#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 7, 2018

### AMERICAN INTERNATIONAL GROUP, INC.

(Exact name of registrant as specified in its charter)

1-8787 (Commission File Number) 13-2592361

(IRS Employer Identification No.)

175 Water Street

New York, New York 10038

(Address of principal executive offices)

Registrant's telephone number, including area code: (212) 770-7000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\ \square$ 

Delaware

(State or other jurisdiction

of incorporation)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## Section 7 — Regulation FD

#### Item 7.01. Regulation FD Disclosure.

American International Group, Inc. (the "Company") is furnishing the Investor Presentation, dated June 7, 2018, attached as Exhibit 99.1 to this Current Report on Form 8-K (the "Investor Presentation"), which will be presented during the Company's investor meeting focused on its Life and Retirement business on June 7, 2018. The Investor Presentation will also be available on the Company's website at www.aig.com.

The information in Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.1 hereto, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. Furthermore, Item 7.01 of this Current Report on Form 8-K, including Exhibit 99.1 hereto, shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934.

### Section 9 — Financial Statements and Exhibits

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

99.1 Investor Presentation dated June 7, 2018 (furnished and not filed for purposes of Item 7.01).

Exhibit No.	Description
<u>99.1</u>	Investor Presentation dated June 7, 2018 (furnished and not filed for purposes of Item 7.01).

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### AMERICAN INTERNATIONAL GROUP, INC.

(Registrant)

By: /s/ James J. Killerlane III Name: James J. Killerlane III Title: Associate General Counsel and Assistant Secretary

Date: June 7, 2018



# Life & Retirement Investor Meeting

JUNE 7, 2018

# Cautionary Statement Regarding Forward Looking Information

This document and the remarks made within this presentation may include, and officers and representatives of American International Group, Inc. (AIG) may from time to time make and discuss, projections, goals, assumptions and statements that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only a belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG's control. These projections, goals, assumptions and statements include statements preceded by, followed by or including words such as "will," "believe," "anticipate," "expect," "intend," "plan," "focused on achieving," "view," "target," "goal" or "estimate." These projections, goals, assumptions and statements may relate to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, anticipated organizational, business or regulatory changes, anticipated sales, monetization and/or acquisitions of businesses or assets, management succession and retention plans, exposure to risk, trends in operations and financial results. It is possible that AIG's actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause AIG's actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include: changes in market and industry conditions; negative impacts on customers, business partners and other stakeholders; the occurrence of catastrophic events, both natural and man-made; AIG's ability to successfully reorganize its businesses, as well as improve profitability, without negatively impacting client relationships or its competitive position; AIG's ability to successfully dispose of, monetize and/or acquire businesses or assets, including AIG's ability to successfully consummate the purchase of Validus Holdings, Ltd.; changes in judgments concerning insurance underwriting and insurance liabilities; changes in judgments concerning potential cost saving opportunities; the impact of potential information technology, cybersecurity or data security breaches, including as a result of cyber-attacks or security vulnerabilities; disruptions in the availability of AIG's electronic data systems or those of third parties; AIG's ability to successfully manage Legacy portfolios; concentrations in AIG's investment portfolios; actions by credit rating agencies; the requirements, which may change from time to time, of the global regulatory framework to which AIG is subject, including as a global systemically important insurer; significant legal, regulatory or governmental proceedings; changes in judgments concerning the recognition of deferred tax assets; and such other factors discussed in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) in AIG's Quarterly Report on Form 10-Q for the guarterly period ended March 31, 2018 and Part II, Item 7. MD&A and Part I, Item 1A. Risk Factors in AIG's Annual Report on Form 10-K for the year ended December 31, 2017.

AlG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise. This document and the remarks made orally may also contain certain non-GAAP financial measures. The reconciliation of such measures to the most comparable GAAP measures in accordance with Regulation G is included in the Fourth Quarter 2017 Financial Supplement available in the Investor Information section of AlG's corporate website, www.aig.com, as well as in the Appendix to this presentation.

Note: Amounts presented may not foot due to rounding.



## Life & Retirement: Key messages

Large, diverse in-force portfolio positioned to generate stable earnings and cash flows

Organized to optimize capital efficiency and deploy capital to highest risk-adjusted return opportunities

Rigorous and holistic risk management approach

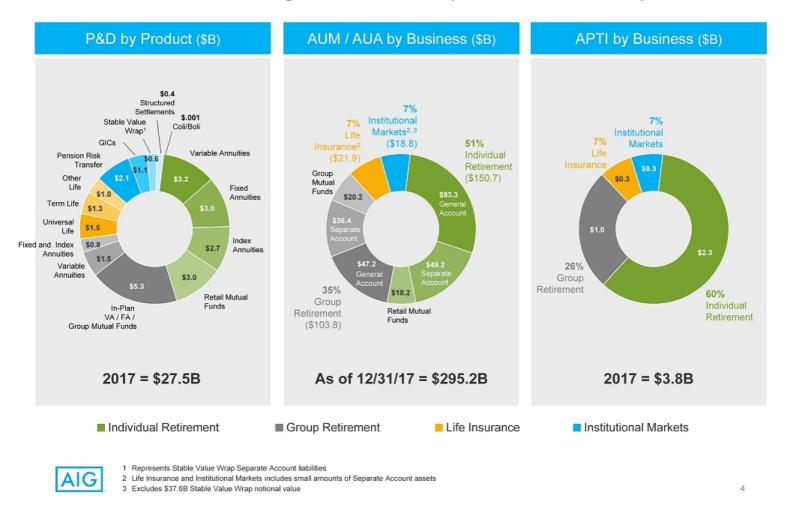
Well-positioned to meet growing needs in the U.S. and overseas

Prepared for selective expansion following extensive transformation

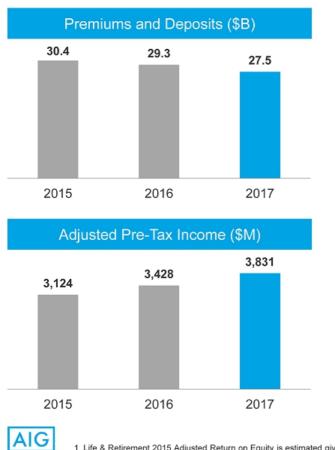
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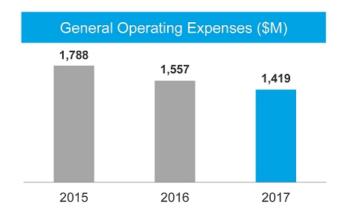
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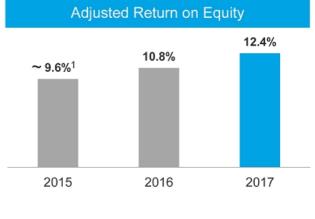
## Life & Retirement: Large, diverse and profitable in-force portfolio



# Life & Retirement: Consistent performance in a competitive environment





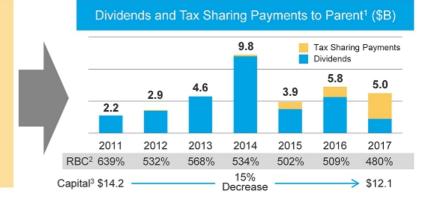


1 Life & Retirement 2015 Adjusted Return on Equity is estimated given the 2017 resegmentation

# Life & Retirement: Transformed organization to optimize capital efficiency

2 The inclusion of RBC measure is intended solely for the information of investors and is not intended for the purpose of ranking any insurance company or for

Restructuring actions began in 2012



## Legal Entity Consolidation

- Number of operating companies reduced from 10 to 3 . and regulatory jurisdictions from 7 to 2
- Enhanced capital efficiency and lowered costs associated with running multiple legal entities
- Decreased volatility in statutory balance sheets .
- Diversification of business risks improved stress test results .
- Simplified producer licensing process ٠

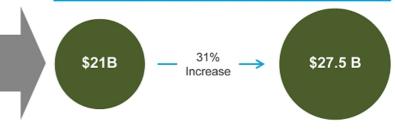
Change in Premiums and Deposits:

6

## Formed AIG Financial Distributors

- United sales and strategic account professionals under common leadership
- Coordination of sales activities with strategic account . managers and customized wholesaling models
- Broadened product penetration within strategic partner firms .
- Primarily focused on independent distribution for retail . sales (exits from Advisor Group and Life Career)
- Ability to deploy capital judiciously to most attractive opportunities

Full Year 2012 vs. Full Year 2017

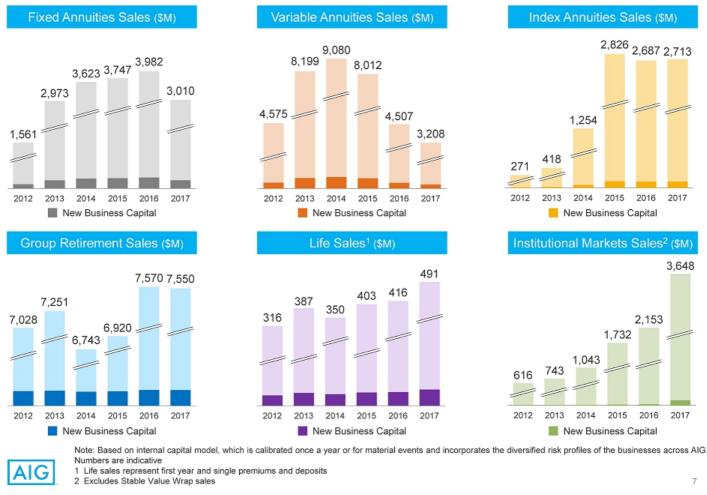


1 Includes payments to Life holding company



- use in connection with any marketing, advertising or promotional activities. Represents year-end RBC ratio (CAL) for Domestic Life and Retirement companies excluding holding company, AGC Life Insurance Company. CAL is defined as Company Action Level
- 3 Total Capital & Surplus

## Life & Retirement: Capital deployed to most attractive new business opportunities



# Life & Retirement: Flows for 2017 reflect discipline in challenging market conditions



- With competitive environment for Fixed Annuities and Variable Annuities in 2017, focused on growth in Index Annuities, Life Insurance and Institutional Markets while maintaining steady sales in Group Retirement. Positioned to deploy additional capital to Fixed Annuities and Variable Annuities as market conditions improve
- Outflows remained within historical ranges but reflect impact of higher account values due to equity market appreciation for Variable Annuities, Group Retirement and Retail Mutual Funds
- Financial impact of outflows vary based on product characteristics
  - Outflows for Fixed Annuities and Group Retirement include 3% or higher Guaranteed Minimum Interest Rate policies
  - Retail Mutual Funds outflows have a relatively small impact on overall earnings due to the comparatively small base
    of the business
- Group Retirement surrenders impacted by natural attrition of large groups due to some plan sponsors reducing the number of providers in their plans and M&A activity in the Healthcare market



1 Outflows not included for Life Insurance and Institutional Markets 2 Excludes Stable Value Wrap

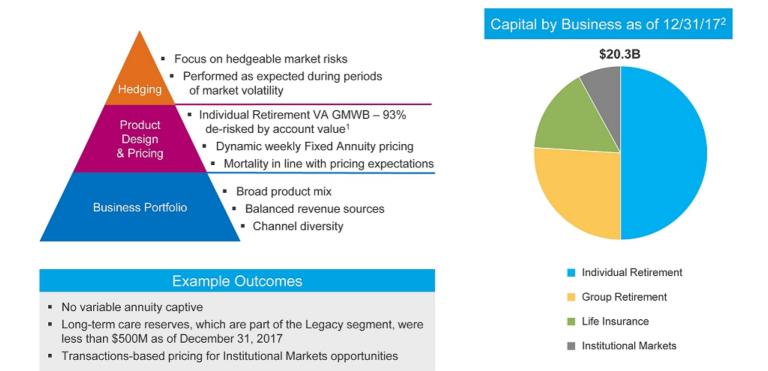
3 Life sales represent first year and single premiums and deposits

8

# Life & Retirement: Building blocks for net investment income

2016 (\$1	M) 2017 (\$M)		Current Expectations
\$476	\$584 Volatile results refl changing market cond 2016 <sup>1</sup> 20 \$102M \$26	tions: • Other miscellaneous investment income $\frac{Z}{2}^{1}$	Increases in the rate environment result in lower net investment income on fair value option bonds and call & tender income, all things being equal
\$253	\$322	Alternative Investments <ul> <li>Equity partnerships</li> <li>Hedge funds</li> </ul>	Return of ~8% for Alternative Investments over the coming years
\$6,893	\$6,910	<ul> <li>Base Portfolio</li> <li>Interest (including accretion income)</li> <li>Dividends</li> <li>Foreclosed real estate income</li> <li>Net of investment expenses and non-qualifying (economic) hedges</li> </ul>	Absent significant changes in the overall rate environment, expectation is that base net investment spreads will decline by approximately 0 to 2 basis points per quarter
\$7,622	\$7,816	Total Net Investment Income	New money invested in 1Q18 at an average yield of ~4%, which is ~75 basis points lower than the portfolio yield, reflecting the duration and quality of the in-force portfolio. We expect this gap to continue to close if rates rise
AIG	Disclosed on page 22 of Q	arterly Financial Supplement, Fourth Quarter 2017	9

## Life & Retirement: Comprehensive risk management approach



AIG

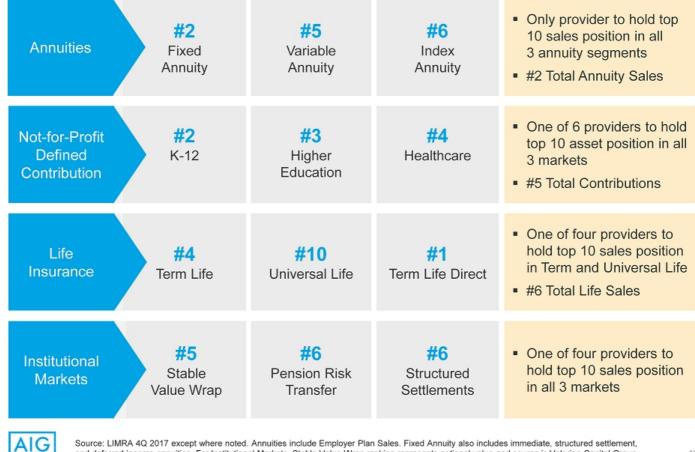
 De-risked benefits represent products issued since 2010 with VIX index fees or volatility control funds and pre-2010 benefits with a revised fee structure
 Based on internal capital model, which is calibrated once a year or for material events and incorporates the diversified risk profiles of the businesses across AIG. Numbers are indicative Life & Retirement: Well positioned to meet growing market needs

- Increasing need for guaranteed lifetime income solutions
- Growing not-for-profit defined contribution market
- Large unmet protection and retirement savings gap
- Improved funded status of pension plans



# Life & Retirement: Broad leadership position

Held top 10 position across product lines and target markets for 2017

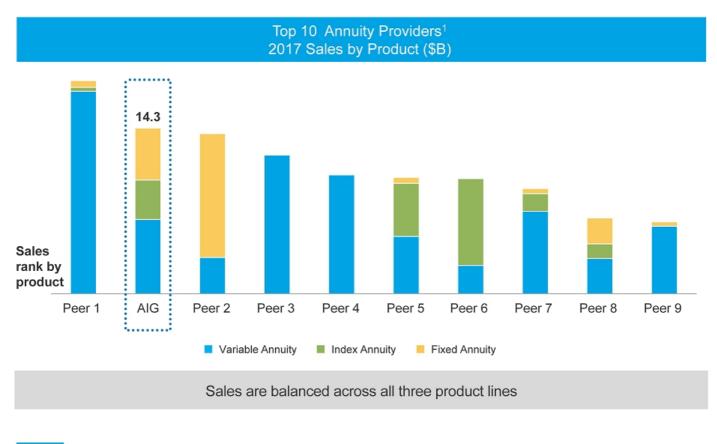


Source: LIMRA 4Q 2017 except where noted. Annuities include Employer Plan Sales. Fixed Annuity also includes immediate, structured settlement, and deferred income annuities. For Institutional Markets, Stable Value Wrap ranking represents notional value and source is Valerian Capital Group

# Retirement: Industry leader across annuity lines

AIG

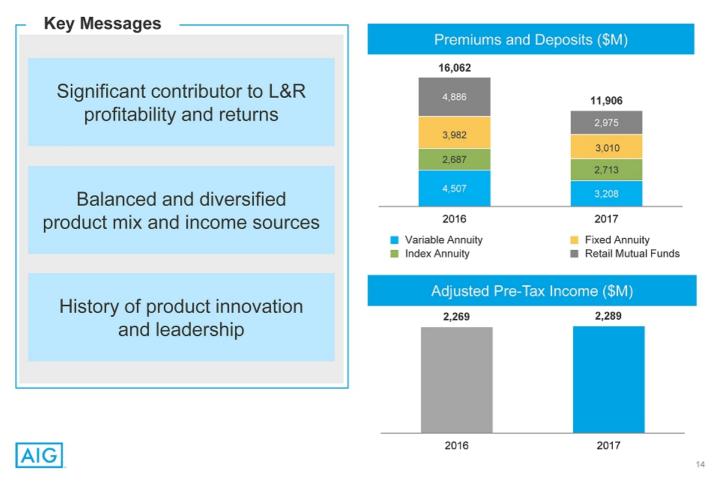
Well-positioned to meet growing lifetime income needs through multiple product types and respond to evolving regulatory environment



1 Source: LIMRA 4Q 2017; including Employer Plan sales. Fixed Annuity also includes immediate, structured settlement, and deferred income annuities 13

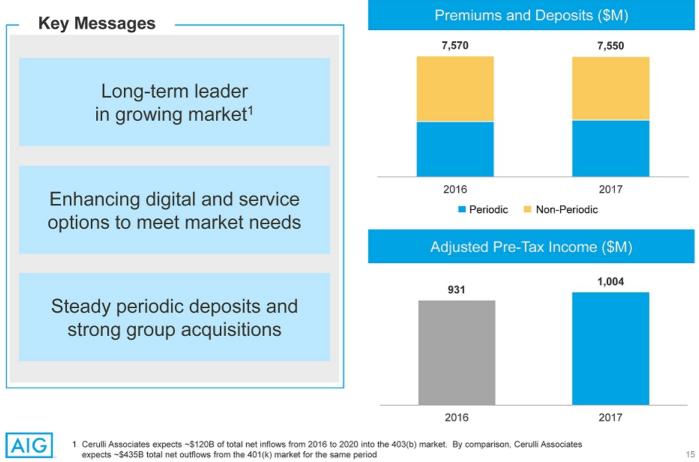
# Individual Retirement: Overview

Adjusted pre-tax income has remained strong due to a large, well-managed in-force annuity block despite the industry-wide decrease in new annuity sales and persistent low interest rate environment



# Group Retirement: Overview

Industry leader in the growing not-for-profit Defined Contribution plan market



# Group Retirement: Digital and service enhancements driving group acquisition growth

Differentiated model with combination "High-Touch / High-Tech" service

## Investments in Technology & Service



## Recognition for 2017

- 54 Best in Class Awards from PLANSPONSOR Magazine
  - Service Star Team Award for exemplary service from VALIC Financial Advisors
- Top quartile DALBAR ranking for Digital Platform
   #2 for Mobile Website
  - #3 for Best-in-Class Plan Participant Home Page
- EverFi Financial Capability Innovation Award
  - Honored for FutureFIT, a web-based financial wellness experience

## AIG

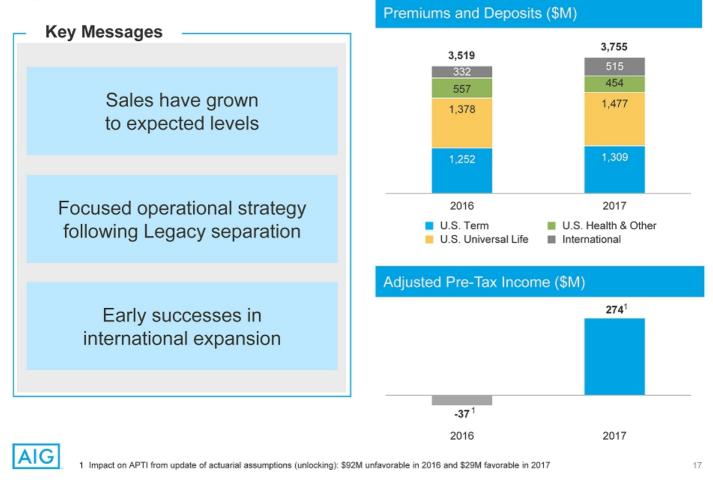
# New Group Acquisition Deposit Growth

- Record New Group Acquisitions for 2017
- Confirmed New Group Acquisitions, expected to be funded in 2018, already near full year 2017 results
- Technology cited as key factor in retaining existing and winning new groups

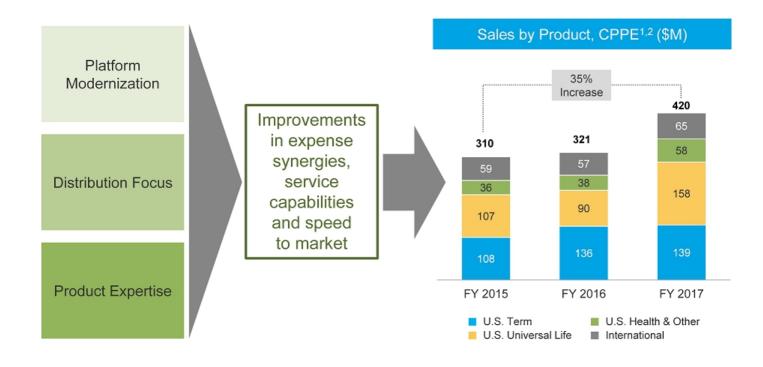
## 16

# Life Insurance: Overview

Progress on business transformation



# Life Insurance: Management actions driving results



AIG

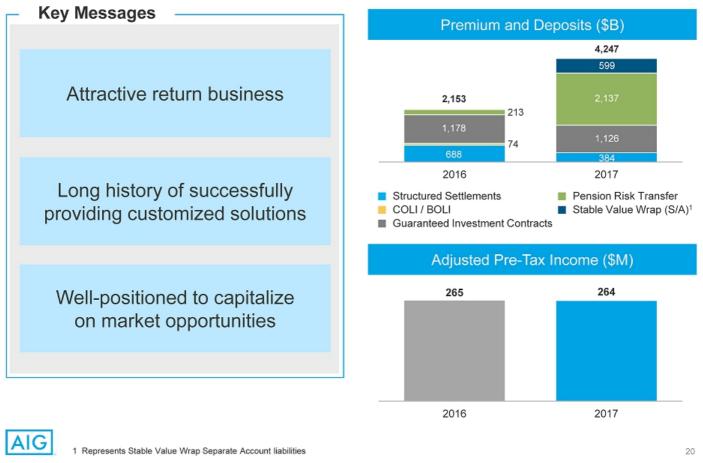
1 CPPE – Continuous Paid Premium Equivalent, is the sum of 100% of periodic premiums, 10% of Single Premiums, and 10% of excess premiums 2 Sales exclude Legacy products

# International Life: Selective international expansion demonstrating early success

Business	AIG UK Life			AIG L	.aya Healtl	ncare	
Overview & Capabilities	<ul> <li>Writer of liprotection</li> <li>Intermediated delivering</li> </ul>	December 31, fe, critical illne and disability ary sold, mode streamlined U on some cove	ss, income products rn platform W decisions	<ul> <li>Acquired March 31, 2015</li> <li>Second largest health insurance provider in Ireland (currently operating as an MGA<sup>4</sup>)</li> <li>Customer focused, unique direct-to-customer offering</li> </ul>			
2017 Key Metric	\$243M GWP <sup>2</sup>	\$65M New Business APE <sup>3</sup>	489K Policies	\$691M GWP <sup>2,5</sup>	578K Members	268K Policies	
Growth since acquisition <sup>1</sup>	19%	13%	15%	15%	10%	12%	
A MGA = Managi	vritten premium premium equivalent ng General Agency	ounted for as commission	s profit share income			19	

# Institutional Markets: Overview

Opportunistically growing based on market conditions and ability to achieve targeted returns



# Institutional Markets: Well-positioned to participate in growing pension risk transfer market

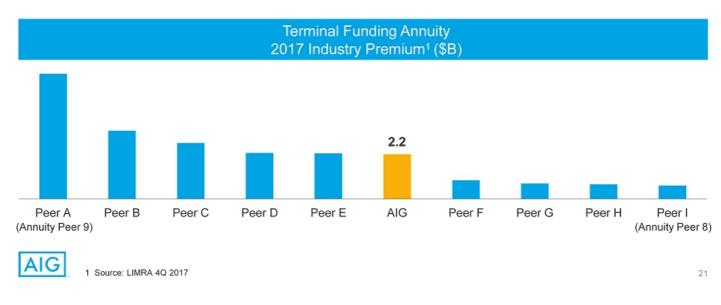
Investment expertise, established operational capabilities, prudent risk management, disciplined pricing and strong balance sheet

## Portfolio Highlights (as of 12/31/2017)

- GAAP Reserves: ~\$3.7 B Core/ \$2.5 B Legacy
- ~145K participants being administered
  - 96K immediates
  - 49K deferred
- Average duration of liabilities is approximately 14 years

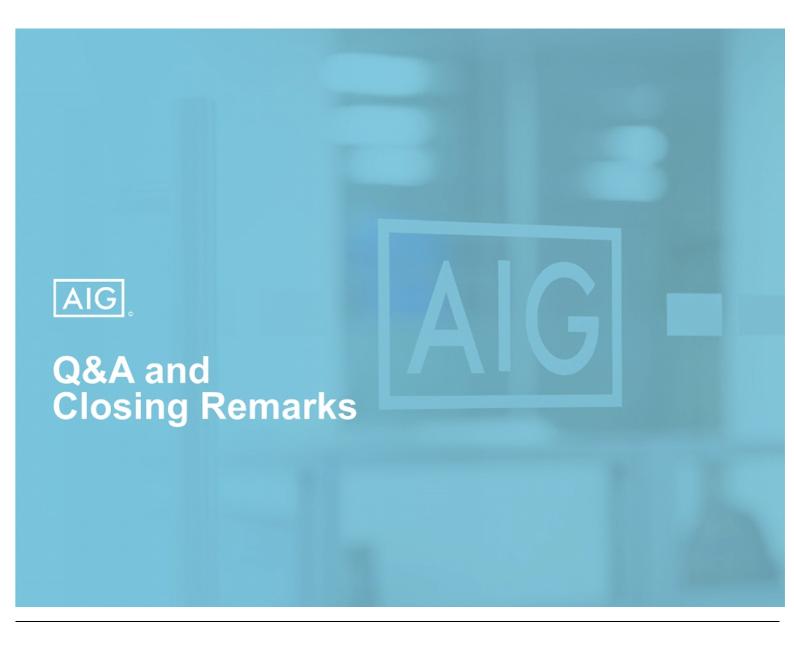
## 2017 Activity

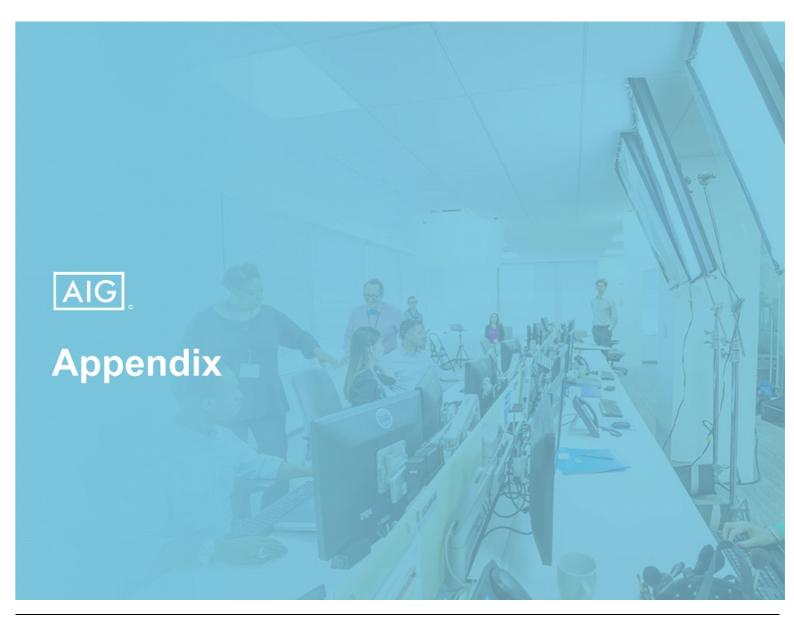
- Active in Domestic pension risk transfer market with focus on larger transactions
- Completed 4 transactions totaling \$2.2B in premium
- Pipeline continues to be strong (\$10B+)



# Life & Retirement: Key messages

Large, diverse in-force portfolio positioned to generate stable earnings and cash flows
Organized to optimize capital efficiency and deploy capital to highest risk-adjusted return opportunities
Rigorous and holistic risk management approach
Well-positioned to meet growing needs in the U.S. and overseas
Prepared for selective expansion following extensive transformation





# AIG

Glossary of Non-GAAP Financial Measures and Non-GAAP Reconciliations

# **Glossary of Non-GAAP Financial Measures**

## Glossary of Non-GAAP

Throughout this presentation, we present our financial condition and results of operations in the way we believe will be most meaningful and representative of our business results. Some of the measurements we use are "Non-GAAP financial measures" under Securities and Exchange Commission rules and regulations. GAAP is the acronym for generally accepted accounting principles in the United States. The non-GAAP financial measures we present may not be comparable to similarly-named measures reported by other companies. The reconciliations of such measures to the most comparable GAAP measures in accordance with Regulation G are included within the relevant tables or in the Fourth Quarter 2017 Financial Supplement available in the Investor Information section of AIG's website, <u>www.aig.com</u>.

We may use certain non-GAAP operating performance measures as forward-looking financial targets or projections. These financial targets or projections are provided based on management's estimates. The most directly comparable GAAP financial targets or projections would be heavily dependent upon results that are beyond management's control and the outcome of these items could be significantly different than management's estimates. Therefore, we do not provide quantitative reconciliations for these financial targets or projections as we cannot predict with accuracy future actual events (e.g., catastrophe losses) and impacts from changes in macro-economic market conditions, including the interest rate environment (e.g. estimate for DIB & GCM returns, net reserve discount change and returns on alternative investments).

- Adjusted Attributed Equity is an attribution of total AIG shareholders' equity, excluding accumulated other comprehensive income (AOCI) and deferred tax assets (DTA), to our segments based on our internal capital model, which incorporates the segments' respective risk profiles. Adjusted attributed equity represents our best estimates based on current facts and circumstances and will change over time.
- Return on Equity Adjusted After-tax Income (Adjusted Return on Attributed Equity) is used to show the rate of return on Adjusted Attributed Equity. Adjusted Return on Attributed Equity is derived by dividing actual or annualized Adjusted After-tax Income by Average Adjusted Attributed Equity.
- Adjusted After-tax Income Attributable to Life and Retirement is derived by subtracting attributed interest expense and income tax
  expense from adjusted pre-tax income. Attributed debt and the related interest expense is calculated based on our internal capital model.
  Tax expense or benefit is calculated based on an internal attribution methodology that considers among other things the taxing jurisdiction
  in which the segment conducts business, as well as the deductibility of expenses in those jurisdictions.
- Premiums and deposits: includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts and mutual funds.



# **Non-GAAP Reconciliations**

## Return on Equity

<u>Life and Retirement</u> (in millions)		2015	Tw	elve Months E December 31 2016		d 2017	
Adjusted pre-tax income	\$	3,124	\$	3,428	\$	3,831	
Interest expense on attributed financial debt		133		92		23	
Adjusted pre-tax income including attributed							
interest expense		2,991		3,336		3,808	
Income tax expense		879		1,041		1,242	
Adjusted after-tax income (a)	\$_	2,112	\$	2,295	\$	2,566	
Ending adjusted attributed equity	\$	21,590	\$	20,547	\$	20,304	
Average adjusted attributed equity (b)		22,035		21,269		20,687	
Adjusted return on attributed equity (a+b)		9.6_%	,	<u>    10.8 </u> %	_	12.4 %	

## Premiums

(in millions)	Twelve Months Ended December 31,					
	2012	2015				
Total Life and Retirement:						
Premiums	\$ 2,464 \$	1,469				
Deposits	17,898	28,321				
Other	632	610				
Premiums and deposits	\$ 20,994 \$	30,400				



# Non-GAAP Reconciliations

## Premiums (continued)

(in millions)	Twelve Months Ended				
		December 31,			
Individual Retirement:		2016		2017	
Premiums	\$		\$	91	
Deposits		15,898		11,819	
Other		1		(4	
Premiums and deposits	\$	16,062	\$	11,906	
Individual Retirement (Fixed Annuities):					
Premiums	\$	170	\$	96	
Deposits		3,820		2,925	
Other		(8)		(11	
Premiums and deposits	\$	3,982	\$	3,010	
Individual Retirement (Variable Annuities):					
Premiums	\$	(7)	\$	(5	
Deposits		4,507		3,207	
Other		7			
Premiums and deposits	\$	4,507	\$	3,208	
Individual Retirement (Index Annuities):					
Premiums	\$	-	\$		
Deposits		2,687		2,713	
Other		-			
Premiums and deposits	\$	2,687	\$	2,713	
Individual Retirement (Retail Mutual Funds):					
Premiums	\$	-	\$		
Deposits		4,886		2,975	
Other		-			
Premiums and deposits	\$	4,886	\$	2,97	
Group Retirement:					
Premiums	\$	27	\$	2	
Deposits		7,543		7,523	
Other		-			
Premiums and deposits	\$	7,570	\$	7,55	
Life Insurance:					
Premiums	\$	1,407	\$	1,530	
Deposits		1,419		1,518	
Other		693		707	
Premiums and deposits	\$	3,519	\$	3,75	
Institutional Markets:					
Premiums	\$	691	\$	2,398	
Deposits		1,434		1,821	
Other		28		28	
Premiums and deposits	\$	2,153	\$	4,24	
Total Life and Retirement:					
Premiums	\$	2,288	\$	4,046	
Deposits		26,294		22,68	
Other		722		73	
Premiums and deposits	\$	29,304	\$	27,45	





# Life & Retirement Investor Meeting

JUNE 7, 2018