity in Loss Reserves:

	Three Months Ended			Ended		
		June 30	,		June 3	0,
(in millions)		2020	2019		2020	2019
Liability for unpaid loss and loss adjustment expenses, beginning of period	\$	77,747	82,496	\$	78,328	\$ 83,639
Reinsurance recoverable		(31,114)	(31,784)		(31,069)	(31,690)
Initial allowance upon CECL adoption		-	-		164	
Net Liability for unpaid loss and loss adjustment expenses, beginning of period		46,633	50,712		47,423	51,949
Losses and loss adjustment expenses incurred:						
Current year		4,248	4,272		8,359	8,569
Prior years, excluding discount and amortization of deferred gain		(25)	(132)		(26)	(147)
Prior years, discount charge (benefit)		34	244		110	741
Prior years, amortization of deferred gain on retroactive reinsurance <sup>(a)</sup>		(76)	(56)		(151)	(142)
Total losses and loss adjustment expenses incurred		4,181	4,328		8,292	9,021
Losses and loss adjustment expenses paid:						
Current year		(910)	(1,060)		(1,252)	(1,377)
Prior years		(3,790)	(4,127)		(8,141)	(9,766)
Total losses and loss adjustment expenses paid		(4,700)	(5,187)		(9,393)	(11,143)
Other changes:						
Foreign exchange effect		(39)	(209)		(269)	7
Allowance for credit losses		-	-		-	-
Retroactive reinsurance adjustment (net of discount) <sup>(b)</sup>		138	80		160	(110)
Fortitude sale and reinsurance adjustment <sup>(c)</sup>		(3,818)	-		(3,818)	-
Total other changes		(3,719)	(129)		(3,927)	(103)
Liability for unpaid loss and loss adjustment expenses, end of period:						
Net liability for unpaid losses and loss adjustment expenses		42,395	49,724		42,395	49,724
Reinsurance recoverable		35,458	31,333		35,458	31,333
Total	\$	77,853	81,057	\$	77,853	\$ 81,057

<sup>(</sup>a) Includes \$12 million and \$6 million for the retroactive reinsurance agreement with National Indemnity Company (NICO), a subsidiary of Berkshire Hathaway Inc. (Berkshire), covering U.S. asbestos exposures for the three-month periods ended June 30, 2020 and 2019, respectively, and \$20 million and \$15 million for the six-month periods ended June 30, 2020 and 2019, respectively

On January 20, 2017, we entered into an adverse development reinsurance agreement with NICO, under which we transferred to NICO 80 percent of the reserve risk on substantially all of our U.S. Commercial long-tail exposures for accident years 2015 and prior. Under this agreement, we ceded to NICO 80 percent of the paid losses on subject business paid on or after January 1, 2016 in excess of \$25 billion of net paid losses, up to an aggregate limit of \$25 billion. At NICO's 80 percent share, NICO's limit of liability under the contract is \$20 billion. We account for this transaction as retroactive reinsurance. We paid total consideration, including interest, of \$10.2 billion. The consideration was placed into a collateral trust account as security for NICO's claim payment obligations, and Berkshire has provided a parental guarantee to secure the obligations of NICO under the agreement. The total paid claims subject to the agreement as of June 30, 2020 were below the attachment point.

#### **Discounting of Loss Reserves**

At June 30, 2020 and December 31, 2019, the loss reserves reflect a net loss reserve discount of \$887 million and \$1.5 billion, respectively, including tabular and non-tabular calculations based upon the following assumptions:

The discount for asbestos reserves has been fully accreted.

The tabular workers' compensation discount is calculated based on a 3.5 percent interest rate and the mortality rate used in the 2007 U.S. Life Table.

The non-tabular workers' compensation discount is calculated separately for companies domiciled in New York and Pennsylvania, and follows the statutory regulations (prescribed or permitted) for each state. For New York companies, the discount is based on a 5 percent interest rate and the companies' own payout patterns. For the Pennsylvania companies, the statute specifies discount

b) Includes benefit (charge) from change in discount on retroactive reinsurance in the amount of \$(14) million and \$125 million for the three-month periods ended June 30, 2020 and 2019, respectively, and \$58 million and \$432 million for the six-month periods ended June 30, 2020 and 2019, respectively.

<sup>(</sup>c) On June 2, 2020, AIG completed the Majority Interest Fortitude Sale. Concurrent with the Majority Interest Fortitude Sale, AIG established a reinsurance recoverable. Refer to Note 1 for additional information

factors for accident years 2001 and prior, which are based on a 6 percent interest rate and an industry payout pattern. For accident years 2002 and subsequent, the discount is based on the payout patterns and investment yields of the companies.

In 2013 and in 2014, our Pennsylvania and Delaware regulators, respectively, approved use of a consistent discount rate (U.S. Treasury rate plus a liquidity premium) to all of our workers' compensation reserves in our Pennsylvania-domiciled and Delaware domiciled companies, as well as our use of updated payout patterns specific to our primary and excess workers compensation portfolios. In 2020, these regulators also approved that the discount rate will be updated on an annual basis, with the next update being performed in the fourth quarter of 2020.

At June 30, 2020 and December 31, 2019, the discount consists of \$336 million and \$582 million of tabular discount, respectively, and \$551 million and \$967 million of non-tabular discount for workers' compensation, respectively. During the six-month periods ended June 30, 2020 and 2019, the benefit (charge) from changes in discount of \$(72) million and \$(685) million, respectively, recorded as part of the policyholder benefits and losses incurred in the Condensed Consolidated Statements of Income.

#### The following table presents the components of the loss reserve discount discussed above:

	•	June 30	, 2020		Decer	nber 31	, 2019	
	 North				North			
	America				America			
	Commercial		Legacy		Commercial		Legacy	
(in millions)	Insurance		Portfolio <sup>(b)</sup>	Total	Insurance		Portfolio	Total
U.S. workers' compensation	\$ 2,080	\$	-	\$ 2,080	\$ 2,134	\$	666	\$ 2,800
Retroactive reinsurance	(1,193)		-	(1,193)	(1,251)		-	(1,251)
Total reserve discount <sup>(a)</sup>	\$ 887	\$	-	\$ 887	\$ 883	\$	666	\$ 1,549

- (a) Excludes \$164 million and \$172 million of discount related to certain long tail liabilities in the UK at June 30, 2020 and December 31, 2019, respectively.
- (b) On June 2, 2020, we completed the Majority Interest Fortitude Sale. Refer to Note 1 for additional information.

#### The following table presents the net loss reserve discount benefit (charge):

Three Months Ended June 30,			2020				201	9	
		North				North			
		America				America			
	Co	mmercial	Legacy		Co	mmercial		Legacy	
(in millions)	1	nsurance	Portfolio <sup>(c)</sup>	Total	- 1	nsurance		Portfolio	Total
Current accident year	\$	18	\$ -	\$ 18	\$	32	\$	-	\$ 32
Accretion and other adjustments to prior year discount		(25)	(9)	(34)		8		(11)	(3)
Effect of interest rate changes		-	-	-		(170)		(71)	(241)
Net reserve discount benefit (charge)		(7)	(9)	(16)		(130)		(82)	(212)
Change in discount on loss reserves ceded under retroactive									
reinsurance		(14)	-	(14)		125		-	125
Net change in total reserve discount <sup>(a)</sup>	\$	(21)	\$ (9)	\$ (30)	\$	(5)	\$	(82)	\$ (87)
Six Months Ended June 30,			2020				201	.9	
		North				North			
		America				America			
	Co	mmercial	Legacy		Co	mmercial		Legacy	
(in millions)	1	nsurance	Portfolio <sup>(c)</sup>	Total	- 1	nsurance		Portfolio	Total
Current accident year	\$	38	\$ -	\$ 38	\$	56	\$	-	\$ 56
Accretion and other adjustments to prior year discount		(92)	(18)	(110)		(243)		(24)	(267)
Effect of interest rate changes		-	-	-		(337)		(137)	(474)
Net reserve discount benefit (charge)		(54)	(18)	(72)		(524)		(161)	(685)
Change in discount on loss reserves ceded under retroactive									
reinsurance		58	-	58		432		-	432
Net change in total reserve discount <sup>(b)</sup>	\$	4	\$ (18)	\$ (14)	\$	(92)	\$	(161)	\$ (253)

- (a) Excludes \$(6) million and \$(9) million discount related to certain long tail liabilities in the UK for the three-month periods ended June 30, 2020 and 2019, respectively.
- (b) Excludes \$(8) million and \$26 million discount related to certain long tail liabilities in the UK for the six-month periods ended June 30, 2020 and 2019, respectively.
- (c) On June 2, 2020, we completed the Majority Interest Fortitude Sale. Refer to Note 1 for additional information.

## 11. Contingencies, Commitments and Guarantees

In the normal course of business, various contingent liabilities and commitments are entered into by AIG and our subsidiaries. In addition, AIG Parent guarantees various obligations of certain subsidiaries.

Although AIG cannot currently quantify its ultimate liability for unresolved litigation and investigation matters, including those referred to below, it is possible that such liability could have a material adverse effect on AIG's consolidated financial condition or its consolidated results of operations or consolidated cash flows for an individual reporting period.

#### **LEGAL CONTINGENCIES**

#### Overview

In the normal course of business, AIG and our subsidiaries are subject to regulatory and government investigations and actions, and litigation and other forms of dispute resolution in a large number of proceedings pending in various domestic and foreign jurisdictions. Certain of these matters involve potentially significant risk of loss due to potential for significant jury awards and settlements, punitive damages or other penalties. Many of these matters are also highly complex and may seek recovery on behalf of a class or similarly large number of plaintiffs. It is therefore inherently difficult to predict the size or scope of potential future losses arising from these matters. In our insurance and reinsurance operations, litigation and arbitration concerning the scope of coverage under insurance and reinsurance contracts, and litigation and arbitration in which our subsidiaries defend or indemnify their insureds under insurance contracts, are generally considered in the establishment of our loss reserves. Separate and apart from the foregoing matters involving insurance and reinsurance coverage, AIG, our subsidiaries and their respective officers and directors are subject to a variety of additional types of legal proceedings brought by holders of AIG securities, customers, employees and others, alleging, among other things, breach of contractual or fiduciary duties, bad faith, indemnification and violations of federal and state statutes and regulations. With respect to these other categories of matters not arising out of claims for insurance or reinsurance coverage, we establish reserves for loss contingencies when it is probable that a loss will be incurred and the amount of the loss can be reasonably estimated. In many instances, we are unable to determine whether a loss is probable or to reasonably estimate the amount of such a loss and, therefore, the potential future losses arising from legal proceedings may exceed the amount of liabilities that we have recorded in our financial statements covering these matters. While such potential future charges could be material, based on information currently known to management, management does not believe, other than as may be discussed below, that any such charges are likely to have a material adverse effect on our financial position or results of operation.

Additionally, from time to time, various regulatory and governmental agencies review the transactions and practices of AIG and our subsidiaries in connection with industry-wide and other inquiries into, among other matters, the business practices of current and former operating insurance subsidiaries. Such investigations, inquiries or examinations could develop into administrative, civil or criminal proceedings or enforcement actions, in which remedies could include fines, penalties, restitution or alterations in our business practices, and could result in additional expenses, limitations on certain business activities and reputational damage. For example, among other matters, we are currently responding to governmental investigations and examinations pertaining to certain sales and compensation practices and payments and related disclosures in connection with financial planning services and the sale and distribution of related products, including 403(b) and similar retirement plans, by the Individual and Group Retirement operating segments. On July 28, 2020, VALIC Financial Advisors, Inc. (VFA), an indirect subsidiary of AIG, agreed to settle two separate proceedings brought by the SEC to resolve certain of these matters. VFA consented to the entry of both orders without admitting or denying the findings therein. In the first matter, the SEC found that VFA violated Sections 206(2) and 206(4) of the Investment Advisers Act of 1940 (the "Advisers Act") and Rules 206(4)-3 and 206(4)-7 thereunder, by failing to disclose to certain Florida teachers who were potential and actual clients that VFA's parent, VALIC, made payments and provided other financial benefits to a company owned by Florida K-12 teachers' unions for referrals. As part of the settlement VFA agreed to pay a \$20 million penalty and to comply with certain undertakings. In the second settled proceeding, the SEC found that VFA violated Sections 206(2) and 206(4) of the Advisers Act and Rule 206(4)-7 thereunder, in connection with certain mutual fund share class selection practices. These practices included conflicts of interest associated with VFA's receipt of revenue sharing, avoidance of transaction fees, and receipt of compensation paid by mutual funds in accordance with Rule 12b-1 under the Investment Company Act of 1940, without appropriate disclosure, and in violation of its duty to seek best execution. VFA agreed as part of the settlement to pay disgorgement of \$13.2 million, prejudgment interest of \$2.2 million, and a civil monetary penalty of \$4.5 million, as well as to comply with certain undertakings. We have cooperated, and will continue to cooperate, in producing documents and other information with respect to these matters.

#### **Tax Litigation**

We are party to pending tax litigation before the Southern District of New York. For additional information see Note 15 to the Condensed Consolidated Financial Statements.

#### **OTHER COMMITMENTS**

In the normal course of business, we enter into commitments to invest in limited partnerships, private equity funds and hedge funds and to purchase and develop real estate in the U.S. and abroad. These commitments totaled \$6.8 billion at June 30, 2020.

#### **GUARANTEES**

#### **Subsidiaries**

We have issued unconditional guarantees with respect to the prompt payment, when due, of all present and future payment obligations and liabilities of AIG Financial Products Corp. and related subsidiaries (collectively AIGFP) and of AIG Markets, Inc. (AIG Markets) arising from transactions entered into by AIG Markets.

In connection with AIGFP's business activities, AIGFP has issued, in a limited number of transactions, standby letters of credit or similar facilities to equity investors of structured leasing transactions in an amount equal to the termination value owing to the equity investor by the lessee in the event of a lessee default (the equity termination value). The total amount outstanding at June 30, 2020 was \$79 million. In those transactions, AIGFP has agreed to pay such amount if the lessee fails to pay. The amount payable by AIGFP is, in certain cases, partially offset by amounts payable under other instruments typically equal to the present value of scheduled payments to be made by AIGFP. In the event that AIGFP is required to make a payment to the equity investor, the lessee is unconditionally obligated to reimburse AIGFP. To the extent that the equity investor is paid the equity termination value from the standby letter of credit and/or other sources, including payments by the lessee, AIGFP takes an assignment of the equity investor's rights under the lease of the underlying property. Because the obligations of the lessee under the lease transactions are generally economically defeased, lessee bankruptcy is the most likely circumstance in which AIGFP would be required to pay without reimbursement.

AIG Parent files a consolidated federal income tax return with certain subsidiaries and acts as an agent for the consolidated tax group when making payments to the Internal Revenue Service (IRS). AIG Parent and its subsidiaries have adopted, pursuant to a written agreement, a method of allocating consolidated federal income taxes. Under an Amended and Restated Tax Payment Allocation Agreement dated June 6, 2011 between AIG Parent and one of its Bermuda-domiciled insurance subsidiaries, AIG Life of Bermuda, Ltd. (AIGB), AIG Parent has agreed to indemnify AIGB for any tax liability (including interest and penalties) resulting from adjustments made by the IRS or other appropriate authorities to taxable income, special deductions or credits in connection with investments made by AIGB in certain affiliated entities.

#### **Asset Dispositions**

We are subject to financial guarantees and indemnity arrangements in connection with the completed sales of businesses pursuant to our asset disposition plan. The various arrangements may be triggered by, among other things, declines in asset values, the occurrence of specified business contingencies, the realization of contingent liabilities, developments in litigation or breaches of representations, warranties or covenants provided by us. These arrangements are typically subject to various time limitations, defined by the contract or by operation of law, such as statutes of limitation. In some cases, the maximum potential obligation is subject to contractual limitations, while in other cases such limitations are not specified or are not applicable. The Majority Interest Fortitude Sale is subject to a post-closing purchase price adjustment pursuant to which AIG will pay Fortitude Re for certain adverse development in property casualty related reserves, based on an agreed methodology, that may occur on or prior to December 31, 2023, up to a maximum of \$500 million.

We are unable to develop a reasonable estimate of the maximum potential payout under certain of these arrangements. Overall, we believe that it is unlikely we will have to make any material payments related to completed sales under these arrangements, and no material liabilities related to these arrangements have been recorded in the Condensed Consolidated Balance Sheets.

For additional discussion on the Fortitude Re transaction, see Note 1 herein.

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	AIG   Second Quarter 2020 Form 10-Q
For additional disclosures about derivatives see Note 9 herein.	
For additional discussion on commitments and guarantees associated with VIEs see Note 8 herein.	

# 12. Equity

#### **SHARES OUTSTANDING**

#### **Preferred Stock**

On March 14, 2019, we issued 20,000 shares of Series A 5.85% Non-Cumulative Perpetual Preferred Stock (Series A Preferred Stock) (equivalent to 20,000,000 Depositary Shares, each representing a 1/1,000th interest in a share of Series A Preferred Stock), \$5.00 par value and \$25,000 liquidation preference per share (equivalent to \$25 per Depositary Share). After underwriting discounts and expenses, we received net proceeds of approximately \$485 million

We may redeem the Series A Preferred Stock at our option, (a) in whole, but not in part, at any time prior to March 15, 2024, within 90 days after the occurrence of a "Rating Agency Event," at a redemption price equal to \$25,500 per share of the Series A Preferred Stock (equivalent to \$25.50 per Depositary Share), plus an amount equal to any dividends per share that have been declared but not paid prior to the redemption date (but no amount due in respect of any dividends that have not been declared prior to such date), or (b) (i) in whole, but not in part, at any time prior to March 15, 2024, within 90 days after the occurrence of a "Regulatory Capital Event," or (ii) in whole or in part, from time to time, on or after March 15, 2024, in each case, at a redemption price equal to \$25,000 per share of the Series A Preferred Stock (equivalent to \$25.00 per Depositary Share), plus an amount equal to any dividends per share that have been declared but not paid prior to the redemption date (but no amount due in respect of any dividends that have not been declared prior to such date).

A "Rating Agency Event" is generally defined to mean that any nationally recognized statistical rating organization within the meaning of Section 3(a)(62) of the Securities Exchange Act of 1934, as amended (the Exchange Act) that then publishes a rating for us amends, clarifies or changes the criteria it uses to assign equity credit to securities such as the Series A Preferred Stock, which amendment, clarification or change results in the shortening of the length of time the Series A Preferred Stock is assigned a particular level of equity credit by that rating agency as compared to the length of time it would have been assigned that level of equity credit by that rating agency or its predecessor on the initial issuance of the Series A Preferred Stock, or the lowering of the equity credit (including up to a lesser amount) assigned to the Series A Preferred Stock by that rating agency as compared to the equity credit assigned by that rating agency or its predecessor on the initial issuance of the Series A Preferred Stock. A "Regulatory Capital Event" is generally defined to mean our good faith determination that as a result of a change in law, rule or regulation, or a proposed change or an official judicial or administrative pronouncement, there is more than an insubstantial risk that the full liquidation preference of the Series A Preferred Stock would not qualify as capital (or a substantially similar concept) for purposes of any group capital standard to which we are or will be subject.

Holders of the Series A Preferred Stock will be entitled to receive dividend payments only when, as and if declared by our board of directors (or a duly authorized committee of the board). Dividends will be payable from the original date of issue at a rate of 5.85% per annum, payable quarterly, in arrears, on the fifteenth day of March, June, September and December of each year, beginning on June 15, 2019. Dividends on the Series A Preferred Stock will be non-cumulative.

In the event of any liquidation, dissolution or winding-up of the affairs of AIG, whether voluntary or involuntary, before any distribution or payment out of our assets may be made to or set aside for the holders of any junior stock, holders of the Series A Preferred Stock will be entitled to receive out of our assets legally available for distribution to our stockholders, an amount equal to \$25,000 per share of Series A Preferred Stock (equivalent to \$25.00 per Depositary Share), together with an amount equal to all declared and unpaid dividends (if any), but no amount in respect of any undeclared dividends prior to such payment date. Distributions will be made only to the extent of our assets that are available for distribution to stockholders (i.e., after satisfaction of all our liabilities to creditors, if any).

The Series A Preferred Stock does not have voting rights, except in limited circumstances, including in the case of certain dividend non-payments.

The following table presents declaration date, record date, payment date and dividends paid per preferred share and per depository share on the Series A Preferred Stock in the six months ended June 30, 2020 and June 30, 2019:

				Dividends	Paid
Declaration Date	Record Date	Payment Date	Pe	r Preferred Share	Per Depositary Share
May 4, 2020	May 29, 2020	June 15, 2020	\$	365.625 \$	0.365625
February 12, 2020	February 28, 2020	March 16, 2020		365.625	0.365625
May 21, 2019	May 31, 2019	June 17, 2019	\$	369.6875 \$	0.3696875

### **Common Stock**

The following table presents a rollforward of outstanding shares:

Six Months Ended June 30, 2020	Common	Treasury	Common Stock
	Stock Issued	Stock	Outstanding
Shares, beginning of year	1,906,671,492	(1,036,672,461)	869,999,031
Shares issued	-	3,595,763	3,595,763
Shares repurchased	-	(12,160,952)	(12,160,952)
Shares, end of period	1,906,671,492	(1,045,237,650)	861,433,842

#### **Dividends**

Dividends are payable on AIG Common Stock only when, as and if declared by our Board of Directors in its discretion, from funds legally available for this purpose. In considering whether to pay a dividend on or purchase shares of AIG Common Stock, our Board of Directors considers a number of factors, including, but not limited to: the capital resources available to support our insurance operations and business strategies, AIG's funding capacity and capital resources in comparison to internal benchmarks, expectations for capital generation, rating agency expectations for capital, regulatory standards for capital and capital distributions, and such other factors as our Board of Directors may deem relevant. The payment of dividends is also subject to the terms of AIG's outstanding Series A Preferred Stock, pursuant to which no dividends may be declared or paid on any AIG Common Stock unless the full dividends for the latest completed dividend period on all outstanding shares of Series A Preferred Stock have been declared and paid or provided for.

The following table presents declaration date, record date, payment date and dividends paid per common share on AIG Common Stock in the six months ended June 30, 2020 and June 30, 2019:

				Dividends Paid
Declaration Date	Record Date	Payment Date	F	Per Common Share
May 4, 2020	June 15, 2020	June 29, 2020	\$	0.32
February 12, 2020	March 16, 2020	March 30, 2020		0.32
May 6, 2019	June 14, 2019	June 28, 2019	\$	0.32
February 13, 2019	March 15, 2019	March 29, 2019		0.32

For a discussion of restrictions on payments of dividends to AIG Parent by its subsidiaries see Note 20 to the Consolidated Financial Statements in the 2019 Annual Report.

#### **Repurchase of AIG Common Stock**

The following table presents repurchases of AIG Common Stock and warrants to purchase shares of AIG Common Stock:

Six Months Ended June 30,		
(in millions)	2020	2019
Aggregate repurchases of common stock	\$ 500	\$ -
Total number of common shares repurchased	12	-
Aggregate repurchases of warrants	\$ -	\$ -
Total number of warrants repurchased	-	-

Our Board of Directors has authorized the repurchase of shares of AIG Common Stock and warrants to purchase shares of AIG Common Stock through a series of actions. On February 13, 2019, our Board of Directors authorized an additional increase of approximately \$1.5 billion to its previous share repurchase authorization. As of June 30, 2020, \$1.5 billion remained under our share repurchase authorization. Shares may be repurchased from time to time in the open market, private purchases, through forward, derivative, accelerated repurchase or automatic repurchase transactions or otherwise (including through the purchase of warrants). Certain of our share repurchases have been and may from time to time be effected through Exchange Act Rule 10b5-1 repurchase plans.

In February 2020, we executed an accelerated stock repurchase (ASR) agreement with a third-party financial institution. The total number of shares of AIG Common Stock repurchased in the six months ended June 30, 2020, and the aggregate purchase price of those shares, reflect our payment of \$500 million in the aggregate under the ASR agreement and the receipt of approximately 12 million shares of AIG Common Stock in the aggregate.

The timing of any future repurchases will depend on market conditions, our business and strategic plans, financial condition, results of operations, liquidity and other factors. The repurchase of AIG Common Stock is also subject to the terms of AIG's outstanding Series A Preferred Stock, pursuant to which AIG may not (other than in limited circumstances) purchase, redeem or otherwise acquire AIG Common Stock unless the full dividends for the latest completed dividend period on all outstanding shares of Series A Preferred Stock have been declared and paid or provided for.

### **ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

### The following table presents a rollforward of Accumulated other comprehensive income (loss):

Unrealized Appreciation		Fair Value of	
(Depreciation) of Fixed Unrealized		Liabilities Under	
Maturity Securities on Appreciation	Foreign Retireme		
Which Allowance (Depreciation)		an Attributable to	
	Translation Liabiliti		
	djustments Adjustme		Total
0, net of tax \$ (359) \$ 3,190 \$	(2,706) \$ (1,12	9) \$ 10	\$ (994)
appreciation of investments 171 13,786	-	-	13,957
licy acquisition costs			
(11) (1,736)	-		(1,747)
y benefits - 662	-	-	662
ency translation adjustments	(59)	-	(59)
d loss	- 1	2 -	12
e credit	-		-
(liability (34) (2,630)	(2)	- (3)	(2,669)
liabilities under fair value			
changes in own credit risk	-	- (2)	(2)
sive income (loss) 126 10,082	(61)	9 (2)	10,154
- (9)	-		(9)
, net of tax \$ (233) \$ 13,281 \$	(2,767) \$ (1,12	80) \$	\$ 9,169
2019, net of tax \$ - \$ 8,722 \$	(2,625) \$ (1,12	2) \$ 7	\$ 4,982
appreciation (depreciation)			
(313) 3,815	-		3,502
licy acquisition costs			
r 19 (359)	-		(340)
y benefits - 2,334	-		2,334
ency translation adjustments	(128)		(128)
d loss	- 1	.6 -	16
e credit	- (	(1) -	(1)
c asset (liability) 61 (1,250)	(18) (1	.3) -	(1,220)
liabilities under fair value			
changes in own credit risk	<u> </u>	<u>- 1</u>	1
sive income (loss) (233) 4,540	(146)	2 1	4,164
- (19)	(4)		(23)
, net of tax \$ (233) \$ 13,281 \$	(2,767) \$ (1,12	20) \$ 8	\$ 9,169
		0) \$	8

### TABLE OF CONTENTS

### ${\tt ITEM\,1\,|\,Notes\,to\,Condensed\,Consolidated\,Financial\,Statements\,(unaudited)\,|\,12.\,\,Equity}$

	Unrealized Appreciation				Fair Value of	
	(Depreciation) of Fixed	Unrealized			Liabilities Under	
	Maturity Securities on	Appreciation	Foreign	Retirement	Fair Value Option	
	Which Other-Than-	(Depreciation)	Currency	Plan	Attributable to	
	Temporary Credit	of All Other	Translation	Liabilities	Changes in	
(in millions)	Impairments Were Taken	Investments	Adjustments	Adjustment	Own Credit Risk	Total
Balance, March 31, 2019, net of tax	\$ 638	\$ 5,129	\$ (2,562)	\$ (1,087)	\$ 10	\$ 2,128
Change in unrealized appreciation of investments	95	5,812	-	-	-	5,907
Change in deferred policy acquisition costs						
adjustment and other	(6)	(868)	-	-	-	(874)
Change in future policy benefits	· -	(1,181)	-	-	-	(1,181)
Change in foreign currency translation adjustments	-	-	(133)	-	-	(133)
Change in net actuarial loss	-	-	` -	15	-	` 15 <sup>°</sup>
Change in prior service cost	-	-	-	-	-	-
Change in deferred tax asset (liability)	(7)	(849)	4	(7)	-	(859)
Change in fair value of liabilities under fair value						
option attributable to changes in own credit risk	-	-	-	-	(2)	(2)
Total other comprehensive income (loss)	82	2,914	(129)	8	(2)	2,873
Noncontrolling interests	-	9	1	-	-	10
Balance, June 30, 2019, net of tax	\$ 720	\$ 8,034	\$ (2,692)	\$ (1,079)	\$ 8	\$ 4,991
			•	,		
Balance, December 31, 2018, net of tax	\$ (38)	\$ 2,426	\$ (2,725)	\$ (1,086)	\$ 10	\$ (1,413)
Change in unrealized appreciation of investments	944	10,876	-	-	-	11,820
Change in deferred policy acquisition costs						
adjustment and other	(14)	(1,724)	-	-	-	(1,738)
Change in future policy benefits	-	(2,249)	-	-	-	(2,249)
Change in foreign currency translation adjustments	-	-	55	-	-	55
Change in net actuarial loss	-	-	-	16	-	16
Change in prior service credit	-	-	-	(1)	-	(1)
Change in deferred tax liability	(172)	(1,281)	(20)	(8)	-	(1,481)
Change in fair value of liabilities under fair value						
option attributable to changes in own credit risk		-	-	-	(2)	(2)
Total other comprehensive income (loss)	758	5,622	35	7	(2)	6,420
Noncontrolling interests	-	14	2	-	-	16
Balance, June 30, 2019, net of tax	\$ 720	\$ 8,034	\$ (2,692)	\$ (1,079)	\$ 8	\$ 4,991

The following table presents the other comprehensive income (loss) reclassification adjustments for the three- and six-month periods ended June 30, 2020 and 2019, respectively:

(in millions)		Unrealized Appreciation (Depreciation) of Fixed Maturity Securities on Which Allowance for Credit Losses Was Taken		Unrealized Appreciation (Depreciation) of All Other Investments		Foreign Currency Translation Adjustments		Retirement Plan Liabilities Adjustment		Fair Value of Liabilities Under Fair Value Option Attributable to Changes in Own Credit Risk		Total
Three Months Ended June 30, 2020	•	457	\$	10.004		(50)		1		(0)		10.001
Unrealized change arising during period Less: Reclassification adjustments	\$	157	<b>Þ</b>	12,864	\$	(59)	Þ	1	\$	(2)	\$	12,961
included in net income		(3)		152				(11)				138
Total other comprehensive income (loss),		(9)		132				(11)				130
before income tax expense		160		12,712		(59)		12		(2)		12,823
Less: Income tax expense		34		2.630		(39)		3		(2)		2,669
Total other comprehensive income (loss),		34		2,030				3				2,009
net of income tax expense	\$	126	\$	10.082	\$	(61)	•	9	\$	(2)	\$	10,154
Six Months Ended June 30, 2020	Ψ	120	φ	10,002	φ	(01)	Ψ	3	Ψ	(2)	φ	10,134
Unrealized change arising during period	\$	(297)	\$	6,156	\$	(128)	•	(6)	•	1	\$	5,726
Less: Reclassification adjustments	Ψ	(291)	φ	0,130	φ	(120)	Ψ	(0)	φ	1	φ	3,720
included in net income		(3)		366		_		(21)		_		342
Total other comprehensive income (loss),		(3)		300				(21)				342
before income tax expense (benefit)		(294)		5,790		(128)		15		1		5,384
Less: Income tax expense (benefit)		(61)		1,250		18		13				1,220
Total other comprehensive income (loss),		(02)		1,200								
net of income tax expense (benefit)	\$	(233)	\$	4,540	\$	(146)	\$	2	\$	1	\$	4,164
(in millions)		Unrealized Appreciation (Depreciation) of Fixed Maturity Securities on Which Other-Than- Temporary Credit Impairments Were Taken		Unrealized Appreciation (Depreciation) of All Other Investments		Foreign Currency Translation Adjustments		Retirement Plan Liabilities Adjustment		Fair Value of Liabilities Under Fair Value Option Attributable to Changes in Own Credit Risk		Total
Three Months Ended June 30, 2019								_				
Unrealized change arising during period Less: Reclassification adjustments	\$	85	\$	3,854	\$	(133)	\$	5	\$	(2)	\$	3,809
included in net income		(4)		91		-		(10)		-		77
Total other comprehensive income (loss), before income tax expense (benefit) Less: Income tax expense (benefit)		89 7		3,763 849		(133) (4)		15 7		(2)		3,732 859
Total other comprehensive income (loss),												
net of income tax expense (benefit)	\$	82	\$	2,914	\$	(129)	\$	8	\$	(2)	\$	2,873
Six Months Ended June 30, 2019												
Unrealized change arising during period Less: Reclassification adjustments	\$	926	\$	6,963	\$	55	\$	-	\$	(2)	\$	7,942
included in net income		(4)		60		-		(15)		-		41
Total other comprehensive income (loss),												
before income tax expense		930		6,903		55		15		(2)		7,901
Less: Income tax expense		172		1,281		20		8		-		1,481
Total other comprehensive income (loss),		_						_				
net of income tay eynense	\$	758	æ	5 622	æ	35	\$	7	\$	(2)	\$	6.420

Affected Line Item in the Condensed Consolidated Statements of Income

AIG | Second Quarter 2020 Form 10-Q 71

The following table presents the effect of the reclassification of significant items out of Accumulated other comprehensive income on the respective line items in the Condensed Consolidated Statements of Income:

(in millions)

Amount Reclassified from Accumulated Other
Comprehensive Income
Three Months Ended June 30,
2020 2019

(1111111110113)			2010	Consolidated Statements of moonie
Unrealized appreciation (depreciation) of fixed maturity				
securities on which allowance for credit losses was taken				
Investments	\$	(3) \$	-	Other realized capital gains
Total		(3)	-	
Unrealized appreciation (depreciation) of fixed maturity				
securities on which other-than-temporary credit impairments				
were taken				
Investments		-	(4)	Other realized capital gains
Total		-	(4)	
Unrealized appreciation (depreciation) of all other				
investments				
Investments		152	91	Other realized capital gains
Total		152	91	
Change in retirement plan liabilities adjustment				
Prior-service credit		(1)	-	*
Actuarial losses		(10)	(10)	*
Total		(11)	(10)	
Total reclassifications for the period	\$	<b>138</b> \$	77	
		sified from Accum		
_		prehensive Incom		
_		onths Ended June	30,	Affected Line Item in the Condensed
(in millions)	2020		2019	Consolidated Statements of Income
Unrealized appreciation (depreciation) of fixed maturity				
securities on which allowance for credit losses was taken				
Investments	\$	(3) \$	-	Other realized capital gains
Total		(3)	-	
Unrealized appreciation (depreciation) of fixed maturity				
securities on which other-than-temporary credit impairments				
were taken				
Investments		-	(4)	Other realized capital gains
Total		-	(4)	
Unrealized appreciation (depreciation) of all other				
investments				
Investments		366	60	Other realized capital gains
Total		366	60	
Change in retirement plan liabilities adjustment				
Prior-service credit		(1)	-	*
Actuarial losses		(20)	(15)	*
Total		(21)	(15)	
	\$	342 \$	41	
Total reclassifications for the period	\$	<b>342</b> \$	41	

## 13. Earnings Per Common Share (EPS)

The basic EPS computation is based on the weighted average number of common shares outstanding, adjusted to reflect all stock dividends and stock splits. The diluted EPS computation is based on those shares used in the basic EPS computation plus common shares that would have been outstanding assuming issuance of common shares for all dilutive potential common shares outstanding and adjusted to reflect all stock dividends and stock splits.

The following table presents the computation of basic and diluted EPS:

	Three Mont June	nded	Six Months Ended June 30,				
(dollars in millions, except per common share data)	 2020	30,	2019		2020	30,	2019
Numerator for EPS:			2020				
Income (loss) from continuing operations	\$ (7,765)	\$	1,391	\$	(6,111)	\$	2,328
Less: Net income from continuing operations attributable to noncontrolling	 (1,1.00)	*	2,002	•	(0,===)	*	2,020
interests	162		281		67		564
Less: Preferred stock dividends	8		7		15		7
Income (loss) attributable to AIG common shareholders							
from continuing operations	(7,935)		1,103		(6,193)		1,757
Loss from discontinued operations, net of income tax expense	(1)		(1)		(1)		(1)
Net income (loss) attributable to AIG common shareholders	\$ (7,936)	\$	1,102	\$	(6,194)	\$	1,756
Denominator for EPS:					, , ,		
Weighted average common shares outstanding — basic	866,968,305		876,382,884		870,590,968		875,885,588
Dilutive common shares	-		11,942,158		-		7,035,659
Weighted average common shares outstanding — diluted <sup>(a)(b)</sup>	866,968,305		888,325,042		870,590,968		882,921,247
Income (loss) per common share attributable to AIG common							
shareholders:							
Basic:	(0.45)	•	1.00		(7.44)	•	0.00
Income (loss) from continuing operations	\$ (9.15)	\$	1.26	\$	(7.11)	\$	2.00
Income from discontinued operations	\$ -	\$	-	\$	(= 44)	\$	-
Income (loss) attributable to AIG common shareholders	\$ (9.15)	\$	1.26	\$	(7.11)	\$	2.00
Diluted:	 	_		_		_	
Income (loss) from continuing operations	\$ (9.15)	\$	1.24	\$	(7.11)	\$	1.99
Income from discontinued operations	\$ -	\$		\$	-	\$	
Income (loss) attributable to AIG common shareholders	\$ (9.15)	\$	1.24	\$	(7.11)	\$	1.99

<sup>(</sup>a) Shares in the diluted EPS calculation represent basic shares for the three- and six-month periods ended June 30, 2020 due to the net losses in those periods. The number of common shares excluded from the calculation was 3,226,882 shares and 3,939,732 shares, respectively, for the three- and six-month periods ended June 30, 2020.

For information about our repurchases of AIG Common Stock see Note 12 herein.

<sup>(</sup>b) Dilutive common shares included our share-based employee compensation plans and a weighted average portion of the 10-year warrants issued to AIG shareholders as part of AIG's recapitalization in January 2011. The number of common shares excluded from diluted shares outstanding was 68.6 million and 67.9 million for the three- and six-month periods ended June 30, 2020, respectively, and 5.4 million and 34.8 million for the three- and six-month periods ended June 30, 2019, respectively, because the effect of including those common shares in the calculation would have been anti-dilutive.

## 14. Employee Benefits

We sponsor various defined benefit plans for eligible employees and retirees in the U.S. and certain non-U.S. countries.

The following table presents the components of net periodic benefit cost (credit) with respect to pension benefits:

	Pension						
	 U.S.	Non-U.S.					
(in millions)	Plans	Plans		Total			
Three Months Ended June 30, 2020							
Components of net periodic benefit cost:							
Service cost	\$	\$ 5		7			
Interest cost	33	2		35			
Expected return on assets	(59)	(5	)	(64)			
Amortization of prior service cost	-	1		1			
Amortization of net loss	8	2		10			
Net periodic benefit cost (credit)	(16)	5		(11)			
Settlement charges	-	-		-			
Net benefit cost (credit)	\$ (16)	\$ 5	\$	(11)			
Three Months Ended June 30, 2019							
Components of net periodic benefit cost:							
Service cost	\$	\$ 4	\$	7			
Interest cost	43	4		47			
Expected return on assets	(57)	(6	)	(63)			
Amortization of prior service cost	-	1		1			
Amortization of net loss	8	2		10			
Net periodic benefit cost (credit)	(3)	5		2			
Settlement charges	-	1		1			
Net benefit cost (credit)	\$ (3)	\$ 6	\$	3			
Six Months Ended June 30, 2020							
Components of net periodic benefit cost:							
Service cost	\$	\$ 10		13			
Interest cost	67	5		72			
Expected return on assets	(119)	(10	)	(129)			
Amortization of prior service cost	-	1		1			
Amortization of net loss	16	4		20			
Net periodic benefit cost (credit)	(33)	10		(23)			
Settlement charges	-			-			
Net benefit cost (credit)	\$ (33)	\$ 10	\$	(23)			
Six Months Ended June 30, 2019							
Components of net periodic benefit cost:							
Service cost	\$	\$ 10		15			
Interest cost	87	8		95			
Expected return on assets	(114)	(11		(125)			
Amortization of prior service cost	-	1		1			
Amortization of net loss	16	3		19			
Net periodic benefit cost (credit)	(6)	11		5			
Settlement credit	-	(3		(3)			
Net benefit cost (credit)	\$ (6)	\$ 8	\$	2			

The service cost for our U.S. defined benefit plans only reflects administrative fees as the plans are frozen and no longer accrue benefits. We recognized net expense of \$2 million and \$4 million for our U.S. and non-U.S. postretirement benefit plans for the three- and six-month periods ended June 30, 2020, respectively. We recognized net expense of \$1 million and \$3 million for our U.S. and non-U.S. postretirement benefit plans for the three- and six-month periods ended June 30, 2019, respectively.

## 15. Income Taxes

#### **RECENT U.S. TAX LAW CHANGES**

On December 22, 2017, the U.S. enacted Public Law 115-97, known informally as the Tax Cuts and Jobs Act (the Tax Act). The Tax Act includes provisions for Global Intangible Low-Taxed Income (GILTI) under which taxes are imposed on the excess of a deemed return on tangible assets of certain foreign subsidiaries and for Base Erosion and Anti-Abuse Tax (BEAT) under which taxes are imposed on certain base eroding payments to affiliated foreign companies. While the U.S. tax authorities issued formal guidance, including recently issued proposed and final regulations for BEAT and other provisions of the Tax Act, there are still certain aspects of the Tax Act that remain unclear and subject to substantial uncertainties. Additional guidance is expected in future periods. Such guidance may result in changes to the interpretations and assumptions we made and actions we may take, which may impact amounts recorded with respect to international provisions of the Tax Act, possibly materially. Consistent with accounting guidance, we treat BEAT as a period tax charge in the period the tax is incurred and have made an accounting policy election to treat GILTI taxes in a similar manner.

On March 27, 2020, the U.S. enacted the Coronavirus Aid, Relief, and Economic Security (CARES) Act to mitigate the economic impacts of the COVID-19 crisis. AIG does not expect the tax provisions of the CARES Act to have a material impact on AIG's U.S. federal tax liabilities.

#### RECLASSIFICATION OF CERTAIN TAX EFFECTS FROM ACCUMULATED OTHER COMPREHENSIVE INCOME

We use an item-by-item approach to release the stranded or disproportionate income tax effects in AOCI related to our available-for-sale securities. Under this approach, a portion of the disproportionate tax effects is assigned to each individual security lot at the date the amount becomes lodged. When the individual securities are sold, mature, or are otherwise impaired on an other-than-temporary basis, the assigned portion of the disproportionate tax effect is reclassified from AOCI to income from continuing operations.

#### INTERIM TAX CALCULATION METHOD

We use the estimated annual effective tax rate method in computing our interim tax provision. Certain items, including those deemed to be unusual, infrequent or that cannot be reliably estimated, are excluded from the estimated annual effective tax rate. In these cases, the actual tax expense or benefit is reported in the same period as the related item. Certain tax effects are also not reflected in the estimated annual effective tax rate, primarily certain changes in the realizability of deferred tax assets and uncertain tax positions, and are recorded in the period in which the change occurs. While certain impacts of the Tax Act are included in our annual effective tax rate, we continue to refine our calculations as additional information becomes available, which may result in changes to the estimated annual effective tax rate. As of June 30, 2020, the annual effective tax rate includes the tax effects of actual and projected COVID-19 related losses and market developments. The tax effects of the Majority Interest Fortitude Sale were excluded from the estimated annual effective tax rate and reported in the second quarter interim period.

#### **INTERIM TAX EXPENSE (BENEFIT)**

For the three-month period ended June 30, 2020, the effective tax rate on loss from continuing operations was 19.6 percent. The effective tax rate on loss from continuing operations differs from the statutory tax rate of 21 percent primarily due to tax effects of the Majority Interest Fortitude Sale, tax charges associated with the increase of U.S. federal valuation allowance related to certain tax attribute carryforwards, accrual of interest associated with IRS and other tax authority matters, the effect of foreign operations, state and local income taxes, and non-deductible transfer pricing charges, partially offset by tax benefits associated with tax exempt income, and reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities. The effect of foreign operations is primarily related to income in our foreign operations taxed at statutory tax rates higher than 21 percent, other foreign taxes, and foreign income subject to U.S. taxation.

For the six-month period ended June 30, 2020, the effective tax rate on loss from continuing operations was 14.0 percent. The effective tax rate on loss from continuing operations differs from the statutory tax rate of 21 percent primarily due to tax effects of the Majority Interest Fortitude Sale, tax charges associated with the establishment of U.S. federal valuation allowance related to certain tax attribute carryforwards, accrual of interest associated with IRS and other tax authority matters, excess tax charges related to share based compensation payments recorded through the income statement, the effect of foreign operations, state and local income taxes, and non-deductible transfer pricing charges, partially offset by tax benefits associated with tax exempt income, and reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities. The effect of foreign operations is primarily related to income in our foreign operations taxed at statutory tax rates higher than 21 percent, other foreign taxes, and foreign income subject to U.S. taxation.

For the three-month period ended June 30, 2019, the effective tax rate on income from continuing operations was 24.3 percent. The effective tax rate on income from continuing operations differs from the statutory tax rate of 21 percent primarily due to tax charges associated with the effect of foreign operations, a net tax charge related to the accrual of IRS interest, state and local income taxes, non-deductible transfer pricing charges, U.S. tax imposed on GILTI earned by certain foreign subsidiaries, and valuation allowance activity related to certain foreign subsidiaries, partially offset by tax benefits associated with tax exempt income and reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities. The effect of foreign operations is primarily related to income in our foreign operations taxed at statutory tax rates higher than 21 percent, other foreign taxes, and foreign income subject to U.S. taxation.

For the six-month period ended June 30, 2019, the effective tax rate on income from continuing operations was 22.2 percent. The effective tax rate on income from continuing operations differs from the statutory tax rate of 21 percent primarily due to tax charges associated with the accrual of IRS interest, the effect of foreign operations, state and local income taxes, excess tax charges related to share based compensation payments recorded through the income statement, non-deductible transfer pricing charges, and U.S. tax imposed on GILTI earned by certain foreign subsidiaries, partially offset by tax benefits associated with tax exempt income, reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities, and valuation allowance activity related to certain foreign subsidiaries. The effect of foreign operations is primarily related to income in our foreign operations taxed at statutory tax rates higher than 21 percent, other foreign taxes, and foreign income subject to U.S. taxation.

For the six-month period ended June 30, 2020, we consider our foreign earnings with respect to certain operations in Canada, South Africa, the Far East, Latin America, Bermuda as well as the European, Asia Pacific and Middle East regions to be indefinitely reinvested. These earnings relate to ongoing operations and have been reinvested in active business operations. Deferred taxes, if necessary, have been provided on earnings of non-U.S. affiliates whose earnings are not indefinitely reinvested. Given the uncertainties around the impact from the COVID-19 crisis, including the significant global economic slowdown and general market decline, we continue to monitor and review the impact on our reinvestment considerations, including regulatory oversight in the relevant jurisdictions.

#### ASSESSMENT OF DEFERRED TAX ASSET VALUATION ALLOWANCE

The evaluation of the recoverability of our deferred tax asset and the need for a valuation allowance requires us to weigh all positive and negative evidence to reach a conclusion that it is more likely than not that all or some portion of the deferred tax asset will not be realized. The weight given to the evidence is commensurate with the extent to which it can be objectively verified. The more negative evidence that exists, the more positive evidence is necessary and the more difficult it is to support a conclusion that a valuation allowance is not needed.

the	more difficult it is to support a conclusion that a valuation allowance is not needed.
Ou	r framework for assessing the recoverability of the deferred tax asset requires us to consider all available evidence, including:
	the nature, frequency, and amount of cumulative financial reporting income and losses in recent years;
	the sustainability of recent operating profitability of our subsidiaries;
	the predictability of future operating profitability of the character necessary to realize the net deferred tax asset, including forecasts of future income for each of our businesses and actual and planned business and operational changes;
	the carryforward periods for the net operating loss, capital loss and foreign tax credit carryforwards, including the effect of reversing taxable temporary differences; and
	prudent and feasible actions and tax planning strategies that would be implemented, if necessary, to protect against the loss of the deferred tax asset.
,	AIG   Second Quarter 2020 Form 10-Q

In performing our assessment of the recoverability of the deferred tax asset under this framework, we consider tax laws governing the utilization of the net operating loss, capital loss and foreign tax credit carryforwards in each applicable jurisdiction. Under U.S. tax law, a company generally must use its net operating loss carryforwards before it can use its foreign tax credit carryforwards, even though the carryforward period for the foreign tax credit is shorter than for the net operating loss. Our U.S. federal consolidated income tax group includes both life companies and non-life companies. While the U.S. taxable income of our non-life companies can be offset by our net operating loss carryforwards, only a portion (no more than 35 percent) of the U.S. taxable income of our life companies can be offset by those net operating loss carryforwards. The remaining tax liability of our life companies can be offset by the foreign tax credit carryforwards. Accordingly, we are able to utilize both the net operating loss and foreign tax credit carryforwards concurrently.

Recent events, including the COVID-19 crisis, multiple reductions in target interest rates by the Board of Governors of the Federal Reserve System, and significant market volatility, continue to impact actual and projected results of our business operations as well as our views on potential effectiveness of certain prudent and feasible tax planning strategies. In order to demonstrate the predictability and sufficiency of future taxable income necessary to support the realizability of the net operating losses and foreign tax credit carryforwards, we have considered forecasts of future income for each of our businesses, including assumptions about future macro-economic and AIG-specific conditions and events, and any impact these conditions and events may have on our prudent and feasible tax planning strategies. We also subjected the forecasts to a variety of stresses of key assumptions and evaluated the effect on tax attribute utilization.

The carryforward periods of our foreign tax credit carryforwards range from tax years 2020 through 2023. Carryforward periods for our net operating losses extend from 2028 forward. However, utilization of a portion of our net operating losses is limited under separate return limitation year (SRLY) rules. Based on first half of 2020 events and our analysis of their potential impact on utilization of our tax attributes, we concluded that a valuation allowance should be established on a portion of our foreign tax credit carryforwards and net operating losses that are no longer more-likely-than-not to be realized. To the extent that the valuation allowance is attributed to changes in forecast of current year taxable income, the impact is included in our estimated annualized effective tax rate. The valuation allowance related to changes in forecasts of income in future periods as well as other items not related to the current year was recorded discretely in the six-month period ended June 30, 2020. Accordingly, as of June 30, 2020, we have recorded a \$286 million valuation allowance through continuing operations.

Estimates of future taxable income, including income generated from prudent and feasible actions and tax planning strategies, impact of settlements with taxing authorities, and any changes to interpretations and assumptions related to the impact of the Tax Act could change in the near term, perhaps materially, which may require us to consider any potential impact to our assessment of the recoverability of the deferred tax asset. Additionally, estimates of future taxable income, including prudent and feasible tax planning strategies, may be further impacted by market developments arising from the COVID-19 crisis and uncertainty regarding its outcome. Such potential impact could be material to our consolidated financial condition or results of operations for an individual reporting period.

For the six-month period ended June 30, 2020, recent changes in market conditions, including the COVID-19 crisis and interest rate fluctuations, impacted the unrealized tax gains and losses in the U.S. Life Insurance Companies' available for sale securities portfolio, resulting in a deferred tax liability related to net unrealized tax capital gains. As of June 30, 2020, based on all available evidence, we concluded that no valuation allowance is necessary in the U.S. Life Insurance Companies' available for sale securities portfolio.

For the six-month period ended June 30, 2020, recent changes in market conditions, including interest rate fluctuations, impacted the unrealized tax gains and losses in the U.S. non-life companies' available for sale securities portfolio, resulting in a deferred tax liability related to net unrealized tax capital gains. As of June 30, 2020, based on all available evidence, we concluded that no valuation allowance is necessary in the U.S. non-life companies' available for sale securities portfolio. Accordingly, for the three-month period ended June 30, 2020, we released \$115 million of valuation allowance associated with the unrealized tax losses in the U.S. non-life companies' available for sale securities portfolio which was recorded during the three-month period ended March 31, 2020. Amounts recorded in both periods were allocated to other comprehensive income.

For the three- and six-month periods ended June 30, 2020, we recognized net increases of \$11 million and \$20 million, respectively, in deferred tax asset valuation allowance associated with certain foreign and state jurisdictions, primarily attributable to current year activity. For each of the three- and six-month periods ended June 30, 2020, we also recognized a \$206 million decrease in deferred tax asset valuation allowance associated with certain foreign jurisdictions, primarily attributable to a corresponding reduction in foreign net operating loss deferred tax assets as a result of restructuring of our European business and the expiration of a portion of net operating losses prior to utilization in Japan.

#### TAX EXAMINATIONS AND LITIGATION

On August 1, 2012, we filed a motion for partial summary judgment related to the disallowance of foreign tax credits associated with cross border financing transactions in the Southern District of New York. The Southern District of New York denied our summary judgment motion and upon AIG's appeal, the U.S. Court of Appeals for the Second Circuit (the Second Circuit) affirmed the denial. AIG's petition for certiorari to the U.S. Supreme Court from the decision of the Second Circuit was denied on March 7, 2016. As a result, the case has been remanded back to the Southern District of New York for a jury trial.

In January 2018, the parties reached non-binding agreements in principle on issues presented in the dispute and are currently reviewing the computations reflecting the settlement terms. The resolution is not final and is subject to various reviews. In 2019, we agreed with the IRS to execute an agreement for the tax years at issue in which AIG would waive restrictions on the assessment of additional tax related to the settlement of the underlying issues in those tax years. The litigation has been stayed pending the outcome of the review process. We can provide no assurance regarding the outcome of any such litigation or whether binding compromised settlements with the parties will ultimately be reached. We currently believe that we have adequate reserves for the potential liabilities that may result from these matters.

#### **ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES**

At June 30, 2020 and December 31, 2019, our unrecognized tax benefits, excluding interest and penalties, were \$4.8 billion. At June 30, 2020 and December 31, 2019, our unrecognized tax benefits related to tax positions that, if recognized, would not affect the effective tax rate because they relate to such factors as the timing, rather than the permissibility, of the deduction were \$45 million and \$43 million, respectively. Accordingly, at both June 30, 2020 and December 31, 2019, the amounts of unrecognized tax benefits that, if recognized, would favorably affect the effective tax rate were \$4.7 billion.

Interest and penalties related to unrecognized tax benefits are recognized in income tax expense. At June 30, 2020 and December 31, 2019, we had accrued liabilities of \$2.5 billion and \$2.4 billion, respectively, for the payment of interest (net of the federal benefit) and penalties. For the six-month periods ended June 30, 2020 and 2019, we accrued expense (benefit) of \$96 million and \$136 million, respectively, for the payment of interest and penalties.

We believe it is reasonably possible that our unrecognized tax benefits could decrease within the next 12 months by as much as \$3.6 billion, principally as a result of potential resolutions or settlements of prior years' tax items. The prior years' tax items include unrecognized tax benefits related to the deductibility of certain expenses and matters related to cross border financing transactions.

## 16. Subsequent Events

#### **DIVIDENDS DECLARED**

On August 3, 2020, our Board of Directors declared a cash dividend on AIG Common Stock of \$0.32 per share, payable on September 30, 2020 to shareholders of record on September 17, 2020. On August 3, 2020, our Board of Directors declared a cash dividend on AIG's Series A Preferred Stock of \$365.625 per share, payable on September 15, 2020 to holders of record on August 31, 2020.

# ITEM 2 | Management's Discussion and Analysis of Financial Condition and Results of Operations

## Glossary and Acronyms of Selected Insurance Terms and References

Throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A), we use certain terms and abbreviations, which are summarized in the Glossary and Acronyms.

American International Group, Inc. (AIG) has incorporated into this discussion a number of cross-references to additional information included throughout this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the year ended December 31, 2019 (the 2019 Annual Report) to assist readers seeking additional information related to a particular subject.

In this Quarterly Report on Form 10-Q, unless otherwise mentioned or unless the context indicates otherwise, we use the terms "AIG," the "Company," "we," "us" and "our" to refer to American International Group, Inc., a Delaware corporation, and its consolidated subsidiaries. We use the term "AIG Parent" to refer solely to American International Group, Inc., and not to any of its consolidated subsidiaries.

## Cautionary Statement Regarding Forward-Looking Information

This Quarterly Report on Form 10-Q and other publicly available documents may include, and officers and representatives of AIG may from time to time make and discuss, projections, goals, assumptions and statements that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only a belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG's control. These projections, goals, assumptions and statements include statements preceded by, followed by or including words such as "will," "believe," "anticipate," "expect," "intend," "flan," "focused on achieving," "view," "target," "goal" or "estimate." These projections, goals, assumptions and statements may relate to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, anticipated organizational, business or regulatory changes, the effect of catastrophes and macroeconomic events, such as COVID-19, anticipated dispositions, monetization and/or acquisitions of businesses or assets, or successful integration of acquired businesses, management succession and retention plans, exposure to risk, trends in operations and financial results.

	ections, goals, assumptions and statements. Factors that could cause AIG's a ections, goals, assumptions and statements include:	ectu	al results to differ, possibly materially, from those in the specific
	the adverse impact of COVID-19, including with respect to AIG's		concentrations in AIG's investment portfolios;
	business, financial condition and results of operations;		changes to the valuation of AIG's investments;
	changes in market and industry conditions, including the significant global		actions by credit rating agencies;
	economic downturn, general market declines, prolonged economic recovery and disruptions to AIG's operations driven by COVID-19 and responses thereto, including new or changed governmental policy and		changes in judgments concerning insurance underwriting and insurance liabilities;
	regulatory actions; the occurrence of catastrophic events, both natural and man-made,		the effectiveness of strategies to recruit and retain key personnel and to implement effective succession plans;
	including COVID-19, pandemics, civil unrest and the effects of climate change;		the requirements, which may change from time to time, of the global regulatory framework to which AIG is subject;
	AIG's ability to effectively execute on AIG 200 operational programs		significant legal, regulatory or governmental proceedings;
	designed to achieve underwriting excellence, modernization of AIG's operating infrastructure, enhanced user and customer experiences and		AIG's ability to successfully manage Legacy Portfolios;
	unification of AIG;		AIG's ability to successfully dispose of, monetize and/or acquire
П	the impact of potential information technology, cybersecurity or data		businesses or assets or successfully integrate acquired businesses;
	security breaches, including as a result of cyber-attacks or security vulnerabilities, the likelihood of which may increase due to extended		changes in judgments concerning the recognition of deferred tax assets and the impairment of goodwill; and
	remote business operations as a result of COVID-19;		such other factors discussed in:
	disruptions in the availability of AIG's electronic data systems or those of third parties;	-	Part I, Item 2. MD&A and Part II, Item 1A. Risk Factors of this Quarterly Report on Form 10-Q;
	the effectiveness of our risk management policies and procedures, including with respect to our business continuity and disaster recovery	_	Part I, Item 2. MD&A of the Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2020; and
	plans;		Part I Itam 1 A Dick Factors and Part II Itam 7 MD9 A of the 2010

It is possible that AIG's actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these

We are not under any obligation (and expressly disclaim any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.

Annual Report.

 $\hfill \square$  changes in judgments concerning potential cost-saving opportunities;

## **INDEX TO ITEM 2**

	Page
Use of Non-GAAP Measures	81
Critical Accounting Estimates	84
Executive Summary	87
Overview	87
Financial Performance Summary	89
AIG's Outlook – Industry and Economic Factors	94
Consolidated Results of Operations	98
Business Segment Operations	104
General Insurance	105
Life and Retirement	117
Other Operations	135
Legacy Portfolio	137
Investments	141
Overview	141
Investment Highlights in the Six Months Ended June 30, 2020	141
Investment Strategies	141
Credit Ratings	143
Credit Impairments	150
Insurance Reserves	<b>153</b> 153
Loss Reserves	
Life and Annuity Reserves and DAC	158
Liquidity and Capital Resources	164
Overview	164
Analysis of Sources and Uses of Cash	166
Liquidity and Capital Resources of AIG Parent and Subsidiaries	167
Credit Facilities	169
Contractual Obligations	170
Off-Balance Sheet Arrangements and Commercial Commitments	171
Debt	172
Credit Ratings	174
Financial Strength Ratings	174
Regulation and Supervision	175
Dividends	175
Repurchases of AIG Common Stock	175
Dividend Restrictions	175
Enterprise Risk Management	176
Overview	176
Market Risk Management	176
Regulatory Environment	181
Overview	181
Glossary	183
Acronyms	186

## Use of Non-GAAP Measures

Throughout this MD&A, we present our financial condition and results of operations in the way we believe will be most meaningful and representative of our business results. Some of the measurements we use are "non-GAAP financial measures" under Securities and Exchange Commission rules and regulations. GAAP is the acronym for "generally accepted accounting principles" in the United States. The non-GAAP financial measures we present may not be comparable to similarly-named measures reported by other companies.

Book value per common share, excluding accumulated other comprehensive income (AOCI) adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and deferred tax assets (DTA) (Adjusted book value per common share) are used to show the amount of our net worth on a per-common share basis after eliminating items that can fluctuate significantly from period to period including changes in fair value of AIG's available for sale securities portfolio, foreign currency translation adjustments, and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. In addition, we adjust for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets since these fair value movements are economically transferred to Fortitude Re. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in these book value per common share metrics. Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, is derived by dividing total AIG common shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, by total common shares outstanding. Adjusted book value per common share is derived by dividing total AIG common shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA (Adjusted Common Shareholders' Equity), by total common shares outstanding. The reconciliation to book value per common share, the most comparable GAAP measure, is presented in the Executive Summary section of this MD&A.

Return on common equity – Adjusted after-tax income excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re'sFunds Withheld Assets and DTA (Adjusted return on common equity) is used to show the rate of return on common shareholders' equity. We believe this measure is useful to investors because it eliminates items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. This measure also eliminates the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. In addition, we adjust for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets since these fair value movements are economically transferred to Fortitude Re. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Adjusted return on common equity. Adjusted return on common equity is derived by dividing actual or annualized adjusted after-tax income attributable to AIG common shareholders by average Adjusted Common Shareholders' Equity. The reconciliation to return on common equity, the most comparable GAAP measure, is presented in the Executive Summary section of this MD&A.

	usted after-tax income attributable to AIG common shareholders is denoted structured below, dividends on preferred stock, and the following tax		
	deferred income tax valuation allowance releases and charges;		
	changes in uncertain tax positions and other tax items related to legacy ma and	tters	s having no relevance to our current businesses or operating performance;
□ r	net tax charge related to the enactment of the Tax Cuts and Jobs Act (the T	ax /	Act);
and	by excluding the net realized capital gains (losses) and other charges from	nor	ncontrolling interests.
oper thes	use the following operating performance measures because we believe the rations and trends of our business segments. We believe they also allow fo e measures, reconciliations to the most comparable GAAP measure are prion of this MD&A.	r mo	ore meaningful comparisons with our insurance competitors. When we use
purp	usted revenues exclude Net realized capital gains (losses), income from noses) and changes in fair value of securities used to hedge guaranteed livinues is a GAAP measure for our operating segments.		, , ,
cons	usted pre-tax income is derived by excluding the items set forth below from the sistent across our segments. These items generally fall into one or more of the ent businesses or operating performance; adjustments to enhance transparance to be common to the industry. APTI is a GAAP measure for our segments	the renc	following broad categories: legacy matters having no relevance to our cy to the underlying economics of transactions; and measures that we
	changes in fair value of securities used to hedge guaranteed living benefits;		income or loss from discontinued operations; net loss reserve discount benefit (charge);
	changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses;		pension expense related to a one-time lump sum payment to former employees;
	changes in the fair value of equity securities;		
	net investment income on Fortitude Re funds withheld assets post deconsolidation of Fortitude Re;		
	following deconsolidation of Fortitude Re, net realized capital gains and losses on Fortitude Re funds withheld assets held by AIG in support of Fortitude Re's reinsurance obligations to AIG (Fortitude Re funds withheld assets);		
			integration and transaction costs associated with acquired businesses;
	all net realized capital gains and losses except earned income (periodic		losses from the impairment of goodwill; and
	settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication. Earned income on such economic hedges is reclassified from net realized capital gains and losses to specific APTI line items based on the economic risk being hedged (e.g. net investment income and interest credited to policyholder account balances);		non-recurring costs associated with the implementation of non-ordinary course legal or regulatory changes or changes to accounting principles.
<b>82</b> Al	IG   Second Quarter 2020 Form 10-Q		

#### ☐ General Insurance

- Ratios: We, along with most property and casualty insurance companies, use the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses (which for General Insurance excludes net loss reserve discount), and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. Our ratios are calculated using the relevant segment information calculated under GAAP, and thus may not be comparable to similar ratios calculated for regulatory reporting purposes. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.
- Accident year loss and combined ratios, as adjusted: both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. Natural catastrophe losses are generally weather or seismic events having a net impact on AIG in excess of \$10 million each and man-made catastrophe losses, such as terrorism and civil disorders that exceed the \$10 million threshold. We believe that as adjusted ratios are meaningful measures of our underwriting results on an ongoing basis as they exclude catastrophes and the impact of reserve discounting which are outside of management's control. We also exclude prior year development to provide transparency related to current accident year results.

#### □ Life and Retirement

Premiums and deposits: includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and
life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts, Federal Home Loan Bank (FHLB)
funding agreements and mutual funds.

Results from discontinued operations are excluded from all of these measures.

## **Critical Accounting Estimates**

The preparation of financial statements in accordance with GAAP requires the application of accounting policies that often involve a significant degree of judgment.

The accounting policies that we believe are most dependent on the application of estimates and assumptions, which are critical accounting estimates, are related to the determination of:

L	☐ loss reserves;
[	valuation of future policy benefit liabilities and timing and extent of loss recognition;
[	valuation of liabilities for guaranteed benefit features of variable annuity products;
[	valuation of embedded derivatives for fixed index annuity and life products;
[	estimated gross profits to value deferred acquisition costs for investment-oriented products;
[	reinsurance assets;
[	impairment charges, including impairments on other invested assets and goodwill impairment;
[	allowances for credit losses primarily on loans, available for sale fixed maturity securities, reinsurance assets and premiums and other receivables;
[	□ liability for legal contingencies;
[	fair value measurements of certain financial assets and liabilities; and
[	income tax assets and liabilities, including recoverability of our net deferred tax asset and the predictability of future tax operating profitability of the character necessary to realize the net deferred tax asset and estimates associated with the Tax Act.

These accounting estimates require the use of assumptions about matters, some of which are highly uncertain at the time of estimation. To the extent actual experience differs from the assumptions used, our consolidated financial condition, results of operations and cash flows could be materially affected.

The following accounting estimates have been updated from the descriptions in the 2019 Annual Report on account of the new accounting standard that changed how entities account for current expected credit losses (CECL) for most financial assets, premiums receivable, trade receivables, off-balance sheet exposures and reinsurance receivables (the Financial Instruments Credit Losses Standard) that we adopted on January 1, 2020.

#### **REINSURANCE RECOVERABLE**

The estimation of reinsurance recoverable involves a significant amount of judgment, particularly for latent exposures, such as asbestos, due to their long-tail nature. Reinsurance assets include reinsurance recoverable on unpaid losses and loss adjustment expenses that are estimated as part of our loss reserving process and, consequently, are subject to similar judgments and uncertainties as the estimation of gross loss reserves. Similarly, Other assets include reinsurance recoverable for contracts which are accounted for as deposits.

We assess the collectability of reinsurance recoverable balances, at minimum on an annual basis, through either historical trends of disputes and credit events or financial analysis of the credit quality of the reinsurer. We record adjustments to reflect the results of these assessments through an allowance for credit losses and disputes on uncollectable reinsurance that reduces the carrying amount of reinsurance and other assets on the balance sheet (collectively, the reinsurance recoverable balances). This estimate requires significant judgment for which key considerations include:

paid and unpaid amounts recoverable;
whether the balance is in dispute or subject to legal collection;
the relative financial health of the reinsurer as determined by the Obligor Risk Ratings (ORRs) we assign to each reinsurer based upon our financial
reviews; insurers that are financially troubled (i.e., in run-off, have voluntarily or involuntarily been placed in receivership, are insolvent, are in the

process of liquidation or otherwise subject to formal or informal regulatory restriction) are assigned ORRs that will generate significant allowance; and

□ whether collateral and collateral arrangements exist.

An estimate of the reinsurance recoverable's lifetime expected credit losses is established utilizing a probability of default and loss given default method, which reflects the reinsurer's ORR rating. The allowance for credit losses excludes disputed amounts. An allowance for disputes is established for a reinsurance recoverable using the losses incurred model for contingencies.

At June 30, 2020, the allowance for credit losses and disputes on reinsurance recoverable was \$212 million, or less than one percent of the consolidated reinsurance recoverable.

#### **IMPAIRMENT CHARGES**

#### Impairments of Investments

#### Available for sale securities

If we intend to sell a fixed maturity security, or it is more likely than not that we will be required to sell a fixed maturity security before recovery of its amortized cost basis and the fair value of the security is below amortized cost, an impairment has occurred and the amortized cost is written down to current fair value, with a corresponding charge to realized capital losses. No allowance is established in these situations. When assessing our intent to sell a fixed maturity security, or whether it is more likely than not that we will be required to sell a fixed maturity security before recovery of its amortized cost basis, management evaluates relevant facts and circumstances including, but not limited to, decisions to reposition our investment portfolio, sales of securities to meet cash flow needs and sales of securities to take advantage of favorable pricing.

For fixed maturity securities for which a decline in the fair value below the amortized cost is due to credit related factors, an allowance is established for the difference between the estimated recoverable value and amortized cost with a corresponding charge to realized capital losses. The allowance for credit losses is limited to the difference between amortized cost and fair value. The estimated recoverable value is the present value of cash flows expected to be collected, as determined by management. The difference between fair value and amortized cost that is not associated with credit related factors is presented in unrealized appreciation (depreciation) of fixed maturity securities on which an allowance for credit losses were recognized (a separate component of accumulated other comprehensive income).

#### Commercial and residential mortgage loans

At the time of origination or purchase, an allowance for credit losses is established for mortgage and other loan receivables and is updated each reporting period. Changes in the allowance for credit losses are recorded in realized capital losses. This allowance reflects the risk of loss, even when that risk is remote, and reflects losses expected over the remaining contractual life of the loan. The allowance for credit losses considers available relevant information about the collectability of cash flows, including information about past events, current conditions, and reasonable and supportable forecasts of future economic conditions. We revert to historical information when we determine that we can no longer reliably forecast future economic assumptions.

The allowances for the commercial mortgage loans and residential mortgage loans are estimated utilizing a probability of default and loss given default model. Loss rate factors are determined based on historical data and adjusted for current and forecasted information. The loss rates are applied based on individual loan attributes and considering such data points as loan-to-value ratios, Fair Isaac Corporation (FICO) scores, and debt service coverage.

The estimate of credit losses also reflects management's assumptions on certain macroeconomic factors that include, but are not limited to, gross domestic product growth, employment, inflation, housing price index, interest rates and credit spreads.

#### **Goodwill Impairment**

Goodwill represents the future economic benefits arising from assets acquired in a business combination that are not individually identified and separately recognized. At both June 30, 2020 and December 31, 2019, our goodwill balance was \$4.0 billion. The operating segments with goodwill are our General Insurance business – North America and International operating segments, our Life and Retirement business – Life Insurance operating segment, Legacy Portfolio and Other Operations.

Goodwill is tested for impairment annually or more frequently if circumstances indicate an impairment may have occurred. The date of our annual goodwill Impairment testing is July 1. In 2019, for substantially all of the reporting units we performed quantitative assessments that supported a conclusion that the fair value of all of the reporting units tested exceeded their book value. To determine fair value, we primarily use a discounted expected future cash flow analysis that estimates and discounts projected future distributable earnings. Such analysis is principally based on our business projections that inherently include judgments regarding business trends.

COVID-19 has caused significant market volatility impacting our actual and projected results along with a decline in our stock price. During the three-month period ended June 30, 2020, we performed a qualitative assessment that continues to support a conclusion that fair values of all of our reporting units exceeded their book value. As this is an evolving crisis, we expect to continue to monitor developments and perform updated analyses as necessary.

For a complete discussion of goodwill impairment see Part I, Item 1A. Risk Factors – Estimates and Assumptions and Note 13 to the Consolidated Financial Statements in the 2019 Annual Report and Part II, Item 1A. Risk Factors in the Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2020.

#### **INCOME TAXES**

#### **Recoverability of Net Deferred Tax Asset**

The evaluation of the recoverability of our deferred tax asset and the need for a valuation allowance requires us to weigh all positive and negative evidence to reach a conclusion that it is more likely than not that all or some portion of the deferred tax asset will not be realized. The weight given to the evidence is commensurate with the extent to which it can be objectively verified. The more negative evidence that exists, the more positive evidence is necessary and the more difficult it is to support a conclusion that a valuation allowance is not needed.

We consider a number of factors to reliably estimate future taxable income so we can determine the extent of our ability to realize net operating losses, foreign tax credits, realized capital loss and other carryforwards. These factors include forecasts of future income for each of our businesses and actual and planned business and operational changes, both of which include assumptions about future macroeconomic and AIG specific conditions and events. We subject the forecasts to stresses of key assumptions and evaluate the effect on tax attribute utilization. We also apply stresses to our assumptions about the effectiveness of relevant prudent and feasible tax planning strategies. We have also considered the impact of the Tax Act on our forecasts of taxable income, made certain assumptions related to interpretation of relevant new rules, and incorporated guidance issued by the U.S. tax authority. Our analysis also reflects the effect of slower utilization of our tax credits due to a reduction in the U.S. statutory tax rate as a result of the Tax Act.

Recent events, including the COVID-19 crisis, multiple reductions in target interest rates by the Board of Governors of the Federal Reserve System, and significant market volatility, continued to impact actual and projected results of our business operations as well as our views on potential effectiveness of certain prudent and feasible tax planning strategies. In order to demonstrate the predictability and sufficiency of future taxable income necessary to support the realizability of the net operating losses and foreign tax credit carryforwards, we have considered forecasts of future income for each of our businesses, including assumptions about future macro-economic and AIG-specific conditions and events, and any impact these conditions and events may have on our prudent and feasible tax planning strategies. We also subjected the forecasts to a variety of stresses of key assumptions and evaluate the effect on tax attribute utilization.

The carryforward periods of our foreign tax credit carryforwards range from tax years 2020 through 2023. Carryforward periods for our net operating losses extend from 2028 forward. However, utilization of a portion of our net operating losses is limited under separate return limitation year (SRLY) rules. Based on the events that transpired in the six-month period ended June 30, 2020 and our analysis of their potential impact on utilization of our tax attributes, we concluded that valuation allowance should be established on a portion of our foreign tax credit carryforwards and net operating losses that are no longer more-likely-than-not to be realized, all of which was allocated to continuing operations.

For the six-month period ended June 30, 2020, recent changes in market conditions, including the COVID-19 crisis and interest rate fluctuations, impacted the unrealized tax gains and losses in the U.S. Life Insurance Companies' available for sale securities portfolio, resulting in a deferred tax liability related to net unrealized tax capital gains. As of June 30, 2020, based on all available evidence, we concluded that no valuation allowance is necessary in the U.S. Life Insurance Companies' available for sale securities portfolio.

For the six-month period ended June 30, 2020, recent changes in market conditions, including interest rate fluctuations, impacted the unrealized tax gains and losses in the U.S. non-life companies' available for sale securities portfolio, resulting in a deferred tax liability related to net unrealized tax capital gains. As of June 30, 2020, based on all available evidence, we concluded that no valuation allowance is necessary in the U.S. non-life companies' available for sale securities portfolio. Accordingly, for the three-month period ended June 30, 2020, we released \$115 million of valuation allowance associated with the unrealized tax losses in the U.S. non-life companies' available for sale securities portfolio which was recorded during the three-month period ended March 31, 2020. Amounts recorded in both periods were allocated to other comprehensive income.

For a complete discussion of our critical accounting estimates, see Part II, Item 7. MD&A — Critical Accounting Estimates in the 2019 Annual Report.

## **Executive Summary**

#### **OVERVIEW**

This overview of the MD&A highlights selected information and may not contain all of the information that is important to current or potential investors in our securities. You should read this Quarterly Report on Form 10-Q, together with the 2019 Annual Report, in their entirety for a more detailed description of events, trends, uncertainties, risks and critical accounting estimates affecting us.

On June 2, 2020, we completed the sale of a majority of the interests in Fortitude Group Holdings, LLC (Fortitude Holdings) to Carlyle FRL, L.P. (Carlyle FRL), an investment fund advised by an affiliate of The Carlyle Group Inc. (Carlyle), and T&D United Capital Co., Ltd. (T&D), a subsidiary of T&D Holdings, Inc., under the terms of a membership interest purchase agreement entered into on November 25, 2019 by and among AIG, Fortitude Holdings, Carlyle FRL, Carlyle, T&D and T&D Holdings, Inc. (the Majority Interest Fortitude Sale). AIG established Fortitude Reinsurance Company Ltd. (Fortitude Re), a wholly owned subsidiary of Fortitude Holdings, in 2018 in a series of reinsurance transactions related to AIG's Legacy Portfolio. As of June 30, 2020, approximately \$30.5 billion of reserves from AIG's Legacy Life and Retirement Run-Off Lines and approximately \$4.1 billion of reserves from AIG's Legacy General Insurance Run-Off Lines, related to business written by multiple wholly-owned AIG subsidiaries, had been ceded to Fortitude Re under these reinsurance transactions. As of closing of the Majority Interest Fortitude Sale, these reinsurance transactions are no longer considered affiliated transactions and Fortitude Re is the reinsurer of the majority of AIG's Legacy Portfolio. As these reinsurance transactions are structured as modified coinsurance and loss portfolio transfers with funds withheld, following the closing of the Majority Interest Fortitude Sale, AIG continues to reflect the invested assets, which consist mostly of available for sale securities, supporting Fortitude Re's obligations, in AIG's financial statements.

AIG sold a 19.9 percent ownership interest in Fortitude Holdings to TC Group Cayman Investments Holdings, L.P. (TCG), an affiliate of Carlyle, in November 2018 (the 2018 Fortitude Sale). As a result of completion of the Majority Interest Fortitude Sale, Carlyle FRL purchased from AIG a 51.6 percent ownership interest in Fortitude Holdings and T&D purchased from AIG a 25 percent ownership interest in Fortitude Holdings; AIG retained a 3.5 percent ownership interest in Fortitude Holdings and one seat on its Board of Managers. The \$2.2 billion of proceeds received by AIG at closing include (i) the \$1.8 billion under the Majority Interest Fortitude Sale, which is subject to a post-closing purchase price adjustment pursuant to which AIG will pay Fortitude Re for certain adverse development in property casualty related reserves, based on an agreed methodology, that may occur on or prior to December 31, 2023, up to a maximum payment of \$500 million; and (ii) a \$383 million purchase price adjustment from Carlyle FRL and T&D, corresponding to their respective portions of a proposed \$500 million non-pro rata distribution from Fortitude Holdings that was not received by AIG prior to the closing.

For further discussion on the sale of Fortitude Holdings see Note 7 to the Condensed Consolidated Financial Statements

#### **AIG'S OPERATING STRUCTURE**

Our Core businesses include General Insurance, Life and Retirement and Other Operations. General Insurance consists of two operating segments – North America and International. Life and Retirement consists of four operating segments – Individual Retirement, Group Retirement, Life Insurance and Institutional Markets. Blackboard U.S. Holdings, Inc. (Blackboard), AlG's technology-driven subsidiary, is reported within Other Operations. At the end of March 2020, Blackboard was placed into run-off. We also report a Legacy Portfolio consisting of our run-off insurance lines and legacy investments that we consider non-core. Effective February 2018, our Bermuda-domiciled composite reinsurer, Fortitude Re was included in our Legacy Portfolio. In November 2019, we announced the Majority Interest Fortitude Sale. On June 2, 2020, we completed the Majority Interest Fortitude Sale. Upon closing of the Majority Interest Fortitude Sale, AlG has a 3.5 percent ownership interest in Fortitude Holdings.

Consistent with how we manage our business, our General Insurance North America operating segment primarily includes insurance businesses in the United States, Canada and Bermuda. Our General Insurance International operating segment includes regional insurance businesses in Japan, the UK, Europe, Asia Pacific, Latin America and Caribbean, Middle East and Africa, and China. General Insurance results are presented before consideration of internal reinsurance agreements.

For further discussion on our business segments see Note 3 to the Condensed Consolidated Financial Statements.

#### **Business Segments**

#### **General Insurance**

General Insurance is a leading provider of insurance products and services for commercial and personal insurance customers. It includes one of the world's most far-reaching property casualty networks. General Insurance offers a broad range of products to customers through a diversified, multichannel distribution network. Customers value General Insurance's strong capital position, extensive risk management and claims experience and its ability to be a market leader in critical lines of the insurance business.



General Insurance includes the following major operating companies: National Union Fire Insurance Company of Pittsburgh, Pa. (National Union); American Home Assurance Company (American Home); Lexington Insurance Company (Lexington); AIG General Insurance Company, Ltd. (AIG Sonpo); AIG Asia Pacific Insurance, Pte, Ltd.; AIG Europe S.A.; American International Group UK Ltd.; Validus Reinsurance, Ltd. (Validus); Talbot Holdings Ltd. (Talbot); Western World Insurance Group, Inc. and Glatfelter Insurance Group (Glatfelter).

#### Life and Retirement

Life and Retirement is a unique franchise that brings together a broad portfolio of life insurance, retirement and institutional products offered through an extensive, multichannel distribution network. It holds long-standing, leading market positions in many of the markets it serves in the U.S. With its strong capital position, customer-focused service, breadth of product expertise and deep distribution relationships across multiple channels, Life and Retirement is well positioned to serve growing market needs.



Life and Retirement includes the following major operating companies: American General Life Insurance Company (American General Life); The Variable Annuity Life Insurance Company (VALIC); The United States Life Insurance Company in the City of New York (U.S. Life); Laya Healthcare Limited and AIG Life Limited.

## **Other Operations**

Other Operations consists of businesses and items not attributed to our General Insurance and Life and Retirement segments or our Legacy Portfolio. It includes AIG Parent; Blackboard; deferred tax assets related to tax attributes; corporate expenses and intercompany eliminations. At the end of March 2020, Blackboard was placed into run-off.

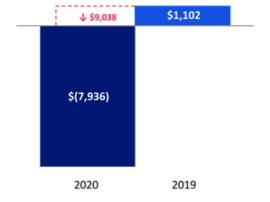
## **Legacy Portfolio**

Legacy Portfolio includes Legacy Life and Retirement Run-Off Lines, Legacy General Insurance Run-Off Lines, and Legacy Investments. Effective February 2018, Fortitude Re, our Bermuda-domiciled composite reinsurer, was included in our Legacy Portfolio. On November 25, 2019, we announced an agreement to sell a controlling financial interest in Fortitude Holdings. On June 2, 2020, we completed the sale of a controlling interest in Fortitude Holdings (reducing our interest in Fortitude Holdings to 3.5 percent), and Fortitude Re is only in the Legacy Portfolio through such date.

#### **FINANCIAL PERFORMANCE SUMMARY**

Net Income (Loss) Attributable To AIG Common Shareholders Three Months Ended June 30, (in millions)

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#### 2020 and 2019 Quarterly Comparison

Net income (loss) attributable to AIG Common Shareholders decreased due to:

- loss on the closing of the Majority Interest Fortitude Sale;
- net realized capital losses in the three-month period ended June 30, 2020 compared to net realized capital gains in the same period in the prior year;
- lower investment returns due to losses on our private equity funds compared to gains in the same period in the prior year, which included income from an initial public offering of a holding in the private equity portfolio; and
- higher catastrophe losses and adverse mortality primarily due to the impact of COVID-19.

This decrease was partially offset by:

- lower net loss reserve discount charge; and
- lower variable annuity DAC/SIA amortization and reserves due to higher equity market performance.

For further discussion see Consolidated Results of Operations.

Net Income (Loss) Attributable To AIG Common Shareholders Six Months Ended June 30, (in millions)



#### 2020 and 2019 Year-to-Date Comparison

Net income (loss) attributable to AIG Common Shareholders decreased due to:

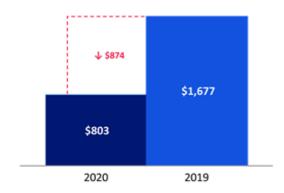
- loss on the closing of the Majority Interest Fortitude Sale:
- lower investment returns due to losses on our alternative investments and fair value option equity security holdings due to declines in equity markets in the six-month period ended June 30, 2020, and lower income on our fixed maturity securities for which the fair value option was elected due to a widening of credit spreads in the current period. This compares to the same period in the prior year where we experienced gains on our alternative investments, which included income from an initial public offering of a holding in the private equity portfolio, and gains on fair value option equity security holdings as a result of robust returns in equity markets and higher gains on our fixed maturity securities for which the fair value option was elected due to a decrease in rates and narrowing of credit spreads;
- higher catastrophe losses and adverse mortality primarily due to the impact of COVID-19; and
- asset impairment charges as a result of Blackboard being placed into run-off.

This decrease was partially offset by:

- net realized capital gains in the six-month period ended June 30, 2020 compared to net realized capital losses in the same period in the prior year;
- ☐ lower net loss reserve discount charge; and
- the impact of noncontrolling interest attributed to Fortitude Re results as discussed in Consolidated Results of Operations.

For further discussion see Consolidated Results of Operations.

Adjusted Pre-Tax Income\*
Three Months Ended June 30,
(in millions)



#### 2020 and 2019 Quarterly Comparison

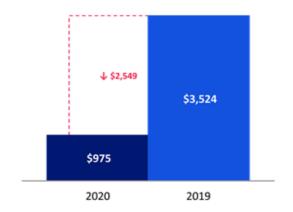
Adjusted pre-tax income decreased primarily due to:

- lower investment returns due to losses on our private equity funds compared to gains in the same period in the prior year, which included income from an initial public offering of a holding in the private equity portfolio; and
- higher catastrophe losses and adverse mortality primarily due to the impact of COVID-19.

This decrease was partially offset by:

 lower variable annuity DAC/SIA amortization and reserves due to higher equity market performance.

Adjusted Pre-Tax Income\* Six Months Ended June 30, (in millions)



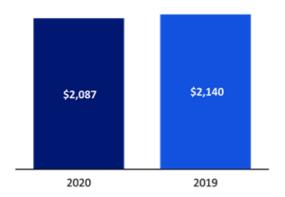
#### 2020 and 2019 Year-to-Date Comparison

Adjusted pre-tax income decreased primarily due to:

- □ lower investment returns due to losses on our alternative investments due to declines in equity markets in the six-month period ended June 30, 2020, and lower income on our fixed maturity securities for which the fair value option was elected due to a widening of credit spreads in the current period. This compares to the same period in the prior year where we experienced gains on our alternative investments, which included income from an initial public offering of a holding in the private equity portfolio, as a result of robust returns in equity markets and higher gains on our fixed maturity securities for which the fair value option was elected due to a decrease in rates and narrowing of credit spreads; and
- ☐ higher catastrophe losses and adverse mortality primarily due to the impact of COVID-19 .

<sup>\*</sup> Non-GAAP measure – for reconciliation of Non-GAAP to GAAP measures see Consolidated Results of Operations.

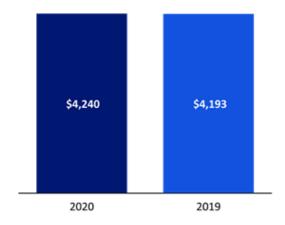
General Operating and Other Expenses Three Months Ended June 30, (in millions)



#### 2020 and 2019 Quarterly Comparison

General operating and other expenses decreased primarily due lower employee-related expenses. General operating and other expenses in the three-month periods ended June 30, 2020 and 2019 included approximately \$134 million and \$60 million of pre-tax restructuring and other costs, respectively, which were primarily comprised of employee severance charges and other exit costs related to organizational simplification, operational efficiency, and business rationalization.

#### General Operating and Other Expenses Six Months Ended June 30, (in millions)



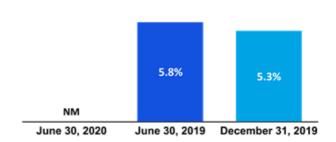
#### 2020 and 2019 Year-to-Date Comparison

General operating and other expenses increased primarily due to restructuring and related costs partially offset by lower employee- related expenses. General operating and other expenses in the six-month periods ended June 30, 2020 and 2019 included approximately \$224 million and \$107 million of pre-tax restructuring and other costs, respectively, which were primarily comprised of employee severance charges and other exit costs related to organizational simplification, operational efficiency, and business rationalization.

Year Ended

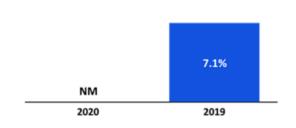
#### **Return on Common Equity**

Three Months Ended June 30,



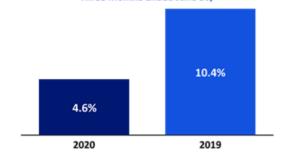
**Return on Common Equity** 

Six Months Ended



#### Adjusted Return on Common Equity\*

Three Months Ended June 30,

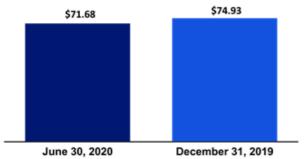




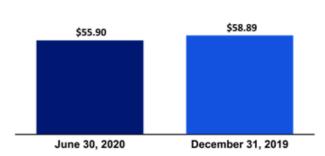
\* Non-GAAP measure - for reconciliation of Non-GAAP to GAAP measures see Consolidated Results of Operations.

#### **Book Value Per Common Share**





#### Adjusted Book Value Per Common Share\*



\* Non-GAAP measure – for reconciliation of Non-GAAP to GAAP measures see Consolidated Results of Operations.

#### AIG'S OUTLOOK - INDUSTRY AND ECONOMIC FACTORS

Our business is affected by industry and economic factors such as interest rates, currency exchange rates, credit and equity market conditions, catastrophic claims events, regulation, tax policy, competition, and general economic, market and political conditions. We continued to operate under difficult market conditions in the first six months of 2020, characterized by factors such as the impact of COVID-19 and the related governmental and societal responses, historically low interest rates, global economic contraction, global trade tensions and the UK's withdrawal from its membership in the European Union (the EU) (commonly referred to as Brexit). Brexit has also affected the U.S. dollar/British pound exchange rate and increased the volatility of exchange rates among the Euro, British pound and the Japanese yen (the Major Currencies), which may continue for some time.

#### **Impact of COVID-19**

We are continually assessing the impact on our business, operations and investments of COVID-19 and the resulting ongoing and severe economic and societal disruption. Adverse impacts to the global economy resulting from the crisis, including a global economic contraction, disruptions in financial markets, increased market volatility and declines in equity and other asset prices have had and may continue to have negative effects on our investments, our access to liquidity, our ability to generate new sales and the costs associated with claims. In addition, in response to the crisis, new governmental, legislative and regulatory actions have been taken and continue to be developed that could result in additional restrictions and requirements, or court decisions rendered, relating to our policies that may have a negative impact on our business, operations and capital.

General Insurance offers numerous products for which we are monitoring claims activity and assessing adverse impact on future new and renewal business in relation to the COVID-19 crisis. General Insurance had \$674 million and \$1.1 billion of pre-tax catastrophe losses, net of reinsurance, in the three- and sixmonth periods ended June 30, 2020, respectively. This included \$458 million and \$730 million of estimated COVID-19 losses related to travel, contingency, commercial property, trade credit, workers' compensation and Validus in the three- and six-month periods ended June 30, 2020, respectively. The remainder of the catastrophe losses were primarily weather-related. We are continually reassessing our exposures in light of unfolding developments in the U.S. and globally and evaluating coverage by our reinsurance arrangements.

In our Life and Retirement business, the most significant impacts relating to COVID-19 have been the impact of interest rate and equity market levels on spread and fee income, deferred acquisition cost amortization and adverse mortality. We are actively monitoring our claims activity and the potential direct and indirect impacts that COVID-19 may have across our portfolio of Life and Retirement businesses.

We have a diverse investment portfolio with material exposures to various forms of credit risk. Because of the far reaching economic impacts of COVID-19, it is likely that there will be continued impact on the value of the portfolio, however, at this point in time, uncertainty surrounding the duration and severity of the COVID-19 crisis makes the short-term or long-term financial impact difficult to quantify.

For additional information please see Part II, Item 1A. Risk Factors — COVID-19 is adversely affecting, and is expected to continue to adversely affect, our global business, financial condition and results of operations, and its ultimate impact will depend on future developments that are uncertain and cannot be predicted, including the scope, severity and duration of the crisis, and the governmental, legislative and regulatory actions taken and court decisions rendered in response thereto.

#### Impact of Changes in the Interest Rate Environment

While many benchmark U.S. interest rates had risen to recent period highs in 2018, more recent concerns about global trade and potential weakness in U.S. economic expansion led to declining interest rates in 2019. In the first six months of 2020, interest rates declined further in response to COVID-19 with key benchmark rates in the U.S. and in many developed markets close to historic lows and, in some international jurisdictions, negative. The low interest rate environment negatively affects sales of interest rate sensitive products in our industry and negatively impacts the profitability of our existing business as we reinvest cash flows from investments, including increased calls and prepayments of fixed maturity securities and mortgage loans, at rates below the average yield of our existing portfolios. The severe market impacts in the first six months of 2020 have, however, resulted in an increase in credit spreads that partially offset the decrease in benchmark rates. On the other hand, if rates rise, some of these impacts may abate while there may be different impacts, some of which are highlighted below. We actively manage our exposure to the interest rate environment through portfolio selection and asset-liability management, including spread management strategies for our investment-oriented products and economic hedging of interest rate risk from guarantee features in our variable and fixed index annuities.

Additionally, sustained low interest rates may result in higher pension expense due to the impact on discounting of projected benefit cash flows.

#### **Annuity Sales and Surrenders**

The sustained low interest rate environment has a significant impact on the annuity industry. Low long-term interest rates put pressure on investment returns, which may negatively affect sales of interest rate sensitive products and reduce future profits on certain existing fixed rate products. However, our disciplined rate setting has helped to mitigate some of the pressure on investment spreads. Rapidly rising interest rates could create the potential for increased sales, but may also drive higher surrenders. Fixed annuities have surrender charge periods, generally in the three-to-five year range, which may help mitigate increased early surrenders in a rising rate environment. In addition, older contracts that have higher minimum interest rates and continue to be attractive to the contract holders have driven better than expected persistency in fixed annuities, although the reserves for such contracts have continued to decrease over time in amount and as a percentage of the total annuity portfolio. We closely monitor surrenders of fixed annuities as contracts with lower minimum interest rates come out of the surrender charge period. Low interest rates have also driven growth in our fixed index annuity products, which provide additional interest crediting, tied to favorable performance in certain equity market indices and the availability of guaranteed living benefits. Changes in interest rates significantly impact the valuation of our liabilities for annuities with guaranteed income features and the value of the related hedging portfolio.

#### **Reinvestment and Spread Management**

We actively monitor fixed income markets, including the level of interest rates, credit spreads and the shape of the yield curve. We also frequently review our interest rate assumptions and actively manage the crediting rates used for new and in-force business. Business strategies continue to evolve to maintain profitability of the overall business in light of the interest rate environment. A low interest rate environment puts margin pressure on pricing of new business and on existing products, due to the challenge of investing new money or recurring premiums and deposits, and reinvesting investment portfolio cash flows, in the low interest rate environment. In addition, there is investment risk associated with future premium receipts from certain in-force business. Specifically, the investment of these future premium receipts may be at a yield below that required to meet future policy liabilities.

The contractual provisions for renewal of crediting rates and guaranteed minimum crediting rates included in products may reduce spreads in a sustained low interest rate environment and thus reduce future profitability. Although this interest rate risk is partially mitigated through the asset-liability management process, product design elements and crediting rate strategies, a sustained low interest rate environment may negatively affect future profitability.

For additional information on our investment and asset-liability management strategies see Investments.

For investment-oriented products in our Individual Retirement, Group Retirement, Life Insurance and Institutional Markets businesses, our spread management strategies include disciplined pricing and product design for new business, modifying or limiting the sale of products that do not achieve targeted spreads, using asset-liability management to match assets to liabilities to the extent practicable, and actively managing crediting rates to help mitigate some of the pressure on investment spreads. Renewal crediting rate management is done under contractual provisions that were designed to allow crediting rates to be reset at pre-established intervals in accordance with state and federal laws and subject to minimum crediting rate guarantees. We will continue to adjust crediting rates on in-force business to mitigate the pressure on spreads from declining base yields, but our ability to lower crediting rates may be limited by the competitive environment, contractual minimum crediting rates, and provisions that allow rates to be reset only at pre-established intervals. As interest rates rise, we may need to raise crediting rates on in-force business for competitive and other reasons potentially reducing the impact of investing in a higher interest rate environment.

Of the aggregate fixed account values of our Individual Retirement and Group Retirement annuity products, 67 percent were crediting at the contractual minimum guaranteed interest rate at June 30, 2020. The percentage of fixed account values of our annuity products that are currently crediting at rates above one percent was 61 percent at both June 30, 2020 and December 31, 2019. These businesses continue to focus on pricing discipline and strategies to manage the minimum guaranteed interest crediting rates offered on new sales in the context of regulatory requirements and competitive positioning. In the core universal life business in our Life Insurance business, 66 percent of the account values were crediting at the contractual minimum guaranteed interest rate at June 30, 2020.

The following table presents fixed annuity and universal life account values of our Individual Retirement, Group Retirement and Life Insurance operating segments by contractual minimum guaranteed interest rate and current crediting rates:

	Current Crediting Rates									
June 30, 2020			1-50 Basis		More than 50					
Contractual Minimum Guaranteed	At Contractual	F	Points Above		<b>Basis Points</b>					
Interest Rate	Minimum		Minimum		<b>Above Minimum</b>					
(in millions)	Guarantee		Guarantee		Guarantee		Total			
Individual Retirement*										
<=1%	\$ 7,601	\$	1,813	\$	19,258	\$	28,672			
> 1% - 2%	5,202		56		1,742		7,000			
> 2% - 3%	11,576		6		50		11,632			
> 3% - 4%	8,870		41		6		8,917			
> 4% - 5%	511		-		4		515			
> 5% - 5.5%	34		-		5		39			
Total Individual Retirement	\$ 33,794	\$	1,916	\$	21,065	\$	56,775			
Group Retirement*										
1%	\$ 1,703	\$	2,793	\$	4,404	\$	8,900			
> 1% - 2%	5,597		794		360		6,751			
> 2% - 3%	14,707		6		-		14,713			
> 3% - 4%	777		-		-		777			
> 4% - 5%	7,052		-		-		7,052			
> 5% - 5.5%	170		-		-		170			
Total Group Retirement	\$ 30,006	\$	3,593	\$	4,764	\$	38,363			
Universal life insurance										
1%	\$ -	\$	-	\$	-	\$	-			
> 1% - 2%	97		25		368		490			
> 2% - 3%	266		539		1,106		1,911			
> 3% - 4%	1,505		388		-		1,893			
> 4% - 5%	2,929		236		-		3,165			
> 5% - 5.5%	250		-		-		250			
Total universal life insurance	\$ 5,047	\$	1,188	\$	1,474	\$	7,709			
Total	\$ 68,847	\$	6,697	\$	27,303	\$	102,847			
Percentage of total	67	%	6 (	%	27 '	%	100 %			

<sup>\*</sup> Individual Retirement and Group Retirement amounts shown include fixed options within variable annuity products.

#### **General Insurance**

The impact of low interest rates on our General Insurance segment is primarily on our long-tail Casualty line of business. We currently expect limited impacts on our existing long-tail Casualty business as the duration of our assets is slightly longer than that of our liabilities. Sustained low interest rates would potentially impact new and renewal business for the long-tail Casualty line as we may not be able to adjust our future pricing consistent with our profitability objectives to fully offset the impact of investing at lower rates. However, we will continue to maintain pricing discipline and risk selection.

In addition, for our General Insurance segment and General Insurance Run-Off Lines reported within the Legacy Portfolio, sustained low interest rates may unfavorably affect the net loss reserve discount for workers' compensation, and to a lesser extent could favorably impact assumptions about future medical costs, the combined net effect of which could result in higher net loss reserves.

#### **Standard of Care Developments**

In our Life and Retirement business, we and our distributors are subject to laws and regulations regarding the standard of care applicable to sales of our products and the provision of advice to our customers. In recent years, many of these laws and regulations have been revised or reexamined while others have been newly adopted. We continue to closely follow these legislative and regulatory activities. For additional information regarding these legislative and regulatory activities, see Regulatory Environment – Standard of Care Developments. Changes in standard of care requirements or new standards issued by governmental authorities, such as the Department of Labor, the SEC, the National Association of Insurance Commissioners (NAIC) or state regulators and/or legislators, may affect our businesses, results of operations and financial condition. While we cannot predict the long-term impact of these legislative and regulatory developments on our Life and Retirement businesses, we believe our diverse product offerings and distribution relationships position us to compete effectively in this evolving marketplace.

#### **SECURE Act**

On December 20, 2019 the Setting Every Community Up for Retirement Enhancement (SECURE) Act was signed into law as part of larger federal appropriations legislation. The SECURE Act includes many provisions affecting qualified contracts, some of which became effective upon enactment on January 1, 2020 or later, and some of which were retroactively effective. Some of the SECURE Act provisions that became effective on January 1, 2020, include, without limitation: an increase in the age at which required minimum distributions (RMDs) generally must commence, to age 72, from the previous age of 70 ½; new limitations on the period for beneficiary distributions following the death of the plan participant or IRA owner; elimination of the age 70 ½ restriction on IRA contributions (combined with an offset to the amount of eligible qualified charitable distributions (QCDs) by the amount of post-70 ½ IRA contributions); a new exception to the 10% additional tax on early distributions for the birth or adoption of a child, which also became an allowable plan distribution event; and, reduction of the earliest permissible age for in-service distributions from pension plans and certain Section 457 plans to 59 ½. Some of the changes in law made by the SECURE Act are complex and require further regulatory definition and guidance. At this time, we cannot predict what, or the extent of, impact the provisions of the SECURE Act will ultimately have on our Life and Retirement businesses.

#### **CARES Act**

On March 27, 2020, the U.S. enacted the Coronavirus Aid, Relief, and Economic Security (CARES) Act to mitigate the economic impacts of the COVID-19 emergency. This legislation contains multiple provisions, including some that provide greater access to assets held in tax-qualified retirement plans and IRAs for qualifying individuals, which have relevance to the products and services offered by Individual Retirement and Group Retirement. The relief provided in the CARES Act includes, among others, temporary liberalization of access to distributions and loans, and loan repayment suspension, for eligible individuals in many defined contribution retirement plans; a waiver of the 10% additional tax on qualifying distributions which otherwise applies to early distributions (generally, prior to age 59 ½) from retirement plans and IRAs; and a temporary waiver of required minimum distributions due to be taken in 2020 from retirement plans and IRAs. We have implemented an array of forms, processes and procedures to assist in making these provisions available to plan sponsors, plan participants and IRA owners.

#### Impact of Currency Volatility

Currency volatility remains acute. Such volatility affected line item components of income for those businesses with substantial international operations. In particular, growth trends in net premiums written reported in U.S. dollars can differ significantly from those measured in original currencies. The net effect on underwriting results, however, is significantly mitigated, as both revenues and expenses are similarly affected.

These currencies may continue to fluctuate, in either direction, especially as a result of the UK's exit from the EU, and such fluctuations will affect net premiums written growth trends reported in U.S. dollars, as well as financial statement line item comparability.

General Insurance businesses are transacted in most major foreign currencies. The following table presents the average of the quarterly weighted average exchange rates of the Major Currencies, which have the most significant impact on our businesses:

	Three Month			Six Months		
	June 30	),	Percentage	June 3	0,	Percentage
Rate for 1 USD	2020	2019	Change	2020	2019	Change
Currency:						
GBP	0.81	0.77	5 %	0.79	0.77	3 %
EUR	0.91	0.89	2 %	0.91	0.88	3 %
JPY	107.57	110.94	(3)%	108.51	110.72	(2)%

Unless otherwise noted, references to the effects of foreign exchange in the General Insurance discussion of results of operations are with respect to movements in the Major Currencies included in the preceding table.

#### **Other Industry Developments**

On September 7, 2017, the UK Ministry of Justice announced a proposal to increase the Ogden rate from negative 0.75 percent to between zero and one percent. Following this announcement, on December 20, 2018 the UK Parliament passed the Civil Liability Act 2018 which implements a new framework for determining the Ogden rate and requires the UK Ministry of Justice to start a review of the Ogden rate within 90 days of its commencement and review periodically thereafter. The Ministry of Justice concluded a public call for evidence on January 30, 2019 prior to beginning its first review. On July 15, 2019, the UK Ministry of Justice announced a change in the Ogden rate from negative 0.75 percent to negative 0.25 percent with an effective date of August 5, 2019

## **Consolidated Results of Operations**

The following section provides a comparative discussion of our Consolidated Results of Operations on a reported basis for the three- and six-month periods ended June 30, 2020 and 2019. Factors that relate primarily to a specific business are discussed in more detail within the business segment operations section.

For a discussion of the Critical Accounting Estimates that affect our results of operations see the Critical Accounting Estimates section of this MD&A and Part II, Item 7. MD&A — Critical Accounting Estimates in the 2019 Annual Report.

The following table presents our consolidated results of operations and other key financial metrics:

	Т	Three Months Ended					Six Months Ended					
		June 30		Percentage		June	Percentage					
(in millions)		2020	2019	Change		2020		2019	Change			
Revenues:												
Premiums	\$	7,407 \$	7,430	- %	\$	14,850	\$	15,500	(4)%			
Policy fees		749	769	(3)		1,504		1,504	-			
Net investment income		3,366	3,745	(10)		5,874		7,624	(23)			
Net realized capital gains (losses)		(2,332)	404	NM		1,187		(42)	NM			
Other income		206	213	(3)		424		431	(2)			
Total revenues		9,396	12,561	(25)		23,839		25,017	(5)			
Benefits, losses and expenses:												
Policyholder benefits and losses incurred		6,521	5,802	12		12,846		12,481	3			
Interest credited to policyholder account balances		918	967	(5)		1,875		1,907	(2)			
Amortization of deferred policy acquisition costs		754	1,439	(48)		2,616		2,728	(4)			
General operating and other expenses		2,087	2,140	(2)		4,240		4,193	1			
Interest expense		365	360	1		720		709	2			
Loss on extinguishment of debt		-	15	NM		17		13	31			
Net (gain) loss on sale or disposal of divested businesses		8,412	1	NM		8,628		(5)	NM			
Total benefits, losses and expenses		19,057	10,724	78		30,942		22,026	40			
Income (loss) from continuing operations before												
income tax expense (benefit)		(9,661)	1,837	NM		(7,103)		2,991	NM			
Income tax expense (benefit)		(1,896)	446	NM		(992)		663	NM			
Income (loss) from continuing operations		(7,765)	1,391	NM		(6,111)		2,328	NM			
Loss from discontinued operations,												
net of income taxes		(1)	(1)	-		(1)		(1)	-			
Net income (loss)		(7,766)	1,390	NM		(6,112)		2,327	NM			
Less: Net income attributable to												
noncontrolling interests		162	281	(42)		67		564	(88)			
Net income (loss) attributable to AIG		(7,928)	1,109	NM		(6,179)		1,763	NM			
Less: Dividends on preferred stock		8	7	14		15		7	114			
Net income (loss) attributable to AIG common												
shareholders	\$	(7,936) \$	1,102	NM%	\$	(6,194)	\$	1,756	NM%			

#### ITEM 2 | Consolidated Results of Operations

(in millions, except per common share data)	June 30, 2020	December 31, 2019
Balance sheet data:		
Total assets	\$ 569,388	\$ 525,064
Long-term debt and debt of consolidated investment entities	39,280	35,350
Total AIG shareholders' equity	62,234	65,675
Book value per common share	71.68	74.93
Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains		
and losses related to Fortitude Re's Funds Withheld Assets	65.93	69.20
Adjusted book value per common share	55.90	58.89

The following table presents a reconciliation of Book value per common share to Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA (Adjusted book value per common share), which are non-GAAP measures. For additional information see Use of Non-GAAP Measures.

	June 30,	December 31,
(in millions, except per common share data)	2020	2019
Total AIG shareholders' equity	\$ 62,234 \$	65,675
Preferred equity	485	485
Total AIG common shareholders' equity	61,749	65,190
Less: Accumulated other comprehensive income	9,169	4,982
Add: Cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets	4,215	-
Total AIG common shareholders' equity, excluding AOCI adjusted for the cumulative unrealized		
gains and losses related to Fortitude Re's Funds Withheld Assets	56,795	60,208
Deferred tax assets	8,643	8,977
Adjusted common shareholders' equity	\$ 48,152 \$	51,231
Total common shares outstanding	861,433,842	869,999,031
Book value per common share	\$ 71.68 \$	74.93
Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and		
losses related to Fortitude Re's Funds Withheld Assets	65.93	69.20
Adjusted book value per common share	55.90	58.89

The following table presents a reconciliation of Return on common equity to Adjusted return on common equity, which is a non-GAAP measure. For additional information see Use of Non-GAAP Measures.

	Three Months Ended Six Months Ended June 30, June 30,								Year Ended December 31,
(dollars in millions)	 2020		2019		2020		2019		2019
Actual or annualized net income (loss) attributable to AIG common shareholders Actual or annualized adjusted after-tax income attributable	\$ (31,744)	\$	4,408	\$	(12,388)	\$	3,512	\$	3,326
to AIG common shareholders	2,284		5,088		1,340		5,320		4,084
Average AIG common shareholders' equity Less: Average AOCI Add: Average cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets	\$ 60,719 4,088 2,108	\$	62,178 3,560	\$	62,209 4,386 1,405	\$	60,239 1,902	\$	62,205 3,261
Average AIG common shareholders' equity, excluding average AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets Average DTA	58,739 8,589		58,618 9,752		59,228 8,718		58,337 9,885		58,944 9,605
Average adjusted AIG common shareholders' equity	\$ 50,150	\$	48,866	\$	50,510	\$	48,452	\$	49,339
Return on common equity Adjusted return on common equity	NM 4.6	%		% %	NM 2.7	%	5.8 11.0	% %	5.3 % 8.3 %
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## The following table presents a reconciliation of pre-tax income/net income (loss) attributable to AIG to adjusted pre-tax income/adjusted after-tax income attributable to AIG:

Three Months Ended June 30,	2020						2019						
			Total Tax	Non-					Total Tax	Non-			
			(Benefit)	controlling	After				(Benefit)	controlling	Afte		
(in millions, except per common share data)		Pre-tax	Charge	Interests <sup>(e)</sup>	Tax		Pre-tax		Charge	Interests <sup>(e)</sup>	Ta		
Pre-tax income (loss)/net income (loss), including													
noncontrolling interests	\$	(9,661) \$	(1,896) \$	- \$	(7,766)	\$	1,837	\$	446 \$		1,390		
Noncontrolling interests				(162)	(162)					(281)	(281		
Pre-tax income (loss)/net income (loss) attributable to AIG Dividends on preferred stock	\$	(9,661) \$	(1,896) \$	(162) \$	(7,928) 8	\$	1,837	\$	446 \$	(281) \$	1,109		
Net income (loss) attributable to AIG common shareholders				\$	(7,936)					\$	1.102		
				•						Ф	, -		
Changes in uncertain tax positions and other tax adjustments <sup>(a)</sup>			(206)	-	206				(27)	-	27		
Deferred income tax valuation allowance (releases) charges <sup>(b)</sup>			183	-	(183)				(7)	-	7		
Changes in fair value of securities used to hedge guaranteed living benefits		(16)	(4)	-	(12)		(75)		(16)	-	(59		
Changes in benefit reserves and DAC, VOBA and SIA related to net													
realized capital gains (losses)		(255)	(53)	-	(202)		73		16	-	57		
Changes in the fair value of equity securities		(56)	(12)	-	(44)		22		5	-	17		
(Gain) loss on extinguishment of debt		-	-	-	-		15		4	-	11		
Net investment income on Fortitude Re funds withheld assets <sup>(c)</sup>		(116)	(24)	-	(92)		-		-	-	-		
Net realized capital (gains) losses on Fortitude Re funds withheld assets <sup>(c)</sup>		(96)	(20)	-	(76)		-		-	-	-		
Net realized capital (gains) losses on Fortitude Re funds withheld embedded		. ,	. ,		. ,								
derivative <sup>(c)</sup>		837	176	_	661		_		_	_	_		
Net realized capital (gains) losses <sup>(d)</sup>		1,619	369		1,250		(351)		(86)		(265		
Loss from discontinued operations		1,619	309	-	1,250		(331)		(00)	-	(205		
Loss from divested businesses		8,412	1.657		6,755		1		_	_	1		
Non-operating litigation reserves and settlements		-	-,007		0,700		-		(1)	_	1		
Favorable prior year development and related amortization									(±)		-		
changes ceded under retroactive reinsurance agreements		(33)	(7)	_	(26)		(125)		(27)	_	(98		
Net loss reserve discount charge		16	3	-	13		212		45	-	167		
Integration and transaction costs associated with acquired businesses		4	1	-	3		6		1	-	5		
Restructuring and other costs		134	28	-	106		60		13	-	47		
Non-recurring costs related to regulatory or accounting changes		14	3	-	11		2		-	-	2		
Noncontrolling interests primarily related to net realized capital													
gains (losses) of Fortitude Holdings' standalone results <sup>(e)</sup>				136	136					249	249		
Adjusted pre-tax income/Adjusted after-tax													
income attributable to AIG common shareholders	\$	803 \$	198 \$	(26) \$	571	\$	1,677	\$	366 \$	(32) \$	1,272		
Weighted average diluted shares outstanding <sup>(f)</sup>					867.0						888.3		
ncome (loss) per common share attributable to AIG common													
shareholders (diluted) <sup>(f)</sup>				\$	(9.15)					\$	1.24		
Adjusted after-tax income per common share attributable				•	(3.13)					Ψ	1.24		
to AIG common shareholders (diluted) <sup>(f)</sup>				s	0.66					\$	1.43		
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Six Months Ended June 30,			2020						2019		
	_		Total Tax (Benefit)	Non- controlling	After				Total Tax (Benefit)	Non- controlling	After
(in millions, except per common share data)		Pre-tax	Charge	Interests <sup>(e)</sup>	Tax		Pre-tax		Charge	Interests <sup>(e)</sup>	Tax
Pre-tax income (loss)/net income (loss), including											
noncontrolling interests	\$	(7,103) \$	(992) \$	- \$	(6,112)	\$	2,991	\$	663 \$		2,327
Noncontrolling interests		(7.400) 6	(000) 0	(67)	(67)	•	0.004	•	CCO #	(564)	(564)
Pre-tax income (loss)/net income (loss) attributable to AIG Dividends on preferred stock	\$	(7,103) \$	(992) \$	(67) \$	(6,179) 15	\$	2,991	\$	663 \$	(564) \$	1,763 7
Net income (loss) attributable to AIG common shareholders				s	(6,194)					\$	
Changes in uncertain tax positions and other tax adjustments <sup>(a)</sup>			(044)	•					(4.5)	Φ	1,750
, , , , , , , , , , , , , , , , , , , ,			(211)	-	211				(15)	-	
Deferred income tax valuation allowance (releases) charges <sup>(b)</sup>		(2)	(100)	-	100		(4 = 4)		31	-	(31)
Changes in fair value of securities used to hedge guaranteed living benefits		(9)	(2)	-	(7)		(171)		(36)	-	(135)
Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)		283	60		223		(26)		(5)		(21)
Changes in the fair value of equity securities		135	28		107		(57)		(12)		(45)
(Gain) loss on extinguishment of debt		17	4	_	13		13		3	_	10
Net investment income on Fortitude Re funds withheld assets <sup>(c)</sup>		(116)	(24)	_	(92)				-	_	
Net realized capital (gains) losses on Fortitude Re funds withheld assets <sup>(c)</sup>		(96)	(20)	_	(76)		_		_	_	_
Net realized capital (gains) losses on Fortitude Re funds withheld embedded		(30)	(20)	_	(10)		_		_	_	_
derivative <sup>(c)</sup>		837	176	_	661		_		-	_	_
Net realized capital (gains) losses <sup>(d)</sup>		(1,883)	(398)	_	(1,485)		123		23	_	100
Loss from discontinued operations		(1,000)	(000)		1		120		20		1
(Income) loss from divested businesses		8,628	1,702		6,926		(5)		(1)	-	(4)
Non-operating litigation reserves and settlements		(6)	(1)	-	(5)		1		`-	-	1
Favorable prior year development and related amortization											
changes ceded under retroactive reinsurance agreements		(41)	(9)	-	(32)		(152)		(32)	-	(120)
Net loss reserve discount charge		72	15	-	57		685		144	-	541
Integration and transaction costs associated with acquired businesses		6	1	-	5		13		3	-	10
Restructuring and other costs  Non-recurring costs related to regulatory or accounting changes		224 27	47 6	-	177 21		107 2		23	-	84 2
Noncontrolling interests primarily related to net realized capital		21	0	-	21		2		-	-	2
gains (losses) of Fortitude Holdings' standalone results <sup>(e)</sup>				59	59					496	496
Adjusted pre-tax income/Adjusted after-tax				39	33					490	490
income attributable to AIG common shareholders	\$	975 \$	282 \$	(8) \$	670	\$	3,524	\$	789 \$	(68) \$	2,660
modific databatasis to Ale common statements		υιο φ	202 \$	(0) 0	010	Ψ	0,024	Ψ	705 Ψ	(00) \$	2,000
Weighted average diluted shares outstanding <sup>(f)</sup>					870.6						882.9
Income (loss) per common share attributable to AIG common											
shareholders (diluted) <sup>(f)</sup>				\$	(7.11)					\$	1.99
Adjusted after-tax income per common share attributable											
to AIG common shareholders (diluted) <sup>(f)</sup>				\$	0.77					\$	3.01

- (a) Includes the write-down of net operating loss deferred tax assets in certain foreign jurisdictions, which is offset by valuation allowance release.
- (b) Six months ended June 30, 2020 includes valuation allowance established against a portion of foreign tax credit and net operating loss carryforwards of AIG's U.S. federal consolidated income tax group, as well as net valuation allowance release in certain foreign jurisdictions.
- (c) Represents activity subsequent to the deconsolidation of Fortitude Re on June 2, 2020.
- (d) Includes all net realized capital gains and losses except earned income (periodic settlements and changes in settlement accruals) on derivative instruments used for non-qualifying (economic) hedging or for asset replication and net realized gains and losses on Fortitude Re funds withheld assets.
- (e) Noncontrolling interests was primarily due to the 19.9 percent investment in Fortitude Holdings by an affiliate of Carlyle, which occurred in the fourth quarter of 2018. Carlyle was allocated 19.9 percent of Fortitude Holdings' standalone financial results through the June 2, 2020 closing date of the Majority Interest Fortitude Sale. Fortitude Holdings' results were mostly eliminated in AIG's consolidated income from continuing operations given that its results arose from intercompany transactions. Noncontrolling interests was calculated based on the standalone financial results of Fortitude Holdings. The most significant component of Fortitude Holdings' standalone results was the change in fair value of the embedded derivatives which changes with movements in interest rates and credit spreads, and which was recorded in net realized capital gains and losses of Fortitude Holdings. In accordance with AIG's adjusted after-tax income definition, realized capital gains and losses are excluded from noncontrolling interests. Subsequent to the Majority Interest Fortitude Sale, AIG's owns 3.5 percent of Fortitude Holdings and no longer consolidates Fortitude Holdings in its financial statements as of such date. The minority interest in Fortitude Holdings is carried at cost within AIG's consolidated investments, which was \$100 million as of June 30, 2020.

Fortitude Holdings' summarized financial information (standalone results) is presented below:

	Three Months Ended June 30,						Six Months Ended June					ne 30,		
			2020		2019			2020			2019			
			AIG			•			AIG					
	F	ortitude	Noncontrolling		Fortitude AIG	Noncontrolling		Fortitude	Noncontrolling		Fortitude	AIG Noncontrolling		
(in millions)	F	loldings	Interest		Holdings	Interest		Holdings	Interest		Holdings	Interest		
Revenues	\$	423	\$ 84	\$	565 \$	112	\$	653 \$	130	\$	1,171	\$ 233		
Expenses		244	49		449	89		702	140		921	183		
Adjusted pre-tax income (loss)		179	35		116	23		(49)	(10)		250	50		
Taxes (benefit) expense		38	8		24	5		(10)	(2)		52	11		
Adjusted after-tax income (loss)		141	27		92	18		(39)	(8)		198	39		
Net realized capital gains and other charges		872	174		1,599	318		383	77		3,172	631		
Taxes on realized capital gains and other charges		184	36		336	69		81	16		666	133		
Net realized capital gains and other charges - after-tax		688	138		1,263	249		302	61		2,506	498		
Net income	\$	829	\$ 165	\$	1,355 \$	267	\$	263 \$	53	\$	2,704	\$ 537		

(f) For the three- and six-month periods ended June 30, 2020, because we reported net losses attributable to AIG common shareholders, all common stock equivalents are anti-dilutive and are therefore excluded from the calculation of diluted shares and diluted per share amounts. However, because we reported adjusted after-tax income attributable to AIG common shareholders, the calculation of adjusted after-tax income per diluted share attributable to AIG common shareholders includes 3,226,882 dilutive shares and 3,939,732 dilutive shares for the three- and six-month periods ended June 30, 2020, respectively.

## **QUARTERLY PRE-TAX INCOME COMPARISON FOR 2020 AND 2019**

Pre-ta	x income decreased in the three-month period ended June 30, 2020 compared to the same period in 2019 primarily due to:
an	\$8.4 billion loss on the closing of the Majority Interest Fortitude Sale;
ne to;	t realized capital losses in the three-month period ended June 30, 2020 compared to net realized capital gains in the same period in the prior year due
	Life and Retirement guaranteed living benefits, net of hedges, which reflected higher net realized capital losses in the three-month period ended June 30, 2020 compared to the same period in the prior year, primarily due to changes in the movement in the non-performance or "own credit" risk adjustment (NPA), which is not hedged as part of our economic hedging program (see Insurance Reserves – Life and Annuity Reserves and DAC – Variable Annuity Guaranteed Benefits and Hedging Results);
	net realized capital losses in the three-month period ended June 30, 2020 on foreign exchange hedges compared to net realized capital gains in the same period in the prior year due to the U.S. dollar depreciating against the euro;
	net realized capital losses in the three-month period ended June 30, 2020 on non-foreign exchange hedges compared to net realized capital gains in the same period in the prior year due to a steeper decline in interest rates in the prior year period, and improving equity markets in the current period; and
_	fair value loss on embedded derivative related to the funds withheld payable to Fortitude Re.
_	ver investment returns due to losses on our private equity funds compared to gains in the same period in the prior year, which included income from an tial public offering of a holding in the private equity portfolio; and
☐ hiç	ther catastrophe losses and adverse mortality primarily due to the impact of COVID-19.
This d	ecrease was partially offset by:
	ver net loss reserve discount charge; and
☐ lov	ver variable annuity DAC/SIA amortization and reserves due to higher equity market performance.
YEAI	R-TO-DATE PRE-TAX INCOME COMPARISON FOR 2020 AND 2019
Pre-ta	x income decreased in the six-month period ended June 30, 2020 compared to the same period in 2019 primarily due to:
an	\$8.4 billion loss on the closing of the Majority Interest Fortitude Sale;
the wid inv ho	ver investment returns due to losses on our alternative investments and fair value option equity security holdings due to declines in equity markets in exix-month period ended June 30, 2020, and lower income on our fixed maturity securities for which the fair value option was elected due to a dening of credit spreads in the current period. This compares to the same period in the prior year where we experienced gains on our alternative restments, which included income from an initial public offering of a holding in the private equity portfolio, and gains on fair value option equity security ldings as a result of robust returns in equity markets and higher gains on our fixed maturity securities for which the fair value option was elected due to decrease in rates and narrowing of credit spreads;
] hiç	ther catastrophe losses and adverse mortality primarily due to the impact of COVID-19; and
as	set impairment charges as a result of Blackboard being placed into run-off.
This d	ecrease was partially offset by:
Ne to:	et realized capital gains in the six-month period ended June 30, 2020 compared to net realized capital losses in the same period in the prior year due
-	Life and Retirement guaranteed living benefits, net of hedges, which reflected net realized capital gains in the six-month period ended June 30, 2020 compared to net realized capital losses in the same period in the prior year, primarily due to changes in the movement in the NPA, which is not hedged as part of our economic hedging program (see Insurance Reserves – Life and Annuity Reserves and DAC – Variable Annuity Guaranteed Benefits and Hedging Results);
	higher net realized capital gains in the six-month period ended June 30, 2020 on foreign exchange hedges compared to the same period in the prior year due to the U.S. dollar appreciating against the British pound; and
-	higher net realized capital gains in the six-month period ended June 30, 2020 on interest rate hedges compared to the same period in the prior year due to the decline in interest rates.
The	net realized capital gains were partially offset by:
_	fair value loss on embedded derivative related to the funds withheld payable to Fortitude Re.
☐ lov	ver net loss reserve discount charge.
	G   Second Quarter 2020 Form 10-Q

#### **RECENT U.S. TAX LAW CHANGES**

On December 22, 2017, the U.S. enacted Public Law 115-97, known informally as the Tax Act. The Tax Act includes provisions for Global Intangible Low-Taxed Income (GILTI) under which taxes are imposed on the excess of a deemed return on tangible assets of certain foreign subsidiaries and for Base Erosion and Anti-Abuse Tax (BEAT) under which taxes are imposed on certain base eroding payments to affiliated foreign companies. While the U.S. tax authorities issued formal guidance, including recently issued proposed and final regulations for BEAT and other provisions of the Tax Act, there are still certain aspects of the Tax Act that remain unclear and subject to substantial uncertainties. Additional guidance is expected in future periods. Such guidance may result in changes to the interpretations and assumptions we made and actions we may take, which may impact amounts recorded with respect to international provisions of the Tax Act, possibly materially. Consistent with accounting guidance, we treat BEAT as a period tax charge in the period the tax is incurred and have made an accounting policy election to treat GILTI taxes in a similar manner.

On March 27, 2020, the U.S. enacted the Coronavirus Aid, Relief, and Economic Security (CARES) Act to mitigate the economic impacts of the COVID-19 crisis. AIG does not expect the tax provisions of the CARES Act to have a material impact on AIG's U.S. federal tax liabilities.

#### **Repatriation Assumptions**

For 2020, we consider our foreign earnings with respect to certain operations in Canada, South Africa, the Far East, Latin America, Bermuda as well as the European, Asia Pacific and Middle East regions to be indefinitely reinvested. These earnings relate to ongoing operations and have been reinvested in active business operations. Deferred taxes, if necessary, have been provided on earnings of non-U.S. affiliates whose earnings are not indefinitely reinvested. Given the uncertainties around the impact from the COVID-19 crisis, including the significant global economic slowdown and general market decline, we continue to monitor and review the impact on our reinvestment considerations, including regulatory oversight in the relevant jurisdictions.

#### INTERIM TAX CALCULATION METHOD

We use the estimated annual effective tax rate method in computing our interim tax provision. Certain items, including those deemed to be unusual, infrequent or that cannot be reliably estimated, are excluded from the estimated annual effective tax rate. In these cases, the actual tax expense or benefit is reported in the same period as the related item. Certain tax effects are also not reflected in the estimated annual effective tax rate, primarily certain changes in the realizability of deferred tax assets and uncertain tax positions and are recorded in the period in which the change occurs. While certain impacts of the Tax Act are included in our annual effective tax rate, we continue to refine our calculations as additional information becomes available, which may result in changes to the estimated annual effective tax rate. As of June 30, 2020, the annual effective tax rate includes the tax effects of actual and projected COVID-19 related losses and market developments. The tax effects of the Majority Interest Fortitude Sale were excluded from the estimated annual effective tax rate and reported in the second quarter interim period.

## **INCOME TAX EXPENSE ANALYSIS**

For the three-month period ended June 30, 2020, the effective tax rate on loss from continuing operations was 19.6 percent. The effective tax rate on loss from continuing operations differs from the statutory tax rate of 21 percent primarily due to tax effects of the Majority Interest Fortitude Sale, tax charges associated with the increase of U.S. federal valuation allowance related to certain tax attribute carryforwards, accrual of interest associated with IRS and other tax authority matters, the effect of foreign operations, state and local income taxes, and non-deductible transfer pricing charges, partially offset by tax benefits associated with tax exempt income, and reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities. The effect of foreign operations is primarily related to income in our foreign operations taxed at statutory tax rates higher than 21 percent, other foreign taxes, and foreign income subject to U.S. taxation.

For the six-month period ended June 30, 2020, the effective tax rate on loss from continuing operations was 14.0 percent. The effective tax rate on loss from continuing operations differs from the statutory tax rate of 21 percent primarily due to tax effects of the Majority Interest Fortitude Sale, tax charges associated with the establishment of U.S. federal valuation allowance related to certain tax attribute carryforwards, accrual of interest associated with IRS and other tax authority matters, excess tax charges related to share based compensation payments recorded through the income statement, the effect of foreign operations, state and local income taxes, and non-deductible transfer pricing charges, partially offset by tax benefits associated with tax exempt income, and reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities. The effect of foreign operations is primarily related to income in our foreign operations taxed at statutory tax rates higher than 21 percent, other foreign taxes, and foreign income subject to U.S. taxation.

For the three-month period ended June 30, 2019, the effective tax rate on income from continuing operations was 24.3 percent. The effective tax rate on income from continuing operations differs from the statutory tax rate of 21 percent primarily due to tax charges associated with the effect of foreign operations, a net tax charge related to the accrual of IRS interest, state and local income taxes, non-deductible transfer pricing charges, U.S. tax imposed on GILTI earned by certain foreign subsidiaries, and valuation allowance activity related to certain foreign subsidiaries, partially offset by tax benefits associated with tax exempt income and reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities. The effect of foreign operations is primarily related to income in our foreign operations taxed at statutory tax rates higher than 21 percent, other foreign taxes, and foreign income subject to U.S. taxation.

For the six-month period ended June 30, 2019, the effective tax rate on income from continuing operations was 22.2 percent. The effective tax rate on income from continuing operations differs from the statutory tax rate of 21 percent primarily due to tax charges associated with the accrual of IRS interest, the effect of foreign operations, state and local income taxes, excess tax charges related to share based compensation payments recorded through the income statement, non-deductible transfer pricing charges, and U.S. tax imposed on GILTI earned by certain foreign subsidiaries, partially offset by tax benefits associated with tax exempt income, reclassifications from accumulated other comprehensive income to income from continuing operations related to the disposal of available for sale securities, and valuation allowance activity related to certain foreign subsidiaries. The effect of foreign operations is primarily related to income in our foreign operations taxed at statutory tax rates higher than 21 percent, other foreign taxes, and foreign income subject to U.S. taxation.

## **Business Segment Operations**

Our business operations consist of General Insurance, Life and Retirement, Other Operations, and a Legacy Portfolio.

General Insurance consists of two operating segments: North America and International. Life and Retirement consists of four operating segments: Individual Retirement, Group Retirement, Life Insurance and Institutional Markets. Other Operations consists of businesses and items not allocated to our other businesses, which are primarily AIG Parent and Blackboard. At the end of March 2020, Blackboard was placed into run-off. Our Legacy Portfolio consists of our Legacy Life and Retirement Run-Off Lines, Legacy General Insurance Run-Off Lines, and Legacy Investments. On June 2, 2020, we completed the sale of a controlling interest in Fortitude Holdings, which from February 2018 through the sale date, was included in our Legacy Portfolio.

The following table summarizes Adjusted pre-tax income (loss) from our business segment operations. See also Note 3 to the Condensed Consolidated Financial Statements.

	 Three Mon June	Six Months Ended June 30,				
(in millions)	2020	2019		2020		2019
Core business:						
General Insurance						
North America	\$ 5	\$ 718	\$	414	\$	1,652
International	170	262		262		596
General Insurance	175	980		676		2,248
Life and Retirement						
Individual Retirement	550	588		856		1,096
Group Retirement	214	293		357		525
Life Insurance	(9)	86		46		202
Institutional Markets	126	82		196		150
Life and Retirement	881	1,049		1,455		1,973
Other Operations	(559)	(415)		(1,010)		(802)
Consolidations, eliminations and other adjustments	` 49´	`(56)		(35)		(126)
Total Core	546	1,558		1,086		3,293
Legacy Portfolio	257	119		(111)		231
Adjusted pre-tax income	\$ 803	\$ 1,677	\$	975	\$	3,524

#### General Insurance

General Insurance is managed by our geographic markets of North America and International. Our global presence is reflected in our multinational capabilities to provide our Commercial Lines and Personal Insurance products within these geographic markets.

#### PRODUCTS AND DISTRIBUTION





Liability: Products include general liability, environmental, commercial automobile liability, workers' compensation, excess casualty and crisis management insurance products. Casualty also includes risk- sharing and other customized structured programs for large corporate and multinational customers.

**Financial Lines:** Products include professional liability insurance for a range of businesses and risks, including directors and officers, mergers and acquisitions, fidelity, employment practices, fiduciary liability, cyber risk, kidnap and ransom, and errors and omissions insurance.

Property: Products include commercial and industrial property insurance products and services that cover exposures to man-made and natural disasters, including business interruption.

Special Risks: Products include aerospace, political risk, trade credit, portfolio solutions, energy-related property insurance products, surety, marine and crop insurance.

Personal Lines: Products include personal auto and property in selected markets and insurance for high net worth individuals offered through AIG Private Client Group in the U.S. that covers auto, homeowners, umbrella, yacht, fine art and collections. In addition, we offer extended warranty insurance and services covering electronics, appliances, and HVAC.

Accident & Health: Products include voluntary and sponsor-paid personal accident and supplemental health products for individuals, employees, associations and other organizations, as well as a broad range of travel insurance products and services for leisure and business travelers.

General Insurance products in North America and International markets are distributed through various channels, including captive and independent agents, brokers, affinity partners, airlines and travel agents, and retailers. Our distribution network is aided by our competitive position to write multiple-national and cross-border risks in both Commercial Lines and Personal Insurance.

#### **BUSINESS STRATEGY**

**Profitable Growth:** Deploy capital efficiently to act opportunistically and optimize diversity within the portfolio to grow in profitable lines, geographies and customer segments. Look to inorganic growth opportunities in profitable markets and segments to expand our capabilities and footprint.

Reinsurance Optimization: Strategically partner with reinsurers to reduce exposure to losses arising from frequency of large catastrophic events and the severity from individual risk losses. We strive to optimize our reinsurance program to manage volatility and protect the balance sheet from tail events and unpredictable net losses in support of our profitable growth objectives.

**Underwriting Excellence:** Empower and increase accountability of the underwriter and continue to integrate underwriting, claims and actuarial to enable better decision making. Focus on enhancing risk selection, driving consistent underwriting best practices and building robust monitoring standards to improve underwriting results.

#### **COMPETITION AND CHALLENGES**

Operating in a highly competitive industry, General Insurance competes against several hundred companies, specialty insurance organizations, mutual companies and other underwriting organizations in the U.S. In international markets, we compete for business with the foreign insurance operations of large global insurance groups and local companies in specific market areas and product types. Insurance companies compete through a combination of risk acceptance criteria, product pricing, service and terms and conditions. General Insurance seeks to distinguish itself in the insurance industry primarily based on its well-established brand, global franchise, multinational capabilities, financial and capital strength, innovative products, claims expertise to handle complex claims, expertise in providing specialized coverages and customer service.

We serve our business and individual customers on a global basis — from the largest multinational corporations to local businesses and individuals. Our clients benefit from our substantial underwriting expertise.

Our	chal	lenges	incl	ud	e:
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long-tail Commercial Lines exposures that create added challe	enges to pricing and risk management;
over-capacity in certain lines of business that creates downwar	rd market pressure on pricing;
□ tort environment volatility in certain jurisdictions and lines of hu	isiness, and

□ tort environment volatility in certain jurisdictions and lines of business; and

□ volatility in claims arising from natural and man-made catastrophes, including public health events, such as the COVID-19 crisis.

#### **OUTLOOK—INDUSTRY AND ECONOMIC FACTORS**

Below is a discussion of the industry and economic factors impacting our operating segments:

The ultimate impact of COVID-19 continues to be uncertain and will depend upon the scope, severity and duration of the crisis as well as the actions taken by governments, legislative bodies or regulators and other third parties in response, all of which are highly uncertain at this time. The results for the first six months of 2020 include COVID-19 related impacts to both our estimates for catastrophe losses as well as our investment returns, most prominently in our alternative investment portfolio. COVID-19 has driven a material reduction in our second quarter revenues, particularly within the Travel segment (given the travel restrictions imposed as a result of COVID-19 and the global slowdown) and other lines to a lesser degree. The recessionary impact of COVID-19 could adversely affect our clients, particularly in certain industry segments where demand dropped significantly and is likely to remain challenging for a period of time, even after the COVID-19 crisis subsides. The ultimate impact of COVID-19 on our business will depend upon the speed at which government mandated safety precautions are lifted (and the impact of any future shutdowns related to a potential second wave of infections) and how quickly and in what manner economic activity rebounds. Although we have seen some benefit in claims experience in lines where economic and social activities have been suppressed (e.g. Personal Auto), this continues to be partly offset by requirements for premium refunds in those lines (the full extent of which is unclear at this time). The regulatory approach to the crisis and impact on the insurance industry is still developing and remains uncertain.

#### **General Insurance - North America**

In recent periods Commercial Lines have seen growing market support for rate increases in challenged segments where major carriers are reducing risk appetite and exhibiting increasing market discipline. As a result, multiple markets are now experiencing rate increases. We are seeing rate increases across U.S. Financial Lines and Liability segments (outside of Workers' Compensation), with a common driver being higher industry-wide claims severity trends, as well as within our Property and Specialty portfolios. We continue to achieve positive rate increases across a number of lines and classes of business as a result of our disciplined underwriting strategy and focus on risk selection. Despite the higher rates, our retention of business remains in line with recent years and in certain instances has increased. These retention rates are often coupled with an exposure limit management strategy to reduce volatility within the portfolio. We continue to proactively identify segments to grow in light of evolving market conditions and rate adequacy requirements using a portfolio management approach.

Personal Insurance growth prospects are supported by the need for full life cycle products and coverage, increases in personal wealth accumulation, and awareness of insurance protection and risk management. We compete in the high net worth market, accident and health insurance, travel insurance, and warranty services and will continue to expand our innovative products and services to distribution partners and clients.

#### **General Insurance - International**

We believe our global presence provides Commercial Lines and Personal Insurance a distinct competitive advantage, as the demand for multinational cross-border coverage and services increases due to the growing number of international customers, while giving us the ability to respond quickly to local market conditions and build client relationships.

The Commercial Lines business is showing signs of change, with capacity reducing and the tightening of terms and conditions. We are continuing to grow our most profitable segments and diversify our portfolio across all regions by expanding into new product lines (e.g., cyber), new client segments (e.g., middle market) and new distribution channels (e.g., digital and national brokers) while remaining a market leader in key developed and developing markets. Overall, Commercial lines are showing positive rate increases, particularly in our Specialty, Financial Lines and Property portfolio and across international markets where market events or withdrawal of capability and capacity have favorably impacted pricing. We are maintaining our underwriting discipline, reducing gross and net limits, increasing use of reinsurance to reduce volatility, as well as continuing our risk selection strategy to improve profitability.

Personal Insurance focuses on individual customers, as well as group and corporate clients. Although market competition within Personal Insurance has increased, we continue to benefit from the underwriting quality, portfolio diversity, and generally low volatility of the short-tailed risk in these business lines, although some product classes are exposed to catastrophe losses.

#### **GENERAL INSURANCE RESULTS**

	Three Mon	ths Ended J	une 30,	Six Months Ended June 30,					
(in millions)	 2020	2019	Change		2020	2019	Change		
Underwriting results:									
Net premiums written	\$ <b>5,549</b> \$	6,581	(16)%	\$	<b>11,470</b> \$	12,614	(9)%		
Decrease in unearned premiums	188	113	66		346	793	(56)		
Net premiums earned	5,737	6,694	(14)		11,816	13,407	(12)		
Losses and loss adjustment expenses incurred <sup>(a)</sup>	4,167	4,215	(1)		8,226	8,448	(3)		
Acquisition expenses:	000	1 154	(25)		1.052	2 212	(20)		
Amortization of deferred policy acquisition costs	866	1,154	(25)		1,852	2,313	(20)		
Other acquisition expenses	281	334	(16)		626	637	(2)		
Total acquisition expenses	1,147	1,488	(23)		2,478	2,950	(16)		
General operating expenses	766	844	(9)		1,542	1,683	(8)		
Underwriting income (loss)	(343)	147	NM		(430)	326	NM		
Net investment income	518	833	(38)		1,106	1,922	(42)		
Adjusted pre-tax income	\$ <b>175</b> \$	980	(82)%	\$	<b>676</b> \$	2,248	(70)%		
Loss ratio <sup>(a)</sup>	72.6	63.0	9.6		69.6	63.0	6.6		
Acquisition ratio	20.0	22.2	(2.2)		21.0	22.0	(1.0)		
General operating expense ratio	13.4	12.6	0.8		13.1	12.5	0.6		
Expense ratio	33.4	34.8	(1.4)		34.1	34.5	(0.4)		
Combined ratio <sup>(a)</sup>	106.0	97.8	8.2		103.7	97.5	6.2		
Adjustments for accident year loss ratio, as adjusted									
and accident year combined ratio, as adjusted:									
Catastrophe losses and reinstatement premiums	(11.9)	(2.6)	(9.3)		(9.3)	(2.6)	(6.7)		
Prior year development, net of (additional) return									
premium on loss sensitive business	8.0	0.9	(0.1)		8.0	1.0	(0.2)		
Adjustment for ceded premiums under reinsurance						0.5			
contracts related to prior accident years and other	-	-	NM		-	0.2	NM		
Accident year loss ratio, as adjusted	61.5	61.3	0.2		61.1	61.6	(0.5)		
Accident year combined ratio, as adjusted	94.9	96.1	(1.2)		95.2	96.1	(0.9)		

<sup>(</sup>a) Consistent with our definition of APTI, excludes net loss reserve discount and the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain.

The following table presents General Insurance net premiums written by operating segment, showing change on both reported and constant dollar basis:

					Six Montl	hs E	nded		
	 hree Months June 30		Percentage	Change in Original	 June	e 30,		Percentage	Change in
(in millions)	2020	2019	U.S. dollars	Currency	2020		2019	U.S. dollars	Original Currency
North America International	\$ 2,347 \$ 3,202	3,307 3,274	(29)% (2)	(29)% (1)	\$ 5,117 6,353	\$	5,885 6,729	(13)% (6)	(13)% (5)
Total net premiums written	\$ 5,549 \$	6,581	(16)%	(15)%	\$ 11,470	\$	12,614	(9)%	(9)%

The following tables present General Insurance accident year catastrophes by geography<sup>(a)</sup> and number of events:

## Catastrophes<sup>(b)</sup>

	# of	North		
(in millions)	Events	America	International	Total
Three Months Ended June 30, 2020				
Flooding and rainstorms	3	\$ 13	\$ 6	\$ 19
Windstorms and hailstorms	5	52	9	61
Earthquakes	2	9	1	10
COVID-19	N/A(c)	364	94	458
Civil unrest	1	81	45	126
Total catastrophe-related charges	11	\$ 519	\$ 155	\$ 674
Three Months Ended June 30, 2019				
Windstorms and hailstorms	10	\$ 175	\$ 3	\$ 178
Tropical cyclone	-	(5)	1	(4)
Total catastrophe-related charges	10	\$ 170	\$ 4	\$ 174
Six Months Ended June 30, 2020				
Flooding and rainstorms	3	\$ 30	\$ 16	\$ 46
Windstorms and hailstorms	5	101	54	155
Earthquakes	2	25	11	36
COVID-19	N/A(c)	487	243	730
Civil unrest	1	81	45	126
Total catastrophe-related charges	11	\$ 724	\$ 369	\$ 1,093
Six Months Ended June 30, 2019				
Flooding and rainstorms	1	\$ -	\$ 10	\$ 10
Windstorms and hailstorms	13	328	5	333
Tropical cyclone	1	_	6	6
Total catastrophe-related charges	15	\$ 328	\$ 21	\$ 349

<sup>(</sup>a) Geography: North America primarily includes insurance businesses in the United States, Canada and Bermuda. International includes regional insurance businesses in Japan, the UK, Europe, Asia Pacific, Latin America and Caribbean, Middle East and Africa, and China. General Insurance results are presented before consideration of internal reinsurance agreements.

<sup>(</sup>b) Natural catastrophe losses are generally weather or seismic events having a net impact on AIG in excess of \$10 million each and man-made catastrophe losses, such as terrorism and civil disorders that exceed the \$10 million threshold.

<sup>(</sup>c) As COVID-19 continues to evolve and affects many lines of business, the number of events is yet to be determined.

#### **NORTH AMERICA RESULTS**

	Three Mont	ths Ended Ju	ine 30,	Six Months Ended June 30,					
(in millions)	 2020	2019	Change		2020	2019	Change		
Underwriting results:									
Net premiums written	\$ <b>2,347</b> \$	3,307	(29)%	\$	<b>5,117</b> \$	5,885	(13)%		
(Increase) decrease in unearned premiums	306	(5)	NM		455	570	(20)		
Net premiums earned	2,653	3,302	(20)		5,572	6,455	(14)		
Losses and loss adjustment expenses incurred <sup>(a)</sup>	2,333	2,286	2		4,441	4,475	(1)		
Acquisition expenses:	,				•		. ,		
Amortization of deferred policy acquisition costs	352	527	(33)		796	1,035	(23)		
Other acquisition expenses	65	143	(55)		192	249	(23)		
Total acquisition expenses	417	670	(38)		988	1,284	(23)		
General operating expenses	322	351	(8)		648	712	(9)		
Underwriting loss	(419)	(5)	NM		(505)	(16)	NM		
Net investment income	424	723	(41)		919	1,668	(45)		
Adjusted pre-tax income	\$ <b>5</b> \$	718	(99)%	\$	<b>414</b> \$	1,652	(75)%		
Loss ratio <sup>(a)</sup>	87.9	69.2	18.7		79.7	69.3	10.4		
Acquisition ratio	15.7	20.3	(4.6)		17.7	19.9	(2.2)		
General operating expense ratio	12.1	10.6	1.5		11.6	11.0	0.6		
Expense ratio	27.8	30.9	(3.1)		29.3	30.9	(1.6)		
Combined ratio <sup>(a)</sup>	115.7	100.1	15.6		109.0	100.2	8.8		
Adjustments for accident year loss ratio, as adjusted									
and accident year combined ratio, as adjusted:									
Catastrophe losses and reinstatement premiums	(19.6)	(5.0)	(14.6)		(13.0)	(5.1)	(7.9)		
Prior year development, net of (additional) return									
premium on loss sensitive business	1.2	1.7	(0.5)		0.7	1.8	(1.1)		
Adjustment for ceded premiums under reinsurance									
contracts related to prior accident years and other	-	-	NM		-	0.5	NM		
Accident year loss ratio, as adjusted	69.5	65.9	3.6		67.4	66.5	0.9		
Accident year combined ratio, as adjusted	97.3	96.8	0.5		96.7	97.4	(0.7)		

<sup>(</sup>a) Consistent with our definition of APTI, excludes net loss reserve discount and the portion of favorable or unfavorable prior year reserve development for which we have ceded the risk under retroactive reinsurance agreements and related changes in amortization of the deferred gain.

#### **Business and Financial Highlights**

The North America General Insurance business continues to make progress in strengthening our underwriting, actively managing our portfolio to improve business mix and articulating our revised risk appetite to the marketplace. We are leading the industry across a number of lines in terms of driving rate momentum to improve rate adequacy while simultaneously increasing the level of business retained. As we see increasing disruption in the marketplace, we are well placed to capitalize on opportunities, including within our excess and surplus business which is seeing an increase in submission flow and achieving significant rate change.

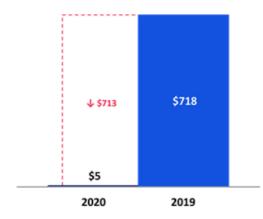
During the quarter, AIG entered into a series of new quota share reinsurance agreements, including with Lloyd's Syndicate 2019, a Lloyd's syndicate managed by Talbot, to reinsure risks related to AIG's Private Client Group ("PCG"). These transactions further AIG's continued optimization of its General Insurance portfolio, create additional products for clients and diversify AIG's capital base.

Adjusted pre-tax income decreased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year, primarily due to lower net investment income, higher catastrophe losses, lower favorable prior year loss reserve development and a higher current accident year loss ratio, as adjusted related to the impact of COVID-19 on the mix of business partially offset by related lower acquisition expenses and ongoing expense discipline.

Net premiums written decreased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year, primarily due to the new quota share reinsurance agreements related to PCG including recording of certain contractual provisions related to first quarter activity, which includes cessions to the newly launched Syndicate 2019 as well as the impact of COVID-19 and underwriting actions taken through 2019, partially offset by business growth and premium rate increases in Commercial lines.

For a discussion of 2020 reinsurance programs see Part II, Item 7 MD&A - Enterprise Risk Management in our 2019 Annual Report.

## North America Adjusted Pre-Tax Income Three Months Ended June 30, (in millions)



## Quarterly 2020 and 2019 Comparison

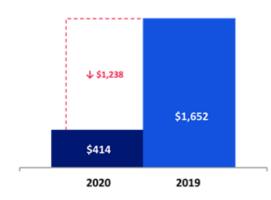
Adjusted pre-tax income decreased primarily due to:

- · higher catastrophe losses primarily due to the impact of COVID-19 and civil unrest;
- decrease in net investment income reflecting losses on alternative investments, driven by losses on private equity investments and lower income on fixed income securities; and
- higher accident year loss ratio, as adjusted primarily due to changes in business mix impacted by COVID-19 partially offset by strong premium rate increases and benefits from underwriting actions in 2019.

These decreases were partially offset by:

- lower acquisition expenses primarily driven by changes in business mix including the impact of COVID-19 as well as new quota share reinsurance agreements; and
- · lower general operating expense reflecting ongoing expense discipline.

## North America Adjusted Pre-Tax Income Six Months Ended June 30, (in millions)



#### Year-to-Date 2020 and 2019 Comparison

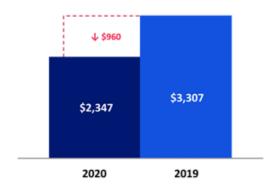
Adjusted pre-tax income decreased primarily due to:

- decrease in net investment income reflecting losses on alternative investments and lower income on fixed income securities;
- higher catastrophe losses primarily due to the impact of COVID-19 and civil unrest;
- lower favorable prior year loss reserve development; and
- higher accident year loss ratio, as adjusted primarily driven by changes in business mix impacted by COVID-19 partially offset by strong premium rate increases and benefits from underwriting actions in 2019.

These decreases were partially offset by:

- OVID-19 as well as new quota share reinsurance agreements; and
- lower general operating expense reflecting ongoing expense discipline.

**North America Net Premiums Written** Three Months Ended June 30, (in millions)



## Quarterly 2020 and 2019 Comparison

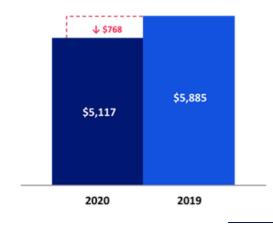
Net premiums written decreased primarily due to:

- higher ceded premiums due to the new quota share reinsurance agreements related to PCG including the recording of certain contractual provisions related to first quarter activity;
- the impact of COVID-19; and
- underwriting actions taken in 2019.

These decreases were partially offset by:

· growth in our assumed reinsurance business, Retail and Wholesale Property, as well as strong Commercial lines rate increases.

**North America Net Premiums Written** Six Months Ended June 30, (in millions)



## Year-to-Date 2020 and 2019 Comparison

Net premiums written decreased primarily due to:

- higher ceded premiums due to the new quota share reinsurance agreements;
- ☐ the impact of COVID-19; and
- underwriting actions taken in 2019.

These decreases were partially offset by:

growth in our assumed reinsurance business, Retail and Wholesale Property, as well as strong Commercial lines rate increases.

## North America Combined Ratios Three Months Ended June 30.



#### Quarterly 2020 and 2019 Comparison

The increase in the combined ratio reflected an increase in the loss ratio partially offset by a decrease in the expense ratio.

The increase in the loss ratio reflected:

- · higher catastrophe losses primarily due to the impact of COVID-19;
- higher accident year loss ratio, as adjusted primarily due to changes in business mix impacted by COVID-19 partially offset by strong premium rate increases and benefits from underwriting actions taken in 2019; and
- · lower favorable prior year loss reserve development.

The decrease in the expense ratio reflected:

- lower acquisition ratio primarily driven by changes in business mix including the impact of COVID-19 as well as new quota share reinsurance agreements; and
- higher general operating expense ratio primarily due to lower premiums partially offset by ongoing expense discipline.

## North America Combined Ratios



## Year-to-Date 2020 and 2019 Comparison

The increase in the combined ratio reflected an increase in the loss ratio partially offset by a decrease in the expense ratio.

The increase in the loss ratio reflected:

- · higher catastrophe losses primarily due to the impact of COVID-19;
- lower favorable prior year loss reserve development; and
- higher accident year loss ratio, as adjusted primarily driven by changes in business mix impacted by COVID-19 partially offset by strong premium rate increases and benefits from underwriting actions taken in 2019.

The decrease in the expense ratio reflected:

- lower acquisition ratio primarily driven by changes in business mix including the impact of COVID-19 as well as new quota share reinsurance agreements; and
- higher general expense ratio primarily due to lower premiums partially offset by ongoing expense discipline.

#### INTERNATIONAL RESULTS

		Three Mont	hs Ended Ju	ne 30,	Six Months Ended June 30,					
(in millions)	<u> </u>	2020	2019	Change	 2020	2019	Change			
Underwriting results:										
Net premiums written	\$	3,202 \$	3,274	(2)%	\$ <b>6,353</b> \$	6,729	(6)%			
(Increase) decrease in unearned premiums		(118)	118	ŇM	(109)	223	ŇM			
Net premiums earned		3,084	3,392	(9)	6,244	6,952	(10)			
Losses and loss adjustment expenses incurred		1,834	1,929	(5)	3,785	3,973	(5)			
Acquisition expenses:							. ,			
Amortization of deferred policy acquisition costs		514	627	(18)	1,056	1,278	(17)			
Other acquisition expenses		216	191	13	434	388	12			
Total acquisition expenses		730	818	(11)	1,490	1,666	(11)			
General operating expenses		444	493	(10)	894	971	(8)			
Underwriting income		76	152	(50)	75	342	(78)			
Net investment income		94	110	(15)	187	254	(26)			
Adjusted pre-tax income	\$	<b>170</b> \$	262	(35)%	\$ <b>262</b> \$	596	(56)%			
Loss ratio		59.5	56.9	2.6	60.6	57.1	3.5			
Acquisition ratio		23.7	24.1	(0.4)	23.9	24.0	(0.1)			
General operating expense ratio		14.4	14.5	(0.1)	14.3	14.0	0.3			
Expense ratio		38.1	38.6	(0.5)	38.2	38.0	0.2			
Combined ratio		97.6	95.5	2.1	98.8	95.1	3.7			
Adjustments for accident year loss ratio, as adjusted										
and accident year combined ratio, as adjusted:										
Catastrophe losses and reinstatement premiums		(5.4)	(0.1)	(5.3)	(6.1)	(0.3)	(5.8)			
Prior year development, net of (additional) return										
premium on loss sensitive business		0.6	0.1	0.5	1.1	0.3	8.0			
Adjustment for ceded premiums under reinsurance										
contracts related to prior accident years		-	-	NM	-	-	NM			
Accident year loss ratio, as adjusted		54.7	56.9	(2.2)	55.6	57.1	(1.5)			
Accident year combined ratio, as adjusted		92.8	95.5	(2.7)	93.8	95.1	(1.3)			

## **Business and Financial Highlights**

The International General Insurance business is focused on underwriting profits and improved efficiency, further improving underwriting margins, and growing profitably in segments and geographies that support our growth strategy.

Adjusted pre-tax income decreased in the three- and six-month periods ended June, 30 2020 compared to the same periods in the prior year, primarily due to higher catastrophe losses (due to the combination of COVID-19 and other catastrophe losses), partially offset by lower accident year loss ratio, as adjusted reflecting premium rate increases, benefits from underwriting actions and better risk selection, ongoing expense discipline and higher favorable prior year loss development.

Adjusted pre-tax income in the six-month period ended June, 30 2020 also reflected a decrease in net investment income due to lower income on fixed income securities and losses on alternative investments driven by losses on private equity investments.

Net premiums written, excluding the impact of foreign exchange, decreased in the three- and six-month periods ended June, 30 2020 compared to the same periods in the prior year, primarily due to the impact of COVID-19 and underwriting actions taken through 2019, partially offset by rate increases in Financial lines as well as timing of renewals for the three-month period ended June, 30 2020. The six-month period ended June, 30 2020 also reflected higher ceded premiums due to changes in 2020 reinsurance program and lower premiums from run-off business.

For a discussion of 2020 reinsurance programs see Part II, Item 7 MD&A - Enterprise Risk Management in our 2019 Annual Report.

International Adjusted Pre-Tax Income (Loss)
Three Months Ended June 30,

(in millions)



## Quarterly 2020 and 2019 Comparison

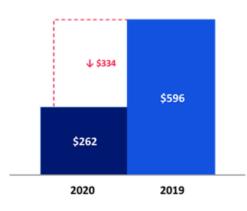
Adjusted pre-tax income decreased primarily due to:

· higher catastrophe losses (due to the combination of COVID-19 and other catastrophe losses).

The above decrease was partially offset by:

- lower accident year loss ratio, as adjusted reflecting premium rate increases, benefits from underwriting actions and better risk selection;
- · lower general operating expenses reflecting ongoing expense discipline; and
- · higher favorable prior year loss development.

International Adjusted Pre-Tax Income (Loss) Six Months Ended June 30, (in millions)



## Year-to-Date 2020 and 2019 Comparison

Adjusted pre-tax income decreased primarily due to:

- higher catastrophe losses (due to the combination of COVID-19 and other catastrophe losses);
- decrease in net investment income reflecting lower income on fixed income securities and alternative investments driven by lower return on private equity investments.

The above decreases were partially offset by:

- lower accident year loss ratio, as adjusted reflecting premium rate increases, benefits from underwriting actions and better risk selection;
- · lower general operating expenses reflecting ongoing expense discipline; and
- · higher favorable prior year loss development.

## International Net Premiums Written Three Months Ended June 30, (in millions)

\$3,202 \$3,274

## Quarterly 2020 and 2019 Comparison

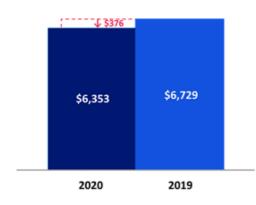
Net premiums written, excluding the impact of foreign exchange, decreased due to:

 lower production, most notably in Travel, resulting from government lockdowns and travel restrictions imposed in response to COVID-19.

This decrease was partially offset by:

 rate increases across most commercial lines as well as timing of renewals, partially offset by underwriting actions taken in 2019.

## International Net Premiums Written Six Months Ended June 30, (in millions)



## Year-to-Date 2020 and 2019 Comparison

Net premiums written, excluding the impact of foreign exchange, decreased due to:

- ☐ lower production, most notably in Travel, resulting from government lockdowns and travel restrictions imposed in response to COVID-19;
- ☐ higher ceded premiums due to changes in 2020 reinsurance program; and
- $\hfill \square$  lower premiums from run-off business.

These decreases were partially offset by:

☐ rate increases across most commercial lines, partially offset by underwriting actions taken in 2019.

## International Combined Ratios Three Months Ended June 30,



## Quarterly 2020 and 2019 Comparison

The increase in the combined ratio reflected an increase in the loss ratio partially offset by a decrease in the expense ratio.

The increase in the loss ratio reflected higher catastrophe losses (due to the combination of COVID-19 and other catastrophe losses).

This increase was partially offset by:

- lower accident year loss ratio, as adjusted reflecting premium rate increases, benefits from underwriting actions and better risk selection; and
- · higher favorable prior year development.

The decrease in the expense ratio reflected a lower acquisition ratio primarily driven by change in business mix as well as lower general operating expenses reflecting ongoing expense discipline.

## International Combined Ratios Six Months Ended June 30,



#### Year-to-Date 2020 and 2019 Comparison

The increase in the combined ratio reflected an increase in loss ratio.

The increase in the loss ratio reflected higher catastrophe losses (due to the combination of COVID-19 and other catastrophe losses).

This increase was partially offset by:

- lower accident year loss ratio, as adjusted reflecting premium rate increases, benefits from underwriting actions and better risk selection; and
- · higher favorable prior year development.

## Life and Retirement

## PRODUCTS AND DISTRIBUTION

Variable Annuities: Products include variable annuities that offer a combination of growth potential, death benefit features and income protection features. Variable annuities are distributed primarily through banks, wirehouses, and regional and independent broker-dealers.



**Index Annuities:** Products include fixed index annuities that provide growth potential based in part on the performance of a market index as well as optional living guaranteed features that provide lifetime income protection. Fixed index annuities are distributed primarily through banks, broker-dealers, independent marketing organizations and independent insurance agents.

**Fixed Annuities:** Products include single premium fixed annuities, immediate annuities and deferred income annuities. Certain fixed deferred annuity products offer optional income protection features. The fixed annuities product line maintains an industry-leading position in the U.S. bank distribution channel by designing products collaboratively with banks and offering an efficient and flexible administration platform.

Retail Mutual Funds: Includes our mutual fund offerings and related administration and servicing operations. Retail Mutual Funds are distributed primarily through broker-dealers.



**Group Retirement:** Products and services consist of group mutual funds, group annuities, individual annuity and investment products, and financial planning and advisory services, and plan administrative and compliance services.

In March 2019, the products and services marketed by The Variable Annuity Life Insurance Company were rebranded under the AIG Retirement Services name to allow the business to fully leverage the strength and scale of the AIG brand. Legal entity names, however, remain unchanged: The Variable Annuity Life Insurance Company and its subsidiaries, VALIC Financial Advisors, Inc. and VALIC Retirement Services Company.

AIG Retirement Services career financial advisors and independent financial advisors provide retirement plan participants with enrollment support and comprehensive financial planning services.



Life Insurance: In the U.S., products primarily include term life and universal life insurance distributed through independent marketing organizations, independent insurance agents, financial advisors and direct marketing. International operations include the distribution of life and health products in the UK and Ireland.



Institutional Markets: Products primarily include stable value wrap products, structured settlement and pension risk transfer annuities (direct and assumed reinsurance), corporate- and bank-owned life insurance and guaranteed investment contracts (GICs). Institutional Markets products are primarily distributed through specialized marketing and consulting firms and structured settlement brokers.

FHLB Funding Agreements are issued through our Individual Retirement, Group Retirement and Institutional Markets operating segments. Funding agreements are issued by our U.S. Life and Retirement companies to FHLBs in their respective districts at fixed or floating rates over specified periods, which can be prepaid at our discretion. Proceeds are generally invested in fixed income securities and other suitable investments to generate spread income. These investment contracts do not have mortality or morbidity risk and are similar to GICs.

## **BUSINESS STRATEGY**

Deliver client-centric solutions through our unique franchise by bringing together a broad portfolio of life insurance, retirement and institutional products offered through an extensive, multichannel distribution network. Life and Retirement focuses on ease of doing business, offering valuable solutions, and expanding and deepening its distribution relationships across multiple channels.

Position market leading businesses to serve growing needs by continually enhancing product solutions, service delivery and digital capabilities while using data and analytics in an innovative manner to improve customer experience.

Individual Retirement will continue to capitalize on the opportunity to meet consumer demand for guaranteed income by maintaining innovative variable and index annuity products, while also managing risk from guarantee features through risk-mitigating product design and well-developed economic hedging capabilities.

Our fixed annuity products provide diversity in our annuity product suite by offering stable returns for retirement savings.

Group Retirement continues to enhance its technology platform to improve the customer experience for plan sponsors and individual participants. AIG Retirement Services' (formerly VALIC) self-service tools paired with its career financial advisors provide a compelling service platform. Group Retirement's strategy also involves providing financial planning services for its clients and meeting their need for income in retirement.

Life Insurance in the U.S. will continue to position itself for growth and changing market dynamics while continuing to execute strategies to enhance returns. Our focus is on materializing success from a multi-year effort of building state-of-the-art platforms and underwriting innovations, which are expected to bring process improvements and cost efficiencies.

In the UK, AIG Life Insurance will continue to focus on growing the business organically and through potential acquisition opportunities.

**Institutional Markets** continues to grow its assets under management across multiple product lines, including stable value wrap, GICs and pension risk transfer annuities. Our growth strategy is opportunistic and allows us to pursue select transactions that meet our risk-adjusted return requirements.

Enhance Operational Effectiveness by simplifying processes and operating environments to increase competitiveness, improve service and product capabilities and facilitate delivery of our target customer experience. We continue to invest in technology to improve operating efficiency and ease of doing business for our distribution partners and customers. We believe that simplifying our operating models will enhance productivity and support further profitable growth.

Manage our Balance Sheet through a rigorous approach to our products and portfolio. We match our product design and high quality investments with our asset and liability exposures to maximize our ability to meet cash and liquidity needs under various operating scenarios.

Deliver Value Creation and Manage Capital by striving to deliver solid earnings through disciplined pricing, sustainable underwriting improvements, expense efficiency, and diversification of risk, while optimizing capital allocation and efficiency within insurance entities to enhance return on common equity.

#### **COMPETITION AND CHALLENGES**

Life and Retirement operates in the highly competitive insurance and financial services industry in the U.S. and select international markets, competing against various financial services companies, including banks and other life insurance and mutual fund companies. Competition is primarily based on product pricing and design, distribution, financial strength, customer service and ease of doing business.

Our business remains competitive due to its long-standing market leading positions, innovative products, distribution relationships across multiple channels, customer-focused service and strong financial ratings.

Our primary challenges include:

a sustained low interest rate environment, which makes it difficult to profitably price new products and puts margin pressure on existing business due to lower reinvestment yields;
increased competition in our primary markets, including aggressive pricing of annuities by private equity-backed annuity writers, increased competition
and consolidation of employer groups in the group retirement planning market, and competitors with different profitability targets in the pension risk
transfer space as well as other product lines;

increasingly complex new and proposed regulatory requirements, which have affected industry growth and costs;

upgrading our technology and underwriting processes while managing general operating expenses; and

decreased premiums and deposits and adverse mortality experience due to COVID-19.

## **OUTLOOK—INDUSTRY AND ECONOMIC FACTORS**

Below is a discussion of the industry and economic factors impacting our specific operating segments:

The impact of COVID-19 is evolving and will ultimately depend upon the scope, severity and duration of the crisis as well as the actions taken by governments, legislative bodies or regulators and other third parties in response, all of which are highly uncertain at this time. The results for the first six months of 2020 include COVID-19 related impacts to variable annuity DAC/SIA amortization and reserves as well as negatively impacting our investment returns, primarily due to lower yield enhancements from losses on securities for which the fair value option was elected. During the second quarter, we experienced significant decreases on our premiums and deposits primarily due to distribution channel disruptions related to COVID-19 and a decline in interest rates as well as adverse mortality experience. The regulatory approach to the crisis and impact on the insurance industry is still developing and remains uncertain.

#### **Individual Retirement**

Increasing life expectancy and reduced expectations for traditional retirement income from defined benefit programs and fixed income securities are leading Americans to seek additional financial security as they approach retirement. The strong demand for individual index and fixed deferred annuities with guaranteed income features has attracted increased competition in this product space. In response to the continued low interest rate environment, which has added pressure to profit margins, we have developed guaranteed income benefits for variable, fixed index, and fixed deferred annuities with margins that are less sensitive to the level of interest rates.

Changes in the capital markets (interest rate environment, equity markets, volatility) can have a significant impact on sales, surrender rates, investment returns, guaranteed income features, and spreads in the annuity industry.

## **Group Retirement**

Group Retirement competes in the defined contribution market under the AIG Retirement Services brand. AIG Retirement Services is a leading retirement plan provider in the U.S. for K-12 schools and school districts, higher education, healthcare, government and other not-for-profit institutions. The defined contribution market is a highly efficient and competitive market that requires support for both plan sponsors and individual participants. To meet this challenge, AIG Retirement Services is investing in a client-focused technology platform to support improved compliance and self-service functionality. AIG Retirement Services' model pairs self-service tools with its career financial advisors who provide individual plan participants with enrollment support and comprehensive financial planning services.

Changes in the capital markets (interest rate environment, equity markets, volatility) can have a significant impact on investment returns, guaranteed income features, and spreads, and a moderate impact on sales and surrender rates.

#### Life Insurance

Consumers have a significant need for life insurance, whether it is used for income replacement for their surviving family, estate planning or wealth transfer. Additionally, consumers use life insurance to provide living benefits in case of chronic, critical or terminal illnesses, and to supplement retirement income.

In response to consumer needs and a sustained low interest rate environment, our Life Insurance product portfolio will continue to promote products with lower long-duration interest rate risk and mitigate exposure to products that have long-duration interest rate risk through sales levels and hedging strategies.

As life insurance ownership remains at historical lows in the U.S. and the UK, efforts to expand the reach and increase the affordability of life insurance are critical. The industry is investing in consumer-centric efforts to reduce traditional barriers to securing life protection by simplifying the sales and service experience. Digitally enabled processes and tools provide a fast, friendly and simple path to life insurance protection.

#### **Institutional Markets**

Institutional Markets serves a variety of needs for corporate clients. Demand is driven by a number of factors including the macroeconomic and regulatory environment. We expect to see continued growth in the pension risk transfer market (direct and assumed reinsurance) as corporate plan sponsors look to transfer asset or liability, longevity, administrative and operational risks associated with their defined benefit plans.

Changes in the interest rate environment can have a significant impact on investment returns and net investment spreads, as well as reduce the tax efficiency associated with institutional life insurance products, dampening organic growth opportunities.

For additional discussion of the impact of market interest rate movement on our Life and Retirement business see Executive Summary – AIG's Outlook – Industry and Economic Factors – Impact of Changes in the Interest Rate Environment.

## **LIFE AND RETIREMENT RESULTS**

	•	Three Mo	nths	Ended		Six Mon			
		June 30,		,	_ Percentage	 June 30,			Percentage
(in millions)		2020		2019	Change	 2020		2019	Change
Revenues:									
Premiums	\$	1,577	\$	598	164 %	\$ 2,800	\$	1,827	53 %
Policy fees		720		735	(2)	1,446		1,442	-
Net investment income		2,040		2,270	(10)	4,043		4,312	(6)
Advisory fee and other income		212		225	(6)	432		451	(4)
Total adjusted revenues		4,549		3,828	19	8,721		8,032	9
Benefits, losses and expenses:									
Policyholder benefits and losses incurred		2,007		1,021	97	3,727		2,587	44
Interest credited to policyholder account balances		879		900	(2)	1,776		1,787	(1) 9
Amortization of deferred policy acquisition costs		119		200	(41)	437		400	`9´
General operating and other expenses*		624		619	1	1,246		1,206	3
Interest expense		39		39	-	80		79	1
Total benefits, losses and expenses		3,668		2,779	32	7,266		6,059	20
Adjusted pre-tax income	\$	881	\$	1,049	(16)%	\$ 1,455	\$	1,973	(26)%

Includes general operating expenses, non-deferrable commissions, other acquisition expenses, advisory fee expenses and other expenses.

Our insurance companies generate significant revenues from investment activities. As a result, the operating segments in Life and Retirement are subject to variances in net investment income on the asset portfolios that support insurance liabilities and surplus.

For additional information on our investment strategy, asset-liability management process and invested asset composition see Investments.

#### INDIVIDUAL RETIREMENT RESULTS

	Th	ree Mon June		nded	Percentage	 Six Montl June	ided	Percentage	
(in millions)		2020		2019	Change	2020		2019	Change
Revenues:									
Premiums	\$	38	\$	16	138 %	\$ 79	\$	27	193 %
Policy fees		205		205	-	412		398	4
Net investment income		957		1,094	(13)	1,932		2,093	(8)
Advisory fee and other income		133		151	(12)	280		299	(8) (6)
Benefits and expenses:					` '				` '
Policyholder benefits and losses incurred		50		51	(2)	188		82	129
Interest credited to policyholder account balances		428		436	(2)	872		860	1
Amortization of deferred policy acquisition costs		54		119	( <del>5</del> 5)	275		239	15
Non deferrable insurance commissions		83		78	` 6´	162		155	5
Advisory fee expenses		49		56	(13)	101		110	(8)
General operating expenses		100		119	(16)	210		237	(11)
Interest expense		19		19	`-'	39		38	` 3´
Adjusted pre-tax income	\$	550	\$	588	(6)%	\$ 856	\$	1,096	(22)%
Fixed annuities base net investment spread:									
Base yield		4.21	%	4.57 %	(36)bps	4.28	%	4.62 %	(34)bps
Cost of funds		2.66		2.68	(2)	2.63		2.69	(6)
Fixed annuities base net investment spread		1.55	%	1.89 %	(34)bps	1.65	%	1.93 %	(28) bps

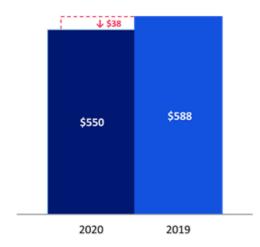
#### **Business and Financial Highlights**

The market environment continues to reflect uncertainties in the annuity business resulting from a sustained low interest rate environment as well as the COVID-19 crisis. Interest rates declined significantly in the three- and six-month periods ended June 30, 2020 and are at historical lows. Premiums and deposits decreased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year. Net flows decreased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year primarily due to lower sales in Fixed and Index Annuities, and Retail Mutual Funds, partially offset by lower surrenders and withdrawals, and higher variable annuity sales in the six-month period ended June 30, 2020 compared to the same period in the prior year.

Adjusted pre-tax income decreased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year, primarily driven by lower gains on securities for which the fair value option was elected and lower private equity income partially due to prior year gains from a private equity initial public offering. Offsetting these decreases for the three-month period ended June 30, 2020 were decreases in variable annuity DAC/SIA amortization and reserves from higher equity market performance in the second quarter of 2020, offset by lower policy and advisory fees. For the six-month period ended June 30, 2020, additional decreases include higher variable annuity DAC/SIA amortization and reserves due to the equity market decline in the first half of 2020.

## **Individual Retirement Adjusted Pre-Tax Income** Three Months Ended June 30,

(in millions)



## Quarterly 2020 and 2019 Comparison

Adjusted pre-tax income decreased primarily due to:

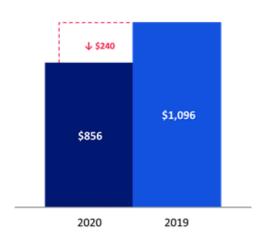
- decrease in net investment income driven by lower private equity income partially due to prior year gains on a private equity initial public offering, lower gains on securities for which the fair value option was elected and lower call and tender income, partially offset by higher yield enhancement income; and
- □ lower policy and advisory fees.

Partially offsetting these decreases were:

[ lower variable annuity DAC/SIA amortization and reserves due to higher equity market performance.

## **Individual Retirement Adjusted Pre-Tax Income** Six Months Ended June 30,

(in millions)



## Year-to-Date 2020 and 2019 Comparison

Adjusted pre-tax income decreased primarily due to:

- decreases in net investment income driven by lower gains on securities for which the fair value option was elected, lower gains on alternative investments due to lower private equity income partially due to prior year gains on a private equity initial public offering, and lower hedge fund returns, partially offset by growth in invested assets and higher yield enhancement income; and
- ☐ higher variable annuity DAC/SIA amortization and reserves due to lower equity market performance in the six-month period ended June 30, 2020 compared to the comparable period in the prior year.

## INDIVIDUAL RETIREMENT GAAP PREMIUMS, PREMIUMS AND DEPOSITS, SURRENDERS AND NET FLOWS

For Individual Retirement, premiums primarily represent amounts received on life-contingent payout annuities. Premiums increased in the three- and sixmonth periods ended June 30, 2020 compared to the same periods in the prior year.

Premiums and deposits is a non-GAAP financial measure that includes, in addition to direct and assumed premiums, deposits received on investment-type annuity contracts, FHLB funding agreements and mutual funds under administration.

Net flows for annuity products in Individual Retirement represent premiums and deposits less death, surrender and other withdrawal benefits. Net flows for mutual funds represent deposits less withdrawals.

The following table presents a reconciliation of Individual Retirement GAAP premiums to premiums and deposits:

	Three Months Er	Six Months Ended					
	June 30,			June 30,			
(in millions)	 2020	2019		2020	2019		
Premiums	\$ 38 \$	16	\$	79 \$	27		
Deposits	1,759	3,852		4,837	8,027		
Other	(3)	(3)		(6)	(3)		
Premiums and deposits	\$ 1,794 \$	3,865	\$	4,910 \$	8,051		

The following table presents surrenders as a percentage of average reserves:

	Three Months	Ended	Six Months En	nded	
	June 30	),	June 30,		
	2020	2019	2020	2019	
Surrenders as a percentage of average reserves					
Fixed annuities	4.9 %	7.9 %	<b>5.8</b> %	8.0 %	
Variable and index annuities	4.7	6.4	5.5	6.3	

The following table presents reserves for fixed annuities and variable and index annuities by surrender charge category:

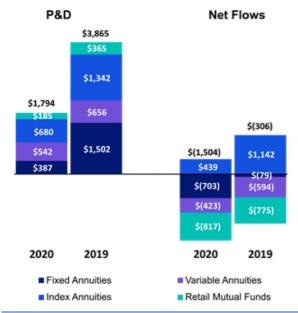
	June 30, 20	)20	December 3	31, 20	019
		Variable			Variable
	Fixed	and Index	Fixed		and Index
(in millions)	Annuities	Annuities	Annuities		Annuities
No surrender charge	\$ 27,248 \$	25,603	\$ 27,804	\$	24,393
Greater than 0% - 2%	2,817	10,127	2,059		9,397
Greater than 2% - 4%	2,564	14,802	3,209		15,296
Greater than 4%	16,209	32,154	16,453		31,833
Non-surrenderable	1,692	553	1,664		525
Total reserves	\$ 50,530 \$	83,239	\$ 51,189	\$	81,444

Individual Retirement annuities are typically subject to a four- to seven-year surrender charge period, depending on the product. For fixed annuities, the proportion of reserves subject to surrender charge at June 30, 2020 was flat compared to December 31, 2019. The slight increase in reserves with no surrender charge for variable and index annuities at June 30, 2020 compared to December 31, 2019 was principally due to normal aging of business.

#### A discussion of the significant variances in premiums and deposits and net flows for each product line follows:

# Individual Retirement Premiums and Deposits (P&D) and Net Flows Three Months Ended June 30,

(in millions)

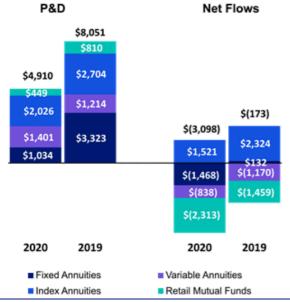


#### Quarterly 2020 and 2019 Comparison

- Fixed Annuities premiums and deposits decreased primarily due to distribution channel disruptions related to COVID-19 and a decline in interest rates. Net flows were negative primarily due to lower deposits partially offset by lower surrenders.
- □ Variable and Index Annuities premiums and deposits decreased primarily due to distribution channel disruptions related to COVID-19. Variable annuity net flows remained negative but improved primarily due to lower surrenders. Index annuity net flows decreased primarily due to lower sales and higher surrenders.
- □ Retail Mutual Funds premiums and deposits decreased due to continued negative industry trends in U.S. actively managed equity funds and underperformance within our largest fund. Net flows remained negative reflecting lower deposits partially offset by lower surrenders and withdrawals.

# Individual Retirement Premiums and Deposits (P&D) and Net Flows Six Months Ended June 30,

(in millions)



#### Year-to-Date 2020 and 2019 Comparison

- ☐ Fixed Annuities premiums and deposits decreased primarily due to distribution channel disruptions related to COVID-19 and a decline in interest rates. Net flows were negative primarily due to lower premiums and deposits partially offset by lower surrenders, compared to positive net flows in the sixmonth period ended June 30, 2019.
- □ Variable and Index Annuities premiums and deposits decreased primarily due to a decrease in index annuity sales due to distribution channel disruptions related to COVID-19 partially offset by higher variable annuity sales. Variable annuity net flows remained negative but improved primarily due to increase in sales and lower surrenders. Index annuity net flows decreased primarily due to lower sales and higher surrenders.
- Retail Mutual Funds premiums and deposits decreased due to continued negative industry trends in U.S. actively managed equity funds and underperformance within our largest fund. Net flows remained negative and deteriorated reflecting lower deposits and higher surrenders.

#### **GROUP RETIREMENT RESULTS**

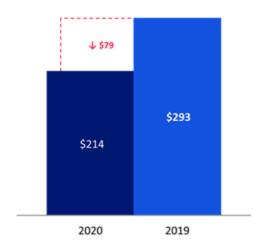
	Th	ree Mon June		nded	Percentage	Six Month June	ded	Percentage	
(in millions)		2020		2019	Change	2020		2019	Change
Revenues:									
Premiums	\$	3	\$	5	(40)%	\$ 9	\$	9	- %
Policy fees		100		106	(6)	209		206	1
Net investment income		541		618	(12)	1,058		1,159	(9)
Advisory fee and other income		68		61	11	130		125	4
Benefits and expenses:									
Policyholder benefits and losses incurred		14		17	(18)	47		27	74
Interest credited to policyholder account balances		279		285	(2)	560		567	(1)
Amortization of deferred policy acquisition costs		4		22	(82)	39		34	15
Non deferrable insurance commissions		28		27	4	56		55	2
Advisory fee expenses		30		24	25	54		47	15
General operating expenses		132		111	19	271		222	22
Interest expense		11		11	-	22		22	-
Adjusted pre-tax income	\$	214	\$	293	(27)%	\$ 357	\$	525	(32)%
Base net investment spread:									
Base yield		4.27	%	4.60 %	(33)bps	4.33	%	4.59 %	(26)bps
Cost of funds		2.64		2.72	(8)	2.66		2.74	(8)
Base net investment spread		1.63	%	1.88 %	(25)bps	1.67	%	1.85 %	(18)bps

#### **Business and Financial Highlights**

Group Retirement is focused on implementing initiatives to grow its business. However, external factors, including increased competition and the consolidation of healthcare providers and other employers in target markets, continue to impact Group Retirement's customer retention. Premiums and deposits decreased in the three- and six-month periods ended June 30, 2020 compared to the same periods in 2019. Net flows remained negative and slightly deteriorated in the three-month period ended June 30, 2020 compared to the same period in the prior year primarily due to lower premiums and deposits partially offset by lower surrenders. Net flows remained negative but improved in the six-month period ended June 30, 2020 compared to the same period in the prior year primarily due to lower surrenders partially offset by lower deposits.

Adjusted pre-tax income decreased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year primarily due to lower investment returns in our alternative investment portfolio including lower private equity returns due to prior year gains from a private equity initial public offering, lower gains on securities for which the fair value option was elected, lower gains on base net investment spread primarily due to lower reinvestment yields, and higher general operating expenses. Partially offsetting these decreases was higher yield enhancement income.

## Group Retirement Adjusted Pre-Tax Income Three Months Ended June 30, (in millions)



#### Quarterly 2020 and 2019 Comparison

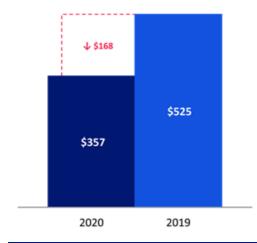
Adjusted pre-tax income decreased primarily due to:

- ☐ lower net investment income, primarily due to lower net investment returns in our alternative investment portfolio including lower private equity returns due to prior year gains from a private equity initial public offering, lower gains on securities for which the fair value option was elected, and lower gains on calls partially offset by higher yield enhancement income;
- higher general operating expenses primarily due to increased legal expenses; and
- decrease in base net investment spread primarily due to lower reinvestment yields and lower accretion partially offset by higher average invested assets.

Partially offsetting these decreases were:

lower variable annuity DAC amortization and reserves due to stronger equity market performance.

## Group Retirement Adjusted Pre-Tax Income Six Months Ended June 30, (in millions)



## Year-to-Date 2020 and 2019 Comparison

Adjusted pre-tax income decreased primarily due to:

- lower net investment income, primarily from lower gains on securities for which the fair value option was elected, lower net investment returns in our alternative investment portfolio driven by lower private equity returns due to prior year gains from a private equity initial public offering and lower hedge fund returns due to widening spreads partially offset by higher yield enhancement income:
- higher general operating expenses primarily due to increased legal expenses;
- higher variable annuity DAC amortization and reserves due to weaker equity market performance;
   and
- decrease in base net investment spread primarily due to lower reinvestment yields and lower accretion partially offset by higher average invested assets and lower interest credited.

## GROUP RETIREMENT GAAP PREMIUMS, PREMIUMS AND DEPOSITS, SURRENDERS AND NET FLOWS

For Group Retirement, premiums primarily represent amounts received on life-contingent payout annuities. Premiums in the three- and six-month periods ended June 30, 2020, which primarily represents immediate annuities, remained flat compared to the same periods in the prior year. Overall, premiums are not a significant driver of the Group Retirement results.

Premiums and deposits is a non-GAAP financial measure that includes, in addition to direct and assumed premiums, deposits received on investment-type annuity contracts, FHLB funding agreements and mutual funds under administration.

Net flows for annuity products included in Group Retirement represent premiums and deposits less death, surrender and other withdrawal benefits. Net flows for mutual funds represent deposits less withdrawals.

## The following table presents a reconciliation of Group Retirement GAAP premiums to premiums and deposits:

	Three Mon June	inded	Six Months Ended June 30,				
(in millions)	2020	2019		2020	2019		
Premiums	\$ 3	\$ 5	\$	9 \$	9		
Deposits	1,667	2,042		3,516	4,101		
Premiums and deposits	\$ 1,670	\$ 2,047	\$	3,525	4,110		

The following table presents Group Retirement surrenders as a percentage of average reserves and mutual funds under administration:

	Three Months	Ended	Six Months E	nded	
	June 30	),	June 30,		
	2020	2019	2020	2019	
Surrenders as a percentage of average reserves and mutual funds	7.3 %	8.4 %	8.2 %	10.2 %	

#### The following table presents reserves for Group Retirement annuities by surrender charge category:

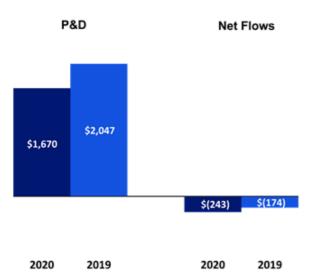
(in millions)	June 30, 2020(a	)	December 31, 2019(a)		
No surrender charge <sup>(b)</sup>	\$ 70,752	\$	71,912		
Greater than 0% - 2%	472		1,140		
Greater than 2% - 4%	607		672		
Greater than 4%	6,088		6,038		
Non-surrenderable	615		614		
Total reserves	\$ 78,534	\$	80,376		

- (a) Excludes mutual fund assets under administration of \$21 billion and \$21.7 billion at June 30, 2020 and December 31, 2019, respectively.
- (b) Group Retirement amounts in this category include general account reserves of approximately \$6.2 billion at both June 30, 2020 and December 31, 2019, which are subject to 20 percent annual withdrawal limitations at the participant level and general account reserves of \$5.5 billion and \$5.4 billion at June 30, 2020 and December 31, 2019, respectively, which are subject to 20 percent annual withdrawal limitations at the plan level.

Group Retirement annuity deposits are typically subject to a five- to seven-year surrender charge period, depending on the product. At June 30, 2020, Group Retirement annuity reserves decreased compared to December 31, 2019 primarily due to weaker equity market performance. The surrender rate in the three- and six-month periods ended June 30, 2020 decreased compared to the same periods in the prior year due to lower individual surrenders. For the six-month period ended June 30, 2020, additional decreases include fewer large plan surrenders compared to the same period in the prior year. At June 30, 2020, Group Retirement annuity reserves with no or low surrender charges decreased compared to December 31, 2019 primarily due to lower equity markets and normal aging of the business.

A discussion of the significant variances in premiums and deposits and net flows follows:

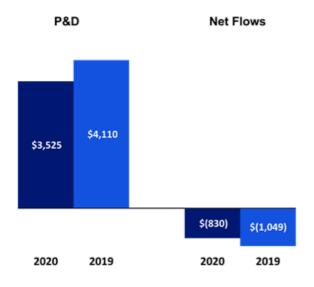
## Group Retirement Premiums and Deposits and Net Flows Three Months Ended June 30, (in millions)



## Quarterly 2020 and 2019 Comparison

Net flows decreased primarily due to decreased deposits partially offset by lower surrenders. External factors including consolidation of healthcare providers and other employers in target markets, along with shorter term impacts from market conditions related to COVID-19, also contributed to the decrease.

## Group Retirement Premiums and Deposits and Net Flows Six Months Ended June 30, (in millions)



#### Year-to-Date 2020 and 2019 Comparison

Net flows remained negative but improved primarily due to lower surrenders partially offset by decreased deposits. There were approximately \$324 million of large plan related surrenders in the six-month period ended June 30, 2020 compared to approximately \$566 million of large plan surrenders for the same period in the prior year. External factors including consolidation of healthcare providers and other employers in target markets, along with shorter term impacts from market conditions related to COVID-19, also contributed to the decrease.

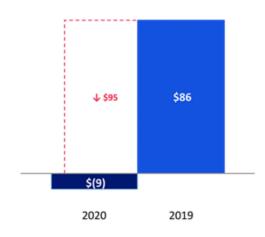
## **LIFE INSURANCE RESULTS**

	Th	ree Mon June		nded	Percentage	Six Montl Jui	Percentage		
(in millions)		2020	2020		Change	 2020		2019	Change
Revenues:									
Premiums	\$	447	\$	425	5 %	\$ 866	\$	820	6 %
Policy fees		375		381	(2)	745		754	(1)
Net investment income		280		335	(16)	571		626	(9)
Other income		11		13	(15)	22		27	(1) (9) (19)
Benefits and expenses:					, ,				` ,
Policyholder benefits and losses incurred		788		731	8	1,497		1,369	9
Interest credited to policyholder account balances		92		92	-	184		184	-
Amortization of deferred policy acquisition costs		60		58	3	121		125	(3)
Non deferrable insurance commissions		28		28	-	55		40	(3) 38
General operating expenses		148		153	(3)	288		294	(2)
Interest expense		6		6	-	13		13	-
Adjusted pre-tax income (loss)	\$	(9)	\$	86	NM%	\$ 46	\$	202	(77)%

## **Business and Financial Highlights**

Life Insurance is focused on selling profitable new products through strategic channels to enhance future returns. Adjusted pre-tax income decreased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year primarily due to higher mortality and lower net investment income partially offset by prior year unfavorable reinsurance valuation allowance.

## Life Insurance Adjusted Pre-Tax Income Three Months Ended June 30, (in millions)



## Quarterly 2020 and 2019 Comparison

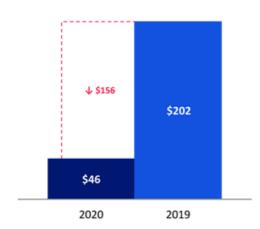
Adjusted pre-tax income decreased primarily due to:

- lower net investment income, primarily due to lower investment returns in the alternative investment portfolio driven by prior year gains from a private equity initial public offering and lower gains on calls; and

Partially offsetting these decreases were:

prior year reinsurance valuation allowance.

Life Insurance Adjusted Pre-Tax Income Six Months Ended June 30, (in millions)



## Year-to-Date 2020 and 2019 Comparison

Adjusted pre-tax income decreased primarily due to:

- higher mortality; and
- Ower net investment income, primarily from lower gains on the alternative investment portfolio driven by lower private equity returns due to prior year gains from a private equity initial public offering, lower hedge fund returns and lower gains on calls.
- Partially offsetting these decreases were:
- prior year unfavorable reinsurance valuation allowance.

#### LIFE INSURANCE GAAP PREMIUMS AND PREMIUMS AND DEPOSITS

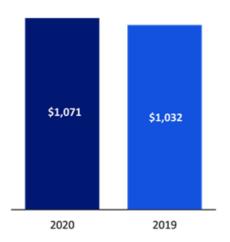
Premiums for Life Insurance represent amounts received on traditional life insurance policies, primarily term life and international life and health. Premiums, excluding the effect of foreign exchange, increased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year. Premiums and deposits for Life Insurance is a non-GAAP financial measure that includes direct and assumed premiums as well as deposits received on universal life insurance.

The following table presents a reconciliation of Life Insurance GAAP premiums to premiums and deposits:

		Three Months Ended June 30,							
(in millions)		2020	2019		2020	2019			
Premiums	\$	447 \$	425	\$	866 \$	820			
Deposits		420	413		822	819			
Other		204	194		398	388			
Premiums and deposits	\$	1,071 \$	1,032	\$	2,086 \$	2,027			
100 110 10 1 0000 5 10 0	•					,			

## A discussion of the significant variances in premiums and deposits follows:

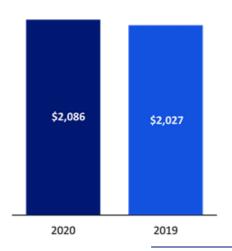
Life Insurance Premiums and Deposits Three Months Ended June 30, (in millions)



## Quarterly 2020 and 2019 Comparison

Premiums and deposits, excluding the effect of foreign exchange, increased primarily due to growth in international life and group premiums.

Life Insurance Premiums and Deposits Six Months Ended June 30, (in millions)



## Year-to-Date 2020 and 2019 Comparison

Premiums and deposits, excluding the effect of foreign exchange, increased primarily due to growth in international life and group premiums.

## **INSTITUTIONAL MARKETS RESULTS**

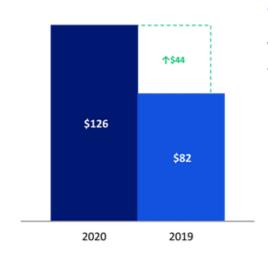
	TI	nree Mon June		Percentage	Six Montl June	Percentage		
(in millions)		2020	2019	Change	2020		2019	Change
Revenues:								
Premiums	\$	1,089	\$ 152	NM%	\$ 1,846	\$	971	90 %
Policy fees		40	43	(7)	80		84	(5)
Net investment income		262	223	17	482		434	11
Benefits and expenses:								
Policyholder benefits and losses incurred		1,155	222	420	1,995		1,109	80
Interest credited to policyholder account balances		80	87	(8)	160		176	(9)
Amortization of deferred policy acquisition costs		1	1	-	2		2	`-´
Non deferrable insurance commissions		7	7	-	14		15	(7) 13
General operating expenses		19	16	19	35		31	13
Interest expense		3	3	-	6		6	-
Adjusted pre-tax income	\$	126	\$ 82	54 %	\$ 196	\$	150	31 %

## **Business and Financial Highlights**

Institutional Markets continued to opportunistically grow its portfolio, which partially drove the increase in net investment income including higher yield enhancement income. Product distribution continues to be strong and the business is focused on maintaining pricing discipline.

# Institutional Markets Adjusted Pre-Tax Income Three Months Ended June 30,

(in millions)



## Quarterly 2020 and 2019 Comparison

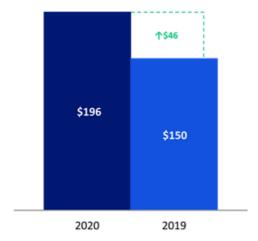
Increases in premiums and policyholder benefits were primarily due to pension risk transfer business written in 2020 compared to 2019.

Adjusted pre-tax income increased primarily due to:

- higher net investment income from higher yield enhancement income partially offset by lower alternative investment returns including prior year gains from a private equity initial public offering; and
- decrease in interest crediting resulting from impact of low interest rates on floating-rate GICs and related hedging.

# Institutional Markets Adjusted Pre-Tax Income Six Months Ended June 30,

(in millions)



#### Year-to-Date 2020 and 2019 Comparison

Increases in premiums and policyholder benefits were primarily due to pension risk transfer business written in 2020 compared to 2019.

Adjusted pre-tax income increased primarily due to:

- ☐ higher net investment income from a higher level of yield enhancement income and growth in reserves partially offset by lower alternative investment returns including prior year gains from a private equity initial public offering;
- decrease in interest crediting results from impact of lower interest rates on floating-rate GICs and related hedging; and
- favorable mortality experience.

#### INSTITUTIONAL MARKETS GAAP PREMIUMS AND PREMIUMS AND DEPOSITS

Premiums for Institutional Markets primarily represent amounts received on pension risk transfer or structured settlement annuities with life contingencies. Premiums increased in the three- and six-month periods ended June 30, 2020 compared to the same periods in the prior year primarily driven by the pension risk transfer business (direct and assumed reinsurance) written in 2020.

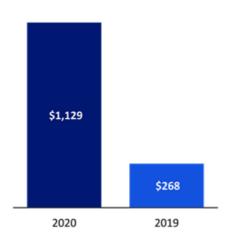
Premiums and deposits for Institutional Markets is a non-GAAP financial measure that includes direct premiums as well as deposits received on investment-type annuity contracts, including GICs. Deposits also include FHLB funding agreements.

The following table presents a reconciliation of Institutional Markets GAAP premiums to premiums and deposits:

	Three Months End	ded	Six Months Ended			
	June 30, 2020 2019					
(in millions)	2020	<b>2020</b> 2				
Premiums	\$ 1,089 \$	152	\$	1,846 \$	971	
Deposits	33	108		185	394	
Other	7	8		15	15	
Premiums and deposits	\$ 1,129 \$	268	\$	2,046 \$	1,380	

## A discussion of the significant variances in premiums and deposits follows:

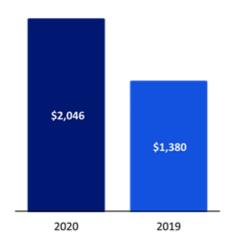
Institutional Markets Premiums and Deposits
Three Months Ended June 30,
(in millions)



## Quarterly 2020 and 2019 Comparison

Premiums and deposits increased due to higher pension risk transfer (direct and assumed reinsurance) sales partially offset by lower deposits on GICs.

## Institutional Markets Premiums and Deposits Six Months Ended June 30, (in millions)



## Year-to-Date 2020 and 2019 Comparison

Premiums and deposits increased due to higher pension risk transfer (direct and assumed reinsurance) sales partially offset by lower deposits on GICs.

## **Other Operations**

Other Operations consists of income from assets held by AIG Parent and other corporate subsidiaries, general operating expenses not attributable to AIG reporting segments, certain compensation expenses attributable to Other Operations and reporting segments, amortization of value of distribution network acquired related to the Validus and Glatfelter acquisitions, and interest expense attributable to AIG long-term debt as well as debt associated with consolidated investment entities. Other Operations also includes Blackboard – a subsidiary focused on delivering commercial insurance solutions using digital technology, data analytics and automation. At the end of March 2020, Blackboard was placed into run-off.

## **OTHER OPERATIONS RESULTS**

	Th	ree Mont		ded		Six Month		d	
		June	30,		Percentage	 June	2019	Percentage	
(in millions)		2020		2019	Change	2020	2020		Change
Revenues:									
Premiums	\$	18	\$	13	38 %	\$ 33	\$	25	32 %
Net investment income:									
Interest and dividends - available for sale securities		(4)		30	NM	22		57	(61)
Interest and dividends - fair value option securities		6		(1)	NM	(2)		3	NM
Other investment income - consolidated investment entities		(40)		42	NM	54		95	(43)
Other investment income		17		36	(53)	33		55	(40)
Total net investment income		(21)		107	NM	107		210	(49)
Other income		18		24	(25)	37		48	(23)
Total adjusted revenues		15		144	(90)	177		283	(37)
Benefits, losses and expenses:									
Policyholder benefits and losses incurred		18		10	80	29		14	107
Acquisition expenses - amortization of deferred policy									
acquisition costs		5		4	25	9		9	-
General operating expenses		222		225	(1)	502		439	14
Interest expense:									
Interest - corporate		269		264	2	528		524	1
Interest - other (primarily consolidated investment entities)*		60		56	7	119		99	20
Total interest expense		329		320	3	647		623	4
Total benefits, losses and expenses		574		559	3	1,187		1,085	9
Adjusted pre-tax loss before consolidation and									
eliminations		(559)		(415)	(35)	(1,010)		(802)	(26)
Consolidation, eliminations and other adjustments		49		(56)	NM	(35)		(126)	72
Adjusted pre-tax loss	\$	(510)	\$	(471)	(8)%	\$ (1,045)	\$	(928)	(13)%

## Adjusted pre-tax income (loss) by activities:

Corporate (Parent and Service Companies):						
General operating expenses	\$ (194)	\$ (195)	1 %	\$ (438) \$	(376)	(16)%
Interest expense	(269)	(264)	(2)	(528)	(524)	(1)
All other income (expense), net	(1)	62	NM	19	103	(82)
Total Corporate (Parent and Service Companies)	(464)	(397)	(17)	(947)	(797)	(19)
Consolidated investment portfolio	(81)	(1)	NM	(33)	21	NM
Blackboard	(14)	(17)	18	(30)	(26)	(15)
Consolidation, eliminations and other adjustments:						
Consolidation, eliminations and other						
adjustments - consolidated investment entities	63	(56)	NM	(41)	(148)	72
Consolidation, eliminations and other adjustments - other	(14)	-	NM	6	22	(73)
Total consolidation, eliminations and other adjustments	49	(56)	NM	(35)	(126)	72
Adjusted pre-tax loss	\$ (510)	\$ (471)	(8)%	\$ (1,045) \$	(928)	(13)%

<sup>\*</sup> Interest expense-other primarily represents interest expense on consolidated investment entities of \$41 million and \$43 million in the three-month periods ended June 30, 2020 and 2019, respectively, and \$87 million and \$74 million in the six-month periods ended June 30, 2020 and 2019, respectively, and costs of derivatives used to economically hedge foreign denominated debt of \$9 million and \$10 million in the three-month periods ended June 30, 2020 and 2019, respectively, and \$21 million and \$19 million in the six-month periods ended June 30, 2020 and 2019, respectively.

## **QUARTERLY 2020 AND 2019 COMPARISON**

Adjusted	pre-tax	loss	increased	primarily	v due	to

lower net investment income associated with consolidated investment entities.

## YEAR-TO-DATE 2020 AND 2019 COMPARISON

Adjusted pre-tax loss increased primarily due to:

- [] lower net investment income associated with consolidated investment entities.
- ☐ higher corporate general operating expenses due to higher employee related costs and professional fees; and
- higher interest expenses driven by debt associated with consolidated investment entities.

## Legacy Portfolio

Legacy Portfolio represents exited or discontinued product lines, policy forms or distribution channels. On June 2, 2020, we completed the sale of a controlling interest in Fortitude Holdings, which from February 2018 through the sale date was included in our Legacy Portfolio results.

- Legacy Life and Retirement Run-Off Lines Reserves consist of certain structured settlements, pension risk transfer annuities and single premium immediate annuities written prior to April 2012. Also includes exposures to whole life, long-term care and exited accident & health product lines. As of June 30, 2020, we have established reinsurance assets associated with the ceded reserves and the corresponding funds withheld liability.
- Legacy General Insurance Run-Off Lines Reserves consist of excess workers' compensation, environmental exposures and exposures to other products within General Insurance that are no longer actively marketed. Also includes the remaining reserves in Eaglestone Reinsurance Company. As of June 30, 2020, we have established reinsurance assets associated with the ceded reserves and the corresponding funds withheld liability.
- Legacy Investments Includes investment classes that we have placed into run-off including holdings in direct investments as well as investments in global capital markets and global real estate.

## **BUSINESS STRATEGY**

For Legacy insurance lines, securing the interests of our policyholders and insureds is paramount. We have considered and continue to evaluate the following strategies for these lines:

- · Third-party and affiliated reinsurance and retrocessions to improve capital efficiency.
- · Commutations of assumed reinsurance and direct policy buy-backs.
- Enhanced insured policyholder options and claims resolution strategies.
- · Enhanced asset liability management and expense management.

For Legacy investments, our business strategy is to maximize liquidity to AIG Parent and minimize book value impairments while sourcing for our insurance companies attractive assets for their portfolios.

#### SALE OF FORTITUDE HOLDINGS

On June 2, 2020, we completed the Majority Interest Fortitude Sale. AIG established Fortitude Re, a wholly owned subsidiary of Fortitude Holdings, in 2018 in a series of reinsurance transactions related to AIG's Legacy Portfolio. As of June 30, 2020, approximately \$30.5 billion of reserves from AIG's Legacy Life and Retirement Run-Off Lines and approximately \$4.1 billion of reserves from AIG's Legacy General Insurance Run-Off Lines, related to business written by multiple wholly-owned AIG subsidiaries had been ceded to Fortitude Re under these reinsurance transactions. As of closing of the Majority Interest Fortitude Sale, these reinsurance transactions are no longer considered affiliated transactions and Fortitude Re is the reinsurer of the majority of AIG's Legacy Portfolio. As these reinsurance transactions are structured as modified coinsurance and loss portfolio transfers with funds withheld, following the closing of the Majority Interest Fortitude Sale, AIG continues to reflect the invested assets, which consist mostly of available for sale securities, supporting Fortitude Re's obligations, in AIG's financial statements.

AIG sold a 19.9 percent ownership interest in Fortitude Holdings to TCG, an affiliate of Carlyle, in the 2018 Fortitude Sale. As a result of completion of the Majority Interest Fortitude Sale, Carlyle FRL purchased from AIG a 51.6 percent ownership interest in Fortitude Holdings and T&D purchased from AIG a 25 percent ownership interest in Fortitude Holdings; AIG retained a 3.5 percent ownership interest in Fortitude Holdings and one seat on its Board of Managers. The \$2.2 billion of proceeds received by AIG at closing include (i) the \$1.8 billion under the Majority Interest Fortitude Sale, which is subject to a post-closing purchase price adjustment pursuant to which AIG will pay Fortitude Re for certain adverse development in property casualty related reserves, based on an agreed methodology, that may occur on or prior to December 31, 2023, up to a maximum payment of \$500 million; and (ii) a \$383 million purchase price adjustment from Carlyle FRL and T&D, corresponding to their respective portions of a proposed \$500 million non-pro rata distribution from Fortitude Holdings that was not received by AIG prior to the closing.

AIG recorded a total after-tax reduction to total AIG shareholders' equity of \$4.3 billion related to the sale of the majority interest in and deconsolidation of Fortitude Holdings. The impact to equity is primarily due to a \$6.7 billion after-tax loss partially offset by a \$2.4 billion increase in accumulated other comprehensive income (AOCI) due to the release of shadow adjustments primarily related to future policy benefits. The \$6.7 billion after-tax loss is comprised of (i) a \$2.7 billion loss related to the write-off of prepaid insurance assets and DAC upon deconsolidation of Fortitude Holdings and (ii) \$4.0 billion related to the loss on the sale primarily as a result of increases in Fortitude Holdings' equity principally related to mark to market movements since the December 31, 2018 date as of which Fortitude Holdings' equity was calculated for purposes of the purchase price determination.

In connection with the Majority Interest Fortitude Sale, AIG, Fortitude Holdings, and TCG have agreed that, effective as of the closing, (i) AIG's investment commitment targets under the 2018 Fortitude Sale (whereby AIG had agreed to invest certain amounts into various Carlyle strategies and to make certain minimum investment management fee payments by November 2021) have been assumed by Fortitude Holdings and AIG has been released therefrom, (ii) the purchase price adjustment that AIG had agreed to provide TCG in the 2018 Fortitude Sale (whereby AIG had agreed to reimburse TCG for adverse development in property casualty related reserves, based on an agreed methodology, that may occur on or prior to December 31, 2023, up to the value of TCG's investment in Fortitude Holdings) has been terminated, and (iii) TCG remains obligated to pay AIG \$115 million of deferred consideration upon settlement of the post-closing purchase price adjustment referred to above. This latter amount is composed of \$95 million of deferred consideration contemplated as part of the 2018 Fortitude Sale, together with \$19.9 million in respect of TCG's 19.9 percent share of the unpaid portion of the \$500 million non-pro rata dividend to be paid to AIG under the 2018 Fortitude Sale (TCG paid \$79.6 million to AIG on May 26, 2020). In addition, the 2018 Capital Maintenance Agreement between AIG and Fortitude Re and the letters of credit issued in support of Fortitude Re and subject to reimbursement by AIG in the event of a drawdown were terminated as of the closing of the Majority Interest Fortitude Sale. Upon closing of the Majority Interest Fortitude Sale, AIG entered into a transition services agreement with Fortitude Holdings for the provision of transition services for a period after closing, and letter of credit agreements with certain financial institutions, which issued letters of credit in support of certain General Insurance subsidiaries that have reinsurance agreements in place with Fortitude Re in the amount of \$600 million. These

Following closing, AIG contributed \$700 million of the proceeds of the Majority Interest Fortitude Sale to certain of its General Insurance subsidiaries and \$135 million of the proceeds of the Majority Interest Fortitude Sale to certain of its Life and Retirement subsidiaries.

Legacy results include the impact of Fortitude Re through the date of deconsolidation on June 2, 2020, representing two and five months of operational results, respectively, for the three- and six-month periods ended June 30, 2020 subsequent to deconsolidation.

For further discussion on the sale of Fortitude Holdings see Note 7 to the Condensed Consolidated Financial Statements.

AIG | Second Quarter 2020 Form 10-Q 139

## **LEGACY PORTFOLIO RESULTS**

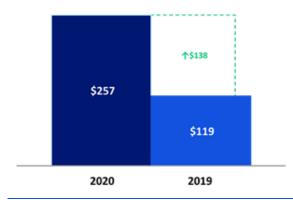
	T	ree Mon June	inded	Percentage	Six Month June	Percentage	
(in millions)		2020	2019	Change	2020	2019	Change
Revenues:							
Premiums	\$	76	\$ 127	(40)%	\$ 200	\$ 245	(18)
Policy fees		29	32	(9)	58	62	(6)
Net investment income		631	603	5	758	1,178	(36)
Other income (loss)		(17)	(22)	23	(33)	(39)	15
Total adjusted revenues		719	740	(3)	983	1,446	(32)
Benefits, losses and expenses:							
Policyholder benefits and losses and loss adjustment							
expenses incurred		341	474	(28)	848	906	(6)
Interest credited to policyholder account balances		45	54	(17)	96	108	(11)
Amortization of deferred policy acquisition costs		11	14	(21)	29	32	(9)
General operating and other expenses		61	74	(18)	113	159	(29)
Interest expense		4	5	(20)	8	10	(20)
Total benefits, losses and expenses		462	621	(26)	1,094	1,215	(10)
Adjusted pre-tax income (loss)	\$	257	\$ 119	116 %	\$ (111)	\$ 231	NM
Adjusted pre-tax income (loss) by type:							
General Insurance Run-Off Lines	\$	10	\$ 43	(77)%	\$ 46	\$ 58	(21)
Life and Retirement Run-Off Lines		13	38	(66)	(120)	125	NM
Legacy Investments		234	38	NM	(37)	48	NM
Adjusted pre-tax income (loss)	\$	257	\$ 119	116 %	\$ (111)	\$ 231	NM
						June 30,	December 31,
(in millions)						2020	2019
Selected Balance Sheet Data				·			
Legacy Investments, net of related debt						\$ 1,021	\$ 2,002
Legacy General Insurance run-off reserves						1,403	5,409
Legacy Life and Retirement run-off reserves						7,739	38,728

#### **Business and Financial Highlights**

Legacy insurance lines, including those ceded to Fortitude Re, continue to run-off as anticipated for Legacy General Insurance and Legacy Life and Retirement Run-Off Lines. Legacy investments have been reduced significantly over the last several years declining from \$6.7 billion at December 31, 2016 to \$1.0 billion at June 30, 2020. The remaining Legacy investments primarily include structured credit junior notes for which we have elected the fair value option and real estate investments.

**Legacy Portfolio Adjusted Pre-Tax Income** Three Months Ended June 30, (in millions)





#### Quarterly 2020 and 2019 Comparison

Adjusted pre-tax income increased due to:

- ☐ Increase in Legacy Investment earnings due to higher gains on fair value option portfolios. This increase was partially offset by:
- Lower Legacy General Insurance earnings due to a decrease in favorable prior year development; and
- Lower Legacy Life and Retirement earnings due to lower net investment income, primarily from lower returns from private equity funds and unfavorable mortality experience.

## **Legacy Portfolio Adjusted Pre-Tax Income** Six Months Ended June 30, (in millions)



#### Year-to-Date 2020 and 2019 Comparison

Legacy Portfolio recorded an adjusted pre-tax loss in the six months ended June 30, 2020 compared to income in the prior-year period due to:

- Lower Legacy Life and Retirement earnings due to lower net investment income, primarily from lower returns from hedge funds and unfavorable mortality experience.
- Lower Legacy Investment earnings due to losses on fair value option portfolios compared to gains in the same period in the prior year; and
- Lower Legacy General Insurance earnings due to a decrease in favorable prior year development.

## Investments

## **OVERVIEW**

Our investment strategies are tailored to the specific business needs of each operating unit by targeting an asset allocation mix that provides diversification from an asset class, sector, issuer, and geographic perspective. The primary objectives are generation of investment income, preservation of capital, liquidity management and growth of surplus. The majority of assets backing our insurance liabilities consist of fixed maturity securities.

The impact of COVID-19 is evolving rapidly and will depend upon the scope, severity and duration of the crisis as well as the actions taken by governments, legislative bodies or regulators and other third parties in response, all of which are continuing to evolve and are subject to continuing uncertainty. Adverse changes and developments affecting the global economy, including a significant global economic slowdown, and increased financial market volatility have had near-term and long-term negative effects on our overall investment portfolio. Within our diversified investment portfolio, there has been exposures to certain segments of the economy significantly affected by the crisis, which has resulted in the recognition of credit losses and increases in our allowance for credit losses, and further recognition of credit losses and increases in our allowances for credit losses could result if businesses remain closed (or are closed again due to a second wave of infections) and the impact of the crisis on the global economy worsens.

INVESTMENT HIGHLIGHTS IN THE SIX MONTHS ENDED JUNE 30. 2020
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Net unrealized gains in our available for sale portfolio increased to approximately \$21.4 billion as of June 30, 2020 from approximately \$17.9 billion as of December 31, 2019.
We continued to make investments in structured securities and other fixed maturity securities with favorable risk compared to return characteristics to improve yields and increase net investment income.
We experienced lower investment returns due to losses in our alternative investments and fair value option equity security holdings due to significant volatility and declines in equity markets in the six-month period ended June 30, 2020, and lower income from fixed maturity securities for which the fair value option was elected due to a widening of credit spreads in the current period. This compares to the same period in the prior year where we experienced gains in our alternative investments, which included income from an initial public offering of a holding in the private equity portfolio, and gains on fair value options equity security holdings as a result of robust equity market returns, and higher gains in our fixed maturities securities portfolio for which we elected the fair value option due to a drop in rates and narrowing credit spreads.
Blended investment yields on new investments were lower than blended rates on investments that were sold, matured or called.

A drop in interest rates was partially offset by a widening of credit spreads that resulted in a net unrealized gain movement in our investment portfolio.

## **Investment Strategies**

Investment strategies are assessed at the business segment level and involve considerations that include local and general market conditions, duration and cash flow management, risk appetite and volatility constraints, rating agency and regulatory capital considerations, and tax and legal investment limitations.

☐ Implemented (CECL) Current Expected Credit Losses, the new credit loss accounting standard, in the first guarter of 2020.

Some of our key investment strategies are as follows:

Our fundamental strategy across the portfolios is to seek investments with similar characteristics to the associated insurance liabilities to the extent
practicable. AIG embeds Environmental, Social and Governance (ESG) considerations in its fundamental investment analysis of the companies or
projects we invest in to ensure that they have sustainable earnings over the full term of our investment. AIG considers internal and external factors and
evaluates changes in consumer behavior, industry trends related to ESG factors as well as the ability of the management of companies to respond
appropriately to these changes in order to maintain their competitive advantage.

We seek to originate investments that offer enhanced yield through illiquidity premiums, such as private placements and commercial mortgage loans,
which also add portfolio diversification. These assets typically afford credit protections through covenants, ability to customize structures that meet our
insurance liability needs, and deeper due diligence given information access.

ITEM 2 | Investments

- ☐ Given our global presence, we have access to assets that provide diversification from local markets. To the extent we purchase these investments, we generally hedge the currency risk using derivatives, which could provide opportunities to earn higher risk adjusted returns compared to assets in the functional currency.
- ☐ AIG Parent, included in Other Operations, actively manages its assets and liabilities in terms of products, counterparties and duration. AIG Parent's liquidity sources are held primarily in the form of cash, short-term investments and publicly traded, investment grade rated fixed maturity securities that can be readily monetized through sales or repurchase agreements. These securities allow us to diversify sources of liquidity while reducing the cost of maintaining sufficient liquidity.
- Usthin the U.S., the Life and Retirement and General Insurance investments are generally split between reserve backing and surplus portfolios.
  - Insurance reserves are backed by mainly investment grade fixed maturity securities that meet our duration, current risk-return, tax, liquidity, credit
    quality and diversification objectives. We assess asset classes based on their fundamental risk, including credit (public and private), commercial real
    estate and residential real estate regardless of whether such investments are bonds, loans, or structured products.
  - Surplus investments seek to enhance portfolio returns and are generally comprised of a mix of fixed maturity investment grade and below investment grade securities and various alternative asset classes, including private equity, real estate equity, and hedge funds. Over the past few years, hedge fund investments have been reduced with more emphasis given to private equity, real estate and below investment grade credit.
- Outside of the U.S., fixed maturity securities held by insurance companies consist primarily of high-grade securities generally denominated in the currencies of the countries in which we operate.

#### **Asset Liability Management**

The investment strategy within the General Insurance companies focuses on growth of surplus, maintenance of sufficient liquidity for unanticipated insurance claims, and preservation of capital. General Insurance invests primarily in fixed maturity securities issued by corporations, municipalities and other governmental agencies; structured securities collateralized by, among other assets, residential and commercial real estate; and commercial mortgage loans. Fixed maturity securities of the General Insurance companies' North America operations have an average duration of 3.3 years. Fixed maturity securities of the General Insurance companies' international operations have an average duration of 4.3 years.

While invested assets backing reserves of the General Insurance companies are primarily invested in conventional liquid fixed maturity securities, we have continued to allocate to asset classes that offer higher yields through structural and illiquidity premiums, particularly in our North America operations. In addition, we continue to invest in both fixed rate and floating rate asset-backed investments to manage our exposure to potential changes in interest rates and inflation. We seek to diversify the portfolio across asset classes, sectors, and issuers to mitigate idiosyncratic portfolio risks.

In addition, a portion of the surplus of General Insurance is invested in a diversified portfolio of alternative investments that seek to balance liquidity, volatility and growth of surplus. There is a higher allocation to equity-oriented investments in General Insurance surplus relative to other AIG portfolios given the underlying inflation risks inherent in that business. Although these alternative investments are subject to periodic earnings fluctuations, they have historically achieved yields in excess of the fixed maturity portfolio yields and have provided added diversification to the broader portfolio.

The investment strategy of the Life and Retirement companies is to provide net investment income to back liabilities that result in stable distributable earnings and enhance portfolio value, subject to asset liability management, capital, and regulatory constraints.

The Life and Retirement companies use asset-liability management as a primary tool to monitor and manage risk in their businesses. The Life and Retirement companies maintain a diversified, high- to-medium quality portfolio of fixed maturity securities issued by corporations, municipalities and other governmental agencies; structured securities collateralized by, among other assets, residential and commercial real estate; and commercial mortgage loans that, to the extent practicable, match the duration characteristics of the liabilities. The investment portfolio of each product line is tailored to the specific characteristics of its insurance liabilities, and as a result, duration varies between distinct portfolios. The interest rate environment has a direct impact on the asset liability management profile of the businesses, and an extended low interest rate environment may result in a lengthening of liability durations from initial estimates, primarily due to lower lapses, which may require us to further extend the duration of the investment portfolio. A further lengthening of the portfolio will be assessed in the context of available market opportunities as longer duration markets may not provide similar diversification benefits as shorter duration markets.

Fixed maturity securities of the Life and Retirement companies' domestic operations have an average duration of 8.5 years. We seek to diversify the portfolio across asset classes, sectors, and issuers to mitigate idiosyncratic portfolio risks.

In addition, the Life and Retirement companies seek to enhance surplus portfolio returns through investments in a diversified portfolio of alternative investments. Although these alternative investments are subject to periodic earnings fluctuations, they have historically achieved yields in excess of the fixed maturity portfolio yields.

#### NAIC Designations of Fixed Maturity Securities

The Securities Valuation Office (SVO) of the NAIC evaluates the investments of U.S. insurers for statutory reporting purposes and assigns fixed maturity securities to one of six categories called 'NAIC Designations.' In general, NAIC Designations of '1' highest quality, or '2' high quality, include fixed maturity securities considered investment grade, while NAIC Designations of '3' through '6' generally include fixed maturity securities referred to as below investment grade. The NAIC has adopted revised rating methodologies for certain structured securities, including non-agency RMBS and CMBS, which are intended to enable a more precise assessment of the value of such structured securities and increase the accuracy in assessing expected losses to better determine the appropriate capital requirement for such structured securities. These methodologies result in an improved NAIC Designation for such securities compared to the rating typically assigned by the three major rating agencies. The following tables summarize the ratings distribution of AIG subsidiaries fixed maturity security portfolio by NAIC Designation, and the distribution by composite AIG credit rating, which is generally based on ratings of the three major rating agencies.

For a full description of the composite AIG credit ratings see — Credit Ratings.

#### The following table presents the fixed maturity security portfolio categorized by NAIC Designation, at fair value:

June 30, 2020 (in millions)									
								Total	
			Total					Below	
			Investment					Investment	
NAIC Designation	1	2	Grade	3	4	5	6	Grade	Total
Other fixed maturity securities	\$ 98,732	\$ 78,427	\$ 177,159	\$ 8,769	\$ 6,450	\$ 1,591	\$ 109	\$ 16,919	\$194,078
Mortgage-backed, asset-backed and collateralized	63,279	3,827	67,106	311	62	123	2,246	2,742	69,848
Total <sup>*</sup>	\$ 162,011	\$ 82,254	\$ 244,265	\$ 9,080	\$ 6,512	\$ 1,714	\$ 2,355	\$ 19,661	\$263,926

<sup>\*</sup> Excludes \$16 million of fixed maturity securities for which no NAIC Designation is available.

## The following table presents the fixed maturity security portfolio categorized by composite AIG credit rating, at fair value:

June 30, 2020								
(in millions)								
							Total	
			Total				Below	
			Investment			CCC and	Investment	
Composite AIG Credit Rating	AAA/AA/A	BBB	Grade	BB	В	Lower	Grade	Total
Other fixed maturity securities	\$ 101,519 \$	75,163 \$	176,682	\$ 8,599 \$	6,652 \$	2,145 \$	17,396 \$	194,078
Mortgage-backed, asset-backed and collateralized	53,561	4,215	57,776	727	349	10,996	12,072	69,848
Total <sup>*</sup>	\$ 155,080 \$	79,378 \$	234,458	\$ 9,326 \$	7,001 \$	13,141 \$	29,468 \$	263,926

Excludes \$16 million of fixed maturity securities for which no NAIC Designation is available.

## **Credit Ratings**

At June 30, 2020, approximately 89 percent of our fixed maturity securities were held by our domestic entities. Approximately 16 percent of these securities were rated AAA by one or more of the principal rating agencies, and approximately 12 percent were rated below investment grade or not rated. Our investment decision process relies primarily on internally generated fundamental analysis and internal risk ratings. Third-party rating services' ratings and opinions provide one source of independent perspective for consideration in the internal analysis.

Moody's Investors Service Inc. (Moody's), Standard & Poor's Financial Services LLC, a subsidiary of S&P Global Inc. (S&P), or similar foreign rating services rate a significant portion of our foreign entities' fixed maturity securities portfolio. Rating services are not available for some foreign-issued securities. Our Credit Risk Management department closely reviews the credit quality of the foreign portfolio's non-rated fixed maturity securities. At June 30, 2020, approximately 25 percent of such investments were either rated AAA or, on the basis of our internal analysis, were equivalent from a credit standpoint to securities rated AAA, and approximately 5 percent were below investment grade or not rated. Approximately 29 percent of the foreign entities' fixed maturity securities portfolio is comprised of sovereign fixed maturity securities supporting policy liabilities in the country of issuance.

#### **Composite AIG Credit Ratings**

With respect to our fixed maturity securities, the credit ratings in the table below and in subsequent tables reflect: (i) a composite of the ratings of the three major rating agencies, or when agency ratings are not available, the rating assigned by the NAIC SVO (99 percent of total fixed maturity securities), or (ii) our equivalent internal ratings when these investments have not been rated by any of the major rating agencies or the NAIC. The "Non-rated" category in those tables consists of fixed maturity securities that have not been rated by any of the major rating agencies, the NAIC or us.

For a discussion of credit risks associated with Investments see Enterprise Risk Management.

The following table presents the composite AIG credit ratings of our fixed maturity securities calculated on the basis of their fair value:

	Available for	r Sale		Other			Total					
	 June 30,	De	cember 31,	June 30,	Dece	ember 31,		June 30,		December 31,		
(in millions)	2020		2019	2020		2019		2020		2019		
Rating:												
Other fixed maturity												
securities												
AAA	\$ 11,080	\$	11,821	\$ 1,870	\$	2,121	\$	12,950	\$	13,942		
AA	32,828		31,141	42		· -		32,870		31,141		
Α	55,688		49,437	11		11		55,699		49,448		
BBB	75,162		75,598	_		-		75,162		75,598		
Below investment grade	16,530		15,905	_		7		16,530		15,912		
Non-rated	883		1,301	_		-		883		1,301		
Total	\$ 192,171	\$	185,203	\$ 1,923	\$	2,139	\$	194,094	\$	187,342		
Mortgage-backed, asset-	•							•				
backed and collateralized												
AAA	\$ 30,989	\$	29,419	\$ 381	\$	365	\$	31,370	\$	29,784		
AA	15,103		14,816	202		201		15,305		15,017		
Α	6,745		6,861	142		165		6,887		7,026		
BBB	3,870		4,154	346		98		4,216		4,252		
Below investment grade	9,578		10,575	2,209		3,630		11,787		14,205		
Non-rated	49		58	234		84		283		142		
Total	\$ 66,334	\$	65,883	\$ 3,514	\$	4,543	\$	69,848	\$	70,426		
Total												
AAA	\$ 42,069	\$	41,240	\$ 2,251	\$	2,486	\$	44,320	\$	43,726		
AA	47,931		45,957	244		201		48,175		46,158		
Α	62,433		56,298	153		176		62,586		56,474		
BBB	79,032		79,752	346		98		79,378		79,850		
Below investment grade	26,108		26,480	2,209		3,637		28,317		30,117		
Non-rated	932		1,359	234		84		1,166		1,443		
Total	\$ 258,505	\$	251,086	\$ 5,437	\$	6,682	\$	263,942	\$	257,768		

#### **Available-for-Sale Investments**

The following table presents the fair value of our available-for-sale securities:

	Fair Value at June 30.	Fair Value at December 31,
(in millions)	2020	2019
Bonds available for sale:		
U.S. government and government sponsored entities	\$ 4,802	\$ 5,380
Obligations of states, municipalities and political subdivisions	15,996	15,318
Non-U.S. governments	14,608	14,869
Corporate debt	156,765	149,636
Mortgage-backed, asset-backed and collateralized:		
RMBS	33,112	32,805
CMBS	14,999	14,430
CDO/ABS	18,223	18,648
Total mortgage-backed, asset-backed and collateralized	66,334	65,883
Total bonds available for sale*	\$ 258,505	\$ 251,086

At June 30, 2020 and December 31, 2019, the fair value of bonds available for sale held by us that were below investment grade or not rated totaled \$27.0 billion and \$27.8 billion, respectively.

The following table presents the fair value of our aggregate credit exposures to non-U.S. governments for our fixed maturity securities:

	Jun	e 30,	De	ecember 31,
(in millions)		2020		2019
Japan	\$ 1	,628	\$	1,651
Canada		909		989
France		852		1,013
United Kingdom		757		638
Germany		634		593
Indonesia		536		589
United Arab Emirates		489		494
Israel		477		399
Norway		391		410
Qatar		369		353
Other	7	,566		7,740
Total	\$ 14	,608	\$	14,869
	AIG	Second Quart	er 2020 Fo	orm 10-Q <b>145</b>

The following table presents the fair value of our aggregate European credit exposures by major sector for our fixed maturity securities:

		J	une	30, 2020				
				Non-			Dece	ember 31
		Financial		Financial	Structured			2019
(in millions)	Sovereign	Institution		Corporates	Products	Total		Tota
Euro-Zone countries:								
France	\$ 852	\$ 1,796	\$	1,601	\$ -	\$ 4,249	\$	4,304
Germany	634	161		2,626	-	3,421		3,329
Netherlands	282	1,020		1,144	101	2,547		2,626
Ireland	44	131		424	1,360	1,959		2,132
Belgium	162	237		1,081	_	1,480		1,254
Spain	24	280		706	-	1,010		1,122
Luxembourg	91	239		347	-	677		381
Italy	2	104		364	-	470		482
Austria	159	3		-	-	162		164
Finland	79	43		39	-	161		192
Other Euro-Zone	476	69		233	-	778		826
Total Euro-Zone	\$ 2,805	\$ 4,083	\$	8,565	\$ 1,461	\$ 16,914	\$	16,812
Remainder of Europe:								
United Kingdom	\$ 757	\$ 4,199	\$	8,983	\$ 2,350	\$ 16,289	\$	15,798
Switzerland	35	1,090		652	-	1,777		1,879
Sweden	139	299		123	-	561		582
Norway	391	44		91	-	526		549
Russian Federation	186	38		197	-	421		425
Other - Remainder of Europe	61	32		116	-	209		262
Total - Remainder of Europe	\$ 1,569	\$ 5,702	\$	10,162	\$ 2,350	\$ 19,783	\$	19,495
Total	\$ 4,374	\$ 9,785	\$	18,727	\$ 3,811	\$ 36,697	\$	36,307

#### **Investments in Municipal Bonds**

At June 30, 2020, the U.S. municipal bond portfolio was composed primarily of essential service revenue bonds and high-quality tax-exempt bonds with 91 percent of the portfolio rated A or higher.

The following table presents the fair values of our available for sale U.S. municipal bond portfolio by state and municipal bond type:

		June 30,	2020			
	State	Local			Total	December 31,
	General	General			Fair	2019
(in millions)	Obligation	Obligation		Revenue	Value	Total Fair Value
State:						
California	\$ 781	\$ 400	\$	2,076	\$ 3,257	\$ 2,928
New York	8	365		2,801	3,174	3,059
Texas	98	533		905	1,536	1,512
Illinois	85	126		857	1,068	1,072
Massachusetts	457	-		333	790	745
Ohio	36	-		499	535	482
Georgia	108	71		291	470	459
Virginia	9	-		430	439	493
Washington	171	-		255	426	405
Florida	6	-		406	412	355
Pennsylvania	45	1		352	398	395
Washington, D.C.	12	-		319	331	316
Missouri	-	-		306	306	277
All other states <sup>(a)</sup>	356	287		2,211	2,854	2,820
Total <sup>(b)(c)</sup>	\$ 2,172	\$ 1,783	\$	12,041	\$ 15,996	\$ 15,318

<sup>(</sup>a) We did not have material credit exposure to the government of Puerto Rico.

#### **Investments in Corporate Debt Securities**

The following table presents the industry categories of our available for sale corporate debt securities:

	Fair Value at	Fair Value at
Industry Category	June 30,	December 31,
(in millions)	2020	2019
Financial institutions:		
Money center/Global bank groups	\$ 10,368	\$ 10,701
Regional banks — other	674	659
Life insurance	3,065	3,166
Securities firms and other finance companies	263	334
Insurance non-life	6,339	5,492
Regional banks — North America	7,038	6,825
Other financial institutions	13,934	13,608
Utilities	21,576	19,424
Communications	10,788	9,939
Consumer noncyclical	22,493	19,997
Capital goods	7,910	8,006
Energy	12,056	13,379
Consumer cyclical	11,389	10,989
Basic	5,506	5,617
Other	23,366	21,500
Total <sup>*</sup>	\$ 156,765	\$ 149,636

At June 30, 2020 and December 31, 2019, respectively, approximately 90 and 89 percent of these investments were rated investment grade.

<sup>(</sup>b) Excludes certain university and not-for-profit entities that issue their bonds in the corporate debt market. Includes industrial revenue bonds.

<sup>(</sup>c) Includes \$423 million of pre-refunded municipal bonds.

Our investments in the energy category, as a percentage of total investments in available-for-sale fixed maturities, were 4.7 percent and 5.3 percent at June 30, 2020 and December 31, 2019, respectively. While the energy investments are primarily investment grade and are actively managed, the category continues to experience volatility that could adversely affect credit quality and fair value.

#### **Investments in RMBS**

#### The following table presents AIG's RMBS available for sale securities:

	Fair Value at	Fair Value at
	June 30,	December 31,
(in millions)	2020	2019
Agency RMBS	\$ 16,866	\$ 15,721
Alt-A RMBS	7,673	8,484
Subprime RMBS	2,544	2,654
Prime non-agency	4,330	4,451
Other housing related	1,699	1,495
Total RMBS <sup>(a)(b)</sup>	\$ 33,112	\$ 32,805

<sup>(</sup>a) Includes approximately \$8.0 billion and \$8.7 billion at June 30, 2020 and December 31, 2019, respectively, of certain RMBS that had experienced deterioration in credit quality since their origination. For additional discussion on Purchased Credit Impaired Securities see Note 5 to the Condensed Consolidated Financial Statements.

Our underwriting practices for investing in RMBS, other asset-backed securities (ABS) and CDOs take into consideration the quality of the originator, the manager, the servicer, security credit ratings, underlying characteristics of the mortgages, borrower characteristics, and the level of credit enhancement in the transaction.

#### **Investments in CMBS**

#### The following table presents our CMBS available for sale securities:

	Fair Value at	Fair Value at
	June 30,	December 31,
(in millions)	2020	2019
CMBS (traditional)	\$ 11,779	\$ 11,250
Agency	2,198	2,051
Other	1,022	1,129
Total	\$ 14,999	\$ 14,430

The fair value of CMBS holdings remained stable during the second quarter of 2020. The majority of our investments in CMBS are in tranches that contain substantial protection features through collateral subordination. The majority of CMBS holdings are traditional conduit transactions, broadly diversified across property types and geographical areas.

#### **Investments in ABS/CDOs**

#### The following table presents our ABS/CDO available for sale securities by collateral type:

(in millions)	Fair value at June 30, 2020	Fair value at December 31, 2019
Collateral Type:		
ABS	\$ 9,054	\$ 9,274
Bank loans (collateralized loan obligation)	9,137	9,330
Other	32	44
Total	\$ 18,223	\$ 18,648
148 AIG   Second Quarter 2020 Form 10-Q		

<sup>(</sup>b) The weighted average expected life was five years at June 30, 2020 and six years at December 31 2019.

## **Commercial Mortgage Loans**

At June 30, 2020, we had direct commercial mortgage loan exposure of \$36.5 billion.

The following table presents the commercial mortgage loan exposure by location and class of loan based on amortized cost:

	Number										Percent
	of				Clas	SS					of
(dollars in millions)	Loans	Α	partments	Offices	Retail		Industrial	Hotel	Others	Total	Total
June 30, 2020											
State:											
New York	103	\$	2,550	\$ 5,159	\$ 463	\$	375	\$ 98	\$ -	\$ 8,645	24 %
California	69		847	1,342	245		541	807	33	3,815	10
New Jersey	47		1,670	31	413		85	12	32	2,243	6
Texas	52		584	1,165	172		139	144	-	2,204	6
Florida	71		446	158	501		217	217	-	1,539	4
Massachusetts	12		538	230	546		25	-	-	1,339	4
Illinois	19		504	438	10		18	-	22	992	3
Washington, D.C.	14		512	297	-		-	17	-	826	2
Pennsylvania	21		80	17	520		46	25	-	688	2
Ohio	22		170	10	186		265	-	-	631	2
Other states	194		2,089	731	1,222		722	400	7	5,171	14
Foreign	90		4,274	1,218	935		1,145	529	341	8,442	23
Total*	714	\$	14,264	\$ 10,796	\$ 5,213	\$	3,578	\$ 2,249	\$ 435	\$ 36,535	100 %
December 31, 2019											
State:											
New York	99	\$	2,377	\$ 4,913	\$ 457	\$	376	\$ 98	\$ -	\$ 8,221	23 %
California	74		736	1,341	249		572	817	41	3,756	10
New Jersey	48		1,635	44	370		81	27	33	2,190	6
Texas	52		501	1,163	174		141	145	-	2,124	6
Florida	74		393	234	544		218	217	10	1,616	3
Massachusetts	13		540	245	549		25	-	-	1,359	4
Illinois	19		505	441	10		18	-	22	996	
Washington, D.C.	13		447	302	-		-	18	-	767	3 2 2
Pennsylvania	23		81	20	528		46	25	-	700	
Ohio	25		174	10	188		269	-	5	646	2
Other states	215		2,073	740	1,276		740	401	44	5,274	15
Foreign	85		4,237	1,189	987		1,177	564	367	8,521	24
Total*	740	\$	13,699	\$ 10,642	\$ 5,332	\$	3,663	\$ 2,312	\$ 522	\$ 36,170	100 %

Does not reflect allowance for credit losses.

For additional discussion on commercial mortgage loans see Note 8 to the Consolidated Financial Statements in the 2019 Annual Report.

#### **Credit Impairments**

The following table presents a rollforward of the changes in allowance for credit losses on available for sale fixed maturity securities by major investment category:

	TI	hree Mon	ths	Ended June	e 30	), 2020	Six Months Ended June 30, 2020							
				Non-					No	n-				
(in millions)	S	tructured		Structured		Total		Structured	Structure	ed	Total			
Balance, beginning of period*	\$	37	\$	174	\$	211	\$	7	\$	- \$	7			
Additions:														
Securities for which allowance for credit losses were not														
previously recorded		11		82		93		35	25	6	291			
Purchases of available for sale debt securities accounted for														
as purchased credit deteriorated assets		20		_		20		26		-	26			
Accretion of available for sale debt securities accounted for														
as purchased credit deteriorated assets		1		-		1		1		-	1			
Reductions:														
Securities sold during the period		(1)		(5)		(6)		(1)	(	5)	(6)			
Intent to sell security or more likely than not will be required to														
sell the security before recovery of its amortized cost basis		-		-		-		-		-	-			
Additional net increases or decreases to the allowance for														
credit losses on securities that had an allowance recorded														
in a previous period, for which there was no intent to sell														
before recovery amortized cost basis		(31)		(33)		(64)		(31)	(3	3)	(64)			
Write-offs charged against the allowance		-		(57)		(57)		`-	<u>(</u> 5		(57)			
Recoveries of amounts previously written off		-		` -′		`-'		-	,	-	`-'			
Other		-		-		-		-		-	-			
Balance, end of period	\$	37	\$	161	\$	198	\$	37	\$ 16	1 \$	198			

<sup>\*</sup> The beginning balance incorporates the Day 1 gross up on PCD assets held as of January 1, 2020.

Prior to the CECL adoption date of January 1, 2020, we recorded other-than-temporary impairment charges of \$30 million and \$113 million in the three- and six-month periods ended June 30, 2019, respectively.

For a discussion of our allowance for credit losses on available for sale securities accounting policy see Note 5 to the Condensed Consolidated Financial Statements.

The following table shows the aging of the unrealized losses of fixed maturity securities, the extent to which the fair value is less than amortized cost or cost, and the number of respective items in each category:

June 30, 2020			an or Equa of Cost <sup>(b)</sup>	I	Greater Than 20% to 50% of Cost <sup>(b)</sup>					G		Than 50% Cost <sup>(b)</sup>	,		Tot	al	
Aging <sup>(a)</sup>		U	Inrealized			ι	Inrealized				l	Inrealized				Unrealized	
(dollars in millions)	Cost(c)		Loss	Items <sup>(e)</sup>	Cost(c)		Loss	Items <sup>(e)</sup>		Cost(c)		Loss	Items <sup>(e)</sup>	Cost <sup>(c)</sup>		Loss(d)	Items <sup>(e)</sup>
Investment grade bonds																	
0-6 months 7-11 months	\$ 27,316 2.444	\$	873 84	3,678 326	\$ 265	\$	75	31	\$	-	\$	-	1	\$ 27,581 2,444	\$	948 84	3,710 326
12 months or more	4,290		230	690	215		55	15		8		5	3	4,513		290	708
Total	\$ 34,050	\$	1,187	4,694	\$ 480	\$	130	46	\$	8	\$	5	4	\$ 34,538	\$	1,322	4,744
Below investment grade bonds 0-6 months 7-11 months 12 months or more	\$ 12,141 458 721	\$	630 32 63	3,420 166 268	\$ 546 59 412	\$	162 14 119	136 31 71	\$	2 3 129	\$	2 2 82	1 1 28	\$ 12,689 520 1,262	\$	794 48 264	3,557 198 367
Total	\$ 13,320	\$	725	3,854	\$ 1,017	\$	295	238	\$	134	\$	86	30	\$ 14,471	\$	1,106	4,122
Total bonds 0-6 months 7-11 months 12 months or more	\$ 39,457 2,902 5,011	\$	1,503 116 293	7,098 492 958	\$ 811 59 627	\$	237 14 174	167 31 86	\$	2 3 137	\$	2 2 87	2 1 31	\$ 40,270 2,964 5,775	\$	1,742 132 554	7,267 524 1,075
Total <sup>(e)</sup>	\$ 47,370	\$	1,912	8,548	\$ 1,497	\$	425	284	\$	142	\$	91	34	\$ 49,009	\$	2,428	8,866

- (a) Represents the number of consecutive months that fair value has been less than cost by any amount.
- (b) Represents the percentage by which fair value is less than cost at June 30, 2020.
- (c) For bonds, represents amortized cost net of allowance.
- (d) The effect on Net income of unrealized losses after taxes will be mitigated upon realization because certain realized losses will result in current decreases in the amortization of certain DAC.
- (e) Item count is by CUSIP by subsidiary.

The allowance for credit losses was \$18 million for investment grade bonds, and \$180 million for below investment grade bonds as of June 30, 2020.

#### **Change in Unrealized Gains and Losses on Investments**

The change in net unrealized gains and losses on investments in the three- and six-month periods ended June 30, 2020 was primarily attributable to increases in the fair value of fixed maturity securities. For the six-month period ended June 30, 2020, net unrealized gains related to fixed maturity securities increased by \$3.5 billion due primarily to lower rates partially offset by a widening of credit spreads.

The change in net unrealized gains and losses on investments in the three- and six-month periods ended June 30, 2019 was primarily attributable to increases in the fair value of fixed maturity securities. For the six-month period ended June 30, 2019, net unrealized gains related to fixed maturity securities increased by \$11.9 billion due primarily to a decrease in rates and a narrowing of credit spreads.

For further discussion of our investment portfolio see Note 5 to the Condensed Consolidated Financial Statements.

#### **Net Realized Capital Gains and Losses**

The following table presents the components of Net realized capital gains (losses):

	1	hree Mon June		nded	Six Months Ended June 30,			
(in millions)	<b>2020</b> 2019 <b>202</b>						<b>0</b> 2019	
Sales of fixed maturity securities	\$	27	\$	87	\$	241	\$	56
Other-than-temporary impairments		-		(30)		-		(113)
Change in intent <sup>(a)</sup>		(3)		-		(3)		-
Change in allowance for credit losses on fixed maturity securities <sup>(b)</sup>		(24)		-		(222)		-
Change in allowance for credit losses on loans <sup>(b)</sup>		(22)		14		(60)		(10)
Foreign exchange transactions		44		(2)		(210)		(39)
Variable annuity embedded derivatives, net of related hedges		(1,010)		(40)		1,182		(301)
All other derivatives and hedge accounting		(568)		207		991		135
Fortitude Re funds withheld assets <sup>(b)</sup>		(741)		-		(741)		-
Other		(35)		168		9		230
Net realized capital gains (losses)	\$	(2,332)	\$	404	\$	1,187	\$	(42)

- (a) For the three- and six-month periods ended June 30, 2019, the change in intent was included in Other-than-temporary impairments
- (b) The change in allowance for credit losses on fixed maturity securities excludes increases in the allowance of \$5 million for the three- and six-month periods ended June 30, 2020, and the change in allowance for credit losses on loans excludes decreases in the allowance of \$3 million for the three- and six-month periods ended June 30, 2020, which are reported in the Fortitude Re funds withheld assets line as these changes in the allowance relate to Fortitude Re funds withheld assets. For additional information on the Fortitude Re transaction, see Note 7 to the Condensed Consolidated Financial Statements.

Net realized capital losses in the three-month period ended June 30, 2020 were due primarily to derivatives losses compared to net realized capital gains in the same period in the prior year due primarily to derivatives gains. Higher net realized capital gains in the six-month period ended June 30, 2020 compared to the same period in the prior year were due primarily to derivative gains in the current period compared to derivative losses in the same period in the prior year.

Net realized capital gains (losses) in the in the three- and six-month periods ended June 30, 2019 were primarily due to derivative gains (losses).

Variable annuity embedded derivatives, net of related hedges, reflected gains in three- and six-month periods ended June 30, 2020 compared to losses in the same periods in the prior year primarily due to changes in the non-performance or "own credit" risk adjustment used in the valuation of the variable annuities with guaranteed minimum withdrawal benefits (GMWB) embedded derivative, which are not hedged as part of our economic hedging program.

Fortitude Re funds withheld assets primarily reflect increases in the valuation of the modco and funds withheld assets. Increases in the valuation of these assets result in losses to AIG as the appreciation on the assets must under those reinsurance arrangements be transferred to Fortitude Re.

For additional discussion of market risk management related to these product features see Part II, Item 7. MD&A – Enterprise Risk Management – Insurance Risks – Life and Retirement Companies' Key Risks – Variable Annuity, Index Annuity and Universal Life Risk Management and Hedging Programs in the 2019 Annual Report. For more information on the economic hedging target and the impact to pre-tax income of this program see Insurance Reserves – Life and Annuity Reserves and DAC – Variable Annuity Guaranteed Benefits and Hedging Results in this MD&A.

For further discussion of our investment portfolio see Note 5 to the Condensed Consolidated Financial Statements.

## **Insurance Reserves**

## LIABILITY FOR UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES (LOSS RESERVES)

The following table presents the components of our gross and net loss reserves by segment and major lines of business\*:

			June 30, 2020				De	ecember 31, 2019	
		let liability for	Reinsurance	Gross liability	1	Net liability for		Reinsurance	Gross liabil
	ι	ınpaid losses	recoverable on	for unpaid		unpaid losses		recoverable on	for unpa
		and loss	unpaid losses and	losses and		and loss		unpaid losses and	losses a
		adjustment	loss adjustment	loss adjustment		adjustment		loss adjustment	loss adjustme
(in millions)		expenses	expenses	expenses		expenses		expenses	expens
General Insurance:									
U.S. Workers' Compensation									
(net of discount)	\$	4,225	\$ 5,548	\$ 9,773	\$	4,330	\$	5,494	\$ 9,82
U.S. Excess Casualty		3,956	5,103	9,059		4,285		5,073	9,35
U.S. Other Casualty		3,828	4,748	8,576		4,064		4,695	8,75
U.S. Financial Lines		4,803	2,300	7,103		5,154		2,221	7,37
U.S. Property and Special risks		5,858	2,745	8,603		4,950		2,807	7,75
U.S. Personal Insurance		1,167	1,107	2,274		1,287		988	2,27
UK/Europe Casualty and Financial Lines		6,032	1,424	7,456		6,234		1,268	7,50
UK/Europe Property and Special risks		2,624	1,280	3,904		2,573		1,191	3,76
UK/Europe and Japan Personal Insurance		1,884	568	2,452		1,962		519	2,48
Other product lines		5,965	2,122	8,087		6,238		2,053	8,29
Unallocated loss adjustment expenses		1,545	898	2,443		1,824		882	2,70
Total General Insurance		41,887	27,843	69,730		42,901		27,191	70,09
Legacy Portfolio - Run-Off Lines:									
U.S. Run-Off Long Tail Insurance Lines									
(net of discount)		195	7,028	7,223		3,769		3,587	7,35
Other run-off product lines		187	67	254		164		66	23
Unallocated loss adjustment expenses		67	416	483		377		115	49
Total Legacy Portfolio - Run-Off Lines		449	7,511	7,960		4,310		3,768	8,07
Other Operations (Blackboard)		59	104	163		48		110	15
Total	\$	42,395	\$ 35,458	\$ 77,853	\$	47,259	\$	31,069	\$ 78,32

<sup>\*</sup> Includes loss reserve discount of \$887 million and \$1.5 billion as of June 30, 2020 and December 31, 2019 respectively. For discussion of loss reserve discount see Note 10 to the Condensed Consolidated Financial Statements.

#### **Prior Year Development**

The following table summarizes incurred (favorable) unfavorable prior year development net of reinsurance by segment:

	Three Mont June	Six Months Ended June 30,			
(in millions)	 2020	2019	2020		2019
General Insurance:					
North America <sup>*</sup>	\$ (39)	\$ (61)	\$ (52)	\$	(121)
International	(35)	`(5)	(82)		`(17)
Total General Insurance	\$ (74)	\$ (66)	\$ (134)	\$	(138)
Legacy Portfolio - Run-Off Lines	(2)	3	(2)		1
Total prior year (favorable) unfavorable development	\$ (76)	\$ (63)	\$ (136)	\$	(137)

<sup>\*</sup> Includes the amortization attributed to the deferred gain at inception from the National Indemnity Company (NICO) adverse development reinsurance agreement of \$53 million and \$58 million for the three-month periods ended June 30, 2020 and 2019, respectively, and \$106 million and \$116 million for the six-month periods ended June 30, 2020 and 2019, respectively. Consistent with our definition of APTI, the amount excludes the portion of (favorable)/unfavorable prior year reserve development for which we have ceded the risk under the NICO reinsurance agreements of \$(2) million and \$(126) million for the three-month periods ended June 30, 2020 and 2019, respectively, and \$4 million and \$(124) million for the six-month periods ended June 30, 2020 and 2019, respectively. The related changes in amortization of the deferred gain were \$23 million and \$(2) million for the three-month periods ended June 30, 2020 and 2019, respectively.

☐ favorable development on Europe and Japan Personal Insurance;  $\hfill \square$  favorable development on Europe Property and Special Risks; and

154 AIG | Second Quarter 2020 Form 10-Q

The key components of this development were as follows:  North America    amortization of the deferred gain from the adverse development reinsurance agreement with NICO; and   favorable development on North America Property;   partially offset by adverse development in the Programs business driven by discontinued programs.  International   favorable development in International Property and Special Risks businesses, largely driven by UK/Europe   in the six-month period ended June 30, 2020, we recognized favorable prior year loss reserve development of \$(136) million.  The key components of this development were as follows:  North America   amortization of the deferred gain from the adverse development reinsurance agreement with NICO; and   favorable development on North American Property;   partially offset by adverse development in the Programs business driven by discontinued programs, and in Personal Insurance.  International   favorable development in International Property and Special Risks businesses, largely driven by UK/Europe.  In the three-and six-month periods ended June 30, 2019, we recognized favorable prior year loss reserve development of \$63 million and \$137 million, respectively.  The development in the three-month period ending June 30, 2019 was primarily driven by:  North America   amortization of the deferred gain from the adverse development reinsurance agreement with NICO for accident years 2015 and prior;   avorable development from Personal Insurance.  International   favorable development on Commercial lines; and   adverse development on Europe and Japan Personal Insurance;   favorable development in Europe Property and Special Risks, Europe Casualty and Financial Lines.  The development in the six month-period ended June 30, 2019 was primarily driven by:  North America   amortization of the deferred gain from the adverse development reinsurance agreement with NICO in accident years 2015 and prior;   favorable development in Europe Property and Special Risks, Europe Casualty and Financia	Net Loss Development
North America   amortization of the deferred gain from the adverse development reinsurance agreement with NICO; and   favorable development on North American Property;   partially offset by adverse development in the Programs business driven by discontinued programs.   International   favorable development in International Property and Special Risks businesses, largely driven by UK/Europe   In the six-month period ended June 30, 2020, we recognized favorable prior year loss reserve development of \$(136) million.   The key components of this development were as follows:  North America   amortization of the deferred gain from the adverse development reinsurance agreement with NICO; and   favorable development on North American Property;   partially offset by adverse development in the Programs business driven by discontinued programs, and in Personal Insurance.   International   favorable development in International Casualty recoveries; and   favorable development in International Property and Special Risks businesses, largely driven by UK/Europe.   In the three-and six-month periods ended June 30, 2019, we recognized favorable prior year loss reserve development of \$63 million and \$137 million, respectively.   The development in the three-month period ending June 30, 2019 was primarily driven by:  North America   amortization of the deferred gain from the adverse development reinsurance agreement with NICO for accident years 2015 and prior;   favorable development on Commercial lines; and   adverse development on Europe and Japan Personal Insurance;   favorable development on Europe and Japan Personal Insurance;   favorable development on Europe and Japan Personal Insurance;   adverse development in Europe Property and Special Risks, Europe Casualty and Financial Lines.   The development in the six month-period ended June 30, 2019 was primarily driven by:  North America   amortization of the deferred gain from the adverse development reinsurance agreement with NICO in accident years 2015 and prior;	In the three-month period ended June 30, 2020, we recognized favorable prior year loss reserve development of \$(76) million.
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<ul> <li>□ favorable development on Europe and Japan Personal Insurance;</li> <li>□ favorable development on Other product lines; and</li> <li>□ adverse development in Europe Property and Special Risks, Europe Casualty and Financial Lines.</li> <li>The development in the six month-period ended June 30, 2019 was primarily driven by:</li> <li>North America</li> <li>□ amortization of the deferred gain from the adverse development reinsurance agreement with NICO in accident years 2015 and prior;</li> </ul>	<ul> <li>amortization of the deferred gain from the adverse development reinsurance agreement with NICO for accident years 2015 and prior;</li> <li>favorable development on Commercial lines; and</li> </ul>
amortization of the deferred gain from the adverse development reinsurance agreement with NICO in accident years 2015 and prior;	<ul><li>favorable development on Europe and Japan Personal Insurance;</li><li>favorable development on Other product lines; and</li></ul>
adverse development from Personal Insurance.  International	<ul> <li>amortization of the deferred gain from the adverse development reinsurance agreement with NICO in accident years 2015 and prior;</li> <li>favorable development on Commercial lines; and</li> <li>adverse development from Personal Insurance.</li> </ul>

The following tables summarize incurred (favorable) unfavorable prior year development net of reinsurance, by segment and major lines of business, and by accident year groupings:

Three Months Ended June 30, 2020					
(in millions)		Total		2019	2018 & Prior
General Insurance North America:					
U.S. Workers' Compensation	\$	(28)	\$	20	\$ (48)
U.S. Excess casualty		(13)		-	(13)
U.S. Other casualty		(36)		(20)	(16)
U.S. Financial lines		(7)		1 -	(7)
U.S. Property and special risks		59		19	40
U.S. Personal insurance		6		1	5
Other product lines		(20)		(10)	(10)
Total General Insurance North America	\$	(39)	\$	10	\$ (49)
General Insurance International:					
UK/Europe casualty and financial lines	\$	-	\$	-	\$ -
UK/Europe property and special risks		(22)		(8)	(14)
UK/Europe and Japan Personal insurance		11		14	(3)
Other product lines		(24)		(6)	(18)
Total General Insurance International	\$	(35)	\$	-	\$ (35)
Legacy Portfolio - Run-off Lines		(2)		(2)	-
Total prior year (favorable) unfavorable development	\$	(76)	\$	8	\$ (84)
Three Months Ended June 30, 2019					
(in millions)		Total		2018	2017 & Prior
General Insurance North America:					
U.S. Workers' Compensation	\$	(157)	\$	(2)	\$ (155)
U.S. Excess casualty		38		41	(3)
U.S. Other casualty		79		18	61
U.S. Financial lines		(10)		-	(10)
U.S. Property and special risks		(30)		(11)	(19)
U.S. Personal insurance		` 9 <sup>′</sup>		6	3
Other product lines		10		(1)	11
Total General Insurance North America	\$	(61)	\$	51	\$ (112)
General Insurance International:		, ,			,
UK/Europe casualty and financial lines	\$	3	\$	-	\$ 3
UK/Europe property and special risks		5		19	(14)
UK/Europe and Japan Personal insurance		(7)		(2)	`(5)
		(6)		<u>1</u> 6	(22)
Other product lines	•	(5)	\$	33	\$ (38)
Other product lines  Total General Insurance International	\$	(0)			
	<u> </u>	3	·	47	(44)
Total General Insurance International	\$		\$	47 131	\$ (44)

Six Months Ended June 30, 2020						
(in millions)		Total		2019		2018 & Prior
General Insurance North America:						
U.S. Workers' Compensation	\$	(56)	\$	22	\$	(78)
U.S. Excess casualty		(26)		-		(26)
U.S. Other casualty		(47)		(20)		(27)
U.S. Financial lines		(15)		-		(15)
U.S. Property and special risks		57		14		43
U.S. Personal insurance		46		48		(2)
Other product lines		(11)		(24)		13
Total General Insurance North America	\$	(52)	\$	40	\$	(92)
General Insurance International:						
UK/Europe casualty and financial lines	\$	-	\$	-	\$	-
UK/Europe property and special risks		(31)		(21)		(10)
UK/Europe and Japan Personal insurance		(1)		2		(3)
Other product lines		(50)		(2)		(48)
Total General Insurance International	\$	(82)	\$	(21)	\$	(61)
Legacy Portfolio - Run-Off Lines		(2)		(2)		-
Total prior year (favorable) unfavorable development	\$	(136)	\$	17	\$	(153)
Six Months Ended June 30, 2019						
(in millions)		Total		2018		2017 & Prior
General Insurance North America:						
U.S. Workers' Compensation	\$	(176)	\$	-	\$	(176)
U.S. Excess casualty		55		41		14
U.S. Other casualty		70		18		52
U.S. Financial lines		(20)		-		(20)
U.S. Property and special risks		(76)		(5)		(71)
U.S. Personal insurance		18		(6)		24
Other product lines		8		(1)		9
Total General Insurance North America	\$	(121)	\$	47	\$	(168)
General Insurance International:		, ,				
UK/Europe casualty and financial lines	\$	54	\$	3	\$	51
UK/Europe property and special risks	•	(28)	•	17	•	(45)
UK/Europe and Japan Personal insurance		(51)		(45)		(6)
Other product lines		8		(16)		24
Total General Insurance International	\$	(17)	\$	\ /	\$	24
Legacy Portfolio - Run-off Lines		1		49		(48)
Total prior year (favorable) unfavorable development	<u> </u>	(137)	\$	55	\$	(192)
	•	` /			-	, - ,

We note that for certain categories of claims (e.g., construction defect claims and environmental claims) and for reinsurance recoverable, losses may sometimes be reclassified to an earlier or later accident year as more information about the date of occurrence becomes available to us.

#### **Significant Reinsurance Agreements**

In the first quarter of 2017, we entered into an adverse development reinsurance agreement with NICO, under which we transferred to NICO 80 percent of the reserve risk on substantially all of our U.S. Commercial long-tail exposures for accident years 2015 and prior. Under this agreement, we ceded to NICO 80 percent of the losses on subject business paid on or after January 1, 2016 in excess of \$25 billion of net paid losses, up to an aggregate limit of \$25 billion. We account for this transaction as retroactive reinsurance. This transaction resulted in a gain, which under GAAP retroactive reinsurance accounting is deferred and amortized into income over the settlement period. NICO created a collateral trust account as security for their claim payment obligations to us, into which they deposited the consideration paid under the agreement, and Berkshire Hathaway Inc. has provided a parental guarantee to secure NICO's obligations under the agreement.

For a description of AIG's catastrophe reinsurance protection for 2020, see Part II, Item 7. MD&A – Enterprise Risk Management – Insurance Risks – General Insurance Companies' – Key Risks – Natural Catastrophe Risk in our 2019 Annual Report.

The table below shows the calculation of the deferred gain on the adverse development reinsurance agreement as of June 30, 2020 and as of December 31, 2019, showing the effect of discounting of loss reserves and amortization of the deferred gain.

	June 30,	December 31,
(in millions)	2020	2019
Gross Covered Losses		
Covered reserves before discount	\$ 17,927 \$	19,064
Inception to date losses paid	24,095	22,954
Attachment point	(25,000)	(25,000)
Covered losses above attachment point	\$ 17,022 \$	17,018
Deferred Gain Development		
Covered losses above attachment ceded to NICO (80%)	\$ 13,618 \$	13,614
Consideration paid including interest	(10,188)	(10,188)
Pre-tax deferred gain before discount and amortization	3,430	3,426
Discount on ceded losses <sup>(a)</sup>	(1,193)	(1,251)
Pre-tax deferred gain before amortization	2,237	2,175
Inception to date amortization of deferred gain at inception	(799)	(693)
Inception to date amortization attributed to changes in deferred gain <sup>(b)</sup>	(127)	(101)
Deferred gain liability reflected in AIG's balance sheet	\$ 1,311 \$	1,381

<sup>(</sup>a) For the period from inception to June 30, 2020, the accretion of discount and a reduction in effective interest rates was offset by changes in estimates of the amount and timing of future recoveries under the adverse development reinsurance agreement.

The following table presents the rollforward of activity in the deferred gain from the adverse development reinsurance agreement:

	Т	hree Mon June		5	Six Months Ended June 30,			
(in millions)		2020		2019		2020		2019
Balance at beginning of year, net of discount	\$	1,392	\$	1,613	\$	1,381	\$	1,382
(Favorable) unfavorable prior year reserve development ceded to NICO <sup>(a)</sup>		(2)		(126)		4		(124)
Amortization attributed to deferred gain at inception <sup>(b)</sup>		(53)		(58)		(106)		(116)
Amortization attributed to changes in deferred gain <sup>(c)</sup>		(12)		8		(26)		(12)
Changes in discount on ceded loss reserves		(14)		125		58		432
Balance at end of period, net of discount	\$	1,311	\$	1,562	\$	1,311	\$	1,562

<sup>(</sup>a) Prior year reserve development ceded to NICO under the retroactive reinsurance agreement is deferred under GAAP.

The lines of business subject to this agreement have been the source of the majority of the prior year adverse development charges over the past several years. The agreement is expected to result in lower capital charges for reserve risks at our U.S. insurance subsidiaries. In addition, we would expect future net investment income to decline as a result of lower invested assets.

Fortitude Re was established during the first quarter of 2018 in a series of reinsurance transactions related to our Legacy Portfolio. Those reinsurance transactions were designed to consolidate most of our Legacy Insurance Run-Off Lines into a single legal entity. As of June 30, 2020, approximately \$30.5 billion of reserves from our Legacy Life and Retirement Run-Off Lines and approximately \$4.1 billion of reserves from our Legacy General Insurance Run-Off Lines related to business written by multiple wholly-owned AIG subsidiaries, had been ceded to Fortitude Re under these reinsurance transactions.

Of the Fortitude Re reinsurance agreements, the largest is the Amended and Restated Combination Coinsurance and Modified Coinsurance Agreement by and between our subsidiary American General Life Insurance Company (AGL) and Fortitude Re. Under this treaty, AGL ceded approximately \$23.2 billion of reserves as of June 30, 2020 to Fortitude Re representing a mix of life and annuity risks. Fortitude Re provides 100 percent reinsurance of the ceded risks. AGL continues to administer the policies, including handling claims, although it is anticipated that much of the administration will move to a Fortitude Re administrative subsidiary over time, subject to regulatory approvals being obtained and the satisfaction of other conditions. Until such time, Fortitude Re has certain rights to consult on and participate in such administration, and AGL retains the risk of collection of any third party reinsurance covering the ceded business. At effectiveness of the treaty, an amount equal to the aggregate ceded reserves was deposited by AGL

<sup>(</sup>b) Excluded from our definition of APTI.

<sup>(</sup>b) Represents amortization of the deferred gain recognized in APTI.

<sup>(</sup>c) Excluded from APTI and included in GAAP.

into a modified coinsurance account of AGL to secure the obligations of Fortitude Re. Fortitude Re receives or makes quarterly payments that represent the net gain or loss under the treaty for the relevant quarter, including any net investment gain or loss on the assets in the modified coinsurance account. An AIG affiliate will serve as portfolio manager of assets in the modified coinsurance account for a minimum of three years after the June 2, 2020 closing of the Majority Interest Fortitude Sale.

For a summary of significant reinsurers see Item 7. MD&A – Enterprise Risk Management – Insurance Risks – Reinsurance Activities – Reinsurance Recoverable in our 2019 Annual Report.

#### LIFE AND ANNUITY RESERVES AND DAC

The following section provides discussion of life and annuity reserves and deferred policy acquisition costs.

#### Variable Annuity Guaranteed Benefits and Hedging Results

Our Individual Retirement and Group Retirement businesses offer variable annuity products with GMWB riders that provide guaranteed living benefit features. The liabilities for GMWB are accounted for as embedded derivatives measured at fair value. The fair value of the embedded derivatives may fluctuate significantly based on market interest rates, equity prices, credit spreads, market volatility, policyholder behavior and other factors.

In addition to risk-mitigating features in our variable annuity product design, we have an economic hedging program designed to manage market risk from GMWB, including exposures to changes in interest rates, equity prices, credit spreads and volatility. The hedging program utilizes derivative instruments, including but not limited to equity options, futures contracts and interest rate swap and swaption contracts, as well as fixed maturity securities with a fair value election.

For additional discussion of market risk management related to these product features see Enterprise Risk Management – Insurance Risks – Life and Retirement Companies' Key Risks – Variable Annuity, Index Annuity and Universal Life Risk Management and Hedging Programs in our 2019 Annual Report.

#### Differences in Valuation of Embedded Derivatives and Economic Hedge Target

The vari	iable annuity h	iedging program utilizes an	economic hedge targe	t, which represents a	n estimate of the u	inderlying economic	risks in our G	SMWB
riders. T	The economic	hedge target differs from th	e GAAP valuation of the	e GMWB embedded	derivatives primari	ily due to the followir	ng:	

- ☐ The economic hedge target includes 100 percent of rider fees in present value calculations; the GAAP valuation reflects only those fees attributed to the embedded derivative such that the initial value at contract issue equals zero;
- ☐ The economic hedge target uses best estimate actuarial assumptions and excludes explicit risk margins used for GAAP valuation, such as margins for policyholder behavior, mortality, and volatility; and
- ☐ The economic hedge target excludes the non-performance or "own credit" risk adjustment used in the GAAP valuation, which reflects a market participant's view of our claims-paying ability by incorporating a different spread (the NPA spread) to the curve used to discount projected benefit cash flows.

Because the discount rate includes the NPA spread and other explicit risk margins, the GAAP valuation is generally less sensitive to movements in interest rates and other market factors, and to changes from actuarial assumption updates, than the economic hedge target.

For more information on our valuation methodology for embedded derivatives within policyholder contract deposits see Note 4 to the Condensed Consolidated Financial Statements.

The market value of the hedge portfolio compared to the economic hedge target at any point in time may be different and is not expected to be fully offsetting. In addition to the derivatives held in conjunction with the variable annuity hedging program, the Life and Retirement companies have cash and invested assets available to cover future claims payable under these guarantees. The primary sources of difference between the change in the fair value of the hedging portfolio and the economic hedge target include:

158	3 AIG   Second Quarter 2020 Form 10-Q
	Risk exposures that we have elected not to explicitly or fully hedge.
	Actual versus expected changes in the hedge target driven by assumptions not subject to hedging, particularly policyholder behavior; and
	Realized volatility versus implied volatility;
Ш	Basis risk due to the variance between expected and actual lund returns, which may be either positive or negative;

## The following table presents a reconciliation between the fair value of the GAAP embedded derivatives and the value of our economic hedge target:

	June 30,	December 31,
(in millions)	2020	2019
Reconciliation of embedded derivatives and economic hedge target:		
Embedded derivative liability	\$ 4,257 \$	2,474
Exclude non-performance risk adjustment	(5,267)	(2,504)
Embedded derivative liability, excluding NPA	9,524	4,978
Adjustments for risk margins and differences in valuation	(4,891)	(2,394)
Economic hedge target liability	\$ 4,633 \$	2,584

#### Impact on Pre-tax Income (Loss)

The impact on our pre-tax income (loss) of the variable annuity guaranteed living benefits and related hedging results includes changes in the fair value of the GMWB embedded derivatives, and changes in the fair value of related derivative hedging instruments, both of which are recorded in Other realized capital gains (losses). Realized capital gains (losses), as well as net investment income from changes in the fair value of fixed maturity securities used in the hedging program, are excluded from adjusted pre-tax income of Individual Retirement and Group Retirement.

The change in the fair value of the embedded derivatives and the change in the value of the hedging portfolio are not expected to be fully offsetting, primarily due to the differences in valuation between the economic hedge target, the GAAP embedded derivatives and the fair value of the hedging portfolio, as discussed above. When corporate credit spreads widen, the change in the NPA spread generally reduces the fair value of the embedded derivative liabilities, resulting in a gain, and when corporate credit spreads narrow or tighten, the change in the NPA spread generally increases the fair value of the embedded derivative liabilities, resulting in a loss. In addition to changes driven by credit market-related movements in the NPA spread, the NPA balance also reflects changes in business activity and in the net amount at risk from the underlying guaranteed living benefits.

The following table presents the net increase (decrease) to consolidated pre-tax income (loss) from changes in the fair value of the GMWB embedded derivatives and related hedges, excluding related DAC amortization:

	Т	Three Months Ended June 30,				Six Months Ended June 30,		
(in millions)		2020		2019		2020	2019	
Change in fair value of embedded derivatives, excluding NPA	\$	1,298	\$	(675)	\$	(4,303)	\$ (460)	
Change in fair value of variable annuity hedging portfolio:								
Fixed maturity securities*		11		76		18	172	
Interest rate derivative contracts		35		542		2,229	835	
Equity derivative contracts		(891)		(179)		493	(772)	
Change in fair value of variable annuity hedging portfolio		(845)		439		2,740	235	
Change in fair value of embedded derivatives excluding NPA, net of hedging portfolio		453		(236)		(1,563)	(225)	
Change in fair value of embedded derivatives due to NPA spread		(1,094)		37		1,552	(126)	
Change in fair value of embedded derivatives due to change in NPA volume		(358)		235		1,211	`222	
Total change due to NPA		(1,452)		272		2,763	96	
Net impact on pre-tax income (loss)	\$	(999)	\$	36	\$	1,200	\$ (129)	
By Consolidated Income Statement line								
Net investment income, net of related interest credited to policyholder account balances	\$	11	\$	76	\$	18	\$ 172	
Net realized capital gains (losses)		(1,010)		(40)		1,182	(301)	
Net impact on pre-tax income (loss)	\$	(999)	\$	36	\$	1,200	\$ (129)	

<sup>\*</sup> Beginning in July 2019, the fixed maturity securities portfolio used in the hedging program was rebalanced to reposition the portfolio from a duration, sector, and issuer perspective. As part of this rebalancing, fixed maturity securities where we elected the fair value option were sold. Later in the quarter, as new fixed maturity securities were purchased, they were classified as available for sale. The change in fair value of available-for-sale fixed maturity securities recognized as a component of other comprehensive income was \$142 million and \$129 million for the three- and sixmonth periods ended June 30, 2020, respectively.

The net impact on pre-tax loss of \$999 million from the GMWB embedded derivatives and related hedges in the three-month period ended June 30, 2020 (excluding related DAC amortization) was driven by tightening of credit spreads on the economic hedge target and NPA spread, and NPA volume losses from lower expected GMWB payments, partially offset by the impact of higher equity markets on the change in the fair value of embedded derivatives excluding NPA, net of the hedging portfolio. The net impact on pre-tax income of \$1.2 billion from the GMWB embedded derivatives and related hedges in the six-month period ended June 30, 2020

(excluding related DAC amortization) was driven by widening of credits spreads on the economic hedge target and the NPA spread, and impact of lower interest rates that resulted in NPA volume gains from higher expected GMWB payments, partially offset by the impact of lower interest rates on the change in the fair value of embedded derivatives excluding NPA, net of the hedging portfolio. The net impact on pre-tax income of \$36 million in the three-month period ended June 30, 2019 was driven by gains from the impact on NPA volume that was offset by the change in the fair value of embedded derivatives excluding NPA, net of the hedging portfolio. The net impact on pre-tax loss of \$129 million in the six-month period ended June 30, 2019 was primarily driven by losses from credit spread tightening and lower equity volatility on the economic hedge target and the impact of tighter credit spreads on the NPA spread.

The change in the fair value of the GMWB embedded derivatives, excluding NPA, in the three-month period ended June 30, 2020 reflected gains from higher equity markets, offset by tightening of credit spreads and lower interest rates. The change in the fair value of the GMWB embedded derivatives, excluding NPA, in the six-month period ended June 30, 2020 reflected losses from decreases in interest rates and lower equity markets, offset by widening of credit spreads. The change in the fair value of the GMWB embedded derivatives, excluding NPA and update of actuarial assumptions, in the three-month period ended June 30, 2019 reflected losses from decreases in interest rates, tightening of credit spreads, offset by gains from higher equity markets. The change in the fair value of the GMWB embedded derivatives, excluding NPA and update of actuarial assumptions, in the six-month period ended June 30, 2019 reflected losses from decreases in interest rates, tightening of credit spreads, and lower equity volatility, offset by gains from higher equity markets.

Fair value gains or losses in the hedging portfolio are typically not fully offset by increases or decreases in liabilities on a GAAP basis, due to the NPA and other risk margins used for GAAP valuation that cause the embedded derivatives to be less sensitive to changes in market rates than the hedge portfolio. On an economic basis, the changes in the fair value of the hedge portfolio were partially offset by the increase in the economic hedge target, as discussed below. In the three-month period ended June 30, 2020, we estimated a net mark to market loss of approximately \$704 million from our hedging activities related to our economic hedge target primarily driven by higher equity markets, offset by tightening credit spreads. In the six-month period ended June 30, 2020, we estimated a net mark to market gain of approximately \$2.9 billion, from our hedging activities related to our economic hedge target primarily driven by lower interest rates and equity markets, offset by widening credit spreads. In the three- and six-month periods ended June 30, 2019, we estimated a net mark to market gain of approximately \$439 million and \$235 million, respectively, from our hedging activities related to our economic hedge target primarily driven by lower interest rates partially offset by higher equity markets.

#### **Change in Economic Hedge Target**

The increase in the economic hedge target liability in the three-month period ended June 30, 2020 was primarily due to tightening credit spreads and lower interest rates, offset by higher equity markets. The increase in the economic hedge target liability in the six-month period ended June 30, 2020 was primarily due to lower interest rates and lower equity markets, offset by widening credit spreads.

#### Change in Fair Value of the Hedging Portfolio

The changes in the fair value of the economic hedge target and, to a lesser extent, the embedded derivative valuation under GAAP, were offset in part by the following changes in the fair value of the variable annuity hedging portfolio:

- ☐ Changes in the fair value of interest rate derivative contracts, which included swaps, swaptions and futures, resulted in gains driven by lower interest rates in the three- and six-month periods ended June 30, 2020 and 2019.
- ☐ Changes in the fair value of equity derivative contracts, which included futures and options, which resulted in losses in the three-month period ended June 30, 2020 and gains in the six-month period ended June 30, 2020 compared to losses in the same periods in the prior year, which varied based on the relative change in equity market returns in the respective periods.
- Changes in the fair value of fixed maturity securities, primarily corporate bonds, are used as a capital-efficient way to economically hedge interest rate and credit spread-related risk. Beginning in July 2019, the change in the fair value of available-for-sale hedging bonds is reported as a component of comprehensive income in the Condensed Consolidated Statements of Comprehensive Income (Loss). Prior to July 2019, the change in the fair value of the hedging bonds, which was excluded from the adjusted pre-tax income of the Individual Retirement and Group Retirement segments, was reported in net investment income on the Consolidated Statements of Income (Loss). The change in the fair value of the corporate bond hedging program in the three -month period ended June 30, 2020 reflected gains due to decreases in interest rates and tightening of credit spreads, while in the six-month period ended June 30, 2020 reflected gains due to decreases in interest rates offset by widening credit spreads. The change in the fair value of the corporate bond hedging program in the three- and six-month periods ended June 30, 2019 reflected gains due to decreases in interest rates, and tightening of credit spreads.

#### DAC

The following table summarizes the major components of the changes in DAC, including VOBA, within the Life and Retirement companies, excluding DAC of the Legacy Portfolio:

Six Months Ended June 30,		
(in millions)	2020	2019
Balance, beginning of year	\$ 7,901	\$ 9,046
Initial allowance upon CECL adoption	15	-
Acquisition costs deferred	455	613
Amortization expense:		
Related to realized capital gains and losses	(287)	25
All other operating amortization	(437)	(400)
Increase (decrease) in DAC due to foreign exchange	(34)	(4)
Change related to unrealized depreciation (appreciation) of investments	(330)	(1,441)
Balance, end of period <sup>*</sup>	\$ 7,283	\$ 7,839

<sup>\*</sup> DAC balance excluding the amount related to unrealized depreciation (appreciation) of investments was \$9.6 billion at both June 30, 2020 and 2019, respectively.

#### **DAC and Reserves Related to Unrealized Appreciation of Investments**

DAC and Reserves for universal life and investment-type products (collectively, investment-oriented products) are adjusted at each balance sheet date to reflect the change in DAC, unearned revenue, and benefit reserves with an offset to Other comprehensive income (OCI) as if securities available for sale had been sold at their stated aggregate fair value and the proceeds reinvested at current yields (shadow Investment-Oriented Adjustments). Similarly, for long-duration traditional products, significant unrealized appreciation of investments in a sustained low interest rate environment may cause additional future policy benefit liabilities (shadow Loss Adjustments) with an offset to OCI to be recorded.

Shadow adjustments to DAC and unearned revenue generally move in the opposite direction of the change in unrealized appreciation of the available for sale securities portfolio, reducing the reported DAC and unearned revenue balance when market interest rates decline. Conversely, shadow adjustments to benefit reserves generally move in the same direction as the change in unrealized appreciation of the available for sale securities portfolio, increasing reported future policy benefit liabilities balance when market interest rates decline.

Market conditions in the six-month period ended June 30, 2020 drove a \$3.8 billion increase in the unrealized appreciation of fixed maturity securities held to support businesses in the Life and Retirement companies at June 30, 2020 compared to December 31, 2019. At June 30, 2020, the shadow Investment-Oriented Adjustments reflected decreases in amortized balances including DAC and Unearned Revenue Reserves, while accrued liabilities such as policyholder benefit liabilities increased compared to December 31, 2019. Accrued shadow loss recognition reserves decreased from December 31, 2019, primarily due to the discontinuation of recognizing shadow loss recognition reserves related to Fortitude Re funds withheld assets. Although these assets remain on AIG's balance sheet, subsequent to the June 2, 2020 deconsolidation of Fortitude Re, AIG is no longer exposed to the returns on these assets and corresponding shadow adjustments because the assets economically belong to Fortitude Re as a result of the funds withheld arrangements with Fortitude Holdings.

For further discussion on the sale of Fortitude Holdings see Part II, Item 7 MD&A – Consolidated Results of Operation.

ΔIG	Second	Quarter	2020	Form	10-0	161
AIG	Second	Quarter	2020	LOIIII	TO-Ó	TOT

#### Reserves

The following table presents a rollforward of insurance reserves by operating segments for Life and Retirement, including future policy benefits, policyholder contract deposits, other policy funds, and separate account liabilities, as well as Retail Mutual Funds and Group Retirement mutual fund assets under administration:

	•	Three Mon June		Ended	Six Months Ended June 30,					
(in millions)		2020	·	2019		2020	ĺ	2019		
Individual Retirement										
Balance at beginning of period, gross	\$	136,059	\$	139,083	\$	144,928	\$	132,729		
Premiums and deposits		1,794		3,865		4,910		8,051		
Surrenders and withdrawals		(2,554)		(3,353)		(6,441)		(6,575)		
Death and other contract benefits		(744)		(818)		(1,567)		(1,649)		
Subtotal		(1,504)		(306)		(3,098)		(173)		
Change in fair value of underlying assets and reserve accretion, net of										
policy fees		7,002		2,227		(417)		7,990		
Cost of funds*		420		414		832		817		
Other reserve changes		239		103		(29)		158		
Balance at end of period		142,216		141,521		142,216		141,521		
Reinsurance ceded		(310)		(315)		(310)		(315)		
Total Individual Retirement insurance reserves and mutual fund assets	\$	141,906	\$	141,206	\$	141,906	\$	141,206		
Group Retirement										
Balance at beginning of period, gross	\$	90,947	\$	96,906	\$	102,049	\$	91,685		
Premiums and deposits		1,670		2,047		3,525		4,110		
Surrenders and withdrawals		(1,734)		(2,061)		(3,994)		(4,842)		
Death and other contract benefits		(179)		(160)		(361)		(317)		
Subtotal		(243)		(174)		(830)		(1,049)		
Change in fair value of underlying assets and reserve accretion, net of										
policy fees		8,552		1,919		(2,153)		7,726		
Cost of funds*		277		280		555		558		
Other reserve changes		(10)		(8)		(98)		3		
Balance at end of period		99,523		98,923		99,523		98,923		
Total Group Retirement insurance reserves and mutual fund assets	\$	99,523	\$	98,923	\$	99,523	\$	98,923		
Life Insurance										
Balance at beginning of period, gross	\$	21,256	\$	20,211	\$	22,096	\$	19,719		
Premiums and deposits		977		942		1,903		1,850		
Surrenders and withdrawals		(80)		(119)		(227)		(292)		
Death and other contract benefits		(147)		(121)		(284)		(264)		
Subtotal		750		702		1,392		1,294		
Change in fair value of underlying assets and reserve accretion, net of										
policy fees		(275)		(289)		(658)		(551)		
Cost of funds*		92		92		184		185		
Other reserve changes		13		(17)		(1,178)		52		
Balance at end of period		21,836		20,699		21,836		20,699		
Reinsurance ceded		(1,163)		(1,223)		(1,163)		(1,223)		
Total Life Insurance reserves	\$	20,673	Ф	19,476	\$	20,673	ф	19,476		

In estimation of Manufacture						
Institutional Markets	00.000	Φ.	00.000	•	04 500	<b>40.000</b>
Balance at beginning of period, gross	\$ 22,296	\$	20,833	\$	21,588	
Premiums and deposits	1,129		268		2,046	1,380
Surrenders and withdrawals	(106)		(150)		(211)	(396)
Death and other contract benefits	(235)		(166)		(529)	(324)
Subtotal	788		(48)		1,306	660
Change in fair value of underlying assets and reserve accretion, net of						
policy fees	231		122		324	327
Cost of funds*	80		87		160	176
Other reserve changes	89		28		106	20
Balance at end of period	23,484		21,022		23,484	21,022
Reinsurance ceded	(45)		(45)		(45)	(45)
Total Institutional Markets reserves	\$ 23,439	\$	20,977	\$	23,439	\$ 20,977
Total insurance reserves and mutual fund assets						
Balance at beginning of period, gross	\$ 270,558	\$	277,033	\$	290,661	\$ 263,972
Premiums and deposits	5,570		7,122		12,384	15,391
Surrenders and withdrawals	(4,474)		(5,683)		(10,873)	(12,105)
Death and other contract benefits	(1,305)		(1,265)		(2,741)	(2,554)
Subtotal	(209)		174		(1,230)	732
Change in fair value of underlying assets and reserve accretion, net of						
policy fees	15,510		3,979		(2,904)	15,492
Cost of funds*	869		873		1,731	1,736
Other reserve changes	331		106		(1,199)	233
Balance at end of period	287,059		282,165		287,059	282,165
Reinsurance ceded	(1,518)		(1,583)		(1,518)	(1,583)
Total insurance reserves and mutual fund assets	\$ 285,541	\$	280,582	\$	285,541	\$ 280,582

 $<sup>\</sup>begin{tabular}{ll} * & Excludes amortization of deferred sales inducements. \end{tabular}$ 

Insurance reserves of Life and Retirement, as well as Retail Mutual Funds and Group Retirement mutual fund assets under administration, were comprised of the following balances:

	June 30,	December 31,
(in millions)	2020	2019
Future policy benefits	\$ 19,261 \$	17,963
Policyholder contract deposits	151,638	147,545
Other policy funds	279	271
Separate account liabilities	86,757	91,222
Total insurance reserves*	257,935	257,001
Mutual fund assets	29,124	33,660
Total insurance reserves and mutual fund assets	\$ 287,059 \$	290,661

Excludes reserves related to the Legacy Portfolio.

## Liquidity and Capital Resources

#### **OVERVIEW**

Liquidity refers to the ability to generate sufficient cash resources to meet our payment obligations. It is defined as cash and unencumbered assets that can be monetized in a short period of time at a reasonable cost. We endeavor to manage our liquidity prudently through various risk committees, policies and procedures, and a stress testing and liquidity risk framework established by our Treasury group with oversight by Enterprise Risk Management (ERM). Our liquidity risk framework is designed to manage liquidity at both AIG Parent and its subsidiaries to meet our financial obligations for a minimum of six months under a liquidity stress scenario.

See Part II Item 7. MD&A — Enterprise Risk Management — Risk Appetite, Limits, Identification, and Measurement and Enterprise Risk Management — Liquidity Risk Management in the 2019 Annual Report for additional information.

Capital refers to the long-term financial resources available to support the operation of our businesses, fund business growth, and cover financial and operational needs that arise from adverse circumstances. Our primary source of ongoing capital generation is derived from the profitability of our insurance subsidiaries. We must comply with numerous constraints on our minimum capital positions. These constraints drive the requirements for capital adequacy at AIG and the individual businesses and are based on internally-defined risk tolerances, regulatory requirements, rating agency and creditor expectations and business needs. Actual capital levels are monitored on a regular basis, and using ERM's stress testing methodology, we evaluate the capital impact of potential macroeconomic, financial and insurance stresses in relation to the relevant capital constraints of both AIG and our insurance subsidiaries.

We believe that we have sufficient liquidity and capital resources to satisfy future requirements and meet our obligations to policyholders, customers, creditors and debt-holders, including those arising from reasonably foreseeable contingencies or events.

Nevertheless, some circumstances may cause our cash or capital needs to exceed projected liquidity or readily deployable capital resources. Additional collateral calls, deterioration in investment portfolios or reserve strengthening affecting statutory surplus, higher surrenders of annuities and other policies, downgrades in credit ratings, or catastrophic losses may result in significant additional cash or capital needs and loss of sources of liquidity and capital. In addition, regulatory and other legal restrictions could limit our ability to transfer funds freely, either to or from our subsidiaries.

Depending on market conditions, regulatory and rating agency considerations and other factors, we may take various liability and capital management actions. Liability management actions may include, but are not limited to, repurchasing or redeeming outstanding debt, issuing new debt or engaging in debt exchange offers. Capital management actions may include, but are not limited to, issuing preferred stock, paying dividends to our shareholders on the AIG Common Stock, par value \$2.50 per share (AIG Common Stock), paying dividends to the holders of our Series A Preferred Stock, and repurchases of AIG Common Stock and/or warrant repurchases.

#### LIQUIDITY AND CAPITAL RESOURCES HIGHLIGHTS

#### **SOURCES**

#### **AIG Parent Funding from Subsidiaries**

During the six-month period ended June 30, 2020, AIG Parent received \$600 million in dividends and loan repayments from subsidiaries. Of this amount, \$418 million consisted of dividends in the form of cash and fixed maturity securities from our General Insurance companies and \$182 million consisted of dividends and loan repayments in the form of cash from our Life and Retirement companies.

AIG Parent also received a net amount of \$699 million in tax sharing payments in the form of cash from our insurance businesses in the six-month period ended June 30, 2020, including \$240 million of such payments in the second quarter of 2020. The tax sharing payments may be subject to further adjustment in future periods.

#### **Revolving Credit Facility**

On March 20, 2020, AIG Parent borrowed \$1.3 billion under its \$4.5 billion committed, revolving syndicated credit facility, which amount was repaid in full with interest on June 9, 2020.

#### **Debt Issuance**

In May 2020, we issued \$1.5 billion aggregate principal amount of 2.500% Notes Due 2025; \$1.6 billion aggregate principal amount of 3.400% Notes Due 2030; and \$1.0 billion aggregate principal amount of 4.375% Notes Due 2050.

#### Majority Interest Fortitude Sale

In June 2020, AIG completed the Majority Interest Fortitude Sale for \$2.2 billion. AIG Parent contributed \$700 million of the proceeds of the Majority Interest Fortitude Sale to certain of its General Insurance subsidiaries and \$135 million of the proceeds of the Majority Interest Fortitude Sale to certain of its Life and Retirement subsidiaries

#### **USES**

#### **Debt Reduction**

In March 2020, we redeemed \$350 million aggregate principal amount of our 4.35% Callable Notes Due 2045.

We also made other repurchases of and repayments on debt instruments of approximately \$1.6 billion during the six-month period ended June 30, 2020. We made interest payments on our debt instruments totaling \$503 million during the six-month period ended June 30, 2020.

#### **Revolving Credit Facility**

On June 9, 2020, AIG Parent repaid in full with interest the \$1.3 billion borrowed under its \$4.5 billion committed, revolving syndicated credit facility.

#### Dividend

We paid a cash dividend of \$365.625 per share on AIG's Series A 5.85% Non-Cumulative Perpetual Preferred Stock (Series A Preferred Stock) during each of the first and second quarters of 2020 totaling \$15 million.

We paid a cash dividend of \$0.32 per share on AIG Common Stock during each of the first and second quarters of 2020 totaling \$551 million.

#### **Repurchase of Common Stock**

We repurchased approximately 12 million shares of AIG Common Stock during the first quarter of 2020, for an aggregate purchase price of \$500 million, under an accelerated stock repurchase (ASR) agreement executed in February 2020.

#### **Majority Interest Fortitude Sale**

In June 2020, AIG completed the Majority Interest Fortitude Sale for \$2.2 billion. AIG Parent contributed \$700 million of the proceeds of the Majority Interest Fortitude Sale to certain of its General Insurance subsidiaries and \$135 million of the proceeds of the Majority Interest Fortitude Sale to certain of its Life and Retirement subsidiaries.

#### **IRS Tax Prepayment**

In June 2020, AIG Parent made a prepayment of approximately \$548 million to the U.S. Treasury in connection with certain settlement agreements described in Tax Matters below.

#### **ANALYSIS OF SOURCES AND USES OF CASH**

The following table presents selected data from AIG's Condensed Consolidated Statements of Cash Flows:

Six Months Ended June 30,		
(in millions)	2020	2019
Sources:		
Net cash provided by operating activities	\$ 1,325	\$ -
Changes in policyholder contract balances	-	3,112
Issuance of long-term debt and debt of consolidated investment entities	5,509	2,199
Issuance of preferred stock, net of issuance costs	-	485
Net cash provided by other financing activities	-	896
Total sources	6,834	6,692
Uses:		
Net cash used in operating activities	-	(1,272)
Net cash used in other investing activities	(2,903)	(4,147)
Change in policyholder contract balances	(157)	-
Repayments of long-term debt and debt of consolidated investment entities	(1,877)	(910)
Purchase of common stock	(500)	-
Dividends paid on preferred stock	(15)	(7)
Dividends paid on common stock	(551)	(557)
Net cash used in other financing activities	(269)	_
Total uses	(6,272)	(6,893)
Effect of exchange rate changes on cash and restricted cash	 3	28
Increase (decrease) in cash and restricted cash	\$ 565	\$ (173)

#### The following table presents a summary of AIG's Condensed Consolidated Statement of Cash Flows:

Six Months Ended June 30,		
(in millions)	2020	2019
Summary:		
Net cash provided by (used in) operating activities	\$ 1,325	\$ (1,272)
Net cash used in investing activities	(2,903)	(4,147)
Net cash provided by financing activities	2,140	5,218
Effect of exchange rate changes on cash and restricted cash	3	28
Net Increase (decrease) in cash and restricted cash	565	(173)
Cash and restricted cash at beginning of year	3,287	3,358
Cash and restricted cash at end of period	\$ 3,852	\$ 3,185

## **Operating Cash Flow Activities**

Insurance companies generally receive most premiums in advance of the payment of claims or policy benefits. The ability of insurance companies to generate positive cash flow is affected by the frequency and severity of losses under their insurance policies, policy retention rates and operating expenses.

Interest payments totaled \$581 million in the six-month period ended June 30, 2020 compared to \$684 million in the same period in the prior year. Excluding interest payments, AIG had operating cash inflows of \$1.9 billion in the six-month period ended June 30, 2020 compared to operating cash outflows of \$588 million in the same period in the prior year.

### **Investing Cash Flow Activities**

Net cash used in investing activities in the six-month period ended June 30, 2020 was \$2.9 billion compared to net cash used in investing activities of \$4.1 billion in the same period in the prior year. Net cash provided by investing activities in 2020 included \$2.2 billion of net cash proceeds from the sale of Fortitude Holdings.

#### **Financing Cash Flow Activities**

Net cash provided by financing activities in the six-month period ended June 30, 2020 reflected:

- approximately \$551 million in the aggregate to pay a dividend of \$0.32 per share on AIG Common Stock in each of the first and second quarters of 2020;
- approximately \$15 million to pay a dividend of \$365.625 per share on AIG's Series A Preferred Stock in each of the first and second quarters of 2020;
- \$500 million to repurchase approximately 12 million shares of AIG Common Stock; and
- approximately \$3.6 billion in net inflows from the issuance and repayment of long-term debt and debt of consolidated investment entities.

Net cash provided by financing activities in the six-month period ended June 30, 2019 reflected:

- approximately \$557 million in the aggregate to pay a dividend of \$0.32 per share on AIG Common Stock in each of the first and second quarters of 2019;
- approximately \$7 million to pay a dividend of \$369.6875 per share on AIG's Series A Preferred Stock in the second quarter of 2019;
- · approximately \$1.3 billion in net inflows from the issuance and repayment of long-term debt; and
- approximately \$485 million inflow from the issuance of preferred stock.

#### LIQUIDITY AND CAPITAL RESOURCES OF AIG PARENT AND SUBSIDIARIES

#### **AIG Parent**

As of June 30, 2020, AIG Parent had approximately \$15.2 billion in liquidity sources. AIG Parent's liquidity sources are primarily held in the form of cash, short-term investments and publicly traded, investment grade rated fixed maturity securities and also include a committed, revolving syndicated credit facility. Fixed maturity securities primarily include U.S. government and government sponsored entity securities, U.S. agency mortgage-backed securities, corporate and municipal bonds and certain other highly rated securities. AIG Parent actively manages its assets and liabilities in terms of products, counterparties and duration. Based upon an assessment of funding needs, the liquidity sources can be readily monetized through sales or repurchase agreements or contributed as admitted assets to regulated insurance companies. AIG Parent liquidity is monitored through the use of various internal liquidity risk measures. AIG Parent's primary sources of liquidity are dividends, distributions, loans and other payments from subsidiaries and credit facilities. AIG Parent's primary uses of liquidity are for debt service, capital and liability management, and operating expenses.

We believe that we have sufficient liquidity and capital resources to satisfy our reasonably foreseeable future requirements and meet our obligations to our creditors, debt-holders and insurance company subsidiaries. We expect to access the debt and preferred equity markets from time to time to meet funding requirements as needed.

We utilize our capital resources to support our businesses, with the majority of capital allocated to our insurance operations. Should we have or generate more capital than is needed to support our business strategies (including organic growth or acquisition opportunities) or mitigate risks inherent to our business, we may develop plans to distribute such capital to shareholders via dividends or AIG Common Stock repurchase authorizations or deploy such capital towards liability management.

In the normal course, it is expected that a portion of the capital released by our insurance operations, by our other operations or through the utilization of AIG's deferred tax assets may be available to support our business strategies, for distribution to shareholders or for liability management.

In developing plans to distribute capital, AIG considers a number of factors, including, but not limited to: AIG's business and strategic plans, expectations for capital generation and utilization, AIG's funding capacity and capital resources in comparison to internal benchmarks, as well as rating agency expectations, regulatory standards and internal stress tests for capital.

#### The following table presents AIG Parent's liquidity sources:

	As of		As of
(in millions)	June 30, 2020	Deceml	per 31, 2019
Cash and short-term investments <sup>(a)</sup>	\$ 7,654	\$	2,804
Unencumbered fixed maturity securities <sup>(b)</sup>	3,002		4,777
Total AIG Parent liquidity	10,656		7,581
Available capacity under committed, syndicated credit facility <sup>(c)</sup>	4,500		4,500
Total AIG Parent liquidity sources	\$ 15,156	\$	12,081

- (a) Cash and short-term investments include reverse repurchase agreements totaling \$4.9 billion and \$2.1 billion as of June 30, 2020 and December 31, 2019, respectively.
- (b) Unencumbered securities consist of publicly traded, investment grade rated fixed maturity securities. Fixed maturity securities primarily include U.S. government and government sponsored entity securities, U.S. agency mortgage-backed securities, corporate and municipal bonds and certain other highly rated securities.
- (c) For additional information relating to this committed, syndicated credit facility see Credit Facilities below.

#### **Insurance Companies**

We expect that our insurance companies will be able to continue to satisfy reasonably foreseeable future liquidity requirements and meet their obligations, including those arising from reasonably foreseeable contingencies or events, through cash from operations and, to the extent necessary, monetization of invested assets. Our insurance companies' liquidity resources are primarily held in the form of cash, short-term investments and publicly traded, investment grade rated fixed maturity securities.

Each of our material insurance companies' liquidity is monitored through various internal liquidity risk measures. The primary sources of liquidity are premiums, fees, reinsurance recoverables and investment income and maturities. The primary uses of liquidity are paid losses, reinsurance payments, benefit claims, surrenders, withdrawals, interest payments, dividends, expenses, investment purchases and collateral requirements.

Our General Insurance companies may require additional funding to meet capital or liquidity needs under certain circumstances. Large catastrophes may require us to provide additional support to our affected operations. Downgrades in our credit ratings could put pressure on the insurer financial strength ratings of our subsidiaries, which could result in non-renewals or cancellations by policyholders and adversely affect a subsidiary's ability to meet its own obligations. Increases in market interest rates may adversely affect the financial strength ratings of our subsidiaries, as rating agency capital models may reduce the amount of available capital relative to required capital. Other potential events that could cause a liquidity strain include an economic collapse of a nation or region significant to our operations, nationalization, catastrophic terrorist acts, pandemics or other events causing economic or political upheaval.

For a discussion regarding risks associated with COVID-19, see Part II Item 1A – Risk Factors – COVID-19 is adversely affecting, and is expected to continue to adversely affect, our global business, financial condition and results of operations, and its ultimate impact will depend on future developments that are uncertain and cannot be predicted, including the scope, severity and duration of the crisis, and the governmental, legislative and regulatory actions taken and court decisions rendered in response thereto.

Management believes that because of the size and liquidity of our Life and Retirement companies' investment portfolios, normal deviations from projected claim or surrender experience would not create significant liquidity risk. Furthermore, our Life and Retirement companies' products contain certain features that mitigate surrender risk, including surrender charges. However, in times of extreme capital markets disruption, liquidity needs could outpace resources. As part of their risk management framework, our Life and Retirement companies continue to evaluate and, where appropriate, pursue strategies and programs to improve their liquidity position and facilitate their ability to maintain a fully invested asset portfolio.

Certain of our U.S. insurance companies are members of the FHLBs in their respective districts. Borrowings from FHLBs are used to supplement liquidity or for other uses deemed appropriate by management. Our U.S. General Insurance companies had no outstanding borrowings from FHLBs at both June 30, 2020 and December 31, 2019. Our U.S. Life and Retirement companies had \$3.6 billion and \$3.5 billion which were due to FHLBs in their respective districts at June 30, 2020 and December 31, 2019, respectively, under funding agreements issued through our Individual Retirement, Group Retirement and Institutional Markets operating segments, which were reported in Policyholder contract deposits. Proceeds from funding agreements are generally invested in fixed income securities and other investments intended to generate spread income. These investment contracts do not have mortality or morbidity risk and are similar to GICs. In addition, our U.S. Life and Retirement companies had no outstanding borrowings in the form of cash advances from FHLBs at both June 30, 2020 and December 31, 2019.

Certain of our U.S. Life and Retirement companies have programs, which began in 2012, that lend securities from their investment portfolio to supplement liquidity or for other uses as deemed appropriate by management. Under these programs, these U.S. Life and Retirement companies lend securities to financial institutions and receive cash as collateral equal to 102 percent of the fair value of the loaned securities. Cash collateral received is invested in short-term investments or partially used for short-term liquidity purposes.

Additionally, the aggregate amount of securities that a Life and Retirement company is able to lend under its program at any time is limited to five percent of its general account statutory-basis admitted assets. Our U.S. Life and Retirement companies had \$2.8 billion of securities subject to these agreements at both June 30, 2020 and December 31, 2019, respectively, and \$2.9 billion of liabilities to borrowers for collateral received at both June 30, 2020 and December 31, 2019, respectively.

AIG generally manages capital between AIG Parent and our insurance companies through internal, Board-approved policies and limits, as well as management standards. In addition, AIG Parent has unconditional capital maintenance agreements (CMAs) in place with certain subsidiaries. Nevertheless, regulatory and other legal restrictions could limit our ability to transfer capital freely, either to or from our subsidiaries. Upon closing of the Majority Interest Fortitude Sale, the CMA between AIG Parent and Fortitude Re was terminated.

AIG Parent and/or certain subsidiaries are parties to several letter of credit agreements with various financial institutions, which issue letters of credit from time to time in support of our insurance companies. These letters of credit are subject to reimbursement by AIG Parent and/or certain subsidiaries in the event of a drawdown by our insurance companies. Letters of credit issued in support of the General Insurance companies totaled approximately \$4.0 billion at June 30, 2020. Letters of credit issued in support of the Life and Retirement companies totaled approximately \$852 million at June 30, 2020. Upon closing of the Majority Interest Fortitude Sale, the \$550 million of letters of credit issued in support of Fortitude Re and subject to reimbursement by AIG in the event of a drawdown were terminated.

In the six-month period ended June 30, 2020, our General Insurance companies collectively paid a total of approximately \$418 million in dividends in the form of cash and fixed maturity securities to AIG Parent. The fixed maturity securities primarily included U.S. treasuries and securities issued by other U.S. agencies. Upon closing of the Majority Interest Fortitude Sale, AIG contributed \$700 million of the proceeds of the Majority Interest Fortitude Sale to certain of its General Insurance subsidiaries.

In the six-month period ended June 30, 2020, our Life and Retirement companies collectively paid a total of approximately \$182 million in dividends and loan repayments in the form of cash to AIG Parent. Upon closing of the Majority Interest Fortitude Sale, AIG contributed \$135 million of the proceeds of the Majority Interest Fortitude Sale to certain of its Life and Retirement subsidiaries.

#### **Tax Matters**

If the settlement agreements in principle are concluded in our ongoing dispute related to the disallowance of foreign tax credits associated with cross border financing transactions, we will be required to make a payment to the U.S. Treasury. Although we can provide no assurance regarding whether the non-binding settlements will be finalized, the amount we currently expect to pay based on current proposed settlement terms is approximately \$1.2 billion, including obligations of AIG Parent and subsidiaries. This amount is net of payments previously made with respect to cross border financing transactions involving matters dating back to 1997 and other matters largely related to the same tax years, including a prepayment of approximately \$548 million that AIG made to the U.S. Treasury in June 2020. The amount also includes interest that will become due on finalization of the settlements but does not reflect benefits from the potential application of interest netting which AIG has requested. There remains uncertainty with regard to whether the settlements in principle will ultimately be approved by the relevant authorities as well as the amount and timing of any additional payments, which could be made as early as the fourth quarter of 2020. AIG has waived assessment on certain amounts and the IRS will seek payment through a Notice and Demand for Payment once their administrative steps are completed.

For additional information regarding this matter see Note 15 to the Condensed Consolidated Financial Statements.

#### **CREDIT FACILITIES**

We maintain a committed, revolving syndicated credit facility (the Facility) as a potential source of liquidity for general corporate purposes. The Facility provides for aggregate commitments by the bank syndicate to provide unsecured revolving loans and/or standby letters of credit of up to \$4.5 billion without any limits on the type of borrowings and is scheduled to expire in June 2022.

On March 20, 2020, we borrowed \$1.3 billion under the Facility to further increase AIG Parent liquidity. On June 9, 2020, we repaid the \$1.3 billion borrowed under the Facility in full with interest. As of June 30, 2020, a total of \$4.5 billion remains available under the Facility. Our ability to utilize the Facility is not contingent on our credit ratings. However, our ability to utilize the Facility is conditioned on the satisfaction of certain legal, operating, administrative and financial covenants and other requirements contained in the Facility. These include covenants relating to our maintenance of a specified total consolidated net worth and total consolidated debt to total consolidated capitalization. Failure to satisfy these and other requirements contained in the Facility would restrict our access to the Facility and could have a material adverse effect on our financial condition, results of operations and liquidity. We expect to utilize the Facility from time to time, and may use the proceeds for general corporate purposes.

#### **CONTRACTUAL OBLIGATIONS**

The following table summarizes contractual obligations in total, and by remaining maturity:

June 30, 2020	Payments due by Period											
	Total		Remainder of		2021 -		2023 -					
(in millions)	Payments		2020		2022		2024		2025		Thereafter	
Insurance operations												
Loss reserves <sup>(a)</sup>	\$ 79,933	\$	10,641	\$	21,867	\$	11,498	\$	3,732	\$	32,195	
Insurance and investment contract liabilities	281,391		11,226		31,307		29,601		13,755		195,502	
Borrowings	1,343		-		229		-		120		994	
Interest payments on borrowings	778		25		99		99		50		505	
Other long-term obligations	-		-		-		-		-		-	
Total	\$ 363,445	\$	21,892	\$	53,502	\$	41,198	\$	17,657	\$	229,196	
Other												
Borrowings	\$ 27,900	\$	1,375	\$	3,218	\$	2,843	\$	3,339	\$	17,125	
Interest payments on borrowings	15,352		574		2,062		1,843		841		10,032	
Other long-term obligations	354		47		200		96		-		11	
Total	\$ 43,606	\$	1,996	\$	5,480	\$	4,782	\$	4,180	\$	27,168	
Consolidated												
Loss reserves <sup>(a)</sup>	\$ 79,933	\$	10,641	\$	21,867	\$	11,498	\$	3,732	\$	32,195	
Insurance and investment contract liabilities	281,391		11,226		31,307		29,601		13,755		195,502	
Borrowings	29,243		1,375		3,447		2,843		3,459		18,119	
Interest payments on borrowings	16,130		599		2,161		1,942		891		10,537	
Other long-term obligations <sup>(b)</sup>	354		47		200		96		-		11	
Total <sup>(c)</sup>	\$ 407,051	\$	23,888	\$	58,982	\$	45,980	\$	21,837	\$	256,364	

- (a) Represents loss reserves, undiscounted and gross of reinsurance.
- (b) Primarily includes contracts to purchase future services and other capital expenditures.
- (c) Does not reflect unrecognized tax benefits of \$4.8 billion. See Note 15 to the Condensed Consolidated Financial Statements for additional information.

#### **Loss Reserves**

Loss reserves relate to our General Insurance companies and represent estimates of future loss and loss adjustment expense payments based on historical loss development payment patterns. Due to the significance of the assumptions used, the payments by period presented above could be materially different from actual required payments. We believe that our General Insurance companies maintain adequate financial resources to meet the actual required payments under these obligations.

#### **Insurance and Investment Contract Liabilities**

Insurance and investment contract liabilities, including GIC liabilities, relate to our Life and Retirement companies. These liabilities include various investment-type products with contractually scheduled maturities, including periodic payments. These liabilities also include benefit and claim liabilities, of which a significant portion represents policies and contracts that do not have stated contractual maturity dates and may not result in any future payment obligations. For these policies and contracts (i) we are not currently making payments until the occurrence of an insurable event, such as death or disability, (ii) payments are conditional on survivorship or (iii) payment may occur due to a surrender or other non-scheduled event beyond our control.

We have made significant assumptions to determine the estimated undiscounted cash flows of these contractual policy benefits. These assumptions include mortality, morbidity, future lapse rates, expenses, investment returns and interest crediting rates, offset by expected future deposits and premiums on in-force policies. Due to the significance of the assumptions, the periodic amounts presented could be materially different from actual required payments. The amounts presented in this table are undiscounted and exceed the future policy benefits and policyholder contract deposits included in the Consolidated Balance Sheets.

We believe that our Life and Retirement companies have adequate financial resources to meet the payments actually required under these obligations. These subsidiaries have substantial liquidity in the form of cash and short-term investments. In addition, our Life and Retirement companies maintain significant levels of investment grade rated fixed maturity securities, including substantial holdings in government and corporate bonds, and could seek to monetize those holdings in the event operating cash flows are insufficient. We expect liquidity needs related to GIC liabilities to be funded through cash flows generated from maturities and sales of invested assets.

#### **Borrowings**

Our borrowings exclude those incurred by consolidated investments and include hybrid financial instrument liabilities recorded at fair value. We expect to repay the long-term debt maturities and interest accrued on borrowings by AIG through maturing investments and dispositions of invested assets, future cash flows from operations, cash flows generated from invested assets, future debt or preferred stock issuance and other financing arrangements.

Borrowings supported by assets of AIG include various notes and bonds payable as well as GIAs that are supported by cash and investments held by AIG Parent and certain non-insurance subsidiaries for the repayment of those obligations.

#### OFF-BALANCE SHEET ARRANGEMENTS AND COMMERCIAL COMMITMENTS

The following table summarizes Off-Balance Sheet Arrangements and Commercial Commitments in total, and by remaining maturity:

June 30, 2020			Amoun	nt of C	Commitment	Expi	ring	
	<b>Total Amounts</b>	 Remainder	2021 -		2023 -			
(in millions)	Committed	of 2020	2022		2024		2025	Thereafter
Insurance operations								
Guarantees:								
Standby letters of credit	\$ 158	\$ 143	\$ 8	\$	-	\$	-	\$ 7
Guarantees of indebtedness	58	57	1		-		-	-
All other guarantees <sup>(a)</sup>	16	-	16		-		-	-
Commitments:								
Investment commitments <sup>(b)</sup>	6,702	2,156	3,254		1,174		92	26
Commitments to extend credit	3,802	1,124	1,545		852		148	133
Letters of credit	3	-	3		-		-	-
Other commercial commitments	9	1	5		3		-	_
Total <sup>(c)</sup>	\$ 10,748	\$ 3,481	\$ 4,832	\$	2,029	\$	240	\$ 166
Other								
Guarantees:								
Liquidity facilities <sup>(d)</sup>	\$ 74	\$ -	\$ -	\$	-	\$	-	\$ 74
Standby letters of credit	79	79	-		-		-	-
All other guarantees	408	408	-		-		-	-
Commitments:								
Investment commitments <sup>(b)</sup>	69	11	29		4		25	-
Commitments to extend credit		-	=		-		-	-
Letters of credit	197	11	-		186		-	-
Other commercial commitments	-	-	-				-	
Total <sup>(c)(e)</sup>	\$ 827	\$ 509	\$ 29	\$	190	\$	25	\$ 74
Consolidated								
Guarantees:								
Liquidity facilities <sup>(d)</sup>	\$ 74	\$ -	\$ -	\$	-	\$	-	\$ 74
Standby letters of credit	237	222	8		-		-	7
Guarantees of indebtedness	58	57	1		-		-	-
All other guarantees <sup>(a)</sup>	424	408	16		-		-	-
Commitments:								
Investment commitments <sup>(b)</sup>	6,771	2,167	3,283		1,178		117	26
Commitments to extend credit	3,802	1,124	1,545		852		148	133
Letters of credit	200	11	3		186		-	-
Other commercial commitments	9	1	5		3		-	
Total <sup>(c)(e)</sup>	\$ 11,575	\$ 3,990	\$ 4,861	\$	2,219	\$	265	\$ 240

<sup>(</sup>a) Excludes potential amounts for indemnification obligations included in asset sales agreements. For further information on indemnification obligations see Note 11 to the Condensed Consolidated Financial Statements

<sup>(</sup>b) Includes commitments to invest in private equity funds, hedge funds and other funds and commitments to purchase and develop real estate in the United States and abroad. The commitments to invest in private equity funds, hedge funds and other funds are called at the discretion of each fund, as needed for funding new investments or expenses of the fund. The expiration of these commitments is estimated in the table above based on the expected life cycle of the related fund, consistent with past trends of requirements for funding. Investors under these commitments are primarily insurance and real estate subsidiaries.

<sup>(</sup>c) Does not include guarantees, CMAs or other support arrangements among AIG consolidated entities.

<sup>(</sup>d) Primarily represents liquidity facilities provided in connection with certain municipal swap transactions and collateralized bond obligations.

(e) Excludes commitments with respect to pension plans. The remaining annual pension contribution for 2020 is expected to be approximately \$32 million for U.S. and non-U.S. plans.

#### **Arrangements with Variable Interest Entities**

We enter into various arrangements with variable interest entities (VIEs) in the normal course of business, and we consolidate a VIE when we are the primary beneficiary of the entity.

For a further discussion of our involvement with VIEs see Note 8 to the Condensed Consolidated Financial Statements.

#### **Indemnification Agreements**

We are subject to financial guarantees and indemnity arrangements in connection with our sales of businesses. These arrangements may be triggered by declines in asset values, specified business contingencies, the realization of contingent liabilities, litigation developments, or breaches of representations, warranties or covenants provided by us. These arrangements are typically subject to time limitations, defined by contract or by operation of law, such as by prevailing statutes of limitation. Depending on the specific terms of the arrangements, the maximum potential obligation may or may not be subject to contractual limitations.

For additional information regarding our indemnification agreements see Note 11 to the Condensed Consolidated Financial Statements.

We have recorded liabilities for certain of these arrangements where it is possible to estimate them. These liabilities are not material in the aggregate. We are unable to develop a reasonable estimate of the maximum potential payout under some of these arrangements. Overall, we believe that it is unlikely we will have to make any material payments under these arrangements.

#### **DEBT**

#### The following table provides the rollforward of AIG's total debt outstanding:

Six Months Ended June 30, 2020	Balance at December 31.		Maturities and	Effect of Foreign	Other	Balance at June 30,
(in millions)	2019	Issuances	Repayments	Exchange	Changes	2020
Debt issued or guaranteed by AIG:						
AIG general borrowings:						
Notes and bonds payable	\$ 20,467	\$ 4,067	\$ (350)	\$ (42)	\$ 19	\$ 24,161
Junior subordinated debt	1,542	-	-	(5)	-	1,537
AIG Japan Holdings Kabushiki Kaisha	344	-	-	5	-	349
AIGLH notes and bonds payable	282	-	-	-	-	282
AIGLH junior subordinated debt	361	-	-	-	-	361
Validus notes and bonds payable	353	-	-	-	(2)	351
Total AIG general borrowings	23,349	4,067	(350)	(42)	17	27,041
AIG borrowings supported by assets: <sup>(a)</sup>						
Series AIGFP matched notes and bonds payable	21	-	-	-	-	21
GIAs, at fair value	2,003	66	(155)	-	202 (b)	2,116
Notes and bonds payable, at fair value	59	1	(2)	-	7 (b)	65
Total AIG borrowings supported by assets	2,083	67	(157)	-	209	2,202
Total debt issued or guaranteed by AIG	25,432	4,134	(507)	(42)	226	29,243
Other subsidiaries' notes, bonds, loans and						
mortgages payable - not guaranteed by AIG	47	5	(47)	-	-	5
Total long-term debt	25,479	4,139	(554)	(42)	226	29,248
Debt of consolidated investment entities - not						
guaranteed by AIG <sup>(c)</sup>	9,871	1,370	(1,364)	(28)	183 (d)	10,032
Total debt	\$ 35,350	\$ 5,509	\$ (1,918)	\$ (70)	\$ 409	\$ 39,280

<sup>(</sup>a) AIG Parent guarantees all such debt, except for Series AIGFP matched notes and bonds payable, which are direct obligations of AIG Parent. Collateral posted to third parties was \$1.4 billion and \$1.5 billion at June 30, 2020 and December 31, 2019, respectively. This collateral primarily consists of securities of the U.S. government and government sponsored entities and generally cannot be replededed or resold by the counterparties.

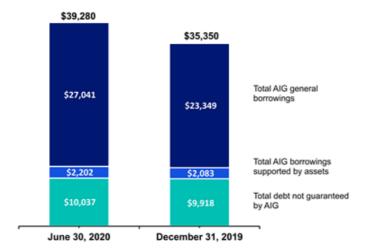
<sup>(</sup>b) Primarily represents adjustments to the fair value of debt.

<sup>(</sup>c) At June 30, 2020, includes debt of consolidated investment entities related to real estate investments of \$3.1 billion, affordable housing partnership investments of \$2.2 billion and other securitization vehicles of \$4.7 billion. At December 31, 2019, includes debt of consolidated investment entities related to real estate investments of \$3.2 billion, affordable housing partnership investments of \$2.1 billion and other securitization vehicles of \$4.6 billion.

<sup>(</sup>d) Includes the effect of consolidating previously unconsolidated partnerships.

#### **TOTAL DEBT OUTSTANDING**

(in millions)



### **Debt Maturities**

The following table summarizes maturing long-term debt at June 30, 2020 of AIG for the next four quarters:

	Third	Fourth	First	Second	
	Quarter	Quarter	Quarter	Quarter	
(in millions)	2020	2020	2021	2021	Total
AIG general borrowings	\$ 638	\$ 708	\$ 1,499	\$ -	\$ 2,845
AIG borrowings supported by assets	25	4	2	64	95
Other subsidiaries' notes, bonds, loans and mortgages payable	1	-	-	-	1
Total	\$ 664	\$ 712	\$ 1,501	\$ 64	\$ 2,941

The following table presents maturities of long-term debt (including unamortized original issue discount, hedge accounting valuation adjustments and fair value adjustments, when applicable):

June 30, 2020		Remainder		Year Ending					
(in millions)	Total	of 2020	2021		2022	2023	2024	2025	Thereafter
Debt issued or guaranteed by AIG:									
AIG general borrowings:									
Notes and bonds payable	\$ 24,161 \$	1,346 \$	1,499	\$	1,512 \$	1,568 \$	998 \$	2,750 \$	14,488
Junior subordinated debt	1,537	-	-		-	-	-	-	1,537
AIG Japan Holdings Kabushiki Kaisha	349	-	229		-	-	-	120	-
AIGLH notes and bonds payable	282	-	-		-	-	-	-	282
AIGLH junior subordinated debt	361	-	-		-	-	-	-	361
Validus notes and bonds payable	351	-	-		-	-	-	-	351
Total AIG general borrowings	27,041	1,346	1,728		1,512	1,568	998	2,870	17,019
AIG borrowings supported by assets:									
Series AIGFP matched notes and									
bonds payable	21	-	-		-	-	-	-	21
GIAs, at fair value	2,116	29	155		52	128	149	589	1,014
Notes and bonds payable, at fair value	65	-	-		-	-	-	-	65
Total AIG borrowings supported by assets	2,202	29	155		52	128	149	589	1,100
Total debt issued or guaranteed by AIG	29,243	1,375	1,883		1,564	1,696	1,147	3,459	18,119
Debt not guaranteed by AIG:									
Other subsidiaries notes, bonds, loans									
and mortgages payable	5	1	2		1	1	-	-	-
Total debt not guaranteed by AIG	5	1	2		1	1	-	-	-
Total	\$ 29,248 \$	1,376 \$	1,885	\$	1,565 \$	1,697 \$	1,147 \$	3,459 \$	18,119
						AIG	Second Qua	arter 2020 F	orm 10-Q <b>173</b>

#### **CREDIT RATINGS**

#### Credit ratings estimate a company's ability to meet its obligations and may directly affect the cost and availability of financing to that company.

The following table presents the credit ratings of AIG and certain of its subsidiaries as of the date of this filing. Figures in parentheses indicate the relative ranking of the ratings within the agency's rating categories; that ranking refers only to the major rating category and not to the modifiers assigned by the rating agencies.

	Short-Term	Debt		Senior Long-Term Debt			
	Moody's	S&P	Moody's <sup>(a)</sup>	S&P <sup>(b)</sup>	Fitch <sup>(c)</sup>		
American International Group, Inc.	P-2 (2nd of 3) Stable Outlook	A-2 (2nd of 8)	Baa 1 (4th of 9) Stable Outlook	BBB+ (4th of 9) Stable Outlook	BBB+ (4th of 9) Negative Outlook		
AIG Financial Products Corp.(d)	P-2 Stable Outlook	A-2	Baa 1 Stable Outlook	BBB+ Stable Outlook			

- (a) Moody's appends numerical modifiers 1, 2 and 3 to the generic rating categories to show relative position within the rating categories.
- (b) S&P ratings may be modified by the addition of a plus or minus sign to show relative standing within the major rating categories.
- (c) Fitch ratings may be modified by the addition of a plus or minus sign to show relative standing within the major rating categories.
- (d) AIG guarantees all obligations of AIG Financial Products Corp.

These credit ratings are current opinions of the rating agencies. They may be changed, suspended or withdrawn at any time by the rating agencies as a result of changes in, or unavailability of, information or based on other circumstances. Ratings may also be withdrawn at our request.

We are party to some agreements that contain "ratings triggers." Depending on the ratings maintained by one or more rating agencies, these triggers could result in (i) the termination or limitation of credit availability or a requirement for accelerated repayment, (ii) the termination of business contracts or (iii) a requirement to post collateral for the benefit of counterparties.

In the event of a downgrade of AIG's long-term senior debt ratings, AIGFP and certain other AIG entities would be required to post additional collateral under some derivative and other transactions, or certain of the counterparties of AIGFP or of such other AIG entities would be permitted to terminate such transactions early.

The actual amount of collateral that we would be required to post to counterparties in the event of such downgrades, or the aggregate amount of payments that we could be required to make, depends on market conditions, the fair value of outstanding affected transactions and other factors prevailing at the time of the downgrade.

For a discussion of the effects of downgrades in our credit ratings see Note 9 to the Condensed Consolidated Financial Statements and Part I, Item 1A. Risk Factors – Liquidity, Capital and Credit in our 2019 Annual Report.

#### **FINANCIAL STRENGTH RATINGS**

Financial Strength ratings estimate an insurance company's ability to pay its obligations under an insurance policy. The following table presents the ratings of our significant insurance subsidiaries as of the date of this filing.

	A.M. Best	S&P	Fitch	Moody's
National Union Fire Insurance Company of Pittsburgh, Pa.	A	A+	А	A2
Lexington Insurance Company	A	A+	Α	A2
American Home Assurance Company	A	A+	Α	A2
American General Life Insurance Company	Α	A+	A+	A2
The Variable Annuity Life Insurance Company	A	A+	A+	A2
United States Life Insurance Company in the City of New York	A	A+	A+	A2
AIG Europe S.A.	NR	A+	NR	A2
American International Group UK Ltd.	A	A+	NR	A2
AIG General Insurance Co. Ltd.	NR	A+	NR	NR
Validus Reinsurance, Ltd.	А	Α	NR	A2

These financial strength ratings are current opinions of the rating agencies. They may be changed, suspended or withdrawn at any time by the rating agencies as a result of changes in, or unavailability of, information or based on other circumstances.

For a discussion of the effects of downgrades in our financial strength ratings see Note 9 to the Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q and Part I, Item 1A. Risk Factors – Liquidity, Capital and Credit in our 2019 Annual Report.

#### **REGULATION AND SUPERVISION**

For a discussion of our regulation and supervision by different regulatory authorities in the United States and abroad, including with respect to our liquidity and capital resources see Part I, Item 1. Business — Regulation and Part I, Item 1A. Risk Factors — Regulation in our 2019 Annual Report, and Regulatory Environment below in this Quarterly Report on Form 10-Q.

#### **DIVIDENDS**

On February 12, 2020, our Board of Directors declared a cash dividend on AIG Common Stock of \$0.32 per share, payable on March 30, 2020 to shareholders of record on March 16, 2020. On May 4, 2020, our Board of Directors declared a cash dividend on AIG Common Stock of \$0.32 per share, payable on June 29, 2020 to shareholders of record on June 15, 2020. On August 3, 2020, our Board of Directors declared a cash dividend on AIG Common Stock of \$0.32 per share, payable on September 30, 2020 to shareholders of record on September 17, 2020.

On February 12, 2020, our Board of Directors declared a cash dividend on AIG's Series A Preferred Stock of \$365.625 per share, payable on March 16, 2020 to holders of record on February 28, 2020. On May 4, 2020, our Board of Directors declared a cash dividend on AIG's Series A Preferred Stock of \$365.625 per share, payable on June 15, 2020 to holders of record on May 29, 2020. On August 3, 2020, our Board of Directors declared a cash dividend on AIG's Series A Preferred Stock of \$365.625 per share, payable on September 15, 2020 to holders of record on August 31, 2020.

The payment of any future dividends will be at the discretion of our Board of Directors and will depend on various factors, as discussed further in Note 12 to the Condensed Consolidated Financial Statements.

#### REPURCHASES OF AIG COMMON STOCK

Our Board of Directors has authorized the repurchase of shares of AIG Common Stock and warrants to purchase shares of AIG Common Stock through a series of actions. On February 13, 2019, our Board of Directors authorized an additional increase to its previous repurchase authorization of AIG Common Stock of approximately \$1.5 billion. As of August 3, 2020, \$1.5 billion remained under the authorization.

During the first quarter of 2020, we repurchased approximately 12 million shares of AIG Common Stock for an aggregate purchase price of \$500 million under an ASR agreement executed in February 2020 with a third-party financial institution. We did not repurchase any shares of AIG Common Stock during the three-month period ended June 30, 2020.

Shares may be repurchased from time to time in the open market, private purchases, through forward, derivative, accelerated repurchase or automatic repurchase transactions or otherwise (including through the purchase of warrants). Certain of our share repurchases have been and may from time to time be effected through Exchange Act Rule 10b5-1 repurchase plans. The timing of any future share repurchases will depend on market conditions, our business and strategic plans, financial condition, results of operations, liquidity and other factors, as discussed further in Note 12 to the Condensed Consolidated Financial Statements.

#### **DIVIDEND RESTRICTIONS**

Payments of dividends to AIG by its insurance subsidiaries are subject to certain restrictions imposed by regulatory authorities.

For a discussion of restrictions on payments of dividends by our subsidiaries see Note 20 to the Consolidated Financial Statements in the 2019 Annual Report.

## **Enterprise Risk Management**

Risk management includes the identification and measurement of various forms of risk, the establishment of risk thresholds and the creation of processes intended to maintain risks within these thresholds while optimizing returns. We consider risk management an integral part of managing our core businesses and a key element of our approach to corporate governance.

#### **OVERVIEW**

We have an integrated process for managing risks throughout our organization in accordance with our firm-wide risk appetite. Our Board of Directors has oversight responsibility for the management of risk. Our Enterprise Risk Management Department supervises and integrates the risk management functions in each of our business units, providing senior management with a consolidated view of AIG's major risk positions. Within each business unit, senior leaders and executives approve risk-taking policies and targeted risk tolerance within the framework provided by ERM. ERM supports our businesses and management by embedding risk management in our key day-to-day business processes and in identifying, assessing, quantifying, monitoring, reporting, and mitigating the risks taken by our businesses and AIG overall. Nevertheless, our risk management efforts may not always be successful and material adverse effects on our business, results of operations, cash flows, liquidity or financial condition may occur.

AIG employs a Three Lines of Defense model. AIG's business leaders assume full accountability for the risks and controls in their operating units, and ERM performs a review, challenge and oversight function. The third line consists of our Internal Audit Group that provides independent assurance for AIG's Board.

For a further discussion of AIG's risk management program see Part II, Item 7. MD&A — Enterprise Risk Management in the 2019 Annual Report.

#### MARKET RISK MANAGEMENT

#### Overview

Market risk is defined as the risk of adverse impact due to systemic movements in one or more of the following market risk drivers: equity and commodity prices, residential and commercial real estate values, interest rates, credit spreads, foreign exchange, inflation, and their respective levels of volatility.

We are engaged in a variety of insurance, investment and other financial services businesses that expose us to market risk, directly and indirectly. We are exposed to market risks primarily within our insurance and capital markets activities, on both the asset and the liability sides of our balance sheet through on- and off-balance sheet exposures. Within each business, the Risk Officer is responsible for creating a framework for proper identification of market risks, and ensuring that the risks are appropriately measured, monitored and managed, and are in accordance with the risk governance framework established by the Chief Market Risk Officer (CMRO).

The scope and magnitude of our market risk exposures is managed under a robust framework that contains defined risk limits and minimum standards for managing market risk in a manner consistent with our risk appetite statement. Our market risk management framework focuses on quantifying the financial repercussions of changes in the above mentioned market risk drivers.

Many of our market risk exposures, including exposures to changes in levels of interest rates and equity prices, are associated with the asset and liability exposures of our Life and Retirement companies. These exposures are generally long-term in nature. Examples of liability-related exposures include interest rate sensitive surrenders in our fixed deferred annuity product portfolio. Also, we have equity market risk sensitive surrenders in our variable annuity product portfolio. These interactive asset-liability types of risk exposures are regularly monitored in accordance with the risk governance framework noted above.

#### **Risk Identification**

Market risk focuses on quantifying the financial repercussions of changes in broad, external, predominantly market-observable variables. Financial repercussions can include an adverse impact on results of operations, financial condition, liquidity and capital of AIG.

#### Each of the following systemic risks is considered a market risk:

#### **Equity prices**

We are exposed to changes in equity market prices affecting a variety of instruments. Changes in equity prices can affect the valuation of publicly traded equity shares, investments in private equity, hedge funds, mutual funds, exchange-traded funds, alternative risk premia investment strategies, and other equity-linked capital market instruments as well as equity-linked insurance products, including but not limited to index annuities, variable annuities, indexed universal life insurance and variable universal life insurance.

# Residential and commercial real estate values

Our investment portfolios are exposed to the risk of changing values in a variety of residential and commercial real estate investments. Changes in residential/commercial real estate prices can affect the valuation of residential/commercial mortgages, residential/commercial mortgage-backed securities and other structured securities with underlying assets that include residential/commercial mortgages, trusts that include residential/commercial real estate and/or mortgages, residential mortgage insurance and reinsurance contracts and commercial real estate investments.

#### Interest rates

Interest rate risk can arise from a mismatch in the interest rate exposure of assets versus liabilities. Lower interest rates generally result in lower investment income and make some of our product offerings less attractive to investors. Conversely, higher interest rates are typically beneficial for the opposite reasons. However, when rates rise quickly, there can be an asymmetric GAAP accounting effect where the existing securities lose market value, which is largely reported through Other comprehensive income, and the offsetting decrease in the value of certain liabilities may not be recognized. Changes in interest rates can affect the valuation of fixed maturity securities, financial liabilities, insurance contracts including but not limited to universal life, fixed rate annuities, variable annuities and derivative contracts. Additionally, for Variable Annuity, Index Annuity, and Equity Indexed Universal Life products, deviations in actual versus expected policyholder behavior can be driven by fluctuations in various market variables, including interest rates. Policies with guaranteed living benefit options or riders are also subject to the risk of actual benefit utilization being different than expected.

#### **Credit spreads**

Credit spreads measure an instrument's risk premium or yield relative to that of a comparable duration, default-free instrument. Changes in credit spreads can affect the valuation of fixed maturity securities, including but not limited to corporate bonds, asset backed securities, mortgage-backed securities, AIG-issued debt obligations, credit derivatives, derivative credit valuation adjustments and economic valuation of insurance liabilities. Much like higher interest rates, wider credit spreads paired with unchanged expectations about default losses imply higher investment income in the long term. In the short term, quickly rising spreads will cause a loss in the value of existing fixed maturity securities, which is largely reported through Other comprehensive income. A precipitous widening of credit spreads may also signal a fundamental weakness in the credit worthiness of bond obligors, potentially resulting in default losses.

## Foreign exchange (FX) rates

We are a globally diversified enterprise with income, assets and liabilities denominated in, and capital deployed in, a variety of currencies. Changes in FX rates can affect the valuation of a broad range of balance sheet and income statement items as well as the settlement of cash flows exchanged in specific transactions.

### **Commodity prices**

Changes in commodity prices (the value of commodities) can affect the valuation of publicly-traded commodities, commodity indices, derivatives on commodities and commodity indices, and other commodity-linked investments and insurance contracts. We are exposed to commodity prices primarily through their impact on the prices and credit quality of commodity producers' debt and equity securities in our investment portfolio.

#### Inflation

Changes in inflation can affect the valuation of fixed maturity securities, including AIG-issued debt obligations, derivatives and other contracts explicitly linked to inflation indices, and insurance contracts where the claims are linked to inflation either explicitly, via indexing, or implicitly, through medical costs or wage levels.

#### **Risk Measurement**

Our market risk measurement framework was developed with the main objective of communicating the range and scale of our market risk exposures. At the firm-wide level, market risk is measured in a manner that is consistent with AIG's risk appetite statement. This is designed to ensure that we remain within our stated risk tolerance levels and can determine how much additional market risk taking capacity is available within our framework. The framework measures our overall exposure to change in each of the systemic market risk factors on an economic basis.

In addition, we monitor risks through multiple lenses that include economic, GAAP and statutory reporting frameworks at various levels of business consolidation. This process aims to establish a comprehensive coverage of potential implications from adverse market risk developments.

#### We use a number of approaches to measure our market risk exposure, including:

		Examples include:					
Sensitivity analysis	measures the impact from a unit change in a market risk input	<ul> <li>a one basis point increase in yield on fixed maturity securities,</li> <li>a one basis point increase in credit spreads of fixed maturity securities, and</li> <li>a one percent increase in prices of equity securities.</li> </ul>					
Scenario analysis	uses historical, hypothetical, or forward-looking	<ul> <li>a 100 basis point parallel shift in the yield curve, or</li> </ul>					
	macroeconomic scenarios to assess and report exposures	<ul> <li>a 20 percent immediate and simultaneous decrease in world- wide equity markets.</li> </ul>					
		Scenarios may also utilize a stochastic framework to arrive at a probability distribution of losses.					
Stress testing	a special form of scenario analysis in which the scenarios are designed to lead to a material adverse outcome	<ul> <li>the stock market crash of October 1987 or the widening of yields or spreads of RMBS or CMBS during 2008.</li> </ul>					
178 AIG   Second Quarte	er 2020 Form 10-Q						

#### **Market Risk Sensitivities**

The following table provides estimates of sensitivity to changes in yield curves, equity prices and foreign currency exchange rates on our financial instruments and excludes approximately \$173.6 billion and \$169.4 billion as of June 30, 2020 and December 31, 2019, respectively, of insurance liabilities. AIG believes that the interest rate sensitivities of these insurance and other liabilities serve as an offset to the net interest rate risk of the financial assets presented in the table below. In addition, the table excludes \$38.9 billion of interest rate sensitive assets and \$1.4 billion of equity and alternative investments supporting the Fortitude Re funds withheld arrangements as the contractual returns related to the assets are transferred to Fortitude Re, as well as \$42.0 billion of related funds withheld payable.

		Balance Sheet Exposure				Economic Effect				
	June 30,		December 31,		June 30,		D	ecember 31		
(dollars in millions)		2020		2019		2020		2019		
Sensitivity factor					100 bps pa	rallel increase in a	ll yield cu	rves		
Interest rate sensitive assets:										
Fixed maturity securities	\$	226,815	\$	255,743	\$	(13,890)	\$	(16,644)		
Mortgage and other loans receivable <sup>(a)</sup>		39,915		43,441		(1,934)		(2,385)		
Derivatives:										
Interest rate contracts		1,065		451		(2,074)		(1,530)		
Equity contracts		821		630		(338)		(360)		
Other contracts		1,238		(64)		(72)		28		
Total interest rate sensitive assets	\$	<b>269,854</b> (b)	\$	300,201 (b	) \$	(18,308)	\$	(20,891)		
Interest rate sensitive liabilities:										
Policyholder contract deposits:										
Investment-type contracts <sup>(a)</sup>	\$	(125,026)	\$	(126, 137)	\$	9,873	\$	8,553		
Variable annuity and other embedded										
derivatives		(9,233)		(6,909)		2,163		2,118		
Long-term debt <sup>(a) (c)</sup>		(27,900)		(24,092)		2,448		2,127		
Total interest rate sensitive liabilities	\$	(162,159)	\$	(157,138)	\$	14,484	\$	12,798		
Sensitivity factor					20% decl	ine in stock prices	and			
•					alternative investments					
Derivatives:										
Equity contracts <sup>(d)</sup>	\$	821	\$	630	\$	429	\$	426		
Equity and alternative investments:										
Real estate investments		7,779		8,491		(1,556)		(1,698)		
Private equity		5,007		5,531		(1,001)		(1,106)		
Hedge funds		2,002		3,314		(400)		(663)		
Common equity		666		827		(133)		(165)		
Other investments		979		913		(196)		(183)		
Total derivatives, equity and alternative										
investments	\$	17,254	\$	19,706	\$	(2,857)	\$	(3,389)		
Policyholder contract deposits:										
Variable annuity and other										
embedded derivatives <sup>(d)</sup>	\$	(9,233)	\$	(6,909)	\$	(302)	\$	(215)		
Total liability	\$	(9,233)	\$	(6,909)	\$	(302)	\$	(215)		
Sensitivity factor					10% depreciation of all foreign currency					
					exchange rates against the U.S. dollar					
Foreign currency-denominated net										
asset position:	_				_					
Great Britain pound	\$	721	\$	1,812	\$	(72)	\$	(181)		
Japanese yen		476		(46)		(48)		5		
South Korea won		341		331		(34)		(33)		
All other foreign currencies		1,090		1,832		(109)		(184)		
Total foreign currency-denominated net										
asset position <sup>(e)</sup>	\$	2,628	\$	3,929	\$	(263)	\$	(393)		

- (a) The economic effect is the difference between the estimated fair value and the effect of a 100 bps parallel increase in all yield curves on the estimated fair value. The estimated fair values for Mortgage and other loans receivable, Policyholder contract deposits (Investment-type contracts) and Long-term debt were \$45,561 million, \$140,039 million and \$30,847 million at June 30, 2020, respectively. The estimated fair values for Mortgage and other loans receivable, Policyholder contract deposits (Investment-type contracts) and Long-term debt were \$43,783 million, \$133,246 million and \$26,427 million at December 31, 2019, respectively.
- (b) At June 30, 2020, the analysis covered \$269.9 billion of \$314.2 billion interest-rate sensitive assets. As indicated above, excluded were \$35.4 billion and \$3.5 billion of fixed maturity securities and loans, respectively, supporting the Fortitude Re funds withheld arrangements. In addition, \$3.2 billion of loans and \$2.2 billion of assets across various asset categories were excluded due to modeling limitations. At December 31, 2019, the analysis covered \$300.2 billion of \$306.3 billion interest-rate sensitive assets. Excluded were \$3.5 billion of loans. In addition, \$2.6 billion of assets across various asset categories were excluded due to modeling limitations.
- (c) At June 30, 2020, the analysis excluded \$643 million of AIGLH borrowings, \$351 million of Validus borrowings, \$5 million of borrowings from Glatfelter and \$349 million of AIG Japan Holdings loans.

  At December 31, 2019, the analysis excluded \$643 million of AIGLH borrowings, \$353 million of Validus borrowings, \$47 million of borrowings from Glatfelter and \$344 million of AIG Japan Holdings loans.
- (d) The balance sheet exposures for equity contracts and variable annuity and other embedded derivatives are also reflected under "Interest rate sensitive liabilities" above, and are not additive.
- (e) The majority of the foreign currency exposure is reported on a one guarter lag.

The sensitivity analysis is an estimate and should not be viewed as predictive of our future financial performance. We cannot ensure that actual financial impacts in any particular period will not exceed the amounts indicated above.

Interest rate sensitivity is defined as change in value with respect to a 100 basis point parallel shift up in the interest rate environment, calculated as: scenario value minus base value, where base value is the value under the yield curves as of the period end and scenario value is the value reflecting a 100 basis point parallel increase in all yield curves.

We evaluate our interest rate risk without considering effects of correlation of changes in levels of interest rate with other key market risks or other assumptions used for calculating the values of our financial assets and liabilities. This scenario does not measure changes in values resulting from non-parallel shifts in the yield curves, which could produce different results.

We evaluate our equity price risk without considering effects of correlation of changes in equity prices with other key market risks or other assumptions used for calculating the values of our financial assets and liabilities. The stress scenario does not reflect the impact of basis risk, such as projections about the future performance of the underlying contract holder funds and actual fund returns, which we use as a basis for developing our hedging strategy.

Foreign currency-denominated net asset position reflects our aggregated non-U.S. dollar assets less our aggregated non-U.S. dollar liabilities on a GAAP basis, with certain adjustments. We use a bottom-up approach in managing our foreign currency exchange rate exposures with the objective of protecting statutory surplus at the regulated insurance entity level. At the AIG consolidated level, we monitor our foreign currency exposures against single currency and aggregate currency portfolio limits.

Our foreign currency-denominated net asset position at June 30, 2020, decreased by \$1.3 billion compared to December 31, 2019. The decrease was primarily due to a \$1.1 billion decrease in our British pound position primarily due to: (i) the unwinding of debt hedges and (ii) the depreciation in market value of bonds primarily driven by widening credit spreads.

For illustrative purposes, we modeled our sensitivities based on a 100 basis point parallel increase in yield curves, a 20 percent decline in equity prices and prices of alternative assets, and a 10 percent depreciation of all foreign currency exchange rates against the U.S. dollar. The estimated results presented in the table above should not be taken as a prediction, but only as a demonstration of the potential effects of such events.

## **Regulatory Environment**

### **OVERVIEW**

Our operations around the world are subject to regulation by many different types of regulatory authorities, including insurance, securities, derivatives, investment advisory and thrift regulators in the United States and abroad. The insurance and financial services industries generally have been subject to heightened regulatory scrutiny and supervision in recent years.

Our insurance subsidiaries are subject to regulation and supervision by the states and jurisdictions in which they do business. We expect that the domestic and international regulations applicable to us and our regulated entities will continue to evolve for the foreseeable future.

In particular, significant legislative and regulatory activity has occurred at both the U.S. federal and state levels, as well as globally, in response to COVID-19 and its impact on insurance consumers. For example, many state jurisdictions have issued regulations and guidance advising or requiring insurers to offer accommodations to policyholders adversely impacted by COVID-19, including requirements to defer payment of, or refund, premiums, postpone policy lapses, and have sought information and data from insurers on a number of topics, including operational preparedness, policyholder data, and other matters. A number of U.S. states have also passed legislation or issued other guidance that creates a presumption of coverage under workers' compensation insurance for certain people impacted by COVID-19. In most cases, the presumption applies to first responders and medical professionals, but some states, including California and Illinois, apply the scope of the presumption more broadly, and efforts are underway in other states to further expand the scope of the presumption. Members of the U.S. Congress have held discussions and sought information with respect to business interruption, travel and other insurance lines impacted by the COVID-19 crisis and legislators both in the U.S. and overseas are discussing a number of potential loss-sharing programs, some of which contemplate participation by insurers, including a proposed pandemic risk insurance bill relating to business interruption and event cancellation insurance. In the EU and UK, insurance regulators have issued recommendations or requirements for insurance groups subject to their jurisdiction to temporarily suspend discretionary dividend payments and share buybacks for the benefit of shareholders, and variable remuneration policies such as cash bonuses. We cannot predict what form legal and regulatory responses to concerns about COVID-19 and related public health issues will take, or how such responses will impact our business. We continue to actively

In addition to the information set forth in this Quarterly Report on Form 10-Q, our regulatory status is also discussed in Part II, Item 1A. Risk Factors — COVID-19 is adversely affecting, and is expected to continue to adversely affect, our global business, financial condition and results of operations, and its ultimate impact will depend on future developments that are uncertain and cannot be predicted, including the scope, severity and duration of the crisis, and the governmental, legislative and regulatory actions taken and court decisions rendered in response thereto.

#### **ERISA**

We provide products and services to certain employee benefit plans that are subject to the Employee Retirement Income Security Act of 1974, as amended (ERISA), and/or the Internal Revenue Code of 1986, as amended (the Internal Revenue Code). Plans subject to ERISA include certain pension and profit sharing plans and welfare plans, including health, life and disability plans. As a result, our activities are subject to the restrictions imposed by ERISA and the Internal Revenue Code, including the requirement under ERISA that fiduciaries must perform their duties solely in the interests of ERISA plan participants and beneficiaries, and that fiduciaries may not cause a covered plan to engage in certain prohibited transactions. The applicable provisions of ERISA and the Internal Revenue Code are subject to enforcement by the DOL, the Internal Revenue Service (IRS) and the Pension Benefit Guaranty Corporation.

### **Standard of Care Developments**

In our Life and Retirement business, we and our distributors are subject to laws and regulations regarding the standard of care applicable to sales of our products and the provision of advice to our customers. In recent years, many of these laws and regulations have been revised or reexamined while others have been newly adopted. We continue to closely follow these legislative and regulatory activities. Changes in standard of care requirements or new standards issued by governmental authorities, such as the DOL, the SEC, the NAIC or state regulators and/or legislators, may affect our businesses, results of operations and financial condition.

### **DOL Fiduciary Rule**

In June 2020, the DOL issued final guidance consistent with the June 2018 decision of the Fifth Circuit Court of Appeals which vacated the DOL's Fiduciary Rule that redefined who would be considered a "fiduciary" for purposes of transactions with ERISA qualified plans, related plan participants and Individual Retirement Accounts. The DOL's final guidance formally reinstated the

previous five-part test for determining who is an investment advice fiduciary, and also reinstated related exemptions which had been modified by the vacated
guidance. At the same time, the DOL proposed a new prohibited transaction exemption, for parties that qualify as investment advice fiduciaries, which is
intended to align with the SEC's Best Interest Regulation (see below) as well as other relevant standards of care requirements. The DOL's proposed
exemption would impose impartial conduct standards (including a best interest standard), as well as:

	obligations.

- a duty to establish, maintain, and follow policies and procedures intended to comply with the exemption, and
- a duty to perform an annual retrospective review for compliance with the exemption.

We are currently reviewing the DOL's guidance, both for applicability and for the impact the exemption requirements, if applicable, may have on our businesses and operations. At this time, we believe that many of the processes and procedures we implemented for the SEC's best interest regulation will satisfy some or all of the corresponding provisions in the DOL guidance, but implementation may still result in increased compliance costs for certain of our Life and Retirement businesses.

### **SEC Best Interest Regulation**

On June 30, 2020, Regulation BI, which establishes new rules regarding the standard of care a broker must meet when making a recommendation to a retail customer in connection with the sale of a security or other covered recommendation, and Form CRS, which requires enhanced disclosure by broker-dealers and investment advisors regarding client relationships and certain conflicts of interest issues, became effective. Both had been adopted by the SEC in June 2019 as part of a package of final rulemakings and interpretations, at the same time as the SEC issued two interpretations under the Investment Advisers Act of 1940. The first interpretation addressed the standard of conduct applicable to SEC-registered investment advisors, including details regarding the fiduciary duty owed to clients, required disclosures and the advisor's continuous monitoring obligations. The second interpretation clarified when investment advice would be considered "solely incidental" to brokerage activity for purposes of the broker-dealer exclusion from SEC investment advisor registration. These two SEC interpretations became final upon publication. The SEC has also issued multiple sets of FAQs on certain aspects of Regulation BI and Form CRS, and the SEC could provide additional guidance regarding these final rules and further clarify its interpretations through the issuance of additional FAQs and other publications.

We have evaluated the impact of the package of final rulemakings and interpretations on us and our customers, distribution partners and financial advisors, and have implemented and enhanced processes and procedures, where needed, to comply with the final rules and interpretations. These efforts and enhancements have resulted in increased compliance costs for Group Retirement.

### **State Developments**

In February 2020, the NAIC adopted revisions to its Suitability in Annuity Transactions Model Regulation (#275) (NAIC Model) implementing a best interest standard of care applicable to sales and recommendations of annuities. The new NAIC Model conforms in large part to Regulation BI, providing that all recommendations by agents and insurers must be in the best interest of the consumer under known circumstances at the time an annuity recommendation is made, without placing their financial interests ahead of the consumers' interest in making a recommendation. Specifically, the model requires agents and carriers to act with "reasonable diligence, care and skill" in making recommendations. The revisions also include enhancements to the current model's supervision system to assist in compliance. Certain states have already adopted amendments to their suitability rules based on the NAIC Model revisions, and we expect that additional states will do so.

In addition, certain state insurance and/or securities regulators and legislatures have adopted, or are considering adoption of, their own best interest or fiduciary standards, some of which are broader in scope than the NAIC Model. For example, in July 2018, the NYDFS adopted a best interest standard of care regulation applicable to annuity and life transactions through issuance of the First Amendment to Insurance Regulation 187 – Suitability and Best Interests in Life Insurance and Annuity Transactions (Regulation 187). The compliance date for Regulation 187 was August 1, 2019 for annuity products and was February 1, 2020 for life products. As amended, Regulation 187 requires producers to act in their client's best interest when making point-of-sale and inforce recommendations, and provide in writing the basis for the recommendation, as well as the facts and analysis to support the recommendation. The amended regulation also imposes additional duties on life insurance companies in relation to these transactions, such as requiring insurers to establish and maintain procedures designed to prevent financial exploitation and abuse. We have implemented and enhanced processes and procedures, where needed, designed to comply with this regulation.

Besides New York, other states have also adopted, or are considering adopting, legislative and/or regulatory proposals involving best interest or fiduciary duty standards with applicability to insurance producers, agents, financial advisors, investment advisers, broker-dealers and/or insurance companies. While many of them generally impose (or would impose) a best interest standard, not unlike the standard in Regulation BI and the NAIC Model, the proposals also reflect a variation of fiduciary and non-fiduciary standards, and they vary in scope, applicability and timing of implementation. We are closely monitoring these developments and evaluating their potential impacts on our products and services, our customers, distribution partners and financial advisors, and the life and retirement industry overall in the U.S.

## Glossary

Accident year The annual calendar accounting period in which loss events occurred, regardless of when the losses are actually reported, booked or paid.

Accident year combined ratio, as adjusted The combined ratio excluding catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting.

Accident year loss ratio, as adjusted The loss ratio excluding catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting.

Acquisition ratio Acquisition costs divided by net premiums earned. Acquisition costs are those costs incurred to acquire new and renewal insurance contracts and also include the amortization of VOBA and DAC. Acquisition costs vary with sales and include, but are not limited to, commissions, premium taxes, direct marketing costs and certain costs of personnel engaged in sales support activities such as underwriting.

Additional premium represents a premium on an insurance policy over and above the initial premium imposed at the beginning of the policy. An additional premium may be assessed if the insured's risk is found to have increased significantly.

Adjusted revenues exclude Net realized capital gains (losses), income from non-operating litigation settlements (included in Other income for GAAP purposes) and changes in fair value of securities used to hedge guaranteed living benefits (included in Net investment income for GAAP purposes). Adjusted revenues is a GAAP measure for our operating segments.

Assets under administration include assets under management and Retail Mutual Funds and Group Retirement mutual fund assets that we sell or administer.

Assets under management include assets in the general and separate accounts of our subsidiaries that support liabilities and surplus related to our life and annuity insurance products and the notional value of stable value wrap contracts.

Base Spread Net investment income excluding income from alternative investments and other enhancements, less interest credited excluding amortization of sales inducement assets.

Base Yield Net investment income excluding income from alternative investments and other enhancements, as a percentage of average base invested asset portfolio, which excludes alternative investments, other bond securities and certain other investments for which the fair value option has been elected.

Book value per common share, excluding accumulated other comprehensive income (AOCI) adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and deferred tax assets (DTA) (Adjusted book value per common share) are non-GAAP measures and are used to show the amount of our net worth on a per-common share basis. Book value per common share, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, is derived by dividing total AIG common shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets, by total common shares outstanding. Adjusted book value per common share is derived by dividing total AIG common shareholders' equity, excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA (Adjusted Common Shareholders' Equity), by total common shares outstanding.

Casualty insurance Insurance that is primarily associated with the losses caused by injuries to third persons, i.e., not the insured, and the legal liability imposed on the insured as a result.

Combined ratio Sum of the loss ratio and the acquisition and general operating expense ratios.

**CSA** Credit Support Annex A legal document generally associated with an ISDA Master Agreement that provides for collateral postings which could vary depending on ratings and threshold levels.

CVA Credit Valuation Adjustment The CVA adjusts the valuation of derivatives to account for nonperformance risk of our counterparty with respect to all net derivative assets positions. Also, the CVA reflects the fair value movement in AIGFP's asset portfolio that is attributable to credit movements only, without the impact of other market factors such as interest rates and foreign exchange rates. Finally, the CVA also accounts for our own credit risk in the fair value measurement of all derivative net liability positions and liabilities where AIG has elected the fair value option, when appropriate.

**DAC** Deferred Policy Acquisition Costs Deferred costs that are incremental and directly related to the successful acquisition of new business or renewal of existing business.

AIG	Second	Quarter	2020	Form	10-Q	183

DAC Related to Unrealized Appreciation (Depreciation) of Investments An adjustment to DAC and Reserves for investment-oriented products, equal to the change in DAC and Unearned Revenue amortization that would have been recorded if fixed maturity securities available for sale and also, prior to 2018, equity securities at fair value had been sold at their stated aggregate fair value and the proceeds reinvested at current yields. An adjustment to benefit reserves for investment-oriented products is also recognized to reflect the application of the benefit ratio to the accumulated assessments that would have been recorded if fixed maturity securities available for sale and also, prior to 2018, equity securities at fair value had been sold at their stated aggregate fair value and the proceeds reinvested at current yields (collectively referred to as "shadow Investment-Oriented Adjustments").

For long-duration traditional products, significant unrealized appreciation of investments in a sustained low interest rate environment may cause additional future policy benefit liabilities to be recorded (shadow loss reserves).

**Deferred Gain on Retroactive Reinsurance** Retroactive reinsurance is a reinsurance contract in which an assuming entity agrees to reimburse a ceding entity for liabilities incurred as a result of past insurable events. If the amount of premium paid by the ceding reinsurer is less than the related ceded loss reserves, the resulting gain is deferred and amortized over the settlement period of the reserves. Any related development on the ceded loss reserves recoverable under the contract would increase the deferred gain if unfavorable, or decrease the deferred gain if favorable.

Expense ratio Sum of acquisition expenses and general operating expenses, divided by net premiums earned.

**General operating expense ratio** General operating expenses divided by net premiums earned. General operating expenses are those costs that are generally attributed to the support infrastructure of the organization and include but are not limited to personnel costs, projects and bad debt expenses. General operating expenses exclude losses and loss adjustment expenses incurred, acquisition expenses, and investment expenses.

**GIC/GIA** *Guaranteed Investment Contract/Guaranteed Investment Agreement* A contract whereby the seller provides a guaranteed repayment of principal and a fixed or floating interest rate for a predetermined period of time.

IBNR Incurred But Not Reported Estimates of claims that have been incurred but not reported to us.

**ISDA Master Agreement** An agreement between two counterparties, which may have multiple derivative transactions with each other governed by such agreement, that generally provides for the net settlement of all or a specified group of these derivative transactions, as well as pledged collateral, through a single payment, in a single currency, in the event of a default on, or affecting any, one derivative transaction or a termination event affecting all, or a specified group of, derivative transactions.

LAE Loss Adjustment Expenses The expenses directly attributed to settling and paying claims of insureds and include, but are not limited to, legal fees, adjuster's fees and the portion of general expenses allocated to claim settlement costs.

Loan-to-Value Ratio Principal amount of loan amount divided by appraised value of collateral securing the loan.

Loss Ratio Losses and loss adjustment expenses incurred divided by net premiums earned.

Loss reserve development The increase or decrease in incurred losses and loss adjustment expenses related to prior years as a result of the re-estimation of loss reserves at successive valuation dates for a given group of claims.

Loss reserves Liability for unpaid losses and loss adjustment expenses. The estimated ultimate cost of settling claims relating to insured events that have occurred on or before the balance sheet date, whether or not reported to the insurer at that date.

Master netting agreement An agreement between two counterparties who have multiple derivative contracts with each other that provides for the net settlement of all contracts covered by such agreement, as well as pledged collateral, through a single payment, in a single currency, in the event of default on or upon termination of any one such contract.

Natural catastrophe losses are generally weather or seismic events having a net impact on AIG in excess of \$10 million each and man-made catastrophe losses, such as terrorism and civil disorders that exceed the \$10 million threshold.

**Net premiums written** represent the sales of an insurer, adjusted for reinsurance premiums assumed and ceded, during a given period. Net premiums earned are the revenue of an insurer for covering risk during a given period. Net premiums written are a measure of performance for a sales period, while net premiums earned are a measure of performance for a coverage period.

Noncontrolling interests The portion of equity ownership in a consolidated subsidiary not attributable to the controlling parent company.

**Policy fees** An amount added to a policy premium, or deducted from a policy cash value or contract holder account, to reflect the cost of issuing a policy, establishing the required records, sending premium notices and other related expenses.

**Pool** A reinsurance arrangement whereby all of the underwriting results of the pool members are combined and then shared by each member in accordance with its pool participation percentage.

Premiums and deposits – Life and Retirement includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts, FHLB funding agreements and mutual funds.

Prior year development See Loss reserve development.

RBC Risk-Based Capital A formula designed to measure the adequacy of an insurer's statutory surplus compared to the risks inherent in its business.

Reinstatement premiums Additional premiums payable to reinsurers or receivable from insurers to restore coverage limits that have been reduced or exhausted as a result of reinsured losses under certain excess of loss reinsurance contracts.

Reinsurance The practice whereby one insurer, the reinsurer, in consideration of a premium paid to that insurer, agrees to indemnify another insurer, the ceding company, for part or all of the liability of the ceding company under one or more policies or contracts of insurance which it has issued.

Retroactive Reinsurance See Deferred Gain on Retroactive Reinsurance.

Return on common equity – Adjusted after-tax income excluding AOCI adjusted for the cumulative unrealized gains and losses related to Fortitude Re's Funds Withheld Assets and DTA (Adjusted return on common equity) is a non-GAAP measure and is used to show the rate of return on common shareholders' equity. Adjusted return on common equity is derived by dividing actual or annualized adjusted after-tax income attributable to AIG common shareholders by average Adjusted Common Shareholders' Equity.

**Return premium** represents amounts given back to the insured in the case of a cancellation, an adjustment to the rate or an overpayment of an advance premium.

SIA Sales Inducement Asset Represents enhanced crediting rates or bonus payments to contract holders on certain annuity and investment contract products that meet the criteria to be deferred and amortized over the life of the contract.

**Solvency II** Legislation in the European Union which reforms the insurance industry's solvency framework, including minimum capital and solvency requirements, governance requirements, risk management and public reporting standards. The Solvency II Directive (2009/138/EEC) was adopted on November 25, 2009 and became effective on January 1, 2016.

Subrogation The amount of recovery for claims we have paid our policyholders, generally from a negligent third party or such party's insurer.

Surrender charge A charge levied against an investor for the early withdrawal of funds from a life insurance or annuity contract, or for the cancellation of the agreement.

Surrender rate represents annualized surrenders and withdrawals as a percentage of average reserves and Group Retirement mutual fund assets under administration.

**Unearned premium reserve** Liabilities established by insurers and reinsurers to reflect unearned premiums, which are usually refundable to policyholders if an insurance or reinsurance contract is canceled prior to expiration of the contract term.

VOBA Value of Business Acquired Present value of projected future gross profits from in-force policies of acquired businesses.

## **Acronyms**

**A&H** Accident and Health Insurance

**ABS** Asset-Backed Securities

**AUM** Assets Under Management

**CDO** Collateralized Debt Obligations

**CDS** Credit Default Swap

**CMA** Capital Maintenance Agreement

**CMBS** Commercial Mortgage-Backed Securities

**EGPs** Estimated Gross Profits

FASB Financial Accounting Standards Board

FRBNY Federal Reserve Bank of New York

**GAAP** Accounting Principles Generally Accepted in the United

States of America

**GMDB** Guaranteed Minimum Death Benefits

**GMWB** Guaranteed Minimum Withdrawal Benefits

ISDA International Swaps and Derivatives Association, Inc.

Moody's Moody's Investors' Service Inc.

**NAIC** National Association of Insurance Commissioners

**NM** Not Meaningful

**ORR** Obligor Risk Ratings

**OTC** Over-the-Counter

**OTTI** Other-Than-Temporary Impairment

**RMBS** Residential Mortgage-Backed Securities

S&P Standard & Poor's Financial Services LLC

**SEC** Securities and Exchange Commission

**URR** Unearned Revenue Reserve

**VIE** Variable Interest Entity

## ITEM 3 | Quantitative and Qualitative Disclosures About Market Risk

Included in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations - Enterprise Risk Management.

## ITEM 4 | Controls and Procedures

### **EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES**

Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed or submitted under the Securities Exchange Act of 1934, as amended (the Exchange Act), is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures. In connection with the preparation of this Quarterly Report on Form 10-Q, an evaluation was carried out by AIG management, with the participation of AIG's Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act), as of June 30, 2020. Based on this evaluation, AIG's Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of June 30, 2020.

### CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING

There have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f)) that have occurred during the quarter ended June 30, 2020 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# Part II - Other Information

## ITEM 1 | Legal Proceedings

For a discussion of legal proceedings see Note 11 to the Condensed Consolidated Financial Statements, which is incorporated herein by reference.

## ITEM 1A | Risk Factors

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the following risk factor as well as the other risk factors discussed in Part I, Item 1A. Risk Factors in our 2019 Annual Report.

COVID-19 is adversely affecting, and is expected to continue to adversely affect, our global business, financial condition and results of operations, and its ultimate impact will depend on future developments that are uncertain and cannot be predicted, including the scope, severity and duration of the crisis, and the governmental, legislative and regulatory actions taken and court decisions rendered in response thereto.

The COVID-19 crisis, and the governmental and regulatory responses thereto, are causing ongoing and severe economic and societal disruption accompanied by significant market volatility. We are continually assessing the impact and, due to the evolving and uncertain nature of the COVID-19 crisis, cannot estimate its ultimate impact on our business, financial condition and results of operations or the full extent to which the crisis has caused and will continue to cause certain risks to our global business, including those discussed in our Form 10-K for the fiscal year ended December 31, 2019 (2019 10-K), to be heightened or realized.

Adverse changes and developments affecting the global economy, including the significant global economic downturn, increased financial and capital markets volatility and widening credit spreads, individually and in the aggregate, have had and may continue to have negative effects on our overall investment portfolio. Within our investment portfolio, there is concentrated exposure to certain segments of the economy, including real estate and real estate-related securities, which exposes us to negative impacts from the deferral of mortgage payments, renegotiated commercial mortgage loans or outright mortgage defaults, as well as significant exposures to certain industries negatively impacted by the recent economic downturn, such as energy and utilities. Moreover, continued low interest rates or the slowdown in the U.S. or global economy, which may continue or increase in severity, have affected and may continue to adversely affect the values of, and cash flows derived from, the investment assets we hold. These circumstances may also lead to increased defaults or distressed situations among the investments in our investment portfolio. Finally, market volatility has created and may continue to create dislocations, decreases or variations in observable market activity or availability of information used in the valuation of our assets and liabilities, which could negatively impair the estimates and assumptions used to run our business or result in greater variability and subjectivity in our investment decisions.

Furthermore, market disruptions and uncertainty may negatively affect our credit ratings or ratings outlook or our ability to generate or access liquidity we may need to operate our business and meet our obligations, including to pay interest on our debt, discharge or refinance our maturing debt obligations, meet capital needs of our subsidiaries, and to satisfy our regulatory capital and liquidity ratios. If the economic downturn persists or worsens, or economic recovery is prolonged, an increased number of clients and policyholders may face difficulty paying insurance premiums and global regulators may seek to implement new or renew existing premium relief measures to alleviate such difficulties, especially as certain industries, such as travel, are dislocated, which could impair our cash flows. As a holding company, AIG Parent depends on dividends, distributions and other payments from its subsidiaries for its liquidity needs; these subsidiaries' ability to pay dividends, make distributions or otherwise generate parent liquidity may, depending on the scope, severity and duration of the COVID-19 crisis, be reduced to the extent they are unable to generate sufficient distributable income or in the event regulators suspend or otherwise restrict dividends or other payments from subsidiaries to parent companies. We also depend on access to capital markets and other financing sources, including our \$4.5 billion revolving syndicated credit facility, and access to these funding sources may become restricted or unavailable, and the terms on which additional financing is available may be adversely affected or limited, if the COVID-19 crisis continues to impair the global economy.

Our insurance businesses have and may continue to experience increased claim volume under our Life and Retirement Insurance products, which are offered primarily in the U.S., the jurisdiction that currently has the highest number of COVID-19 cases and deaths worldwide, and our General Insurance policies, which are offered both in the U.S. and internationally, including commercial property (business interruption), travel, trade credit, accident and health, workers' compensation, directors and officers, event cancellation and

liability insurance. Beginning in March 2020 and continuing through the second quarter of 2020, we experienced an increase in mortality, which we expect to continue until the COVID-19 crisis subsides, and decreased demand for certain of our insurance product lines, such as travel insurance, and it is unclear when such demand will return. In addition, COVID-19 adversely affected our premiums and deposits in some of our insurance lines, including our Life and Retirement annuities. If the economic contraction continues or increases in severity, or the economic recovery is prolonged, we expect these impacts will continue in the third quarter of 2020 and possibly for the remainder of 2020 and beyond. Further, our policies with premium adjustment features tied to exposure levels, as is the case in certain specialty and casualty lines, may be triggered, resulting in premium reductions. In response to the COVID-19 crisis, we may also determine to make changes to underwriting guidelines or product design. We may also incur higher expenses in our insurance businesses and higher legal costs as a result of coverage disputes, including class actions and other proceedings that have been or may in the future be filed in the United States, the UK or other jurisdictions seeking coverage for COVID 19-related losses or alleging bad-faith denials of coverage for such losses.

While we seek to mitigate our exposure to loss through reinsurance, the availability of reinsurance relief will typically depend on several factors, including the timing and nature of how individual claims manifest, which may not be immediately known. Furthermore, due to the scope, severity and uncertain duration of the COVID-19 crisis, reinsurance may not be available or, if available, may be more difficult or costly to obtain in general or for certain types of coverage, such as natural catastrophes, going forward. In addition, reinsurance terms and conditions may change whereby, even if reinsurance is available, the coverage provided may not be the same or similar to the reinsurance terms and conditions currently available in the reinsurance market.

Increased economic uncertainty or increased unemployment resulting from the economic impacts of the COVID-19 crisis have and may continue to result in policyholders cancelling insurance policies or may result in policyholders seeking sources of liquidity such as policy loans and withdrawals at rates greater than expected. If policyholder behavior, including lapse and surrender rates, significantly exceed or vary from our expectations, it could have a material adverse effect on our business, requiring our subsidiaries to accelerate the amortization of deferred policy acquisition costs and record additional liabilities for future policy benefits.

Government officials have recommended or mandated precautions to mitigate the spread of COVID-19, including prohibitions on congregating in heavily populated areas, social distancing requirements, stay-at-home orders and similar measures. As a result, we implemented work-from-home business continuity plans for non-essential staff globally. Our results may be adversely impacted by these and other actions taken to contain or reduce the impact of COVID-19, and the extent of such impact will depend on future developments, which are highly uncertain and cannot be predicted. Moreover, the extended remote work environment puts stress on our business continuity plans and may prove them to be less effective than expected. Our business operations may also be significantly disrupted if our critical workforce, key vendors, third-party providers or other counterparties we transact business with, are unable to work effectively, including because of illness, quarantines, government and regulatory actions in response to COVID-19 or other reasons, or if the technology on which our remote business operations rely, some of which is developed and maintained by third parties, is disrupted or impaired or becomes unavailable. Certain pre-existing operational risks have been and may continue to be exacerbated, notably with respect to potential phishing or other cybersecurity-related events and our increased reliance on technology, including technology of our employees and service providers. Other pre-existing operational risks, such as privacy risk incidents, fraud, operational resilience and risks related to the operations and resiliency of our vendors, third-party providers and other counterparties, may also be exacerbated. Further, significant disruption to our businesses could adversely affect the timing or terms of, or our ability to execute, key business strategies, transactions and initiatives, such as AIG 200, resulting in higher costs or reduced savings or lower profit than was expected.

As we have noted in the past, legislative and regulatory initiatives and court decisions following major catastrophes (such as pandemics) could require us to pay insureds beyond the provisions of their original insurance policies and may prohibit the application of a deductible, resulting in inflated and unanticipated catastrophe claims; or impose other restrictions after the occurrence thereof, which would reduce our ability to mitigate exposure. For example, COVID-19 has given rise to the enactment or proposal of global regulatory measures intended to encourage or require insurers to assist policyholders adversely impacted by COVID-19 (in some cases with retroactive effect), including lapse, payment or rate increase moratoriums, premium refunds, contributions to relief funds and similar measures. The initiatives could impair our cash flows and, without regulatory relief, could reduce our subsidiaries' capital ratios. In addition, in certain jurisdictions legislative initiatives have emerged requiring contribution to relief funds or threatening to require insurers to provide insurance coverage beyond the scope of the original contract by re-writing contracts on a retroactive basis, including with respect to the availability of business interruption coverage in commercial property policies, or creating insurance solutions prospectively. Such initiatives could result in requirements or restrictions that negatively impact our business operations or require us to pay beyond the provisions of original insurance policies and assumed reinsurance contracts.

Due to the evolving and uncertain nature of the COVID-19 crisis, we cannot estimate its ultimate impact at this time. Depending on the scope, severity and duration of the COVID-19 crisis, including the potential for a "second-wave" or subsequent resurgence of the virus, the events described above have and may continue to have an adverse effect, which could be material, on our business, results of operations and financial condition. In addition, we could experience other potential impacts as a result of COVID-19, including, but not limited to, potential impairment charges to the carrying amounts of goodwill, deferred tax assets, and increased reserve builds to levels that are difficult to accurately estimate. Further, new and potentially unforeseen risks beyond those described above and in our

2019 10-K may arise as a result of the COVID-19 crisis and the actions taken by governmental and regulatory authorities to mitigate its impact. Even after the crisis subsides, it is possible that the U.S. and other major economies will experience a prolonged recession or a prolonged economic recovery, in which event our businesses, results of operations and financial condition could be materially and adversely affected.

See also "Our consolidated results of operations, liquidity, financial condition and ratings are subject to the effects of natural and man-made catastrophic events" Part I, Item 1A. Risk Factors in the 2019 10-K.

## ITEM 2 | Unregistered Sales of Equity Securities and Use of Proceeds

On February 13, 2019, our Board of Directors authorized an additional increase to its previous repurchase authorization of AIG Common Stock of \$1.5 hillion.

During the three-month period ended June 30, 2020, we did not repurchase any shares of AIG Common Stock or any warrants to purchase shares of AIG Common Stock under this authorization.

As of June 30, 2020, approximately \$1.5 billion remained under the authorization. We did not repurchase any shares of AIG Common Stock or any warrants to purchase shares of AIG Common Stock from July 1, 2020 to August 3, 2020. Shares may be repurchased from time to time in the open market, private purchases, through forward, derivative, accelerated repurchase or automatic repurchase transactions or otherwise (including through the purchase of warrants). Certain of our share repurchases have been and may from time to time be effected through Exchange Act Rule 10b5-1 repurchase plans. The timing of any future share repurchases will depend on market conditions, our business and strategic plans, financial condition, results of operations, liquidity and other factors. The repurchase of AIG Common Stock and warrants to purchase shares of AIG Common Stock is also subject to the terms of AIG's Series A 5.85% Non-Cumulative Preferred Stock (Series A Preferred Stock), pursuant to which AIG may not (other than in limited circumstances) purchase, redeem or otherwise acquire AIG Common Stock unless the full dividends for the latest completed dividend period on all outstanding shares of Series A Preferred Stock have been declared and paid or provided for.

## ITEM 4 | Mine Safety Disclosures

Not applicable.

## ITEM 5 | Other Information

In light of the COVID-19 crisis, including the significant global economic slowdown, our 2020 executive compensation program is designed to reflect the critical areas of focus that will define success in managing AIG through the current business environment.

Our 2020 short-term incentive (STI) program for the Executive Leadership Team (ELT) will capture results against three strategic priorities for AIG: liquidity, capital preservation and de-risking. Individual STI scores will continue to take into account each ELT member's individual performance during the year, which will include specific business unit financial metrics.

The performance share units (PSUs) issued to the ELT in connection with our 2020 long-term incentive (LTI) program will be earned based on performance on two primary metrics over a 3-year performance period: relative tangible book value per share growth; and success in executing AIG 200, our global, multi-year and enterprise-wide program involving transformational change across AIG. Additionally, the 2020 PSUs include a relative total shareholder return metric that will adjust the payout up or down 10% if our total shareholder return for the performance period is in the top or bottom quartile, respectively, of our peers.

We were not required to disclose the information reported under this Item 5 in a report on Form 8-K during the period covered by this Form 10-Q. The information reported by us under this Item 5 is provided because we deem it to be of importance to our shareholders and would have otherwise reported such information under Item 7.01 of Form 8-K, "Regulation FD."

# ITEM 6 | Exhibits

# **Exhibit Index**

Exhibit		
Number	Description	Location
3	Amended and Restated Certificate of Incorporation of American International Group, Inc.	Incorporated by reference to Exhibit 3.1 to AIG's Current Report
		on Form 8-K, filed with the SEC on May 15, 2020 (File No. 1-
		8787).
10	(1) Amended and Restated Combination Coinsurance and Modified Coinsurance Agreement	Filed herewith.
	by and between American General Life Insurance Company and Fortitude Reinsurance	
	Company, Ltd., effective as of June 1, 2020**	
	(2) Amended and Restated Non-Qualified Pension Plan (as amended July 2020)	Filed herewith.
31	Rule 13a-14(a)/15d-14(a) Certifications	Filed herewith.
32	Section 1350 Certifications*	Filed herewith.
101	Interactive data files pursuant to Rule 405 of Regulation S-T formatted in iXBRL (Inline	Filed herewith.
	eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheets	
	as of June 30, 2020 and December 31, 2019, (ii) the Condensed Consolidated Statements	
	of Income for the three and six months ended June 30, 2020 and 2019, (iii) the Condensed	
	Consolidated Statements of Equity for the three and six months ended June 30, 2020 and	
	2019, (iv) the Condensed Consolidated Statements of Cash Flows for the six months ended	
	June 30, 2020 and 2019, (v) the Condensed Consolidated Statements of Comprehensive	
	Income for the three and six months ended June 30, 2020 and 2019 and (vi) the Notes to	
	the Condensed Consolidated Financial Statements	
104	Cover Page Interactive Data File (formatted as inline XBRL with applicable taxonomy	Filed herewith.
	extension information contained in Exhibits 101)	

<sup>\*</sup> This information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

<sup>\*\*</sup> Portions of this exhibit (indicated by asterisks) have been omitted as such information is (i) not material and (ii) would likely cause competitive harm to the registrant if publicly disclosed.

# **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### AMERICAN INTERNATIONAL GROUP, INC.

(Registrant)

/S/ MARK D. LYONS

Mark D. Lyons
Executive Vice President and
Chief Financial Officer
(Principal Financial Officer)

/S/ ELIAS F. HABAYEB

Elias F. Habayeb Senior Vice President Deputy Chief Financial Officer and Chief Accounting Officer (Principal Accounting Officer)

Dated: August 4, 2020

Certain portions of this exhibit have been omitted pursuant to Rule 601(b)(10) of Regulation S-K. The omitted information is (i) not material and (ii) would likely cause competitive harm to the Company if publicly disclosed. Information that has been omitted has been noted in this document with a placeholder identified by the mark "[\*\*\*]".

CONFIDENTIAL

**EXECUTION VERSION** 

### AMENDED AND RESTATED

### COMBINATION COINSURANCE AND MODIFIED COINSURANCE AGREEMENT

by and between

AMERICAN GENERAL LIFE INSURANCE COMPANY

and

FORTITUDE REINSURANCE COMPANY, LTD.

Originally Effective January 1, 2017

### TABLE OF CONTENTS

		<u>Page</u>
	ARTICLE I	
	DEFINITIONS	
Section 1.1	Definitions	1
	ARTICLE II	
	BASIS OF REINSURANCE AND BUSINESS REINSURED	
Section 2.1	Reinsurance	13
Section 2.2	Existing Reinsurance	15
Section 2.3	Insurance Contract Changes	16
Section 2.4	Follow the Fortunes; Follow the Settlements; Contested Claims	17
Section 2.5	Non-Guaranteed Elements	20
Section 2.6	Misstatement of Age, Sex or Any Other Material Fact	21
Section 2.7	Programs of Internal Replacement	22
Section 2.8	Actuarial Review	22
Section 2.9	Other Restrictions	23
	Reinsurer Net Retention	23
Section 2.10	Remsurer Net Retention	23
	ARTICLE III	
	INITIAL PAYMENTS; SETTLEMENTS;	
	ADMINISTRATION; REPORTING; BOOKS AND RECORDS	
Section 3.1	Initial Payments	23
Section 3.2	Settlements	24
	Aggregate Expense Allowance, Investment Expenses and Surplus Participation	
Section 3.3	Payments	26
Section 3.4	Delayed Payments	26
Section 3.5	Offset	27
Section 3.6	Administration	27
Section 3.7	Certain Reports	30
Section 3.8	Books and Records	31
	ADTICLE IV	
	ARTICLE IV MODCO ACCOUNT; COLLATERAL TRUST	
Section 4.1	ModCo Account; Investment Guidelines	32
		39
Section 4.2	Interest on Policy Loans	
Section 4.3	Credit for Reinsurance for Modified Coinsurance Cession	39
Section 4.4	Collateral Trust	39
	ARTICLE V	
	COINSURANCE CESSION	
Section 5.1	Coinsurance Cessions Generally	40
Section 5.2	Security Required	41
Section 5.3	Reinsurance Trust Account	41
	i	

Section 5.4 Section 5.5	Additional WithdrawalsGeneral	42 42
	ARTICLE VI	
	OVERSIGHTS; COOPERATION	
Section 6.1 Section 6.2	Oversights Cooperation	43 43
	ARTICLE VII TAX; GUARANTY FUND ASSESSMENTS	
Section 7.1	DAC Tax Election	43
Section 7.2	Federal Excise Tax	44
Section 7.3	FATCA	44
Section 7.4	Premium Tax	44
Section 7.5	Guaranty Fund Assessments	44
Section 7.6	BEAT Tax	45
Section 7.7	Indemnification	45
Section 7.8	Return of Premium	45
	ARTICLE VIII INSOLVENCY	
Section 8.1	Insolvency of the Ceding Company	45
	ARTICLE IX DURATION; SURVIVAL; RECAPTURE; TERMINAL SETTLEMENT	
Section 9.1	Certain Definitions	46
Section 9.1	Duration	48
Section 9.3	Survival	48
Section 9.4	Recapture	48
Section 9.5	Terminal Settlement	49
	ARTICLE X	
	MISCELLANEOUS	
Section 10.1	Notices	51
Section 10.2	Entire Agreement, Interpretation	52
Section 10.3	Arbitration	53
Section 10.4	Governing Law	54
Section 10.5	No Third Party Beneficiaries	54
Section 10.6	Expenses	54
Section 10.7	Mode of Execution; Counterparts	54
Section 10.8	Severability	54
Section 10.9	Waiver of Jury Trial	54
Section 10.10	Treatment of Confidential Information	55
Section 10.11	Treatment of Personal Information	56
Section 10.12	Assignment	57
Section 10.13	Waivers and Amendments	57

Section 10.14	Service of Suit	57
Section 10.15	OFAC Compliance	58
Section 10.16	Incontestability	59

### **SCHEDULES**

Schedule 1.1 – Expense Allowance Schedule 1.2 – Reinsured Portfolios Schedule 1.3 – Non-Transitioned TPAs Schedule 2.2 – Rate Increase Disputes Schedule 2.4 – Contests and Disputes

### **EXHIBITS**

Exhibit A – Data and other Reporting Requirements

Exhibit A-1 – Reserve Calculation Dataset

Exhibit A-2 – Covered Insurance Policies Data

Exhibit A-3 – Cash Flow Testing Service Specifications

Exhibit A-4 – Loss Recognition Testing Service Specifications

Exhibit B – Settlement Statement

 $Exhibit \ C-Investment \ Guidelines$ 

Exhibit D – Form of Collateral Trust Agreement

Exhibit E – Valuation Methodology Memorandum

Exhibit F – Par Dividend Surplus Tally Spreadsheet Memorandum

### **APPENDICES**

Appendix A – Administrative Appendix

### AMENDED AND RESTATED

### COMBINATION COINSURANCE AND MODIFIED COINSURANCE AGREEMENT

THIS AMENDED AND RESTATED COMBINATION COINSURANCE AND MODIFIED COINSURANCE AGREEMENT (this "<u>Agreement</u>") is effective as of 12:00:01 a.m. Eastern Time on June 1, 2020 (the "<u>Amendment Date</u>") by and between AMERICAN GENERAL LIFE INSURANCE COMPANY, a Texas-domiciled life insurance company (the "<u>Ceding Company</u>"), and FORTITUDE REINSURANCE COMPANY, LTD., a Bermuda-domiciled reinsurance company (the "<u>Reinsurer</u>"), which has been executed and delivered by the Parties hereto on this 2<sup>nd</sup> day of June 2020. For purposes of this Agreement, the Ceding Company and the Reinsurer shall each be deemed a "<u>Party</u>" and together, the "<u>Parties</u>".

WHEREAS, on February 12, 2018 (the "<u>Closing Date</u>"), the Parties entered into a COMBINATION COINSURANCE AND MODIFIED COINSURANCE AGREEMENT, effective as of the Effective Time (as hereinafter defined) (the "<u>Original Coinsurance Agreement</u>"), pursuant to which the Ceding Company cedes to the Reinsurer, and the Reinsurer reinsures, on a modified coinsurance basis, on the terms and conditions set forth therein, certain risks arising in respect of the Covered Insurance Policies (as hereinafter defined);

WHEREAS, pursuant to this Agreement, the Parties wish to amend and restate the Original Coinsurance Agreement in its entirety; and

WHEREAS, the Ceding Company and the Reinsurer intend that the Ceding Company will continue to provide, or cause to be provided, administrative services for the Covered Insurance Policies in accordance with the terms of this Agreement.

NOW, THEREFORE, in consideration of the mutual and several promises and undertakings herein contained, and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the Ceding Company and the Reinsurer agree as follows:

# ARTICLE I DEFINITIONS

Section 1.1 Definitions. The following terms have the respective meanings set forth below throughout this Agreement:

"2019 Purchase Agreement" means the Membership Interest Purchase Agreement, dated as of November 25, 2019, by and among American International Group, Inc., Fortitude Group Holdings, LLC, Carlyle FRL, L.P., T&D United Capital Co., Ltd., The Carlyle Group L.P., solely with respect to Sections 4.05, 5.20 and 7.02 and Article X therein, and T&D Holdings, Inc., solely with respect to Article IX and Article X therein.

"953(d) Election" means the election made by the Reinsurer on or around July 15, 2019 with respect to its taxable year beginning January 1, 2018 to be treated as a domestic corporation pursuant to Section 953(d) of the Code.

"Acceptable Rating" has the meaning set forth in Section 2.9(a).

"Accounting Period" means each calendar quarter during the term of this Agreement or any fraction thereof ending on the earlier of the Recapture Effective Date or the date this Agreement is

otherwise terminated in accordance with <u>Section 9.2</u>, as applicable. However, the initial Accounting Period shall commence on the Effective Time and end on the last day of the calendar quarter in which the Closing Date falls.

- "Action" has the meaning set forth in Appendix A.
- "Administered Policies" has the meaning set forth in the FLAS Administrative Services Agreement or any replacement thereof.
- "Administrative Appendix" has the meaning set forth in Section 3.6(c).
- "Administrative Services" has the meaning set forth in Section 3.6(c).
- "Administrative Services Agreement" has the meaning set forth in Section 3.6(e).
- "Affiliate" means, with respect to any Person, at the time in question, any other Person Controlling, Controlled by or under common Control with such Person; provided, however, for purposes of this Agreement, "Affiliate" shall not include (i) the Ceding Company or any of the Ceding Company's Affiliates (excluding Fortitude Group Holdings LLC or any of its direct or indirect Subsidiaries, including the Reinsurer) when applied to the Reinsurer or Fortitude Group Holdings LLC or any of its direct or indirect Subsidiaries or (ii) Fortitude Group Holdings LLC or any of its direct or indirect Subsidiaries, including the Reinsurer, when applied to the Ceding Company or any of the Ceding Company's Affiliates.
  - "Aggregate Expense Allowance" has the meaning set forth in Section 3.2(a)(v).
  - "Agreement" has the meaning set forth in the preamble.
  - "Alternative Rate" has the meaning set forth in Section 3.4.
  - "Amendment Date" has the meaning set forth in the preamble.
- "Annual Cession Interest Rate" means the annual yield rate, on the date of determination, of actively traded U.S. Treasury securities having a remaining time to maturity of three (3) months, as such rate is published under "Treasury Constant Maturities" in Federal Reserve Statistical Release H.15(519).
- "Applicable Law" means any U.S. domestic or foreign, federal, provincial, state or local statute, law, ordinance or code, or any written rules, regulations or administrative or judicial interpretations or policies issued or imposed by any Governmental Authority pursuant to any of the foregoing, any binding settlement with one or more Governmental Authorities applicable to some or all of the Covered Insurance Policies and any order, writ, injunction, directive, judgment or decree of a court of competent jurisdiction, or arbitral award, in each case, applicable to the Parties or the subject matter hereof.
  - "Applicable Insurance Regulations" has the meaning set forth in the Investment Guidelines.
- "<u>Applicable Privacy and Security Laws</u>" means all Applicable Laws pertaining to the security, confidentiality, protection or privacy of the Confidential Information (including personal and health data) and Information Systems.
  - "ARIAS U.S. Rules" has the meaning set forth in Section 10.3(a).
  - "ARIAS U.S. Streamlined Rules" has the meaning set forth in Section 10.3(b).

"Authorized Investments" has the meaning set forth in Section 5.2(a).

"Available Statutory Economic Capital and Surplus" has the meaning ascribed thereto by or under the Insurance Act.

"Books and Records" means originals or copies of all records and all other data and information, whether created before or after the Effective Time, and in whatever form maintained, in the possession or control of the Ceding Company or its Affiliates or Subcontractors and relating to the Reinsured Liabilities, including (i) administrative records, (ii) claim records, (iii) policy files, (iv) sales records, (v) files and records relating to Applicable Law, (vi) reinsurance records, (vii) underwriting records and (viii) accounting records, but excluding any (a) Tax Returns and Tax records and all other data and information with respect to Tax, (b) files, records, data and information with respect to employees, records, data and information with respect to any employee benefit plan, (d) any materials prepared for the boards of directors of the Ceding Company or any of its Affiliates, (e) any materials (including, for the avoidance of doubt, any records or data referred to in clauses (i) through (viii) of this definition) that do not reasonably relate to the Reinsured Liabilities ceded hereunder and/or the Ceding Company's performance hereunder, and (f) any materials that are privileged and/or confidential.

"[\*\*\*]" has the meaning set forth in Section 2.9(e)(i)b...

"[\*\*\*]" has the meaning set forth in Section 2.9(e)(i)d..

"Business Day" shall mean any day other than (a) a Saturday or Sunday, (b) a day on which banking institutions in Bermuda or in Houston, Texas are permitted or obligated by Applicable Law to be closed or (c) a day on which the New York Stock Exchange or the U.S. government bond market is closed for trading.

"<u>Capital Markets Services Agreement</u>" means a services agreement between the Ceding Company and an Affiliate of the Ceding Company pursuant to which such Affiliate provides derivatives services or similar services, which may include, derivatives execution services, short-term cash investment and reverse repurchase and securities lending transaction services, repurchase transaction services, borrowing services, collateral management services and operational support services.

"Carlyle" has the meaning set forth in Section 9.1(d).

"Ceding Company" has the meaning set forth in the preamble.

"Ceding Company Extra-Contractual Obligations" means (a) all Extra-Contractual Obligations to the extent arising out of, resulting from or relating to any act, error or omission before the Closing Date, whether or not intentional, negligent, in bad faith or otherwise, by the Ceding Company, any of its Affiliates, any Subcontractors or any other service provider engaged or compensated by the Ceding Company or any of its Affiliates or otherwise; (b) all Extra-Contractual Obligations to the extent arising out of the gross negligence or willful misconduct of the Ceding Company, any of its Affiliates, any Subcontractor or any other service provider engaged or compensated by the Ceding Company or any of its Affiliates or otherwise (other than Reinsurer Appointed Administrators), on or after the Closing Date but prior to the Amendment Date; (c) all Extra-Contractual Obligations to the extent arising out of, resulting from or relating to any act, error or omission on or after the Amendment Date, whether or not intentional, negligent, in bad faith or otherwise, by the Ceding Company, any of its Affiliates, any Subcontractor or any other service provider engaged or compensated by the Ceding Company or any of its Affiliates or otherwise (other than Reinsurer Appointed Administrators), other than any liability arising from any act, error or omission of the Ceding Company, any of its Affiliates, any Subcontractor or

such other service provider made in the ordinary course of administering the Covered Insurance Policies; and (d) on or after the Amendment Date, Extra-Contractual Obligations arising out of or resulting from the Ceding Company's Contest of a claim for benefits under a Self-Administered Policy in the circumstances described in <u>Section 2.4(c)(iii)</u>; <u>provided</u>, <u>however</u>, that any Extra-Contractual Obligations arising out of, resulting from or relating to any act, error or omission undertaken by, or at the request of, or with the prior written consent or ratification of, the Reinsurer, any of its Affiliates or any Reinsurer Appointed Administrator shall not constitute a "Ceding Company Extra-Contractual Obligation" and shall be deemed a Reinsurer Extra-Contractual Obligation.

- "Change of Control" has the meaning set forth in Section 9.1(c).
- "Closing Date" has the meaning set forth in the recitals.
- "Code" means the U.S. Internal Revenue Code of 1986, as amended.
- "Coinsured Liabilities" means the Quota Share of Reinsured Liabilities and IMR to the extent ceded to the Reinsurer hereunder on a coinsurance basis.
  - "Collateral Trust Account" has the meaning set forth in Section 4.4(a).
  - "Collateral Trust Agreement" has the meaning set forth in Section 4.4(a).
- "<u>Collateral Trust Authorized Investments</u>" means Authorized Investments that, other than in the case of cash and certificates of deposit, are publicly traded securities and have an NAIC SVO designation of 1 or 2.
- "Collateral Trust Required Balance" means 102% *multiplied by* the Risk Margin Amount as of the end of the applicable Accounting Period.
  - "Collateral Value" has the meaning set forth in Section 5.2(b).
  - "Confidential Information" means:
  - (a) With respect to confidentiality obligations imposed on the Reinsurer and its Affiliates and Representatives hereunder, all documents, materials and information concerning the Ceding Company and any of its Affiliates, including any derivative works thereof, as well as Personal Information, that are furnished to the Reinsurer or its Affiliates or Representatives by the Ceding Company or its Affiliates or Representatives in connection with this Agreement or the transactions contemplated hereunder.
  - (b) With respect to confidentiality obligations imposed on the Ceding Company and its Affiliates and Representatives hereunder, all documents, materials and information concerning the Reinsurer and any of its Affiliates, including any derivative works thereof, that are furnished to the Ceding Company or its Affiliates or Representatives by the Reinsurer in connection with this Agreement or the transactions contemplated hereunder, but excluding (i) any information furnished to the Reinsurer or its Affiliates or Representatives by the Ceding Company or its Affiliates or Representatives as described in clause (a) of this definition, including derivative works thereof, (ii) any information furnished to the Ceding Company or its Affiliates or Representatives under any Administrative Services Agreement to which it is party, and (iii) any information furnished by the Reinsurer or its Affiliates or Representatives to the Ceding Company or its Affiliates or Representatives for the express purpose of the Ceding Company's

disclosure to a Governmental Authority pursuant to a statutory or regulatory obligation or request, including, by way of example, calculations provided for the Ceding Company's financial statement reporting; <u>provided</u>, that, in each case of clause (iii), all derivative works, workpapers, memoranda and other documentation developed therefrom or prepared in connection therewith by the Reinsurer or its Affiliates or Representatives shall be protected as "Confidential Information" of the Reinsurer and the Reinsurer shall assert its confidentiality interest to prevent or oppose disclosures by the recipient Governmental Authority to the public or other third parties (unless such disclosure is required by and made consistent with Applicable Law).

However, Confidential Information does not include information which: (x) at the time of disclosure or thereafter is ascertainable or generally available to and known by the public other than by way of a disclosure by the receiving Party or by any Representative or Affiliate of the receiving Party in breach of this Agreement or any other obligation of confidentiality attaching thereto; (y) was in the possession of, or becomes available to, the other Party or its Representatives or Affiliates on a non-confidential basis, directly or indirectly, from a source other than the disclosing Party to whom the Confidential Information pertained or its Representatives or Affiliates in breach of this Agreement or any other obligation of confidentiality attaching thereto; provided, that such source is not, and was not, known to the receiving Party or its Representatives or Affiliates after reasonable inquiry to be prohibited from transmitting the information by a contractual, legal, fiduciary, or other obligation of confidentiality by the party to whom the Confidential Information pertained; or (z) was independently developed by the receiving Party or any of its Representatives or Affiliates without violating any obligations under this Agreement and without the use of, reference to, or reliance upon any other Confidential Information or any derivative thereof.

"Consultation Claims" has the meaning set forth in Section 2.4(b).

"Contest" has the meaning set forth in Section 2.4(c).

"Contested Claim" has the meaning set forth in Section 2.4(c).

"Control" means the possession, directly or indirectly, of the power to direct the management and policies of a Person through the ownership of securities, by contract or otherwise and the terms "Controlling" and "Controlled" have meanings correlative to the foregoing.

"Covered Insurance Policies" means, with respect to any Reinsured Portfolio, (a) the policies listed in the electronic file specified in Schedule 1.2 with respect to such Reinsured Portfolio, as such electronic file may be updated from time to time in accordance with Schedule 1.2, (b) any such policy that is terminated and then subsequently issued as a reinstatement of a Covered Insurance Policy in accordance with Section 2.1(b), (c) any such policy that is issued as an exchange, replacement or conversion of a Covered Insurance Policy in accordance with Section 2.1(c), (d) any policy that is issued as a conversion of a Covered Insurance Policy in accordance with Section 2.1(g), or (e) any policy issued as a Supplemental Contract in accordance with Section 2.1(e) or (f), in the case of each of (b) and (c), after the Effective Time and in each case of (d) and (e), after the Amendment Date.

"<u>Deemed Paid</u>" with respect to an item at a given time, means that liability on the item has been discharged as of such time, whether by payment, by offset, or otherwise. For the avoidance of doubt, the amount of the liability that is Deemed Paid is measured by the amount of the consideration given for discharging the liability, not by the carrying value of the liability prior to discharge.

"[\*\*\*]" has the meaning set forth in Section 2.9(e)(i)a..

"Derivative Margin Amount" has the meaning set forth in the Investment Guidelines.

- "Derivative Margin Requirement" has the meaning set forth in the Investment Guidelines.
- "Determination Date" has the meaning set forth in Section 3.4.
- "Disputed Assets" has the meaning set forth in Section 4.1(f)(ii).
- "[\*\*\*]" has the meaning set forth in Section 2.9(b).
- "Dollars" or "\$" refers to United States dollars.
- "ECR Ratio" has the meaning set forth in Section 3.7(b).
- "ECR Reporting Deadline" has the meaning set forth in Section 3.7(b).
- "Effective Time" means 12:01 a.m. Eastern Time on January 1, 2017.
- "Embedded Value Payment" has the meaning set forth in Section 9.5(a).
- "Enhanced Capital Requirement" has the meaning set forth in Section 9.1(b).
- "<u>Ex Gratia Payments</u>" means a payment that is both (a) outside the terms and conditions of the applicable Covered Insurance Policy and (b) made by or on behalf of the Ceding Company, not as a good faith settlement, adjustment, or compromise of a dispute over coverage or the amount of a claim or loss, but, rather, as a business accommodation to the beneficiary.
  - "Exchange Program" has the meaning set forth in Section 2.7(a).
  - "Excluded NGE Change" has the meaning set forth in Section 2.5(a).
  - "Excluded Policy Changes" has the meaning set forth in Section 2.3(a).
  - "Exigent Circumstances" has the meaning set forth in Section 2.3(a).
  - "Existing Practice" has the meaning set forth in Section 3.6(a).
- "Existing Reinsurance Agreements" means (a) all agreements, treaties, slips, binders, cover notes and other similar arrangements under which the Ceding Company has ceded to reinsurers (including those Affiliated with the Ceding Company as of the Closing Date) risks arising in respect of the Covered Insurance Policies where such agreements are (i) in-force or are treated as being in-force as of the Closing Date, (ii) terminated but under which there remains any outstanding Liability, whether known or unknown as of the Closing Date, from the reinsurer, or (iii) entered into following the Closing Date with the consent of the Reinsurer, and (b) any agreement, treaty, slip, binder, cover note or other similar arrangement entered into by the Ceding Company to replace any of such arrangements following any termination or recapture thereof, as all such arrangements may be in-force from time to time and at any time.

"Extra-Contractual Obligations" means all Liabilities not arising under the express terms and conditions of, or in excess of the applicable policy limits of, the Covered Insurance Policies, including Liabilities for fines, penalties, Taxes, fees, forfeitures, compensatory, punitive, exemplary, special, treble, bad faith, tort or any other form of extra-contractual damages, and legal fees and expenses relating thereto, which Liabilities arise from any actual or alleged act, error or omission in connection with (a) the form, sale, marketing, distribution, underwriting, production, issuance, cancellation or administration of

the Covered Insurance Policies, (b) the investigation, defense, trial, settlement or handling of claims, benefits, dividends or payments under the Covered Insurance Policies, (c) the failure to pay or the delay in payment or errors in calculating or administering the payment of benefits, claims, dividends or any other amounts due or alleged to be due under or in connection with the Covered Insurance Policies, escheat or unclaimed property Liabilities arising under or relating to the Covered Insurance Policies or the failure of the Covered Insurance Policies to qualify for their intended Tax status. Interest required under the terms of the applicable Covered Insurance Policy or by Applicable Law (whether payable to a beneficiary or escheated) will constitute Extra-Contractual Obligations only to the extent such interest is incurred as a result of a failure of the Ceding Company, any Subcontractor or Reinsurer Appointed Administrator to act in accordance with Applicable Law and shall otherwise be deemed a Reinsured Liability pursuant to clause (x) or (y) of the definition of "Reinsured Liability".

"Fair Market Value" means the value at which the Ceding Company and the Reinsurer agree to transfer an asset, reflecting the price at which a buyer and seller who are knowledgeable, self-interested and not forced would transfer an asset at an arms-length basis. For the avoidance of doubt, quoted market prices for publicly traded securities are to be utilized where available. However, to the extent "Fair Market Value" is being utilized in the context of valuing Reinsurance Trust Account Authorized Investments or Collateral Trust Authorized Investments, "Fair Market Value" shall be as defined in the applicable agreement(s) governing such Reinsurance Trust Account(s) or Collateral Trust Account(s), as applicable.

"FATCA" has the meaning set forth in Section 7.3.

"Federal Excise Tax" has the meaning set forth in Section 7.2.

"FLAS" means Fortitude Life & Annuity Solutions, Inc.

"FLAS Administrative Services Agreement" means any Administrative Services Agreement between the Ceding Company, the Reinsurer and FLAS, dated on or after the Amendment Date.

"GAAP Carrying Value" means, with respect to any ModCo Asset, as of the relevant date of determination, the value thereof on the US GAAP balance sheet of the Ceding Company determined in accordance with US GAAP as of such date, including any investment income due and accrued thereon.

"<u>Governmental Authority</u>" means any court, administrative or regulatory agency or commission, or other foreign, federal, provincial, state or local governmental or self-regulatory authority, instrumentality or body having jurisdiction over any Party.

"Guaranty Fund Assessments" has the meaning set forth in Section 7.5.

"IMR" means the interest maintenance reserve (whether positive or negative) determined in accordance with SAP attributable from time to time to the Reinsured Liabilities.

"Independent Actuary" has the meaning set forth in Section 9.5(d).

"Independent Valuation Expert" has the meaning set forth in Section 9.5(d).

"<u>Information Systems</u>" means any computer, computer network, computer application, imaging device, storage device or media, mobile computing device, or any other information technology that contains Confidential Information.

"Initial Purchase Agreement" means the Membership Interest Purchase Agreement by and among American International Group, Inc., Fortitude Group Holdings, LLC and TC Group Cayman Investment Holdings, L.P, dated as of July 31, 2018 (as amended by Amendment No. 1 to Membership Interest Purchase Agreement, dated as of November 13, 2018, and Amendment No. 2 to Membership Interest Purchase Agreement, dated as of November 25, 2019).

- "Initial ModCo Deposit" has the meaning set forth in Section 3.1(a).
- "Insurance Act" has the meaning set forth in Section 9.1(b).
- "Interest Earned on Policy Loans" has the meaning set forth in Section 3.2(a)(iii).
- "Interest Rate" has the meaning set forth in Section 3.4.
- "Interim Required Collateral Balance" has the meaning set forth in Section 4.1(i).
- "Interim Return Collateral Balance" has the meaning set forth in Section 4.1(i).
- "Internal Capital Model" has the meaning set forth in Section 9.1(b).
- "Investment Expenses" has the meaning set forth in Section 3.2(a)(vi).
- "Investment Guidelines" has the meaning set forth in Section 4.1(d).
- "Investment Manager" has the meaning set forth in Section 4.1(d).
- "<u>Legally Required Ceding Company Actions</u>" means actions related to the Administered Policies, the Administrative Services or the Retained Services that the Ceding Company is required by Applicable Law or Governmental Authorities to take without any administrator or a subcontractor acting on its behalf.
  - "Letter of Credit" has the meaning set forth in Section 5.2(a).
- "<u>Liabilities</u>" means any and all debts, liabilities, commitments or obligations, whether direct or indirect, accrued or fixed, known or unknown, absolute or contingent, matured or unmatured or determined or determinable, whether arising in the past, present or future.
  - "LIBOR" has the meaning set forth in Section 3.4.
- "Long-Term Business Account" means the accounts of the Reinsurer in respect of insurance business that constitutes "long-term business" within the meaning of the Insurance Act.
- "Long-Term Business Account Diversification Benefit" means, as of any date of determination, the amount of the Overall Diversification Benefit calculated and allocated by the Reinsurer to its Long- Term Business Account in a consistent manner in accordance with the Reinsurer's internal risk management policies and practices and as reported to the Reinsurer's Board of Directors and the Bermuda Monetary Authority.
  - "[\*\*\*]" has the meaning set forth in Section 2.9(e)(i).

- "Margin Collateral Value" means:
- (a) With respect to cash, the amount thereof; and
- (b) With respect to other ModCo Assets, the sum of (i) either (x) the closing bid prices for the applicable ModCo Asset quoted on the relevant date which appears on the display of Bloomberg Financial Markets Commodities News (or its successor) published by Bloomberg L.P. or such other financial information provider reasonably chosen by the Ceding Company; or (y) if the value for the applicable ModCo Asset does not so appear, the arithmetic mean of the closing bid prices quoted on the relevant date (or, if none are available on that date, as of the next preceding date) of three recognized principal market makers for such assets chosen by the Ceding Company; and (ii) the accrued interest on such ModCo Assets if not reflected in such closing bid prices.
  - "Material Ceding Company Administration Breach" has the meaning set forth in Section 3.6(i).
  - "ModCo Account" has the meaning set forth in Section 4.1(a).
  - "ModCo Account Investment Income" has the meaning set forth in Section 4.1(j).
- "ModCo Assets" means (a) the cash and investment assets that are specifically and separately allocated to the ModCo Account in respect of this Agreement, (b) Policy Loans under the Covered Insurance Policies, and (c) without duplication, any receivables related to cash or other investment assets posted under permitted derivatives or Short Terms Borrowing Transactions in the ModCo Account where such cash or other investment assets would otherwise no longer be recognized as a ModCo Asset.
- "ModCo Reinsurance Agreements" means this Agreement, the USL Reinsurance Agreement and the VALIC Reinsurance Agreement.
  - "ModCo Reserves" has the meaning set forth in Section 4.1(k).
  - "NGE Change Notice" has the meaning set forth in Section 2.5(a).
  - "NGE MAE" has the meaning set forth in Section 2.5(b).
  - "Non-Guaranteed Element" has the meaning set forth in Section 2.5(a).
- "Non-Transitioned TPAs" means any third party administrator providing administrative services in respect of the Covered Insurance Policies which Ceding Company and Administrator have expressly agreed will continue to be overseen by Ceding Company; the Non-Transitioned TPAs as of the Amendment Date are set forth on Schedule 1.3.
  - "Objection Notice" has the meaning set forth in Section 4.1(f)(i).
  - "Original Coinsurance Agreement" has the meaning set forth in the recitals.
- "Overall Diversification Benefit" means as of any date of determination, the amount of the diversification benefit calculated by the Reinsurer under the Bermuda Solvency Capital Requirement (BSCR) rule, in aggregate, in a consistent manner in accordance with the Reinsurer's internal risk management policies and practices and as reported to the Reinsurer's Board of Directors and the Bermuda Monetary Authority.
  - "Parent" means American International Group, Inc., a Delaware corporation.

- "[\*\*\*]" has the meaning set forth in Section 2.9(e)(i)c.
- "Party" or "Parties" has the meaning set forth in the preamble.
- "Permitted Assets" has the meaning set forth in Section 4.1(d).
- "Person" means any natural person, corporation, partnership, firm, joint venture, association, joint-stock company, limited liability company, trust, unincorporated organization, governmental, judicial or regulatory body, business unit, division or other entity.
- "Personal Information" means any financial or personal information provided by or on behalf of one Party to the other Party in connection with the business reinsured hereunder that identifies, relates to, describes, is capable of being associated with, or could reasonably be linked to an individual, including name, street or mailing address, electronic mail address, telephone or other contact information, employer, social security or Tax identification number, date of birth, driver's license number, state identification card number, financial account, credit or debit card number, health and medical information or photograph or documentation of identity or residency (whether independently disclosed or contained in any disclosed document), the fact that the individual has a relationship with such Party or one or more of its Affiliates, and any other information protected by any Applicable Privacy and Security Laws.
  - "Policy Loans" means loans under the applicable Covered Insurance Policies.
  - "Premium Tax" has the meaning set forth in Section 7.4.
  - "Premiums" has the meaning set forth in Section 3.2(a)(ii).
  - "Proposed Practice" has the meaning set forth in Section 3.6(a).
  - "Quarterly Net Settlement Amount" has the meaning set forth in Section 3.2(a).
  - "Quota Share" means 100%.
  - "Recapture Effective Date" has the meaning set forth in Section 9.4(a).
  - "Recapture Penalty" has the meaning set forth in Section 9.5(a).
  - "Recapture Triggering Event" has the meaning set forth in Section 9.1(a).
  - "Reinsurance Trust Account" has the meaning set forth in Section 5.2(a).
  - "Reinsurance Trust Account Required Balance" has the meaning set forth in Section 5.3(a).
  - "Reinsurance Trust Account Statement" has the meaning set forth in Section 5.3(a).
  - "Reinsured Liabilities" has the meaning set forth in Section 3.2(a)(i).
  - "Reinsured Portfolio" means each of the portfolios listed on Schedule 1.2.
  - "Reinsurer" has the meaning set forth in the preamble.
  - "Reinsurer Appointed Administrator" has the meaning set forth in Section 3.6(e).

- "Reinsurer Extra-Contractual Obligations" means all Extra-Contractual Obligations other than any Ceding Company Extra-Contractual Obligations.
  - "Replacement Program" has the meaning set forth in Section 2.7(a).
- "Representative" means, with respect to any Person, such Person's consultants, attorneys, actuaries, auditors, reinsurers and retrocessionaires.
  - "Required Balance" has the meaning set forth in Section 5.2(b).
  - "[\*\*\*]" has the meaning set forth in Section 2.9(c).
  - "Restricted Purchaser" has the meaning set forth in Section 9.1(d).
  - "Retained Services" has the meaning set forth in Section 3.6(b).
- "Risk Margin Amount" means the aggregate of the Statutory Book Value of the Risk Assets (as defined in the Investment Guidelines) and the Statutory Book Value of the Commercial Mortgage Loans with a mortgage factor used for calculating the Ceding Company's risk-based capital requirement of CM3 or below, in each case, in the ModCo Account *multiplied by* the Risk Margin Factor(s) applicable to such Risk Assets.
- "Risk Margin Factor" means (i) for Below Investment Grade Obligations and Commercial Mortgage Loans with a mortgage factor used for calculating the Ceding Company's risk-based capital requirement of CM3 or below, [\*\*\*]%, and (ii) for Equity Securities, Real Estate Equity or Other Investments (each as defined in the Investment Guidelines), [\*\*\*]%.
  - "Sanctions Laws" has the meaning set forth in Section 10.15(a).
- "<u>SAP</u>" means, as to the Ceding Company, the statutory accounting principles prescribed or permitted by the Governmental Authority responsible for the regulation of insurance companies in the jurisdiction in which the Ceding Company is domiciled (unless otherwise specified).
- "Self-Administered Policies" means, (i) if the FLAS Administrative Services Agreement or any replacement thereof is in effect, the meaning given to such term in such agreement and (ii) if no Administrative Services Agreement is in effect, the Covered Insurance Policies.
  - "Settlement Statement" has the meaning set forth in Section 3.2(a).
  - "Short Term Borrowing Collateral Amount" has the meaning set forth in the Investment Guidelines.
  - "Short Term Borrowing Collateral Requirement" has the meaning set forth in the Investment Guidelines.
  - "Short Term Borrowing Transactions" has the meaning set forth in the Investment Guidelines.
  - "[\*\*\*]" has the meaning set forth in Section 2.9(e)(i)b...
  - "Significant Impairment" has the meaning set forth in Section 4.1(f)(i).

"<u>Statutory Book Value</u>" means, with respect to any ModCo Asset, as of the relevant date of determination, the carrying value thereof on the books of the Ceding Company determined in accordance with SAP as of such date, including any investment income due and accrued thereon, as such amount is adjusted in accordance with <u>Section 4.1(f)</u>.

"<u>Statutory Financial Statements</u>" means, with respect to any Party, the annual and quarterly statutory financial statements of such Party filed with the Governmental Authority charged with supervision of insurance companies in the jurisdiction of domicile of such Party to the extent such Party is required by Applicable Law to prepare and file such financial statements.

"<u>Statutory Reserves</u>" means, as of any date of determination, the statutory reserves required to be held by the Ceding Company with respect to the Covered Insurance Policies, as reported in Exhibits 5, 6 and 7 of its Statutory Financial Statements as of such date determined (a) in accordance with the methodologies used by the Ceding Company to calculate such amounts for purposes of its Statutory Financial Statements prepared in accordance with SAP, and (b) after giving effect to the credit for reinsurance taken by the Ceding Company in respect of the Covered Insurance Policies for Existing Reinsurance Agreements as of such date of determination.

- "Subcontractor" has the meaning set forth in Appendix A.
- "Subsidiary" has the meaning set forth in Section 9.1(d).
- "Supplemental Contract" has the meaning set forth in Section 2.1(e).
- "Surplus Participation Payments" has the meaning set forth in Section 3.2(a)(viii).

"Tax" (or "Taxes" as the context may require) means any tax, however denominated, imposed by any federal, state, local, municipal, territorial or provincial government or any agency or political subdivision of any such government or agency charged with the collection, assessment, determination or administration of such tax for such government or subdivision (a "Taxing Authority"), including any net income, alternative or add-on minimum tax, gross income, gross receipts, Premium, sales, use, gains, goods and services, production, documentary, recording, social security, unemployment, disability, workers' compensation, estimated, ad valorem, value added, transfer, franchise, profits, license, withholding, payroll, employment, excise, severance, stamp, capital stock, occupation, personal or real property, environmental or windfall profit tax, Premiums, custom, duty or other tax, governmental fee or other like assessment or charge, together with any interest, penalty, addition to tax or additional amount imposed by any Taxing Authority relating to the assessment or collection thereof.

"Taxing Authority" has the meaning set forth in the definition of "Tax".

"<u>Tax Return</u>" means any return, report, declaration, claim for refund, certificate, bill, or other return or statement, including any schedule or attachment thereto, and any amendment thereof, filed or required to be filed with any Taxing Authority in connection with the determination, assessment or collection of any Tax.

"Terminal Accounting Period" means the Accounting Period during which the Recapture Effective Date occurs.

"Terminal Settlement" has the meaning set forth in Section 9.5(a).

"Terminal Settlement Statement" has the meaning set forth in Section 9.5(a).

"<u>Treasury Regulations</u>" means the treasury regulations (including temporary and proposed treasury regulations) promulgated by the United States Department of Treasury with respect to the Code or other United States federal Tax statutes.

"[\*\*\*]" has the meaning set forth in Section 2.9(e)(i)d.

"US GAAP" means accounting principles generally accepted in the United States of America.

"USL" means The United States Life Insurance Company in the City of New York, a New York life insurance company.

"<u>USL Reinsurance Agreement</u>" means the Amended and Restated Modified Coinsurance Agreement, by and between USL and the Reinsurer, effective January 1, 2017 and dated as of the Amendment Date.

"VALIC" means The Variable Annuity Life Insurance Company, a Texas life insurance company.

"<u>VALIC Reinsurance Agreement</u>" means the Amended and Restated Combination Coinsurance and Modified Coinsurance Agreement, by and between VALIC and the Reinsurer, effective January 1, 2017 and dated as of the Amendment Date.

"Valuation Methodology" has the meaning set forth in Section 4.1(c).

## ARTICLE II BASIS OF REINSURANCE AND BUSINESS REINSURED

### Section 2.1 Reinsurance.

- (a) Subject to the terms and conditions of this Agreement, effective as of the Effective Time, the Ceding Company hereby cedes to the Reinsurer, and the Reinsurer hereby accepts and agrees to assume and indemnity reinsure, a Quota Share of all Reinsured Liabilities and IMR on a modified coinsurance basis. Without limiting the foregoing, on and after the Effective Time, the Reinsurer hereby assumes and agrees to indemnify and hold the Ceding Company harmless from and against all Reinsurer Extra-Contractual Obligations. This Agreement is solely between the Ceding Company and the Reinsurer and, except as contemplated in Article VIII, shall not create any legal relationship whatsoever between the Reinsurer and any Person other than the Ceding Company. The reinsurance effected under this Agreement shall be maintained in-force, without reduction, unless such reinsurance is recaptured, terminated or reduced as provided herein. On and after the Effective Time, subject to the terms and conditions herein, the Reinsurer shall be obligated to make payments to or on behalf of the Ceding Company, as and when due, of all Reinsured Liabilities. Notwithstanding anything to the contrary herein, the Reinsurer shall have no liability for any (x) Ceding Company Extra-Contractual Obligations or (y) Ex Gratia Payments absent the Reinsurer's prior written consent; provided, however, that any Ex Gratia Payments made or approved by any affiliated or unaffiliated Reinsurer Appointed Administrator shall be deemed to be a payment consented to in writing by the Reinsurer.
- (b) Upon reinstatement of any Covered Insurance Policy in accordance with its terms and the Ceding Company's reinstatement policies, the reinsurance hereunder will be automatically reinstated with respect to such Covered Insurance Policy; <u>provided</u>, that, to the extent that the reinstatement of such Covered Insurance Policy requires payment of Premiums in arrears or reimbursement of claims paid, following receipt of such amounts, the Ceding Company shall transfer to the Reinsurer a Quota Share of

all Premiums in arrears and a Quota Share of all reimbursements of claims paid on such Covered Insurance Policy to the extent such claims had been reimbursed by the Reinsurer hereunder.

- (c) Any conversion, exchange or replacement policy or contract arising from the Covered Insurance Policies that is converted, exchanged or replaced pursuant to and in accordance with its policy terms shall be deemed to constitute a Covered Insurance Policy for purposes of this Agreement only (i) if such converted, exchanged or replaced policy carries the same policy number or a valid policy number permutation resulting from a Family Thrift Plan election on the Masterfile administration system (or similar) as the original Covered Insurance Policy so converted, exchanged or replaced or (ii) pursuant to Section 2.1(g) and, in the event of such a conversion, exchange or replacement of any Covered Insurance Policy, the Reinsurer shall reinsure the risk resulting from such conversion on the basis set forth hereby with respect to the Covered Insurance Policies.
- (d) If, in the normal course of administration (other than the issuance of Supplemental Contracts, which are addressed in Section 2.1(f) below), the policy number of a Covered Insurance Policy is changed, the policy shall continue to constitute a Covered Insurance Policy for purposes of this Agreement.
- (e) For so long as the Ceding Company retains administrative responsibilities for all of the Covered Insurance Policies and until FLAS (or a replacement thereof) is transferred to the Reinsurer or otherwise becomes an Affiliate of the Reinsurer and assumes administration of Administered Policies, Supplemental Contracts will not be Covered Insurance Policies whether or not such Supplemental Contract was derived from a Covered Insurance Policy. "Supplemental Contract" means a contract that is issued by Ceding Company to a policyholder or beneficiary of a life insurance policy or an annuity contract issued by Ceding Company pursuant to which Ceding Company retains proceeds of such life insurance policy or annuity contract for payment in accordance with such contract.
- (f) Should FLAS (or a replacement thereof) be transferred to the Reinsurer or otherwise become an Affiliate of the Reinsurer and assume administration of Administered Policies, Supplemental Contracts will be reinsured as follows from and after the commencement of such administration:
  - (i) A Supplemental Contract issued by the Ceding Company and administered on a system utilized by FLAS (or such replacement) to a policyholder or beneficiary of a life insurance policy or annuity contract issued and administered on a system utilized by FLAS, another Reinsurer Appointed Administrator or a Subcontractor (whether or not such life insurance policy or annuity contract is a Covered Insurance Policy), shall be a Covered Insurance Policy.
  - (ii) A Supplemental Contract issued and administered on a system utilized by FLAS (or such replacement) to a policyholder or beneficiary of a life insurance policy or annuity contract issued and administered on a system utilized by the Ceding Company but that is not a Covered Insurance Policy, shall be a Covered Insurance Policy if (A) such Supplemental Contract is identified after the calendar year end in which it was issued and (B) the Ceding Company and the Reinsurer agree on mutually acceptable terms for such transfer and a corresponding amendment to Schedule 1.2 to add such Supplemental Contracts; provided, however, such Supplemental Contracts ceded under this Section 2.1(f)(ii) will not be ceded hereunder until after January 1 of the calendar year immediately following the calendar year in which such Supplemental Contract is issued, provided that once ceded hereunder, such cession shall be effective as of the issue date of such Supplemental Contract. For the avoidance of doubt, nothing in this Section 2.1(f)(ii) shall require either the Ceding Company to cede, or the Reinsurer to reinsure, the Supplemental Contracts described in this Section 2.1(f)(ii) if, for any calendar year, the Parties do not mutually agree to do so.

- (g) A conversion policy issued after the Amendment Date arising from a Covered Insurance Policy that does not carry the same policy number or a valid policy number permutation resulting from a Family Thrift Plan election on the Masterfile administration system (or similar) as the original Covered Insurance Policy so converted shall also constitute a Covered Insurance Policy for purposes of this Agreement; <u>provided</u>, <u>however</u>, that the conversion policy will not be ceded hereunder until January 1 of the calendar year immediately following the calendar year in which such conversion policy is issued, provided that once ceded hereunder, such cession shall be effective as of the issue date of such conversion policy.
- (h) To the extent any policies are ceded to the Reinsurer as Covered Insurance Policies pursuant to  $\underline{Sections\ 2.1(c)}$ ,  $\underline{(f)}$  or  $\underline{(g)}$  following the Amendment Date, the Ceding Company will incorporate the additional policy numbers into the programs, processes or procedures that provide data from the Ceding Company or a Subcontractor to the Reinsurer (including with respect to the applicable requirements set forth in  $\underline{Exhibit\ A}$ ). The Ceding Company will also provide the Reinsurer an annual list of policies added under these sections. In connection with the entry into the FLAS Administrative Services Agreement (or replacement thereof), the Parties agree to enter into an amendment to  $\underline{Schedule\ 1.2}$  to add (i) a detailed description of the additional Supplemental Contracts ceded to the Reinsurer pursuant to  $\underline{Section\ 2.1(f)}$ , with references to the systems on which such contracts are issued and administered, and (ii) the conversion policies ceded to the Reinsurer pursuant to  $\underline{Section\ 2.1(g)}$
- For each Supplemental Contract ceded to the Reinsurer pursuant to Section 2.1(f)(ii) after the Amendment Date, the Ceding Company shall pay to the Reinsurer, as consideration for the reinsurance hereunder, cash equal to (A) the sum of all amounts received by the Ceding Company in respect of each Supplemental Contract from the issuance date of such Supplemental Contract to the date such Supplemental Contract is ceded to the Reinsurer hereunder, including the amount of the initial deposit into the deposit accounts of the Ceding Company upon the issuance of such Supplemental Contract, less (B) the sum of all Reinsured Liabilities paid by the Ceding Company under such Supplemental Contract prior to the date such Supplemental Contract is ceded to the Reinsurer hereunder, including any distribution payments, plus (C) interest thereon calculated at the Annual Cession Interest Rate in effect on the first Business Day of the Accounting Period in which such Supplemental Contract was issued from the 15<sup>th</sup> day of the second month of such Accounting Period to December 31 of the year of such issuance. For each conversion policy ceded to the Reinsurer pursuant to Section 2.1(g) after the Amendment Date, the Ceding Company shall pay to the Reinsurer, as consideration for the reinsurance hereunder, cash equal to (I) the sum of all amounts received by the Ceding Company in respect of such conversion policy from the issuance date of such conversion policy to the date such conversion policy is ceded to the Reinsurer hereunder, including the sum of all premium payments received by the Ceding Company in respect of such conversion policy (less any return premium thereon), less (II) the sum of all Reinsured Liabilities paid by the Ceding Company under such conversion policy prior to the date such conversion policy is ceded to the Reinsurer hereunder, plus (III) interest thereon calculated at the Annual Cession Interest Rate in effect on the first Business Day of the Accounting Period in which such conversion policy was issued from 15<sup>th</sup> day of the second month of such the Accounting Period to December 31 of the year of such issuance. The payments required by this Section 2.1(i) shall be made by the Ceding Company as soon as practicable after January 1 of the calendar year immediately following the calendar year in which any such contract or policy was issued and the Ceding Company has determined that such contract or policy has become a Covered Insurance Policy hereunder.

### Section 2.2 <u>Existing Reinsurance</u>.

(a) This Agreement is written on a "net" basis such that (i) amounts payable to the Reinsurer hereunder shall be adjusted to take into account amounts paid by the Ceding Company under Existing Reinsurance Agreements and (ii) amounts due from the Reinsurer hereunder shall be adjusted to take into

account amounts recoverable by the Ceding Company under the Existing Reinsurance Agreements, in the case of each of (i) and (ii), in respect of the Covered Insurance Policies. All amounts recoverable by the Ceding Company under the Existing Reinsurance Agreements for periods (or portions of periods) prior to, on or after the Effective Time shall inure to the benefit of the Reinsurer. The Ceding Company shall bear the risk of non-collection of amounts due in respect of the Covered Insurance Policies under the Existing Reinsurance Agreements.

- (b) The Ceding Company shall be responsible for administration of the Existing Reinsurance Agreements. However, the Ceding Company shall (i) except with respect to changes resulting from the resolution of disputes contemplated in Section 2.2(d), consult with and obtain prior written consent of the Reinsurer, which consent shall not be unreasonably withheld, conditioned or delayed with respect to Existing Reinsurance Agreements that cover both Covered Insurance Policies and other policies of the Ceding Company that are not reinsured hereunder, (x) for any pricing rate changes or cost of insurance changes under any such Existing Reinsurance Agreements initiated or agreed by Ceding Company or (y) to terminate or replace any Existing Reinsurance Agreements, and (ii) provide prior written notice to the Reinsurer of the initiation or resolution of any disputes with reinsurers thereunder.
- (c) To the extent Existing Reinsurance covers only Covered Insurance Policies, the Reinsurer may make recommendations consistent with the rights of the Ceding Company under such agreements and the Ceding Company will use its reasonable best efforts to effect such rights.

### (d) [\*\*\*].

### Section 2.3 <u>Insurance Contract Changes</u>.

- (a) Except as permitted in Section 2.3(b), the Ceding Company shall not voluntarily make or agree to any change to the terms or conditions of, any Covered Insurance Policy for any reason without the prior written consent of the Reinsurer (other than (i) any Excluded NGE Change or any other change in Non-Guaranteed Elements, which are subject to Section 2.5 and shall not be governed by or subject to this Section 2.3, (ii) changes that are initiated by policyowners under the terms of a Covered Insurance Policy, (iii) changes required by Applicable Law, a Governmental Authority or any Existing Reinsurance Agreement, and (iv) changes resulting from exigent circumstances that require immediate action and affect the Covered Insurance Policies due to situations including natural or manmade disaster, pandemic, governmental actions or economic circumstances, which exigent circumstances may or may not be dictated by Applicable Law; provided that such changes are (x) made to address the circumstances, (y) consistent with actions taken and changes made by the Ceding Company or its Affiliates to similar policies issued by the Ceding Company or such Affiliate that are not Covered Insurance Policies, if any, in response to the relevant situation and (z) consistent with actions taken and changes made by similarly situated insurers or financial institutions not Affiliated with the Ceding Company to similar types of insurance policies as the affected Covered Insurance Policies in response to the relevant situation ("Exigent Circumstances", and each of the items listed in (ii), (iii) and (iv), are referred to herein as an "Excluded Policy Change")).
- (b) The Reinsurer will provide written notification to the Ceding Company as to the Reinsurer's acceptance or rejection of any change requiring its consent within fifteen (15) Business Days after receipt of notice of such change. If the Reinsurer accepts such change, the Reinsurer will share in the Quota Share of any increase or decrease in the liability of the Ceding Company on such Covered Insurance Policy. If the Reinsurer rejects any such change and determines that it would reasonably be expected to have a material adverse effect on the Reinsurer's liability under this Agreement (i) the Reinsurer shall notify the Ceding Company of such determination and (ii) if the Ceding Company nevertheless elects to make such change, the Ceding Company will work together in good faith with the

Reinsurer to put the Reinsurer in substantially the same economic position as it would have been in if such change had not occurred. In the event that the Parties, acting in good faith, are unable to agree upon the existence or amount of such material adverse effect or how to put the Reinsurer in substantially the same economic position, such dispute shall be referred to an Independent Actuary to determine whether such a material adverse effect has occurred and, if so, an appropriate remedy. Both Parties will promptly supply the Independent Actuary with the necessary data to perform its analysis, subject to such actuary's entry into a customary non-disclosure agreement. The Independent Actuary's written decision as to the existence of a material adverse effect and the amount thereof and/or of how to put the Reinsurer in substantially the same economic position will be binding on the Parties. The fees and expenses of the Independent Actuary will be borne equally by the Ceding Company and the Reinsurer; provided, that if the Independent Actuary determines that there will not be a material adverse effect, the Reinsurer will pay or promptly reimburse the Ceding Company for all fees and expenses of the Independent Actuary. The Reinsurer shall be deemed to have consented to such change if it fails to act in accordance with this Section 2.3(b) within fifteen (15) Business Days following receipt of written notice of such change.

- (c) Excluded Policy Changes shall be automatically binding on the Reinsurer. Within a reasonable period of time prior to effecting any Excluded Policy Change, the Ceding Company shall provide reasonably detailed notice to the Reinsurer describing the nature of such change and the reasons for making such change. Within five (5) Business Days following the Reinsurer's receipt of notice of any (i) change made due to Exigent Circumstances, or (ii) change required by Applicable Law, a Governmental Authority or any Existing Reinsurance Agreement pursuant to Section 2.3(a)(iii), the Reinsurer shall provide written notice to the Ceding Company of any disagreement that such change was an Excluded Policy Change. If the Reinsurer fails to provide such notice to the Ceding Company within such time period, the Reinsurer shall be deemed to have accepted such change. Should the Reinsurer provide timely notice of disagreement, during the five (5) Business Days immediately following the delivery of such notice, the Ceding Company and the Reinsurer will seek in good faith to resolve any disputes as to the proposed change. In the event the Parties cannot resolve such dispute within such period, either Party may elect to refer the dispute for arbitration pursuant to Section 10.3(b). In the event of any such proceeding, the arbitration panel shall only be authorized to determine whether the disputed change is an Excluded Policy Change. If the resolution of the dispute results in a determination that the change was not an Excluded Policy Change, the Parties will use the mechanism set forth in Section 2.3(b) to value the impact of the change.
- (d) Except as otherwise provided for in this Agreement, the Ceding Company shall not voluntarily terminate, or waive any material provisions of, the Covered Insurance Policies, except (i) in the ordinary course of business, (ii) as required by Applicable Law or a Governmental Authority or (iii) with the Reinsurer's prior consent which consent shall not be unreasonably withheld, conditioned or delayed.

### Section 2.4 Follow the Fortunes; Follow the Settlements; Contested Claims.

(a) The Reinsurer's liability under this Agreement shall attach simultaneously with that of the Ceding Company under the Covered Insurance Policies and shall be subject in all respects to the same risks, terms, rates, conditions, interpretations, assessments, waivers, modifications, alterations, cancellations and proportion of Premiums paid without any deductions as the respective insurances (or reinsurances) of the Ceding Company, the true intent of this Agreement being that the Reinsurer shall, subject to the terms, conditions, and limits of this Agreement, follow the fortunes of the Ceding Company under the Covered Insurance Policies and with respect to the Reinsured Liabilities. Subject to the terms and conditions of this Agreement and any Administrative Services Agreement, the Ceding Company alone and in its full discretion, as applicable, shall adjust, settle or compromise all claims and losses and shall commence, continue, defend, compromise, settle or withdraw from actions, suits or proceedings, and

generally do all such matters and things relating to the validity and lapse or in-force status of any Covered Insurance Policy, any claim or loss as in its judgment may be beneficial or expedient. The Parties acknowledge and agree that the Ceding Company may exercise such discretion itself or through any Subcontractor. All of the Ceding Company's liability as determined by a court or arbitration panel or arising from a judgment, settlement, compromise or adjustment of claims or losses under the Reinsured Liabilities, including payments involving coverage issues and/or the resolution of whether such claim is required by law, regulation, or regulatory authority to be covered (or not to be excluded), shall, subject to the terms, conditions and limits of this Agreement, be binding on the Reinsurer regardless of whether such court or arbitration determination, judgment, settlement, compromise or adjustment is in respect of a liability recognized by or contrary to the governing law of this Agreement. Such court or arbitration determination, settlement, compromise or adjustment shall be considered a satisfactory proof of loss.

- (b) While the Ceding Company retains ultimate decision-making authority for the handling of all claims and losses and any disposition thereof in respect of the Self-Administered Policies, from and after the Amendment Date, the Ceding Company shall consult with the Reinsurer in good faith before (i) making a single claims payment in respect of a Self-Administered Policy in excess of \$3.5 million; (ii) making a claims payment on a Self-Administered Policy that is a life insurance policy during any applicable contestability period; (iii) establishing a claims reserve with respect to a single Self- Administered Policy in excess of \$3.5 million; or (iv) denying a claim in respect of a Self-Administered Policy in excess of \$1 million (any claims listed in (i), (ii), (iii) or (iv), a "Consultation Claim"); provided, however, that such consultation rights shall (x) not apply to Self-Administered Policies that as of the Amendment Date are in pay-out status and (y) be limited to the extent that any Non-Transitioned TPAs have authority to take any of the foregoing actions on behalf of the Ceding Company without prior notice to, or consultation with, the Ceding Company. The Reinsurer shall honor the Ceding Company's calculations of Reinsured Liabilities related to such Consultation Claims and shall settle in the ordinary course the Reinsured Liabilities as so calculated; provided, that notwithstanding anything to the contrary in this Section 2.4, the Reinsurer shall then have the right to notice a dispute subject to Section 10.3 hereof, to be resolved in accordance with Section 10.3 and the following framework:
  - (i) The Reinsurer shall bear the burden of proof to establish such settlement was not reasonable. When determining the reasonableness of the Ceding Company's settlements in any such arbitration, the panel shall consider whether the settlement would have been different had this Agreement not been entered into.
  - (ii) If the panel determines the Ceding Company's settlement would have been different in the absence of this Agreement being in effect, the panel shall award the Reinsurer all monetary damages, if any, to put the Reinsurer in substantially the same position had the Ceding Company's settlements been made without regard to the existence of this Agreement. The panel shall determine the corresponding adjustments to the calculation of Reinsured Liabilities in this regard.
  - (iii) The panel shall not award any damages, other than legal fees and costs, to compensate the Reinsurer for the failure of the Ceding Company to act in good faith.
  - (iv) The remedies set forth in this  $\underline{\text{Section 2.4(b)}}$  are the Reinsurer's exclusive remedies in respect of Consultation Claims.
  - (v) If any Party's position in the arbitration is determined not to have been taken or maintained in good faith and not consistent with the mutual intent of the Parties as expressed in this Agreement, the panel shall have the power to award attorneys' fees and costs to the other Party, which shall be at the losing Party's own expense.

For the avoidance of doubt, except as specifically set forth in this Agreement, including this <u>Section 2.4(b)</u> in respect of Consultation Claims, nothing herein shall deprive or otherwise limit the dispute rights of the Reinsurer with respect to any other matter set forth herein.

- (c) From and after the Amendment Date, the Ceding Company will, as promptly as practicable, notify the Reinsurer of the Ceding Company's intention to contest, arbitrate, dispute or litigate (any such action, a "Contest") any claim for benefits under a Self-Administered Policy (any such claim, a "Contested Claim"), and, if requested by the Reinsurer, will promptly share information pertaining thereto; provided, however, that claims denials and administrative actions in the normal course of administration and litigation initiated by a policyholder or beneficiary after such a denial or action, shall not constitute "Contested Claims". To the extent the Reinsurer accepts participation (pursuant to the provisions below), the Ceding Company will consult with the Reinsurer with respect of such Contest. Once notified, the Reinsurer will promptly notify the Ceding Company in writing of its decision concerning participation in the Contest; provided, that if the Reinsurer has not responded in writing either way to the Ceding Company within ten (10) Business Days following its receipt of such notice from the Ceding Company, the Reinsurer shall be deemed to have accepted participation in such Contest. If the Reinsurer provides written notice within ten (10) Business Days following its receipt of such notice from the Ceding Company that it has elected not to participate, the Reinsurer shall promptly pay the applicable amount in full as contemplated in clause (c)(i) below. For the avoidance of doubt, the Reinsurer shall be deemed to have accepted participation in any Contest in respect of an Administered Policy. In addition, the Reinsurer shall be deemed to have accepted participation in any Contest in respect of a Covered Insurance Policy initiated by or on behalf of the Ceding Company prior to the Amendment Date, and the Reinsurer hereby waives any requirement of the Ceding Company to provide notice to, or consultation with, the Reinsurer with respect to any such Contest prior to the Amendment Date, including all contests and disputes set forth on Schedule 2.4. Whether the Reinsurer accepts participation in any Contest or not, the Reinsurer will cooperate and will encourage any Reinsurer Appointed Administrator to cooperate with the Ceding Company with respect to the handling of such Contest, including, by way of example, making individuals available as needed for depositions and providing information necessary to appropriately manage any Contest.
  - (i) If the Reinsurer does not accept participation, it will fulfil its obligation for such Contested Claim by paying the Ceding Company its Quota Share of (A) all amounts specified in clause (x) of the definition of "Reinsured Liabilities" that are alleged to be due under the Self- Administered Policy in such Contested Claim; (B) the costs and expenses specified in clause (y) of the definition of "Reinsured Liabilities" relating to the Self-Administered Policy that is the subject of such Contested Claim to the extent such costs and expenses were incurred prior to the Ceding Company's receipt of the Reinsurer's notice that it will not so participate; and (C) as specified in clause (z) of the definition of "Reinsured Liabilities," all Reinsurer Extra-Contractual Obligations that relate to such Contested Claim but do not arise out of or resulting from such Contest. Such payment will fully and completely satisfy all of the Reinsurer's obligations in regards to such Contested Claim, and the Reinsurer shall not share in any reduction in the Reinsured Liabilities arising from such Contest, nor in any costs or expenses awarded or recouped by the Ceding Company in connection with such Contest. For the avoidance of doubt, the Reinsurer shall not be responsible for any Extra-Contractual Obligations arising out of or resulting from any Contest that the Reinsurer does not accept participation in (including deemed acceptance) hereunder.
  - (ii) If the Reinsurer accepts participation in the Contest (including deemed acceptance pursuant to  $\underline{Section}$   $\underline{2.4(c)}$ ), the Reinsurer will share, in proportion to its Quota Share: (x) in any Extra-Contractual Obligations arising out of or resulting from the Ceding Company's Contest, including any compromise or settlement resulting from such Contest; (y) all Reinsured

Liabilities and (z) all additional costs and expenses specified in clause (y) of the definition of "Reinsured Liabilities" that arise out of or result from such Contest. Furthermore, if the Ceding Company's Contest results in a reduction in the Ceding Company's contractual liability, the Reinsurer will share in any such reduction in the Reinsured Liabilities in proportion to its Quota Share. To the extent the Ceding Company is awarded or recoups its costs and expenses resulting from such Contest, the Ceding Company will pay the Reinsurer the Quota Share of the amount awarded or recouped (net of costs and expenses incurred by the Ceding Company in obtaining such award or recoupment that are not so awarded or recouped). The Ceding Company will promptly advise the Reinsurer of all significant developments, including notice of legal proceedings (including consumer complaints or actions by Governmental Authorities) initiated in connection therewith.

(iii) Any failure of the Ceding Company to timely notify the Reinsurer of the Ceding Company's intention to Contest a claim for benefits under a Self-Administered Policy pursuant to Section 2.4(c) shall not limit the Reinsurer's obligations or liabilities under this Agreement for Extra-Contractual Obligations; provided that notice of such Contest is given to the Reinsurer as soon as practicable after the Ceding Company discovers or is made aware of such failure and provided further that the Reinsurer was not materially prejudiced by such late notice. In the event that (A) the Reinsurer was materially prejudiced by a late delivered notice under this clause (iii), or (B) notice of such Contest was not given to the Reinsurer as soon as practicable after the Ceding Company discovers or is made aware of such failure, and following notice of such Contest, the Reinsurer timely elects not to participate in such Contest, the Reinsurer shall not share in any Extra-Contractual Obligations that arise out of or result from such Contest and, with respect to the costs and expenses described in clause (y) of the definition of "Reinsured Liabilities", shall only share in fifty percent (50%) of such costs and expenses relating to the Self- Administered Policy that is the subject of such Contested Claim that were incurred prior to the Ceding Company's receipt of the Reinsurer's notice that it will not so participate.

## Section 2.5 Non-Guaranteed Elements.

(a) The Reinsurer acknowledges that the Ceding Company shall have the ultimate authority to establish and control (i) the non-guaranteed elements of the Covered Insurance Policies, including (A) the initial and renewal crediting rates, (B) Premiums following the expiration of the period during which Premium amounts for the applicable Covered Insurance Policies are fixed and constant (i.e., rate guarantee periods), (C) insurance charges, (D) loads and expense charges, (E) mortality and expense charges, (F) administrative expense risk charges, (G) policyholder dividends, (H) Policy Loan rates, (I) index cap and (J) participation rates and (ii) in respect of the Surplus Participation Payments, (A) the average payout timing of such payments and (B) the surplus tally calculation of such payments (each of such items, a "Non-Guaranteed Element"); provided, however, that the Ceding Company shall manage all Non-Guaranteed Elements in a manner consistent with the practices and procedures applied by the Ceding Company for its similar businesses and in accordance with Applicable Law. The Ceding Company agrees that, from and after the Amendment Date, it shall take into account the recommendations of the Reinsurer regarding the Non-Guaranteed Elements (whether in response to a change proposed by the Ceding Company or at the initiative of the Reinsurer), and, to the extent such recommendations comply with Applicable Law, the terms of this Agreement, the applicable Covered Insurance Policies and generally accepted actuarial standards of practice, the Ceding Company shall not unreasonably reject such recommendations. Each time the Ceding Company elects to change any Non-Guaranteed Elements, other than (1) any change in initial or renewal crediting rates, Policy Loan rates, index cap or participation rates, any other similar change or any change required by any Applicable Law or Governmental Authority or (2) any change in term Premiums charged in respect of term Covered Insurance Policies that have reached the end of the level-term period (each of the items listed (1) or (2), a an "Excluded NGE

<u>Change</u>"), the Ceding Company shall notify the Reinsurer in writing of such change to any Non- Guaranteed Elements as soon as practicable but in no case later than forty-five (45) calendar days after the effective date of such change; <u>provided</u>, <u>however</u>, that, in the case of any such change to a Non- Guaranteed Element specified in clauses (i) or (ii)(A) of the definition thereof that affects more than five percent (5%) of the Covered Insurance Policies in any Reinsured Portfolio, the Ceding Company will use its reasonable best efforts to notify the Reinsurer thirty (30) calendar days before such change takes place (each form of notice described in this sentence, an "<u>NGE Change Notice</u>").

- (b) If the Reinsurer reasonably determines that any such change, or the unreasonable rejection of any recommendations by the Reinsurer, to the Non-Guaranteed Elements, other than Excluded NGE Changes, would reasonably be expected to have a material adverse impact on the Reinsurer's liability hereunder (an "NGE MAE"), the Reinsurer may so notify the Ceding Company in writing of such determination within twenty-five (25) calendar days following the Reinsurer's receipt of notice from the Ceding Company of the change, including an NGE Change Notice. Within thirty (30) calendar days of receipt of such a notice from the Reinsurer, the Ceding Company shall engage an Independent Actuary, with the selection of the Independent Actuary subject to the Reinsurer's prior written consent, not to be unreasonably withheld, to (i) determine whether the change to the Non-Guaranteed Elements will have an NGE MAE (if the existence of an NGE MAE is disputed) and (ii) if so, estimate the present value of the NGE MAE impact (if any). If the Independent Actuary determines that there will be an NGE MAE, the Ceding Company will work together in good faith with the Reinsurer to put the Reinsurer in substantially the same economic position as it would have been in if such change had not occurred. Both Parties will promptly supply the Independent Actuary with the necessary data to perform its analysis, subject to such Independent Actuary's entry into a customary non-disclosure agreement. The Independent Actuary's written decision as to the existence and amount of any NGE MAE will be binding on the Parties. The fees and expenses of the Independent Actuary will be borne equally by the Ceding Company and the Reinsurer; provided, that if the Independent Actuary determines there will not be any NGE MAE, the Reinsurer will pay or promptly reimburse the Ceding Company for all fees and expenses of the Independent Actuary. The Reinsurer hereby agrees that any change to a Non-Guaranteed Element that is initiated, recommended, approved or ratified by the Reinsurer, any Affiliate of the Reinsurer or a Reinsurer Appointed Administrator shall be deemed not to have a material adverse effect on the Reinsurer's liability hereunder.
- (c) Within a reasonable period of time prior to effecting any Excluded NGE Change required by Applicable Law or a Governmental Authority, the Ceding Company shall provide reasonably detailed notice to the Reinsurer describing the nature of such change and the reasons for making such change. Within five (5) Business Days following the Reinsurer's receipt of notice of any such Excluded NGE Change, the Reinsurer shall provide written notice to the Ceding Company of any disagreement that such change is an Excluded NGE Change. If the Reinsurer fails to provide such notice to the Ceding Company within such time period, the Reinsurer shall be deemed to have accepted such change. Should the Reinsurer provide timely notice of disagreement, during the five (5) Business Days immediately following the delivery of such notice, the Ceding Company and the Reinsurer will seek in good faith to resolve any disputes as to the change. In the event the Parties cannot resolve such dispute within such period, either Party may elect to refer the dispute for arbitration pursuant to Section 10.3(b). In the event of any such proceeding, the arbitration panel shall only be authorized to determine whether the disputed change is an Excluded NGE Change. If the resolution of the dispute results in a determination that the change was not an Excluded NGE Change, the Parties will use the mechanism set forth in Section 2.5(b) to value the impact of the change.

Section 2.6 <u>Misstatement of Age</u>, <u>Sex or Any Other Material Fact</u>. If the Ceding Company's liability under any of the Covered Insurance Policies is changed because of a misstatement of age, sex or any other material fact, the Reinsurer shall: (a) assume a Quota Share of that portion of any increase in the

Ceding Company's liability resulting from the change; and (b) receive credit for a Quota Share of that portion of any decrease in the Ceding Company's liability resulting from the change. The reinsurance with the Reinsurer shall be restated and, as applicable, adjusted between the Parties from commencement on the basis of the adjusted amounts in the Covered Insurance Policy using Premiums and reserves at the correct age and sex or other material fact. If the Ceding Company returns Premium to the policyowner or beneficiary under a Covered Insurance Policy based on contestable misrepresentation or suicide of the insured, the Reinsurer will refund the net reinsurance Premiums received on that Covered Insurance Policy to the Ceding Company as part of the Quarterly Net Settlement Amount pursuant to Section 3.2.

# Section 2.7 <u>Programs of Internal Replacement.</u>

- (a) Unless otherwise agreed by the Parties, the Ceding Company will not, and will cause its Affiliates not to, directly or indirectly, undertake, solicit, sponsor or support any exchange program in respect of the Covered Insurance Policies (an "Exchange Program") or otherwise target in a directed, programmatic or systematic manner, the Covered Insurance Policies for replacement (a "Replacement Program").
- (b) An Exchange Program or Replacement Program shall be considered undertaken, solicited, sponsored or supported by the Ceding Company or such Affiliates if the program is initiated by the Ceding Company or any of such Affiliates and the program offers financial incentives (e.g., bonuses or commissions) for policyholders or sales representatives for the purpose of inducing the replacement of the Covered Insurance Policies. A program designed to encourage current policyholders to convert term life coverage shall not be considered to be either an Exchange Program or Replacement Program so long as such program is not specifically directed principally to policyowners of Covered Insurance Policies.
- (c) The offering by the Ceding Company or any of such Affiliates to new clients and to policyholders of the Covered Insurance Policies of an insurance, annuity, or investment product that offers then-market terms that are more favorable to the policyholders of the Covered Insurance Policies in the normal course of the Ceding Company's or such Affiliate's business and consistent with its past practices shall not be considered to be an Exchange Program in violation of this obligation; provided, that such product is not specifically directed principally to policyowners of the Covered Insurance Policies and does not otherwise constitute a Replacement Program.

Section 2.8 <u>Actuarial Review</u>. The Reinsurer shall engage an independent third party actuarial firm to conduct a review (a) no less than once every thirty-six (36) months covering the Long Term Care business (as defined in <u>Schedule 1.2</u> hereof) and (b) no less than every sixty (60) months covering the First Generation Universal Life and SunAmerica Life Reinsured Portfolios (each as defined in <u>Schedule 1.2</u> hereof), in each case ceded by the Ceding Company hereunder, and the Reinsurer shall either pay directly, or, to the extent such review is required by a Governmental Authority, reimburse the Ceding Company for, all fees, costs and expenses of such firm. However, the Reinsurer shall obtain the prior written consent of the Ceding Company as respects the choice of such actuarial firm, as well as the lead actuarial partner working on such matter(s), prior to formalizing such engagement, such consent not to be unreasonably withheld. Any changes to the firm and/or lead actuarial partner shall also require the prior written consent of the Ceding Company, such consent not to be unreasonably withheld. Prior to the commencement of any such annual review, the Reinsurer and the Ceding Company shall agree on the scope of work to be performed by such third party actuarial firm; <u>provided</u>, that the scope of work to be performed by such third party actuarial firm must include all work reasonably necessary to satisfy the requirements of the review required pursuant to clauses (a) and (b) of this <u>Section 2.8</u> and all reporting requirements of the Reinsurer's domestic regulators with respect to reserves ceded from the Ceding Company to the Reinsurer under this Agreement. Any additional work requested of such actuarial firm by the Ceding Company shall be the subject of a separate scope of work between the Ceding Company

and such firm, the costs of which shall not be borne by the Reinsurer and shall be borne by the Ceding Company at its own expense. In addition, nothing herein shall preclude the Ceding Company from seeking from such third party actuarial firm a right to consult with such firm from time to time in the course of such review and/or a right to receive, concurrent with the Reinsurer's receipt, copies of all draft reports and material correspondence from such third party actuarial firm, and the Reinsurer shall consent to such consultation or access requested by the Ceding Company. The Reinsurer shall, and shall cause its Reinsurer Appointed Administrator(s) to, fully cooperate with any third party actuarial firm conducting any such reviews.

### Section 2.9 Other Restrictions and Other Funding Obligations.

- (a) From and after the Amendment Date, the Reinsurer shall use its commercially reasonable efforts to obtain an investment grade (financial strength / FSR) rating from at least one of the following nationally recognized statistical rating organizations: Moody's Investors Service Inc., S&P Global Ratings or Fitch Ratings Inc. (an "Acceptable Rating").
  - (b) [\*\*\*].
  - (c) [\*\*\*].
  - (d) [\*\*\*]
  - (e) [\*\*\*]:
    - (i) [\*\*\*]:

      a. [\*\*\*];

      b. [\*\*\*];

      c. [\*\*\*]; and

      d. [\*\*\*].

[\*\*\*].

(ii)

Section 2.10 <u>Reinsurer Net Retention</u>. At all times during the term of this Agreement, the Reinsurer, together with one or more of its Affiliates, shall retain net for its own account (and not reinsured or retroceded) at least <code>[\*\*\*]</code>% of the Statutory Reserves ceded to the Reinsurer hereunder (as measured on the basis of SAP); <u>provided</u>, that the foregoing restriction shall not take into account and shall not apply to any retrocession or similar arrangement solely between the Reinsurer and any of its Affiliates.

# ARTICLE III INITIAL PAYMENTS; SETTLEMENTS; ADMINISTRATION; REPORTING; BOOKS AND RECORDS

# Section 3.1 <u>Initial Payments</u>.

(a) <u>Initial ModCo Deposit</u>. On the Closing Date, the Ceding Company shall deposit Permitted Assets with a Statutory Book Value, as of the Closing Date, equal to \$25,331,667,332 into the ModCo Account (the "<u>Initial ModCo Deposit</u>").

(b) <u>Ceding Commission</u>. On the Closing Date, the Reinsurer shall pay to the Ceding Company a ceding commission in an amount equal to \$0.

#### Section 3.2 <u>Settlements</u>.

- (a) A quarterly net settlement amount (the "<u>Quarterly Net Settlement Amount</u>") shall be payable under this Agreement for each Accounting Period in accordance with a settlement statement substantially in the form set forth on <u>Exhibit B</u> (the "<u>Settlement Statement</u>"), which shall reflect the following settlement:
  - (i) a Quota Share of all Reinsured Liabilities paid by the Ceding Company during such Accounting Period; "Reinsured Liabilities" shall mean (x) all liabilities and obligations (including death claims and other contractual benefits, such as policyholder dividends, cash surrender and withdrawal payments (net of surrender charges and fees), maturities, disability payments and income payments, endowments and interest owed under Applicable Law or the terms of the policy on policy claims) of the Ceding Company under the express terms and conditions of the Covered Insurance Policies (whether paid to a beneficiary or escheated), plus (y) all obligations of the Ceding Company for loss adjustment expenses in respect of the Covered Insurance Policies, including legal fees, court costs, pre-and post-judgment interest, and including costs and expense incurred in connection with interpleader and declaratory judgment actions and responding to subpoenas, as well as charges and expenses contractually incurred through the use of the Ceding Company's Affiliated claims services or technical services companies providing such contest, compromise or litigation service on the Covered Insurance Policies (but excluding any part of the general office expenses and overhead of the Ceding Company), in each case, net of any such liabilities paid by the Ceding Company that are recoverable by the Ceding Company under the Existing Reinsurance Agreements, plus (z) all Reinsurer Extra-Contractual Obligations, minus
  - (ii) a Quota Share of "<u>Premiums</u>" for such Accounting Period, which shall equal (w) the gross premiums and other amounts, payments, collections, considerations, recoveries, policy fees, deposits and similar receipts received by or on behalf of the Ceding Company in respect of the Covered Insurance Policies (other than Interest Earned on Policy Loans addressed below), <u>minus</u> (x) 100% of any premiums and other amounts paid by the Ceding Company in respect of the Existing Reinsurance Agreements for such Accounting Period, <u>minus</u> (y) all refunds of unearned premiums for such Accounting Period as a result of the termination of any Covered Insurance Policies, whether due to lapse or death, or arising due to the termination of this Agreement, <u>minus</u> (z) any Federal Excise Tax payable pursuant to <u>Section 7.2</u>, <u>minus</u>
  - (iii) a Quota Share of "<u>Interest Earned on Policy Loans</u>" for such Accounting Period, which shall equal (x) the interest collected on Policy Loans, <u>plus</u> (y) the increase in accrued interest on Policy Loans, <u>minus</u> (z) the increase in unearned loan interest on Policy Loans during such Accounting Period, or, in the alternative, any reasonable approximation method for accrued and unearned interest as agreed to by the Parties, <u>plus</u>
    - (iv) a Quota Share of Guaranty Fund Assessments for such Accounting Period paid pursuant to Section 7.5, plus
  - (v) the "<u>Aggregate Expense Allowance</u>" for such Accounting Period, which shall equal the sum of the Expense Allowances for each Reinsured Portfolio included in the Covered Insurance Policies as calculated in accordance with <u>Schedule 1.1</u>, <u>plus</u>

- (vi) the "Investment Expenses" for such Accounting Period, which means the sum of (x) aggregate fees, expenses and other amounts and costs Deemed Paid by the Ceding Company or any of its Affiliates or designees to any Investment Manager or any other Person relating to investment advice, investment management, hedging support, derivatives advisory services, tracking of derivatives transactions, securities lending, repurchase, reverse repurchase and similar transactions and trade processing, settlement, pricing, collateral and margin management, and other related services for such transactions, in each case, relating to the ModCo Assets or relating to the custody of any ModCo Assets, <u>plus</u> (y) an expense allowance for investment accounting services (including maintenance of the Reinsurer accounting basis for the ModCo Assets) provided, or caused to be provided, by the Ceding Company or its Affiliates equal to [\*\*\*] basis points times the GAAP Carrying Value of the ModCo Assets as of the beginning of such Accounting Period, <u>plus</u>
- (vii) the Quota Share of the total balance of Policy Loans outstanding as of the end of the Accounting Period *minus* the Quota Share of the total balance of Policy Loans outstanding as of the end of the preceding Accounting Period, <u>plus</u>
- (viii) a Quota Share of "<u>Surplus Participation Payments</u>", if any, made during such Accounting Period, which shall equal all amounts paid to policyholders of certain Covered Insurance Policies having a participating policyholder dividend feature that by statute or historic course of practice provides for participation rights in a separately tracked surplus tally calculation attributable to such block of Covered Insurance Policies; Surplus Participation Payments will be made consistent with the Ceding Company's *Description of Par Dividend Surplus Tally Spreadsheet* memorandum, dated October 12, 2017, in effect on the Closing Date, attached as <u>Exhibit F</u>; <u>provided</u>, <u>however</u>, the average payout timing of such Surplus Participation Payments may be changed in accordance with <u>Section 2.5</u>).

Following the Amendment Date, the Parties shall use their reasonable best efforts to develop a mutually agreeable mechanism for separately reporting to the Reinsurer all Reinsurer Extra-Contractual Obligations and Ex Gratia Payments paid by the Ceding Company during an Accounting Period.

The Ceding Company will provide a Settlement Statement to the Reinsurer for each Accounting Period on the fifteenth (15<sup>th</sup>) Business Day of the second calendar month following each Accounting Period (other than a calendar year-end Accounting Period) and on the first day of the third calendar month following each calendar year-end Accounting Period. The Settlement Statement shall also include the Ceding Company's current list of Restricted Purchasers.

- (b) The Quarterly Net Settlement Amount payable under this Agreement for each Accounting Period and any Terminal Accounting Period (as set forth in the Settlement Statement) shall be payable as follows:
  - (i) if the Quarterly Net Settlement Amount is positive, the Reinsurer shall pay such amount to the Ceding Company no later than the later of seven (7) Business Days after the receipt by the Reinsurer of the Settlement Statement or seven (7) Business Days after the due date for the Settlement Statement; and
  - (ii) if the Quarterly Net Settlement Amount is negative, no later than seven (7) Business Days after the due date for the Settlement Statement, the Ceding Company shall pay the absolute value of such negative amount to the Reinsurer;

<u>provided</u>, that any amounts payable pursuant to <u>Sections 3.2(b)(i)</u> and <u>(ii)</u> shall be adjusted (positive or negative) for any amounts transferred to or paid by or on behalf of a Party during the period between the end of the Accounting Period and the date any remittance is paid hereunder.

In lieu of cash payments in respect of the Quarterly Net Settlement Amount, the Parties may settle by means of an asset transfer. In such event: (A) if an amount is due the Ceding Company, the Reinsurer shall transfer Permitted Assets with a Fair Market Value equal to such amount and as mutually agreed upon by the Parties; or (B) if an amount is due the Reinsurer, the Ceding Company shall transfer assets with a Fair Market Value equal to such amount that are mutually agreed upon by the Parties.

Section 3.3 Aggregate Expense Allowance, Investment Expenses and Surplus Participation Payments. On a quarterly basis, the Reinsurer shall pay to the Ceding Company, each as a component of the Quarterly Net Settlement Amount, (a) the Aggregate Expense Allowance to cover the cost of providing administrative and other services necessary or appropriate in connection with the administration of the Covered Insurance Policies and the Reinsured Liabilities in an aggregate amount calculated in accordance with Schedule 1.1, (b) the Investment Expenses, and (c) a Quota Share of any Surplus Participation Payments made during the Accounting Period. Subject to the last sentence of this Section 3.3, the Parties shall cooperate in good faith to mutually agree to (i) reasonable adjustments to the Aggregate Expense Allowance or Investment Expenses for one or more Reinsured Portfolios to reflect changes in the premium tax, commissions and/or administration costs of such Reinsured Portfolios or investment expenses in respect of the ModCo Assets and (ii) make a corresponding one-time payment from one Party to the other, as applicable, in connection with any adjustment made pursuant to (i), equal to the change in the fair value of the Reinsurer's liability for the applicable future Aggregate Expense Allowance payments or Investment Expense payments, as applicable, following implementation of such adjustment as determined in accordance with the Insurance Act, including the Insurance (Prudential Standards) (Class C, Class D and Class E Solvency Requirement) Rules 2011, utilizing a discount rate to be agreed between the Parties at the time of such payment, taking account of any flooring of the Ceding Commission at \$0 as of the Effective Time (an increase in the fair value of the Aggregate Expense Allowance payments or Investment Expenses payments would result in a one-time payment to the Reinsurer, while a decrease in such fair value payments would result in a one-time payment to the Ceding Company); provided, however, that no adjustment shall be made to the Ceding Commission due to any increase or decrease in (1) the Aggregate Expense Allowance that results from any increase or decrease in fees or other amounts charged by any Reinsurer Appointed Administrator or (2) the Investment Expenses that results from any increase or decrease in fees or other amounts charged by any Investment Manager that is not affiliated with the Ceding Company and is designated by the Reinsurer pursuant to <u>Section</u> <u>4.1(d)(ii)</u>. Any such adjustments shall be effected by an amendment to this Agreement in accordance with Section 10.13 hereof. Notwithstanding the foregoing, solely with respect to the adjustments made to the Aggregate Expense Allowance and Investment Expenses that become effective as of the Amendment Date, the Parties shall use the following methodology to determine the one-time payment required hereunder: the one-time payment (calculated as of the Amendment Date) shall equal the midpoint of (x) the amount of the one-time payment based on the original discount rate used to determine the Ceding Commission as of the Closing Date and (y) the amount of the one-time payment based on then-current (i.e., as of the calculation date) technical provision discount rate applied to Reinsurer's Liabilities pursuant to the Insurance Act.

Section 3.4 <u>Delayed Payments</u>. If there is a delayed settlement of any Quarterly Net Settlement Amount due hereunder that is actually reflected in the related Settlement Statement, interest will accrue on such payment at a per annum rate equal to (a) the London interbank offered rate for deposits in Dollars having a maturity of three (3) months ("<u>LIBOR</u>") as of the date that such payment was due (the "<u>Determination Date</u>"), adjusted and compounded at each three (3)-month anniversary thereof, <u>plus</u> (b) 1.25% (the "<u>Interest Rate</u>") until settlement is made, unless the Parties mutually agree that

interest on such delayed settlement payment shall be waived. If the Ceding Company determines in its reasonable good faith judgment on the relevant Determination Date that the LIBOR base rate has been permanently discontinued, then the Parties shall mutually agree to use as a successor base rate the alternative reference rate publicly-selected by the central bank, reserve bank, monetary authority or any similar institution (including any committee or working group thereof) that is consistent with accepted market practice on the Determination Date (the "Alternative Rate"). If the Parties use the Alternative Rate as the successor base rate pursuant to the foregoing, the Parties shall work in good faith, to the extent not provided by the terms thereof, to mutually agree upon and determine in their commercially reasonable good faith judgment the interest rate determination date and any other relevant methodology for calculating the Alternative Rate, including any adjustment factor (including any necessary spread adjustment) needed to make the Alternative Rate comparable to the LIBOR base rate, in each case in a manner that is consistent with industry-accepted practices for the Alternative Rate (including by reference to price quotations listed on futures and derivatives exchanges). For purposes of this Section 3.4, a Quarterly Net Settlement Amount will be considered overdue, and such interest will begin to accrue, on the first day immediately following the date such payment is due. For greater clarity, (i) a Quarterly Net Settlement Amount shall be deemed to be due hereunder on the last date on which such payment may be timely made under the applicable provision and (ii) interest will not accrue on any Quarterly Net Settlement Amount due the Reinsurer hereunder if the delayed settlement was caused by the Reinsurer or any Reinsurer Appointed Administrator, including delays caused by the inability to liquidate ModCo Assets in a timely manner that were chosen for withdrawal by the Reinsurer to fund amounts due to the Reinsurer hereunder. Further, no interest will accrue on the initial Quarterly Net Settlement Amount hereunder.

#### Section 3.5 Offset.

- (a) Each Party shall have, and may exercise at any time and from time to time, the right to offset any undisputed balance or balances, due from such Party to the other Party under this Agreement, and may offset the same against any undisputed balance or balances due to the former from the latter under this Agreement. In the event of any insolvency, rehabilitation, conservatorship or comparable proceeding by or against the Ceding Company or the Reinsurer, the rights of offset and recoupment set forth in this Section 3.5 shall apply to the fullest extent permitted by Applicable Law. Balances will be considered "disputed" if one Party has contested the balance in writing to the other Party.
- (b) This right of offset will not be diminished by any insurance business transfer pursuant to any Applicable Law similar in effect to Part VII of the Financial Services and Markets Act 2000, a scheme of arrangement pursuant to 895-899 of the Companies Act 2006, a company voluntary arrangement pursuant to Part I of the Insolvency Act 1986, or any provision which replaces the foregoing, or has the same effect as the foregoing in any jurisdiction, so that the Ceding Company or the Reinsurer may continue to offset against any assignee or statutory transferee amounts due under any prior or related agreement against sums claimed under this Agreement, notwithstanding any assignment of this Agreement, or any insurance business transfer including this Agreement, or any such scheme of arrangement or company voluntary arrangement affecting liabilities under it.

## Section 3.6 <u>Administration</u>.

(a) For the period between the Closing Date and the Amendment Date, the Ceding Company and its appointed administrators and other designees shall administer the Covered Insurance Policies and perform all accounting therefor. During such period, the Ceding Company shall be permitted to assign any of its administrative functions, including claims administration, to any of its Affiliates and/or third party administrators; <u>provided</u>, that the Ceding Company shall remain ultimately responsible to the policyholders for such administration. Such administration shall be conducted with no less skill,

diligence and expertise as the Ceding Company applies to servicing its other business and in material conformance with the terms and conditions of the Covered Insurance Policies and all Applicable Laws; provided, further, that the performance of any material administrative services with regard to the Covered Insurance Policies by any administrator that is not an Affiliate of the Ceding Company or that is not acting as an administrator for such Covered Insurance Policy as of the Effective Time shall be subject to the advance written approval of the Reinsurer, such approval not to be unreasonably withheld, conditioned, delayed or denied, Without limitation of the foregoing, in undertaking the direct and reinsurance administration and claims practices relating to the Covered Insurance Policies during such period, the Ceding Company and any administrator or other designee appointed by the Ceding Company shall act in accordance and consistent with the Ceding Company's existing administrative and claims practices in effect on the Effective Time (each, an "Existing Practice"); provided, that, to the extent the Ceding Company or any administrator proposes to modify materially an Existing Practice from time to time following the Effective Time (an Existing Practice, as proposed to be modified from time to time, a "Proposed Practice"), the Ceding Company shall (i) not, without the prior written consent of the Reinsurer (which shall not be unreasonably withheld, conditioned, delayed or denied), implement or agree to the implementation of the Proposed Practice and (ii) if the Reinsurer furnishes such written consent, act in accordance and consistent with the Proposed Practice. In the event that the Ceding Company or an administrator appointed by the Ceding Company implements a Proposed Practice during such period without obtaining the prior written consent of the Reinsurer and the Reinsurer reasonably determines that it would reasonably be expected to have a material adverse effect on the Reinsurer's liability under this Agreement (x) the Reinsurer shall notify the Ceding Company of such determination, and (y) the Ceding Company will work together in good faith with the Reinsurer to put the Reinsurer in substantially the same economic position as it would have been in if the implementation of such Proposed Practice had not occurred. If the Ceding Company outsources any material administrative services during such period, the Ceding Company shall secure the Reinsurer's right to audit and inspect the party performing such outsourced services. Following the Amendment Date, this Section 3.6(a) shall cease to apply to the Ceding Company's administration of the Covered Insurance Policies.

- (b) Following the Amendment Date, subject to the receipt of all requisite regulatory approvals, the Parties intend to enter into the FLAS Administrative Services Agreement pursuant to which the Ceding Company would appoint FLAS to perform certain administrative services with respect to the Administered Policies described therein, other than certain administrative services that the Ceding Company agrees to continue to perform in respect of such Administered Policies (the "Retained Services"). Notwithstanding any appointment by the Ceding Company of FLAS or any replacement third party administrator to perform administrative services with respect to the Administered Policies, the Ceding Company shall remain ultimately responsible to the policyholders for such administration.
- (c) For any period between the Amendment Date and the date the Parties enter into the FLAS Administrative Services Agreement (or any replacement thereof), and for any period thereafter that the FLAS Administrative Services Agreement (or any replacement thereof) is not in effect, the Ceding Company shall provide all of the administrative services in respect of the Covered Insurance Policies. For any period that the FLAS Administrative Services Agreement (or any replacement thereof) is in effect, (i) pursuant to the terms of such administrative service agreement, FLAS (or any other Reinsurer Appointed Administrator) shall perform certain administrative services with respect to the Administered Policies described therein, other than any Retained Services; and (ii) the Ceding Company shall provide all of the administrative services in respect of the Self-Administered Policies and perform the Retained Services. All services to be performed by the Ceding Company hereunder at any point in time on or after the Amendment Date (the "Administrative Services") shall be performed in accordance with the Appendix A hereto (the "Administrative Appendix").

- (d) The Reinsurer shall be bound by all payments and settlements entered into (i) by any Reinsurer Appointed Administrator and (ii) by the Ceding Company in accordance with <u>Section 2.4</u>. For purposes of interpreting <u>Sections 2.4</u> and <u>3.6</u>, the Reinsurer shall be absolutely bound by any act or failure to act by it or any Reinsurer Appointed Administrator providing all or a portion of administrative services as respects the Covered Insurance Policies reinsured hereunder.
- (e) Following the Amendment Date, in addition to entering into the FLAS Administrative Services Agreement and transitioning the administration of the Administered Policies to FLAS (which transition is governed by the terms of the Initial Purchase Agreement and shall not be subject to the requirements of this <u>Section 3.6(e)</u>), the Reinsurer shall have the right to recommend to the Ceding Company that the administration of all or a portion of the Administrative Services remaining with the Ceding Company be transferred to FLAS or an alternative administrator (each alternative administrator, FLAS and any replacement of any of the foregoing, a "Reinsurer Appointed Administrator"), and the Ceding Company shall not unreasonably withhold its consent as respects a transition to any such Reinsurer Appointed Administrator; provided, that (i) except as set forth below in Section 3.6(i), the Reinsurer shall bear all costs to transition any Administrative Services to such Reinsurer Appointed Administrator, as well as any damages or costs resulting from such transition, including, without limitation, any early termination fees, any increases in service fees on business remaining with the predecessor administrator to the extent such increase in service fees results from such transition, and any other costs and expenses resulting from the transition, (ii) all requisite regulatory approvals shall have been received for such Reinsurer Appointed Administrator to administer the applicable Administrative Services and (iii) the Ceding Company reserves the right to perform due diligence on any proposed Reinsurer Appointed Administrator prior to granting or withholding its consent and the Reinsurer shall give due regard to the Ceding Company's views regarding the qualifications of any such Reinsurer Appointed Administrator; and provided, further, that any recommendation to transition Administrative Services that are being performed by any Non-Transitioned TPAs, shall be subject to the terms, conditions and limitations contained in the applicable administrative services agreements with such Non- Transitioned TPAs. Such transition may be accomplished in stages on an administration function-by- administration function basis as the Parties shall mutually agree, pursuant to a mutually acceptable administrative services agreement (or an amendment to the FLAS Administrative Services Agreement or any replacement thereof) (each such agreement, the FLAS Administrative Services Agreement and any replacement of any of the foregoing, an "Administrative Services Agreement") having terms and conditions reasonably acceptable to the Ceding Company, which shall include the specific services required to be performed, the accounting and reporting requirements, the service standards, financial consideration, insurance requirements and the term and termination of the arrangement.
- (f) Notwithstanding any provision of this Agreement to the contrary, no act or failure to act by the Reinsurer or any Reinsurer Appointed Administrator shall be considered an act or failure to act by the Ceding Company for any purpose of this Agreement unless such act or failure to act is at the written direction or request of the Ceding Company. Without limiting the foregoing, the Ceding Company shall not be deemed to be in breach of this Agreement as a result of any failure to perform, or inadequacy in the performance of, any obligation of the Ceding Company hereunder to the extent such performance by the Ceding Company is reasonably dependent on the performance by a Reinsurer Appointed Administrator of its obligations under any Administrative Services Agreement that has not been properly, timely and fully performed.
- (g) Reinsurer shall be deemed to have knowledge of, approved, consented to, and/or ratified any act or failure to act by any Reinsurer Appointed Administrator. Any fact, circumstance or issue that is known or should reasonably be known by any Reinsurer Appointed Administrator shall be deemed known by the Reinsurer.

- (h) Reinsurer shall, and shall cause any Reinsurer Appointed Administrator, to provide all data and any reports reasonably requested by Ceding Company in connection with the Administered Policies to enable Ceding Company to comply with all applicable financial, regulatory, tax and rating agency requirements, as well as all other filings required by Applicable Law or in connection with Actions or Legally Required Ceding Company Actions, subject to and in accordance with the terms of any applicable Administrative Services Agreement. Reinsurer shall, and shall cause any Reinsurer Appointed Administrator to, prepare and deliver any such data and reports on a timely basis in order for Ceding Company to manage any Actions or comply with any filing or other mandatory deadlines required by Applicable Law or Ceding Company's internal reporting requirements.
- (i) In the event that the administration of all or a portion of the Administrative Services are transferred from the Ceding Company to FLAS or an alternative administrator pursuant to <u>Section 3.6(e)</u> above due to a Material Ceding Company Administration Breach, the Ceding Company shall bear all costs to transition such Administrative Services to such Reinsurer Appointed Administrator, as well as any damages or costs resulting from such transition, including, without limitation, any early termination fees, any increases in service fees on business remaining with the predecessor administrator to the extent such increase in service fees results from such transition, and any other costs and expenses resulting from the transition. A "Material Ceding Company Administration Breach" shall have occurred (A) if there is any material breach by the Ceding Company in the performance of the Administrative Services in accordance with the terms of this Agreement that has had, or would be reasonably expected to have, a material adverse effect on the business, reputation, relations with regulators or financial condition of the Reinsurer or its Affiliates and such breach is not cured within twenty (20) Business Days following receipt by the Ceding Company of written notice of such breach from the Reinsurer, or (B) if there is any pattern of breaches by the Ceding Company in the performance of the Administrative Services in accordance with the terms of this Agreement that have caused, or would be reasonably expected to cause, material detriment to the Reinsurer, following thirty (30) Business Days written notice thereof to the Ceding Company by the Reinsurer and a one-time opportunity to cure, if such pattern of breaches is capable of being cured and material detriment to Ceding Company has not occurred. For purposes hereof, "material detriment to the Reinsurer" means (I) any remedy of specific performance, injunction, consent order or other form of equitable relief imposed on the Reinsurer that would be material to any line of business of the Reinsurer, (II) any loss by the Reinsurer of any insurance license or qualification, (III) the inability of the Reinsurer to satisfy material regulatory requirements, (IV) a determination by an applicable regulator that such activity constitutes an intentional and material violation of any material law, statute or regulation or any criminal act, or (V) any material and adverse impact on the Reinsurer's ability to conduct its business or its relationships with regulators.

# Section 3.7 <u>Certain Reports</u>.

(a) The Reinsurer shall provide written notice of the occurrence of any Recapture Triggering Event within five (5) Business Days after its occurrence. In addition, the Reinsurer will provide immediate written notice to the Ceding Company in the event that (i) the Reinsurer's ECR Ratio in respect of its Long-Term Business Account, after taking account of the Long-Term Business Account Diversification Benefit, falls below [\*\*\*]% or (ii) to the Reinsurer's knowledge, the occurrence of a Recapture Triggering Event pursuant to clause (ii) of the definition of such term is reasonably likely to occur. The Reinsurer shall also cooperate fully with the Ceding Company and promptly respond to the Ceding Company's reasonable inquiries from time to time concerning whether a Recapture Triggering Event has occurred. In addition to the foregoing, the Reinsurer shall also provide written notice of any of the following occurrences within five (5) Business Days of its occurrence: (i) a direct or indirect Change of Control of the Reinsurer; (ii) the Reinsurer cedes more than fifty percent (50%) of the Statutory Reserves ceded hereunder (as measured on the basis of SAP) to a single "person" or "group" (within the meaning of Rule 13d-5 of the Securities Exchange Act of 1934 as in effect on the Closing Date) or (iii) the Reinsurer makes an application for any insurance business transfer pursuant to Part VII of the

Financial Services and Markets Act 2000 or a scheme of arrangement pursuant to 895-899 of the Companies Act 2006, or any provision that replaces the foregoing, or has a substantially similar effect as the foregoing in any jurisdiction, in each case of (i), (ii) and (iii), that does not constitute a Recapture Triggering Event.

- (b) The Reinsurer shall provide the Ceding Company with copies of its annual and quarterly Statutory Financial Statement (or equivalent thereof required by its domiciliary jurisdiction) promptly following the filing thereof. Concurrently, the Reinsurer shall provide the Ceding Company with (i) in the case of its annual Statutory Financial Statement, the Reinsurer's Available Statutory Economic Capital and Surplus as a percentage of its Enhanced Capital Requirement ("ECR Ratio") as of the applicable year end, (ii) in the case of its quarterly Statutory Financial Statement, the Reinsurer's best estimate of its ECR Ratio as of the applicable quarter end (in each case, the "ECR Reporting Deadline") and (iii) loss recognition reports and cash flow testing reports on the Covered Insurance Policies. Without limiting the foregoing, upon the reasonable request of the Ceding Company, the Reinsurer shall also provide the Ceding Company with a report setting forth the Reinsurer's estimate of its ECR Ratio as of any applicable month end. Each such calculation shall include (A)(I) the Reinsurer's ECR Ratio in respect of its Long-Term Business Account both before and after taking account of the Long-Term Business Account Diversification Benefit and (II) the Reinsurer's overall ECR Ratio both before and after taking account of the Overall Diversification Benefit; and (B) reasonable supporting detail with respect to such calculations, including Reinsurer's Bermuda Solvency Capital Requirements. The Ceding Company shall maintain the confidentiality of each such statement or report, in each case to the extent that such statement or report is not publicly available.
- (c) Except as otherwise specified in any Administrative Services Agreement, the Ceding Company shall provide the Reinsurer with the reports and data specified in  $\underline{\text{Exhibit A}}$  at the times specified in  $\underline{\text{Exhibit A}}$ . All reports provided by the Ceding Company pursuant to  $\underline{\text{Exhibit A}}$  shall be prepared consistent with the Ceding Company's books and records.
  - (d) Internal Control Support. [\*\*\*]
    - (i) [\*\*\*].
    - (ii) [\*\*\*]
    - (iii) [\*\*\*]
    - (iv) [\*\*\*]
    - (v) [\*\*\*]

# Section 3.8 Books and Records.

(a) The Ceding Company shall, and shall cause its Affiliates to, preserve until such date as the obligations of the Ceding Company and the Reinsurer hereunder are fully and finally satisfied and two (2) years thereafter (or such other later date as may be required by Applicable Law), all Books and Records related to this Agreement and the transactions contemplated by this Agreement. During such period, upon any reasonable request from the Reinsurer or its Representatives, the Ceding Company shall (i) provide to the Reinsurer and its Representatives reasonable access to such Books and Records during normal business hours; provided, that such access shall not unreasonably interfere with the conduct of the

business of the Ceding Company, and (ii) permit the Reinsurer and its Representatives to make copies of any such Books and Records, in each case, at no cost to the Reinsurer or its Representatives (other than reasonable out-of-pocket expenses). Such Books and Records may be sought under this <u>Section 3.8</u> by the Reinsurer for any reasonable purpose, including to the extent reasonably required in connection with accounting, litigation, securities law disclosure, external or internal audits, or other similar purpose.

- (b) Notwithstanding anything to the contrary in <u>Section 3.8(a)</u>, the Ceding Company reserves the right to withhold any Books and Records from the Reinsurer that, in the Ceding Company's judgment, are protected from discovery by any applicable privilege and/or immunity, including the attorney-client privilege and/or work product doctrines, and will notify the Reinsurer in the event any such documents are withheld. In the event that the Ceding Company withholds such privileged materials, it shall take steps as reasonably necessary to attempt to provide the Reinsurer with the information it requested without jeopardizing the privileged nature of the material withheld. However, in no event shall the Reinsurer have access to privileged materials relating to any dispute between the Reinsurer and the Ceding Company. Further, should the Reinsurer request access to materials protected by a confidentiality or protective order, the Parties will use reasonable efforts to provide access in a manner that does not violate such order.
- (c) Promptly, but no later than thirty (30) calendar days after completion of any inspection conducted by the Reinsurer, the Reinsurer shall consult with the Ceding Company with respect to any and all questions or issues raised by the inspection. If, as a result of any inspection, the Reinsurer denies or disputes coverage for any claims, the Reinsurer shall, upon the Ceding Company's request, promptly provide the Ceding Company with a report or analysis completed by the Reinsurer or its Representatives outlining the findings of the inspection and identifying the reasons for denying or disputing such claim.
- (d) The Reinsurer may request and the Ceding Company shall use commercially reasonable efforts to give the Reinsurer reasonable access to any Subcontractor performing administrative services in respect of the Long Term Care Reinsured Portfolio for purposes of monitoring the performance of such Subcontractor's administration of the Long Term Care Reinsured Portfolio, as may be further agreed by the Parties from time to time; <u>provided, however</u>, that the Reinsurer shall reimburse the Ceding Company for any costs and expenses billed to Ceding Company by such Subcontractor resulting from Reinsurer's request for information to any such Subcontractor or other exercise of access as provided herein. The Reinsurer agrees and acknowledges that it has no right to, and shall not, direct the activities of any such Subcontractor. The Reinsurer shall keep the Ceding Company informed each time the Reinsurer seeks access to any such Subcontractor. To the extent any such Subcontractor seeks additional fees from the Ceding Company by virtue of the Reinsurer's exercise of such access, the Ceding Company shall notify the Reinsurer of such request and the Parties will convene to determine how to respond to such request.

# ARTICLE IV MODCO ACCOUNT; COLLATERAL TRUST

#### Section 4.1 <u>ModCo Account; Investment Guidelines</u>.

(a) On the Closing Date, the Ceding Company (i) established one or more custodial accounts (the "ModCo Account") and (ii) in accordance with Section 3.1(a), made the Initial ModCo Deposit. The ModCo Account and the assets maintained therein will (x) be retained, controlled, owned and maintained by the Ceding Company, (y) be used exclusively for the purposes set forth in this Agreement and (z) be maintained by the Ceding Company in one or more custodial accounts segregated and distinct from the Ceding Company's other general account assets. Such assets shall be valued, for purposes of this Agreement, according to their Statutory Book Value. In accordance with SAP, the Ceding Company

elects to cede all realized capital gains and losses in respect of the ModCo Assets to the Reinsurer on a gross basis.

- (b) The amount of the ModCo Reserves shall be determined for each Accounting Period by the Ceding Company in accordance with SAP consistently applied as of the last calendar day of such Accounting Period and shall be set forth in each applicable Settlement Statement; provided, that the Ceding Company shall not seek any permitted practices from a Governmental Authority that would have the effect of increasing the amount of ModCo Reserves required in respect of the liabilities ceded to the Reinsurer hereunder in accordance with SAP as applicable to Ceding Company without first consulting in good faith with the Reinsurer and considering any reasonable recommendations of the Reinsurer before proceeding; provided, that if the Ceding Company obtains any such permitted practice and does not accept the Reinsurer's recommendations, and the Reinsurer determines that such permitted practice (x) is commercially unreasonable (viewed solely in the context of this Agreement and the other ModCo Reinsurance Agreements, without reference to any other business relationships the Ceding Company may have with any particular insured) and (y) has had a material adverse effect on the Reinsurer's liability and/or overall economic position hereunder, then the Reinsurer must raise any such determination promptly to the Ceding Company. If the Ceding Company agrees, the Parties will cooperate to determine how to handle such situation in a mutually agreeable manner. If the Parties cannot so agree, then the Reinsurer may bring an arbitration proceeding pursuant to Section 10.3 hereof, with the Reinsurer bearing the burden of proof that such permitted practice was commercially unreasonable (viewed solely in the context of this Agreement and the other Modco Reinsurance Agreements, without reference to any other business relationships the Ceding Company may have with any particular insured), and caused a material adverse effect on the Reinsurer's liability and/or overall economic position hereunder. The arbitration panel shall only be authorized to adjust the calculation of the ModCo Reserves required to be held in the ModCo Account as of any relevant date of determination to put the Reinsurer in substantially the same economic position it would have been in had the Ceding Company not obtained such permitted practice (with no other damages, including any equitable awards, being permissible).
- (c) For purposes of calculating the ModCo Reserves pursuant to this Agreement, the Ceding Company shall perform such calculations in a manner materially consistent with the [\*\*\*] Valuation Methodology Memorandum, from [\*\*\*] to File (inclusive of the memoranda embedded therein), dated November 29, 2017, attached as Exhibit E, which sets forth the Ceding Company's valuation methodology and basis for valuation, including valuation interest rates or assumptions, for the Covered Insurance Policies (the "Valuation Methodology") as of the Effective Time. The Ceding Company shall not modify or change the Valuation Methodology on any of the Covered Insurance Policies without the prior written consent of the Reinsurer, unless such modifications or changes are required pursuant to SAP or otherwise under Applicable Law. In the event that the Reinsurer does not provide its consent to a modification or change requested by the Ceding Company (which change is not otherwise required by SAP or under Applicable Law, it being understood that no Reinsurer consent is required for modifications or changes required pursuant to SAP or otherwise under Applicable Law) and the Parties are unable to resolve the dispute within thirty (30) calendar days of the Ceding Company's request for a change in the Valuation Methodology, notwithstanding Section 10.3, the Ceding Company shall engage an Independent Actuary, with the selection of the Independent Actuary subject to the Reinsurer's prior written consent, not to be unreasonably withheld, and the Independent Actuary's written determination as to whether the Ceding Company's proposed modification or change to the Valuation Methodology is reasonable will be binding on the Parties. Both Parties will promptly supply the Independent Actuary with the necessary data to reach its determination, subject to such Independent Actuary's entry into a customary non-disclosure agreement. The fees and expenses of such Independent Actuary will be borne equally by the Parties; provided, that if the Independent Actuary determines that the Valuation Methodology shall be modified as proposed by the Ceding Company, the Reinsurer will pay or promptly reimburse the Ceding Company for all fees and expenses of the Independent Actuary.

- (d) The ModCo Assets (other than Policy Loans) (I) will be managed and invested by the Ceding Company and/or AIG Asset Management (U.S.), LLC, as the investment manager appointed by the Ceding Company hereunder, and/or such other investment manager designated from time to time as provided below (each, an "Investment Manager") in a manner consistent with the investment guidelines attached hereto as Exhibit C (the "Investment Guidelines"), and (II) shall consist only of cash, any securities qualifying as admitted assets in the state of domicile of the Ceding Company, and any other form of security acceptable to the primary insurance regulatory authority in such state ("Permitted Assets"). Such assets will be free and clear of claims, liens and encumbrances running to the benefit of third parties other than those (x) arising in the ordinary course of investment management with respect to admitted assets, or (y) permitted in the Investment Guidelines; provided, that if a claim, lien or encumbrance arises with respect to any such asset, except as permitted under clause (x) and (y), the Ceding Company will use its commercially reasonable efforts to cure such claim, lien or encumbrance as promptly as practicable following its discovery thereof.
  - (i) The Ceding Company shall not amend, modify or otherwise change the investment guidelines pursuant to which any Investment Manager manages Permitted Assets, or, prior to the third anniversary of the Amendment Date, the terms relating to the fees and expense reimbursement payable to any such Investment Manager, without the Reinsurer's prior written consent thereto. In addition, not less than ninety (90) calendar days prior to the effective date of any proposed amendments to the fees payable to any Investment Manager following the third anniversary of the Amendment Date, the Ceding Company shall give the Reinsurer written notice of such proposal, and the Parties shall consult in good faith with respect to such proposed amendments to such fees. If the Investment Manager resigns or is removed, or, following the third anniversary of the Amendment Date, the Reinsurer requests that the Investment Manager be replaced in accordance with the requirements of this Section 4.1(d), the Ceding Company shall appoint a replacement investment manager as directed by the Reinsurer with respect to the Permitted Assets, if such replacement investment manager is reasonably acceptable to the Ceding Company; provided, however, that no replacement investment manager shall have authority to engage in any of the following, for or in respect of, the Modco Assets: (A) derivatives, (B) foreign currency transactions (for the avoidance of doubt, not including foreign currency denominated securities), (C) Short Term Borrowing Transactions, or (D) Short Term Investments comprising reverse repurchase agreements, cash-out securities lending agreements or liquidity pools managed by the Ceding Company or any of its Affiliates.
  - (ii) From time to time following the third anniversary of the Amendment Date, if directed to do so by the Reinsurer, the Ceding Company shall appoint one or more additional Investment Managers reasonably acceptable to the Ceding Company with respect to the Permitted Assets; provided, however, that no additional investment manager shall have authority to engage in any of the following, for or in respect of, the Modco Assets: (A) derivatives, (B) foreign currency transactions (for the avoidance of doubt, not including foreign currency denominated securities), (C) Short Term Borrowing Transactions, or (D) Short Term Investments comprising reverse repurchase agreements, cash-out securities lending agreements or liquidity pools managed by the Ceding Company or any of its Affiliates. Not less than ninety (90) calendar days prior to the effective date of any proposed replacement or appointment of additional Investment Managers following the third anniversary of the Amendment Date, the Reinsurer shall give the Ceding Company written notice of such proposal, and the Parties shall consult in good faith with respect to such proposed replacement or additional Investment Managers. Any replacement or additional Investment Manager shall accept its appointment by entering into an investment management agreement with respect to the Permitted Assets in a form, including the terms and conditions, reasonably acceptable to the Ceding Company and the Reinsurer. Notwithstanding anything in this Agreement to the contrary, the Ceding Company shall not be responsible for any breach of

the Investment Guidelines caused by an act or omission by any Investment Manager appointed at the direction of the Reinsurer; provided, that such breach was not caused by the act, failure to act or direction of the Ceding Company. Additionally, the Ceding Company agrees to consult with the Reinsurer, in advance, regarding any proposals by its Investment Managers to appoint any subadvisers in respect of ModCo Assets that are unaffiliated with the Investment Managers.

- The Ceding Company and the Reinsurer will cooperate reasonably to give effect to (and the Ceding Company will instruct its applicable Investment Manager to give effect to) any (x) proposal by the Reinsurer to transfer for Fair Market Value one or more assets between an account owned by the Reinsurer, on the one hand, and the ModCo Account, on the other hand; provided, that the Ceding Company shall have no obligation to take any action with respect to any transfer that could, as reasonably determined by the Ceding Company or its advisors, (i) cause any breach or exception to any provision of this Agreement (including the Investment Guidelines) or any Applicable Insurance Regulation, (ii) give rise to a requirement to obtain any regulatory approval or non-disapproval; or (iii) contravene any provision of Applicable Law, including the U.S. securities laws, or any rule promulgated thereunder; or (y) other commercially reasonable direction from the Reinsurer with respect to management of the ModCo Assets; provided that such direction does not violate this Agreement (including the Investment Guidelines), any Applicable Law or any law or regulation applicable to such Investment Managers or insurance company investments; provided, further, that, in the case of either of clause (x) or (y), any such direction from, or proposal by, the Reinsurer shall be given in writing, including by email, by its designated representative described below. The Reinsurer shall designate an authorized individual to provide such direction or proposal, and the Ceding Company shall designate an individual to receive any such direction or proposal and deliver such direction or proposal to the applicable Investment Manager. Notwithstanding the foregoing, the Parties acknowledge that the Reinsurer bears the economic risk of the ModCo Assets as described in this Agreement, and agree that, other than the obligation to (A) cooperate in giving effect to any proposal in respect of a transfer and/or (B) deliver any direction to the applicable Investment Manager as contemplated above, the Ceding Company shall have no obligation, and shall incur no liability, with respect to such direction or proposal, as applicable.
- (iv) Furthermore, each of the Ceding Company and the Reinsurer acknowledges and agrees that any fees and expenses paid by the Ceding Company under any Capital Markets Services Agreement in respect of ModCo Assets shall constitute Investment Expenses, and that the Ceding Company shall not agree to amend any terms relating to fees and expense reimbursements payable to any Person under such Capital Markets Services Agreement in respect of ModCo Assets without the Reinsurer's prior written consent.
- (e) For the avoidance of doubt, the Ceding Company and the Reinsurer agree that the IMR is ceded to the Reinsurer. The IMR shall be calculated by the Ceding Company.

#### (f) Statutory Impairments.

(i) Determinations of statutory impairments of ModCo Assets which are made by the Ceding Company shall be based upon the statutory rules and guidelines and the impairment policy used by the Ceding Company for purposes of calculating statutory impairments reflected in the Ceding Company's Statutory Financial Statements and without regard to the existence of this Agreement. Notwithstanding Section 10.3, any disagreements with respect to determinations of statutory impairments of ModCo Assets shall be subject to this Section 4.1(f). If the Ceding Company determines that any ModCo Assets have become impaired for purposes of determining Statutory Book Value and such impairments exceed \$10,000,000 in the aggregate as respects any

Accounting Period (a "Significant Impairment"), the Ceding Company shall notify the Reinsurer as promptly as practicable after such determination and in no event later than ten (10) Business Days following the last day of such Accounting Period. Any report notifying the Reinsurer of a Significant Impairment shall provide the CUSIP, ISIN or similar security identifier (as applicable) for the impaired ModCo Assets and describe the reason for each such impairment and the effect on Statutory Book Value of the applicable ModCo Assets. In addition, any such report shall state whether any impaired assets are held in other portfolios of the Ceding Company or any of its Affiliates and, if so, shall confirm that the Statutory Book Value treatment for each such asset is consistent across all such portfolios. Within five (5) Business Days following the Reinsurer's receipt of written notification of a Significant Impairment, the Reinsurer shall provide written notice to the Ceding Company of its objection (the "Objection Notice") to any such impairment determination. If the Reinsurer fails to provide such Objection Notice to the Ceding Company within such time period, the Reinsurer shall be deemed to have accepted such impairment determination. During the five (5) Business Days immediately following the delivery of an Objection Notice, the Ceding Company and the Reinsurer will seek in good faith to resolve any disputes as to the determination or calculation of statutory impairments of the applicable ModCo Assets. The Parties shall use reasonable efforts and work together in good faith to resolve any such dispute prior to the date on which the Ceding Company is required to file the relevant Statutory Financial Statement with the relevant insurance regulator. If the Parties are unable to resolve any such dispute prior to the date on which the Ceding Company is required to file a Statutory Financial Statement with an applicable insurance regulator, the Ceding Company may use its own good faith calculation of the statutory impairment for purposes of preparing its Statutory Financial Statements. If the Parties are unable to resolve any such dispute prior to the date on which a quarterly settlement is due hereunder, the Parties shall use the Ceding Company's good faith calculation of the statutory impairment for purposes of effecting such required quarterly settlement. If thereafter the dispute is ultimately decided in the Reinsurer's favor pursuant to the arbitration process set forth in Section 4.1(f)(ii), then the necessary adjustment will be made between the Parties and reflected in the quarterly settlement for the Accounting Period in which such dispute is ultimately resolved.

(ii) In the event that the Parties cannot resolve a dispute regarding a Significant Impairment with the five (5) Business Days immediately following the delivery of an Objection Notice, at the Reinsurer's option, the Parties may engage one or more Independent Valuation Experts (depending on whether different asset classes are implicated in the same Significant Impairment, thereby entailing different experts for valuation purposes), with the selection of such Independent Valuation Experts subject to the Reinsurer's prior written consent, not to be unreasonably withheld, to arbitrate the dispute. If the Parties cannot agree on the choice of expert, the process in <a href="Section 9.5(e">Section 9.5(e</a>) shall be followed for such selection. The Independent Valuation Experts shall evaluate which of the Parties' two (2) determinations with respect to the Statutory Book Value of the relevant ModCo Assets (the "Disputed Assets") is more reasonable in light of the evidence provided by both Parties in connection with their respective submissions to such Independent Valuation Experts. The Independent Valuation Experts shall select one and only one of the determinations submitted by the Parties. Both Parties will promptly supply the Independent Valuation Experts with the necessary data to perform its analysis, subject to each such expert's entry into a customary non-disclosure agreement. Each Independent Valuation Expert's written decision as to the more reasonable Statutory Book Value of the Disputed Assets under the circumstances will be binding on the Parties. The fees and expenses of the applicable Independent Valuation Expert will be borne by the Party that such expert decides against in its determination of the more reasonable Statutory Book Value of the Disputed Assets.

- (iii) In addition to the Reinsurer's right to pursue the process set forth in <u>Section 4.1(f)(ii)</u>, if a Significant Impairment dispute cannot be resolved by the Parties within the five (5)-Business Day period following the delivery of an Objection Notice, the Reinsurer may elect to do either of the following:
  - (x) Instruct the Ceding Company to continue to hold any Disputed Assets in the ModCo Account and not to sell, or cause to be sold, any such Disputed Assets unless directed to do so by the Reinsurer (or unless the sale or other transfer thereof is necessary to satisfy a reinsured obligation in accordance with this Agreement or unless necessary to remain in compliance with Applicable Law and/or the Investment Guidelines); or
  - (y) To the extent such Disputed Assets are readily transferable, instruct the Ceding Company to transfer any such Disputed Assets to the Reinsurer.
- (iv) For the sake of clarity, the risk of impairments is fully transferred to the Reinsurer as noted by the reference to line 34 (Net realized capital gains and losses) of the Summary of Operations of the Ceding Company's Statutory Financial Statements as contained in the definition of ModCo Account Investment Income.
- (g) In addition to the settlement of the Quarterly Net Settlement Amount for each Accounting Period, if the aggregate Statutory Book Value of the ModCo Assets as of the end of such Accounting Period (first taking into account any transfer to the Reinsurer of any Disputed Assets pursuant Section 4.1(f)(iii)(y) above and excluding the Statutory Book Value, whether positive or negative, of any derivatives held in the ModCo Account) exceeded the sum of (i) the ModCo Reserves as of the end of such Accounting Period, plus (ii) the sum of (x) the Derivative Margin Amount as of the end of such Accounting Period and (y) the Short Term Borrowing Collateral Amount as of the end of such Accounting Period, plus (iii) [\*\*\*], the Ceding Company shall withdraw Permitted Assets as directed by the Reinsurer having a Statutory Book Value as of the end of such Accounting Period in an amount no greater than the lesser of (x) such excess and (y) the aggregate Statutory Book Value of Permitted Assets and shall transfer cash or other Permitted Assets to the Reinsurer equal to such withdrawn amount; provided, that the Reinsurer shall direct the Ceding Company as respects allocation between cash and Permitted Assets as well as the choice of the Permitted Assets, if any, to so withdraw and transfer; provided, further, that the aggregate Statutory Book Value of the ModCo Assets following such withdrawal shall be no less than the sum of (i) the ModCo Reserves as of the end of such Accounting Period, plus (ii) the sum of (x) the Derivative Margin Amount as of the end of such Accounting Period and (y) the Short Term Borrowing Collateral Amount as of the end of such Accounting Period, plus (iii) [\*\*\*]. For the sake of clarity, the aggregate Statutory Book Value of the ModCo Assets as of the end of an Accounting Period in Sections 4.1(g) and (h) will be inclusive of any ModCo Assets held therein in respect of any ModCo Account Investment Income for such Accounting Period.
- (h) In addition to the settlement of the Quarterly Net Settlement Amount for each Accounting Period, if the aggregate Statutory Book Value of ModCo Assets as of the end of such Accounting Period (first taking into account any transfer to the Reinsurer of any Disputed Assets pursuant Section 4.1(f)(iii)(y) above and excluding the Statutory Book Value, whether positive or negative, of any derivatives held in the ModCo Account) was less than the sum of (i) the ModCo Reserves as of the end of such Accounting Period, plus (ii) the sum of (x) the Derivative Margin Amount as of the end of such Accounting Period and (y) the Short Term Borrowing Collateral Amount as of the end of such Accounting Period, plus (iii) [\*\*\*], the Reinsurer shall transfer to the Ceding Company for deposit into the ModCo Account cash or other Permitted Assets having an aggregate Fair Market Value or Margin Collateral Value, as applicable, as of the day of transfer sufficient to cure such shortfall. The obligation to transfer amounts for deposit into the ModCo Account as described herein shall in no manner be construed

to obligate the Ceding Company to top up the ModCo Account independently in any manner separate from amounts so paid by the Reinsurer for such purpose.

- (i) In addition to the requirements in Section 4.1(h), if on any Business Day, the sum of (x) the portion of the aggregate Derivative Margin Requirement for the ModCo Account that has not yet been funded through the deposit of assets to the ModCo Account, plus (y) the portion of the aggregate Short Term Borrowing Collateral Requirement for the ModCo Account that has not yet been funded through the deposit of assets to the ModCo Account (such sum, the "Interim Required Collateral Balance") \$[\*\*\*], the Reinsurer shall deposit into the ModCo Account additional ModCo Assets having an aggregate Margin Collateral Value (for the avoidance of doubt, such amount inclusive of the \$[\*\*\*] threshold) as of the day of transfer at least equal to such Interim Required Collateral Balance, which amount shall be deposited into the ModCo Account no later than 5:00 p.m. on the second Business Day after which written notice of such Interim Required Collateral Balance is provided by the Ceding Company to the Reinsurer; provided, however, that if such notice is received by the Reinsurer later than 11:00 a.m. on any Business Day, the Reinsurer shall have until 5:00 p.m. on the third Business Day after which such notice is provided to make such deposit. In addition to the requirements in Section 4.1(g), if on any Business Day, the sum of (x) the portion of the aggregate Derivative Margin Amount for the ModCo Account in excess of the Derivative Margin Requirement, and not previously withdrawn by or transferred to Reinsurer and (y) the portion of the aggregate Short Term Collateral Amount for the ModCo Account in excess of the Short Term Borrowing Collateral Requirement and not previously withdrawn by or transferred to Reinsurer (such sum, the "Interim Return Collateral Balance") exceeds \$[\*\*\*], the Ceding Company shall withdraw ModCo Assets as directed by the Reinsurer having an aggregate Statutory Book Value as of the date of transfer equal to the Interim Return Collateral Balance (for the avoidance of doubt, such amount inclusive of the \$[\*\*\*] threshold), which amount shall be transferred to Reinsurer no later than 5:00 p.m. on the second Business Day after written notice of such Interim Return Collateral Balance is provided by the Ceding Company to the Reinsurer via the daily report referenced below; provided, however, that if such notice is received by the Reinsurer later than 11:00 a.m. on any Business Day, the Ceding Company shall have until 5:00 p.m. on the third Business Day after which such notice is provided to complete such transfer; provided, that the Reinsurer shall direct the Ceding Company as respects such allocation between cash and other ModCo Assets as well as the choice of the ModCo Assets, if any, to so withdraw and transfer; provided, further, that the aggregate Statutory Book Value of ModCo Assets in the ModCo Account following such withdrawal is no less than the sum of (i) ModCo Reserves as of the last day of the previous Accounting Period, plus (ii) the sum of (x) the Derivative Margin Amount for the ModCo Account and (y) the Short Term Borrowing Collateral Amount for the ModCo Account, with each of (x) and (y) measured as of the previous Business Day, plus (iii) [\*\*\*]. On each Business Day, the Ceding Company shall provide a report to the Reinsurer stating the value of the Derivatives Margin Amount and the Short Term Borrowing Collateral Amount, each as of the previous Business Day. The obligation to deposit such cash or other ModCo Assets into the ModCo Account as described herein shall in no manner be construed to obligate the Ceding Company to top up the ModCo Account independently in any manner separate from amounts so paid by the Reinsurer for such purpose. Any amounts paid by or transferred to a Party under this Section 4.1(i) during a given Accounting Period shall be reflected in the report delivered by the Ceding Company for such Accounting Period pursuant to Section 3.2 for such Accounting Period and taken into account in determining the amounts due under <u>Sections 4.1(g)</u> and <u>(h)</u>, respectively, with respect to such Accounting Period.
- (j) "<u>ModCo Account Investment Income</u>" for an Accounting Period shall equal the sum of the net investment income calculated by the Ceding Company on the ModCo Assets during such Accounting Period in accordance with line 3 (Net Investment Income) (excluding the impact of any investment expenses, calculated in accordance with line 11 on the Exhibit of Net Investment Income from its Statutory Financial Statements), line 4 (Amortization of Interest Maintenance Reserve), line 34 (both column 1 and inset amount #1 together) (Net realized capital gains (losses), prior to reduction for taxes)

and line 38 (Change in net unrealized capital gains (losses) prior to reduction for taxes) of the Summary of Operations from its Statutory Financial Statement, earned and realized; <u>provided, however</u>, the ModCo Account Investment Income shall not include any Interest Earned on Policy Loans. The ModCo Account Investment Income calculation will not be reduced for any investment expenses (as the Investment Expenses are a separate allowance hereunder payable by the Reinsurer). For the sake of clarity, the Reinsurer bears full investment risk of the ModCo Assets, with no independent obligation of the Ceding Company to top up the ModCo Assets due to impairments or otherwise, with all such risk being transferred and effected in connection with the adjustments contemplated in <u>Section 4.1(g)</u> and (<u>h)</u> above.

- (k) "ModCo Reserves" means, for each Accounting Period, an amount equal to 100% of the Quota Share of (a) the Statutory Reserves, plus (b) the IMR, minus (c) the result of (i) uncollected premium, plus (ii) deferred and accrued premium, minus (iii) advance premium (where (c) is calculated in accordance with Exhibit 1 of the Statutory Financial Statements), plus (d) the result of (i) resisted claims, plus (ii) pending claims, plus (iii) incurred but not reported claims (where (d) is calculated in accordance with Exhibit 8 of the Statutory Financial Statements), each as determined as of the last calendar day of the current Accounting Period in accordance with the methodologies used by the Ceding Company to calculate such amounts in accordance with SAP, and after giving effect to the credit for reinsurance taken by the Ceding Company in respect of the Covered Insurance Policies for the Existing Reinsurance Agreements (for avoidance of doubt, all accruals net of reinsurance ceded are included in these amounts, such as amounts recoverable from reinsurers and other amounts receivable under Existing Reinsurance Agreements).
- (l) All deposits under Section 4.1(h) shall be made no later than ten (10) Business Days after the receipt by the Reinsurer of the Settlement Statement. Notwithstanding anything to the contrary, where a deposit is made pursuant to Section 4.1(h) with respect to any year end settlement, the Ceding Company may provide a projected calculation of ModCo Reserves for such year-end at any time following December 1 prior to such year end, and the Reinsurer shall transfer to the Ceding Company any collateral shortfalls reflected therein within the later of (x) ten (10) Business Days after receipt of the aforementioned report of projections and (y) the last Business Day of December of the year for which the Ceding Company is filing its Statutory Financial Statement (assuming the report on year-end collateral requirements has been reported to the Reinsurer five (5) Business Days prior to such date). Any true-ups to such amounts shall occur as part of the regular periodic settlement that follows the finalization of the Ceding Company's annual Statutory Financial Statements.
- Section 4.2 <u>Interest on Policy Loans</u>. Each Accounting Period and pursuant to the Settlement Statement, the Reinsurer shall participate in a Quota Share of Interest Earned on Policy Loans. Such payments will be based on the best estimate of the Ceding Company.
- Section 4.3 <u>Credit for Reinsurance for Modified Coinsurance Cession</u>. The Ceding Company shall own the ModCo Account and the assets maintained therein, and the Reinsurer will not be required to provide reserve credit in respect of any Reinsured Liabilities ceded hereunder on a modified coinsurance basis.

#### Section 4.4 Collateral Trust.

(a) Within thirty (30) days following the Closing Date, the Reinsurer shall establish a collateral trust account (the "Collateral Trust Account") with a third party trustee for the benefit of the Ceding Company pursuant to the terms of a reinsurance trust agreement substantially in the form of Exhibit D (the "Collateral Trust Agreement"), with such changes thereto as may be mutually agreed by the Parties. The Reinsurer shall maintain the Collateral Trust Account with Collateral Trust Authorized Investments having an aggregate Fair Market Value no less than the Collateral Trust Required Balance.

The Collateral Trust Required Balance shall be adjusted as of the end of each Accounting Period. The Collateral Trust Authorized Investments shall be valued according to their current Fair Market Value.

- (b) Notwithstanding any other provision of this Agreement, the Ceding Company or any successor by operation of law, including any liquidator, rehabilitator, receiver or conservator of the Ceding Company may draw upon the assets held in the Collateral Trust Account at any time, without diminution because of the insolvency of any Party only for the following purposes: (i) to reimburse the Ceding Company for the Reinsurer's share of premiums returned to the owners of the Covered Insurance Policies on account of cancellation of such policies; (ii) to reimburse the Ceding Company for the Reinsurer's share of surrenders and benefits or losses paid by the Ceding Company pursuant to the provisions of the Covered Insurance Policies; (iii) to pay any other amount that the Ceding Company claims is due under this Agreement; or (iv) in the event that the Ceding Company receives notice of termination of the Collateral Trust Agreement, to fund an account with the Ceding Company in an amount at least equal to the Collateral Trust Required Balance. In the event that any amount drawn by the Ceding Company is subsequently determined not to be due, the Ceding Company shall promptly return to the Reinsurer the excess amounts so drawn and, until such excess amounts are returned to the Reinsurer, such amounts, together with interest thereon accrued at the Interest Rate (or the Alternative Rate, if applicable), shall be held by the Ceding Company in trust for the complete and sole benefit of the Reinsurer and the Reinsurer shall be entitled to all rights, title and interest in said amounts.
- (c) If as of the end of any Accounting Period the Fair Market Value of Collateral Trust Authorized Investments is less than the Collateral Trust Required Balance, the Reinsurer shall deposit Collateral Trust Authorized Investments into the Collateral Trust Account having an aggregate Fair Market Value sufficient to make up such difference. If as of the end of any Accounting Period the Fair Market Value of Collateral Trust Authorized Investments exceeds the Collateral Trust Required Balance, the Reinsurer may request the Ceding Company to release an amount up to such excess.
- (d) The Reinsurer shall arrange for assets to be deposited into the Collateral Trust Account. Prior to depositing any assets with the trustee of such Collateral Trust Account, the Reinsurer shall execute assignments or endorsements in blank, or transfer legal title of such assets to the trustee of all shares, obligations or any other assets requiring assignment so that the Ceding Company, or the trustee upon the Ceding Company's direction, may, whenever necessary, negotiate any such assets without the consent or signature of the Reinsurer or any other entity.
- (e) Upon the Ceding Company's approval, which shall not be unreasonably withheld, conditioned or delayed, the Reinsurer may withdraw all or any of the assets held in the Collateral Trust Account and replace the withdrawn assets with other Collateral Trust Authorized Investments having a Fair Market Value at least equal to the Fair Market Value of the assets so withdrawn so as to maintain at all times on deposit Collateral Trust Authorized Investments in an amount at least equal to the Collateral Trust Required Balance.
- (f) Notwithstanding any rule of any Applicable Law regarding the existence or non- existence of irreparable injury, the provisions of this <u>Section 4.4</u> are agreed to be specifically enforceable including by motion for preliminary injunction or other provisional remedies.

# ARTICLE V COINSURANCE CESSION

Section 5.1 <u>Coinsurance Cessions Generally.</u> At the Effective Time, no cession shall be made hereunder on a coinsurance basis.

# Section 5.2 <u>Security Required</u>.

- (a) To the extent any cession is made hereunder on a coinsurance basis, the Reinsurer shall secure its obligations with respect to the Coinsured Liabilities by, at its option, either (i) posting a "clean", irrevocable, unconditional and evergreen letter of credit issued by a bank acceptable to the Ceding Company in its sole discretion that meets the requirements of Applicable Law and would permit the Ceding Company full credit as admitted reinsurance of the Coinsured Liabilities (a "Letter of Credit"), (ii) establishing and funding a reinsurance trust account (the "Reinsurance Trust Account") for the benefit of the Ceding Company, which Reinsurance Trust Account shall consist only of cash (United States legal tender), certificates of deposit (issued by a United States bank and payable in United States legal tender) and/or investments of the types permitted by Article 3.10, § (d), or Article 5.75-1, § (d) of the Texas Insurance Code and permitted by investment guidelines mutually agreed between the Ceding Company and the Reinsurer, provided, that such investments are issued by an institution that is not the parent, Subsidiary or other Affiliate of either the Ceding Company or the Reinsurer ("Authorized Investments"), deposited pursuant to a trust agreement in form and substance, and with a third party trustee, in each case satisfactory to the Ceding Company in its sole discretion that, at all times, meets the requirements of any Applicable Law, and that would permit the Ceding Company full credit as admitted reinsurance of the Coinsured Liabilities, or (iii) a combination of both a Letter of Credit and Reinsurance Trust Account. Assets deposited into the Reinsurance Trust Account shall be valued according to their current Fair Market Value.
- (b) The Reinsurer shall maintain the face amount of the Letter of Credit plus the Fair Market Value of Reinsurance Trust Account Authorized Investments ("Collateral Value") at an amount no less than the then-applicable Required Balance. The Required Balance shall be adjusted as of the end of each Accounting Period. "Required Balance" means, with respect to any Accounting Period, an amount equal to the Coinsured Liabilities as of the end of the most recent Accounting Period plus, to the extent required, any additional amount necessary to provide the Ceding Company full credit for reinsurance for the Coinsured Liabilities under Applicable Law.
- (c) If at any time the Collateral Value is less than the Required Balance, the Reinsurer shall, at its option, either (i) deposit Authorized Investments into the Reinsurance Trust Account having an aggregate Fair Market Value sufficient to make up such difference, (ii) secure delivery to the Ceding Company of an amendment to the existing Letter of Credit or a new Letter of Credit with a face amount sufficient to make up such difference or (iii) a combination of (i) and (ii).
- (d) If, following the date on which payment of the applicable Quarterly Net Settlement Amount is paid, the Collateral Value exceeds the Required Balance as of the end of the immediately prior Accounting Period, the Reinsurer may request, at its option, the Ceding Company to release excess credit (whether in the form of a downward adjustment in the Letter of Credit and/or a release of assets in the Reinsurance Trust Account) in an amount no greater than the excess of the Collateral Value over the Required Balance. The Ceding Company shall cooperate in such regard; provided, that, following such reduction and/or withdrawal, the Required Balance does not exceed the Collateral Value and the Reinsurance Trust Account Authorized Investments is at least equal to 102% of the Reinsurance Trust Account Required Balance.

## Section 5.3 Reinsurance Trust Account.

(a) For so long as all or some portion of the reinsurance of the Coinsured Liabilities is secured through the use of the Reinsurance Trust Account, the Reinsurer shall maintain in such Reinsurance Trust Account Authorized Investments having, with respect to any date of determination, a Fair Market Value equal to (i) the Required Balance as of such date of determination, minus (ii) the face

amount of the Letter of Credit, if any, as of such date of determination (the "Reinsurance Trust Account Required Balance"). As promptly as practicable following the date on which payment of the applicable Quarterly Net Settlement Amount is due, the Reinsurer shall prepare and deliver to the Ceding Company a statement (the "Reinsurance Trust Account Statement") setting forth: (x) the Reinsurance Trust Account Required Balance with respect to such Accounting Period and (y) the Fair Market Value of the assets held in the Reinsurance Trust Account as of the end of such Accounting Period.

- (b) The Reinsurer shall arrange for assets to be deposited into the Reinsurance Trust Account. Prior to depositing any assets with the trustee of such Reinsurance Trust Account, the Reinsurer shall execute assignments or endorsements in blank, or transfer legal title to the trustee of all shares, obligations or any other assets requiring assignment so that the Ceding Company, or the trustee upon the Ceding Company's direction, may, whenever necessary, negotiate any such assets without the consent or signature of the Reinsurer or any other entity. Notwithstanding the composition of assets in the Reinsurance Trust Account, all settlements with respect to the Reinsurance Trust Account between the Ceding Company and the Reinsurer shall be in cash or its equivalent.
- (c) Upon the Ceding Company's approval, which shall not be unreasonably withheld, conditioned or delayed, the Reinsurer may withdraw all or any of the assets held in the Reinsurance Trust Account and replace the withdrawn assets with other Authorized Investments having a Fair Market Value at least equal to the Fair Market Value of the assets so withdrawn so as to maintain at all times on deposit Authorized Investments in an amount at least equal to the Reinsurance Trust Account Required Balance.
- Section 5.4 Additional Withdrawals. Notwithstanding any other provision of this Agreement, the Ceding Company or any successor by operation of law, including any liquidator, rehabilitator, receiver or conservator of the Ceding Company may draw upon the Letter of Credit or the assets held in the Reinsurance Trust Account at any time, without diminution because of the insolvency of any Party only for the following purposes: (a) to reimburse the Ceding Company for the Reinsurer's share of premiums returned to the owners of the Covered Insurance Policies on account of cancellation of such policies; (b) to reimburse the Ceding Company for the Reinsurer's share of surrenders and benefits or losses paid by the Ceding Company pursuant to the provisions of the Covered Insurance Policies; (c) to pay any other amount that the Ceding Company claims is due under this Agreement; or (d) in the event that the Ceding Company receives notice of nonrenewal of any Letter of Credit or termination of any trust agreement to fund an account with the Ceding Company in an amount at least equal to the Required Balance. In the event that any amount drawn by the Ceding Company is subsequently determined not to be due, the Ceding Company shall promptly return to the Reinsurer the excess amounts so drawn and, until such excess amounts are returned to the Reinsurer, such amounts, together with interest thereon accrued at the Interest Rate (or the Alternative Rate, if applicable), shall be held by the Ceding Company in trust for the complete and sole benefit of the Reinsurer and the Reinsurer shall be entitled to all rights, title and interest in said amounts.

#### Section 5.5 General.

(a) Notwithstanding anything to the contrary herein, the Reinsurer agrees to take other commercially reasonable actions that are necessary to allow the Ceding Company to receive full credit as admitted reinsurance under any Applicable Law for the reinsurance of the Coinsured Liabilities. In the event that the Reinsurer at any time fails to meet its security obligations as set forth in this <u>Article V</u>, the Ceding Company shall be entitled to hold back, as funds withheld, any amounts otherwise due to the Reinsurer under this Agreement or any other agreement between the Ceding Company and the Reinsurer.

- (b) The Ceding Company may, at its discretion, require payment of any sum in default instead of resorting to any security held, and it shall be no defense to any such claim that the Ceding Company might have had recourse to any such security.
- (c) Notwithstanding any rule of any Applicable Law regarding the existence or non-existence of irreparable injury, the provisions of this <u>Article V</u> are agreed to be specifically enforceable including by motion for preliminary injunction or other provisional remedies.
- (d) For purposes of this <u>Article V</u>, "any Applicable Law" shall include but not be limited to all laws and regulations affecting the ability of the Ceding Company to take credit for reinsurance, including all such laws and regulations applicable to foreign branches of the Ceding Company.

# ARTICLE VI OVERSIGHTS; COOPERATION

- Section 6.1 Oversights. Any unintentional or inadvertent delay, omission or error made in connection with this Agreement or any transaction hereunder shall not relieve either Party from any Liability that would attach to it hereunder if such delay, omission or error had not been made; provided, that such delay, omission or error is rectified upon discovery. If (a) the failure of either Party to comply with any provision of this Agreement is unintentional or the result of a misunderstanding or oversight and (b) such failure to comply is promptly rectified, both Parties shall be restored as closely as possible to the positions they would have occupied if no error or oversight had occurred.
- Section 6.2 <u>Cooperation</u>. Each Party shall cooperate fully with the other in all reasonable respects in order to accomplish the objectives of this Agreement.

# ARTICLE VII TAX; GUARANTY FUND ASSESSMENTS

- Section 7.1 <u>DAC Tax Election</u>. The Parties shall make the election provided in Section 1.848-2(g)(8) of the Treasury Regulations under Section 848 of the Code. The specifics of this election are as follows:
- (a) The Ceding Company and the Reinsurer shall make the following election pursuant to Section 1.848-2(g)(8) of the Treasury Regulations under Section 848 of the Code. This election shall be effective for the first year in which this Agreement is effective and for all subsequent taxable years for which this Agreement remains in effect. Each Party shall make the election by timely attaching to its Tax Returns the schedule required by Section 1.848-2(g)(8)(ii) of such Treasury Regulation identifying this Agreement as one for which such election has been made.
- (b) The terms used in this <u>Article VII</u>, and not otherwise defined in this Agreement, are defined by reference to Treasury Regulation Section 1.848-2 in effect on the date this Agreement is executed.
- (c) The Party with the net positive consideration for this Agreement for each taxable year shall capitalize specified policy acquisition expenses with respect to this Agreement without regard to the general deductions limitation of Section 848(c)(1).
- (d) Both Parties shall exchange information pertaining to the amount of net consideration under this Agreement each year to ensure consistency or as otherwise required by the Internal Revenue Service.

- (e) The Ceding Company shall submit a schedule to the Reinsurer by May 1 of each year of its calculation of the net consideration for the preceding calendar year. This schedule of calculations shall be accompanied by a statement signed by an officer of the Ceding Company stating that the Ceding Company shall report such net consideration in its Tax Return for the preceding calendar year.
- (f) The Reinsurer may contest such calculation by providing an alternative calculation to the Ceding Company in writing within thirty (30) calendar days of Reinsurer's receipt of the Ceding Company's calculation. If the Reinsurer does not so notify the Ceding Company, the Reinsurer shall report the net consideration as determined by the Ceding Company in the Reinsurer's Tax Return for the previous calendar year.
- (g) If the Reinsurer contests the Ceding Company's calculation of the net consideration, the Parties shall act in good faith to reach an agreement as to the correct amount within thirty (30) calendar days of the date the Reinsurer submits its alternative calculation. If the Ceding Company and the Reinsurer reach agreement on an amount of net consideration, each Party shall report such amount in their respective Tax Returns for the previous calendar year. If the Ceding Company and the Reinsurer do not reach agreement on the calculation of net consideration with such thirty (30) calendar day period, then the net consideration for the preceding calendar year shall be determined by an independent accounting firm, selected by the Ceding Company and reasonably acceptable to the Reinsurer, within twenty (20) calendar days after the expiration of such thirty (30) calendar day period. All fees and expenses relating to the work performed by the independent accounting firm shall be shared equally between the Ceding Company and the Reinsurer.
- Section 7.2 <u>Federal Excise Tax</u>. The Reinsurer will allow for the purpose of paying federal excise tax ("<u>Federal Excise Tax</u>") the applicable percentage of Premiums payable hereunder to the extent such Premiums are subject to Federal Excise Tax and will, in all cases, indemnify the Ceding Company for any Federal Excise Tax liability with respect to the Premiums payable hereunder.
- Section 7.3 <u>FATCA</u>. The Reinsurer shall provide to the Ceding Company, on or before the Closing Date, documentation on forms approved by the United States Internal Revenue Service establishing an exemption from withholding of Premium payable hereunder in accordance with the Foreign Account Tax Compliance Act ("<u>FATCA</u>"), and the Reinsurer shall provide or otherwise make available updated documentation upon the Ceding Company's request therefor. In the event that the Reinsurer fails to do so or ceases to be exempt from withholding in accordance with FATCA, the Ceding Company shall withhold the applicable percentage of Premium payable hereunder, and the Reinsurer shall allow such withholding. Interest shall not be payable on any amounts withheld in accordance with this paragraph, nor shall any such amounts be subject to offset.
- Section 7.4 <u>Premium Tax</u>. The Parties agree that the Ceding Company shall be compensated for a Quota Share of any Tax imposed on Premiums ("<u>Premium Tax</u>") through the Aggregate Expense Allowance mechanism set forth in <u>Schedule 1.1</u>.
- Section 7.5 <u>Guaranty Fund Assessments</u>. The Reinsurer shall reimburse the Ceding Company for a Quota Share of any guaranty fund assessments paid by the Ceding Company with respect to any Covered Insurance Policy (the "<u>Guaranty Fund Assessments</u>") in accordance with <u>Section 3.2</u>. Any Guaranty Fund Assessments paid by the Ceding Company shall be reflected in the Settlement Statement for the applicable Accounting Period. To the extent there is any recovery of Guaranty Fund Assessments paid by the Reinsurer, the Ceding Company shall promptly pay the Quota Share of such recovery to the Reinsurer.

#### Section 7.6 BEAT Tax.

- (a) During the term of this Agreement, the Reinsurer will not seek to withdraw its 953(d) Election unless (i) the Reinsurer delivers to the Ceding Company a tax opinion of nationally recognized tax counsel, which opinion is reasonably acceptable to the Ceding Company, to the effect that *either*, (A) the Reinsurer should remain a U.S. Person within the meaning of Section 7701(a)(30) of the Code following such withdrawal, *or* (B) assuming the Reinsurer were no longer treated as a U.S. Person within the meaning of Section 7701(a)(30) of the Code following such withdrawal, the Reinsurer should not be treated as a "related person" within the meaning of Section 59A(g) of the Code with respect to the Ceding Company or (ii) the Ceding Company consents to such withdrawal, such consent not to be unreasonably withheld, conditioned, or delayed.
- (b) The Ceding Company covenants and agrees to reasonably cooperate with the Reinsurer in the preparation of a tax opinion described in clauses (i)(A) or (i)(B) of Section 7.6(a), including through providing a representation letter acceptable to the Ceding Company and the Reinsurer upon which the Reinsurer and its counsel can reasonably rely in the preparation of such tax opinion; provided, however, that (i) any representations requested from the Ceding Company or any of its Affiliates shall be purely factual in nature, and (ii) the Reinsurer shall bear all costs and expenses associated with such tax opinion and shall indemnify the Ceding Company for any such costs and expense incurred by the Ceding Company or its Affiliates.
- Section 7.7 <u>Indemnification</u>. The Reinsurer agrees to indemnify the Ceding Company for any Tax Liability, or interest or penalty related to such Tax Liability, that the Ceding Company may incur (a) pursuant to FATCA, (b) under Section 4371 (or any amendments or supplements thereto) of the Code, or (c) pursuant to any other withholding Tax requirement.
- Section 7.8 <u>Return of Premium</u>. In the event any return of premium is due to the Ceding Company, the Reinsurer will return the premium paid hereunder and the Ceding Company or its agent will recover Taxes paid to the United States Government in accordance with this <u>Article VII</u>. Notwithstanding the foregoing, in the event that the Ceding Company's attempt to recover such Taxes is denied, contested or disputed by the United States Government, then the Reinsurer shall reimburse the Ceding Company for such Taxes within thirty (30) days of receipt of written notice of such denial, contest or dispute.

# ARTICLE VIII INSOLVENCY

# Section 8.1 <u>Insolvency of the Ceding Company.</u>

(a) In the event the Ceding Company has entered into or has otherwise become subject to an order of supervision, rehabilitation, liquidation or other proceeding that is in substance the same type of proceeding as the aforementioned, but conducted under a different name, whether involuntary or otherwise, this reinsurance shall be payable directly to the Ceding Company or to its liquidator, rehabilitator, receiver or statutory successor on the basis of liability of the Ceding Company, without diminution by reason of the insolvency of the Ceding Company or because the liquidator, rehabilitator, receiver or statutory successor of the Ceding Company has failed to pay all or a portion of any claim. It is agreed, however, that the liquidator, receiver or statutory successor of the Ceding Company shall give written notice of the pendency of a claim against the Ceding Company on the Covered Insurance Policy within a reasonable time after such claim is filed in the insolvency proceeding. It is further agreed that during the pendency of such claim the Reinsurer may investigate such claim and interpose, at its own expense, in the proceeding where such claim is to be adjudicated, any defenses which it deems available to the Ceding Company, its liquidator, receiver or statutory successor. Such expense shall be chargeable,

subject to court approval, against the Ceding Company as part of the expense of liquidation to the extent of a proportionate share of the benefit which may accrue to the Ceding Company solely as a result of the defense undertaken by the Reinsurer.

- (b) Where two (2) or more reinsurers are involved in the same claim and a majority in interest elects to interpose defense to such claim, the expense shall be apportioned in accordance with the terms of this Agreement as though such expense had been incurred by the Ceding Company.
- (c) The reinsurance provided hereunder shall be payable by the Reinsurer to the Ceding Company or to its liquidator, receiver, conservator, or statutory successor, except (i) where this Agreement specifically provides another payee of such reinsurance in the event of the insolvency of the Ceding Company, (ii) where the Reinsurer with the consent of the direct insured or insureds has voluntarily assumed such Covered Insurance Policy obligations of the Ceding Company as direct obligations of the Reinsurer to the payees under such Covered Insurance Policies and in substitution for the obligations of the Ceding Company to the payees or (iii) where provided otherwise under Applicable Law.

# ARTICLE IX DURATION; SURVIVAL; RECAPTURE; TERMINAL SETTLEMENT

#### Section 9.1 <u>Certain Definitions</u>.

- (a) "Recapture Triggering Event" means any of the following occurrences:
- (i) the Reinsurer becomes (whether voluntary or involuntary) insolvent or has been placed into liquidation, rehabilitation, conservation, supervision, receivership, bankruptcy action or similar proceedings (whether judicial or otherwise), or there has been instituted against it proceedings for the appointment of a receiver, liquidator, rehabilitator, conservator, or trustee in bankruptcy, or other agent known by whatever name, to take possession of its assets or assume control of its operations;
- (ii) the Reinsurer's ECR Ratio in respect of its Long-Term Business Account, after taking account of the Long-Term Business Account Diversification Benefit, (A) falls below [\*\*\*]% and the Reinsurer has not cured such shortfall within one hundred twenty (120) calendar days of becoming aware thereof; provided, however, such one hundred twenty (120) day cure period shall be tolled for up to ninety (90) calendar days if, prior to the end of such cure period, the Reinsurer has entered into a binding transaction to cure such shortfall but the closing of such transaction is subject to regulatory approval which the parties to such transaction are using their reasonable best efforts to obtain; and provided, further, that if such ECR Ratio is not cured in accordance with the timelines in this clause (A) but is subsequently restored to at least [\*\*\*\*]% and continuously remains at or above [\*\*\*]% for at least ninety (90) calendar days, the Ceding Company shall no longer have a right to recapture this Agreement as a result of such occurrence (unless and until such ECR Ratio again falls below [\*\*\*]%); or (B) falls below [\*\*\*]% and the Reinsurer has not increased such ECR Ratio to at least [\*\*\*]% within the shorter of any then remaining cure period set forth in clause (A) above or forty-five (45) calendar days of becoming aware thereof;
- (iii) there has been a failure by the Reinsurer to pay any amounts due hereunder in excess of \$[\*\*\*] or to fund the ModCo Account in an amount in excess of \$[\*\*\*], in each case for which the Ceding Company shall not have received a certificate executed by the Chief Financial Officer or other senior officer of the Reinsurer certifying that the Reinsurer disputes

such amounts in good faith and, in each case, such breach has not been cured within forty-five (45) calendar days after notice from the Ceding Company of such failure;

- (iv) without the Ceding Company's prior written consent, (a) the Reinsurer undergoes a direct or indirect Change of Control to a Restricted Purchaser; or (b) the Reinsurer cedes more than fifty percent (50%) of the Statutory Reserves ceded hereunder (as measured on the basis of SAP) to a single "person" or "group" (within the meaning of Rule 13d-5 of the Securities Exchange Act of 1934 as in effect on the Closing Date) that (i) at any time during such cession does not hold an investment grade (financial strength/FSR) rating from at least one of the following nationally recognized statistical rating organizations: Moody's Investors Service Inc., S&P Global Ratings or Fitch Ratings Inc. or (ii) at the time of such cession, was a Restricted Purchaser; provided, however, that clause (a) and clause (b)(ii) of the Recapture Trigger Event set forth in this Section 9.1(a)(iv) shall cease to apply in the event of a Change of Control of the Ceding Company after the Amendment Date to any Person other than Parent or one or more Affiliates of Parent, provided that a Change of Control of Parent to any Person shall not constitute a Change of Control of the Ceding Company; or
- (v) without the Ceding Company's prior written consent, the Reinsurer makes an application for any insurance business transfer pursuant to Part VII of the Financial Services and Markets Act 2000 or a scheme of arrangement pursuant to 895-899 of the Companies Act 2006, or any provision that replaces the foregoing, or has a substantially similar effect as the foregoing in any jurisdiction, in each case in respect of a transaction involving a Restricted Purchaser.
- (b) "Enhanced Capital Requirement" means, solely in respect of the Reinsurer for purposes of this Agreement, a capital and surplus requirement imposed by or under the Insurance Act 1978 and related regulations and in particular the provisions of Bermuda Insurance (Prudential Standards) (Class 4 and Class 3B Solvency Requirement) Rules 2008, as amended ("Insurance Act"), that is calculated by reference to (i) the Bermuda Solvency Capital Requirement model for the Reinsurer unless and until (ii) the Reinsurer is permitted to use a Bermuda Monetary Authority-approved internal capital model (an "Internal Capital Model") and/or bespoke capital charges to calculate its capital and surplus, in which case the Internal Capital Model and/or bespoke capital charges, as applicable, shall be utilized for such calculation; provided, that, to the extent there has been a material change in the factors or formulae prescribed by the Bermuda Monetary Authority with respect to the components of and methodologies contained in such calculations, or the Reinsurer redomesticates to a jurisdiction outside Bermuda, the Parties shall amend this Agreement to incorporate the equivalent ratio or requirement that represents the supervisory minimum capital ratio applicable to the Reinsurer under the Applicable Laws of Bermuda or the Reinsurer's then current jurisdiction of domicile; provided, that if (x) such supervisory minimum capital ratio results in an amount of capital required to be held by the Reinsurer that the Ceding Company reasonably determines is substantially dissimilar to the amount of capital required to be held by the Reinsurer on the date immediately prior to the effective date of such material change or redomestication and (y) the Ceding Company objects to amending this Agreement to incorporate such supervisory minimum capital ratio based on the dissimilarity cited in clause (x), then the Parties shall work in good faith to amend this Agreement to reflect an alternative calculation that is reasonably equivalent to the components of and methodologies contained in the calculation of the Reinsurer's Enhanced Capital Requirement in effect as of the Amendment Date within thirty (30) calendar days after implementation of such change and if the Parties cannot agree on any such alternative, then the Reinsurer shall, for purposes of this Agreement, continue to calculate its Enhanced Capital Requirement as if such material change had not occurred or the Reinsurer had not redomesticated, as applicable.
- (c) "Change of Control" of any Person shall be deemed to have occurred if, after the Amendment Date, any "person" or "group" (within the meaning of Rule 13d-5 of the Securities Exchange

Act of 1934 as in effect on the Closing Date) shall acquire ownership, directly or indirectly, beneficially or of record, of shares representing more than fifty percent (50%) of the aggregate ordinary voting power represented by the issued and outstanding capital stock of such Person, who does not own more than fifty percent (50%) thereof as of the Amendment Date. Notwithstanding the foregoing, any restructuring which has as its purpose the insertion of a new direct or indirect holding company parent in the chain of ownership of the Reinsurer, or the changing of any such parent holding company from one form of organization to another, shall not constitute a Change of Control of the Reinsurer if the same Persons who directly or indirectly owned the Reinsurer immediately prior thereto directly or indirectly own the Reinsurer in the same proportions as to voting and economic rights as immediately prior to such restructuring. The Parties agree that the "Acquisition" contemplated by the 2019 Purchase Agreement shall not constitute a Change of Control for purposes of this Agreement.

- (d) "Restricted Purchaser" means: (A) any "person" or "group" (within the meaning of Rule 13d-5 of the Securities Exchange Act of 1934 as in effect on the Closing Date) set forth on a list of no more than five persons or groups whom the Ceding Company has determined would be unacceptable as a reinsurance counterparty or the owner of a reinsurance counterparty, which list may be revised by the Ceding Company no more frequently than twelve months after the previous revision (or after the Amendment Date, in the case of the first such revision) and provided to the Reinsurer in writing; and (B) any Person (x) newly formed within the last twelve (12) months, formed for, or being used principally for, the purpose of a transaction involving the Reinsurer or the business covered hereunder, or (y) affiliated with a private equity fund, hedge fund or similar investment group; provided, that the Ceding Company will not unreasonably withhold its consent to a Change of Control involving a Restricted Purchaser described in this clause (B); and provided, further, that The Carlyle Group Inc. (as successor to The Carlyle Group, L.P.) ("Carlyle") and any of its Subsidiaries shall not be considered Restricted Purchasers, as long as (i) no Person that is not a Subsidiary of Carlyle shall acquire ownership, directly or indirectly, beneficially or of record, of shares or other equity interests representing more than fifty percent (50%) of the aggregate ordinary voting power represented by the issued and outstanding capital stock or other equity interests of the Reinsurer (including through acquiring such an interest in Carlyle) and (ii) the Reinsurer remains a Subsidiary of Carlyle continuously following the Amendment Date. For purposes of this Agreement, a Person shall be considered a "Subsidiary" of another Person if such other Person beneficially owns, directly or indirectly, shares or other equity interests representing more than fifty percent (50%) of the aggregate ordinary voting power represented by the issued and outstanding capital stock or other equity interests of such first Person.
- Section 9.2 <u>Duration</u>. This Agreement shall continue in-force until such time as (a) the Ceding Company's liability arising out of or related to all Covered Insurance Policies reinsured hereunder is terminated in accordance with their respective terms, and the Reinsurer has satisfied all of its obligations to the Ceding Company hereunder or (b) the Ceding Company has elected to recapture the Covered Insurance Policies in full following a Recapture Triggering Event in accordance with <u>Section 9.4(a)</u>, and the Ceding Company has received all applicable payments which discharge such liability in full in accordance with <u>Section 9.5</u>.
- Section 9.3 <u>Survival</u>. All of the provisions of this Agreement shall, to the extent necessary to carry out the purposes of this Agreement or to ascertain and enforce the Parties' rights hereunder, survive its termination in full force and effect.

# Section 9.4 <u>Recapture</u>.

(a) At any time following the occurrence of a Recapture Triggering Event (<u>provided</u>, with respect to a Recapture Triggering Event under clause (ii) of the definition of the term, that such Recapture Triggering Event has not been cured), the Ceding Company shall have the right (but not the obligation) to

recapture all, and not less than all, of the reinsurance of the Covered Insurance Policies ceded under this Agreement, by providing the Reinsurer with prior written notice of its intent to effect such recapture specifying the date upon which such recapture will be effective (the "Recapture Effective Date"), which Recapture Effective Date must be the last calendar day of an Accounting Period. The Ceding Company will also recapture all, and not less than all, of the reinsurance of the Covered Insurance Policies ceded under this Agreement if termination of this Agreement is awarded by an arbitration panel pursuant to Section 10.3(d); provided that the Recapture Effective Date for any such recapture shall be determined by the arbitration panel unless otherwise agreed between the Parties in writing.

- (b) Notwithstanding anything in this Agreement to the contrary, upon any recapture by the Ceding Company, the Ceding Company will only recapture liabilities arising under the express terms of the Covered Insurance Policies and will not be liable for any Extra-Contractual Obligations incurred before the Recapture Effective Date other than Ceding Company Extra-Contractual Obligations.
- (c) Following any recapture pursuant to this Section 9.4, subject to the payment obligations described in Section 9.5, both the Ceding Company and the Reinsurer will be fully and finally released from all rights and obligations under this Agreement in respect of the applicable Covered Insurance Policies, other than any payment obligations due hereunder as respects periods through the Recapture Effective Date but still unpaid on such date, any Extra-Contractual Obligations incurred before the Recapture Effective Date other than Ceding Company Extra-Contractual Obligations, and any other obligations of the Reinsurer with respect to the Reinsured Liabilities incurred prior to the Recapture Effective Date. Following the consummation of the recapture or termination, no additional Premiums or other amounts payable under such Covered Insurance Policies shall be payable to the Reinsurer hereunder.
- (d) Notwithstanding the remedies contemplated by this <u>Article IX</u>, the Ceding Company may, in its sole discretion, require direct payment by the Reinsurer of any sum in default under this Agreement in lieu of exercising the remedies in this <u>Article IX</u>, and it shall be no defense to any such claim that the Ceding Company might have had other recourse.

# Section 9.5 <u>Terminal Settlement</u>.

(a) In connection with a termination of this Agreement or recapture of the Covered Insurance Policies pursuant to Section 9.4, a Terminal Settlement will take place. In connection therewith, the Ceding Company shall deliver to the Reinsurer, within forty-five (45) calendar days following the Recapture Effective Date, a statement (the "Terminal Settlement Statement") setting forth the Ceding Company's computation of the Terminal Settlement, including a good faith calculation of the Embedded Value Payment. The "Terminal Settlement" shall consist of (i) the Quarterly Net Settlement Amount for the Terminal Accounting Period, and (ii) the Embedded Value Payment with respect to the then in-force Covered Insurance Policies as of the Recapture Effective Date. "Embedded Value Payment" means an amount equal to (x)(A) the present value, based on the best estimate assumptions and market conditions at the Recapture Effective Date, of statutory after-tax future profits and losses from this Agreement, minus (B) the present value of the cost of capital, based on the standalone target capital for a capital ratio of [\*\*\*]% of company action level risk-based capital calculated under SAP where the cost of capital is the change in the amount of target capital over the projected duration of the business reinsured hereunder, net of after-tax investment income on the target capital, where (A) – (B) is adjusted for taxes, including federal income tax and DAC tax impact based on relevant tax rules applicable to the Ceding Company as of the Recapture Effective Date, all discounted at [\*\*\*]%, minus (y) the aggregate expense to the Ceding Company, not to exceed \$[\*\*\*], associated with replacing the reinsurance provided hereunder or entering into a reasonably equivalent alternative arrangement, minus (z) the Recapture Penalty. If the Embedded Value Payment is positive, such amount will be paid by the Ceding Company to the Reinsurer as part of

the Terminal Settlement. If the Embedded Value Payment is negative, the absolute value of such negative amount shall be paid by the Reinsurer to the Ceding Company as part of the Terminal Settlement. "Recapture Penalty" means \$[\*\*\*].

- (b) The Terminal Settlement shall be paid on a net basis by the Reinsurer or the Ceding Company, as the case may be, within seven (7) Business Days following the delivery by the Ceding Company to the Reinsurer of the Terminal Settlement Statement. If, subsequent to the Terminal Settlement, a change is made with respect to any amounts due solely as a result of a mathematical error in the calculation of the Terminal Settlement, a supplementary accounting will take place. Any amount owed to the Ceding Company or to the Reinsurer by reason of such supplementary accounting will be paid promptly upon the completion thereof.
- (c) Following the Terminal Settlement, any assets remaining in (i) the ModCo Account shall be retained by the Ceding Company, and the ModCo Account shall be terminated and (ii) the Collateral Trust Account shall be released to the Reinsurer, and the Collateral Trust Account shall be terminated in accordance with its terms.
- (d) Within thirty (30) calendar days after its receipt of the Terminal Settlement Statement, the Reinsurer shall notify the Ceding Company in writing if the Reinsurer disagrees with the Ceding Company's calculation of the Embedded Value Payment. During the ten (10) Business Days immediately following the delivery of such notice of disagreement, the Ceding Company and the Reinsurer will seek in good faith to resolve any disputes as to such calculation. Notwithstanding anything to the contrary herein, any and all disputes as to the calculation of the Embedded Value Payment that have not been resolved during such ten (10) Business Day period shall be submitted to an independent and disinterested actuarial firm (the "Independent Actuary"), as respects the ModCo Reserves, or to one or more independent and disinterested asset valuation experts, as respects the ModCo Assets (each, an "Independent Valuation Expert"), reasonably agreed to by each of the Ceding Company and the Reinsurer for review and determination. Should the Parties proceed with such an evaluation by an Independent Actuary or the Independent Valuation Expert(s), such evaluation shall assess which of the Parties' two results is the more reasonable calculation in light of the evidence provided by both Parties to support their calculations. The Parties shall instruct the Independent Actuary and Independent Valuation Expert(s) to render their decisions as to the more reasonable calculation of the applicable component(s) of the Embedded Value Payment within thirty (30) calendar days after the submission of the matter for its review (or as soon thereafter as possible). The Independent Actuary's or the Independent Valuation Expert's decision, as applicable, shall be final and binding upon each of the Ceding Company and the Reinsurer. All fees and expenses relating to the work performed by the Independent Actuary and the Independent Valuation Expert shall be shared equally between the Ceding Company and the Reinsurer. In the event of any conflict between this Section 9.5(d) and any other provision of this Agreement, the terms of this Section 9.5(d) shall control.
- (e) If the Ceding Company and the Reinsurer are unable to agree upon the identity of the Independent Actuary or the Independent Valuation Expert within five (5) Business Days of beginning such process, then each Party shall submit, within seven (7) calendar days thereafter, the names of three (3) candidates to the other Party whom the submitting Party shall consider to be independent and disinterested. Unless otherwise agreed by the Parties, each candidate for Independent Actuary must be a current Fellow of the Society of Actuaries in good standing and neither presently nor formerly retained by, employed by, or Affiliated with either the Ceding Company or the Reinsurer or any company Affiliated with either within the past twelve (12) months. Unless otherwise agreed by the Parties, each candidate for Independent Valuation Expert must be neither presently nor formerly employed by, or Affiliated with, either the Ceding Company or the Reinsurer or any company Affiliated with either within the past twelve (12) months. In contacting possible candidates to serve in either such role, neither Party

shall disclose the nature of the dispute nor its own position to such candidates, but may only describe the identities of the Ceding Company and the Reinsurer, the type of business reinsured and/or assets in dispute and the fact that an issue exists hereunder as to the embedded value of the business hereunder and/or the assets in dispute. From the list of six (6) candidates thus produced, within five (5) Business Days, each of the Ceding Company and the Reinsurer shall strike two (2) names so that among the remaining names a disinterested actuary or disinterested valuation expert shall be chosen by drawing lots. The candidate selected from this method shall be the Independent Actuary or the Independent Valuation Expert who shall resolve the difference as described above. These same procedures shall be used as necessary for determining the Independent Actuary and/or Independent Valuation Expert for the specified disputes involving such experts as contemplated in Sections 2.3, 2.5 and 4.1(f), as applicable.

# ARTICLE X MISCELLANEOUS

Section 10.1 <u>Notices</u>. All notices, requests, demands and other communications under this Agreement shall be in writing and shall be deemed to have been duly given (a) on the date of service if served personally on the Party to whom notice is to be given, (b) on the day of transmission if sent via electronic mail to the email address given below, or (c) on the Business Day after delivery to an overnight courier (such as Federal Express) or an overnight mail service (such as the Express Mail service) maintained by the United States Postal Service, to the applicable Party as follows:

To the Ceding Company:

American General Life Insurance Company 2727A Allen Parkway Life Building 4C-2 Houston, TX 77019

E-mail: [\*\*\*]

Attention: Head of Life and Retirement Reinsurance Finance and Operations

With concurrent copies (which will not constitute notice) to:

American International Group, Inc. 21650 Oxnard Street, Suite 750 Woodland Hills, CA 91367

E-mail: [\*\*\*]

Attn: General Counsel, Life & Retirement

To the Reinsurer:

Fortitude Reinsurance Company, Ltd. Chesney House – 3<sup>rd</sup> Floor 96 Pitts Bay Road Pembroke HM 08, Bermuda

E-mail: [\*\*\*]

Attention: James Bracken, Chief Executive Officer

With concurrent copies (which will not constitute notice) to:

Fortitude Reinsurance Company, Ltd.
Chesney House – 3<sup>rd</sup> Floor
96 Pitts Bay Road
Pembroke HM 08, Bermuda
E-mail: [\*\*\*]
Attention: Jeffrey Burman, General Counsel

Either Party may change its notice information upon fifteen (15) calendar days' advance notice in writing to the other Party.

#### Section 10.2 Entire Agreement, Interpretation.

- (a) With respect to the subject matter hereof, (i) this Agreement, including any Schedules, Exhibits, Appendices and documents expressly incorporated by reference herein and the other documents delivered pursuant hereto and thereto (including the Collateral Trust Agreement and the FLAS Administrative Services Agreement), constitutes the entire agreement between the Parties with respect to the subject matter hereof and (ii) supersedes all prior agreements, understandings, representations and warranties, written or oral, with respect thereto. Any change to or modification of this Agreement will be made by written amendment to this Agreement, signed by the Parties.
- (b) This Agreement is between sophisticated parties, each of which has reviewed this Agreement and is fully knowledgeable about its terms and conditions. The Parties therefore agree that this Agreement shall be construed without regard to the authorship of the language and without any presumption or rule of construction in favor of either of them.
- (c) The table of contents, articles, titles, captions and headings to Sections herein are inserted for convenience of reference only and are not intended to be a part of or to affect the meaning or interpretation of this Agreement. The Schedules, Exhibits and Appendices referred to herein are to be construed with and as an integral part of this Agreement to the same extent as if they were set forth verbatim herein. All references herein to Articles, Sections, Exhibits, Schedules and Appendices shall be construed to refer to Articles and Sections of, and Exhibits, Schedules and Appendices to, this Agreement. Whenever the words "include", "includes" or "including" are used in this Agreement, they are deemed to be followed by the words "without limitation". Unless the context otherwise requires, the word "Agreement" means this Agreement, together with all Exhibits, Schedules and Appendices attached hereto or incorporated by reference, and the words "hereof", "herein" and "hereunder" and words of similar import when used in this Agreement refer to this Agreement in its entirety and not to any particular Article, Section or provision of this Agreement. All terms defined in this Agreement have the defined meanings when used in any certificate or other document made or delivered pursuant hereto unless otherwise defined therein. The definitions in this Agreement are applicable to the singular as well as the plural forms of such terms and to the masculine as well as to the feminine genders of such term. Any agreement or instrument defined or referred to herein or any agreement or instrument that is referred to herein means such agreement or instrument as from time to time amended, modified or supplemented, including by waiver or consent and references to all attachments thereto and instruments incorporated therein. Any statute or regulation referred to herein means such statute or regulation as amended, modified, supplemented or replaced from time to time (and, in the case of statutes, includes any rules and regulations promulgated under the statute), and references to any section of any statute or regulation include any successor to such section. References to a Person are also to its successors and permitted assigns. Any agreement referred to herein includes reference to all Exhibits, Schedules and other documents or agreements attached thereto.

#### Section 10.3 Arbitration.

- (a) Any and all disputes or differences arising out of or relating to this Agreement for which a dispute resolution mechanism is not otherwise provided herein shall be referred to arbitration, except that disputes or differences involving the formation and/or validity of this Agreement may be submitted to the Supreme Court of the state and county of New York or the United States District Court for the Southern District of New York. Any arbitration shall be conducted in accordance with the ARIAS U.S. Rules for the Resolution of U.S. Insurance and Reinsurance Disputes (Arb Prov 2014) (the "ARIAS U.S. Rules").
- (b) However, if either Party demands arbitration of a dispute, such dispute does not relate to the formation and/or validity of this Agreement, and the total amount in dispute in such arbitration (i) is less than \$1,000,000 (or, if the applicable currency is other than Dollars, the equivalent amount based on the applicable exchange rates used in the Ceding Company's books at the date of the arbitration demand), or (ii) pertains to the determination as to whether a change by the Ceding Company of the terms or conditions of any Covered Insurance Policy is an Excluded Policy Change or a change in a Non- Guaranteed Element is an Excluded NGE Change, the dispute shall be resolved in accordance with the ARIAS U.S. Streamlined Rules for Small Claim Disputes (Streaml Prov 2014) (the "ARIAS U.S. Streamlined Rules").
- (c) The arbitration panel shall be appointed in accordance with the ARIAS U.S. Rules and ARIAS U.S. Streamlined Rules, as applicable. The panel shall interpret this Agreement as an honorable engagement, and shall not be obligated to follow the strict rules of law or evidence. In making their decision, the panel shall apply the custom and practice of the insurance and reinsurance industry, with a view to effecting the general purpose of this Agreement. Each arbitrator serving on the panel must be a life insurance or reinsurance industry professional with no less than ten (10) years of experience in such industry. Notwithstanding anything to the contrary in the ARIAS U.S. Rules or the ARIAS U.S. Streamlined Rules, ARIAS certification shall not be required in order to act as an arbitrator on the panel.
- (d) The Ceding Company shall not be restricted from seeking, and the arbitration panel shall not be restricted from awarding, termination as a remedy with respect to any claim by the Ceding Company alleging material breach of this Agreement by the Reinsurer that has not been cured within thirty (30) calendar days after the Reinsurer's receipt of notice thereof from the Ceding Company. To the extent the arbitration panel determines that there has been such a material breach and awards termination of this Agreement as a remedy, the Parties shall effect a recapture of this Agreement in accordance with <u>Article IX</u>. For the avoidance of doubt, nothing in this <u>Section 10.3(d)</u> shall require the arbitration panel to award termination as a remedy for material breach or to otherwise limit any other remedies that may be awarded by the panel in respect thereof. The arbitration panel shall only be permitted to award termination of this Agreement as a remedy if the Ceding Company so requests termination as a remedy or potential remedy. If the arbitration panel awards termination of this Agreement, the Parties shall request the arbitration panel to set the Recapture Effective Date unless the Parties have otherwise agreed to such date in writing.
  - (e) The arbitration shall take place in New York, New York.
- (f) Unless prohibited by Applicable Law, the Supreme Court of the state and county of New York and the United States District Court for the Southern District of New York shall have exclusive jurisdiction over any and all court proceedings that either Party may initiate in the case of a dispute involving the formation or validity of this Agreement or in connection with the arbitration, including proceedings to compel, stay, or enjoin arbitration or to confirm, vacate, modify, or correct an arbitration award. In addition, the Ceding Company and the Reinsurer shall have the right to seek and obtain in such

courts provisional relief prior to the panel being fully formed pursuant to this <u>Section 10.3</u>, including prior to the commencement of the arbitration proceeding.

- (g) In the event of any conflict between this <u>Section 10.3</u> and the ARIAS U.S. Rules or the ARIAS U.S. Streamlined Rules, as applicable, this <u>Section 10.3</u>, and not the ARIAS U.S. Rules or the ARIAS U.S. Streamlined Rules, as applicable, will control.
- Section 10.4 <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the Applicable Laws of the state of New York, without regard to its conflicts of law principles.
- Section 10.5 <u>No Third Party Beneficiaries</u>. Nothing in this Agreement is intended or shall be construed to give any party, other than the Parties, their successors and permitted assigns, any legal or equitable right, remedy or claim under or in respect of this Agreement or any provision contained herein.
- Section 10.6 <u>Expenses</u>. Except as otherwise provided herein, the Parties shall each bear their respective expenses incurred in connection with the negotiation, preparation, execution, and performance of this Agreement and the transactions contemplated hereby, including all fees and expenses of counsel, actuaries and other Representatives.

#### Section 10.7 Mode of Execution; Counterparts.

- (a) Unless otherwise required by Applicable Law, this Agreement may be executed by: (i) an original written ink signature; (ii) an exchange of facsimile copies showing the original signature; or (iii) electronic signature technology employing computer software and a digital signature or digitizer pen pad to capture an individual's handwritten signature in such a manner that the signature is unique to the individual signing, under the sole control of the individual signing, capable of verification to authenticate the signature, and linked to the document signed in such a manner that if the data is changed, such signature is invalidated.
- (b) Unless otherwise required by Applicable Law, the use of any one or combination of these methods of execution shall constitute a legally binding and valid signing of this Agreement. This Agreement may be executed in separate counterparts, each of which when so executed and delivered shall be an original, but all such counterparts shall together constitute one and the same instrument. Each counterpart may consist of a number of copies hereof each signed by less than all, but together signed by all, of the Parties.

Section 10.8 <u>Severability</u>. Any term or provision of this Agreement which is invalid or unenforceable in any jurisdiction shall, as to that jurisdiction, be ineffective to the extent of such invalidity or unenforceability without rendering invalid or unenforceable the remaining terms and provisions of this Agreement or affecting the validity or enforceability of any of the terms or provisions of this Agreement in any other jurisdiction, so long as the economic or legal substance of the transactions contemplated hereby is not affected in any manner materially adverse to any Party. If any provision of this Agreement is so broad as to be unenforceable, that provision shall be interpreted to be only so broad as is enforceable. In the event of such invalidity or unenforceability of any term or provision of this Agreement, the Parties shall use their commercially reasonable efforts to reform such terms or provisions to carry out the commercial intent of the Parties as reflected herein, while curing the circumstance giving rise to the invalidity or unenforceability of such term or provision.

Section 10.9 Waiver of Jury Trial. Each Party irrevocably waives, to the fullest extent permitted by Applicable Law, any right it may have to a trial by jury in respect of any action arising out

of or relating to this Agreement, and whether made by claim, counterclaim, third person claim or otherwise. Each Party (a) certifies that no Representative or agent of the other Party has represented, expressly or otherwise, that such other Party would not, in the event of litigation, seek to enforce the foregoing waiver and (b) acknowledges that it and the other Party have been induced to enter into this Agreement by, among other things, the mutual waivers and certifications in this Section 10.9.

### Section 10.10 Treatment of Confidential Information.

- (a) Each Party agrees that, other than as contemplated by this Agreement or any Administrative Services Agreement, and to the extent permitted or required to implement the transactions contemplated by this Agreement or thereby, it and its Affiliates and Representatives will keep confidential and will not use or disclose the other Party's Confidential Information or the terms and conditions of this Agreement, including the Exhibits, Schedules and Appendices hereto.
- (b) Each Party shall be permitted to disclose this Agreement and any Confidential Information of the other Party to such receiving Party's Affiliates and its Representatives that need to know such information for the purposes below; <u>provided</u>, that the receiving Party advises such parties of the confidential nature of the Confidential Information and their obligation to maintain its confidentiality in accordance with the terms hereof. The receiving Party shall be responsible for any breach of this provision by any of its Representatives or Affiliates.
- (c) Confidential Information provided by one Party to the other Party or such Party's Representatives or Affiliates and any reports derived therefrom may only be used by the receiving Party and its Representatives and Affiliates only for purposes relating to such receiving Party's rights and obligations under this Agreement or any Administrative Services Agreement to which it is a party, or for the receiving Party's own internal administration and risk management. The receiving Party may use knowledge gleaned from the Confidential Information provided to it by the disclosing Party in the conduct of the receiving Party's normal business, provided that no such material shall be used by the receiving Party or its Representatives or Affiliates to compete with the disclosing Party or any of the disclosing Party's Affiliates.
- (d) Nothing herein shall prohibit the receiving Party from disclosing this Agreement and any Confidential Information of the disclosing Party provided in connection herewith (i) if legally compelled to do so or as required in connection with an examination by an insurance regulatory authority or otherwise by Governmental Authorities or Applicable Law; (ii) to the extent necessary for the performance of such receiving Party's obligations hereunder or under any Administrative Services Agreement to which it is a party; (iii) to enforce the rights of the receiving Party or its Affiliates under this Agreement or any Administrative Services Agreement; (iv) as required by a Tax Authority to support a position taken on any Tax Return; or (v) as required by the rules of any stock exchange on which the stock of a receiving Party's Affiliate is traded, as applicable. Upon any such permissible disclosures, a receiving Party must also assert the confidential nature of the Confidential Information to any third party recipient and obtain appropriate assurance of continued confidential treatment where practicable. If a receiving Party or any of its Affiliates, or any of their respective Representatives, becomes legally compelled to disclose any Confidential Information (other than as required in connection with any insurance regulatory examination or as required to a Tax Authority to support a position on any Tax Return), the receiving Party shall notify the disclosing Party immediately and afford it an opportunity, to the full extent possible and at the disclosing Party's own expense, to make any objections or challenges to the disclosure sought as the disclosing Party may deem appropriate. If the disclosing Party objects to or challenges disclosure, the receiving Party will take reasonable measures to cooperate with the disclosing Party, at the disclosing Party's own expense, in its efforts to resist such disclosure. If no remedy is obtained or the disclosing Party otherwise waives its compliance herewith, the receiving Party or its

Affiliates, as applicable, shall furnish only that portion of Confidential Information that it is legally required to be provided and exercise its commercially reasonable efforts to obtain assurances that appropriate confidential treatment will be accorded to the Confidential Information.

#### Section 10.11 Treatment of Personal Information.

- (a) The Reinsurer shall comply with its obligations under Applicable Privacy and Security Laws and shall cooperate with the Ceding Company's efforts to comply with such laws. The Ceding Company may perform, or have a third party perform, reasonable security audits, investigations or assessments of the Reinsurer upon reasonable notice, and the Reinsurer shall provide all reasonably requested security reports, information and access. The Parties agree that, for the purposes of Applicable Privacy and Security Laws, each Party (to the extent it processes Personal Information pursuant to or in connection with this Agreement) processes Personal Information as an independent data controller in its own right. Nothing in this Agreement (or the arrangements contemplated by it) is intended to construe either Party as the data processor of the other Party or as joint data controllers with one another with respect to Personal Information.
- (b) Each Party agrees that, to the extent it discloses Personal Information to the other Party, such disclosure shall be in accordance with Applicable Privacy and Security Laws. Each Party also agrees that no such Personal Information shall be disclosed for monetary or other valuable consideration.
- (c) The Reinsurer shall maintain a comprehensive information security program designed to protect the confidentiality, integrity and availability of Information Systems and to protect all Confidential Information from unauthorized use, alteration, access, disclosure or loss. The information security program shall, at a minimum, comply with the requirements of Applicable Privacy and Security Laws and, in particular, shall include: (i) written policies and procedures, which shall be periodically assessed and revised to address changes in risks and the effectiveness of controls; and (ii) technical, administrative, physical, organizational and operational controls that are appropriate to the information security risk, including encryption of Personal Information at rest and in transit where feasible and commensurate with the sensitivity of the Personal Information, controls to limit unauthorized access to Information Systems and Confidential Information, and the use of multi-factor authentication when accessing any Information Systems of the Ceding Company or its Affiliates from outside the Ceding Company's or its Affiliates' network.
- (d) The Reinsurer shall: (i) promptly (and without undue delay) notify the Ceding Company in writing of any reasonably suspected unauthorized or unlawful use, processing, alteration, access, disclosure, loss or unavailability of Confidential Information or Information Systems (if reasonably likely to provide unauthorized access to Confidential Information) and shall cooperate with the Ceding Company to investigate and respond to such events; and (ii) permit no third party to access or use the Confidential Information or any Information Systems of the Ceding Company except as necessary for the purposes of this Agreement or otherwise permitted hereby.
- (e) The Reinsurer shall (i) immediately notify the Ceding Company of any requests from individuals regarding their Personal Information; and (ii) be responsible for responding to any requests it receives from the Ceding Company or directly from individuals regarding their Personal Information, inquiries or complaints (including any request by a data subject to exercise their rights under Applicable Privacy and Security Laws), unless otherwise agreed between the Parties in writing. The Ceding Company shall also promptly forward to the Reinsurer any data subject rights requests that require the Reinsurer to facilitate either Party's compliance with Applicable Law.

- (f) If and where Personal Information is disclosed or transferred internationally to the Reinsurer or its Representatives, the Reinsurer shall, as reasonably requested by the Ceding Company, cooperate with the Ceding Company in concluding the most appropriate contractual framework to comply with Applicable Privacy and Security Laws, such as standard model contract clauses approved by the European Commission (or such other transfer mechanism approved by the European Commission) or AIG's International Data Processing and Transfer Agreement.
- (g) Except as otherwise specifically provided in this Agreement, nothing herein shall be constructed as granting or conferring rights by license or otherwise in Confidential Information disclosed to the receiving Party. Each Party shall destroy the Confidential Information of the other Party when no longer needed for the purposes described and permitted herein or to comply with Applicable Law or such Party's internal record retention policies.
- (h) The Parties hereby acknowledge and agree that money damages may be both incalculable and an insufficient remedy for any breach of this Article by the breaching Party or its Representatives and that any such breach may cause the other Party irreparable harm. Accordingly, each Party shall be entitled to seek equitable relief, including injunctive relief and specific performance, in the event of any breach of the provisions of this Article by the other Party or its Representatives, in addition to all other remedies available at law or in equity.

Section 10.12 <u>Assignment</u>. This Agreement shall be binding upon and inure to the benefit of the Parties and their respective successors and permitted assigns. Except as provided below in this <u>Section 10.12</u>, neither Party may assign any of its rights, duties or obligations hereunder without the prior written consent of the other Party and any attempted assignment in violation of this <u>Section 10.12</u> shall be invalid *ab initio*; <u>provided</u>, <u>however</u>, that this Agreement shall inure to the benefit and bind those who, by operation of law, become successors to the Parties, including any receiver or any successor, merged or consolidated entity.

## Section 10.13 Waivers and Amendments.

- (a) This Agreement may be amended, superseded, canceled, renewed or extended, and the terms hereof may be waived, only by an instrument in writing signed by the Parties hereto, or, in the case of a waiver, by the Party waiving compliance. Any amendment requiring the approval of any state insurance department under Applicable Law shall not be effective until so approved.
- (b) No delay on the part of any Party in exercising any right, power or privilege hereunder shall operate as a waiver thereof, nor shall any single or partial exercise thereof preclude any other or further exercise thereof or the exercise of any such right, power or privilege. No waiver of any breach of this Agreement shall be held to constitute a waiver of any other or subsequent breach.

#### Section 10.14 Service of Suit.

(a) At the request of the Ceding Company, the Reinsurer hereby agrees to submit to the jurisdiction of any court of competent jurisdiction within the United States and agrees to comply with the requirements necessary to give the court jurisdiction with respect to any and all court proceedings that the Ceding Company may initiate in connection with an arbitration, including proceedings to compel, stay or enjoin arbitration or to confirm, vacate, modify or correct an arbitration award. The Reinsurer agrees to abide by the final decision of that court or of an appellate court in the event of an appeal, and consents to any effort to enforce the final decision of that court within its home jurisdiction, including the granting of full faith and credit or comity in the Reinsurer's home jurisdiction or any other jurisdiction where the Reinsurer is subject to jurisdiction. Nothing in this Section 10.14 constitutes or should be understood to

constitute a waiver of the rights of the Reinsurer to remove such an action to a United States District Court, or to seek a transfer of such a case to another court as permitted by the Applicable Laws of the United States or of any state in the United States, or to commence an action in connection with the arbitration in any court of competent jurisdiction in the United States. It is further agreed that service of process on the Reinsurer in such suit may be made upon Corporation Service Company, 1180 Avenue of the Americas, Suite 210, New York, NY 10036, or such other entity at its New York address as is specifically designated in the applicable signing page of this Agreement, and that, in any suit instituted against the Reinsurer under this Agreement, the Reinsurer will abide by the final decision of such court or of any Appellate Court in the event of an appeal.

- (b) Corporation Service Company, 1180 Avenue of the Americas, Suite 210, New York, NY 10036, or such other designated entity, is authorized and directed to accept service of process on behalf of the Reinsurer in any such suit and/or upon the request of the Ceding Company to give a written undertaking to the Ceding Company that they will enter a general appearance on the Reinsurer's behalf in the event such a suit shall be instituted.
- (c) Further, pursuant to any statute of any state, territory or district of the United States which makes provision therefor, the Reinsurer also hereby designates the Superintendent, Commissioner or Director of Insurance or other officer specified for that purpose in the statute, or his or her successor or successors in office, as its true and lawful attorney upon whom may be served any lawful process in any action, suit or proceeding instituted by or on behalf of the Ceding Company or any beneficiary hereunder arising out of this Agreement, and hereby designates Corporation Service Company, 1180 Avenue of the Americas, Suite 210, New York, NY 10036, or such other entity as designated, as the entity to whom the said officer is authorized to mail such process or a true copy thereof.
- (d) This <u>Section 10.14</u> shall not be read to conflict with or override any obligation of the Parties hereunder to arbitrate a dispute or difference arising out of this Agreement.

# Section 10.15 OFAC Compliance.

- (a) Each of the Ceding Company and the Reinsurer represents, as to itself, that it is in compliance in all material respects with all laws, regulations, judicial and administrative orders applicable to the Covered Insurance Policies as they pertain to applicable sanction laws and regulations, and specifically those administered by the U.S. Treasury Department's Office of Foreign Assets Control, as such laws may be amended from time to time (collectively the "Sanctions Laws"). Each of the Ceding Company and the Reinsurer agrees to comply in all material respects with applicable Sanctions Laws throughout the term of this Agreement as respects the subject matter hereof. Neither Party shall be required to take any action under this Agreement that would violate said Sanctions Laws as respects itself, its parent company or its ultimate controlling entity, including making any payments in violation of the Sanctions Laws.
- (b) Should either Party discover or otherwise become aware that a transaction subject to the reinsurance hereunder has been entered into or a payment has been made in violation of applicable Sanction Laws, the Party that first becomes aware of the actual or potential violation of applicable Sanctions Laws shall notify the other Party, and the Parties shall cooperate in order to take all necessary corrective actions.
- (c) Where coverage provided by this Agreement would be in violation of applicable Sanctions Laws as respects either Party, its parent company or its ultimate controlling entity, such coverage shall be null and void. In such event, each Party shall be restored to the position it would have

occupied under this Agreement if the violation had not occurred, including the return of any payments received, unless prohibited by Applicable Law.

Section 10.16 <u>Incontestability</u>. Each Party hereby acknowledges that this Agreement, and each and every provision hereof, is and shall be enforceable according to its terms. Each Party hereby irrevocably waives any right to contest in any respect the validity or enforceability hereof. This Agreement shall not be subject to rescission, or to an award of damages, restitution, or reformation in lieu thereof, on any basis whatsoever, including intentional fraud.

[The rest of this page intentionally left blank.]

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed effective as of the Amendment Date.

#### AMERICAN GENERAL LIFE INSURANCE COMPANY

By: /s/ Michael P. Harwood

Name: Michael P. Harwood

Title: Senior Vice President, Chief Actuary and

Corporate Illustration Actuary

FORTITUDE REINSURANCE COMPANY, LTD.

By: /s/ James Bracken

Name: James Bracken Title: Chief Executive Officer

By: <u>/s/ Jeffrey S. Burman</u>

Name: Jeffrey S. Burman

Title: SVP, General Counsel & Secretary

# AMERICAN INTERNATIONAL GROUP, INC. NON-QUALIFIED RETIREMENT INCOME PLAN

(Amended and Restated effective July 31, 2020)

# TABLE OF CONTENTS

		<u>Page</u>
ARTICLE 1	DEFINITIONS	1
ARTICLE 2	PARTICIPATION	$\epsilon$
ARTICLE 3	RETIREMENT AND OTHER BENEFITS	7
ARTICLE 4	EXCESS RETIREMENT INCOME	10
ARTICLE 5	VESTING	16
ARTICLE 6	MODES OF BENEFIT PAYMENT	17
ARTICLE 7	DEATH BENEFITS	20
ARTICLE 8	LIABILITY OF THE COMPANY	23
ARTICLE 9	ADMINISTRATION OF THE PLAN	24
ARTICLE 10	AMENDMENT OR TERMINATION OF THE PLAN	30
ARTICLE 11	GENERAL PROVISIONS	31
SCHEDULE A		33
APPENDIX A	RESTORATION OF RETIREMENT INCOME PLAN FOR CERTAIN EMPLOYEES PARTICIPATING IN THE RESTATED AMERICAN GENERAL RETIREMENT PLAN	A-1
APPENDIX B	THE HARTFORD STEAM BOILER EXCESS RETIREMENT BENEFIT PLAN	B-1
APPENDIX C	20TH CENTURY INDUSTRIES SUPPLEMENTAL PENSION PLAN (RESTATEMENT NO. 1)	C-1
APPENDIX D	TREATMENT OF EMPLOYEES TRANSFERRING WITH THE SALE OF UNITED GUARANTY CORPORATION	D-1
APPENDIX E	TREATMENT OF EMPLOYEES TRANFERRING WITH THE SALE OF FORTITUDE GROUP HOLDINGS, INC	E-1

## **PREAMBLE**

The American International Group, Inc. Non-Qualified Retirement Income Plan (hereinafter referred to as the "Plan") shall become effective on April 1, 2012 and shall constitute an amendment, restatement and continuation of the "American International Group, Inc. Excess Retirement Income Plan", as amended and in effect on March 31, 2012.

The purpose of the Plan is to permit certain Employees of the Employer to receive additional retirement income benefits from the Employer when benefits cannot be paid from the American International Group, Inc. Retirement Plan due to the limitations of Sections 401(a)(17) and, prior to April 1, 2012, 415 of the Internal Revenue Code.

The Plan is intended to comply with Section 409A of the Internal Revenue Code. Effective as of the end of the business day on December 31, 2015, the Plan is frozen and no benefits shall increase thereafter, except for amounts related to Interest Credits (as defined in the American International Group, Inc. Retirement Plan) that are reflected under the American International Group, Inc. Retirement Plan or this Plan. Service will be recognized after that date only for purposes of vesting and eligibility for early retirement benefits.

#### **DEFINITIONS**

The following words and phrases as used herein shall have the following meanings, and the masculine, feminine and neuter gender shall be deemed to include the others and the singular shall include the plural, and vice versa, when appropriate, unless a different meaning is plainly required by the context:

- 1.1 "Account" means the Account as defined in the Qualified Plan for a Cash Balance Participant as defined thereunder.
- 1.2 "Affiliated Employer" means any member of the same controlled group of corporations as the Company or an Employer as determined under Section 414(b) or (c) of the Code.
- 1.3 "AG Offset" means the monthly amount payable at Normal, Early, Postponed, or Disability Retirement Date, as applicable, in the form of a single life annuity under the Restoration Income Plan for Certain Employees Participating in the Restated American General Retirement Plan which was cashed out to the Participant from the American General Corporation Supplemental Executive Retirement Plan (sometimes referred to as the "AG SERP") or a Supplemental Executive Retirement Agreement (sometimes referred to as an "AG SERA").
- 1.4 "Average Final Compensation" means the amount determined by dividing (i) the average annual Compensation of the Participant during the three consecutive years in the last ten years of his Credited Service (as defined under the Qualified Plan) affording the highest such average, or during all the years of his Credited Service if less than three years, by (ii) twelve (12). For purposes of determining Average Final Compensation for a Participant listed on Schedule A, the Freeze Period as defined in Section 4.6 shall be disregarded for purposes of determining whether years are consecutive Average Final Compensation shall not increase after December 31, 2015. Effective December 31, 2015, Average Final Compensation means the amount determined by dividing (i) the average annual Compensation of the Participant during the three consecutive years during the ten year period of his or her Credited Service (as defined in the Qualified Plan) prior to December 31, 2015, or during all the years of his Credited Service prior to December 31, 2015 if less than three years, by (ii) twelve (12).
  - 1.5 "Code" means the Internal Revenue Code of 1986, as amended from time to time.
- 1.6 "Committee" means the Compensation and Management Resources Committee of the Board of Directors of American International Group, Inc. or any successor thereto.
  - 1.7 "Company" means American International Group, Inc.
- 1.8 "Compensation" means, for amounts other than amounts determined under Section 1.1, the Participant's Compensation as determined under the Qualified Plan, excluding any sales commissions payable to an Employee for services rendered to the Company. Effective as of April 1, 2012, Compensation for purposes of determining the amount under Section 1.1 means the Participant's Compensation as determined under the Qualified Plan for purposes of

determining Pay Credits (as defined in the Qualified Plan), provided that Compensation for any Plan Year shall be limited to \$1,000,000 (one million dollars), adjusted annually in the same manner that the limitation under Section 401(a)(17) of the Code is adjusted to reflect cost-of-living increases, pursuant to rules established by the Plan Administrator in its sole discretion. Compensation for any purpose under the Plan, including for periods prior to April 1, 2012, shall not include severance payments and other amounts paid after a Participant's Separation from Service. No Compensation paid after December 31, 2015 shall be taken into account under the Plan for any purpose.

- 1.9 "Designated Beneficiary" means the beneficiary designated by the Participant pursuant to rules established by the Plan Administrator. In the event that a Participant fails to designate a beneficiary under the Plan, such Participant's Designated Beneficiary shall be deemed to be the beneficiary with respect to such Participant's Qualified Plan pre-retirement death benefit.
- 1.10 "Disability" means the Participant is, by reason of any medically determinable physical or mental impairment that can be expected to result in death or can be expected to last for a continuous period of not less than 12 months, receiving income replacement benefits for a period of not less than three months under an accident and health plan covering employees of the Company or an Employer, including the Company's short-term disability program.
- 1.11 "Early Retirement Date" means the date as of which benefits commence for a Participant eligible for a benefit under Section 3.2.
  - 1.12 "Effective Date" of this Plan means April 1, 2012. The original effective date of the Plan is July 1, 1986.
- 1.13 "Employee" means a person who is classified as an employee on the payroll records of an Employer. Individuals not classified as employees on the payroll records of an Employer for a particular period shall not be considered Employees for such period even if a court of administrative agency subsequently determines that such individuals were common law employees of the Employer during such period.
- 1.14 "Employer" means the Company and any other company as defined in Sections 2.06 and 8.01 of the American International Group, Inc. Retirement Plan.
  - 1.15 "Excess Account" means the difference between (a) and (b) as stated below:
    - (a) the Account to which the Participant would have been entitled under the Qualified Plan, if such benefit were calculated under the Qualified Plan without giving effect to the limitations imposed by the application of Code Sections 401(a)(17) and if such Account were calculated using Compensation as defined herein including, where provided for a Participant pursuant to a written agreement with the Company, compensation paid after Separation from Service;
    - (b) the Account payable to the Participant under the Qualified Plan and any predecessor thereof after the limitations imposed by the application of Code

Sections 401(a)(17) disregarding, except as provided otherwise for a Participant pursuant to a written agreement with the Company, compensation (as defined in the Qualified Plan) paid after the Participant's Separation from Service.

Effective December 31, 2015, the Excess Account is frozen and shall not increase thereafter, nor shall there be any increase in the offset amounts that are applied in determining the Excess Account, other than any increase related to Interest Credits (as defined in the Qualified Plan).

- 1.16 "Excess Normal Retirement Income" means the amount determined under Section 4.1.
- 1.17 "Excess Opening Account Balance" means the difference between (i) the Opening Account Balance (as defined in the Qualified Plan), increased by Interest Credits applicable as of the determination date, to which the Participant would have been entitled under the Qualified Plan, if such Opening Balance, increased by Interest Credits applicable as of the determination date, were calculated under the Qualified Plan without giving effect to the limitations imposed by the application of Code Sections 401(a)(17) and 415 and if such Opening Balance, increased by Interest Credits applicable as of the determination date, were calculated using Average Final Compensation as defined herein, and (ii) the Opening Balance (as defined in the Qualified Plan), increased by Interest Credits applicable as of the determination date, to which the Participant is entitled, taking into account the limitations imposed by the application of Code Sections 401(a)(17) and 415.
- 1.18 "Executive" means any person, including an officer, employed on a regular, full-time, salaried basis by an Employer.
- 1.19 "Frozen Accrued Benefit" means a Participant's accrued benefit under the Plan as of March 31, 2012, determined as provided under Section 4.1
- 1.20 "Grandfathered Accrued Benefit" means the accrued benefit that would be determined under Section 4.1, taking into account all Credited Service (as defined in the Qualified Plan), Compensation (as defined in the Qualified Plan, but excluding amounts paid after Separation from Service), and Covered Compensation until a Participant's Separation from Service or death, applying the benefit formula that applied under the Qualified Plan on March 31, 2012. Effective December 31, 2015, the Grandfathered Accrued Benefit is frozen. After that date, Credited Service, Compensation (as defined in the prior sentence), and Covered Compensation shall not increase, nor shall there be any increase in the offset amounts that are applied in determining the amount of the Grandfathered Accrued Benefit.
- 1.21 "Grandfathered Transition Benefit" means the benefit provided in Section 4.2(c) for a Participant who is a Grandfathered Transition Participant as defined in the Qualified Plan. Effective December 31, 2015, the Grandfathered Transition Benefit is frozen and shall not increase thereafter, nor shall there be any increase in the offset amounts that are applied in

determining the amount of the Grandfathered Transition Benefit, other than any increase related to Interest Credits (as defined in the Oualified Plan).

- 1.22 "Non-Grandfathered Transition Benefit" means the benefit provided in Section 4.2(b) for a Participant who is a Non-Grandfathered Transition Participant as defined in the Qualified Plan. Effective December 31, 2015, the Non-Grandfathered Transition Benefit is frozen and shall not increase thereafter, nor shall there be any increase in the offset amounts that are applied in determining the amount of the Non-Grandfathered Transition Benefit, other than any increase related to Interest Credits (as defined in the Qualified Plan).
- 1.23 "Normal Form" means a single life annuity payable for the life of the Participant and ending with the last monthly payment made prior to the Participant's death.
- 1.24 "Normal Retirement Date" means the Participant's Normal Retirement Date as determined under the terms of the Qualified Plan.
  - 1.25 "Participant" means an Employee who has become a Participant pursuant to Article 2 of the Plan.
- 1.26 "Plan" means the American International Group, Inc. Non-Qualified Retirement Income Plan, as herein set forth, and as it may hereafter be amended from time to time.
- 1.27 "Postponed Retirement Date" means the date as of which the Participant commences his Postponed Retirement Benefit after his Normal Retirement Date as determined under the terms of the Qualified Plan.
  - 1.28 "Qualified Plan" means the American International Group, Inc. Retirement Plan, as amended from time to time.
- 1.29 "Qualified Plan Pre-Retirement Survivor Annuity" means the benefit paid to a Participant's beneficiary under the Qualified Plan upon the Participant's death prior to his annuity commencement date.
- 1.30 "Qualified Plan Retirement Income" means the benefit paid to a Participant under the Qualified Plan and includes retirement income payable upon Normal Retirement, Early Retirement or Postponed Retirement, by reason of disability or to an Employee who terminates employment with a vested interest in his Qualified Plan retirement income.
  - 1.31 "Retirement Board" has the meaning provided under the Qualified Plan.
- 1.32 "Retirement Income" means the retirement benefits provided to Participants and their joint or contingent annuitants in accordance with the applicable provisions of this Plan and shall include the Excess Retirement Income payable pursuant to Article 4. Effective December 31, 2015, Retirement Income is frozen and shall not increase thereafter, nor shall there be any increase in the offset amounts that are applied in determining the amount of the Retirement Income, other than any increase related to Interest Credits (as defined in the Qualified Plan).
- 1.33 "Separation from Service" means the Participant has terminated employment (other than by death or Disability) with the Company and each Affiliated Employer, subject to the following:

- (a) For this purpose, the employment relationship is treated as continuing intact while the individual is on military leave, sick leave, or other bona fide leave of absence (such as temporary employment by the government) if the period of such leave does not exceed six (6) months or, if longer, so long as the individual's right to reemployment with the Company or an Affiliated Employer is provided either by statute or by contract. If the period of leave exceeds six (6) months and the individual's right to reemployment is not provided either by statute or by contract, the employment relationship is deemed to terminate on the first date immediately following such six-month period.
- (b) The determination of whether a Participant has terminated employment shall be determined based on the facts and circumstances in accordance with the rules set forth in Code Section 409A and the regulations thereunder.
- 1.34 "Specified Employee" means a Participant who, as of the date of the Participant's Separation from Service, is a key employee of the Company or an Employer. For purposes of this Plan, a Participant is a key employee if the Participant meets the requirements of Code Section 416(i)(1)(A)(i), (ii), or (iii) applied in accordance with the regulations thereunder and disregarding section 416(i)(5)) at any time during the 12-month period ending on the December 31st of a Plan Year. If a Participant is a key employee as of such December 31st, the Participant is treated as a key employee for purposes of this Plan for the entire 12-month period beginning on the next following April 1st.
- 1.35 "Surviving Spouse" means a spouse to whom the Participant is lawfully married on the date of the Participant's death, for purposes of determining the individual entitled to a benefit under Article 7 with respect to a death occurring prior to April 1, 2012.
- 1.36 "Years of Service or Fraction Thereof" means a continuous 12-month period or fraction thereof for each full day of active employment commencing on the Participant's date of hire or on the anniversary thereof. After December 31, 2015, additional Years of Service or Fraction Thereof are taken into account only for purposes of determining a Participant's Early Retirement Date (if any) and to determine the applicable reduction factors for a benefit commencing prior to Normal Retirement Date.

#### **PARTICIPATION**

Effective as of April 1, 2012, Employees who are members of the Qualified Plan and whose benefits under the Qualified Plan are limited by reason of the application of the limitations imposed by Section 401(a)(17) of the Code shall become Participants in this Plan. Prior to April 1, 2012, Employees who are members of the Qualified Plan and whose benefits under the Qualified Plan are limited by reason of the application of the limitations imposed by Section 401(a)(17) of the Code or Section 415 of the Code shall become Participants in this Plan. A Participant who, prior to April 1, 2012, became a Participant in the Plan solely by reason of the application of the limitations imposed by Section 415 of the Code and who, on and after April 1, 2012, no longer meets the eligibility requirements of the Plan, shall not accrue a benefit under the Plan on and after April 1, 2012 until such time (if ever) that he again meets the eligibility requirements under the Plan.

Unless otherwise specified in an applicable stock or asset purchase or sales agreement between the Company and another entity, the accruals for any Participant who is an Employee or former Employee of an entity divested by or sold by the Company or any of its subsidiaries shall cease, and such individual shall not accrue additional benefits, or additional service for determining eligibility for any normal or early retirement benefit under Article 4, thereafter, unless he shall later become eligible upon rehire to participate in the Plan.

For clarity, effective April 1, 2012, an individual employed by VALIC as a Field Sales Employee, Regional Manager (including Assistant Regional Manager, Associate Regional Manager, District Manager, Branch Manager, and Unit Manager) or Client Services Specialist became eligible to participate in the Qualified Plan and therefore became eligible to participate in the Plan, subject to the additional participation requirements of this Article 2 and the Plan.

No individual shall become a Participant after December 31, 2015.

#### **RETIREMENT AND OTHER BENEFITS**

- 3.1 Normal Retirement, Postponed Retirement and Disability Retirement. A Participant in the Plan who has a Separation from Service on his Normal or Postponed Retirement Date shall be entitled to receive the Excess Normal or Postponed Retirement Income, as applicable, as described in Article 4. If a Participant incurs a Disability, the Participant shall be entitled to receive the Excess Disability Retirement Income described in Section 4.5.
- Early Retirement. For a Separation from Service occurring on or after April 1, 2012, if a Participant has a Separation from Service prior to Normal Retirement (other than by death or by incurring a Disability) on or after age 60 and with 5 Years of Service or Fraction Thereof or on or after age 55 with 10 or more Years of Service or Fraction Thereof (in each case referred to as "Early Retirement"), an Excess Retirement Income will be payable in accordance with Section 4.3. For a Separation from Service occurring prior to April 1, 2012, (i) if a Participant has a Separation from Service prior to Normal Retirement (other than by death or by incurring a Disability) on or after age 60 and with 5 Years of Service or Fraction Thereof, an Excess Early Retirement Income will be payable in accordance with Section 4.3, and (ii) if a Participant has a Separation from Service prior to Normal Retirement (other than by death or incurring a Disability), on or after age 55 with 10 or more years of Credited Service (as defined in the Qualified Plan), an Excess Retirement Income will be payable in accordance with Section 4.3 unless, in its sole discretion, the Committee determines that a benefit shall not be payable to the Participant. In determining the number of years of Credited Service (as defined in the Qualified Plan) and the number of Years of Service or Fraction Thereof for a Participant listed in Schedule A, for purposes of this Section 3.2, the number of years of Credited Service (as defined in the Qualified Plan) and the number of Years of Service or Fraction Thereof occurring during the Freeze Period as defined in Section 4.6 shall be included. With respect to a Separation from Service occurring on or after July 14, 2015, in determining the number of Years of Service or Fraction Thereof for a Participant, who is not covered by the American International Group, Inc. 2012 Executive Severance Plan (the "ESP"), solely for purposes of this Section 3.2 and Section 5, the period of time, if any, during which a Participant is to receive severance in the form of salary continuation (not to exceed one year) shall be included. With respect to Participants who are covered under the ESP, solely for purposes of this Section 3.2 and Section 5, Years of Service or Fraction Thereof shall include the period of time of that the ESP specifies shall be included.
- 3.3 Death. If such a Participant dies prior to the commencement of benefits such that a death benefit is payable under the terms of the Qualified Plan, a death benefit shall be payable in accordance with Section 7.1; provided, however, that, except as hereinafter provided, no death benefit is payable if the Participant dies after termination of employment prior to his Early, Normal, Postponed or Disability Retirement Date. Notwithstanding the foregoing, in the case of an individual who (i) is a Participant in the Plan by reason of the merger of The Hartford Steam Boiler Excess Retirement Benefit Plan (the "HSB Excess Plan"), the Restoration of Retirement Income Plan for Certain Employees Participating in the Restated American General Retirement

Plan (the "AG Restoration Plan") or the 20th Century Industries Supplemental Pension Plan (the "20th Century Supplemental Plan") into this Plan, (ii) terminates employment with a vested interest in his or her accrued benefit under the HSB Excess Plan, the AG Restoration Plan or the 20th Century Supplemental Plan, as applicable, prior to eligibility for Early, Normal, Postponed or Disability Retirement under this Plan, and (iii) dies prior to the commencement of Excess Retirement Income, a death benefit shall be payable to the Participant's surviving spouse to the extent provided in the HSB Excess Plan as set forth in Appendix B, the AG Restoration Plan as set forth in Appendix A or the 20th Century Supplemental Plan as set forth in Appendix C, to the extent applicable to a Participant, with such benefit to commence within 90 days of the later of the date the Participant would have attained age 55 or the Participant's date of death.

3.4 Merger of the AG Restoration Plan. Effective as of July 1, 2005, the AG Restoration Plan was merged into this Plan. Any benefit a Participant had accrued as of the date of such merger under the AG Restoration Plan shall be payable in accordance with the terms of the Plan as set forth herein.

The AG Restoration Plan is attached as Appendix A to the Plan. Appendix A is only operational to the extent referenced in the Plan (exclusive of Appendix A) or incorporated by reference in the Plan (exclusive of Appendix A).

Notwithstanding the foregoing or Article 5, a Participant shall be vested in his benefit accrued under the AG Restoration Plan to the extent provided in the AG Restoration Plan as set forth in Appendix A.

3.5 Merger of the HSB Excess Plan. Effective as of January 1, 2005, the HSB Excess Plan was merged into this Plan. Any benefit a Participant had accrued as of the date of such merger under the HSB Excess Plan shall be payable in accordance with the terms of the Plan as set forth herein.

The HSB Excess Plan is attached as Appendix B to the Plan. Appendix B is only operational to the extent referenced in the Plan (exclusive of Appendix B) or incorporated by reference in the Plan (exclusive of Appendix B).

Notwithstanding the foregoing or Article 5, a Participant shall be vested in his benefit accrued under the HSB Excess Plan to the extent provided in the HSB Excess Plan as set forth in Appendix B.

3.6 Merger of the 20th Century Supplemental Plan. Effective as of January 1, 2008, the 20th Century Supplemental Plan was merged into this Plan. Any benefit a Participant had accrued as of the date of such merger under the 20th Century Supplemental Plan shall be payable in accordance with the terms of the Plan as set forth herein.

The 20th Century Supplemental Plan is attached as Appendix C to the Plan. Appendix C is only operational to the extent referenced in the Plan (exclusive of Appendix C) or incorporated by reference in the Plan (exclusive of Appendix C).

Notwithstanding the foregoing or Article 5, a Participant shall be vested in his benefit accrued under the 20th Century Supplemental Plan to the extent provided in the 20th Century Supplemental Plan as set forth in Appendix C.

3.7 Frozen Accrued Benefits for Certain Employees employed by ALICO Holdings LLC and its subsidiaries ("ALICO"). The accrued benefit (including eligibility for any early retirement subsidy) of each Participant who is an employee of ALICO as of November 1, 2010, the date the transactions described in the Stock Purchase Agreement entered into among the Company, ALICO Holdings LLC and MetLife, Inc. dated as of March 7, 2010 closed (the "Closing Date"), other than a Participant who is absent from work on such date due to a long-term disability or an unpaid medical leave of absence or leave due to a workplace injury covered by a workers' compensation policy or program incurred more than six months prior to the sale ("ALICO Employee"), shall be frozen as of the Closing Date. The liability for the frozen accrued benefit of each ALICO Employee shall be transferred to a similar nonqualified deferred compensation plan maintained by MetLife, Inc. or one of its subsidiaries, effective as of the Closing Date.

#### **EXCESS RETIREMENT INCOME**

- 4.1 For a Participant who incurs a Separation from Service prior to April 1, 2012, subject to Section 6.3, the Excess Normal Retirement Income payable to an eligible Participant in the Normal Form shall, commencing as of his Normal Retirement Date, be equal to the difference between (a) and (b) as stated below:
- (a) the monthly amount of the Qualified Plan Retirement Income payable upon his Normal Retirement Date to which the Participant would have been entitled under the Qualified Plan, if such benefit were calculated under the Qualified Plan without giving effect to the limitations imposed by the application of Code Sections 401(a)(17) and 415 and if such Qualified Plan Retirement Income were calculated using Average Final Compensation as defined herein;
- (b) the sum of (i) the monthly amount of Qualified Plan Retirement Income payable upon his Normal Retirement Date to the Participant under the Qualified Plan and any predecessor thereof after the limitations imposed by the application of Code Sections 401(a)(17) and 415 (whether or not such benefits are actually paid at such date) and (ii) the AG Offset, if any.
- 4.2 Effective April 1, 2012, subject to Section 6.3, the Excess Normal Retirement Income payable to an eligible Participant in the form provided under Article 6, shall, commencing as of his Normal Retirement Date, be equal to the amount determined in (a), (b), or (c) below, as applicable. Effective December 31, 2015, the Plan is frozen; consequently, such amount shall not increase after December 31, 2015, nor shall there be any increase in the offset amounts that are applied in determining such amount, other than any increase related to Interest Credits (as defined in the Qualified Plan).
- (a) The Excess Normal Retirement Income payable to an eligible Participant (other than a Participant eligible for a Non-Grandfathered Transition Benefit or a Grandfathered Transition Benefit) shall be equal to the Participant's Excess Account.
- (b) The Excess Normal Retirement Income payable to a Participant eligible for a Non-Grandfathered Transition Benefit shall be equal to the greater of (A) or (B), where:
  - (A) equals the Excess Account, reduced by the AG Offset, if any, and
  - (B) the sum of the Excess Account, disregarding the Excess Opening Balance, and the Frozen Accrued Benefit.
- (c) The Excess Normal Retirement Income payable to a Participant eligible for a Grandfathered Transition Benefit shall be equal to the greatest of (A), (B), or (C), where:

- (A) equals the Excess Account, reduced by the AG Offset, if any, and
- (B) equals the sum of the Excess Account, disregarding the Excess Opening Balance, and the Frozen Accrued Benefit, and
  - (C) equals the Grandfathered Accrued Benefit.
- 4.3 A Participant who is eligible for Early Retirement under Section 3.2 shall be entitled to the benefit determined in this Section 4.3. Effective December 31, 2015, the Plan is frozen; consequently, such benefit shall not increase after December 31, 2015, nor shall there be any increase in the offset amounts that are applied in determining such benefit, other than any increase related to Interest Credits (as defined in the Qualified Plan).
- (a) For a Separation from Service prior to April 1, 2012, subject to Section 6.3, if a Participant who is eligible for Early Retirement under Section 3.2 incurs a Separation from Service prior to Normal Retirement Date (other than by death or Disability), an amount shall be payable under this Plan commencing as of such Early Retirement Date (the "Excess Early Retirement Income"). Such Excess Early Retirement Income payable in the Normal Form shall be equal to the difference between (i) and (ii) as stated below:
  - (i) the monthly amount of the Qualified Plan Retirement Income payable upon his Early Retirement Date to which the Participant would have been entitled under the Qualified Plan, if such benefit were calculated under the Qualified Plan without giving effect to the limitations imposed by the application of Code Sections 401(a)(17) and 415 and if such Qualified Plan Retirement Income were calculated using Average Final Compensation as defined herein;
  - (ii) the sum of (A) the monthly amount of Qualified Plan Retirement Income payable upon his Early Retirement Date to the Participant under the Qualified Plan and any predecessor thereof after the limitations imposed by the application of Code Sections 401(a)(17) and 415 (whether or not such benefits are actually paid at such date) and (B) the AG Offset.

If the Participant is not eligible for Early Retirement under the Qualified Plan, the amounts computed under (i) and (ii) shall be the amounts that would be payable at Normal Retirement Date under those sections, but reduced by 6-2/3% for each year (and a fraction thereof for each full month) that retirement precedes age 65.

- (b) Effective April 1, 2012, the Excess Early Retirement Income payable to an eligible Participant (other than a Participant Eligible for a Non-Grandfathered Transition Benefit or a Grandfathered Transition Benefit) in the form provided under Article 6 shall be equal to the Excess Account.
- (c) Effective April 1, 2012, the Excess Early Retirement Income payable to a Participant eligible for a Non-Grandfathered Transition Benefit shall be equal to the greater of (A) or (B), where:

- (A) equals the Excess Account reduced by the AG Offset, if any, and
- (B) equals the sum of the Excess Account, disregarding the Excess Opening Balance, and the Frozen Accrued Benefit.
- (d) Effective April 1, 2012, the Excess Early Retirement Income payable to a Participant eligible for a Grandfathered Transition Benefit shall be equal to the greatest of (A), (B), or (C), where:
  - (A) equals the Excess Account, reduced by the AG Offset, if any, and
  - (B) equals the sum of the Excess Account, disregarding the Excess Opening Balance, and the Frozen Accrued Benefit, and
    - (C) equals the Grandfathered Accrued Benefit.
- (e) The Frozen Accrued Benefit and the Grandfathered Accrued Benefit shall be reduced to reflect early commencement by applying the early retirement factors set forth in the Qualified Plan.
- (f) If the Participant is not eligible for Early Retirement under the Qualified Plan, the Frozen Accrued Benefit and the Grandfathered Accrued Benefit shall be the amounts that would be payable at Normal Retirement Date, but reduced by 6-2/3% for each of the first 5 years (and a fraction thereof for each full month) that retirement precedes age 65 and 3-1/3% for each year (and a fraction thereof for each full month) that retirement precedes age 60.
- (g) For a Participant listed on Schedule A whose benefit is determined under Section 4.6(a), for purposes of determining what reduction factors apply under this Section 4.3, the number of years of Credited Service (as defined in the Qualified Plan) occurring during the Freeze Period shall be disregarded.
- 4.4 A Participant who is eligible for a benefit commencing on his Postponed Retirement Date under Section 3.1 shall be entitled to the benefit determined in this Section 4.4. Effective December 31, 2015, the Plan is frozen; consequently, such benefit shall not increase after December 31, 2015, nor shall there be any increase in the offset amounts that are applied in determining such benefit, other than any increase related to Interest Credits (as defined in the Qualified Plan).
- (a) For a Participant who incurs a Separation from Service prior to April 1, 2012, subject to Section 6.3, the amount payable to an eligible Participant in the Normal Form, commencing as of his Postponed Retirement Date (the "Excess Postponed Retirement Income"), shall be equal to the difference between (i) and (ii) as stated below:
  - (i) the monthly amount of the Qualified Plan Retirement Income payable upon his Postponed Retirement Date to which the Participant would have been entitled under the Qualified Plan, if such benefit were calculated under the Qualified Plan

without giving effect to the limitations imposed by the application of Code Sections 401(a)(17) and 415 and if such Qualified Plan Retirement Income were calculated using Average Final Compensation as defined herein;

- (ii) the sum of (A) the monthly amount of Qualified Plan Retirement Income payable upon his Postponed Retirement Date to the Participant under the Qualified Plan and any predecessor thereof after the limitations imposed by the application of Code Sections 401(a)(17) and 415 (whether or not such benefits are actually paid at such date) and (B) the AG Offset.
- (b) Effective April 1, 2012, the Excess Postponed Retirement Income payable to an eligible Participant (other than a Participant eligible for a Non-Grandfathered Transition Benefit or a Grandfathered Transition Benefit) in the form provided under Article 6 shall be equal to the Excess Account, subject to Section 4.4(f).
- (c) Effective April 1, 2012, the Excess Postponed Retirement Income payable to a Participant eligible for a Non-Grandfathered Transition Benefit shall be equal to the greater of (A) or (B), subject to Section 4.4(f), where:
  - (A) equals the Excess Account reduced by the AG Offset, and
  - (B) equals the sum of the Excess Account, disregarding the Excess Opening Balance, and the Frozen Accrued Benefit.
- (d) Effective April 1, 2012, the Excess Postponed Retirement Income payable to a Participant eligible for a Grandfathered Transition Benefit shall be equal to the greatest of (A), (B), or (C), subject to Section 4.4(f), where:
  - (A) equals the Excess Account reduced by the AG Offset, and
  - (B) equals the sum of the Excess Account, disregarding the Excess Opening Balance, and the Frozen Accrued Benefit, and
    - (C) equals the Grandfathered Accrued Benefit.
- (e) For clarity, if the late retirement factors set forth in the Qualified Plan apply in determining the monthly amount of the Qualified Plan Retirement Income payable upon a Participant's Postponed Retirement referred to in Sections 4.4(a)(i) and (ii), 4.4(c)(B), and 4.4(d)(B) and (C), such late retirement factors shall apply in determining the amount of the Excess Postponed Retirement Income payable hereunder for a Participant listed on Schedule A whose benefit is determined under Section 4.6(a) or 4.6(b).
- (f) The Excess Accounts for purposes of determining the amounts in Sections 4.4(b), 4.4(c), and 4.4(d) shall be increased by the excess (if any) of (i) the Excess Account at Normal Retirement Date increased by the late retirement factors set forth in the Qualified Plan in Section 2.14(b)(iii) over (ii) the Excess Account at the Postponed Retirement Date. The Grandfathered Accrued Benefit and the Frozen Accrued Benefit shall be increased after Normal

Retirement Date by applying the late retirement factors set forth in Appendix C of the Qualified Plan.

- 4.5 A Participant who is eligible for Disability Retirement under Section 3.1 shall be entitled to the benefit determined in this Section 4.5. Effective December 31, 2015, the Retirement Income for a Participant who is eligible for Disability Retirement shall not increase after December 31, 2015, nor shall there be any increase in the offset amounts that are applied in determining the amount of the Disability Retirement benefit, except for amounts related to Interest Credits (as defined in the Qualified Plan). For clarity, a Participant who incurs a Disability, regardless of the date of Disability, shall cease receiving further accruals as of December 31, 2015, and any Participant who incurs a Disability after that date shall be entitled only to his frozen accrued benefit as of December 31, 2015 (increased, if applicable, by any amount attributable to Interest Credits, as defined in the Qualified Plan).
- (a) For a Participant who is determined to have incurred a Disability prior to April 1, 2012 and prior to his Normal Retirement Date (including a Participant who is determined to have incurred a Disability prior to his Early Retirement Date), subject to Section 6.3, an amount shall be payable in accordance with the terms of this Plan on such Participant's Normal Retirement Date (the "Excess Disability Retirement Income"). The Excess Disability Retirement Income payable in the Normal Form shall be equal to the difference between (i) and (ii) as stated below:
  - (i) the monthly amount of the Qualified Plan Retirement Income payable by reason of disability to which the Participant would have been entitled under the Qualified Plan, if such benefit were calculated under the Qualified Plan without giving effect to the limitations imposed by the application of Code Sections 401(a)(17) and 415 and if such Qualified Plan Retirement Income were calculated using Average Final Compensation as defined herein;
  - (ii) the sum of (X) the monthly amount of Qualified Plan Retirement Income payable by reason of disability to the Participant under the Qualified Plan and any predecessor thereof as of such Participant's Normal Retirement Date after the limitations imposed by the application of Code Sections 401(a)(17) and 415 (whether or not such benefits are actually paid at such date) and (Y) the AG Offset.
- (b) The Excess Disability Retirement Income payable to an eligible Participant incurring a Disability on or after April 1, 2012 (other than a Participant Eligible for a Non-Grandfathered Transition Benefit or a Grandfathered Transition Benefit) shall be equal to the Excess Account.
- (c) The Excess Disability Retirement Income payable to a Participant incurring a Disability on or after April 1, 2012 eligible for a Non-Grandfathered Transition Benefit shall be equal to the greater of (A) or (B), where:
  - (A) equals the Excess Account reduced by the AG Offset, and
  - (B) equals the sum of the Excess Account, disregarding the Excess Opening Balance and the Frozen Accrued Benefit.

- (d) The Excess Disability Retirement Income payable to a Participant incurring a Disability on or after April 1, 2012 eligible for a Grandfathered Transition Benefit shall be equal to the greatest of (A), (B), or (C), where:
  - (A) equals the Excess Account reduced by the AG Offset, and
  - (B) equals the sum of the Excess Account, disregarding the Excess Opening Balance, and the Frozen Accrued Benefit, and
    - (C) equals the Grandfathered Accrued Benefit.
  - 4.6 Restriction on Benefit Accruals for Certain Participants.
- (a) Notwithstanding anything in the Plan to the contrary, pursuant to rules established by the U.S. Treasury Department's special pay master ("Special Pay Master"), the benefit accruals of Participants listed in Schedule A shall freeze effective as of the date provided therein, and no benefit shall accrue under the Plan with respect to such Participants during the period set forth in Schedule A ("Freeze Period") as may be amended from time to time pursuant to rules established by the Special Pay Master. For purposes of determining the amounts described under Sections 4.1(a), 4.3(a), 4.4(a), and 4.5(a) for a Participant listed in Schedule A, the Freeze Period shall be disregarded in determining Credited Service as defined in the Qualified Plan and Average Final Compensation as defined herein. For purposes of determining the amounts described under Sections 4.1(b), 4.3(b), 4.4(b), and 4.5(b) for a Participant listed in Schedule A, the Freeze Period shall be disregarded in determining Credited Service and Average Final Compensation, each as defined in the Qualified Plan.
- (b) Notwithstanding the foregoing paragraph, the benefit payable to a Participant listed on Schedule A shall be the lesser of the amount determined under Section 4.6(a) or the amount determined without regard to Section 4.6(a).
- 4.7 Actuarial equivalence. For purposes of determining the benefit payable under Sections 4.2(b) and (c), 4.3(c) and (d), 4.4(c) and (d), and 4.5(c) and (d), amounts payable as an annuity shall be converted to a lump-sum applying the factors that apply under the Qualified Plan for such purpose with respect to the Qualified Plan benefit.

#### **VESTING**

A Participant shall have a nonforfeitable right to Excess Retirement Income under this Plan at such time that he attains his Normal Retirement Date. In addition, a Participant shall have a nonforfeitable right to Excess Retirement Income if he is eligible for Early Retirement pursuant to Section 3.2. Credited Service (as defined in the Qualified Plan), Years of Service or Fraction Thereof, and participation occurring during the Freeze Period as defined in Section 4.6 for a Participant listed on Schedule A shall be included in determining whether a Participant is vested, pursuant to this Article 5. Years of Service or Fraction Thereof occurring after December 31, 2015 shall also be included for determining whether a Participant is vested pursuant to this Article 5. Years of Service or Fraction Thereof with respect to the period of time, if any, during which a Participant who is not covered by the ESP is to receive severance in the form of salary continuation or during which the ESP specifies a Participant who is covered by the ESP must receive credit under this Article 5 shall be included in determining whether a Participant is vested pursuant to this Article 5.

A Participant who terminates employment prior to attaining his Early or Normal Retirement Date, other than by reason of Disability (as provided for in Section 4.5), shall have no rights or claims to Retirement Income under this Plan as of his date of termination. In the case of death, a Participant's Designated Beneficiary may have a claim for benefits in accordance with Article 3 and Article 7.

#### **MODES OF BENEFIT PAYMENT**

- 6.1 Except as provided in Section 6.2, any Excess Retirement Income payable under this Plan accrued prior to April 1, 2012 shall be paid in the Normal Form, and any Excess Retirement Income payable under the Plan accrued on and after April 1, 2012 shall be paid in a lump sum. If a Participant dies prior to the commencement of benefits under the Plan, no benefits will be payable under the Plan except as specified in Article 7.
- 6.2 Only with respect to amounts accrued prior to April 1, 2012, in lieu of the Normal Form, a Participant may elect payment in an optional form of payment to the extent provided herein. The optional forms of benefits under the Plan shall include any of the annuity optional forms of benefits available under the Qualified Plan except for the Social Security Adjustment Option. Optional forms of benefit shall be actuarially equivalent to the Normal Form of benefit determined in accordance with the actuarial equivalent factors in effect under the Qualified Plan as of the date payment is to be made.

A Participant may elect an optional form of payment on a form provided by the Committee for such purpose. A Participant who has elected an annuity form of payment (or for whom the Normal Form of payment is in effect) may, at any time prior to Separation from Service or, in the case of Disability, prior to Normal Retirement Date, elect another form of annuity payment available under the Qualified Plan provided that such other form of payment is actuarially equivalent based on the actuarial equivalent factors in effect under the Qualified Plan as of the date payment is to be made. In the absence of any such an election, payment shall be made in the Normal Form.

- 6.3 Except as hereinafter provided or as provided in Section 6.4, payment of Excess Retirement Income under this Plan shall commence (or, for amounts accrued on and after April 1, 2012, shall be paid) within 90 days after the Participant incurs a Separation from Service with the Employer and each Affiliated Employer by reason of Normal, Early or Postponed Retirement. If the Participant terminates employment by reason of Disability Retirement, payment of Excess Retirement Income shall commence at the Participant's Normal Retirement Date. Provided further that if the Participant is a Specified Employee when such Participant incurs a Separation from Service, such Participant's Excess Retirement Income (except in the case of Disability Retirement) shall commence to be paid six months after the Participant separates from service. To the extent that monthly payments are delayed by reason of the foregoing six-month delay, such delayed monthly payments shall be paid to the Participant in a lump sum amount when his Excess Retirement Income commences adjusted with interest at an annual rate of 5%. To the extent that a lump sum payment is delayed by reason of the foregoing six month delay, such delayed payment shall be adjusted with interest at an annual rate of 5%.
- 6.4 Special Commencement Date Rules for Certain Participants. This Section 6.4 provides special rules for determining the commencement date of Excess Retirement Income benefits for certain participants, as follows:

- (a) Except as described in (b), (c) or (d) below, in the case of a Participant who terminated employment with a vested right to Excess Retirement Income prior to January 1, 2008 (other than by reason of Disability Retirement) and who has not commenced receiving such Excess Retirement Income benefit by January 1, 2009, such Participant shall commence his or her Excess Retirement Income as of March 1, 2009.
- (b) In the case of an individual who (i) is a Participant in the Plan by reason of the merger of the HSB Excess Plan into this Plan; (ii) has a vested interest in his or her accrued benefit under the HSB Excess Plan and (iii) terminates employment prior to eligibility for Early, Normal, Postponed or Disability Retirement under this Plan, such Participant shall commence payment of such HSB Excess Retirement Plan benefit within 90 days after the attainment of age 60 if such Participant terminated employment prior to age 55 or within 90 days after Separation from Service (but not earlier than six months after Separation from Service if the Participant is a Specified Employee) if such Participant terminates employment at or after age 55. To the extent that monthly payments are delayed by reason of the foregoing six-month delay, such delayed monthly payments shall be paid to the Participant in a lump sum amount when his Excess Retirement Income commences adjusted with interest at an annual rate of 5%.

If a Participant is described in (i) or (ii) above, but has, however, terminated employment after qualifying for Early, Normal, Postponed or Disability Retirement, such Participant's Excess Retirement Income shall be paid as specified in Section 6.3, subject to Section 6.4(e).

(c) In the case of an individual who (i) is a Participant in the Plan by reason of the merger of the AG Restoration Plan into this Plan; (ii) has a vested interest in his or her accrued benefit under the AG Restoration Plan and (iii) terminates employment prior to eligibility for Early, Normal, Postponed or Disability Retirement under this Plan, such Participant shall commence payment of such AG Restoration Plan benefit within 90 days after the attainment of age 55 if such Participant had earned 10 or more Years of Credited Service or within 90 days after the attainment of age 60 if such Participant had earned less than 10 Years of Credited Service (but not earlier than six months after Separation from Service if the Participant is a Specified Employee). To the extent that monthly payments are delayed by reason of the foregoing six-month delay, such delayed monthly payments shall be paid to the Participant in a lump sum amount when his Excess Retirement Income commences adjusted with interest at an annual rate of 5%.

If a Participant is described in (i) or (ii) above, but has, however, terminated employment after qualifying for Early, Normal, Postponed or Disability Retirement, such Participant's Excess Retirement Income shall be paid as specified in Section 6.3, subject to Section 6.4(e).

(d) In the case of an individual who (i) is a Participant in the Plan by reason of the merger of the 20th Century Supplemental Plan into this Plan; (ii) has a vested interest in his or her accrued benefit under the 20th Century Supplemental Plan and (iii) terminates employment prior to eligibility for Early, Normal, Postponed or Disability Retirement under this Plan, such Participant shall commence payment of such 20th Century Supplemental Plan benefit within 90 days of the attainment of age 55 if such Participant had earned 10 or more Years of

Credited Service or within 90 days of the attainment of age 60 if such Participant had earned less than 10 Years of Credited Service (but not earlier than six months after Separation from Service if the Participant is a Specified Employee). To the extent that monthly payments are delayed by reason of the foregoing six-month delay, such delayed monthly payments shall be paid to the Participant in a lump sum amount when his Excess Retirement Income commences adjusted with interest at an annual rate of 5%.

If a Participant is described in (i) or (ii) above, but has, however, terminated employment after qualifying for Early, Normal, Postponed or Disability Retirement, such Participant's Excess Retirement Income shall be paid as specified in Section 6.3, subject to Section 6.4(e).

(e) Notwithstanding any other provision to the contrary, this Amendment shall not have the effect of accelerating payment of a benefit into the 2008 calendar year which, in the absence of this Amendment, would be paid after December 31, 2008. Any benefit which would be paid in 2008 (or earlier) as the result of this Amendment shall be paid instead as of March 1, 2009. This Amendment shall not have the effect of deferring payment of a benefit beyond 2008 if, in the absence of this Amendment, such benefit would be paid in 2008.

#### **DEATH BENEFITS**

- 7.1 Effective December 31, 2015, the Plan is frozen; subsequently, the death benefits described in this Article 7 shall not increase after December 31, 2015, nor shall there be any increase in the offset amounts that are applied in determining the amount of the death benefits, other than any increase related to Interest Credits (as defined in the Qualified Plan). Upon the death of (i) a Participant who has not terminated from employment prior to his Normal, Early, or Postponed Retirement Date, or (ii) a Participant who terminates employment on a Normal, Early, or Postponed Retirement Date and dies prior to the date benefits commence under the Plan, if a Qualified Plan Pre-Retirement Survivor Annuity is payable under the Qualified Plan to the Surviving Spouse or, for deaths occurring on or after April 1, 2012, to the Participant's beneficiary under the Qualified Plan, an amount (the "Excess Pre-Retirement Survivor Annuity") shall be payable to the Surviving Spouse or, for deaths occurring on or after April 1, 2012, the Designated Beneficiary under this Plan.
- (a) For deaths occurring prior to April 1, 2012, the monthly amount of the Excess Pre-Retirement Survivor Annuity payable to a Surviving Spouse shall be equal to (i) less (ii) less (iii) as stated below:
  - (i) the monthly amount of the Qualified Plan Pre-Retirement Survivor Annuity to which the Surviving Spouse would have been entitled under the Qualified Plan and any predecessor thereof as of the date of death or, if later, as of the first day of the calendar month coincident with or next following the date the Participant would have attained age 55, if such benefit were calculated under the Qualified Plan without giving effect to the limitations imposed by the application of Code Sections 401(a)(17) and 415 and if such Qualified Plan Pre-Retirement Survivor Annuity were calculated using Average Final Compensation as defined herein; less
  - (ii) the monthly amount of the Qualified Plan Pre-Retirement Survivor Annuity payable to the Surviving Spouse under the Qualified Plan and any predecessor thereof as of the date of death, or, if later, as of the first day of the calendar month coincident with or next following the date the Participant would have attained age 55 after the limitations imposed by the application of Code Sections 401(a)(17) and 415 (whether or not such benefits are actually paid as of such date); less
    - (iii) the AG Offset, if any.

For purposes of (ii) and (iii) above, if the Participant is not eligible for Early Retirement under the Qualified Plan, the amounts computed under (ii) and (iii) shall be the amounts that would be payable at Normal Retirement Date under those sections, but reduced by 6-2/3% for each of the first 5 years (and a fraction thereof for each full month) that payment precedes age 65 and 3-1/3% for each year (and a fraction thereof for each full month) that payment precedes age 60.

For a Participant listed on Schedule A whose benefit is determined under Section 7.4(a), for purposes of determining what reduction factors apply for purposes of this Section 7.1, the

number of years of Credited Service (as defined in the Qualified Plan) occurring during the Freeze Period shall be disregarded.

- (b) For a death occurring on or after April 1, 2012, an Excess Pre-Retirement Survivor Annuity shall be payable to an eligible Participant's Designated Beneficiary.
  - (i) For the Designated Beneficiary of an eligible Participant (other than a Participant eligible for a Non-Grandfathered Transition Benefit or a Grandfathered Transition Benefit), the amount of the Excess Pre-Retirement Survivor Annuity shall be equal to the Excess Account.
  - (ii) For the Designated Beneficiary of an eligible Participant who is eligible for a Non-Grandfathered Transition Benefit, the amount of the Excess Pre-Retirement Survivor Annuity shall be equal to the Excess Account, reduced by the AG Offset.
  - (iii) For the Designated Beneficiary of an eligible Participant who is eligible for a Grandfathered Transition Benefit, the amount of the Excess Pre-Retirement Survivor Annuity shall be equal to the greater of (X) the Excess Account, reduced by the AG Offset, or (Y) the Grandfathered Accrued Benefit reduced to reflect early commencement, if applicable, by applying the early retirement factors set forth in the Qualified Plan, reduced by the AG Offset. If the participant is not eligible for Early Retirement under the Qualified Plan, the Grandfathered Accrued Benefit shall be the amounts that would be payable at Normal Retirement Date, but reduced by 6-2/3% for each of the first 5 years (and a fraction thereof for each full month) that payment preceded age 65 and 3-1/3% for each year (and a fraction thereof for each full month) that payment preceded age 60. For a Participant listed on Schedule A whose benefit is determined under Section 7.4(a), for purposes of determining what reduction factors apply for purposes of this Section 7.1, the number of years of Credited Service (as defined in the Qualified Plan) occurring during the Freeze Period shall be disregarded.
- (c) Actuarial equivalence. For purposes of determining the benefit payable under Section 7.1(b)(iii), amounts payable as an annuity shall be converted to a lump-sum applying the factors that apply under the Qualified Plan for such purpose with respect to the Qualified Plan benefit at the time such benefit commences.
- 7.2 For a death occurring prior to April 1, 2012, any Excess Pre-Retirement Survivor Annuity shall be payable over the lifetime of the Surviving Spouse in monthly installments commencing after the Participant's date of death or, if later, within 90 days after the date the Participant would have attained age 55 and ceasing with the last monthly payment made prior to the Surviving Spouse's death. For a Participant other than a Participant eligible for a Non-Grandfathered Transition Benefit or a Grandfathered Transition Benefit, for a death occurring on and after April 1, 2012, any Excess Pre-Retirement Survivor Annuity shall be payable in a single lump sum to the Designated Beneficiary within 90 days after the death of the Participant. For a Participant eligible for a Non-Grandfathered Transition Benefit, for a death occurring on or after April 1, 2012, (i) the Excess Opening Account Balance shall be payable over the lifetime of the Designated Beneficiary in monthly installments commencing after the Participant's date of death

or, if later, within 90 days after the date the Participant would have attained age 55 and ceasing with the last monthly payment made prior to the Designated Beneficiary's death, and (ii) benefits accrued on or after April 1, 2012 shall be payable in a single lump sum to the Designated Beneficiary within 90 days after the death of the Participant. For a Participant eligible for a Grandfathered Transition Benefit, for a death occurring on or after April 1, 2012, (i) the Frozen Accrued Benefit shall be payable over the lifetime of the Designated Beneficiary in monthly installments commencing after the Participant's date of death or, if later, within 90 days after the date the Participant would have attained age 55 and ceasing with the last monthly payment made prior to the Designated Beneficiary's death, and (ii) benefits accrued on or after April 1, 2012 shall be payable in a single lump sum to the Designated Beneficiary within 90 days after the death of the Participant.

- 7.3 Except as provided in Section 3.3, upon the death of a Participant who terminated from employment prior to his Normal, Early, Postponed or Disability Retirement Date, no Excess Pre-Retirement Survivor Annuity shall be payable to such Participant's Surviving Spouse or Designated Beneficiary under this Plan. Except as provided in Article 6, with respect to a Participant who has retired and commenced receiving a benefit in a form that provides for continuation after the Participant's death, no other death benefits shall be payable from the Plan.
  - 7.4 Restriction for Certain Participants.
- (a) Notwithstanding anything in the Plan to the contrary, for purposes of determining the amount payable under Section 7.1 with respect to a Participant listed on Schedule A, the Freeze Period as defined in Section 4.6 shall be disregarded in determining (i) Credited Service as defined in the Qualified Plan and Average Final Compensation as defined herein, for purposes of determining the amount under Section 7.1(a), and (ii) Credited Service and Average Final Compensation, each as defined in the Qualified Plan, for purposes of determining the amount under Section 7.1(b).
- (b) Notwithstanding the foregoing paragraph, the benefit payable to the Surviving Spouse or Designated Beneficiary of a Participant listed on Schedule A shall be the lesser of the amount determined under Section 7.4(a) or the amount determined under the Plan without regard to Section 7.4(a).

# LIABILITY OF THE COMPANY

- 8.1 The benefits of this Plan shall be paid by the Employer and shall not be funded prior to the time paid to the Participant, Designated Beneficiary, Surviving Spouse or joint or contingent annuitant designated by the Participant, unless and except as expressly provided otherwise by the Company. For clarity, the Company may, in its sole discretion, establish a grantor trust, escrow agreement or similar arrangement, subject to the claims of general creditors, to provide a source of funds to assist it in meeting its liabilities under the Plan.
- 8.2 A Participant who is vested in a benefit under this Plan shall be an unsecured creditor of the Employer as to the payment of any benefit under this Plan.

#### **ADMINISTRATION OF THE PLAN**

- 9.1 Except for the functions reserved to the Company, the Retirement Board, or the Employee Benefits Department of the Company, [or the ] the administration of the Plan shall be the responsibility of the Committee.
- 9.2 In its role as Plan Administrator, the Committee shall have the power and the duty to take all actions and to make all decisions necessary or proper to carry out the Plan. The determination of the Committee as to any question involving the general administration and interpretation of the Plan shall be final, conclusive and binding. Any discretionary actions to be taken under the Plan by the Committee shall be uniform in their nature and applicable to all persons similarly situated. Without limiting the generality of the foregoing, the Committee, in its role as Plan Administrator, shall have the following powers and duties:
- (a) To furnish to all Participants, upon request, copies of the Plan; and to require any person to furnish such information as it may request for the purpose of the proper administration of the Plan as a condition to receiving any benefits under the Plan;
- (b) To make and enforce such rules and regulations and prescribe the use of such forms as it shall deem necessary for the efficient administration of the Plan;
- (c) To interpret the Plan, and to resolve ambiguities, inconsistencies and omissions, which findings shall be binding, final and conclusive;
  - (d) To decide on questions concerning the Plan in accordance with the provisions of the Plan;
- (e) The power to delegate its role as Plan Administrator to a person who may or may not be a member of the Committee for the purpose of ERISA; if the Committee does not so designate an Administrator, the Committee shall be the Plan Administrator;
  - (f) To allocate any such powers and duties to or among individual members of the Committee; and
- (g) To designate persons other than Committee members to carry out any duty or power which would otherwise be a responsibility of the Committee or Administrator, under the terms of the Plan.
- 9.3 To the extent permitted by law, the Committee and any person to whom it may delegate any duty or power in connection with administering the Plan, the Employer, and the officers and directors thereof, shall be entitled to rely conclusively upon, and shall be fully protected in any action taken or suffered by them in good faith in the reliance upon, any actuary, counsel, accountant, other specialist, or other person selected by the Committee, or in reliance upon any tables, valuations, certificates, opinions or reports which shall be furnished by any of

them. Further, to the extent permitted by law, no member of the Committee, nor the Employer, nor the officers or directors thereof, shall be liable for any neglect, omission or wrongdoing of any other members of the Committee, agent, officer or employee of an Employer. Any person claiming under the Plan shall look solely to the Employer for redress.

- 9.4 All expenses incurred prior to the termination of the Plan that shall arise in connection with the administration of the Plan, including, but not limited to administrative expenses, proper charges and disbursements, compensation and other expenses and charges of any actuary, counsel, accountant, specialist, or other person who shall be employed by the Committee in connection with the administration thereof, shall be paid by the Employer.
  - 9.5 Claims Procedure.
    - (a) In General
  - (i) Application. The claims procedures in Section 9.5(b) of the Plan apply to all claims for benefits of any kind other than claims related to disability benefits that are governed by the claims procedures in Section 9.5(c) of the Plan.
  - (ii) Filing of a Claim. A Participant, beneficiary, or other individual must file a claim for benefits under the Plan by filing a written claim, identified as a claim for benefits, with the Retirement Board (Employee Benefits Department in the case of a claim governed by Section 9.5(c)(i) of the Plan). In addition, the Retirement Board (Employee Benefits Department in the case of a claim governed by Section 9.5(c)(i) of the Plan) may treat any other written communication received by it as a claim for benefits, even if the writing or communication is not identified as a claim for benefits. In addition, a Participant, beneficiary, or other individuals alleging a violation of or seeking a remedy under any provision of the Act, other applicable law, the terms or the Plan, or asserting any other claims that arise under or in connection with the Plan shall also be subject to and must file any and all such claims under the claims procedure described in this Section 9.5 of the Plan.
  - (iii) Approval of a Claim. A claim is considered approved only if its approval is communicated in writing to a claimant. If a claimant does not receive a response to a claim for benefits within the applicable time period, the claimant may proceed with an appeal under the procedures described in Section 9.5(b) and (c), as applicable.
  - (iv) Claims Procedures Mandatory in All Cases. A claimant must follow the claims procedures (including both the initial determination and review processes) set forth in this Section 9.5 of the Plan before taking action in any other forum regarding a claim of any kind under or related to the Plan. Any such suit or action shall be filed within one year of the time the claim arises or it shall be deemed waived and abandoned. Also, any suit or action will be subject to such limitation period as applies under the Act or other applicable law, measured from the date a claim arises.
  - (v) Discretionary Acts. Benefits under this Plan will be paid only if the Retirement Board (Employee Benefits Department in the case of a claim governed by

Section 9.5(c)(i) of the Plan) decides in its discretion that the applicant is entitled to them. In exercising its discretionary powers under the Plan, the Retirement Board (Employee Benefits Department in the case of a claim governed by Section 9.5(c)(i) of the Plan) will have the broadest discretion permissible under the Act and any other applicable laws and its decisions will be final and binding upon all persons affected thereby.

(vi) Delegation of Authority. The Retirement Board (Employee Benefits Department in the case of a claim governed by Section 9.5(c)(i) of the Plan) may, in its sole discretion, delegate any and all authority under this Section 9.5 of the Plan, in any manner. Any delegation of some or all of the Retirement Board's (Employee Benefits Department's in the case of a claim governed by Section 9.5(c)(i) of the Plan) authority under this Section 9.5 of the Plan shall, unless otherwise provided in the Retirement Board's ((Employee Benefits Department's in the case of a claim governed by Section 9.5(c)(i) of the Plan) delegation, be empowered with the same discretion and authority as granted to the Retirement Board (Employee Benefits Department in the case of a claim governed by Section 9.5(c)(i) of the Plan) under this Section 9.5 of the Plan.

# (b) Non-Disability Claims

- (i) Initial Claims. The Retirement Board will decide a claim within 90 days of the date on which the claim is received by the Retirement Board, unless special circumstances require a longer period for adjudication and the claimant is notified in writing, prior to the expiration of the 90-day period, of the reasons for an extension of time and the expected decision date. If the Retirement Board fails to notify the claimant of its decision to grant or deny such claim within the time specified by this paragraph, the claimant may request the review of his or her claim pursuant to the claims review procedures set forth in Section 9.5(b)(ii) of the Plan. If a claim is denied, in whole or in part, the claimant must receive a written notice containing:
  - (A) the specific reason(s) for the adverse determination;
  - (B) a reference to the specific Plan provision(s) on which the adverse determination is based;
  - (C) a description of additional information necessary for the claimant to perfect his or her claim and an explanation of why such material is necessary; and
  - (D) an explanation of the procedure for review of the denied or partially denied claim set forth below, including the claimant's right to bring a civil action under Section 502(a) of the Act following an adverse benefit determination on review.
- (ii) Review of Denied Claims. The claimant will have 60 days to request in writing a review of the denial of his or her claim by the Retirement Board (or, if the claimant has not received a response to the initial claim, within 150 days of the filing of the initial claim). The claimant or his duly authorized representative will have, upon request and free of charge, reasonable access to, and copies of all, documents,

records, and other information relevant to the claimant's claim for benefits. If the claimant files a request for review, his request must include a description of the issues and evidence he deems relevant. Failure to raise issues or present evidence on review will preclude those issues or evidence from being presented in any subsequent proceeding or judicial review of the claim. The review will take into account all available information, regardless of whether such information was submitted or considered in the initial benefit determination.

The Retirement Board must render its decision on the review of the claim no more than 60 days after the Retirement Board's receipt of the request for review, except that this period may be extended for an additional 60 days if the Retirement Board determines that special circumstances (including, but not limited to, a hearing) require such extension. If an extension of time is required, written notice of the expected decision date and the reasons for the extension will be furnished to the claimant before the end of the initial 60-day period. If a review of a claim is denied, in whole or in part, the claim must receive a written notice containing:

- (A) the specific reason(s) for the adverse determination;
- (B) a reference to specific Plan provision(s) on which the adverse determination is based;
- (C) a statement that the claimant is entitled to receive, upon request and free of charge, reasonable access to, and copies of, all documents, records, and other information relevant to the claimant's claim for benefits; and
  - (D) a statement of the claimant's right to bring a civil action under Section 502(a) of the Act.
- (c) Disability Claims.
- (i) Initial Claims. The Employee Benefits Department will decide a claim within 45 days of the date on which the claim is received by the Employee Benefits Department. If the Employee Benefits Department determines that an extension is necessary for reasons beyond its control, the Employee Benefits Department may extend this period for an additional 30 days by notifying the claimant of the reasons for the extension and the date when the claimant can expect to receive a decision The Employee Benefits Department may also extend this period for a second 30 day period by again complying with the requirements applicable to the initial 30-day extension. If an extension is provided in order to allow the claimant time to provide additional information necessary to review the claim, the response deadlines applicable to the Employee Benefits Department will be tolled until the earlier of the date 45 days after the date of the request for additional information or the date the Employee Benefits Department receives the additional information. If the Employee Benefits Department fails to notify the claimant of its decision to grant or deny such claim within the time specified by this paragraph, the claimant may request the review of his or her claim

pursuant to the claims review procedures set forth in Section 9.5(c)(ii) of the Plan. If a claim is denied, in whole or in part, the claimant must receive a written notice containing:

- (A) the specific reason(s) for the adverse determination;
- (B) a reference to the specific Plan provision(s) on which the adverse determination is based;
- (C) a description of additional information necessary for the claimant to perfect his or her claim and an explanation of why such material is necessary;
- (D) an explanation of the procedure for review of the denied or partially denied claim set forth below, including the claimant's right to bring a civil action under Section 502(a) of the Act following an adverse benefit determination on review;
- (E) if applicable, any internal rule, guideline, protocol, or other similar criterion relied on in making the adverse benefit determination (or a statement that such information is available free of charge upon request); and
- (F) if the adverse benefit determination is based on a scientific or clinical exclusion or limit, an explanation of the scientific or clinical judgment for the determination, applying the terms of the Plan to the claimant's circumstances (or a statement that such explanation is available free of charge upon request).
- (ii) Review of Denied Claims. The claimant will have 180 days to request in writing a review of the denial of his or her claim by the Retirement Board. The claimant or his duly authorized representative will have, upon request and free of charge, reasonable access to, and copies of all, documents, records, and other information relevant to the claimant's claim for benefits. If the claimant files a request for review, his request must include a description of the issues and evidence he deems relevant. Failure to raise issues or present evidence on review will preclude those issues or evidence from being presented in any subsequent proceeding or judicial review of the claim. The review will take into account all available information, regardless of whether such information was submitted or considered in the initial benefit determination and will not afford deference to the initial disability determination.

In no event will the review be conducted by the person who made the initial determination or by a subordinate of such person. If the initial adverse benefit determination was based in whole or in part on a medical judgment, including determinations with regard to whether a particular treatment, drug, or other item is experimental, investigational, or not medically necessary or appropriate, the Retirement Board shall consult with a health care professional who has appropriate training and experience in the field of medicine involved in the medical judgment and who neither was consulted nor is the subordinate of an individual who was consulted in connection with the adverse benefit determination that is the subject of the claimant's request for

review. In addition, the reviewer shall provide for the identification of medical or vocational experts whose advice was obtained on behalf of the plan in connection with a claimant's adverse benefit determination, without regard to whether the advice was relied upon in making the benefit determination.

The Retirement Board must render its decision on the review of the claim no more than 45 days after the Retirement Board's receipt of the request for review, except that this period may be extended for an additional 45 days if the Retirement Board determines that special circumstances (including, but not limited to, a hearing) require such extension. If an extension of time is required, written notice of the expected decision date and the reasons for the extension will be furnished to the claimant before the end of the initial 45-day period. If an extension is provided in order to allow the claimant time to provide additional information necessary to review the claim, the response deadlines applicable to the Retirement Board will be tolled until the earlier of the date 45 days after the date of the request for additional information or the date the Retirement Board receives the additional information. If a review of a claim is denied, in whole or in part, the claim must receive a written notice containing:

- (A) the specific reason(s) for the adverse determination;
- (B) a reference to specific Plan provision(s) on which the adverse determination is based;
- (C) a statement that the claimant is entitled to receive, upon request and free of charge, reasonable access to, and copies of, all documents, records, and other information relevant to the claimant's claim for benefits; and
- (D) a statement describing any voluntary appeal procedures offered by the Plan and the claimant's right to obtain the information about such procedures and a statement of the claimant's right to bring a civil action under Section 502(a) of the Act.
- (E) if applicable, any internal rule, guideline, protocol, or other similar criterion relied upon in making the adverse benefit determination (or a statement that such information will be provided free of charge upon request); and
- (F) if the adverse benefit determination is based on medical necessity or an experimental care exclusion or similar exclusion or limit, an explanation of the scientific or clinical judgment for the determination, applying the terms of the Plan to the claimant's medical circumstances (or a statement that such explanation is available free of charge upon request).

# ARTICLE 10

# AMENDMENT OR TERMINATION OF THE PLAN

10.1 The Committee shall have the power to suspend or terminate this Plan in whole or in part at any time, and from time to time to extend, modify, amend, revise, or terminate this Plan in such respects as the Committee by resolution may deem advisable; provided that no such extension, modification, amendment, revision, or termination shall deprive a Participant or any beneficiary designated by a Participant of the vested portion of any benefit under this Plan.

# **ARTICLE 11**

# **GENERAL PROVISIONS**

- 11.1 This Plan shall not be deemed to constitute a contract between the Employer and any Employee or other person whether or not in the employ of the Employer, nor shall anything herein contained be deemed to give any Employee or other person whether or not in the employ of the Employer any right to be retained in the employ of the Employer, or to interfere with the right of the Employer to discharge any Employee at any time and to treat him without any regard to the effect which such treatment might have upon him as a Participant of the Plan.
- 11.2 Except as may otherwise be required by law, no distribution or payment under the Plan to any Participant, beneficiary, or joint or contingent annuitant, shall be subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge, whether voluntary or involuntary, and any attempt to so anticipate, alienate, sell, transfer, assign, pledge, encumber or charge the same shall be void; nor shall any such distribution or payment be in any way liable for or subject to the debts, contracts, liabilities, engagements or torts of any person entitled to such distribution or payment. If any Participant, beneficiary, or joint or contingent annuitant is adjudicated bankrupt or purports to anticipate, alienate, sell, transfer, assign, pledge, encumber or charge any such distribution or payment, voluntarily or involuntarily, the Committee, in its discretion, may cancel such distribution or payment or may hold or cause to be held or applied such distribution or payment or any part thereof to or for the benefit of such Participant, beneficiary, or joint or contingent annuitant in such manner as the Committee shall direct.
- 11.3 If the Employer determines that any person entitled to payments under the Plan is an infant or incompetent by reason of physical or mental disability, it may cause all payments thereafter becoming due to such person to be made to any other person for his benefit, without responsibility to follow application of amounts so paid. Payments made pursuant to this provision shall completely discharge the Plan, the Employer and the Committee.
- 11.4 The Employer shall be the sole source of benefits under this Plan, and each Employee, Participant, joint or contingent annuitant, beneficiary, or any other person who shall claim the right to any payment or benefit under this Plan shall be entitled to look only to the Employer for payment of benefits.
- 11.5 If the Employer is unable to make payment to any Participant or other person to whom a payment is due under the Plan because it cannot ascertain the identity or whereabouts of such Participant or other person after reasonable efforts have been made to identify or locate such person (including a notice of the payment so due mailed to the last known address of such Participant or other person shown on the records of the Employer), such payment and all subsequent payments otherwise due to such Participant or other person shall be forfeited twenty-four (24) months after the date such payment first became due; provided, however, that such payment and any subsequent payments shall be reinstated retroactively, no later than sixty (60) days after the date on which the Participant or person is identified or located.

11.6	The Employer shall have the right to deduct from each payment made under the Plan any amount required to
satisfy its obli	gation to withhold federal, state and local taxes, if any.

11.7 The provisions of the Plan shall be construed, administered and governed under applicable Federal laws and the laws of the State of New York.

# Appendix A

# Restoration of Retirement Income Plan For Certain Employees Participating in the Restated American General Retirement Plan

December 31, 1998 Restatement

(Incorporation November, 1991 Plan and Amendments thereof)

# RESTORATION OF RETIREMENT INCOME PLAN FOR CERTAIN EMPLOYEES PARTICIPATING IN THE RESTATED AMERICAN GENERAL RETIREMENT PLAN

The RESTORATION OF RETIREMENT INCOME PLAN FOR CERTAIN EMPLOYEES PARTICIPATING IN THE RESTATED AMERICAN GENERAL RETIREMENT PLAN (hereinafter referred to as the "Restoration Plan") is hereby restated effective as of December 31, 1998 by AMERICAN GENERAL CORPORATION and its subsidiaries (hereinafter referred to as the "Employer," jointly and severally). The Restoration Plan has been established to provide for the payment of certain pension and pension-related benefits to certain employees who are participants in the AMERICAN GENERAL RETIREMENT PLAN (hereinafter referred to as the "Basic Plan"). The Employer intends and desires to recognize the value to the Employer of the past and present services of employees covered by the Restoration Plan and to encourage and assure their continued service to the Employer by making more adequate provision for their future retirement security. All terms used in this Restoration Plan shall have the meanings assigned to them under the provisions of the Basic Plan unless otherwise qualified by the context.

# 1. <u>Incorporation of the Basic Plan</u>

The Basic Plan, with any amendments thereto, shall be attached hereto as Exhibit I and is hereby incorporated by reference into and shall form a part of this Restoration Plan as fully as if set forth herein verbatim. Any amendment made to the Basic Plan by the Employer shall also be incorporated by reference into and form a part of this Restoration Plan, effective as of the effective date of such amendment. The Basic Plan, whenever referred to in this Restoration Plan, shall mean the Basic Plan, as amended, as it exists as of the date any determination is made of benefits payable under this Restoration Plan.

# 2. <u>Administration</u>

This Restoration Plan shall be administered by the administrative committee (hereinafter referred to as the "Committee") under the Basic Plan which shall administer it in a manner consistent with the administration of the Basic Plan, as from time to time amended and in effect, except that this Restoration Plan shall be administered as an unfunded plan that is not intended to meet the qualification requirements of section 401 of the Internal Revenue Code of 1986, as amended (the "Code"). The Committee shall have full power and authority to interpret, construe and administer this Restoration Plan. No member of the Committee shall be liable to any person for any action taken or omitted in connection with the interpretation and administration of this Restoration Plan unless attributable to his own willful misconduct or lack of good faith. Members of the Committee shall not participate in any action or determination regarding their own benefits hereunder.

# 3. <u>Eligibility</u>

Employees, excluding Career Agents, who are Highly Compensated Participants who are participating in the Basic Plan, and either (1) whose pension or pension-related benefits under the Basic Plan are limited pursuant to section 401(a)(17) or section 415 of the Code or (2) who are eligible to participate in the American General Corporation Deferred Compensation Plan, shall be eligible for benefits under this Restoration Plan. In no event shall an employee who is not eligible for benefits under the Basic Plan be eligible for a benefit under this Restoration Plan.

# 4. Amount of Benefit

The benefit payable to an eligible employee or his beneficiary under this Restoration Plan shall be the Actuarial Equivalent of the excess, if any, of (a) over (b):

- (a) the benefit that would have been payable to such employee or on his behalf under the Basic Plan if such benefit were determined without regard to the maximum amount of benefit limitations of section 415 of the Code, without regard to the considered compensation limitations of section 401(a)(17) of the Code, as if the definition of Compensation under the Basic Plan as in effect on March 21, 1985 were applicable for the period January 1, 1985 through March 20, 1985 and as if the definition of Compensation included executive deferred compensation;
- (b) the benefit which is in fact payable to such employee or on his behalf under the Basic Plan, as in effect from time to time.

# 5. <u>Payment of Benefits</u>

The benefit payable under this Restoration Plan on account of an eligible employee's death shall be paid to the same beneficiary or beneficiaries and in the same form and at the same time or times as the limited benefits are payable to the employee's beneficiary under the Basic Plan. The benefit payable under this Restoration Plan for any reason other than on account of an eligible employee's death shall be payable in the form of a benefit for the life of the employee, beginning at his age sixty-five or, if later, his termination of employment with the Employer. Notwithstanding the foregoing, however, the Committee may, in its sole discretion, direct that the benefit payable under this Restoration Plan shall be paid in the same form as, and coincident with, the payment of the limited benefit payments made to the eligible employee or on his behalf to his beneficiary or beneficiaries under the Basic Plan. Further, notwithstanding any of the foregoing provisions of this Section 5, if an eligible employee becomes entitled to a lump sum payment under Section 2.6 (or a successor section) of the American General Corporation Supplemental Executive Retirement Plan, the employee shall receive the benefit payable under this Restoration Plan in the form of a lump sum amount, in cash, equal to the actuarial equivalent of such benefit. Such lump sum amount shall be paid within the five (5) business days immediately following termination of the employee's employment.

# 6. <u>Employee's Rights</u>

Except as otherwise specifically provided, an employee's rights under this Restoration Plan, including his rights to vested benefits, shall be the same as his rights under the Basic Plan.

Benefits payable under this Restoration Plan shall be a general, unsecured obligation of the Employer to be paid by the Employer from its own funds, and such payments shall not (i) impose any obligation upon the Trust Fund under said Basic Plan; (ii) be paid from the Trust Fund under said Basic Plan; or (iii) have any effect whatsoever upon the Basic Plan or the payment of benefits from the Trust Fund under said Basic Plan. No employee or his beneficiary or beneficiaries shall have any title to or beneficial ownership in any assets which the Employer may earmark to pay benefits hereunder.

# 7. Amendment and Discontinuance

This Restoration Plan may be amended from time to time, or terminated and discontinued at any time, in each case at the discretion of the Board of Directors of American General Corporation. Notwithstanding the foregoing, no amendment shall be made, nor shall this Restoration Plan be terminated in a manner which would reduce the benefits or rights to benefits of any employee accrued under the Restoration Plan (determined on the basis of each employee's presumed termination of employment as of the date of such amendment or termination) prior to the later of the adoption or the effective date of such amendment or termination.

# 8. Restrictions on Assignment

The interest of an employee or his beneficiary or beneficiaries may not be sold, transferred, assigned, or encumbered in any manner, either voluntarily or involuntarily, and any attempt so to anticipate, alienate, sell, transfer, assign, pledge, encumber, or charge the same shall be null and void; neither shall the benefits hereunder be liable for or subject to the debts, contracts, liabilities, engagements, or torts of any person to whom such benefits or funds are payable, nor shall they be subject to garnishments, attachment, or other legal or equitable process nor shall they be an asset in bankruptcy.

# 9. <u>Nature of Agreement</u>

This Restoration Plan is intended to constitute an unfunded "excess benefit plan" within the meaning of sections 3(36) and 4(b)(5) of the Employee Retirement Income Security Act of 1974, as amended, with respect to a part of the Restoration Plan and an unfunded "deferred compensation plan" for a select group of management or highly-compensated employees within the meaning of sections 201(2), 301(a)(3) and 401(a)(1) of the Employee Retirement Income Security Act of 1974, as amended, with respect to the remainder of the Restoration Plan. The adoption of this Restoration Plan and any setting aside of amounts by the Employer with which to discharge its obligations hereunder shall not be deemed to create a trust; legal and equitable title to any funds so set aside shall remain in the Employer, and any recipient of benefits hereunder shall have no security or other interest in such funds. Any and all funds so set aside shall remain subject to the claims of the general creditors of the Employer, present and future. This provision shall not require the Employer to set aside any funds, but the Employer may set aside such funds if it chooses to do so. Notwithstanding the provisions of Sections 6 and 11 hereof and the foregoing provisions of this Section 9, American General Corporation may, in its discretion, establish a trust to pay amounts becoming payable pursuant to this Restoration Plan, which trust shall be subject to the claims of the general creditors of American General

Corporation in the event of its bankruptcy or insolvency. Notwithstanding any establishment of such a trust, the Employer shall remain responsible for the payment of any amounts so payable which are not so paid by such trust.

# 10. Continued Employment

Nothing contained herein shall be construed as conferring upon any employee the right to continue in the employ of the Employer in any capacity.

# 11. <u>Binding on Employer, Employees and Their Successors</u>

This Restoration Plan shall be binding upon and inure to the benefit of the Employer, its successors and assigns and the employee and his heirs, executors, administrators and legal representatives. The provisions of this Restoration Plan shall be applicable with respect to each Employer separately, and amounts payable hereunder shall be paid by the Employer of the particular employee.

# 12. <u>Employment with More Than One Employer</u>

If any employee shall be entitled to benefits under the Basic Plan on account of service with more than one Employer, the obligations under this Restoration Plan shall be apportioned among such Employers on the basis of time of service with each, except that an Employer from whose employ such employee was transferred prior to his retirement, death or disability shall be obligated with respect to employment prior to such transfer only to the extent of an amount based on assumed pay increases in accordance with the scale used for computing the actuarial cost under the Basic Plan for the year of the transfer. If obligations are so limited, the remaining obligations shall be borne by the last Employer.

# 13. <u>Laws Governing</u>

This Restoration Plan shall be construed in accordance with and governed by the laws of the State of Texas.

EXECUTED as of the 31st day of December, 1998.

AMERICAN GENERAL CORPORATION

By: \_\_\_\_\_\_ Mark S. Berg
Executive Vice President and General Counsel

# Appendix B

# THE HARTFORD STEAM BOILER Excess Retirement Benefit Plan

As Amended and Restated October 23, 1989

# TABLE OF CONTENTS

ARTICLE I PURPOSE	B-3
ARTICLE II ELIGIBILITY	B-3
ARTICLE III AMOUNT AND PAYMENT OF BENEFIT	B-3
ARTICLE IV UNFUNDED OBLIGATIONS, TRUST AGREEME	B-4
ARTICLE V TERMINATION AND MODIFICATION	B-4
ARTICLE VI EFFECTIVE DATE	B-4
ARTICLE VII CHANGE IN CONTROL	B-4
ARTICLE VIII ASSIGNMENT AND ALIENATION	B-5

# ARTICLE I

# **PURPOSE**

The purpose of the Plan is to provide benefits that would have been provided under The Hartford Steam Boiler Inspection and Insurance Company Retirement Plan (hereinafter the "Retirement Plan") but for the provisions of Section 415 of the Internal Revenue Code as referenced in Article IX of the Retirement Plan.

# ARTICLE II

# **ELIGIBILITY**

Eligibility to participate in this Plan shall be determined in accordance with the participation requirements contained in the Retirement Plan.

# ARTICLE III

# AMOUNT AND PAYMENT OF BENEFIT

The provisions of Articles I, II, III and VI of the Retirement Plan and any future amendments thereto are incorporated herein by reference and apply to the benefit provided herein insofar as they are not in conflict with the specific provisions contained under this Plan.

If a participant, except a Vested Terminated Participant (as defined under Section 1.36 of the Retirement Plan), has a spouse at the time benefit payments hereunder are scheduled to commence, benefits shall be paid to him in accordance with the Employee/Spouse Income Option described under Section 4.02(a) of the Retirement Plan.

If a Vested Terminated Participant has a spouse at the time benefit payments are scheduled to commence, benefits shall be paid to him in accordance with the Qualified Joint and Survivor Annuity described under Section 4.02(b) of the Retirement Plan.

If a participant, including a Vested Terminated Participant, does not have a spouse at the time benefit payments are scheduled to commence, benefits shall be paid to him in accordance with the Employee Only Income Option described under Section 4.03 of the Retirement Plan.

This Plan will provide a retirement benefit in an amount equal to the amount by which the retirement income, calculated in accordance with Article III of the Retirement Plan without regard to Article IX of the Retirement Plan, is reduced after applying the limitations of Article IX.

For a participant, other than a Vested Terminated Participant or a Disabled Participant, benefits shall commence on the first day of the month following participant's actual retirement date. For a Vested Terminated Participant or a Disabled Participant benefits shall commence on the first day of the month following such participant's Normal Retirement Date (as defined in the Plan).

# ARTICLE IV

# UNFUNDED OBLIGATIONS, TRUST AGREEMENT

The Company will pay from its general assets all payments to be made hereunder. However, the Company may in its discretion establish a trust, escrow agreement or similar arrangement in order to aid the Company in meeting its obligations hereunder.

Any assets transferred by the Company into any such arrangement shall remain at all times assets of the Company and subject to the claims of the Company's general creditors in the event of bankruptcy or insolvency of the Company. No security interest in such assets shall be created in a participant's favor and a participant's rights under this Plan and under any such arrangement shall be those of a general unsecured creditor of the Company.

# ARTICLE V

# TERMINATION AND MODIFICATION

The Board of Directors of the Company may at any time terminate or from time to time modify or suspend, and if suspended, may reinstate any or all of the provisions of this Plan except that no modification or termination of this Plan may reduce any benefit that has accrued under this Plan as of the date of modification or termination.

# ARTICLE VI

# EFFECTIVE DATE

The effective date of this Plan shall be January 1, 1984.

# ARTICLE VII

# CHANGE IN CONTROL

In the event of a Change in Control of the Company this Plan shall continue to be binding upon the Company, any successor in interest to the Company and all persons in control of the Company or any successor thereto and no transaction or series of transactions shall have the effect of reducing or eliminating the benefits payable to a participant that have not been distributed unless consented to in writing by such affected participant. A "Change in Control" as referred to under this Section shall be deemed to have occurred if:

(a) any "person" (as defined in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")), other than a trustee or other fiduciary holding securities under an employee benefit plan of the Company, is or becomes the "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act), directly or indirectly, of securities of the Company representing twenty-five percent (25%) or more of the combined voting power of the Company's then outstanding securities;

- (b) during any period within two (2) consecutive years there shall cease to be a majority of the Board of Directors comprised as follows: individuals who at the beginning of such period constitute the Board of Directors and any new director(s) whose election by the Board of Directors or nomination for election by the Company's shareholders was approved by a vote of at least two-thirds (2/3) of the directors then still in office who either were directors at the beginning of the period or whose election or nomination for election was previously so approved; or
- (c) the stockholders of the Company approve a merger or consolidation of the Company with any other corporation, other than (i) a merger or consolidation which would result in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than 80% of the combined voting power of the voting securities of the Company (or such surviving entity) outstanding immediately after such merger or consolidation or (ii) a merger or consolidation effected to implement a recapitalization of the Company (or similar transaction) in which no "person" (as hereinabove defined) acquires more than 25% of the combined voting power of the Company's then outstanding securities; or
- (d) the shareholders of the Company approve (i) a plan of complete liquidation of the Company or (ii) the sale or other disposition of all or substantially all the Company assets.

# ARTICLE VIII

# ASSIGNMENT AND ALIENATION

Benefits under this Plan may not be anticipated, assigned (either at law or in equity), alienated, or subjected to attachment, garnishment, levy, execution or other legal or equitable process. If any participant or beneficiary under this Plan becomes bankrupt or attempts to anticipate, alienate, sell, transfer, assign, pledge, encumber or charge any benefit under this Plan, such benefit shall, in the discretion of the Committee, cease and terminate, in which event the Committee may hold or apply the same or any part thereof for the benefit of such participant, his beneficiary, his spouse, children, other dependants or any of such individuals, in such manner and in such proportion as the Committee may deem proper.

# Appendix C

# 20TH CENTURY INDUSTRIES Supplemental Pension Plan (RESTATEMENT NO. 1)

REV 5/1/98

# TABLE OF CONTENTS

ARTICLE I	PURPOSE	C-4
ARTICLE I	I DEFINITIONS	C-4
2.1	"Committee"	C-4
2.2	"Company"	C-4
2.3	"Compensation"	C-4
2.4	"Early Retirement Date"	C-5
2.5	"Effective Date"	C-5
2.6	"Eligible Employee"	C-5
2.7	"Normal Retirement Date"	C-5
2.8	"Participant"	C-5
2.9	"Plan"	C-5
2.10	"Plan Administrator"	C-5
2.11	"Plan Year"	C-5
2.12	"Qualified Pension Plan"	C-5
2.13	"Separation from Service"	C-5
ARTICLE I	II ELIGIBILITY AND PARTICIPATION	C-6
3.1	Eligibility to Participate	C-6
3.2	Certain Enrollment Procedures	C-6
ADTICI E I	V CALCULATION OF BENEFITS	C-6
		C-6
4.1	Benefits under this Plan	
4.2	Benefit Formula	C-6
4.3	Offset of Benefit under the 20th Century Industries Supplemental Executive	0.5
	Retirement Plan	C-7
4.4	Benefit Commencement at Early Retirement Date	C-7
ARTICLE V	VESTING OF BENEFITS	C-7
ARTICI F V	/I PAYMENT OF BENEFITS	C-7
6.1	Date of Payment	C-7
6.2	Form of Payment	C-8
0.2	1 of in of 1 dyniciti	G-0
ARTICLE V	/II DEATH AND DISABILITY BENEFITS	C-8
7.1	Death Benefit	C-8
7.2	Disability Benefit	C-9
ARTICLE V	VIII RIGHT TO TERMINATE OR MODIFY PLAN	C-9
	X NO ASSIGNMENT, ETC	C-9
		3 3
ARTICLE	K THE COMMITTEE	C-10

C-10
C-11
C-11
C-11
C-12
C-13

# ARTICLE I

# **PURPOSE**

The purpose of the 20th Century Industries Supplemental Pension Plan (the "Plan") is to attract and retain valuable executive employees by making available certain benefits that otherwise would be unavailable under the Company's Qualified Pension Plan.

This Plan is designed to qualify as an unfunded plan of deferred compensation for a select group of management or highly compensated employees described in 29 CFR § 2520.104-23 and Sections 201(a), 301(a)(3) and 401(a)(1) of the Employee Retirement Income Security Act of 1974, as amended ("ERISA"). Further, this Plan is a plan described in 4 U.S.C. Section 114 and Section 3121(v)(2)(C) of the Internal Revenue Code ("Code"), established to pay retirement income after termination of employment, and maintained solely for the purpose of providing retirement benefits for employees in excess of the limitations imposed by one or more of Sections 401(a)(17), 401(k), 401(m), 402(g), 403(b), 408(k), or 415 of such Code or any other limitation on contributions or benefits in such Code on plans to which any of such Sections apply.

This instrument amends and restates the provisions of this Plan, this amendment and restatement to be effective as of January 1, 1996.

# **ARTICLE II**

# **DEFINITIONS**

The following terms shall have the meanings set forth below in this Article II, when capitalized:

# 2.1 "Committee"

means the committee appointed to administer the Plan in accordance with Article X.

# 2.2 "Company"

means 20th Century Industries, and shall include any corporation that is affiliated with 20th Century Industries, and which, by designation by the Chief Executive Officer of 20th Century Industries, is included within the meaning of the term "Company," with the result that otherwise eligible executives of such entity may participate herein.

# 2.3 "Compensation"

means compensation as defined in the Qualified Pension Plan determined, however, without regard to the limitations of Section 401(a)(17) and prior to any reduction for compensation deferrals under the 20th Century Industries 401(k) Supplemental Plan, the 20th Century Industries Savings and Security Plan and any salary reduction pursuant to Code Section 125 or 129.

# 2.4 "Early Retirement Date"

means Early Retirement Date as defined in the Qualified Pension Plan.

# 2.5 "Effective Date"

means January 1, 1996.

# 2.6 "Eligible Employee"

means an employee of the Company who on or after the Effective Date has Compensation for a Plan Year in excess of the applicable limit under Section 401(a)(17) of the Internal Revenue Code, except as provided in Section 3.2.

# 2.7 "Normal Retirement Date"

means Normal Retirement Date as defined in the Qualified Pension Plan.

# 2.8 "Participant"

means each Eligible Employee who has commenced to participate in this Plan in accordance with Article III.

# 2.9 "Plan"

means the 20th Century Industries Supplemental Pension Plan, as set forth herein.

# 2.10 "Plan Administrator"

means 20th Century Industries. For purposes of Section 3(16)(A) of ERISA, 20th Century Industries shall be the "plan administrator" and shall be responsible for compliance with any applicable reporting and disclosure requirements imposed by ERISA.

# 2.11 "Plan Year"

means the fiscal period commencing each January 1 and ending the following December 31.

# 2.12 "Qualified Pension Plan"

means the 20th Century Industries Pension Plan, as in effect from time to time.

# 2.13 "Separation from Service"

means any separation from service of the Company for any reason. In the case of a Participant on disability, Separation from Service shall be deemed to occur when long term disability coverage commences, unless otherwise determined by the Committee.

# ARTICLE III

# **ELIGIBILITY AND PARTICIPATION**

# 3.1 Eligibility to Participate

Subject to the provisions of Section 3.2 below, each Eligible Employee shall become a Participant as of the later of the Effective Date or the date on which person becomes an Eligible Employee.

# 3.2 Certain Enrollment Procedures

As a condition of participation or continued participation in this Plan the Committee may require an Eligible Employee to deliver to the Committee such properly completed enrollment forms and agreements as the Committee may require. Such forms or agreements may permit an Eligible employee to designate a form of payment applicable to all benefits payable hereunder. Such designation shall be irrevocable, unless the Committee, in its sole discretion, permits an Eligible Employee to change his or her election of payment method to a method providing payments over a longer period of time than originally elected by the Eligible Employee and which will not reasonably result in any increase in the amount otherwise payable in any taxable year of the Participant during which payment would have been made under the method of payment previously elected. No payment option shall be selected by a Participant which is not among a list of payment options generally made available to all Participants by the Committee at the time of such selection. No assurance regarding the tax effects of making such change is provided to a participant who elects to change a form of payment.

Commencement or recommencement of active participation or status as an Eligible Employee following any Separation from Service or other interruption of employment shall be on such terms and under such conditions as the Committee may, in its discretion, provide.

# **ARTICLE IV**

# **CALCULATION OF BENEFITS**

# 4.1 Benefits under this Plan

A Participant's benefits under this Plan shall be calculated as provided in this Article IV, provided, however, that a Participant's eligibility to receive a benefit hereunder shall be subject to succeeding provisions of this Plan.

# 4.2 Benefit Formula

A Participant's benefit payable under this Plan, expressed in the form of an annual benefit payable commencing at the Participant's Normal Retirement Age and payable for the lifetime of the Participant, shall be equal to (a) minus (b) below where

- equals the benefit payable on the Participant's Normal Retirement Date determined in accordance with the terms of the Qualified Pension Plan (except that for purposes of this Subsection 4.2(a), the Participant's Compensation shall be determined under this Plan), and
- (b) equals the benefit payable on the Participant's Normal Retirement Date determined in accordance with the terms of the Qualified Pension Plan.

# 4.3 Offset of Benefit under the 20th Century Industries Supplemental Executive Retirement Plan

If a Participant under this Plan is entitled to receive benefits under the 20th Century Industries Supplemental Executive Retirement Plan (the "SERP"), such Participant's benefit under this Plan shall be offset, but not below zero (0) by an amount equal to the actuarial equivalent of the SERP benefit.

# 4.4 Benefit Commencement at Early Retirement Date

If a Participant's benefit under this Plan commences to be paid on a Participant's Early Retirement Date, the benefit calculated as provided in Section 4.2 shall be reduced to reflect the longer anticipated period of time that such benefit is to be paid, and such reduction shall be determined in the same manner as a reduction is computed under the Qualified Pension Plan in the case of a Participant who retires under such Qualified Pension Plan at an Early Retirement Date.

# ARTICLE V

# **VESTING OF BENEFITS**

A Participant's interest in his benefit under this Plan shall become vested and nonforfeitable in accordance with the provisions of the Qualified Pension Plan (including provisions of the Qualified Pension Plan relating to vesting upon termination, partial termination or other vesting event under such plan). Notwithstanding the preceding provisions of this Article V, in the event of a Participant's Separation of Service following a "Change in Control" as such term is defined from time to time in the 20th Century Industries Supplemental Executive Retirement Plan, a Participant's interest in his or her benefits under the Plan shall become fully vested and nonforfeitable.

# **ARTICLE VI**

# PAYMENT OF BENEFITS

# 6.1 Date of Payment

Except as otherwise provided in Article VII and subject to the provisions of Article V, a Participant's benefit hereunder, payable on account of a Separation from Service shall commence to be paid as soon as practicable following the later of (a) the date of such

Separation from Service or (b) the earlier of (i) the date on which the Participant attains (or would have attained if the Participant then were in active employment) Early Retirement Date, or (ii) the Participant's Normal Retirement Date.

# 6.2 Form of Payment

- (a) <u>Single Life Annuity</u>. The normal form of payment under the Plan for a Participant who is not married on the date of commencement of his or her benefits hereunder shall be a single life annuity providing monthly payments for the life of the Participant, and under which all benefit payments cease as of the date of death of the Participant.
- (b) <u>Joint and Survivor Annuity</u>. The normal form of benefit payable to a Participant who is lawfully married to a spouse on the date of commencement of his or her benefits hereunder shall be an actuarially equivalent fifty percent (50%) joint and survivor annuity, providing reduced monthly payments during such Participant's life, and providing continued monthly payments after the Participant's death to the spouse to whom the participant is married on the date of his or her commencement of benefits hereunder. Each such continued monthly payments payable to the surviving spouse shall be fifty percent (50%) of the monthly payment amount payable during the Participant's lifetime. The reduction in the Participant's monthly benefits shall be determined by application of the same reduction factors as are applied for purposes of determining such reduction under the Qualified Pension Plan. Continuing payments to a surviving spouse shall continue during the life of the surviving spouse and shall cease on the date of death of such surviving spouse.
- (c) Whenever, under this Plan it becomes necessary to determine the actuarial equivalence of one or more forms of benefits, such determination shall be made by application of such actuarial factors and rates as would then be applied for such purpose under the Qualified Pension Plan.

# **ARTICLE VII**

# **DEATH AND DISABILITY BENEFITS**

# 7.1 Death Benefit

In the event of the death of a Participant prior to commencement of benefit payments hereunder, a death benefit shall be payable to the spouse to whom such Participant is lawfully married on the date of the Participant's death. Such benefit shall consist of monthly payments, each of which is equal to the monthly amount that would have been paid to such spouse (a) had the Participant's Separation from Service occurred on the later of (i) the Participant's date of death, or (ii) the earlier of the Participant's Early Retirement Date or Normal Retirement Date, (b) had the Participant's benefit commenced to be paid as the joint and survivor annuity described in Section 6.2, and (c) had the Participant's death occurred immediately after such commencement of benefits. Such death benefit

shall begin to be paid as soon as practicable after the latest of (a) the Participant's date of death, (b) the earlier of the Participant's Early Retirement Date or Normal Retirement Date, and (c) the date on which such benefit applications, releases, and other documents as the Committee may require to be given are received by the Committee in form and manner satisfactory to the Committee. Death benefit payments shall cease as of the date of death of the spouse receiving such payments. No benefit shall be payable to any person other than a spouse described in the first sentence of this Section 7.1. This Plan shall not be required to give effect to disclaimers, whether made under state or federal law. This Section 7.1 shall not apply in the case of the death of a Participant after payments have commenced to be made with respect to such Participant.

# 7.2 Disability Benefit

If a Participant incurs a Total and Permanent Disability, as such term is defined from time to time under Qualified Pension Plan, prior to commencement of benefits hereunder and such Participant at the date of the occurrence of such Total and Permanent Disability is an Eligible Employee, such Participant shall continue to accrue benefits under this Plan in the same manner as provided in the Qualified Plan during the continuation of such Total and Permanent Disability, but not beyond the date determined under the Qualified Pension Plan. Such Participant shall be entitled to receive his/her benefit under this Plan upon attaining his/her Normal Retirement Date.

# **ARTICLE VIII**

# RIGHT TO TERMINATE OR MODIFY PLAN

By action of its Board of Directors, 20th Century Industries may modify or terminate this Plan without further liability to any Eligible Employee or former employee or any other person. Notwithstanding the preceding provisions of this Article VIII, except as expressly required by law, this Plan may not be modified or terminated as to any Participant in a manner that adversely affects the payment of benefits theretofore accrued by such Participant to the extent such benefits have become vested, except that in the event of the termination of the Plan as to all Participants, this Plan may in the sole discretion of the Board of Directors be modified to accelerate payment of benefits to Participants.

# ARTICLE IX

# NO ASSIGNMENT, ETC.

Benefits under this Plan may not be assigned or alienated and shall not be subject to the claims of any creditor. A Participant shall not be permitted to borrow under the Plan, nor shall a Participant be permitted to pledge or otherwise use his benefits hereunder as security for any loan or other obligation. No payments shall be made to any person or persons other than expressly provided herein, or on any date or dates other than as expressly provided herein.

It is each Participant's sole responsibility to obtain such consents, and to take such other actions as may be necessary or appropriate in connection with participation in this Plan, including but not limited to obtaining spousal or other consents, as may be necessary or appropriate to reflect marital property, support, or other obligations arising under contract, order or by operation of law.

# ARTICLE X

# THE COMMITTEE

- (a) The appointment, removal and resignation of members of the Committee shall be governed by the Board of Directors of 20th Century Industries. Subject to change by the said Board, the membership of the Committee shall be the same as the membership of the Committee of the Qualified Pension Plan.
- (b) The Committee shall have authority to oversee the management and administration of the Plan, and in connection therewith is authorized in its sole discretion to make, amend and rescind such rules as it deems necessary for the proper administration of the Plan, to make all other determinations necessary or advisable for the administration of the Plan and to correct any defect or supply any omission or reconcile any inconsistency in the Plan in the manner and to the extent that the Committee deems desirable to carry the Plan into effect. The powers and duties of the Committee shall include without limitation, the following:
  - (i) Resolving all questions relating to the eligibility of select management and highly compensated employees to become Participants; and
  - (ii) Resolving all questions regarding payment of benefits under the Plan and other questions regarding plan participation.

Any action taken or determination made by the Committee shall be conclusive on all parties. The exercise of or failure to exercise any discretion reserved to the Committee to grant or deny any benefit to a Participant or other person under the Plan shall in no way require the Committee or any person acting on behalf thereof, to similarly exercise or fail to exercise such discretion with respect to any other Participant.

# **ARTICLE XI**

# **RELEASE**

As a condition to making any payment under the Plan, or to giving effect to any election or other action under the Plan by any Participant or any other person, the Plan Administrator may require such consents or releases as it determines to be appropriate, and further may require any such designation, election or other action to be in writing, in a prescribed form and to be filed with the Committee in a manner prescribed by the Committee. In the event the Committee determines, in

its discretion, that multiple conflicting claims may be made as to all or a part of a benefit accrued hereunder by a Participant, the Committee may delay the making of any payment until such conflict or multiplicity of claims is resolved.

# **ARTICLE XII**

# NO CONTRACT OF EMPLOYMENT

This Plan shall not be deemed to give any employee the right to be retained in the employ of the Company or to interfere with the right of the Company to discharge or retire any employee at any time, nor shall this Plan interfere with the right of the Company to establish the terms and conditions of employment of any employee.

# ARTICLE XIII

# **COMPANY'S OBLIGATION TO PAY BENEFITS**

Nothing contained in this Plan and no action taken pursuant to the provisions of this Plan shall create or be construed to create a trust of any kind, or a fiduciary relationship between the Company, and any Employee, an Employee's spouse or former spouse or any other person. Funds to provide benefits under the provisions of this Plan shall continue for all purposes to be a part of the general funds of the Company. To the extent that any person acquires a right to receive payments from the Company under this Plan such right shall be no greater than the right of any unsecured general creditor of the Company. Notwithstanding the preceding provisions of this Article XIII, assets may be transferred by the Company to a trust constituting a "rabbi trust," for the purpose of providing benefits described herein.

# ARTICLE XIV

# **CLAIM REVIEW PROCEDURE**

- (a) A person who believes that he or she has not received all payments to which he or she is entitled under the terms of this Plan may submit a claim therefor. Within ninety (90) days following receipt of a claim for benefits under this Plan, and all necessary documents and information, the Committee or its authorized delegate reviewing the claim shall, if the claim is not approved, furnish the claimant with written notice of the decision rendered with respect to the application.
- (b) The written notice contemplated in (a) above shall set forth:
  - (i) the specific reasons for the denial, with reference to the Plan provisions upon which the denial is based;
  - (ii) a description of any additional information or material necessary for perfection of the application (together with an explanation why the material or information is necessary); and

- (iii) an explanation of the Plan's claim review procedure.
- (c) A claimant who wishes to contest the denial of his claim for benefits or to contest the amount of benefits payable to him shall follow the procedures for an appeal of benefits as set forth below, and shall exhaust such administrative procedures prior to seeking any other form of relief.
- (d) A claimant who does not agree with the decision rendered as provided above in this Article XIV with respect to his application may appeal the decision to the Committee. The appeal shall be made, in writing, within sixty (60) days after the date of notice of such decision with respect to the application. If the application has neither been approved nor denied within the ninety-day (90) period provided in (a) above, then the appeal shall be made within sixty (60) days after the expiration of the ninety-day (90) period.
- (e) The claimant may request that his application be given full and fair review by the Committee. The claimant may review all pertinent documents and submit issues and comments in writing in connection with the appeal. The decision of the Committee shall be made promptly, and not later than sixty (60) days after the Committee's receipt of a request for review, unless special circumstances require an extension of time for processing, in which case a decision shall be rendered as soon as possible, but not later than one hundred twenty (120) days after receipt of a request for review. The decision by the Committee on review shall be in writing and shall include specific reasons for the decision, written in a manner calculated to be understood by the claimant with specific reference to the pertinent Plan provisions upon which the decision is based.

# ARTICLE XV

# ARBITRATION

A claimant may contest the Committee's denial of his or her appeal only by submitting the matter to arbitration. In such event, the claimant and the Committee shall select an arbitrator from a list of names supplied by the American Arbitration Association in accordance with such Association's procedures for selection of arbitrators, and the arbitration shall be conducted in accordance with the rules of such Association. The arbitrator's authority shall be limited to the affirmance or reversal of the Committee's denial of the appeal, and the arbitrator shall have no power to alter, add to or subtract from any provision of this Plan. Except as otherwise required by the Employee Retirement Income Security Act of 1974, the arbitrator's decision shall be final and binding on all parties, if warranted on the record and reasonably based on applicable law and the provisions of this Plan.

# ARTICLE XVI

# **MISCELLANEOUS**

# 16.1 Successor and Assigns

The Plan shall be binding upon and shall inure to the benefit of the Company, its successors and assigns, and all Participants.

# 16.2 Notices

Any notice or other communication required or permitted under the Plan shall be in writing, and if directed to the Company shall be sent to the Committee or its authorized delegate, and if directed to a Participant shall be sent to such Participant at his last known address as it appears on the records of the Company.

# 16.3 Limitations on Liability

- (a) The Company does not warrant any tax benefit nor any financial benefit under the Plan. Without limitation to the foregoing, the Company and its officers, employees and agents shall be held harmless by the Participant or Beneficiary from, and shall not be subject to any liability on account of, the federal or state or local income tax consequences, or any other consequences of any deferrals or credits with respect to Participants under the Plan.
- (b) The Company, its officers, employees, and agents shall be held harmless by the Participant from, and shall not be subject to any liability hereunder for, all acts performed in good faith.

# 16.4 Certain Small Benefits

Notwithstanding any other provision of this Plan to the contrary, in the case of a Participant whose annual benefit hereunder is not in excess of \$2,000, the Committee may, in its sole discretion, distribute an amount equal to the actuarial equivalent value of future anticipated benefits, determined in accordance with such actuarial factors and interest rate assumptions utilized from time to time under the Qualified Pension Plan for purposes of making lump sum payments thereunder.

# 16.5 Governing Law

This Plan is subject to the laws of the State of California, to the extent not preempted by ERISA.

**IN WITNESS WHEREOF,** 20th Century Industries has caused this instrument to be executed by its duly authorized officers, effective as of the Effective Date set forth hereinabove.

20TH	CENT	TURY	IND	USTR	IES

By:\_\_\_\_\_\_ By:\_\_\_\_

# APPENDIX D

# Treatment of Employees Transferring with the Sale of United Guaranty Corporation

With respect to each Participant who is an Active Employee of United Guaranty Corporation and its Subsidiaries (collectively, "UGC") as of December 31, 2016 (the "Closing Date"), the date that the sale described in the Stock Purchase Agreement dated August 15, 2016 between the Company and Arch Capital Group, Ltd. ("Arch") (the "Purchase Agreement") closes (a "Departing UGC Participant"), the terms and conditions set forth in this Appendix D shall apply solely with respect to Departing UGC Participants, effective as of December 31, 2016:

# 1. Appendix D Definitions

- a. Solely for purposes of this Appendix D, an "Active Employee" means each person who as of the Closing Date (a) is an actively employee Employee performing services for UGC and (b) each person who is an Employee of UGC as of the Closing Date who is absent from employment due to illness, vacation, injury, military service or other authorized absence (including each Employee who is "disabled" under the short-term disability program currently in place for UGC, who is on approved leave under the Family and Medical Leave Act or who is on leave due to a workplace injury covered by a workers' compensation policy or program incurred within the six (6) months prior to the Closing Date) other than Employees on long-term disability or other unpaid medical leave and Employees who are on leave due to a workplace injury covered by a workers' compensation policy or program incurred more than six (6) months prior to the Closing Date.
  - b. Solely for purposes of this Appendix D, "Subsidiaries" means those subsidiaries of United Guaranty Corporation that are sold to Arch pursuant to the Purchase Agreement.

# 2. Definition of Disability

For purposes of Section 1.10, the definition of the term "Disability," for a Departing UGC Participant the word "Company" shall include both UGC and Arch.

# 3. Definition of Separation from Service

With respect to Departing UGC Participants, the definition of "Separation from Service" in Section 1.33 of the Plan means the Departing UGC Participant has terminated employment (other than by death or Disability) with Arch and its subsidiaries (including UGC).

# 4. Vesting

Notwithstanding the first two sentences of Article 5 of the Plan, effective as of December 31, 2016, the Excess Retirement Income of a Departing UGC Participant shall become non-forfeitable, and the first sentence of the second paragraph of Article 5 shall not apply to a Departing UGC Participant.

# 5. Entitlement to Benefits

For a Departing UGC Participant, Section 3.1 of the Plan shall read as is set forth below:

3.1 Early, Normal, Postponed and Disability Retirement. A Departing UGC Participant in the Plan who has a Separation from Service on or after December 31, 2016 shall be entitled to the Excess Retirement Income described in Article 4 of the Plan. If a Departing UGC Participant incurs a Disability, the Departing UGC Participant shall be entitled to receive the Excess Disability Retirement Income described in Section 4.5.

For a Departing UGC Participant, the first sentence of Section 3.2 shall not apply and shall be replaced with the following sentence:

3.2 A Departing UGC Participant who has a Separation from Service prior to Normal Retirement Date (other than by death or by incurring a Disability) shall be entitled to an Early Excess Retirement Income in accordance with Section 4.3.

# 6. Benefit

For a Departing UGC Participant, Section 4.3(f) shall read as is set forth below:

4.3(f) If the Departing UGC Participant is not eligible for Early Retirement under the Qualified Plan, the Frozen Accrued Benefit and the Grandfathered Accrued Benefit shall be the amounts that would be payable at Normal Retirement Date, but reduced by 6-2/3% for each of the first 5 years (and a fraction thereof for each full month) that retirement precedes age 65 and 3-1/3% for each of the next 5 years (and a fraction thereof for each full month) that retirement precedes age 60 and by an actuarial equivalent amount for retirement ages below age 55. With respect to retirement ages prior to age 55, the reduction will be based on an actuarial equivalent of the benefit payable at age 55. Actuarial equivalence will be based on the rate of interest determined under Code section 417(e)(3) as modified in other applicable guidance (including without limitation Revenue Ruling 2007-67) for the third calendar month prior to the calendar year in which benefits are scheduled to commence and the mortality table under Code section 417(e) in effect on the date benefits are scheduled to commence.

# 7. Death.

In Section 7.2, the following phrase that appears in both the ultimate and penultimate sentences in that Section is eliminated with respect to Departing UGC Participants:

"or, if later, within 90 days after the Participant would have attained age 55"

# **APPENDIX E**

# Treatment of Employees Transferring with the Sale of Fortitude Group Holdings, LLC

With respect to each Participant who is an Active Employee of Fortitude Group Holdings, Inc. and its Subsidiaries (collectively, "Fortitude") as of June 2, 2020 (the "Closing Date"), the date that the sale described in the Stock Purchase Agreement dated November 25, 2019 between the Company and Carlyle FRL, L.P. and T&D Capital Co., Ltd. (the "Fortitude Buyers") (the "Purchase Agreement") closes (a "Departing Fortitude Participant"), the terms and conditions set forth in this Appendix E shall apply solely with respect to Departing Fortitude Participants, effective as of June 2, 2020:

# 1. Appendix E Definitions

- a. Solely for purposes of this Appendix E, an "Active Employee" means each person who as of the Closing Date (a) is an actively employed Employee performing services for Fortitude and (b) each person who is an Employee of Fortitude as of the Closing Date who is absent from employment due to illness, vacation, injury, military service or other authorized absence (including each Employee who is "disabled" under the short-term disability program currently in place for Fortitude, who is on approved leave under the Family and Medical Leave Act or who is on leave due to a workplace injury covered by a workers' compensation policy or program incurred within the six (6) months prior to the Closing Date) other than Employees on long-term disability or other unpaid medical leave and Employees who are on leave due to a workplace injury covered by a workers' compensation policy or program incurred more than six (6) months prior to the Closing Date.
- b. Solely for purposes of this Appendix E, "Subsidiaries" means those subsidiaries of Fortitude Group Holdings, Inc. that are sold to the Fortitude Buyers pursuant to the Purchase Agreement.

# 2. Definition of Disability

For purposes of Section 1.10, the definition of the term "Disability," for a Departing Fortitude Participant the word "Company" shall include both Fortitude and the Fortitude Buyers.

# 3. Definition of Separation from Service

With respect to Departing Fortitude Participants, the definition of "Separation from Service" in Section 1.33 of the Plan means the Departing Fortitude Participant has terminated employment (other than by death or Disability) with the Fortitude Buyers and its Subsidiaries (including Fortitude).

# 4. Vesting

Notwithstanding the first two sentences of Article 5 of the Plan, effective as of June 2, 2020, the Excess Retirement Income of a Departing Fortitude Participant shall become non-forfeitable, and the first sentence of the second paragraph of Article 5 shall not apply to a Departing Fortitude Participant.

# 5. Entitlement to Benefits

For a Departing Fortitude Participant, Section 3.1 of the Plan shall read as is set forth below:

3.1 Early, Normal, Postponed and Disability Retirement. A Departing Fortitude Participant in the Plan who has a Separation from Service on or after June 2, 2020 shall be entitled to the Excess Retirement Income described in Article 4 of the Plan. If a Departing Fortitude Participant incurs a Disability, the Departing Fortitude Participant shall be entitled to receive the Excess Disability Retirement Income described in Section 4.5.

For a Departing Fortitude Participant, the first sentence of Section 3.2 shall not apply and shall be replaced with the following sentence:

3.2 A Departing Fortitude Participant who has a Separation from Service prior to Normal Retirement Date (other than by death or by incurring a Disability) shall be entitled to an Early Excess Retirement Income in accordance with Section 4.3.

# 6. Benefit

For a Departing Fortitude Participant, Section 4.3(f) shall read as is set forth below:

4.3(f) If the Departing Fortitude Participant is not eligible for Early Retirement under the Qualified Plan, the Frozen Accrued Benefit and the Grandfathered Accrued Benefit shall be the amounts that would be payable at Normal Retirement Date, but reduced by 6-2/3% for each of the first 5 years (and a fraction thereof for each full month) that retirement precedes age 65 and 3-1/3% for each of the next 5 years (and a fraction thereof for each full month) that retirement precedes age 60 and by an actuarial equivalent amount for retirement ages below age 55. With respect to retirement ages prior to age 55, the reduction will be based on an actuarial equivalent of the benefit payable at age 55. Actuarial equivalence will be based on the rate of interest determined under Code section 417(e)(3) as modified in other applicable guidance (including without limitation Revenue Ruling 2007-67) for the third calendar month prior to the calendar year in which benefits are scheduled to commence and the mortality table under Code section 417(e) in effect on the date benefits are scheduled to commence.

# 7. Death.

In Section 7.2, the following phrase that appears in both the ultimate and penultimate sentences in that Section is eliminated with respect to Departing Fortitude Participants:

"or, if later, within 90 days after the Participant would have attained age 55"

# **CERTIFICATIONS**

- I, Brian Duperreault, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of American International Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 4, 2020

/S/ BRIAN DUPERREAULT

Brian Duperreault

Chief Executive Officer

### **CERTIFICATIONS**

- I, Mark D. Lyons, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of American International Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 4, 2020

/S/ MARK D. LYONS

Mark D. Lyons
Executive Vice President and
Chief Financial Officer

# **CERTIFICATION**

In connection with this Quarterly Report on Form 10-Q of American International Group, Inc. (the "Company") for the quarter ended June 30, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Brian Duperreault, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 4, 2020

/S/ BRIAN DUPERREAULT

Brian Duperreault

Chief Executive Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

# **CERTIFICATION**

In connection with this Quarterly Report on Form 10-Q of American International Group, Inc. (the "Company") for the quarter ended June 30, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mark D. Lyons, Executive Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 4, 2020

/S/ MARK D. LYONS

Mark D. Lyons
Executive Vice President and
Chief Financial Officer

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.