

Securities and Exchange Commission
Washington, D.C. 20549

Form 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2001

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the Transition period from _____ to _____

Commission file number 1-8787

American International Group, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

13-2592361
(I.R.S. Employer
Identification No.)

70 Pine Street, New York, New York
(Address of principal executive offices)

10270
(Zip Code)

Registrant's telephone number, including area code (212) 770-7000

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Name of each exchange on which registered |
|--|--|
| Common Stock, Par Value \$2.50 Per Share | New York Stock Exchange, Inc. |

Securities registered pursuant to Section 12(g) of the Act:

Title of each class

None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes

No

Indicate by check mark if disclosure of delinquent filers pursuant to

Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [].

The aggregate market value of the shares of all classes of voting stock of the registrant held by non-affiliates of the registrant on January 31, 2002 was approximately \$154,541,589,000 computed upon the basis of the closing sales price of the Common Stock on that date.

As of January 31, 2002, there were outstanding 2,614,443,497 shares of Common Stock, \$2.50 par value, of the registrant.

Documents Incorporated by Reference:

The registrant's definitive proxy statement filed or to be filed with the Securities and Exchange Commission pursuant to Regulation 14A involving the election of directors at the annual meeting of the shareholders of the registrant scheduled to be held on May 15, 2002 is incorporated by reference in Part III of this Form 10-K.

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PART I

ITEM 1. Business

American International Group, Inc. ("AIG"), a Delaware corporation, is a holding company which through its subsidiaries is engaged in a broad range of insurance and insurance-related activities in the United States and abroad. AIG's primary activities include both general and life insurance operations. Other significant activities include financial services, and retirement savings and asset management. The principal general insurance company subsidiaries are American Home Assurance Company ("American Home"), National Union Fire Insurance Company of Pittsburgh, Pa. ("National Union"), New Hampshire Insurance Company ("New Hampshire"), Lexington Insurance Company ("Lexington"), The Hartford Steam Boiler Inspection and Insurance Company ("HSB"), Transatlantic Reinsurance Company, American International Underwriters Overseas, Ltd. ("AIUO") and United Guaranty Residential Insurance Company. Significant life insurance operations include those conducted through American Life Insurance Company ("ALICO"), American International Assurance Company, Limited together with American International Assurance Company (Bermuda) Limited ("AIA"), Nan Shan Life Insurance Company, Ltd. ("Nan Shan"), American International Reinsurance Company, Ltd., AIG Star Life Insurance Co., Ltd., AIG Annuity Insurance Company ("AIG Annuity"), the American General Life Companies ("American General Life") and SunAmerica Life Insurance Company ("SunAmerica Life"). AIG's financial services operations are conducted primarily through International Lease Finance Corporation ("ILFC"), AIG Financial Products Corp. and its subsidiaries ("AIGFP"), and American General Finance, Inc. and its subsidiaries ("AGF"), while retirement savings and asset management operations include The Variable Annuity Life Insurance Company ("VALIC"), SunAmerica Asset Management Corp. ("SAAMCo"), AIG SunAmerica Life Insurance Company (dba Anchor National Life Insurance Company) and AIG Global Investment Group, Inc.

On August 29, 2001, AIG acquired American General Corporation (AGC). In connection with the acquisition, AIG issued approximately 290 million shares of common stock, \$2.50 par value per share ("common stock") in an exchange for all the outstanding common stock of AGC based on an exchange ratio of 0.5790 of a share of AIG common stock for each share of AGC common stock. The acquisition was accounted for as a pooling of interests and all prior historical financial information presented herein has been restated to include AGC. The merger of SunAmerica Inc., a leading company in the retirement savings and asset accumulation business, with and into AIG became effective January 1, 1999. The transaction was treated as a pooling of interests for accounting purposes. AIG issued 0.855 shares of common stock in exchange for each share of SunAmerica Inc. stock outstanding at the effective time of the merger for an aggregate issuance of approximately 187.5 million shares. For information on AIG's

business segments, see Note 19 of Notes to Financial Statements.

All per share information herein gives retroactive effect to all stock dividends and stock splits. As of January 31, 2002, beneficial ownership of approximately 12.0 percent, 2.3 percent and 1.8 percent of AIG common stock, was held by Starr International Company, Inc. ("SICO"), The Starr Foundation and C.V. Starr & Co., Inc. ("Starr"), respectively.

At December 31, 2001, AIG and its subsidiaries had approximately 81,000 employees.

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The following table shows the general development of the business of AIG on a consolidated basis, the contributions made to AIG's consolidated revenues and operating income and the assets held, in the periods indicated by its general insurance, life insurance, financial services, and retirement savings & asset management operations, equity in income of minority-owned insurance companies and other realized capital gains (losses). (See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes 1 and 19 of Notes to Financial Statements.)

(dollars in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 | 1998 | 1997 |
|--|-----------|-----------|-----------|-----------|-----------|
| GENERAL INSURANCE OPERATIONS: | | | | | |
| Gross premiums written | \$ 29,640 | \$ 25,050 | \$ 22,569 | \$ 20,684 | \$ 18,742 |
| Net premiums written | 20,101 | 17,526 | 16,224 | 14,586 | 13,408 |
| Net premiums earned | 19,365 | 17,407 | 15,544 | 14,098 | 12,421 |
| Adjusted underwriting profit (a) (b) | 88 | 785 | 669 | 531 | 490 |
| Net investment income | 2,893 | 2,701 | 2,517 | 2,192 | 1,854 |
| Realized capital gains (losses) | (130) | 38 | 295 | 205 | 128 |
| Operating income (b) | 2,851 | 3,524 | 3,481 | 2,928 | 2,472 |
| Identifiable assets | 91,544 | 85,270 | 76,725 | 73,226 | 62,386 |
| Loss ratio | 79.5 | 75.3 | 75.5 | 75.6 | 75.3 |
| Expense ratio | 21.2 | 21.4 | 20.8 | 20.8 | 20.9 |
| Combined ratio(b) | 100.7 | 96.7 | 96.3 | 96.4 | 96.2 |
| LIFE INSURANCE OPERATIONS: | | | | | |
| Premium income | 19,243 | 17,173 | 15,480 | 13,725 | 13,171 |
| Net investment income | 11,735 | 10,664 | 9,505 | 8,357 | 6,620 |
| Realized capital losses | (254) | (162) | (148) | (74) | (9) |
| Operating income (c) | 5,406 | 4,822 | 4,210 | 3,596 | 2,954 |
| Identifiable assets | 296,569 | 248,982 | 231,843 | 197,851 | 159,390 |
| Insurance in-force at end of year | 1,228,501 | 971,892 | 950,933 | 845,045 | 768,700 |
| FINANCIAL SERVICES OPERATIONS: | | | | | |
| Commissions, transaction and other fees | 6,485 | 5,954 | 5,069 | 4,653 | 4,567 |
| Operating income | 1,999 | 1,678 | 1,432 | 1,181 | 926 |
| Identifiable assets | 107,322 | 94,173 | 78,868 | 70,065 | 60,087 |
| RETIREMENT SAVINGS & asset management operations: | | | | | |
| Commissions and other fees | 3,517 | 3,475 | 3,112 | 2,720 | 2,391 |
| Operating income | 1,060 | 1,161 | 920 | 688 | 502 |
| Identifiable assets | 1,842 | 1,590 | 1,132 | 915 | 646 |
| EQUITY IN INCOME OF MINORITY-OWNED INSURANCE OPERATIONS | | | | | |
| OTHER REALIZED CAPITAL GAINS (LOSSES) | (452) | (190) | (44) | (1) | 11 |
| REVENUES (d) | 62,402 | 57,060 | 51,330 | 45,915 | 41,268 |
| TOTAL ASSETS | 492,982 | 426,671 | 383,685 | 338,783 | 280,234 |

(a) Adjusted underwriting profit is statutory underwriting income adjusted primarily for changes in the deferral of acquisition costs. This adjustment is necessary to present the financial statements in accordance with generally accepted accounting principles.

(b) Includes \$769 million in World Trade Center and related losses ("WTC losses") in 2001. Excluding WTC losses, the general insurance combined ratio would have been 96.7.

(c) Includes \$131 million in WTC losses in 2001.

(d) Represents the sum of general net premiums earned, life premium income, net investment income, financial services commissions, transaction and other fees, retirement savings & asset management commissions and other fees, equity in income of minority-owned insurance operations, and realized capital gains (losses).

The following table shows identifiable assets, revenues and income derived from operations in the United States and Canada and from operations in other countries for the year ended December 31, 2001. (See also Note 19 of Notes to Financial Statements.)

(dollars in millions)

| | TOTAL | PERCENT OF TOTAL | | UNITED STATES AND CANADA | OTHER COUNTRIES |
|---|-----------|-----------------------------|--------------------|-----------------------------|--------------------|
| | | UNITED STATES AND CANADA | OTHER COUNTRIES | | |
| GENERAL INSURANCE OPERATIONS: | | | | | |
| Net premiums earned | \$ 19,365 | \$ 13,706 | \$ 5,659 | 70.8% | 29.2% |
| Adjusted underwriting profit (loss)* | 88 | (284) | 372 | -- | -- |
| Net investment income | 2,893 | 2,255 | 638 | 77.9 | 22.1 |
| Realized capital losses | (130) | (37) | (93) | -- | -- |
| Operating income* | 2,851 | 1,934 | 917 | 67.8 | 32.2 |
| Identifiable assets | 91,544 | 67,804 | 23,740 | 74.1 | 25.9 |
| LIFE INSURANCE OPERATIONS: | | | | | |
| Premium income | 19,243 | 4,950 | 14,293 | 25.7 | 74.3 |
| Net investment income | 11,735 | 8,083 | 3,652 | 68.9 | 31.1 |
| Realized capital gains (losses) | (254) | (331) | 77 | -- | -- |
| Operating income* | 5,406 | 2,589 | 2,817 | 47.9 | 52.1 |
| Identifiable assets | 296,569 | 206,734 | 89,835 | 69.7 | 30.3 |
| FINANCIAL SERVICES OPERATIONS: | | | | | |
| Commissions, transaction and other fees | 6,485 | 5,326 | 1,159 | 82.1 | 17.9 |
| Operating income | 1,999 | 1,489 | 510 | 74.5 | 25.5 |
| Identifiable assets | 107,322 | 93,981 | 13,341 | 87.6 | 12.4 |
| RETIREMENT SAVINGS & asset management operations: | | | | | |
| Commissions and other fees | 3,517 | 3,326 | 191 | 94.6 | 5.4 |
| Operating income | 1,060 | 1,028 | 32 | 97.0 | 3.0 |
| Identifiable assets | 1,842 | 1,046 | 796 | 56.8 | 43.2 |
| OTHER REALIZED CAPITAL LOSSES | | | | | |
| | (452) | (451) | (1) | -- | -- |
| INCOME BEFORE INCOME TAXES, MINORITY INTEREST AND CUMULATIVE EFFECT OF ACCOUNTING CHANGES | | | | | |
| | 8,139 | 3,860 | 4,279 | 47.4 | 52.6 |
| REVENUES | 62,402 | 36,827 | 25,575 | 59.0 | 41.0 |
| TOTAL ASSETS | 492,982 | 364,268 | 128,714 | 73.9 | 26.1 |

* Includes \$769 million and \$131 million in WTC losses for general and life insurance operations, respectively.

GENERAL INSURANCE OPERATIONS

AIG's general insurance subsidiaries are multiple line companies writing substantially all lines of property and casualty insurance. One or more of these companies is licensed to write substantially all of these lines in all states of the United States and in approximately 70 foreign countries.

Domestic general insurance operations are comprised of the Domestic Brokerage Group (DBG), which includes the operations of HSB; Transatlantic Holdings, Inc. ("Transatlantic"); Personal Lines, including 21st Century Insurance Group ("21st Century"), and Mortgage Guaranty.

AIG's primary domestic division is DBG. DBG's business is derived from brokers in the United States and Canada and is conducted through its general insurance subsidiaries including American Home, National Union, Lexington and certain other insurance company subsidiaries of AIG. The risk management division of DBG provides insurance and risk management programs for large corporate customers. The AIG Risk Finance division designs and implements risk financing alternatives using the insurance and financial services capabilities of AIG. Also included are the operations of AIG Environmental which focuses specifically on providing specialty products to clients with environmental exposures.

DBG writes substantially all classes of business insurance accepting such business mainly from insurance brokers. This provides DBG the opportunity to select specialized markets and retain underwriting control. Any licensed broker is able to submit business to DBG without the traditional agent-company contractual relationship, but such broker usually has no authority to commit DBG to accept a risk.

In addition to writing substantially all classes of business insurance, including large commercial or industrial property insurance, excess liability, inland marine, environmental, workers' compensation and excess and umbrella

coverages, DBG offers many specialized forms of insurance such as equipment breakdown, directors and officers liability, difference-in-conditions, kidnap-ransom, export credit and political risk, and various types of professional errors and omissions coverages. Lexington writes surplus lines, those risks for which conventional insurance companies do not readily provide insurance coverage, either because of complexity or because the coverage does not lend itself to conventional contracts.

Transatlantic offers reinsurance capacity on both treaty and facultative bases. Transatlantic structures traditional and non-traditional programs for a full range of property and casualty products with an emphasis on specialty risk.

AIG engages in mass marketing of personal lines coverages, primarily private passenger auto and homeowners and personal umbrella coverages, principally through American International Insurance Company and 21st Century.

The business of United Guaranty Corporation ("UGC") and its subsidiaries is also included in the domestic operations of AIG. The principal business of the UGC subsidiaries is the writing of residential mortgage loan insurance, which is guaranty insurance on conventional first mortgage loans on single-family dwellings and condominiums. Such insurance protects lenders against loss if borrowers default. UGC subsidiaries also write home equity and property improvement loan insurance on loans to finance residential property improvements, alterations and repairs and for other purposes not necessarily related to real estate. UGC had approximately \$22 billion of mortgage guarantee risk in-force at December 31, 2001.

AIG's Foreign General insurance group accepts risks primarily underwritten through American International Underwriters ("AIU"), a marketing unit consisting of wholly owned agencies and insurance companies. The Foreign General insurance group also includes business written by AIG's foreign-based insurance subsidiaries for their own accounts. The Foreign General group uses various marketing methods to write both business and personal lines insurance with certain refinements for local laws, customs and needs. AIU operates in over 70 countries in Asia, the Pacific Rim, Europe, Africa, Middle East and Latin America.

During 2001, DBG and the Foreign General insurance group accounted for 50.7 percent and 25.1 percent, respectively, of AIG's net premiums written.

AIG's general insurance company subsidiaries worldwide operate primarily by underwriting and accepting risks for their direct account and securing reinsurance on that portion of the risk in excess of the limit which they wish to retain. This operating policy differs from that of many insurance companies which will underwrite only up to their net retention limit, thereby requiring the broker or agent to secure commitments from other underwriters for the remainder of the gross risk amount.

The following table summarizes general insurance premiums written and earned:

(in millions)

| YEARS ENDED DECEMBER 31, | WRITTEN | EARNED |
|--------------------------|----------|----------|
| 2001 | | |
| Gross premiums | \$29,640 | \$28,850 |
| Ceded premiums | (9,539) | (9,485) |

| | | |
|----------------|----------|----------|
| Net premiums | \$20,101 | \$19,365 |
| ===== | | |
| 2000 | | |
| Gross premiums | \$25,050 | \$24,062 |
| Ceded premiums | (7,524) | (6,655) |
| ----- | | |
| Net premiums | \$17,526 | \$17,407 |
| ===== | | |
| 1999 | | |
| Gross premiums | \$22,569 | \$21,187 |
| Ceded premiums | (6,345) | (5,643) |
| ----- | | |
| Net premiums | \$16,224 | \$15,544 |
| ===== | | |

The utilization of reinsurance is closely monitored by an internal reinsurance security committee, consisting of members of AIG's senior management. No single reinsurer is a material reinsurer to AIG nor is AIG's business substantially dependent upon any reinsurance contract. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 5 of Notes to Financial Statements.)

AIG is diversified both in terms of lines of business and geographic locations. Of the general insurance lines of business, workers' compensation was approximately 9 percent of AIG's net premiums written. This line is also diversified geographically.

The majority of AIG's general insurance business is in the casualty classes, which tend to involve longer periods of time for the reporting and settling of claims. This may increase the risk and uncertainty with respect to AIG's loss reserve development. (See also the Discussion and Analysis of Consolidated Net Losses and Loss Expense Reserve Development and Management's Discussion and Analysis of Financial Condition and Results of Operations.)

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Loss and expense ratios of AIG's consolidated general insurance operations are set forth in the following table. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

(dollars in millions)

| YEARS ENDED DECEMBER 31, | NET PREMIUMS | | RATIO OF LOSSES AND LOSS EXPENSES INCURRED TO | | RATIO OF UNDERWRITING EXPENSES INCURRED TO | | COMBINED RATIO | UNDERWRITING MARGIN | INDUSTRY COMBINED RATIO (B) |
|--------------------------|--------------|----------|--|-------------------------|---|-------|-------------------|------------------------|-----------------------------------|
| | WRITTEN | EARNED | NET PREMIUMS EARNED | NET PREMIUMS WRITTEN | | | | | |
| 2001 | \$20,101 | \$19,365 | 79.5 | 21.2 | 100.7 (a) | (0.7) | 116.0 | | |
| 2000 | 17,526 | 17,407 | 75.3 | 21.4 | 96.7 | 3.3 | 108.6 | | |
| 1999 | 16,224 | 15,544 | 75.5 | 20.8 | 96.3 | 3.7 | 107.1 | | |
| 1998 | 14,586 | 14,098 | 75.6 | 20.8 | 96.4 | 3.6 | 104.9 | | |
| 1997 | 13,408 | 12,421 | 75.3 | 20.9 | 96.2 | 3.8 | 101.5 | | |

(a) Excluding WTC losses, the general insurance combined ratio would have been 96.7.

(b) Source: Best's Aggregates & Averages (Stock insurance companies, after dividends to policyholders): the ratio for 2001 was obtained from Fox-Pitt, Kelton Inc. and reflects estimated results.

During 2001, of the direct general insurance premiums written (gross premiums less return premiums and cancellations, excluding reinsurance assumed and before deducting reinsurance ceded), 10.3 percent and 6.3 percent were

written in California and New York respectively. No other state accounted for more than 5 percent of such premiums.

There was no significant adverse effect on AIG's general insurance results of operations from the economic environments in any one state, country or geographic region for the year ended December 31, 2001. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

DISCUSSION AND ANALYSIS OF CONSOLIDATED NET LOSSES AND LOSS EXPENSE RESERVE DEVELOPMENT

The reserve for net losses and loss expenses represents the accumulation of estimates for reported losses ("case basis reserves") and provisions for losses incurred but not reported ("IBNR"), both reduced by applicable reinsurance recoverable. Losses and loss expenses are charged to income as incurred. AIG discounts certain of its loss reserves principally related to workers' compensation lines of business.

Loss reserves established with respect to foreign business are set and monitored in terms of the respective local or functional currency. Therefore, no assumption is included for changes in currency rates. (See also Note 1(u) of Notes to Financial Statements.)

Management continually reviews the adequacy of established loss reserves through the utilization of a number of analytical reserve development techniques. Through the use of these techniques, management is able to monitor the adequacy of its established reserves and determine appropriate assumptions for inflation. Also, analysis of emerging specific development patterns, such as case reserve redundancies or deficiencies and IBNR emergence, allows management to currently determine any required adjustments. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

The "Analysis of Consolidated Net Losses and Loss Expense Reserve Development", which follows, presents the development of net losses and loss expense reserves for calendar years 1991 through 2001. The upper half of the table shows the cumulative amounts paid during successive years related to the opening loss reserves. For example, with respect to the net losses and loss expense reserve of \$18.42 billion as of December 31, 1994, by the end of 2001 (seven years later) \$15.21 billion had actually been paid in settlement of these net loss reserves. In addition, as reflected in the lower section of the table, the original reserve of \$18.42 billion was reestimated to be \$18.28 billion at December 31, 2001. This decrease from the original estimate would generally be a combination of a number of factors, including reserves being settled for smaller amounts than originally estimated. The original estimates will also be increased or decreased as more information becomes known about the individual claims and overall claim frequency and severity patterns. The redundancy (deficiency) depicted in the table, for any particular calendar year, shows the aggregate change in estimates over the period of years subsequent to the calendar year reflected at the top of the respective column heading. For example, the deficiency of \$447 million at December 31, 2001 related to December 31, 2000 net losses and loss expense reserves of \$24.95 billion represents the cumulative amount by which reserves for 2000 and prior years have developed deficiently during 2001. This modest deficiency that has emerged in the last year can be attributed principally to a series of excessive jury awards in certain liability or casualty lines of business. Market rates in certain classes of business and expanded policy form coverages, which were prevalent in the marketplace in the last several years of the decade, contributed to this issue. Corrective pricing and revision of policy forms are taking place. Tort reform is still critically needed in the U.S. although a great deal of effort has been undertaken in individual states to correct the abuse that has prevailed. The reserve for net losses and loss expenses with respect to Transatlantic and 21st Century are included only in the consolidated net losses and loss expenses commencing with the year ended December 31, 1998. Reserve development for these operations is included only for 1998 and subsequent periods.

| | | | | | | | | | | |
|---|-------|-------|-----|-------|-------|-------|-----|------|-------|-------|
| Redundancy/(Deficiency) | (571) | (187) | 281 | 1,251 | 1,350 | 1,096 | 852 | 448 | (402) | (466) |
| Less effect of 21st Century homeowners and earthquake lines in runoff | | | | | | | | (79) | (73) | (72) |
| Redundancy/(Deficiency) excluding 21st Century homeowners and earthquake lines | | | | | | | | 527 | (329) | (394) |

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RECONCILIATION OF NET RESERVE FOR LOSSES AND LOSS EXPENSES

(in millions)

| | 2001 | 2000 | 1999 |
|--|-----------|-----------|-----------|
| Net reserve for losses and loss expenses at beginning of year | \$ 24,952 | \$ 24,600 | \$ 24,619 |
| Acquisition (a) | -- | 236 | -- |
| Losses and loss expenses incurred: | | | |
| Current year | 14,870 | 13,356 | 12,122 |
| Prior years (b) | 536 | (252) | (384) |
| | 15,406 | 13,104 | 11,738 |
| Losses and loss expenses paid: | | | |
| Current year | 5,199 | 5,205 | 4,978 |
| Prior years | 9,263 | 7,783 | 6,779 |
| | 14,462 | 12,988 | 11,757 |
| Net reserve for losses and loss expenses at end of year (c) | \$ 25,896 | \$ 24,952 | \$ 24,600 |

(a) Acquisition includes the opening balances with respect to HSB in 2000.

(b) Does not include the effects of foreign exchange adjustments which are reflected in the "Net Losses and Loss Expense Reserve Development" table.

(c) See also Note 6(a) of Notes to Financial Statements.

Approximately 50 percent of the net losses and loss expense reserves are paid out within two years of the date incurred. The remaining net losses and loss expense reserves, particularly those associated with the casualty lines of business, may extend to 20 years or more.

For further discussion regarding net reserves for losses and loss expenses, see Management's Discussion and Analysis of Financial Condition and Results of Operations.

The reserve for losses and loss expenses as reported in AIG's Consolidated Balance Sheet at December 31, 2001, differs from the total reserve reported in the Annual Statements filed with state insurance departments and, where appropriate, with foreign regulatory authorities. The differences at December 31, 2001 relate primarily to reserves for certain foreign operations. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

The reserve for gross losses and loss expenses is prior to reinsurance and represents the accumulation for reported losses and IBNR. Management reviews

the adequacy of established gross loss reserves in the manner previously described for net loss reserves.

The "Analysis of Consolidated Gross Losses and Loss Expense Reserve Development" table, which follows, presents the development of gross losses and loss expense reserves for calendar years 1992 through 2001.

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ANALYSIS OF CONSOLIDATED GROSS LOSSES AND LOSS EXPENSE RESERVE DEVELOPMENT

(in millions)

| | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Gross Losses and Loss Expenses, December 31, | \$28,157 | \$30,046 | \$31,435 | \$33,047 | \$33,430 | \$33,400 | \$38,310 | \$38,252 | \$40,613 | \$44,792 |
| Paid (Cumulative) as of: | | | | | | | | | | |
| One Year Later | 7,281 | 8,807 | 7,640 | 8,392 | 9,199 | 9,185 | 10,344 | 12,543 | 12,905 | |
| Two Years Later | 13,006 | 13,279 | 13,036 | 15,496 | 15,043 | 14,696 | 19,155 | 19,350 | | |
| Three Years Later | 16,432 | 17,311 | 17,540 | 18,837 | 18,721 | 19,706 | 24,309 | | | |
| Four Years Later | 18,550 | 20,803 | 20,653 | 21,811 | 21,729 | 22,659 | | | | |
| Five Years Later | 21,322 | 22,895 | 22,634 | 23,463 | 23,498 | | | | | |
| Six Years Later | 22,807 | 23,779 | 24,205 | 24,927 | | | | | | |
| Seven Years Later | 23,684 | 25,239 | 24,882 | | | | | | | |
| Eight Years Later | 25,060 | 26,314 | | | | | | | | |
| Nine Years Later | 26,094 | | | | | | | | | |
| Gross Liability Reestimated as of: | | | | | | | | | | |
| End of Year | 28,157 | 30,046 | 31,435 | 33,047 | 33,430 | 33,400 | 38,310 | 38,252 | 40,613 | 44,792 |
| One Year Later | 28,253 | 29,866 | 30,759 | 32,372 | 32,777 | 32,337 | 37,161 | 37,998 | 41,443 | |
| Two Years Later | 27,825 | 29,537 | 30,960 | 32,398 | 31,719 | 32,251 | 37,959 | 40,454 | | |
| Three Years Later | 27,727 | 30,362 | 30,825 | 31,759 | 31,407 | 32,810 | 39,713 | | | |
| Four Years Later | 28,625 | 31,020 | 30,508 | 31,604 | 32,388 | 34,449 | | | | |
| Five Years Later | 29,701 | 30,881 | 30,417 | 32,425 | 32,979 | | | | | |
| Six Years Later | 29,605 | 30,969 | 31,128 | 32,869 | | | | | | |
| Seven Years Later | 29,929 | 31,546 | 31,524 | | | | | | | |
| Eight Years Later | 30,452 | 31,841 | | | | | | | | |
| Nine Years Later | 30,956 | | | | | | | | | |
| Redundancy/(Deficiency) | (2,799) | (1,795) | (89) | 178 | 451 | (1,049) | (1,403) | (2,202) | (830) | |
| Less effect of 21st Century homeowners and earthquake lines in runoff | | | | | | | (79) | (73) | (72) | |
| Redundancy/(Deficiency) excluding 21st Century homeowners and earthquake lines | | | | | | | (1,324) | (2,129) | (758) | |

LIFE INSURANCE OPERATIONS

AIG's life insurance subsidiaries offer a wide range of traditional insurance and financial and investment products. One or more of these subsidiaries is licensed to write life insurance in all states in the United States and in over 70 foreign countries. Traditional products consist of individual and group life, annuity, endowment and accident and health policies. Financial and investment products consist of single premium annuity, variable annuities, guaranteed investment contracts, universal life and pensions. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

Life insurance operations in foreign countries comprised 74.3 percent of life premium income and 52.1 percent of operating income in 2001. AIG operates overseas principally through ALICO, AIA and Nan Shan. ALICO is incorporated in Delaware and all of its business is written outside of the United States. ALICO has operations either directly or through subsidiaries in approximately 50 countries located in Europe, Africa, Latin America, the Caribbean, the Middle East, and the Far East, with Japan being the largest territory. AIG added significantly to its presence in Japan with the acquisition of AIG Star Life Insurance Co., Ltd. in 2001, as a result of the reorganization of Chiyoda Mutual Life Insurance Company. AIA operates primarily in Hong Kong, Singapore, Malaysia and Thailand. Nan Shan operates in Taiwan. (See also Note 19 of Notes to Financial Statements.)

AIG's principal domestic life insurance subsidiaries include American General Life, AIG Annuity and SunAmerica Life. These companies utilize multiple distribution channels including brokerage and career and general agents to offer

traditional life products as well as financial and investment products. The domestic life operations comprised 25.7 percent of total life premium income in 2001.

There was no significant adverse effect on AIG's life insurance results of operations from economic environments in any one state, country or geographic region for the year ended December 31, 2001. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

Traditional life insurance products such as whole life and endowment continue to be significant in the overseas compa-

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nies, especially in Southeast Asia, while a mixture of traditional, accident and health and financial products are sold in Japan.

In addition to the above, AIG also has subsidiary operations in the Philippines, Canada, Mexico, Poland, Switzerland, Puerto Rico, and conducts life insurance business through AIUO subsidiary companies in Russia, Israel and in certain countries in Central and South America.

The foreign life companies have over 175,000 career agents and sell their products largely to indigenous persons in local currencies. In addition to the agency outlets, these companies also distribute their products through direct marketing channels, such as mass marketing, and through brokers and other distribution outlets such as financial institutions.

The following tables summarize the life insurance operating results presented on a major product basis for the years ended December 31, 2001, 2000 and 1999. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

| (in millions) | 2001 | 2000 | 1999 |
|--|------------------|------------------|------------------|
| PREMIUM INCOME, DEPOSITS AND OTHER CONSIDERATIONS: | | | |
| Domestic: | | | |
| Life/Mass Marketing | \$ 4,532 | \$ 4,127 | \$ 4,154 |
| Fixed Annuity/Pension | 18,867 | 14,250 | 12,719 |
| Accident & Health (a) | 157 | 327 | 289 |
| Total Domestic | 23,556 | 18,704 | 17,162 |
| Foreign: | | | |
| Ordinary | 16,058 | 16,073 | 12,712 |
| Personal Accident | 2,173 | 1,923 | 1,630 |
| Group Life/Medical | 952 | 796 | 780 |
| Group Pension | 712 | 470 | 384 |
| Individual Annuity | 578 | 655 | 286 |
| Total Foreign | 20,473 | 19,917 | 15,792 |
| Total premium income, deposits and other considerations | \$ 44,029 | \$ 38,621 | \$ 32,954 |
| NET INVESTMENT INCOME: | | | |
| Domestic: | | | |
| Life/Mass Marketing | \$ 2,101 | \$ 2,067 | \$ 2,034 |
| Fixed Annuity/Pension | 5,977 | 5,392 | 4,754 |
| Accident & Health (a) | 5 | 8 | 8 |
| Total Domestic | 8,083 | 7,467 | 6,796 |
| Foreign: | | | |
| Ordinary | 3,150 | 2,762 | 2,298 |
| Personal Accident | 128 | 130 | 115 |
| Group Life/Medical | 46 | 46 | 44 |
| Group Pension | 182 | 177 | 193 |
| Individual Annuity | 157 | 91 | 67 |
| Eliminations | (11) | (9) | (8) |
| Total Foreign | 3,652 | 3,197 | 2,709 |
| Total net investment income | \$ 11,735 | \$ 10,664 | \$ 9,505 |
| OPERATING INCOME BEFORE REALIZED CAPITAL LOSSES: | | | |
| Domestic: | | | |
| Life/Mass Marketing | \$ 1,110 | \$ 1,109 | \$ 1,035 |
| Fixed Annuity/Pension | 1,806 | 1,614 | 1,374 |
| Accident & Health (a) | 4 | 23 | 5 |
| Total Domestic (b) | 2,920 | 2,746 | 2,414 |

| | | | |
|---|--------------|------------|------------|
| Foreign: | | | |
| Ordinary | 1,945 | 1,609 | 1,419 |
| Personal Accident | 573 | 531 | 434 |
| Group Life/Medical | 101 | 82 | 78 |
| Group Pension | 27 | 25 | 22 |
| Individual Annuity | 105 | -- | (1) |
| Eliminations | (11) | (9) | (8) |
| ----- | | | |
| Total Foreign | 2,740 | 2,238 | 1,944 |
| ----- | | | |
| Total operating income before realized capital losses (b) | 5,660 | 4,984 | 4,358 |
| Realized capital losses | (254) | (162) | (148) |
| ----- | | | |
| Total operating income (b) | \$ 5,406 | \$ 4,822 | \$ 4,210 |
| ===== | | | |
| LIFE INSURANCE IN-FORCE: | | | |
| Domestic | \$ 517,067 | \$ 477,576 | \$ 469,023 |
| Foreign (c) | 711,434 | 494,316 | 481,910 |
| ----- | | | |
| Total | \$ 1,228,501 | \$ 971,892 | \$ 950,933 |
| ===== | | | |

- (a) Beginning 2001, certain Accident & Health operations are part of DBG.
- (b) Includes \$131 million in WTC losses in 2001.
- (c) 2001 reflects AIG Star Life Insurance Co., Ltd. which was acquired in April 2001.

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INSURANCE INVESTMENT OPERATIONS

A significant portion of AIG's general and life operating revenues are derived from AIG's insurance investment operations. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes 1, 8 and 19 of Notes to Financial Statements.)

The following tables summarize the composition of AIG's insurance invested assets by insurance segment, including investment income due and accrued and real estate, at December 31, 2001 and 2000:

(dollars in millions)

| DECEMBER 31, 2001 | GENERAL INSURANCE | LIFE INSURANCE | TOTAL | PERCENT OF TOTAL | PERCENT DISTRIBUTION | |
|--|----------------------|-------------------|-----------|---------------------|----------------------|---------|
| | | | | | DOMESTIC | FOREIGN |
| ----- | | | | | | |
| Fixed maturities: | | | | | | |
| Available for sale, at market value (a) | \$29,602 | \$169,750 | \$199,352 | 77.0% | 68.8% | 31.2% |
| Equity securities, at market value (b) | 4,568 | 3,139 | 7,707 | 3.0 | 53.9 | 46.1 |
| Mortgage loans on real estate, policy and collateral loans | 58 | 17,101 | 17,159 | 6.6 | 71.4 | 28.6 |
| Short-term investments, including time deposits, and cash | 1,652 | 5,520 | 7,172 | 2.8 | 49.6 | 50.4 |
| Real estate | 410 | 2,106 | 2,516 | 1.0 | 21.5 | 78.5 |
| Investment income due and accrued | 573 | 3,002 | 3,575 | 1.4 | 63.9 | 36.1 |
| Other invested assets | 6,296 | 15,040 | 21,336 | 8.2 | 81.2 | 18.8 |
| ----- | | | | | | |
| Total | \$43,159 | \$215,658 | \$258,817 | 100.0% | 68.5% | 31.5% |
| ===== | | | | | | |

- (a) Includes \$842 million of bond trading securities, at market value.
- (b) Includes \$1.72 billion of non-redeemable preferred stocks, at market value.

(dollars in millions)

| December 31, 2000 | General Insurance | Life Insurance | Total | Percent of Total | Percent Distribution | |
|--|----------------------|-------------------|-----------|---------------------|----------------------|---------|
| | | | | | Domestic | Foreign |
| ----- | | | | | | |
| Fixed maturities: | | | | | | |
| Available for sale, at market value (a) | \$18,168 | \$135,212 | \$153,380 | 71.7% | 71.6% | 28.4% |
| Held to maturity, at amortized cost | 11,533 | -- | 11,533 | 5.4 | 100.0 | -- |
| Equity securities, at market value (b) | 4,666 | 3,112 | 7,778 | 3.6 | 60.0 | 40.0 |
| Mortgage loans on real estate, policy and collateral loans | 65 | 16,860 | 16,925 | 7.9 | 74.0 | 26.0 |
| Short-term investments, including time deposits, and cash | 1,448 | 4,839 | 6,287 | 2.9 | 51.6 | 48.4 |
| Real estate | 408 | 1,565 | 1,973 | 0.9 | 25.3 | 74.7 |
| Investment income due and accrued | 584 | 2,773 | 3,357 | 1.6 | 64.0 | 36.0 |
| Other invested assets | 6,020 | 6,658 | 12,678 | 6.0 | 88.4 | 11.6 |
| ----- | | | | | | |
| Total | \$42,892 | \$171,019 | \$213,911 | 100.0% | 72.8% | 27.2% |
| ===== | | | | | | |

(a) Includes \$846 million of bond trading securities, at market value.

(b) Includes \$1.19 billion of non-redeemable preferred stocks, at market value.

The following table summarizes the investment results of the general insurance operations. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 8 of Notes to Financial Statements.)

(dollars in millions)

| YEARS ENDED DECEMBER 31, | ANNUAL AVERAGE CASH AND INVESTED ASSETS | | | NET INVESTMENT INCOME (b) | RATE OF RETURN ON INVESTED ASSETS | REALIZED CAPITAL GAINS (LOSSES) | |
|--------------------------|---|---------------------|----------|---------------------------|-----------------------------------|---------------------------------|---------|
| | CASH (INCLUDING SHORT-TERM INVESTMENTS) | INVESTED ASSETS (a) | TOTAL | | | | |
| 2001 | \$1,550 | \$41,475 | \$43,025 | \$2,893 | 6.7% (c) | 7.0% (d) | \$(130) |
| 2000 | 1,212 | 39,801 | 41,013 | 2,701 | 6.6 (c) | 6.8 (d) | 38 |
| 1999 | 925 | 38,084 | 39,009 | 2,517 | 6.5 (c) | 6.6 (d) | 295 |
| 1998 | 745 | 34,619 | 35,364 | 2,192 | 6.2 (c) | 6.3 (d) | 205 |
| 1997 | 611 | 29,704 | 30,315 | 1,854 | 6.1 (c) | 6.2 (d) | 128 |

(a) Including investment income due and accrued and real estate.

(b) Net investment income is after deduction of investment expenses and excludes realized capital gains.

(c) Net investment income divided by the annual average sum of cash and invested assets.

(d) Net investment income divided by the annual average invested assets.

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The following table summarizes the investment results of the life insurance operations. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 8 of Notes to Financial Statements.)

(dollars in millions)

| YEARS ENDED DECEMBER 31, | ANNUAL AVERAGE CASH AND INVESTED ASSETS | | | NET INVESTMENT INCOME (b) | RATE OF RETURN ON INVESTED ASSETS | REALIZED CAPITAL LOSSES | |
|--------------------------|---|---------------------|-----------|---------------------------|-----------------------------------|-------------------------|---------|
| | CASH (INCLUDING SHORT-TERM INVESTMENTS) | INVESTED ASSETS (a) | TOTAL | | | | |
| 2001 | \$5,150 | \$188,189 | \$193,339 | \$11,735 | 6.1% (c) | 6.2% (d) | \$(254) |
| 2000 | 5,670 | 157,762 | 163,432 | 10,664 | 6.5 (c) | 6.8 (d) | (162) |
| 1999 | 6,590 | 143,669 | 150,259 | 9,505 | 6.3 (c) | 6.6 (d) | (148) |
| 1998 | 5,251 | 126,496 | 131,747 | 8,357 | 6.3 (c) | 6.6 (d) | (74) |
| 1997 | 2,838 | 108,781 | 111,619 | 6,620 | 5.9 (c) | 6.1 (d) | (9) |

(a) Including investment income due and accrued and real estate.

(b) Net investment income is after deduction of investment expenses and excludes realized capital gains.

(c) Net investment income divided by the annual average sum of cash and invested assets.

(d) Net investment income divided by the annual average invested assets.

AIG's worldwide insurance investment policy places primary emphasis on investments in high quality, fixed income securities in all of its portfolios and, to a lesser extent, investments in marketable common stocks in order to

preserve policyholders' surplus and generate net investment income. The ability to implement this policy is somewhat limited in certain territories as there may be a lack of qualified long term investments or investment restrictions may be imposed by the local regulatory authorities. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

FINANCIAL SERVICES OPERATIONS

AIG's financial services subsidiaries engage in diversified financial products and services including aircraft leasing, consumer and premium financing, and banking services.

ILFC engages primarily in the acquisition of commercial jet aircraft and the leasing and remarketing of such aircraft to airlines around the world. Also, ILFC provides, for a fee, fleet management services to certain third-party operators. (See also Note 19 of Notes to Financial Statements.)

AIGFP structures financial transactions, including long-dated interest rate and currency swaps and structures borrowing through notes, bonds and guaranteed investment agreements. AIGFP does not engage in trading activities with respect to commodity contracts. (See also Note 19 of Notes to Financial Statements.)

AIG's Consumer Finance operations include AGF as well as AIG Consumer Finance Group, Inc. ("CFG"). (See also Note 19 of Notes to Financial Statements.)

AGF provides a wide variety of consumer finance products, including mortgages, consumer loans, retail sales finance and credit related insurance to customers in the United States.

CFG, through its subsidiaries, is engaged in developing a multi-product consumer finance business with an emphasis on emerging markets.

Together ILFC, AIGFP and AIG's consumer finance operations comprise 97.9 percent of the commissions, transaction and other fees of AIG's consolidated financial services operations.

The following table is a summary of the revenues and operating income of AIG's principal financial services operations for the year ended December 31, 2001, 2000 and 1999. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 1 of Notes to Financial Statements.)

(in millions)

| | 2001 | 2000 | 1999 |
|----------------------|---------|---------|---------|
| REVENUES: | | | |
| ILFC (a) | \$2,613 | \$2,441 | \$2,194 |
| AIGFP (b) | 1,178 | 1,056 | 737 |
| Consumer Finance (c) | 2,560 | 2,325 | 2,024 |
| OPERATING INCOME: | | | |
| ILFC | \$ 749 | \$ 654 | \$ 590 |
| AIGFP | 758 | 648 | 482 |
| Consumer Finance | 513 | 398 | 346 |

(a) Revenues were primarily from aircraft lease rentals.

(b) Revenues were primarily fees from proprietary positions entered into in connection with counterparty transactions.

(c) Revenues were primarily finance charges.

Imperial A.I. Credit Companies also contributes to financial services income. This operation engages principally in premium financing. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes 1, 9 and 12 of Notes to Financial Statements.)

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RETIREMENT SAVINGS & ASSET MANAGEMENT OPERATIONS

AIG's retirement savings & asset management operations offer a wide variety of investment vehicles and services, including variable annuities, mutual funds, and investment asset management. Such products and services are offered to individuals and institutions both domestically and overseas.

AIG's principal retirement savings & asset management operations are conducted through SAAMCo, VALIC, AIG Global Investment Group, Inc. and its subsidiaries (Global Investment) and AIG Capital Partners, Inc. (Cap Partners). SAAMCo develops and sells variable annuities and other investment products, sells and manages mutual funds and provides financial services. VALIC provides tax qualified annuities to the employees of educational, healthcare and governmental entities. Global Investment manages third-party institutional, retail and private equity funds invested assets on a global basis, and provides custodial services. Cap Partners organizes, and manages the invested assets of institutional private equity investment funds and may also invest in such funds. Each of these subsidiary operations receives fees for investment products and services provided.

The following table is a summary of the revenues and operating income of AIG's principal retirement savings & asset management operations for the years ended December 31, 2001, 2000 and 1999. (See also Management's Discussion and Analysis of Financial Condition Results of Operations and Note 1 of Notes to Financial Statements.)

(in millions)

| | 2001 | 2000 | 1999 |
|--------------------------|----------------|----------------|----------------|
| REVENUES: | | | |
| VALIC | \$2,333 | \$2,258 | \$2,127 |
| SAAMCo | 661 | 754 | 602 |
| Other | 523 | 463 | 383 |
| Total | \$3,517 | \$3,475 | \$3,112 |
| OPERATING INCOME: | | | |
| VALIC | \$ 684 | \$ 731 | \$ 606 |
| SAAMCo | 194 | 331 | 233 |
| Other | 182 | 99 | 81 |
| Total | \$1,060 | \$1,161 | \$ 920 |

The following table is a summary of the composition of AIG's financial services, and retirement savings & asset management invested assets and liabilities at December 31, 2001 and 2000. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 1 of Notes to Financial Statements.)

(in millions)

| | 2001 | 2000 |
|--|-----------|-----------|
| Financial services, and retirement savings & asset management invested assets: | | |
| Flight equipment primarily under operating leases, net of accumulated depreciation | \$ 22,710 | \$ 19,325 |
| Finance receivables, net of allowance | 13,955 | 13,327 |
| Unrealized gain on interest rate and currency swaps, options and forward transactions | 11,493 | 10,235 |
| Securities available for sale, at market value | 17,801 | 14,669 |
| Trading securities, at market value | 5,733 | 7,347 |
| Securities purchased under agreements to resell, at contract value | 21,638 | 14,979 |
| Trading assets | 6,234 | 7,045 |
| Spot commodities, at market value | 352 | 363 |
| Other, including short-term investments | 4,028 | 3,385 |
| Total | \$103,944 | \$ 90,675 |
| Financial services, and retirement savings & asset management liabilities: | | |
| Borrowings under obligations of guaranteed investment agreements* | \$ 16,392 | \$ 13,595 |
| Securities sold under agreements to repurchase, at contract value | 11,818 | 11,308 |
| Trading liabilities | 4,372 | 4,352 |
| Securities and spot commodities sold but not yet purchased, at market value | 8,331 | 7,701 |
| Unrealized loss on interest rate and currency swaps, options and forward transactions | 8,813 | 8,581 |
| Trust deposits and deposits due to banks and other depositors | 2,290 | 1,895 |
| Commercial paper* | 8,416 | 9,457 |
| Notes, bonds and loans payable* | 33,643 | 24,602 |
| Total | \$ 94,075 | \$ 81,491 |

*See also Note 9 of Notes to Financial Statements.

OTHER OPERATIONS

Small AIG subsidiaries provide insurance-related services such as adjusting claims and marketing specialized products. AIG has several other relatively minor subsidiaries which carry on various businesses. American International Technology Enterprises, Inc. provides information technology and processing services to businesses worldwide. Mt. Mansfield Company, Inc. owns and operates the ski slopes, lifts, school and an inn located at Stowe, Vermont.

ADDITIONAL INVESTMENTS

AIG holds a 24.4 percent interest in IPC Holdings, Ltd., a reinsurance holding company and a 23.4 percent interest in Allied World Assurance Holdings, Ltd., a property-casualty insurance holding company. (See also Note 1(p) of Notes to Financial Statements.)

LOCATIONS OF CERTAIN ASSETS

As of December 31, 2001, approximately 26 percent of the consolidated assets of AIG were located in foreign countries (other than Canada), including \$1.08 billion of cash and securities on deposit with foreign regulatory authorities. Foreign operations and assets held abroad may be adversely affected by political developments in foreign countries, including such possibilities as tax changes,

nationalization and changes in regulatory policy, as well as by consequence of hostilities and unrest. The risks of such occurrences and their overall effect

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upon AIG vary from country to country and cannot easily be predicted. If expropriation or nationalization does occur, AIG's policy is to take all appropriate measures to seek recovery of such assets. Certain of the countries in which AIG's business is conducted have currency restrictions which generally cause a delay in a company's ability to repatriate assets and profits. (See also Notes 1, 2 and 19 of Notes to Financial Statements.)

INSURANCE REGULATION AND COMPETITION

Certain states require registration and periodic reporting by insurance companies which are licensed in such states and are controlled by other corporations. Applicable legislation typically requires periodic disclosure concerning the corporation which controls the registered insurer and the other companies in the holding company system and prior approval of intercorporate transfers of assets (including in some instances payment of dividends by the insurance subsidiary) within the holding company system. AIG's subsidiaries are registered under such legislation in those states which have such requirements. (See also Note 11 of Notes to Financial Statements.)

AIG's insurance subsidiaries, in common with other insurers, are subject to regulation and supervision by the states and by other jurisdictions in which they do business. Within the United States, the method of such regulation varies but generally has its source in statutes that delegate regulatory and supervisory powers to an insurance official. The regulation and supervision relate primarily to approval of policy forms and rates, the standards of solvency that must be met and maintained, including risk based capital measurements, the licensing of insurers and their agents, the nature of and limitations on investments, restrictions on the size of risks which may be insured under a single policy, deposits of securities for the benefit of policyholders, methods of accounting, periodic examinations of the affairs of insurance companies, the form and content of reports of financial condition required to be filed, and reserves for unearned premiums, losses and other purposes. In general, such regulation is for the protection of policyholders rather than security holders. (See also Management's Discussion and Analysis of Financial Condition and Results of Operations.)

Risk Based Capital (RBC) is designed to measure the adequacy of an insurer's statutory surplus in relation to the risks inherent in its business. Thus, inadequately capitalized general and life insurance companies may be identified.

The RBC formula develops a risk adjusted target level of adjusted statutory capital by applying certain factors to various asset, premium and reserve items. Higher factors are applied to more risky items and lower factors are applied to less risky items. Thus, the target level of statutory surplus varies not only as a result of the insurer's size, but also on the risk profile of the insurer's operations.

The RBC Model Law provides for four incremental levels of regulatory attention for insurers whose surplus is below the calculated RBC target. These levels of attention range in severity from requiring the insurer to submit a plan for corrective action to actually placing the insurer under regulatory control.

The statutory surplus of each of AIG's domestic general and life insurance subsidiaries exceeded their RBC standards by considerable margins as of December 31, 2001.

To the extent that any of AIG's insurance entities would fall below prescribed levels of surplus, it would be AIG's intention to infuse necessary capital to support that entity.

Privacy provisions of the Gramm-Leach-Bliley Act became fully effective in 2001. These provisions establish new consumer protections regarding the security and confidentiality of nonpublic personal information and require full disclosure of the privacy policies of financial institutions to their consumer customers. There is also legislation pending in the United States Congress and various states designed to provide additional privacy protections to consumer customers of financial institutions. These statutes and similar legislation or regulations in other jurisdictions could impact AIG's ability to market its products or otherwise limit the nature or scope of AIG's insurance and financial services operations.

A substantial portion of AIG's general insurance business and a majority of its life insurance business is carried on in foreign countries. The degree of regulation and supervision in foreign jurisdictions varies from minimal in some to stringent in others. Generally, AIG, as well as the underwriting companies operating in such jurisdictions, must satisfy local regulatory requirements. Licenses issued by foreign authorities to AIG subsidiaries are subject to modification or revocation by such authorities, and AIU or other AIG subsidiaries could be prevented from conducting business in certain of the jurisdictions where they currently operate. In the past, AIU has been allowed to modify its operations to conform with new licensing requirements in most jurisdictions.

In addition to licensing requirements, AIG's foreign operations are also regulated in various jurisdictions with respect to currency, policy language and terms, amount and type of security deposits, amount and type of reserves, amount and type of local investment and the share of profits to be returned to policyholders on participating policies. Some foreign countries regulate rates on various types of policies. Certain countries have established reinsurance institutions, wholly or partially owned by the state, to which admitted insurers are obligated to cede a portion of their business on terms which do not always allow foreign insurers, including AIG, full compensation. In some countries, regulations governing constitution of technical reserves and remittance balances may hinder remittance of profits and repatriation of assets.

The insurance industry is highly competitive. Within the United States, AIG's general insurance subsidiaries compete with approximately 3,300 other stock companies, specialty insurance organizations, mutual companies and other underwriting organizations. AIG's life insurance companies compete in the United States with some 2,100 life insurance companies and other participants in related financial service fields. Overseas, AIG subsidiaries compete for business with foreign insurance operations of the larger U.S. insurers and local companies in particular areas in which they are active.

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AIG's financial services subsidiaries operate in a highly competitive environment, both domestically and overseas. Principal sources of competition are banks, investment banks and other non-bank financial institutions. With the acquisition of AGC, the focus of AIG's financial services operations became more consumer-oriented, thereby increasing the risks of regulatory supervision and intervention.

ITEM 2. PROPERTIES

AIG and its subsidiaries operate from approximately 2,800 offices in the United States, 15 offices in Canada and numerous offices in approximately 100 foreign countries. The offices in Springfield, Illinois; Amarillo and Houston, Texas; Baton Rouge, Louisiana; Wilmington, Delaware; Hato Rey, Puerto Rico; Tampa, Florida; Greensboro, North Carolina; Livingston, New Jersey; Hartford, Connecticut; Evansville, Indiana; Nashville, Tennessee; 70 Pine Street, 72 Wall Street and 175 Water Street in New York City; and offices in approximately 30 foreign countries including Bermuda, Chile, Hong Kong, the Philippines, Japan, England, Singapore, Switzerland, Taiwan and Thailand are located in buildings owned by AIG and its subsidiaries. The remainder of the office space utilized by AIG subsidiaries is leased.

ITEM 3. LEGAL PROCEEDINGS

AIG and its subsidiaries, in common with the insurance industry in general, are subject to litigation, including claims for punitive damages, in the normal course of their business. AIG does not believe that such litigation will have a material adverse effect on its financial condition, future operating results or liquidity. (See also the Discussion and Analysis of Consolidated Net Losses and Loss Expense Reserve Development and Management's Discussion and Analysis of Financial Condition and Results of Operations.)

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

There were no matters submitted to a vote of security holders during the fourth quarter of 2001.

DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Set forth below is certain information concerning the directors and executive officers of AIG. All directors are elected at the annual meeting of shareholders. All officers serve at the pleasure of the Board of Directors, but subject to the foregoing, are elected for terms of one year expiring in May of each year.

| NAME | TITLE | AGE | SERVED AS DIRECTOR OR OFFICER SINCE |
|------------------------|--|-----|-------------------------------------|
| M. Bernard Aidinoff* | Director | 73 | 1984 |
| Eli Broad | Director | 68 | 1999 |
| Pei-yuan Chia | Director | 63 | 1996 |
| Marshall A. Cohen | Director | 67 | 1992 |
| Barber B. Conable, Jr. | Director | 79 | 1991 |
| Martin S. Feldstein | Director | 62 | 1987 |
| Ellen V. Futter | Director | 52 | 1999 |
| M. R. Greenberg* | Director, Chairman and Chief Executive Officer | 76 | 1967 |
| Carla A. Hills | Director | 68 | 1993 |
| Frank J. Hoenemeyer* | Director | 82 | 1985 |
| Richard C. Holbrooke | Director | 60 | 2001 |
| Edward E. Matthews* | Director and Senior Vice Chairman - Investments and Financial Services | 70 | 1973 |
| Howard I. Smith | Director, Executive Vice President and Chief Financial Officer | 57 | 1984 |
| Thomas R. Tizzio* | Director and Senior Vice Chairman - General Insurance | 64 | 1982 |
| Edmund S. W. Tse | Director and Senior Vice Chairman - Life Insurance | 64 | 1991 |
| Jay S. Wintrob | Director | 45 | 1999 |
| Frank G. Wisner | Director and Vice Chairman - External Affairs | 63 | 1997 |
| Frank G. Zarb* | Director | 66 | 2001 |
| Kristian P. Moor | Executive Vice President - Domestic General Insurance | 42 | 1998 |
| R. Kendall Nottingham | Executive Vice President - Life Insurance | 63 | 1998 |
| Robert M. Sandler | Executive Vice President, Senior Casualty Actuary and Senior Claims Officer | 59 | 1980 |
| Martin J. Sullivan | Executive Vice President - Foreign General Insurance | 47 | 1997 |
| William N. Dooley | Senior Vice President - Financial Services | 49 | 1992 |
| Lawrence W. English | Senior Vice President - Administration | 60 | 1985 |
| Axel I. Freudmann | Senior Vice President - Human Resources | 55 | 1986 |
| Win J. Neuger | Senior Vice President and Chief Investment Officer | 52 | 1995 |
| Ernest T. Patrikis | Senior Vice President and General Counsel | 58 | 1998 |
| Michael J. Castelli | Vice President and Comptroller | 46 | 1998 |
| Keith L. Duckett | Vice President and Director of Internal Audit | 41 | 2001 |
| Donald P. Kanak | Vice President and Chief Executive Officer of AIG Companies in Japan and Korea | 49 | 1998 |
| Peter K. Lathrop | Vice President and Director of Taxes | 59 | 2001 |
| Robert E. Lewis | Vice President and Chief Credit Officer | 51 | 1993 |
| Charles M. Lucas | Vice President and Director of Market Risk Management | 63 | 1996 |
| Carol A. McFate | Vice President and Treasurer | 49 | 1998 |
| Steven A. Rautenberg | Vice President - Communications | 52 | 2001 |
| Kathleen E. Shannon | Vice President and Secretary | 52 | 1986 |

*Member of Executive Committee.

Except as hereinafter noted, each of the directors who is also an executive officer of AIG and each of the other executive officers has, for more than five years, occupied an executive position with AIG or companies that are now its subsidiaries. There are no other arrangements or understandings between any director or officer and any other person pursuant to which the director or officer was elected to such position. Mr. Wisner served as a career foreign service officer with the United States Department of State from 1961 through July, 1997, with his last position being Ambassador to India. Prior to joining AIG in 1998, Mr. Patrikis was First Vice President at the Federal Reserve Bank of New York, previously having served as Executive Vice President and General Counsel. Ms. McFate was Assistant Treasurer of AIG and Director of Financial

Analysis of AIG prior to being elected Treasurer of AIG in 1998. Prior to joining AIG in 2001, Mr. Rautenberg was Vice President and General Manager, Corporate Communications at Canon, U.S.A. from September 2000 to June, 2001 and for five years prior to that he was the senior corporate communications executive at Reliance Group Holdings.

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON STOCK AND RELATED SECURITY HOLDER MATTERS

(a) The table below shows the high and low closing sales prices per share of AIG's Common Stock on the New York Stock Exchange Composite Tape, for each quarter of 2001 and 2000, as adjusted for the Common Stock split in the form of a 50 percent Common Stock dividend paid July 28, 2000.

| | 2001 | | 2000 | |
|----------------|-------|-------|--------|-------|
| | HIGH | LOW | High | Low |
| First Quarter | 96.88 | 75.12 | 76.04 | 54.29 |
| Second Quarter | 86.51 | 76.18 | 82.17 | 67.75 |
| Third Quarter | 87.06 | 67.05 | 95.69 | 78.79 |
| Fourth Quarter | 86.01 | 76.74 | 103.69 | 90.13 |

(b) In 2001, AIG paid a quarterly dividend of 3.7 cents in March and June and 4.2 cents in September and December for a total cash payment of 15.8 cents per share of Common Stock. In 2000, AIG paid a quarterly dividend of 3.3 cents in March and June and 3.7 cents in September and December for a total cash payment of 14 cents per share of Common Stock. These amounts reflect the adjustment for the Common Stock split described above. Subject to the dividend preference of any of AIG's serial preferred stock which may be outstanding, the holders of shares of Common Stock are entitled to receive such dividends as may be declared by the Board of Directors from funds legally available therefor.

See Note 11(a) of Notes to Financial Statements for a discussion of certain restrictions on the payment of dividends to AIG by some of its insurance subsidiaries.

(c) The approximate number of holders of Common Stock as of January 31, 2002, based upon the number of record holders, was 59,000.

ITEM 6. SELECTED FINANCIAL DATA

AMERICAN INTERNATIONAL GROUP, INC. AND SUBSIDIARIES SELECTED CONSOLIDATED FINANCIAL DATA

The following Selected Consolidated Financial Data, which has been restated to give retroactive effect to the acquisition of AGC on a pooling of interests basis, is presented in accordance with generally accepted accounting principles. This data should be read in conjunction with the supplemental financial statements and accompanying notes included elsewhere herein.

(in millions, except per share amounts)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 | 1998 | 1997 |
|--------------------------|-----------|-----------|-----------|-----------|-----------|
| Revenues (a) | \$ 62,402 | \$ 57,060 | \$ 51,330 | \$ 45,915 | \$ 41,268 |

| | | | | | |
|---|---------|---------|---------|---------|---------|
| General insurance: | | | | | |
| Net premiums written | 20,101 | 17,526 | 16,224 | 14,586 | 13,408 |
| Net premiums earned | 19,365 | 17,407 | 15,544 | 14,098 | 12,421 |
| Adjusted underwriting profit (b) | 88 | 785 | 669 | 531 | 490 |
| Net investment income | 2,893 | 2,701 | 2,517 | 2,192 | 1,854 |
| Realized capital gains (losses) | (130) | 38 | 295 | 205 | 128 |
| Operating income (b) | 2,851 | 3,524 | 3,481 | 2,928 | 2,472 |
| Life insurance: | | | | | |
| Premium income | 19,243 | 17,173 | 15,480 | 13,725 | 13,171 |
| Net investment income | 11,735 | 10,664 | 9,505 | 8,357 | 6,620 |
| Realized capital losses | (254) | (162) | (148) | (74) | (9) |
| Operating income (b) | 5,406 | 4,822 | 4,210 | 3,596 | 2,954 |
| Financial services operating income | 1,999 | 1,678 | 1,432 | 1,181 | 926 |
| Retirement savings & asset management operating income | 1,060 | 1,161 | 920 | 688 | 502 |
| Equity in income of minority-owned insurance operations | -- | -- | -- | 40 | 114 |
| Other realized capital gains (losses) | (452) | (190) | (44) | (1) | 11 |
| Other income (deductions)-net | (708) | (657) | (600) | (849) | (596) |
| Acquisition, restructuring and related charges | (2,017) | (315) | -- | -- | -- |
| Income before income taxes, minority interest and cumulative effect of accounting changes | 8,139 | 10,023 | 9,399 | 7,583 | 6,383 |
| Income taxes | 2,339 | 2,971 | 2,833 | 2,190 | 1,927 |
| Income before minority interest and cumulative effect of accounting changes | 5,800 | 7,052 | 6,566 | 5,393 | 4,456 |
| Minority interest | (301) | (413) | (380) | (347) | (203) |
| Income before cumulative effect of accounting changes | 5,499 | 6,639 | 6,186 | 5,046 | 4,253 |
| Cumulative effect of accounting changes, net of tax | (136) | -- | -- | -- | -- |
| Net income | 5,363 | 6,639 | 6,186 | 5,046 | 4,253 |
| Earnings per common share (c): | | | | | |
| Basic | | | | | |
| Income before cumulative effect of accounting changes | 2.10 | 2.55 | 2.37 | 1.96 | 1.66 |
| Cumulative effect of accounting changes | (0.05) | -- | -- | -- | -- |
| Net income | 2.05 | 2.55 | 2.37 | 1.96 | 1.66 |
| Diluted | | | | | |
| Income before cumulative effect of accounting changes | 2.07 | 2.52 | 2.34 | 1.92 | 1.64 |
| Cumulative effect of accounting changes | (0.05) | -- | -- | -- | -- |
| Net income | 2.02 | 2.52 | 2.34 | 1.92 | 1.64 |
| Cash dividends per common share (d) | .16 | .14 | .13 | .11 | .10 |
| Total assets | 492,982 | 426,671 | 383,685 | 338,783 | 280,234 |
| Long-term debt (e) | 46,395 | 38,069 | 34,583 | 33,655 | 26,953 |
| Capital funds (shareholders' equity) | 52,150 | 47,439 | 39,641 | 38,909 | 34,168 |

- (a) Represents the sum of general net premiums earned, life premium income, net investment income, financial services commissions, transaction and other fees, retirement savings & asset management commissions and other fees, equity in income of minority-owned insurance operations, and realized capital gains (losses).
- (b) Includes \$769 million and \$131 million in WTC losses in 2001 for general and life insurance operations, respectively.
- (c) Per share amounts for all periods presented have been retroactively adjusted to reflect all stock dividends and splits and reflect the adoption of the Statement of Financial Accounting Standards No. 128 "Earnings per Share."
- (d) Cash dividends have not been restated to reflect dividends paid by SunAmerica Inc., the Maryland corporation which was merged into AIG on January 1, 1999, nor AGC which was acquired by AIG on August 29, 2001.
- (e) Including commercial paper and excluding that portion of long-term debt maturing in less than one year. (See also Note 9 of Notes to Financial Statements.)

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

This Annual Report and other publicly available documents may include, and AIG's officers and representatives may from time to time make, statements which may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are not historical facts but instead represent only AIG's belief regarding future events, many of which, by their nature, are inherently uncertain and outside of AIG's control. These statements may address, among other things, AIG's strategy for growth, product development, regulatory approvals, market position, financial results

and reserves. It is possible that AIG's actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. Important factors that could cause AIG's actual results to differ, possibly materially, from those in the specific forward-looking statements are discussed throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations. AIG is not under any obligation to (and expressly disclaims any such obligations to) update or alter any forward-looking statement, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.

OPERATIONAL REVIEW

On August 29, 2001, American General Corporation (AGC), was acquired by AIG. In connection with the acquisition, AIG issued approximately 290 million shares of its common stock in exchange for all the outstanding common stock of AGC based on an exchange ratio of 0.5790 of a share of AIG common stock for each share of AGC common stock. The acquisition was accounted for as a pooling of interests and the accompanying financial statements have been prepared to retroactively combine AGC's financial statements with AIG's financial statements.

On January 1, 1999, SunAmerica Inc., merged with and into AIG. AIG issued 187.5 million shares of its common stock in exchange for all the outstanding common stock and Class B stock of SunAmerica Inc., based on an exchange ratio of 0.855 shares of AIG common stock for each share of SunAmerica Inc. stock. The merger was accounted for as a pooling of interests.

AIG considers among its most important accounting policies those policies with respect to reserves for losses and loss expenses, future policy benefits for life and accident and health insurance contracts, deferred policy acquisition costs, and fair value with respect to certain assets and liabilities of certain of the subsidiaries of AIG's financial services operations. These are the policies that require management's most significant exercise of judgment on both a quantitative and qualitative basis. Further explanation of how management exercises that judgment is included throughout Management's Discussion and Analysis and in the relevant footnotes to the consolidated financial statements.

CONSOLIDATED RESULTS

AIG's net income decreased 19.2 percent to \$5.36 billion in 2001 as a result of the impact of the following charges:

(a) \$1.38 billion net of tax with respect to acquisition, restructuring and related charges in connection with the acquisition of AGC (see the discussions under "Other Operations" herein and Note 20 of Notes to Financial Statements); and

(b) \$533 million after taxes and minority interest share in World Trade Center and related losses (WTC losses) incurred in 2001 (see the discussions under "General Insurance Operations" and "Life Insurance Operations" herein and Note 20 of Notes to Financial Statements).

Excluding from AIG's net income these charges, the cumulative effect of accounting changes, realized capital gains and losses and AGC's home services operating income, which is being managed as a "closed block", core income increased 13.0 percent to \$7.67 billion in 2001, due to increased growth and profitability in AIG's major businesses, including General Insurance, Life Insurance and Financial Services Operations.

The following table presents the reconciliation between net income as reported and core income for the twelve month periods ended December 31, 2001, 2000 and 1999:

(in millions)

| | 2001 | 2000 | 1999 |
|--|---------|---------|---------|
| Net income, as reported | \$5,363 | \$6,639 | \$6,186 |
| Cumulative effect of accounting changes | 136 | -- | -- |
| Acquisition related charges | 1,385 | 207 | -- |
| WTC losses | 533 | -- | -- |
| Less: | | | |
| Realized capital gains (losses) | (542) | (214) | 45 |
| Home services operating income | 293 | 274 | 283 |
| Core income | \$7,666 | \$6,786 | \$5,858 |

GENERAL INSURANCE OPERATIONS

AIG's general insurance subsidiaries are multiple line companies writing substantially all lines of property and casualty insurance.

Domestic general insurance operations are comprised of the Domestic Brokerage Group (DBG), which includes The Hartford Steam Boiler Inspection and Insurance Company (HSB); Transatlantic Holdings, Inc. (Transatlantic); Personal Lines, including 21st Century Insurance Group (21st Century), and Mortgage Guaranty.

HSB was acquired on November 22, 2000 and consolidated into AIG's financial statements during the fourth quarter of 2000. This acquisition was accounted for as a purchase.

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American International Group, Inc. and Subsidiaries

DBG is AIG's primary domestic division. DBG writes substantially all classes of business insurance, accepting such business mainly from insurance brokers. This provides DBG with the opportunity to select specialized markets and retain underwriting control. Any licensed broker is able to submit business to DBG without the traditional agent-company contractual relationship, but such broker usually has no authority to commit DBG to accept a risk.

Transatlantic offers reinsurance capacity, both domestically and overseas, on treaty and facultative bases. Transatlantic structures traditional and non-traditional programs for a full range of property and casualty products with an emphasis on specialty risk.

Personal Lines engages in the mass marketing of personal lines insurance, primarily private passenger auto, homeowners and personal umbrella coverages.

Mortgage Guaranty provides guaranty insurance primarily on conventional first mortgage loans on single family dwellings and condominiums.

AIG's Foreign General insurance group accepts risks primarily underwritten through American International Underwriters (AIU), a marketing unit consisting of wholly owned agencies and insurance entities. The Foreign General insurance group also includes business written by AIG's foreign-based insurance subsidiaries for their own accounts. The Foreign General insurance group uses various marketing methods to write both business and personal lines insurance with certain refinements for local laws, customs and needs. AIU operates in over 70 countries in Asia, the Pacific Rim, Europe, Africa, Middle East and Latin America. (See also Note 19 of Notes to Financial Statements.)

General insurance operations for the twelve month periods ending December 31, 2001, 2000 and 1999 were as follows:

(in millions)

| | 2001 | 2000 | 1999 |
|---|-----------|-----------|-----------|
| Net premiums written: | | | |
| Domestic General | | | |
| DBG (a) | \$ 10,197 | \$ 7,934 | \$ 7,526 |
| Transatlantic | 1,906 | 1,659 | 1,499 |
| Personal Lines | 2,454 | 2,510 | 2,162 |
| Mortgage Guaranty | 494 | 453 | 397 |
| Foreign General (a) | 5,050 | 4,970 | 4,640 |
| Total | \$ 20,101 | \$ 17,526 | \$ 16,224 |
| Net premiums earned: | | | |
| Domestic General | | | |
| DBG (a) | \$ 9,776 | \$ 8,023 | \$ 7,002 |
| Transatlantic | 1,790 | 1,632 | 1,485 |
| Personal Lines | 2,478 | 2,401 | 2,079 |
| Mortgage Guaranty | 489 | 452 | 396 |
| Foreign General (a) | 4,832 | 4,899 | 4,582 |
| Total | \$ 19,365 | \$ 17,407 | \$ 15,544 |
| Adjusted underwriting profit (loss): | | | |
| Domestic General | | | |
| DBG (a) (b) | \$ (338) | \$ 177 | \$ 56 |
| Transatlantic (b) | (274) | 1 | (77) |
| Personal Lines | (92) | (37) | 76 |
| Mortgage Guaranty | 311 | 270 | 225 |
| Foreign General (a) (b) | 481 | 374 | 389 |
| Total | \$ 88 | \$ 785 | \$ 669 |
| Net investment income: | | | |
| Domestic General | | | |
| DBG | \$ 1,827 | \$ 1,614 | \$ 1,563 |
| Transatlantic | 240 | 234 | 230 |
| Personal Lines | 114 | 113 | 113 |
| Mortgage Guaranty | 106 | 93 | 76 |
| Intercompany adjustments and eliminations - net | 23 | 77 | 68 |
| Foreign General | 583 | 570 | 467 |
| Total | \$ 2,893 | \$ 2,701 | \$ 2,517 |
| Operating income before realized capital gains (losses): | | | |
| Domestic General | | | |
| DBG (a) (b) | \$ 1,489 | \$ 1,791 | \$ 1,619 |
| Transatlantic (b) | (34) | 235 | 153 |
| Personal Lines | 22 | 76 | 189 |
| Mortgage Guaranty | 417 | 363 | 301 |
| Intercompany adjustments and eliminations - net | 23 | 77 | 68 |
| Foreign General (a) (b) | 1,064 | 944 | 856 |
| Total | 2,981 | 3,486 | 3,186 |
| Realized capital gains (losses) | (130) | 38 | 295 |
| Operating income (b) | \$ 2,851 | \$ 3,524 | \$ 3,481 |

(a) Reflects the realignment of certain internal divisions in each year.

(b) 2001 includes WTC losses of \$769 million in the aggregate.

In AIG's general insurance operations, 2001 net premiums written and net premiums earned increased 14.7 percent and 11.2 percent, respectively, from those of 2000. During 2001, AIG cancelled or non-renewed approximately \$571 million of business worldwide that did not meet AIG's underwriting standards. In 2000, net premiums written increased 8.0 percent and net premiums earned increased 12.0 percent when compared to 1999.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

Commencing in the latter part of 1999 and continuing through 2001, the commercial property-casualty market place has experienced rate increases. Virtually all areas of DBG have experienced rate increases. Overall, DBG's net premiums written increased \$2.26 billion or 28.5 percent in 2001 over 2000. These increases compared to an increase of \$408 million or 5.4 percent in 2000 over 1999.

Personal Lines' net premiums written decreased 2.2 percent or \$56 million in 2001 over 2000, compared to an increase of 16.1 percent or \$348 million in 2000 over 1999.

Foreign general insurance net premiums written increased 1.6 percent and net premiums earned decreased 1.4 percent. Foreign general insurance operations produced 25.1 percent of the general insurance net premiums written in 2001, 28.4 percent in 2000 and 28.6 percent in 1999.

In comparing the foreign currency exchange rates used to translate the results of AIG's foreign general operations during 2001 to those foreign currency exchange rates used to translate AIG's foreign general results during 2000, the U.S. dollar strengthened in value in relation to most major foreign currencies in which AIG transacts business. Accordingly, when foreign net premiums written were translated into U.S. dollars for the purposes of the preparation of the consolidated financial statements, total general insurance net premiums written were approximately 2.8 percentage points less than they would have been if translated utilizing those foreign currency exchange rates which prevailed during 2000.

Because of the nature and diversity of AIG's operations and the continuing rapid changes in the insurance industry worldwide, together with the factors discussed above, it is difficult to assess further or project future growth in AIG's net premiums written and reserve for losses and loss expenses.

Net premiums written are initially deferred and earned primarily on a pro rata basis over the term of the related coverage. The net unearned premium reserve constitutes deferred revenues which are generally earned ratably over the policy period. Thus, the net unearned premium reserve is not fully recognized as net premiums earned until the end of the policy period.

AIG, along with most general insurance entities, uses the loss ratio, the expense ratio and the combined ratio as measures of performance. The loss ratio is the sum of losses and loss expenses incurred divided by net premiums earned. The expense ratio is statutory underwriting expenses divided by net premiums written. The combined ratio is the sum of the loss ratio and the expense ratio. These ratios are relative measurements that describe for every \$100 of net premiums earned or written, the cost of losses and statutory expenses, respectively. The combined ratio presents the total cost per \$100 of premium production. A combined ratio below 100 demonstrates underwriting profit; a combined ratio above 100 demonstrates underwriting loss. The statutory general insurance ratios, including WTC losses in 2001, were as follows:

| | 2001 | 2000 | 1999 |
|-------------------|--------|-------|-------|
| Domestic General: | | | |
| Loss Ratio | 85.89 | 80.99 | 81.61 |
| Expense Ratio | 17.64 | 17.39 | 16.95 |
| ----- | | | |
| Combined Ratio | 103.53 | 98.38 | 98.56 |
| ===== | | | |
| Foreign General: | | | |
| Loss Ratio | 60.51 | 60.71 | 60.91 |
| Expense Ratio | 31.67 | 31.69 | 30.54 |
| ----- | | | |
| Combined Ratio | 92.18 | 92.40 | 91.45 |
| ===== | | | |
| Consolidated: | | | |
| Loss Ratio | 79.55 | 75.28 | 75.51 |
| Expense Ratio | 21.16 | 21.45 | 20.84 |
| ----- | | | |
| Combined Ratio | 100.71 | 96.73 | 96.35 |
| ===== | | | |

AIG believes that underwriting profit is the true measure of the performance of the core business of a general insurance company.

Underwriting profit is measured in two ways: statutory underwriting profit and Generally Accepted Accounting Principles (GAAP) underwriting profit.

Statutory underwriting profit is arrived at by reducing net premiums earned by net losses and loss expenses incurred and net expenses incurred. Statutory accounting differs from GAAP, as statutory accounting requires immediate expense recognition and ignores the matching of revenues and expenses as required by GAAP. That is, for statutory purposes, all expenses, most specifically acquisition expenses, are recognized immediately, not consistent with the revenues earned.

A basic premise of GAAP accounting is the recognition of expenses at the same time revenues are earned, the principle of matching. Therefore, to convert underwriting results to a GAAP basis, acquisition expenses are deferred and recognized over the period the related premiums written are earned. Accordingly, the statutory underwriting profit has been adjusted as a result of acquisition expenses being deferred as required by GAAP. Thus, "adjusted underwriting profit" is a GAAP measurement which can be viewed as gross margin or an intermediate subtotal in calculating operating income and net income.

A major part of the discipline of a successful general insurance company is to produce an underwriting profit, exclusive of investment income. If underwriting is not profitable, losses incurred are a major factor. The result is that the premiums are inadequate to pay for losses and expenses and produce a profit; therefore, investment income must be used to cover underwriting losses. If assets and the income therefrom are insufficient to pay claims and expenses over extended periods, an insurance company cannot survive. For these reasons, AIG views and manages its underwriting operations separately from its investment operations. (See also the discussion under "Liquidity" herein.)

The adjusted underwriting profits were \$88 million in 2001, \$785 million in 2000 and \$669 million in 1999. When WTC losses in 2001 are excluded from losses incurred, the adjusted underwriting profit would be \$857 million for 2001, a 9.2 percent increase over 2000. This increase was primarily due to the

domestic adjusted underwriting profit resulting from the disciplined underwriting of DBG. The underwriting environment varies from country to country, as does the degree of litigation activity. Regulation, product type and competition have a direct impact on pricing and consequently profitability as reflected by adjusted underwriting profit and statutory general insurance ratios. (See also Notes 4 and 19 of Notes to Financial Statements.)

AIG's results reflect the net impact of incurred losses from catastrophes approximating \$867 million in 2001 (which include \$769 million in WTC losses and \$50 million with respect to the Northridge earthquake, following the unprecedented decision by the State of California to require all insurers to reopen claims nearly eight years after the occurrence), \$44 million in 2000 and \$156 million in 1999. AIG's gross incurred losses from catastrophes approximated \$2.15 billion in 2001 (which include \$2.0 billion in WTC losses), \$112 million in 2000 and \$472 million in 1999. While AIG believes that it has taken appropriate steps to reduce the magnitude of possible future losses, the occurrence of one or more catastrophic events of unanticipated frequency or severity, such as a terrorist attack, earthquake or hurricane, that causes insured losses could have a material adverse effect on AIG's results of operations, liquidity or financial condition. Current techniques and models may not accurately predict in the future the probability of catastrophic events and the extent of the resulting losses. Moreover, one or more catastrophe losses could impact negatively AIG's reinsurers and result in an inability of AIG to collect reinsurance recoverables. The impact of losses caused by catastrophes can fluctuate widely from year to year, making comparisons of recurring type business more difficult. The pro forma table below excludes catastrophe losses in order to present comparable results of AIG's recurring core underwriting operations. The pro forma consolidated statutory general insurance ratios would be as follows:

| | 2001 | 2000 | 1999 |
|----------------|-------|-------|-------|
| Loss Ratio | 75.08 | 75.03 | 74.51 |
| Expense Ratio | 21.16 | 21.45 | 20.84 |
| Combined Ratio | 96.24 | 96.48 | 95.35 |

AIG's historic ability to maintain its combined ratio below 100 is primarily attributable to the profitability of AIG's foreign general insurance operations and AIG's emphasis on maintaining its disciplined underwriting, especially in the domestic specialty markets. In addition, AIG does not seek premium growth where rates do not adequately reflect its assessment of exposures.

General insurance net investment income in 2001 increased 7.1 percent when compared to 2000. In 2000, net investment income increased 7.3 percent over 1999. The growth in net investment income in each of the three years was primarily attributable to new cash flow for investment. The new cash flow was generated from net general insurance operating cash flow and included the compounding of previously earned and reinvested net investment income. (See also the discussion under "Liquidity" herein and Note 8 of Notes to Financial Statements.)

General insurance realized capital losses were \$130 million in 2001, and realized capital gains were \$38 million in 2000 and \$295 million in 1999. These realized gains and losses resulted from the ongoing investment management of the general insurance portfolios within the overall objectives of the general insurance operations and arose primarily from the disposition of equity securities and available for sale fixed maturities as well as redemptions of fixed maturities.

General insurance operating income in 2001 decreased 19.1 percent when compared to 2000 primarily due to the WTC losses. Estimated WTC losses recorded in 2001 amounted to \$769 million, including \$200 million from Transatlantic. Adjusted general insurance operating income, which excludes WTC losses, as well as realized capital losses, increased 7.6 percent to \$3.75 billion during 2001. General insurance operating income in 2000 increased 1.3 percent when compared to 1999. The contribution of general insurance operating income to income before income taxes, minority interest and cumulative effect of accounting changes and excluding acquisition, restructuring and related charges was 28.1 percent in 2001 compared to 34.1 percent in 2000 and 37.0 percent in 1999.

AIG is a major purchaser of reinsurance for its general insurance operations. AIG is cognizant of the need to exercise good judgment in the selection and approval of both domestic and foreign companies participating in its reinsurance programs. AIG insures risks in over 70 countries and its reinsurance programs must be coordinated in order to provide AIG the level of reinsurance protection that AIG desires. These reinsurance arrangements do not relieve AIG from its direct obligations to its insureds.

AIG's general reinsurance assets amounted to \$27.65 billion and resulted from AIG's reinsurance arrangements. Thus, a credit exposure existed at December 31, 2001 with respect to reinsurance recoverable to the extent that any reinsurer may not be able to reimburse AIG under the terms of these reinsurance arrangements. AIG manages its credit risk in its reinsurance relationships by transacting with reinsurers that it considers financially sound, and when necessary AIG holds substantial collateral in the form of funds, securities and/or irrevocable letters of credit. This collateral can be drawn on for amounts that remain unpaid beyond specified time periods on an individual reinsurer basis. At December 31, 2001, approximately 43 percent of the general reinsurance assets were from unauthorized reinsurers. In order to obtain statutory recognition, nearly all of these balances were collateralized. The remaining 57 percent of the general reinsurance assets were from authorized reinsurers and over 97 percent of such balances are from reinsurers rated A-(excellent) or better, as rated by

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

A.M. Best. This rating is a measure of financial strength. The terms authorized and unauthorized pertain to regulatory categories, not creditworthiness. Approximately \$1.2 billion of the \$2.0 billion in gross WTC losses is covered by reinsurance, with approximately 99 percent of this coverage placed with companies that are rated A or better.

AIG maintains an allowance for estimated unrecoverable reinsurance and has been largely successful in its previous recovery efforts. At December 31, 2001, AIG had allowances for unrecoverable reinsurance approximating \$75 million. At that date AIG had no significant reinsurance recoverables from any individual reinsurer which is financially troubled (e.g., liquidated, insolvent, in receivership or otherwise subject to formal or informal regulatory restriction).

AIG's Reinsurance Security Department conducts ongoing detailed assessments of the reinsurance markets and current and potential reinsurers, both foreign and domestic. Such assessments include, but are not limited to, identifying if a reinsurer is appropriately licensed, and has sufficient financial capacity, and the local economic environment in which a foreign reinsurer operates. This department also reviews the nature of the risks ceded and the need for collateral. In addition, AIG's Credit Risk Committee reviews the credit limits for and concentrations with any one reinsurer.

AIG enters into certain intercompany reinsurance transactions for its general and life operations. AIG enters these transactions as a sound and prudent business practice in order to maintain underwriting control and spread insurance risk among various legal entities. These reinsurance agreements have

been approved by the appropriate regulatory authorities. All material intercompany transactions have been eliminated in consolidation.

At December 31, 2001, the consolidated general reinsurance assets of \$27.65 billion include reinsurance recoverables for paid losses and loss expenses of \$3.82 billion and \$18.90 billion with respect to the ceded reserve for losses and loss expenses, including ceded losses incurred but not reported (IBNR) (ceded reserves). The ceded reserves represent the accumulation of estimates of ultimate ceded losses including provisions for ceded IBNR and loss expenses. The methods used to determine such estimates and to establish the resulting ceded reserves are continually reviewed and updated. Any adjustments therefrom are reflected in income currently. It is AIG's belief that the ceded reserves at December 31, 2001 were representative of the ultimate losses recoverable. In the future, as the ceded reserves continue to develop to ultimate amounts, the ultimate loss recoverable may be greater or less than the reserves currently ceded.

At December 31, 2001, general insurance reserves for losses and loss expenses (loss reserves) amounted to \$44.79 billion. These loss reserves represent the accumulation of estimates of ultimate losses, including IBNR, and loss expenses and amounts of discounting primarily related to certain workers' compensation claims. At December 31, 2001, general insurance net loss reserves increased \$944 million from prior year end to \$25.90 billion. The net loss reserves represent loss reserves reduced by reinsurance recoverables, net of an allowance for unrecoverable reinsurance. The methods used to determine such estimates and to establish the resulting reserves are continually reviewed and updated. Any adjustments resulting therefrom are reflected in operating income currently. It is management's belief that the general insurance net loss reserves are adequate to cover all general insurance net losses and loss expenses as at December 31, 2001. While AIG continually reviews the adequacy of established loss reserves, there can be no assurance that AIG's ultimate loss reserves will not adversely develop and materially exceed AIG's loss reserves as of December 31, 2001. In the future, if the general insurance net loss reserves develop deficiently, such deficiency would have an adverse impact on results of operations.

In a very broad sense, the general loss reserves can be categorized into two distinct groups: one group being long tail casualty lines of business. Such lines include excess and umbrella liability, directors and officers' liability, professional liability, medical malpractice, general liability, products' liability, and related classes. These lines account for approximately one-half of net losses and loss expenses. The other group is short tail lines of business consisting principally of property lines, personal lines and certain classes of casualty lines.

Estimation of ultimate net losses and loss expenses (net losses) for long tail casualty lines of business is a complex process and depends on a number of factors, including the line and volume of the business involved. In the more recent accident years of long tail casualty lines there is limited statistical credibility in reported net losses. That is, a relatively low proportion of net losses would be reported claims and expenses and an even smaller proportion would be net losses paid. A relatively high proportion of net losses would therefore be IBNR.

A variety of actuarial methods and assumptions are normally employed to estimate net losses for long tail casualty lines. These methods ordinarily involve the use of loss trend factors intended to reflect the estimated annual growth in loss costs from one accident year to the next. For the majority of long tail casualty lines, net loss trend factors approximated four percent. Loss trend factors reflect many items including changes in claims handling, exposure and policy forms and current and future estimates of monetary inflation and social inflation. Thus, many factors are implicitly considered in estimating the year to year growth in loss costs. Therefore, AIG's carried net long tail loss reserves are judgmentally set as well as tested for reasonableness using the most appropriate loss trend factors for each class of business. In the evaluation of AIG's net loss reserves, loss trend factors vary slightly, depending on the particular class and nature of the business involved. These factors are periodically reviewed and subsequently adjusted, as appropriate, to

reflect emerging trends which are based upon past loss experience.

Estimation of net losses for short tail business is less complex than for long tail casualty lines. Loss cost trends for many property lines can generally be assumed to be similar to the

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growth in exposure of such lines. For example, if the fire insurance coverage remained proportional to the actual value of the property, the growth in property's exposure to fire loss can be approximated by the amount of insurance purchased.

For other property and short tail casualty lines, the loss trend is implicitly assumed to grow at the rate that reported net losses grow from one year to the next. The concerns noted above for longer tail casualty lines with respect to the limited statistical credibility of reported net losses generally do not apply to shorter tail lines.

AIG continues to receive claims asserting injuries from toxic waste, hazardous substances, and other environmental pollutants and alleged damages to cover the cleanup costs of hazardous waste dump sites (hereinafter referred to collectively as environmental claims) and indemnity claims asserting injuries from asbestos. The vast majority of these asbestos and environmental claims emanate from policies written in 1984 and prior years. AIG has established a specialized claims unit which investigates and adjusts all such asbestos and environmental claims. Commencing in 1985, standard policies contained an absolute exclusion for pollution related damage. However, AIG currently underwrites environmental impairment liability insurance on a claims made basis and has excluded such claims from the analyses included herein.

Estimation of asbestos and environmental claims loss reserves is a difficult process. These asbestos and environmental claims cannot be estimated by conventional reserving techniques as previously described. Quantitative techniques frequently have to be supplemented by subjective considerations including managerial judgment. Significant factors which affect the trends which influence the development of asbestos and environmental claims are the inconsistent court resolutions and judicial interpretations which broaden the intent of the policies and scope of coverage. The current case law can be characterized as still evolving and there is little likelihood that any firm direction will develop in the near future. Additionally, the exposure for cleanup costs of hazardous waste dump sites involves issues such as allocation of responsibility among potentially responsible parties and the government's refusal to release parties.

In the interim, AIG and other industry members have and will continue to litigate the broadening judicial interpretation of the policy coverage and the liability issues. At the current time, it is not possible to determine the future development of asbestos and environmental claims with the same degree of reliability as is the case for other types of claims. Such development will be affected by the extent to which courts continue to expand the intent of the policies and the scope of the coverage, as they have in the past, as well as by the changes in Superfund and waste dump site coverage issues. Although the estimated liabilities for these claims are subject to a significantly greater margin of error than for other claims, the reserves carried for these claims at December 31, 2001 are believed to be adequate as these reserves are based on the known facts and current law. Furthermore, as AIG's net exposure retained relative to the gross exposure written was lower in 1984 and prior years, the potential impact of these claims is much smaller on the net loss reserves than on the gross loss reserves. In the future, if the environmental claims develop deficiently, such deficiency would have an adverse impact on future results of operations. (See the previous discussion on reinsurance collectibility herein.)

The majority of AIG's exposures for asbestos and environmental claims are excess casualty coverages, not primary coverages. Thus, the litigation costs

are treated in the same manner as indemnity reserves. That is, litigation expenses are included within the limits of the liability AIG incurs. Individual significant claim liabilities, where future litigation costs are reasonably determinable, are established on a case basis.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

A summary of reserve activity, including estimates for applicable IBNR, relating to asbestos and environmental claims separately and combined at December 31, 2001, 2000 and 1999 follows.

(in millions)

| | 2001 | | 2000 | | 1999 | |
|---|---------|-------|---------|-------|---------|-------|
| | GROSS | NET | GROSS | NET | GROSS | NET |
| Asbestos: | | | | | | |
| Reserve for losses and loss expenses at beginning of year | \$1,100 | \$338 | \$1,093 | \$306 | \$ 964 | \$259 |
| Losses and loss expenses incurred | 358 | 92 | 405 | 80 | 404 | 101 |
| Losses and loss expenses paid | (344) | (118) | (398) | (48) | (275) | (54) |
| Reserve for losses and loss expenses at end of year | \$1,114 | \$312 | \$1,100 | \$338 | \$1,093 | \$306 |
| Environmental: | | | | | | |
| Reserve for losses and loss expenses at beginning of year | \$1,345 | \$517 | \$1,519 | \$585 | \$1,535 | \$605 |
| Losses and loss expenses incurred | (41) | (34) | (44) | (45) | 127 | 47 |
| Losses and loss expenses paid | (189) | (76) | (130) | (23) | (143) | (67) |
| Reserve for losses and loss expenses at end of year | \$1,115 | \$407 | \$1,345 | \$517 | \$1,519 | \$585 |
| Combined: | | | | | | |
| Reserve for losses and loss expenses at beginning of year | \$2,445 | \$855 | \$2,612 | \$891 | \$2,499 | \$864 |
| Losses and loss expenses incurred | 317 | 58 | 361 | 35 | 531 | 148 |
| Losses and loss expenses paid | (533) | (194) | (528) | (71) | (418) | (121) |
| Reserve for losses and loss expenses at end of year | \$2,229 | \$719 | \$2,445 | \$855 | \$2,612 | \$891 |

The gross and net IBNR included in the aforementioned reserve for losses and loss expenses at December 31, 2001, 2000 and 1999 were estimated as follows:

(in millions)

| | 2001 | | 2000 | | 1999 | |
|----------|---------|-------|---------|-------|-------|-------|
| | GROSS | NET | GROSS | NET | GROSS | NET |
| Combined | \$1,038 | \$278 | \$1,042 | \$314 | \$930 | \$352 |

A summary of asbestos and environmental claims count activity for the years ended December 31, 2001, 2000 and 1999 was as follows:

| | 2001 | | | 2000 | | | 1999 | | |
|---------------------------------|----------|---------------|----------|----------|---------------|----------|----------|---------------|----------|
| | ASBESTOS | ENVIRONMENTAL | COMBINED | ASBESTOS | ENVIRONMENTAL | COMBINED | ASBESTOS | ENVIRONMENTAL | COMBINED |
| Claims at beginning of year | 6,796 | 11,323 | 18,119 | 6,746 | 13,432 | 20,178 | 6,388 | 16,560 | 22,948 |
| Claims during year: | | | | | | | | | |
| Opened | 739 | 1,892 | 2,631 | 650 | 1,697 | 2,347 | 946 | 2,040 | 2,986 |
| Settled | (124) | (988) | (1,112) | (101) | (584) | (685) | (225) | (876) | (1,101) |
| Dismissed or otherwise resolved | (739) | (2,863) | (3,602) | (499) | (3,222) | (3,721) | (363) | (4,292) | (4,655) |
| Claims at end of year | 6,672 | 9,364 | 16,036 | 6,796 | 11,323 | 18,119 | 6,746 | 13,432 | 20,178 |

American International Group, Inc. and Subsidiaries

The average cost per claim settled, dismissed or otherwise resolved for the years ended December 31, 2001, 2000 and 1999 was as follows:

| | GROSS | NET |
|---------------|-----------|-----------|
| 2001 | | |
| Asbestos | \$398,600 | \$136,700 |
| Environmental | 49,100 | 19,700 |
| Combined | 113,100 | 41,200 |
| 2000 | | |
| Asbestos | \$663,300 | \$ 80,000 |
| Environmental | 34,200 | 6,000 |
| Combined | 119,800 | 16,100 |
| 1999 | | |
| Asbestos | \$467,700 | \$ 91,800 |
| Environmental | 27,700 | 13,000 |
| Combined | 72,600 | 21,000 |

A.M. Best, an insurance rating agency, has developed a survival ratio to measure the number of years it would take a company to exhaust both its asbestos and environmental reserves for losses and loss expenses based on that company's current level of asbestos and environmental claims payments. This is a ratio derived by taking the current ending losses and loss expense reserves and dividing by the average annual payments for the prior three years. Therefore, the ratio derived is a simplistic measure of an estimate of the number of years it would be before the current ending losses and loss expense reserves would be paid off using recent average payments. The higher the ratio, the more years the reserves for losses and loss expenses cover these claims payments. These ratios are computed based on the ending reserves for losses and loss expenses over the respective claims settlements during the fiscal year. Such payments include indemnity payments and legal and loss adjustment payments. It should be noted, however, that this is an extremely simplistic approach to measuring asbestos and environmental reserve levels. Many factors, such as aggressive settlement procedures, mix of business and level of coverage provided, have significant impact on the amount of asbestos and environmental losses and loss expense reserves, ultimate payments thereof and the resultant ratio.

The developed survival ratios include both involuntary and voluntary indemnity payments. Involuntary payments are primarily attributable to court judgments, court orders, covered claims with no coverage defenses, state mandated cleanup costs, claims where AIG's coverage defenses are minimal, and settlements made less than six months before the first trial setting. Also, AIG considers all legal and loss adjustment payments as involuntary.

AIG believes voluntary indemnity payments should be excluded from the survival ratio. The special asbestos and environmental claims unit actively manages AIG's asbestos and environmental claims and proactively pursues early settlement of environmental claims for all known and unknown sites. As a result, AIG reduces its exposure to future environmental loss contingencies.

AIG's survival ratios for involuntary asbestos and environmental claims, separately and combined, were based upon a three year average payment. These ratios for the years ended December 31, 2001, 2000 and 1999 were as follows:

| | GROSS | NET |
|------------------------------|-------|------|
| 2001 | | |
| Involuntary survival ratios: | | |
| Asbestos | 3.3 | 4.3 |
| Environmental | 18.7 | 16.5 |
| Combined | 6.8 | 8.7 |
| 2000 | | |
| Involuntary survival ratios: | | |
| Asbestos | 3.6 | 6.8 |
| Environmental | 20.0 | 16.9 |
| Combined | 7.6 | 11.5 |
| 1999 | | |
| Involuntary survival ratios: | | |
| Asbestos | 4.1 | 6.3 |
| Environmental | 17.3 | 17.5 |
| Combined | 8.2 | 11.7 |

AIG's operations are negatively impacted under guarantee fund assessment laws which exist in most states. As a result of operating in a state which has guarantee fund assessment laws, a solvent insurance company may be assessed for certain obligations arising from the insolvencies of other insurance companies which operated in that state. AIG generally records these assessments upon notice. Additionally, certain states permit at least a portion of the assessed amount to be used as a credit against a company's future premium tax liabilities. Therefore, the ultimate net assessment cannot reasonably be estimated. The guarantee fund assessments net of credits for 2001, 2000 and 1999 were \$24 million, \$15 million and \$15 million, respectively.

AIG is also required to participate in various involuntary pools (principally workers' compensation business) which provide insurance coverage for those not able to obtain such coverage in the voluntary markets. This participation is also recorded upon notification, as these amounts cannot reasonably be estimated.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

LIFE INSURANCE OPERATIONS

AIG's life insurance subsidiaries offer a wide range of traditional insurance and financial and investment products. Traditional products consist of individual and group life, annuity, endowment and accident and health policies. Financial and investment products consist of single premium annuity, variable annuities, guaranteed investment contracts, universal life and pensions.

AIG's three principal overseas life operations are American Life Insurance Company (ALICO), American International Assurance Company, Limited together with American International Assurance Company (Bermuda) Limited (AIA) and Nan Shan Life Insurance Company, Ltd. (Nan Shan). ALICO is incorporated in Delaware and all of its business is written outside of the United States. ALICO has operations either directly or through subsidiaries in approximately 50 countries located in Europe, Africa, Latin America, the Caribbean, the Middle East, and the Far East, with Japan being the largest territory. AIA operates primarily in Hong Kong, Singapore, Malaysia and Thailand. Nan Shan operates in Taiwan. AIG's domestic life operations sell financial and investment type

products, as well as traditional life products. (See also Note 19 of Notes to Financial Statements.)

Life insurance premium income presented in accordance with generally accepted accounting principles (GAAP) for the twelve month periods ending December 31, 2001, 2000 and 1999 was as follows:

(in millions)

| | 2001 | 2000 | 1999 |
|-----------------|----------|----------|----------|
| Premium income: | | | |
| Domestic | \$ 4,950 | \$ 4,818 | \$ 4,485 |
| Foreign | 14,293 | 12,355 | 10,995 |
| Total | \$19,243 | \$17,173 | \$15,480 |

Life insurance operations presented on a major product basis for the twelve month periods ending December 31, 2001, 2000 and 1999 were as follows:

(in millions)

| | 2001 | 2000 | 1999 |
|--|-----------|-----------|-----------|
| Premium income, deposits and other considerations: | | | |
| Domestic: | | | |
| Life/Mass Marketing | \$ 4,532 | \$ 4,127 | \$ 4,154 |
| Fixed Annuity/Pension | 18,867 | 14,250 | 12,719 |
| Accident & Health (a) | 157 | 327 | 289 |
| Total Domestic | 23,556 | 18,704 | 17,162 |
| Foreign: | | | |
| Ordinary | 16,058 | 16,073 | 12,712 |
| Personal Accident | 2,173 | 1,923 | 1,630 |
| Group Life/Medical | 952 | 796 | 780 |
| Group Pension | 712 | 470 | 384 |
| Individual Annuity | 578 | 655 | 286 |
| Total Foreign | 20,473 | 19,917 | 15,792 |
| Total premium income, deposits and other considerations | \$ 44,029 | \$ 38,621 | \$ 32,954 |
| Net investment income: | | | |
| Domestic: | | | |
| Life/Mass Marketing | \$ 2,101 | \$ 2,067 | \$ 2,034 |
| Fixed Annuity/Pension | 5,977 | 5,392 | 4,754 |
| Accident & Health (a) | 5 | 8 | 8 |
| Total Domestic | 8,083 | 7,467 | 6,796 |
| Foreign: | | | |
| Ordinary | 3,150 | 2,762 | 2,298 |
| Personal Accident | 128 | 130 | 115 |
| Group Life/Medical | 46 | 46 | 44 |
| Group Pension | 182 | 177 | 193 |
| Individual Annuity | 157 | 91 | 67 |
| Eliminations | (11) | (9) | (8) |

| | | | |
|---|--------------|------------|------------|
| Total Foreign | 3,652 | 3,197 | 2,709 |
| Total net investment income | \$ 11,735 | \$ 10,664 | \$ 9,505 |
| Operating income before realized capital losses: | | | |
| Domestic: | | | |
| Life/Mass Marketing | \$ 1,110 | \$ 1,109 | \$ 1,035 |
| Fixed Annuity/Pension | 1,806 | 1,614 | 1,374 |
| Accident & Health (a) | 4 | 23 | 5 |
| Total Domestic (b) | 2,920 | 2,746 | 2,414 |
| Foreign: | | | |
| Ordinary | 1,945 | 1,609 | 1,419 |
| Personal Accident | 573 | 531 | 434 |
| Group Life/Medical | 101 | 82 | 78 |
| Group Pension | 27 | 25 | 22 |
| Individual Annuity | 105 | -- | (1) |
| Eliminations | (11) | (9) | (8) |
| Total Foreign | 2,740 | 2,238 | 1,944 |
| Total operating income before realized capital losses (b) | 5,660 | 4,984 | 4,358 |
| Realized capital losses | (254) | (162) | (148) |
| Total operating income (b) | \$ 5,406 | \$ 4,822 | \$ 4,210 |
| Life insurance in-force: | | | |
| Domestic | \$ 517,067 | \$ 477,576 | \$ 469,023 |
| Foreign (c) | 711,434 | 494,316 | 481,910 |
| Total | \$ 1,228,501 | \$ 971,892 | \$ 950,933 |

(a) Beginning 2001, certain Accident & Health operations are part of DBG.

(b) 2001 includes WTC losses of \$131 million.

(c) 2001 reflects AIG Star Life Insurance Co., Ltd. which was acquired in April 2001.

American International Group, Inc. and Subsidiaries

AIG's GAAP life premium income in 2001 represented a 12.0 percent increase from the prior year. This compares with an increase of 10.9 percent in 2000 over 1999. Foreign life operations produced 74.3 percent, 71.9 percent and 71.0 percent of the GAAP life premium income in 2001, 2000 and 1999, respectively. (See also Notes 1, 4 and 6 of Notes to Financial Statements.)

The traditional life products, particularly individual life products, were major contributors to the growth in foreign premium income. These traditional life products, coupled with the increased distribution of financial and investment products contributed to the growth in foreign investment income. A mixture of traditional, accident and health and financial products are being sold in Japan through ALICO.

As previously discussed, the U.S. dollar strengthened in value in relation to most major foreign currencies in which AIG transacts business. Accordingly for 2001, when foreign life premium income was translated into U.S.

dollars for purposes of the preparation of the consolidated financial statements, total life premium income was approximately 6.4 percentage points less than it would have been if translated utilizing exchange rates prevailing in 2000.

Life insurance net investment income increased 10.0 percent in 2001 compared to an increase of 12.2 percent in 2000. The growth in net investment income in 2001 and 2000 was attributable to both foreign and domestic new cash flow for investment. The new cash flow was generated from life insurance operations and included the compounding of previously earned and reinvested net investment income. (See also the discussion under "Liquidity" herein.)

Life insurance realized capital losses were \$254 million in 2001, \$162 million in 2000 and \$148 million in 1999. These realized capital losses resulted from the ongoing investment management of the life insurance portfolios within the overall objectives of the life insurance operations and arose primarily from the disposition of equity securities and available for sale fixed maturities as well as redemptions of fixed maturities.

Life insurance operating income in 2001 increased 12.1 percent to \$5.41 billion compared to an increase of 14.5 percent in 2000. Estimated WTC losses recorded in 2001 amount to \$131 million. Adjusted life operating income, which excluded such losses, AGC's home services business operating income, which is being managed as a "closed block," as well as realized capital losses, increased 17.1 percent to \$5.34 billion in 2001 when compared to the same period last year. The contribution of life insurance operating income to income before income taxes, minority interest and cumulative effect of accounting changes and excluding acquisition, restructuring and related charges amounted to 53.2 percent in 2001 compared to 46.6 percent in 2000 and 44.8 percent in 1999. The increase in contribution percentage was influenced by the impact of the WTC losses on general insurance operating income and its reduced contribution to income before income taxes, minority interest and cumulative effect of accounting changes.

The risks associated with the traditional life and accident and health products are underwriting risk and investment risk. The risk associated with the financial and investment contract products is investment risk.

Underwriting risk represents the exposure to loss resulting from the actual policy experience adversely emerging in comparison to the assumptions made in the product pricing associated with mortality, morbidity, termination and expenses. Both AIG's foreign and domestic life companies limit their maximum underwriting exposure on traditional life insurance of a single life to approximately one million dollars of coverage and \$2.5 million of coverage, respectively, by using yearly renewable term reinsurance. (See also Note 5 of Notes to Financial Statements and the discussion under "Liquidity" herein.)

The investment risk represents the exposure to loss resulting from the cash flows from the invested assets, primarily long-term fixed rate investments, being less than the cash flows required to meet the obligations of the expected policy and contract liabilities and the necessary return on investments. (See also the discussion under "Liquidity" herein.)

To minimize its exposure to investment risk, AIG tests the cash flows from the invested assets and the policy and contract liabilities using various interest rate scenarios to assess whether there is a liquidity excess or deficit. If a rebalancing of the invested assets to the policy and contract claims became necessary and did not occur, a demand could be placed upon liquidity. (See also the discussion under "Liquidity" herein.)

The asset-liability relationship is appropriately managed in AIG's foreign operations, as it has been throughout AIG's history, even though certain territories lack qualified long-term investments or there are investment restrictions imposed by the local regulatory authorities. For example, in Japan and several Southeast Asia territories, the duration of the investments is often for a shorter period than the effective maturity of the related policy liabilities. Therefore, there is a risk that the reinvestment of the proceeds at the maturity of the initial investments may be at a yield below that of the

interest required for the accretion of the policy liabilities. At December 31, 2001, the average duration of the investment portfolio with respect to ALICO Japan's operations was 5.4 years.

Additionally, there exists a future investment risk associated with certain policies currently in force which will have premium receipts in the future. That is, the investment of these future premium receipts may be at a yield below that required to meet future policy liabilities. The anticipated average period for the receipt and investment of these future premium receipts with respect to ALICO Japan's operations is 6.4 years. These durations compare with an estimated average duration with respect to ALICO Japan's operations of 10.5 years for the corresponding policy liabilities. To maintain an adequate yield to match the interest necessary to support future policy liabilities, constant management focus is required to reinvest the proceeds of the maturing securities and to

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

invest the future premium receipts without sacrificing investment quality. To the extent permitted under local regulation, AIG may invest in qualified longer-term securities outside Japan to achieve a closer matching in both duration and the required yield. AIG is able to manage any asset-liability duration difference through maintenance of sufficient global liquidity and to support any operational shortfall through its international financial network. (See also the discussion under "Liquidity" herein.)

The asset-liability relationship is appropriately managed in AIG's domestic operations, as there is ample supply of qualified long-term investments.

AIG uses asset-liability matching as a management tool worldwide to determine the composition of the invested assets and marketing strategies. As a part of these strategies, AIG may determine that it is economically advantageous to be temporarily in an unmatched position due to anticipated interest rate or other economic changes.

FINANCIAL SERVICES OPERATIONS

AIG's financial services subsidiaries engage in diversified financial products and services including premium financing, banking services and consumer finance services.

International Lease Finance Corporation (ILFC) engages primarily in the acquisition of commercial jet aircraft and the leasing and remarketing of such aircraft to airlines around the world. Also, ILFC provides, for a fee, fleet management services to certain third-party operators. (See also Note 19 of Notes to Financial Statements.)

AIG Financial Products Corp. and its subsidiaries (AIGFP) structure financial transactions, including long-dated interest rate and currency swaps and structured borrowings through notes, bonds and guaranteed investment agreements. AIGFP does not engage in trading activities with respect to commodity contracts. AIG Trading Group Inc. and its subsidiaries (AIGTG) engage in various commodity trading, foreign exchange trading, interest rate swaps and market making activities. (See also the discussions under "Capital Resources" herein and Note 19 of Notes to Financial Statements.)

AIG's Consumer Finance operations include American General Finance, Inc. and its subsidiaries (AGF) as well as AIG Consumer Finance Group, Inc. and its subsidiaries (CFG). AGF and CFG provide a wide variety of consumer finance products, including mortgages, consumer loans, retail sales finance and credit related insurance to customers both domestically and overseas, particularly emerging markets. (See also Note 19 of Notes to Financial Statements.)

Financial services operations for the twelve month periods ending December 31, 2001, 2000 and 1999 were as follows:

(in millions)

| | 2001 | 2000 | 1999 |
|---|----------------|----------------|----------------|
| Revenues: | | | |
| ILFC (a) | \$2,613 | \$2,441 | \$2,194 |
| AIGFP (b) | 1,178 | 1,056 | 737 |
| Consumer Finance (c) | 2,560 | 2,325 | 2,024 |
| Other | 134 | 132 | 114 |
| Total | \$6,485 | \$5,954 | \$5,069 |
| Operating income: | | | |
| ILFC | \$ 749 | \$ 654 | \$ 590 |
| AIGFP | 758 | 648 | 482 |
| Consumer Finance | 513 | 398 | 346 |
| Other, including intercompany adjustments | (21) | (22) | 14 |
| Total | \$1,999 | \$1,678 | \$1,432 |

(a) Revenues were primarily from aircraft lease rentals.

(b) Revenues were primarily fees from proprietary positions entered into in connection with counterparty transactions.

(c) Revenues were primarily finance charges.

Financial services operating income increased 19.2 percent in 2001 over 2000. This compares with an increase of 17.1 percent in 2000 over 1999.

Financial services operating income represented 19.7 percent of AIG's income before income taxes, minority interest and cumulative effect of accounting changes and excluding acquisition, restructuring and related charges in 2001. This compares to 16.2 percent and 15.2 percent in 2000 and 1999, respectively. The increase in contribution percentage was influenced by the impact of the WTC losses on general insurance operating income and its reduced contribution to income before income taxes, minority interest and cumulative effect of accounting changes.

ILFC generates its revenues primarily from leasing commercial jet aircraft to domestic and foreign airlines. Revenues also result from the remarketing of commercial jets for its own account, for airlines and for financial institutions. Revenues in 2001 increased 7.0 percent from 2000 compared to an 11.3 percent increase during 2000 from 1999. The revenue growth in each year resulted primarily from the increase in flight equipment available for operating lease, the increase in the relative cost of the leased fleet and the increase in the relative composition of the fleet with wide bodies which typically receive higher lease payments. Approximately 20 percent of ILFC's operating lease revenues are derived from U.S. and Canadian airlines. During 2001, operating income increased 14.6 percent from 2000 and 10.8 percent during 2000 from 1999. ILFC finances its purchases of aircraft primarily through the issuance of a variety of debt instruments. The composite borrowing rates at December 31, 2001, 2000 and 1999 were 5.07 percent, 6.37 percent and 6.14 percent, respectively. (See also the discussions under "Capital Resources" and "Liquidity" herein and Note 19 of Notes to Financial Statements.)

ILFC is exposed to operating loss and liquidity strain through non-performance of aircraft lessees, through owning aircraft which it would be unable to sell or re-lease at acceptable rates at lease expiration and through committing to purchase aircraft which it would be unable to lease. ILFC manages its lessee non-performance exposure through credit reviews and security deposit requirements. As a result of these measures and its own contingency planning, ILFC did not suffer any material losses from airline shutdowns in the aftermath of the September 11 terrorist attacks, but there can be no assurance that ILFC will successfully manage the risks relating to the impact of possible future deterioration in the airline industry. At December 31, 2001, ILFC's fleet of 508 aircraft included 471 aircraft for operating lease, four aircraft under finance lease and 33 managed aircraft. Approximately 80 percent of ILFC's fleet is leased to non-U.S. and Canadian carriers, and this fleet, the most efficient in the airline industry, continues to be in high demand from such carriers. (See also the discussions under "Capital Resources" and "Liquidity" herein.)

AIGFP participates in the derivatives dealer market conducting, primarily as principal, an interest rate, currency, equity and credit derivative products business. AIGFP also enters into structured transactions including long-dated forward foreign exchange contracts, option transactions, liquidity facilities and investment agreements and invests in a diversified portfolio of securities. AIGFP derives substantially all its revenues from proprietary positions entered in connection with counterparty transactions rather than from speculative transactions. Revenues in 2001 increased 11.6 percent from 2000 compared to a 43.3 percent increase during 2000 from 1999. During 2001, operating income increased 16.9 percent from 2000 and increased 34.5 percent during 2000 from 1999. As AIGFP is a transaction-oriented operation, current and past revenues and operating results may not provide a basis for predicting future performance. (See also the discussions under "Capital Resources," "Liquidity" and "Derivatives" herein and Note 19 of Notes to Financial Statements.)

AGF derives a substantial portion of its revenues from finance charges assessed on outstanding mortgages and finance receivables from the sub-prime market. CFG is engaged in developing a multi-product consumer finance business with an emphasis on emerging markets. Revenues in 2001 increased 10.1 percent from 2000 compared to a 14.8 percent increase during 2000 from 1999. The growth in revenues during 2001 was generally due to the growth in the average finance receivables. During 2001, operating income increased 28.8 percent from 2000 and 15.0 percent during 2000 from 1999. The increase in operating income resulted from the growth in finance charges and improved credit quality of the receivables portfolio, partially offset by lower yields on finance receivables in 2001. (See also the discussions under "Capital Resources" and "Liquidity" herein.)

AGF is exposed to loss when contractual payments are not received. AGF manages its collection exposure through the mix of types of loans and security thereon. (See also Notes 8 and 9 of Notes to Financial Statements.)

RETIREMENT SAVINGS & Asset Management Operations

AIG's retirement savings & asset management operations offer a wide variety of investment products, including variable annuities and mutual funds, as well as investment services, including investment asset management. Such products and services are offered to individuals and institutions both domestically and overseas.

AIG's principal retirement savings & asset management operations are conducted through SunAmerica Asset Management Corp. (SAAMCo), The Variable Annuity Life Insurance Company (VALIC), AIG Global Investment Group, Inc. and its subsidiaries (Global Investment) and AIG Capital Partners, Inc. (Cap Partners). SAAMCo develops and sells variable annuities and other investment products, sells and manages mutual funds and provides financial services. VALIC provides tax qualified annuities to the employees of educational, healthcare and governmental entities. Global Investment manages third-party institutional,

retail and private equity funds invested assets on a global basis, and provides custodial services. Cap Partners organizes, and manages the invested assets of institutional private equity investment funds and may also invest in such funds. Each of these subsidiary operations receives fees for investment products and services provided.

Retirement savings & asset management operations for the twelve month periods ending December 31, 2001, 2000 and 1999 were as follows:

(in millions)

| | 2001 | 2000 | 1999 |
|-------------------|---------|---------|---------|
| Revenues: | | | |
| VALIC | \$2,333 | \$2,258 | \$2,127 |
| SAAMCo | 661 | 754 | 602 |
| Other | 523 | 463 | 383 |
| Total | \$3,517 | \$3,475 | \$3,112 |
| Operating income: | | | |
| VALIC | \$ 684 | \$ 731 | \$ 606 |
| SAAMCo | 194 | 331 | 233 |
| Other | 182 | 99 | 81 |
| Total | \$1,060 | \$1,161 | \$ 920 |

Retirement savings & asset management operating income decreased 8.7 percent in 2001 over 2000. This compares with an increase of 26.2 percent in 2000 over 1999.

Retirement savings & asset management operating income represented 10.4 percent of AIG's income before income taxes, minority interest and cumulative effect of accounting changes and excluding acquisition, restructuring and related charges in 2001. This compares to 11.2 percent and 9.8 percent in 2000 and 1999, respectively.

At December 31, 2001, AIG's third party assets under management, including both retail mutual funds and institutional accounts, approximated \$39 billion.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

OTHER OPERATIONS

Other realized capital losses amounted to \$452 million, \$190 million and \$44 million in 2001, 2000 and 1999, respectively.

Other income (deductions)-net includes AIG's equity in certain minor majority-owned subsidiaries and certain partially-owned companies, realized foreign exchange transaction gains and losses in substantially all currencies and unrealized gains and losses in hyperinflationary currencies, as well as the income and expenses of the parent holding company and other miscellaneous income and expenses. In 2001, net deductions amounted to \$708 million. In 2000 and 1999, net deductions amounted to \$657 million and \$600 million, respectively. Acquisition, restructuring and related charges of \$2.02 billion were incurred in

connection with the acquisition of AGC, including \$654 million paid by AGC in connection with the termination of AGC's merger agreement with Prudential plc. Charges of \$315 million in 2000 were incurred by AGC in connection with acquisitions by AGC prior to its acquisition by AIG. (See also Note 20 of Notes to Financial Statements.)

Income before income taxes, minority interest and cumulative effect of accounting changes amounted to \$8.14 billion in 2001. Income before income taxes and minority interest amounted to \$10.02 billion in 2000 and \$9.40 billion in 1999.

In 2001, AIG recorded a provision for income taxes of \$2.34 billion compared to the provisions of \$2.97 billion and \$2.83 billion in 2000 and 1999, respectively. These provisions represent effective tax rates of 28.7 percent in 2001, 29.6 percent in 2000 and 30.1 percent in 1999. (See Note 3 of Notes to Financial Statements.)

Minority interest represents minority shareholders' equity in income of certain majority-owned consolidated subsidiaries. Minority interest amounted to \$301 million, \$413 million and \$380 million in 2001, 2000 and 1999, respectively.

Income before the cumulative effect of accounting changes amounted to \$5.50 billion in 2001, \$6.64 billion in 2000 and \$6.19 billion in 1999.

Refer to "Accounting Standards" herein for details of the cumulative effect of accounting changes.

Net income amounted to \$5.36 billion in 2001, \$6.64 billion in 2000 and \$6.19 billion in 1999. The decrease in 2001 and increase in 2000 in net income over the three year period resulted from those factors described above.

CAPITAL RESOURCES

At December 31, 2001, AIG had total capital funds of \$52.15 billion and total borrowings of \$65.73 billion. At that date, \$56.82 billion of such borrowings were either not guaranteed by AIG or were matched borrowings under obligations of guaranteed investment agreements (GIAs) or matched notes and bonds payable.

Total borrowings and borrowings not guaranteed or matched at December 31, 2001 and 2000 were as follows:

(in millions)

| December 31, | 2001 | 2000 |
|--------------------------------------|----------|----------|
| GIAs -- AIGFP | \$16,392 | \$13,595 |
| Commercial Paper: | | |
| AGC (a) | 2,468 | 1,921 |
| AGF (b) | 4,853 | 5,162 |
| AIG Funding, Inc. | 902 | 968 |
| ILFC (b) | 3,494 | 4,259 |
| A.I. Credit Corp. | -- | 597 |
| AIG Finance (Taiwan) Limited (b) | 107 | 104 |
| AIG Credit Card Company (Taiwan) (b) | 68 | 36 |
| Total | 11,892 | 13,047 |
| Medium Term Notes: | | |
| AGF (b) | 4,100 | 3,069 |
| ILFC (b) | 4,809 | 3,175 |
| AIG | 542 | 582 |

| | | |
|--|----------|----------|
| Total | 9,451 | 6,826 |
| Notes and Bonds Payable: | | |
| ILFC (b) (c) | 7,073 | 5,529 |
| AIGFP | 13,920 | 8,755 |
| AIG | 1,577 | 720 |
| AGC (a) | 1,340 | 1,338 |
| AGF (b) | 2,201 | 2,602 |
| Total | 26,111 | 18,944 |
| Loans and Mortgages Payable: | | |
| ILFC (b) (d) | 365 | 463 |
| AIG Finance (Hong Kong) Limited (b) | 290 | 346 |
| CFG (b) | 885 | 662 |
| AIG | 345 | 440 |
| Total | 1,885 | 1,911 |
| Total Borrowings | 65,731 | 54,323 |
| Borrowings not guaranteed by AIG | 28,245 | 28,666 |
| Matched GIA borrowings | 16,392 | 13,595 |
| Matched notes and bonds payable -- AIGFP | 12,185 | 8,127 |
| | 56,822 | 50,388 |
| Remaining borrowings of AIG | \$ 8,909 | \$ 3,935 |

(a) As of November 2001, AIG guaranteed the notes and bonds of AGC.

(b) AIG does not guarantee these borrowings.

(c) Includes borrowings under Export Credit Facility of \$2.37 billion.

(d) Capital lease obligations.

At December 31, 2001, the commercial paper issued and outstanding was as follows:

(dollars in millions)

| | NET BOOK VALUE | UNAMORTIZED DISCOUNT AND ACCRUED INTEREST | FACE AMOUNT | WEIGHTED AVERAGE INTEREST RATE | WEIGHTED AVERAGE MATURITY IN DAYS |
|------------------|----------------------|--|----------------|---|--|
| Funding | \$ 902 | \$ -- | \$ 902 | 1.94% | 21 |
| ILFC | 3,494 | 8 | 3,502 | 2.24 | 37 |
| AGF | 4,853 | 5 | 4,858 | 1.96 | 26 |
| AGC | 2,468 | 3 | 2,471 | 2.04 | 22 |
| AIGF - Taiwan* | 107 | 1 | 108 | 4.34 | 72 |
| AIGCCC - Taiwan* | 68 | 1 | 69 | 3.24 | 49 |
| Total | \$11,892 | \$ 18 | \$11,910 | -- | -- |

*Issued in Taiwan N.T. dollars at prevailing local interest rates.

See also Note 9 of Notes to Financial Statements.

American International Group, Inc. and Subsidiaries

During 2001, AIGFP increased the aggregate principal amount outstanding of its notes and bonds payable to \$13.92 billion. AIGFP uses the proceeds from the issuance of notes and bonds and GIA borrowings to invest in a diversified portfolio of securities and derivative transactions. The funds may also be temporarily invested in securities purchased under agreements to resell. (See also the discussions under "Operational Review", "Liquidity" and "Derivatives" herein and Notes 1, 8, 9, 12 and 19 of Notes to Financial Statements.)

AIG Funding, Inc. (Funding), through the issuance of commercial paper, fulfills the short-term cash requirements of AIG and its non-insurance subsidiaries. Funding intends to continue to meet AIG's funding requirements through the issuance of commercial paper guaranteed by AIG. This issuance of Funding's commercial paper is subject to the approval of AIG's Board of Directors.

ILFC and A.I. Credit Corp. (AICCO), AIG Credit Card Company (Taiwan) -- (AIGCCC-Taiwan) and AIG Finance (Taiwan) Limited -- (AIGF-Taiwan), both consumer finance subsidiaries in Taiwan, AGC and AGF have issued commercial paper for the funding of their own operations. At December 31, 2001, AIG did not guarantee the commercial paper of any of its subsidiaries other than Funding and AGC. In early 2001, AICCO ceased issuing commercial paper under its program, and the agreement which AIG had provided supporting the commercial paper was terminated; AICCO's funding requirements are now met through Funding's program. (See also the discussion under "Derivatives" herein and Note 9 of Notes to Financial Statements.)

AIG and Funding have entered into syndicated revolving credit facilities (collectively, the Facility) aggregating \$1.5 billion. The Facility consists of \$1.0 billion in short-term revolving credit facilities and a \$500 million five year revolving credit facility. The Facility can be used for general corporate purposes and also to provide backup for Funding's commercial paper programs. There are currently no borrowings outstanding under the Facility, nor were any borrowings outstanding as of December 31, 2001.

AGC and AGF have entered into unsecured bank credit facilities aggregating \$5.2 billion to support their commercial paper borrowings. There were no borrowings under these facilities as of December 31, 2001 or currently. AGC had \$400 million in aggregate principal amount of debt securities registered and available for issuance as of December 31, 2001. AGF had \$3.2 billion in aggregate principal amount of debt securities registered and available for issuance at December 31, 2001. AGC uses the proceeds from the issuance of notes and bonds for general corporate purposes. AGF uses the proceeds from the issuance of notes and bonds for the funding of its finance receivables.

ILFC had entered into committed revolving loans and lines of credit with commercial banks aggregating \$3.2 billion to support its commercial paper program. At December 31, 2001, there were no borrowings under these facilities. As of February 28, 2002, these committed revolving loans and lines of credit totalled \$2.7 billion.

At December 31, 2001, ILFC had increased the aggregate principal amount outstanding of its medium term and term notes to \$11.88 billion, a net increase of \$3.18 billion, and recorded a net decline in its capital lease obligations of \$98 million and a net decrease in its commercial paper of \$765 million. At December 31, 2001, ILFC had \$900 million in aggregate principal amount of debt securities registered for issuance from time to time. In addition, ILFC had established a Euro Medium Term Note Program for \$2.0 billion, under which \$771 million in notes were sold through December 31, 2001.

ILFC had an Export Credit Facility up to a maximum of \$4.3 billion, for approximately 75 aircraft to be delivered through 2001. ILFC had the right, but was not required, to use the facility to fund 85 percent of each aircraft's

purchase price. This facility was guaranteed by various European Export Credit Agencies. The interest rate varies from 5.75 percent to 5.90 percent on the first 75 aircraft depending on the delivery date of the aircraft. At December 31, 2001, ILFC had \$2.37 billion outstanding under this facility. Borrowings with respect to this facility are included in Notes and Bonds Payable in the accompanying table of borrowings.

The proceeds of ILFC's debt financing are primarily used to purchase flight equipment, including progress payments during the construction phase. The primary sources for the repayment of this debt and the interest expense thereon are the cash flow from operations, proceeds from the sale of flight equipment and the rollover and refinancing of the prior debt. (See also the discussions under "Operational Review" and "Liquidity" herein.)

During 2001, AIG issued \$137 million principal amount of Medium Term Notes, and \$177 million of previously issued notes matured. At December 31, 2001, AIG had \$644 million in aggregate principal amount of debt securities registered for issuance from time to time.

On November 9, 2001, AIG received proceeds of approximately \$1 billion from the issuance of Zero Coupon Convertible Senior Debentures Due 2031 with an aggregate principal amount at maturity of approximately \$1.52 billion. Commencing January 1, 2002, the debentures are convertible into shares of AIG common stock at a conversion rate of 6.0627 shares per \$1,000 principal amount of debentures if AIG common stock trades at certain levels for certain time periods. The debentures are callable by AIG on or after November 9, 2006. Also, holders can require AIG to repurchase these debentures once every five years. The proceeds from the offering have been used for general corporate purposes.

AIG's capital funds increased \$4.71 billion during 2001. Unrealized appreciation of investments, net of taxes increased \$1.01 billion. During 2001, the cumulative translation adjustment loss, net of taxes, increased \$344 million. The change for 2001 with respect to the unrealized appreciation of invest-

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

American International Group, Inc. and Subsidiaries

ments, net of taxes was primarily due to the decline in domestic interest rates. The transfer of bonds in the held to maturity, at amortized cost category to the bonds available for sale, at market value category in accordance with the transition provisions of FASB 133 resulted in a gain of \$339 million recorded in the statement of comprehensive income as a cumulative effect of an accounting change adjustment. At December 31, 2001, capital funds included a cumulative effect of an accounting change adjustment gain of \$150 million. During 2001, there was a loss of \$443 million, net of taxes relating to derivative contracts designated as cash flow hedging instruments. (See also the discussion under "Operational Review" and "Liquidity" herein, Notes 1(x) and 8(d) of Notes to Financial Statements and the Consolidated Statement of Comprehensive Income.) During 2001, retained earnings increased \$4.62 billion, resulting from net income less dividends.

During 2001, AIG repurchased in the open market 13,619,900 shares of its common stock. Included in these repurchases were approximately 10 million shares which were exempt from pooling of interests accounting restrictions under orders issued by the SEC following the terrorist attacks on September 11, 2001. During 2002 through February 28, AIG repurchased in the open market an additional 4,250,000 shares of its common stock. AIG intends to continue to buy its common shares in the open market for general corporate purposes, including to satisfy its obligations under various employee benefit plans.

Payments of dividends to AIG by its insurance subsidiaries are subject

to certain restrictions imposed by statutory authorities. AIG has in the past reinvested most of its unrestricted earnings in its operations and believes such continued reinvestment in the future will be adequate to meet any foreseeable capital needs. However, AIG may choose from time to time to raise additional funds through the issuance of additional securities. At December 31, 2001, there were no significant statutory or regulatory issues which would impair AIG's financial condition, results of operations or liquidity, but there can be no assurance that such issues will not arise in the future. To AIG's knowledge, no AIG company is on any regulatory or similar "watch list". (See also the discussion under "Liquidity" herein and Note 11 of Notes to Financial Statements.)

AIG's insurance subsidiaries, in common with other insurers, are subject to regulation and supervision by the states and jurisdictions in which they do business. The National Association of Insurance Commissioners (NAIC) has developed Risk-Based Capital (RBC) requirements. RBC relates an individual insurance company's statutory surplus to the risk inherent in its overall operations. At December 31, 2001, the adjusted capital of each of AIG's domestic general companies and of each of AIG's domestic life companies exceeded each of their RBC standards by considerable margins. Federal, state or local legislation may affect AIG's ability to operate and expand its various financial services businesses and changes in the current laws, regulations or interpretations thereof may have a material adverse effect on these businesses.

A substantial portion of AIG's general insurance business and a majority of its life insurance business are conducted in foreign countries. The degree of regulation and supervision in foreign jurisdictions varies from minimal in some to stringent in others. Generally, AIG, as well as the underwriting companies operating in such jurisdictions, must satisfy local regulatory requirements. Licenses issued by foreign authorities to AIG subsidiaries are subject to modification and revocation. Thus, AIG's insurance subsidiaries could be prevented from conducting future business in certain of the jurisdictions where they currently operate. AIG's international operations include operations in various developing nations. Both current and future foreign operations could be adversely affected by unfavorable political developments up to and including nationalization of AIG's operations without compensation. Adverse effects resulting from any one country may impact AIG's results of operations, liquidity and financial condition depending on the magnitude of the event and AIG's net financial exposure at that time in that country.

The maturity schedule of AIG's contractual obligations at December 31, 2001 was as follows:

(in millions)

| December 31, 2001 | PAYMENTS DUE BY PERIOD | | | | |
|--|------------------------|-----------------|-------------------------|-------------------------|----------------------------------|
| | TOTAL | 2002 | 2003 THROUGH 2004 | 2005 THROUGH 2006 | REMAINING YEARS AFTER 2006 |
| Borrowings* | \$53,839 | \$19,336 | \$14,986 | \$ 5,183 | \$14,334 |
| Operating Leases | 2,242 | 462 | 636 | 352 | 792 |
| Unconditional Obligations to Purchase Aircraft | 32,092 | 4,893 | 7,683 | 9,566 | 9,950 |
| Other Long-Term Obligations: | | | | | |
| ILFC | 1,161 | 305 | 392 | 464 | -- |
| Other | 161 | 1 | 40 | 32 | 88 |
| Total | \$89,495 | \$24,997 | \$23,737 | \$15,597 | \$25,164 |

*Excludes commercial paper and includes ILFC's capital lease obligations.

The maturity schedule of AIG's Other Commercial Commitments at December 31, 2001 was as follows:

(in millions)

| | AMOUNT OF COMMITMENT EXPIRATION | | | | |
|-------------------------------|---------------------------------|------------------------|--------------|--------------|------------------|
| | TOTAL AMOUNTS COMMITTED | LESS THAN 1 YEAR | 1-3 YEARS | 4-5 YEARS | AFTER 5 YEARS |
| Letters of Credit: | | | | | |
| AIGFP | \$ 764 | \$ 1 | \$ 16 | \$ 100 | \$ 647 |
| Other | 367 | 281 | 31 | 1 | 54 |
| Guarantees: | | | | | |
| SunAmerica | 3,931 | 45 | 1,447 | -- | 2,439 |
| Other | 960 | 382 | 397 | 61 | 120 |
| Other Commercial Commitments: | | | | | |
| AIGFP (a) | 4,445 | 9 | 20 | 37 | 4,379 |
| ILFC (b) | 3,524 | -- | 1,184 | 1,434 | 906 |
| SunAmerica | 1,300 | 260 | 650 | 390 | -- |
| Other | 1,534 | 926 | 463 | 137 | 8 |
| Total | \$16,825 | \$1,904 | \$4,208 | \$2,160 | \$8,553 |

(a) Primarily liquidity facilities provided in connection with certain municipal swap transactions.

(b) Primarily in connection with aircraft acquisitions.

AIG uses special purposes vehicles (SPVs) primarily in connection with certain guaranteed investment contract programs ("GIC Programs") written by its life insurance subsidiaries, certain products provided by AIGFP, and certain invested asset and asset management activities.

In the GIC Programs, AIG's life insurance subsidiaries (principally SunAmerica Life Insurance Company) provide guaranteed investment contracts (GICs) to SPVs which are not controlled by AIG. The SPVs issue notes or bonds which are sold to third party institutional investors. Neither AIG nor the insurance company issuing the GICs has any obligation to the investors in the notes or bonds. The proceeds from the SPVs issuance of securities are used to invest in the GICs. The insurance company subsidiaries use these proceeds to invest in a diversified portfolio of securities, primarily investment grade bonds (see also the discussion under "Liquidity: Insurance Invested Assets"). Both the assets and the liabilities arising from these GIC Programs are presented in AIG's consolidated balance sheet. Thus, at December 31, 2001, approximately \$22 billion of Policyholders' contract deposits represented liabilities from issuances of GICs included in these GIC Programs, offset by the proceeds from the issuances included as insurance invested assets.

AIGFP uses SPVs as an integral part of its ongoing operations with respect to specific structured transactions with independent third parties. AIGFP controls and manages the assets and liabilities with respect to these SPVs, subject to certain transaction specific limitations. These SPVs are fully consolidated by AIG (see the discussions of AIGFP under "Operations Review: Financial Services Operations").

AIG's insurance operations also invest in assets of SPVs. These SPVs are established by unrelated third parties. Investments include collateralized mortgage backed securities and similar securities backed by pools of mortgages, consumer receivables or other assets. The investment in an SPV allows AIG's insurance entities to purchase assets permitted by insurance regulations while maximizing the return on these assets.

AIG provides investment management services to certain SPVs. AIG receives management fees for these services and may take a minority ownership interest in these SPVs. AIG services may be terminated with or without cause.

To facilitate and expand certain retirement savings and asset management activities, AIG establishes SPVs. AIG receives fees for management of the assets held in the SPV which support the issuance of securities such as collateralized bond obligations sold by the SPV to independent third party investors. These SPVs serve a variety of business purposes, including financing, liquidity, or to facilitate independent third party management participation.

AIG has established stringent guidelines with respect to the formation of and investment in SPVs.

LIQUIDITY

AIG's liquidity is primarily derived from the operating cash flows of its general and life insurance operations.

At December 31, 2001, AIG's consolidated invested assets included \$8.09 billion of cash and short-term investments. Consolidated net cash provided from operating activities in 2001 amounted to \$7.71 billion.

Sources of funds considered in meeting the objectives of AIG's financial services operations include guaranteed investment agreements, issuance of long and short-term debt, maturities and sales of securities available for sale, securities sold under repurchase agreements, trading liabilities, securities and spot commodities sold but not yet purchased, issuance of equity, and cash provided from such operations. AIG's strong

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

capital position is integral to managing this liquidity, as it enables AIG to raise funds in diverse markets worldwide. (See also the discussions under "Capital Resources" herein.)

Management believes that AIG's liquid assets, its net cash provided by operations, and access to the capital markets will enable it to meet any foreseeable cash requirements.

The liquidity of the combined insurance operations is derived both domestically and abroad. The combined insurance operating cash flow is derived from two sources, underwriting operations and investment operations. In the aggregate, AIG's insurance operations generated approximately \$27.4 billion in pre-tax cash flow during 2001. Cash flow includes periodic premium collections, including policyholders' contract deposits, paid loss recoveries less reinsurance premiums, losses, benefits, acquisition and operating expenses. Generally, there is a time lag from when premiums are collected and, when as a result of the occurrence of events specified in the policy, the losses and benefits are paid. AIG's insurance investment operations generated approximately \$14.1 billion in investment income cash flow during 2001. Investment income cash flow is primarily derived from interest and dividends received and includes realized capital gains net of realized capital losses. (See also the discussions under "Operational Review: General Insurance Operations" and -- "Life Insurance Operations" herein.)

With respect to general insurance operations, if paid losses accelerated beyond AIG's ability to fund such paid losses from current operating cash flows, AIG would need to liquidate a portion of its general insurance investment portfolio and/or arrange for financing. Such events that may cause such a liquidity strain could be the result of several catastrophic events occurring in a relatively short period of time. Additional strain on liquidity could occur if the investments sold to fund such paid losses were sold into a depressed market place and/or reinsurance recoverable on such paid losses became uncollectible or collateral supporting such reinsurance recoverable significantly decreased in value. (See also the discussions under "Operational Review: General Insurance Operations" herein.)

With respect to life insurance operations, if a substantial portion of the life insurance operations bond portfolio diminished significantly in value and/or defaulted, AIG would need to liquidate other portions of its life insurance investment portfolio and/or arrange financing. Such events that may cause such a liquidity strain could be the result of economic collapse of a nation or region in which AIG life insurance operations exist, nationalization,

terrorist acts or other such economic or political upheaval. (See also the discussions under "Operational Review: Life Insurance Operations" herein.)

In addition to the combined insurance pre-tax operating cash flow, AIG's insurance operations held \$7.2 billion in cash and short-term investments at December 31, 2001. The aforementioned operating cash flow and the cash and short-term balances held provided AIG's insurance operations with a significant amount of liquidity.

This liquidity is available, among other things, to purchase high quality and diversified fixed income securities and to a lesser extent marketable equity securities and to provide mortgage loans on real estate, policy loans and collateral loans. This cash flow coupled with proceeds of approximately \$116 billion from the maturities, sales and redemptions of fixed income securities and from the sale of equity securities was used to purchase approximately \$140 billion of fixed income securities and marketable equity securities during 2001.

The following table is a summary of AIG's invested assets by significant segment, including investment income due and accrued of \$3.68 billion and \$3.52 billion and real estate of \$2.65 billion and \$2.08 billion, at December 31, 2001 and 2000, respectively:

(dollars in millions)

| | INVESTED ASSETS | PERCENT OF TOTAL |
|--|--------------------|---------------------|
| ===== | | |
| 2001 | | |
| General insurance | \$ 43,159 | 11.9% |
| Life insurance | 215,658 | 59.3 |
| Financial services, and retirement savings & asset management | 103,944 | 28.6 |
| Other | 967 | 0.2 |
| ----- | | |
| Total | \$363,728 | 100.0% |
| ===== | | |
| 2000 | | |
| General insurance | \$ 42,892 | 14.0% |
| Life insurance | 171,019 | 56.0 |
| Financial services, and retirement savings & asset management | 90,675 | 29.7 |
| Other | 831 | 0.3 |
| ----- | | |
| Total | \$305,417 | 100.0% |
| ===== | | |

INSURANCE INVESTED ASSETS

The following tables summarize the composition of AIG's insurance invested assets by insurance segment, including investment income due and accrued and real estate, at December 31, 2001 and 2000:

(dollars in millions)

| | GENERAL | LIFE | PERCENT | PERCENT DISTRIBUTION |
|-------|---------|------|---------|----------------------|
| ----- | | | | |

| DECEMBER 31, 2001 | INSURANCE | INSURANCE | TOTAL | OF TOTAL | DOMESTIC | FOREIGN |
|--|-----------|-----------|-----------|----------|----------|---------|
| Fixed maturities: | | | | | | |
| Available for sale, at market value (a) | \$29,602 | \$169,750 | \$199,352 | 77.0% | 68.8% | 31.2% |
| Equity securities, at market value (b) | 4,568 | 3,139 | 7,707 | 3.0 | 53.9 | 46.1 |
| Mortgage loans on real estate, policy and collateral loans | 58 | 17,101 | 17,159 | 6.6 | 71.4 | 28.6 |
| Short-term investments, including time deposits, and cash | 1,652 | 5,520 | 7,172 | 2.8 | 49.6 | 50.4 |
| Real estate | 410 | 2,106 | 2,516 | 1.0 | 21.5 | 78.5 |
| Investment income due and accrued | 573 | 3,002 | 3,575 | 1.4 | 63.9 | 36.1 |
| Other invested assets | 6,296 | 15,040 | 21,336 | 8.2 | 81.2 | 18.8 |
| Total | \$43,159 | \$215,658 | \$258,817 | 100.0% | 68.5% | 31.5% |

(a) Includes \$842 million of bond trading securities, at market value.

(b) Includes \$1.72 billion of non-redeemable preferred stocks, at market value.

(dollars in millions)

| December 31, 2000 | General Insurance | Life Insurance | Total | Percent of Total | Percent Distribution | |
|--|-------------------|----------------|-----------|------------------|----------------------|---------|
| | | | | | Domestic | Foreign |
| Fixed maturities: | | | | | | |
| Available for sale, at market value (a) | \$18,168 | \$135,212 | \$153,380 | 71.7% | 71.6% | 28.4% |
| Held to maturity, at amortized cost | 11,533 | -- | 11,533 | 5.4 | 100.0 | -- |
| Equity securities, at market value (b) | 4,666 | 3,112 | 7,778 | 3.6 | 60.0 | 40.0 |
| Mortgage loans on real estate, policy and collateral loans | 65 | 16,860 | 16,925 | 7.9 | 74.0 | 26.0 |
| Short-term investments, including time deposits, and cash | 1,448 | 4,839 | 6,287 | 2.9 | 51.6 | 48.4 |
| Real estate | 408 | 1,565 | 1,973 | 0.9 | 25.3 | 74.7 |
| Investment income due and accrued | 584 | 2,773 | 3,357 | 1.6 | 64.0 | 36.0 |
| Other invested assets | 6,020 | 6,658 | 12,678 | 6.0 | 88.4 | 11.6 |
| Total | \$42,892 | \$171,019 | \$213,911 | 100.0% | 72.8% | 27.2% |

(a) Includes \$846 million of bond trading securities, at market value.

(b) Includes \$1.19 billion of non-redeemable preferred stocks, at market value.

Generally, insurance regulations restrict the types of assets in which an insurance company may invest.

With respect to fixed maturities, AIG's general strategy is to invest in high quality securities while maintaining diversification to avoid significant exposure to issuer, industry and/or country concentrations. With respect to general insurance, AIG's strategy is to invest in longer duration fixed maturities to maximize the yields at the date of purchase. With respect to life insurance, AIG's strategy is to produce cash flows required to meet maturing insurance liabilities (See also the discussion under "Operational Review: Life Insurance Operations" herein.)

The fair value of the fixed maturity available for sale portfolio is subject to decline as interest rates rise and subject to increase as interest rates decline. Such changes in fair value are presented as a component of comprehensive income in unrealized appreciation of investments, net of taxes.

The fixed maturities held to maturity portfolio were transferred to bonds available for sale, at market value as at January 1, 2001 as permitted and in accordance with the transition provisions of Financial Accounting Standards No. 133 "Accounting for Derivative Instruments and Hedging Activities" (FASB 133). (See also the discussion under "Accounting Standards" herein.)

At December 31, 2001, approximately 69 percent of the fixed maturities investments were domestic securities. Approximately 30 percent of such domestic securities were rated AAA. Approximately 9 percent were below investment grade or not rated.

A significant portion of the foreign insurance fixed income portfolio is rated by Moody's, Standard & Poor's (S&P) or similar foreign services. Similar credit quality rating services are not available in all overseas locations. AIG annually reviews the credit quality of the foreign portfolio nonrated fixed income investments, including mortgages. At December 31, 2001, approximately 10 percent of the foreign fixed income investments were either rated AAA or, on the basis of AIG's internal analysis, were equivalent from a

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

securities so rated. Approximately 16 percent were below investment grade or not rated at that date. A large portion of the foreign insurance fixed income portfolio are sovereign fixed maturity securities supporting the policy liabilities in the country of issuance.

At December 31, 2001, approximately 16 percent of the fixed maturities portfolio was CMOs, including commercial mortgage backed securities. Substantially all of the CMOs were investment grade and approximately 26 percent of the CMOs were backed by various U.S. government agencies. CMOs are exposed to interest rate risk as the duration and ultimate realized yield would be affected by the accelerated prepayments of the underlying mortgages.

Any fixed income security may be subject to downgrade for a variety of reasons subsequent to any balance sheet date.

AIG invests in equities for various reasons, including diversifying its overall exposure to interest rate risk. Equity securities are subject to declines in fair value. Such declines in fair value are presented in unrealized appreciation of investments, net of taxes as a component of comprehensive income.

Where declines in value of fixed income and equity securities below amortized cost or cost are considered to be other than temporary, a charge is reflected in income for the difference between amortized cost or cost and estimated net realizable value.

Mortgage loans on real estate, policy and collateral loans comprised 6.6 percent of AIG's insurance invested assets at December 31, 2001. AIG's insurance operations' holdings of real estate mortgages amounted to \$10.71 billion of which 85.6 percent was domestic. At December 31, 2001, only a nominal amount were in default. It is AIG's practice to maintain a maximum loan to value ratio of 75 percent at loan origination. At December 31, 2001, AIG's insurance holdings of collateral loans amounted to \$667 million, all of which were foreign. It is AIG's strategy to enter into mortgage and collateral loans as an adjunct primarily to life insurance fixed maturity investments. AIG's policy loans increased from \$5.47 billion at December 31, 2000 to \$5.79 billion at December 31, 2001.

Short-term investments represent amounts invested in various internal and external money market funds, time deposits and cash held.

AIG's real estate investment properties are primarily occupied by AIG's various operations. The current market value of these properties considerably exceeds their carrying value.

Other invested assets were primarily comprised of both foreign and domestic private placements, limited partnerships, outside managed funds, and collateral held with respect to AIG's securities lending program.

When permitted by regulatory authorities and when deemed necessary to protect insurance assets, including invested assets, from adverse movements in foreign currency exchange rates, interest rates and equity prices, AIG and its insurance subsidiaries may enter into derivative transactions as end users. (See also the discussion under "Derivatives" herein.)

In certain jurisdictions, significant regulatory and/or foreign governmental barriers exist which may not permit the immediate free flow of funds between insurance subsidiaries or from the insurance subsidiaries to AIG parent. These barriers generally cause only minor delays in the outward

remittance of the funds.

AIG's insurance operations are exposed to market risk. Market risk is the risk of loss of fair value resulting from adverse fluctuations in interest and foreign currency exchange rates and equity prices.

Measuring potential losses in fair values has recently become the focus of risk management efforts by many companies. Such measurements are performed through the application of various statistical techniques. One such technique is Value at Risk (VaR). VaR is a summary statistical measure that uses historical interest and foreign currency exchange rates and equity prices and estimates the volatility and correlation of each of these rates and prices to calculate the maximum loss that could occur over a defined period of time given a certain probability.

AIG believes that statistical models alone do not provide a reliable method of monitoring and controlling market risk. While VaR models are relatively sophisticated, the quantitative market risk information generated is limited by the assumptions and parameters established in creating the related models. Therefore, such models are tools and do not substitute for the experience or judgment of senior management.

AIG has performed a VaR analysis to estimate the maximum potential loss of fair value for each of AIG's insurance segments and for each market risk within each insurance segment. In this analysis, financial instrument assets include the domestic and foreign invested assets excluding real estate and investment income due and accrued. Financial instrument liabilities include reserve for losses and loss expenses, reserve for unearned premiums, future policy benefits for life and accident and health insurance contracts and policyholders' funds.

Due to the nature of each insurance segment, AIG manages the general and life insurance operations separately. As a result, AIG manages separately the invested assets of each. Accordingly, the VaR analysis was separately performed for the general and the life insurance operations.

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AIG calculated the VaR with respect to the net fair value of each of AIG's insurance segments as of December 31, 2001 and December 31, 2000. AIG uses the historical simulation methodology which entails re-pricing all assets and liabilities under explicit changes in market rates within a specific historical time period. In this case, the most recent three years of historical market information for interest rates, foreign exchange rates, and equity index prices were used to construct the historical scenarios. For each scenario, each transaction was re-priced. Portfolio, business unit and finally AIG-wide scenario values were then calculated by netting the values of all the underlying assets and liabilities. The final VaR number represents the maximum potential loss incurred by these scenarios with 95% confidence (i.e., only 5% of historical scenarios show losses greater than the VaR figure). A one month holding period was assumed in computing the VaR figure.

The following table presents the VaR on a combined basis and of each component of market risk for each of AIG's insurance segments as of December 31, 2001 and December 31, 2000. VaR with respect to combined operations cannot be derived by aggregating the individual risk or segment amounts presented herein.

(in millions)

GENERAL

LIFE

| | INSURANCE | | INSURANCE | |
|---------------|-----------|-------|-----------|---------|
| | 2001 | 2000 | 2001 | 2000 |
| Market Risk: | | | | |
| Combined | \$779 | \$744 | \$1,804 | \$1,456 |
| Interest rate | 425 | 454 | 1,631 | 1,422 |
| Currency | 34 | 59 | 134 | 373 |
| Equity | 710 | 603 | 627 | 384 |

The following table presents the average, high and low VaRs on a combined basis and of each component of market risk for each of AIG's insurance segments as of December 31, 2001 and December 31, 2000.

(in millions)

| | 2001 | | | 2000 | | |
|--------------------|---------|---------|---------|---------|---------|---------|
| | AVERAGE | HIGH | LOW | Average | High | Low |
| General Insurance: | | | | | | |
| Market Risk: | | | | | | |
| Combined | \$ 797 | \$ 837 | \$ 744 | \$ 811 | \$ 954 | \$ 737 |
| Interest rate | 449 | 464 | 425 | 419 | 454 | 338 |
| Currency | 46 | 59 | 34 | 49 | 65 | 29 |
| Equity | 741 | 812 | 603 | 694 | 828 | 603 |
| Life Insurance: | | | | | | |
| Market Risk: | | | | | | |
| Combined | \$1,572 | \$1,804 | \$1,354 | \$1,355 | \$1,456 | \$1,254 |
| Interest rate | 1,512 | 1,631 | 1,364 | 1,296 | 1,422 | 1,169 |
| Currency | 216 | 373 | 134 | 430 | 566 | 372 |
| Equity | 430 | 627 | 332 | 423 | 462 | 384 |

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

FINANCIAL SERVICES, AND RETIREMENT SAVINGS & Asset Management Invested Assets

The following table is a summary of the composition of AIG's financial services, and retirement savings & asset management invested assets at December 31, 2001 and 2000. (See also the discussions under "Operational Review: Financial Services Operations", "Operational Review: Retirement Savings & Asset Management Operations", "Capital Resources" and "Derivatives" herein.)

(dollars in millions)

| | 2001 | | 2000 | |
|---|-----------------|------------------|-----------------|------------------|
| | INVESTED ASSETS | PERCENT OF TOTAL | Invested Assets | Percent of Total |
| Flight equipment primarily under operating leases, net of accumulated depreciation | \$ 22,710 | 21.9% | \$19,325 | 21.3% |
| Finance receivables, net of allowance | 13,955 | 13.4 | 13,327 | 14.7 |
| Unrealized gain on interest rate and currency swaps, options and forward transactions | 11,493 | 11.1 | 10,235 | 11.3 |
| Securities available for sale, at market value | 17,801 | 17.1 | 14,669 | 16.2 |
| Trading securities, at market value | 5,733 | 5.5 | 7,347 | 8.1 |
| Securities purchased under agreements to resell, at contract value | 21,638 | 20.8 | 14,979 | 16.5 |
| Trading assets | 6,234 | 6.0 | 7,045 | 7.8 |
| Spot commodities, at market value | 352 | 0.3 | 363 | 0.4 |
| Other, including short-term investments | 4,028 | 3.9 | 3,385 | 3.7 |
| Total | \$103,944 | 100.0% | \$90,675 | 100.0% |

As previously discussed, the cash used for the purchase of flight equipment is derived primarily from the proceeds of ILFC's debt financings. The primary sources for the repayment of this debt and the interest expense thereon are the cash flow from operations, proceeds from the sale of flight equipment and the rollover and refinancing of the prior debt. During 2001, ILFC acquired

flight equipment costing \$4.41 billion. (See also the discussion under "Operational Review: Financial Services Operations" and Capital Resources" herein.)

At December 31, 2001, ILFC had committed to purchase 551 aircraft deliverable from 2002 through 2010 at an estimated aggregate purchase price of \$32.1 billion and had options to purchase 49 aircraft deliverable from 2002 through 2008 at an estimated aggregate purchase price of \$3.0 billion. As of March 19, 2002, ILFC has entered into leases for all of the aircraft to be delivered in 2002 and 92 of 467 aircraft to be delivered subsequent to 2002. ILFC will be required to find customers for any aircraft presently on order and any aircraft to be ordered, and it must arrange financing for portions of the purchase price of such equipment. In a rising interest rate environment, ILFC negotiates higher lease rates on any new contracts. ILFC has been successful to date both in placing its new aircraft on lease or under sales contract and obtaining adequate financing, but there can be no assurance that such success will continue in future environments.

ILFC is exposed to market risk and the risk of loss of fair value and possible liquidity strain resulting from adverse fluctuations in interest rates. As of December 31, 2001 and December 31, 2000, AIG statistically measured the aforementioned loss of fair value through the application of a VaR model. In this analysis, the net fair value of ILFC was determined using the financial instrument assets which included the tax adjusted future flight equipment lease revenue and the financial instrument liabilities which included the future servicing of the current debt. The estimated impact of the current derivative positions was also taken into account.

AIG calculated the VaR with respect to the net fair value of ILFC using the historical simulation methodology, as previously described. As of December 31, 2001 and December 31, 2000, the VaR with respect to the aforementioned net fair value of ILFC was approximately \$10 million and \$11 million, respectively.

AIG's Consumer Finance operations provide a wide variety of consumer finance products both domestically and overseas. Such products include mortgages, consumer loans, and retail sales finance. These products are funded through various borrowings including commercial paper and medium term notes. AIG's Consumer Finance operations are exposed to credit risk and risk of loss resulting from adverse fluctuations in interest rates. Over half of the loan balance is related to real estate loans which are substantially collateralized by the related properties.

With respect to credit losses, the allowance for finance receivable losses is maintained at a level considered adequate to absorb anticipated credit losses existing in that portfolio.

AIGFP's derivative transactions are carried at market value or at estimated fair value when market prices are not readily available. AIGFP reduces its economic risk exposure through similarly valued offsetting transactions including swaps, trading securities, options, forwards and futures. The

estimated fair values of these transactions represent assessments of the present value of expected future cash flows. These transactions are exposed to liquidity risk if AIGFP were required to sell or close out the transactions prior to maturity. AIG believes that the impact of any such limited liquidity would not be significant to AIG's financial condition or its overall liquidity. (See also the discussion under "Operational Review: Financial Services Operations" and "Derivatives" herein.)

AIGFP uses the proceeds from the issuance of notes and bonds and GIA borrowings to invest in a diversified portfolio of securities, including securities available for sale, at market, and derivative transactions. The funds

may also be temporarily invested in securities purchased under agreements to resell. The proceeds from the disposal of the aforementioned securities available for sale and securities purchased under agreements to resell have been used to fund the maturing GIAs or other AIGFP financings. (See also the discussion under "Capital Resources" herein.)

Securities available for sale is mainly a portfolio of debt securities, where the individual securities have varying degrees of credit risk. At December 31, 2001, the average credit rating of this portfolio was AA or the equivalent thereto as determined through rating agencies or internal review. AIGFP has also entered into credit derivative transactions to hedge its credit risk associated with \$182 million of these securities. There were no securities deemed below investment grade at December 31, 2001. There have been no significant downgrades through March 1, 2002. Securities purchased under agreements to resell are treated as collateralized transactions. AIGFP takes possession of or obtains a security interest in securities purchased under agreements to resell. AIGFP further minimizes its credit risk by monitoring counterparty credit exposure and, when AIGFP deems necessary, it requires additional collateral to be deposited. Trading securities, at market value are marked to market daily and are held to meet the short-term risk management objectives of AIGFP.

AIGFP is exposed to credit risk. If its securities available for sale portfolio were to suffer significant default and the collateral held declined significantly in value with no replacement, AIGFP could have a liquidity strain. AIG guarantees AIGFP's debt and, as a result, is responsible for all of AIGFP's obligations.

AIGTG conducts, as principal, market making and trading activities in foreign exchange, and commodities, primarily precious and base metals. AIGTG owns inventories in the commodities in which it trades and may reduce the exposure to market risk through the use of swaps, forwards, futures and option contracts. AIGTG uses derivatives to manage the economic exposure of its various trading positions and transactions from adverse movements of interest rates, foreign currency exchange rates and commodity prices. AIGTG supports its trading activities largely through trading liabilities, unrealized losses on swaps, short-term borrowings, securities sold under agreements to repurchase and securities and commodities sold but not yet purchased. (See also the discussions under "Capital Resources" and "Derivatives" herein.)

The gross unrealized gains and gross unrealized losses of AIGFP and AIGTG included in the financial services assets and liabilities at December 31, 2001 were as follows:

(in millions)

| | GROSS UNREALIZED GAINS | GROSS UNREALIZED LOSSES |
|--|------------------------------|-------------------------------|
| Securities available for sale, at market value (a) | \$ 1,025 | \$1,017 |
| Unrealized gain/loss on interest rate and currency swaps, options and forward transactions (b) (c) | 11,493 | 8,813 |
| Trading assets | 8,346 | 7,017 |
| Spot commodities, at market value | 27 | -- |
| Trading liabilities | -- | 1,709 |
| Securities and spot commodities sold but not yet purchased, at market value | 423 | -- |

(a) See also Note 8(e) of Notes to Financial Statements.

(b) These amounts are also presented as the respective balance sheet amounts.

(c) At December 31, 2001, AIGTG's replacement values with respect to interest rate and currency swaps were \$549 million.

AIGFP's interest rate and currency risks on securities available for sale, at market, are managed by taking offsetting positions on a security by security basis, thereby offsetting a significant portion of the unrealized appreciation or depreciation. At December 31, 2001, the unrealized gains and losses remaining after the benefit of the offsets were \$75 million and \$67 million, respectively.

Trading securities, at market value, and securities and spot commodities sold but not yet purchased, at market value are marked to market daily with the unrealized gain or loss being recognized in income at that time. These securities are held to meet the short-term risk management objectives of AIGFP and AIGTG.

The senior management of AIG defines the policies and establishes general operating parameters for AIGFP and AIGTG. AIG's senior management has established various oversight committees to review the various financial market, operational and credit issues of AIGFP and AIGTG. The senior managements of AIGFP and AIGTG report the results of their respective operations to and review future strategies with AIG's senior management.

AIG actively manages the exposures to limit potential losses, while maximizing the rewards afforded by these business opportunities. In doing so, AIG must continually manage a variety of exposures including credit, market, liquidity, operational and legal risks.

Market risk arises principally from the uncertainty that future earnings are exposed to potential changes in volatility, interest rates, foreign currency exchange rates, and equity and commodity prices. AIG generally controls its exposure to market risk by taking offsetting positions. AIG's philosophy with respect to its financial services operations is to minimize or set

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

limits for open or uncovered positions that are to be carried. Credit risk exposure is separately managed. (See the discussion on the management of credit risk below.)

AIG's Market Risk Management Department provides detailed independent review of AIG's market exposures, particularly those market exposures of AIGFP and AIGTG. This department determines whether AIG's market risks, as well as those market risks of individual subsidiaries, are within the parameters established by AIG's senior management. Well established market risk management techniques such as sensitivity analysis are used. Additionally, this department verifies that specific market risks of each of certain subsidiaries are managed and hedged by that subsidiary.

AIGFP is exposed to market risk due to changes in the level and volatility of interest rates and the shape and slope of the yield curve. AIGFP hedges its exposure to interest rate risk by entering into transactions such as interest rate swaps and options and purchasing U.S. and foreign government obligations.

AIGFP is exposed to market risk due to changes in and volatility of foreign currency exchange rates. AIGFP hedges its foreign currency exchange risk primarily through the use of currency swaps, options, forwards and futures.

AIGFP is exposed to market risk due to changes in the level and volatility of equity prices which affect the value of securities or instruments that derive their value from a particular stock, a basket of stocks or a stock

index. AIGFP reduces the risk of loss inherent in its inventory in equity securities by entering into hedging transactions, including equity swaps and options and purchasing U.S. and foreign government obligations.

AIGFP does not seek to manage the market risk of each of its transactions through an individual offsetting transaction. Rather, AIGFP takes a portfolio approach to the management of its market risk exposure. AIGFP values its portfolio, including interest rate swaps, currency swaps, equity swaps, swaptions, options and forwards, at market value or estimated fair value when market values are not readily available. Unrealized gains and losses, with respect to this portfolio are reflected in income currently. These valuations represent an assessment of the present values of expected future cash flows of AIGFP's transactions and may include reserves for such risks as are deemed appropriate by AIGFP's and AIG's management. AIGFP evaluates the portfolio's discounted cash flows with reference to current market conditions, maturities within the portfolio and other relevant factors. The aforementioned estimated fair values are based upon the use of valuation models. These models utilize, among other things, market liquidity and current interest, foreign exchange and volatility rates. AIGFP attempts to secure reliable and independent current market prices, such as published exchange prices, external subscription services such as from Bloomberg or Reuters or third party broker quotes for use in this model. When such prices are not available, AIGFP uses an internal methodology which includes interpolation or extrapolation from verifiable prices nearest to the dates of the transactions. These valuation models are integrated into the evaluation of the portfolio, as described above, in order to provide timely information for the market risk management of the portfolio. Based upon this evaluation, AIGFP determines what, if any, offsetting transactions are necessary to reduce the market risk exposure of the portfolio. AIG manages its market risk with a variety of transactions, including swaps, trading securities, futures and forward contracts and other transactions as appropriate. The recorded values of these transactions may be different than the values that might be realized if AIGFP were required to sell or close out the transactions prior to maturity. AIG believes that such differences are not significant to the results of operations, financial condition or liquidity. Such differences would be immediately recognized when the transactions are sold or closed out prior to maturity.

Additionally, depending upon the changes in interest rates and other market movements during the day, AIGFP's system will produce reports for management's consideration for intraday offsetting positions. Overnight, the system generates reports which recommend the types of offsets management should consider for the following day. Additionally, AIGFP operates in major business centers overseas and is essentially open for business 24 hours a day. Thus, the market exposure and offset strategies are monitored, reviewed and coordinated around the clock. Therefore, offsetting adjustments can be made as and when necessary from any AIGFP office in the world.

As part of its monitoring and controlling of its exposure to market risk, AIGFP applies various testing techniques which reflect potential market movements. These techniques vary by currency and are regularly changed to reflect factors affecting the derivatives portfolio. In addition to the daily monitoring, AIGFP's senior management and local risk managers conduct a weekly review of the derivatives portfolio and existing hedges. This review includes an examination of the portfolio's risk measures, such as aggregate option sensitivity to movements in market variables. AIGFP's management may change these measures to reflect their judgment and evaluation of the dynamics of the markets. This management group will also determine whether additional or alternative action is required in order to manage the portfolio.

All of AIGTG's market risk sensitive instruments are entered into for trading purposes. The fair values of AIGTG's financial instruments are exposed to market risk as a result of adverse market changes in interest rates, foreign currency exchange rates, commodity prices and adverse changes in the liquidity of the markets in which AIGTG trades.

AIGTG's approach to managing market risk is to establish an appropriate offsetting position to a particular transaction or group of transactions depending upon the extent of market risk AIGTG expects to reduce.

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AIGTG's senior management has established positions and stop-loss limits for each line of business. AIGTG's traders are required to maintain positions within these limits. These positions are monitored during the day either manually and/or through on-line computer systems. In addition, these positions are reviewed by AIGTG's management. Reports which present each trading books position and the prior day's profit and loss are reviewed by traders, head traders and AIGTG's senior management. Based upon these and other reports, AIGTG's senior management may determine to adjust AIGTG's risk profile.

AIGTG attempts to secure reliable current market prices, such as published prices or third party quotes, to value its derivatives. Where such prices are not available, AIGTG uses an internal methodology which includes interpolation or extrapolation from verifiable prices nearest to the dates of the transactions. The methodology may reflect interest and exchange rates, commodity prices, volatility rates, market liquidity and other relevant factors. Unrealized gains and losses, with respect to AIGTG's positions are reflected in income currently.

A significant portion of AIGTG's business is transacted in liquid markets. Certain of AIGTG's derivative product exposures are evaluated using simulation techniques which consider such factors as changes in currency and commodity prices, interest rates, volatility levels, market liquidity and the effect of time.

AIGFP and AIGTG are both exposed to the risk of loss of fair value from adverse fluctuations in interest rate and foreign currency exchange rates and equity and commodity prices. AIG statistically measured the losses of fair value through the application of a VaR model. AIG separately calculated the VaR with respect to AIGFP and AIGTG, as AIG manages these operations separately.

AIGFP's and AIGTG's asset and liability portfolios for which the VaR analyses were performed included over the counter and exchange traded investments, derivative instruments and commodities. Since the market risk with respect to securities available for sale, at market is substantially hedged, segregation of market sensitive instruments into trading and other than trading was not deemed necessary.

AIG calculated the VaR with respect to AIGFP and AIGTG as of December 31, 2001 and December 31, 2000. AIG uses the historical simulation methodology which entails re-pricing all assets and liabilities under explicit changes in market rates within a specific historical time period. In this case, the most recent three years of historical market information for interest rates, foreign exchange rates, and equity index prices were used to construct the historical scenarios. For each scenario, each transaction was re-priced. Portfolio, business unit and finally AIG-wide scenario values were then calculated by netting the values of all the underlying assets and liabilities. The final VaR number represents the maximum potential loss incurred by these scenarios with 95% confidence (i.e., only 5% of historical scenarios show losses greater than the VaR figure).

The following table presents the VaR on a combined basis and of each component of AIGFP's and AIGTG's market risk as of December 31, 2001 and December 31, 2000. VaR with respect to combined operations cannot be derived by aggregating the individual risk presented herein.

(in millions)

| AIGFP (a) | | AIGTG (b) | |
|-----------|------|-----------|------|
| 2001 | 2000 | 2001 | 2000 |
| | | | |

Market Risk:

| | | | | |
|---------------|-------|-------|------|------|
| Combined | \$ 12 | \$ 15 | \$ 2 | \$ 6 |
| Interest rate | 12 | 15 | 2 | 4 |
| Currency | -- | -- | 1 | 3 |
| Equity | 1 | -- | -- | -- |

(a) A one month holding period was used to measure the market exposures of AIGFP.

(b) A one day holding period was used to measure the market exposures of AIGTG.

The following table presents the average, high and low VaRs on a combined basis and of each component of AIGFP's and AIGTG's market risk as of December 31, 2001 and 2000.

(in millions)

| | 2001 | | | 2000 | | |
|--------------------|---------|------|------|---------|------|------|
| | Average | High | Low | Average | High | Low |
| AIGFP Market Risk: | | | | | | |
| Combined | \$12 | \$15 | \$ 9 | \$15 | \$24 | \$ 8 |
| Interest rate | 11 | 15 | 8 | 15 | 23 | 7 |
| Currency | -- | 1 | -- | -- | -- | -- |
| Equity | 1 | 2 | -- | 1 | 2 | -- |
| AIGTG Market Risk: | | | | | | |
| Combined | \$ 3 | \$ 6 | \$ 2 | \$ 5 | \$ 6 | \$ 4 |
| Interest rate | 3 | 4 | 2 | 3 | 4 | 3 |
| Currency | 2 | 3 | 1 | 3 | 4 | 2 |

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

DERIVATIVES

Derivatives are financial arrangements among two or more parties. The returns of the derivatives are linked to or "derived" from some underlying equity, debt, commodity or other asset, liability, or index. Derivatives payments may be based on interest rates and exchange rates and/or prices of certain securities, certain commodities, or financial or commodity indices. The more significant types of derivative arrangements in which AIG transacts are swaps, forwards, futures and options.

Derivatives are generally either negotiated over the counter contracts or standardized contracts executed on an exchange. Standardized exchange traded derivatives include futures and options which can be readily bought or sold over recognized security or commodity exchanges and settled daily through such clearing houses. Negotiated over the counter derivatives include forwards, swaps and options. Over the counter derivatives are generally not traded like exchange traded securities and the terms of over the counter derivatives are non-standard and unique to each contract. However, in the normal course of business, with the agreement of the original counterparty, these contracts may be terminated early or assigned to another counterparty.

The overwhelming majority of AIG's derivatives activities are conducted through AIGFP and AIGTG, thus permitting AIG to participate in the derivatives dealer market acting primarily as principal. In these derivative operations, AIG structures agreements which generally allow its counterparties to enter into transactions with respect to changes in interest and exchange rates, securities' prices and certain commodities and financial or commodity indices. AIG's customers such as corporations, financial institutions, multinational organizations, sovereign entities, government agencies and municipalities use derivatives to hedge their own market exposures. For example, a futures, forward

or option contract can be used to protect the customers' assets or liabilities against price fluctuations.

A counterparty may default on any obligation to AIG, including a derivative contract. Credit risk is a consequence of extending credit and/or carrying trading and investment positions. Credit risk exists for a derivative contract when that contract has a positive fair value to AIG. To help manage this risk, the credit departments of AIGFP and AIGTG operate within the guidelines set by the AIG Credit Risk Committee. This committee establishes the credit policy, sets limits for counterparties and provides limits for derivative transactions with counterparties having different credit ratings. In addition to credit ratings, this committee takes into account other factors, including the industry and country of the counterparty. Transactions which fall outside these pre-established guidelines require the approval of the AIG Credit Risk Committee. It is also AIG's policy to establish reserves for potential credit impairment when necessary.

AIGFP and AIGTG determine the credit quality of each of their counterparties taking into account credit ratings assigned by recognized statistical rating organizations. If it is determined that a counterparty requires credit enhancement, then one or more enhancement techniques will be used. Examples of such enhancement techniques include letters of credit, guarantees, collateral credit triggers and credit derivatives and margin agreements.

A significant majority of AIGFP's transactions are contracted and documented under ISDA Master Agreements. Management believes that such agreements provide for legally enforceable set-off in the event of default. Also, under such agreements, in connection with a counterparty desiring to terminate a contract prior to maturity, AIGFP may be permitted to set-off its receivables from that counterparty against AIGFP's payables to that same counterparty arising out of all included transactions. Excluding regulated exchange transactions, AIGTG, whenever possible, enters into netting agreements with its counterparties which are similar in effect to those discussed above.

Discussions with respect to AIGFP's and AIGTG's counterpart credit quality, fair value source and notional amounts follow.

COUNTERPARTY CREDIT QUALITY:

The following tables provide the counterparty credit quality amounts of AIGFP's and AIGTG's derivatives transactions at December 31, 2001 and December 31, 2000.

The net replacement value most closely represents the net credit risk to AIGFP or the maximum amount exposed to potential loss after the application of the aforementioned strategies, netting under ISDA Master Agreements and applying collateral held. Subsequent to the application of such credit enhancements, the net exposure to credit risk or the net replacement value of all interest rate, currency and equity swaps, swaptions and forward commitments approximated \$10.84 billion at December 31, 2001 and \$9.51 billion at December 31, 2000. The net replacement value for futures and forward contracts approximated \$64 million at December 31, 2001 and \$204 million at December 31, 2000. The net replacement value most closely represents the net credit risk to AIGFP or the maximum amount exposed to potential loss and is used for financial reporting purposes.

AIGFP determines counterparty credit quality by reference to ratings from independent rating agencies or, where such ratings are not available, by internal analysis. At December 31, 2001 and December 31, 2000, the concentration of credit exposure with respect to counterparties judged A or higher by AIGFP was 93 percent and 87 percent, respectively. The counterparty credit quality determined by AIGFP by derivative product with respect to the net replacement

value of AIGFP's derivatives portfolio was as follows:

(in millions)

| | NET REPLACEMENT VALUE | | | |
|------------------------------|------------------------|----------------------------------|---------------|---------------|
| | SWAPS AND SWAPTIONS | FUTURES AND FORWARD CONTRACTS | TOTAL 2001 | TOTAL 2000 |
| Counterparty credit quality: | | | | |
| AAA | \$ 4,388 | \$ -- | \$ 4,388 | \$3,778 |
| AA | 3,153 | 61 | 3,214 | 2,825 |
| A | 2,497 | 1 | 2,498 | 1,801 |
| BBB | 782 | 2 | 784 | 1,059 |
| Below investment grade | 23 | -- | 23 | 252 |
| Total | \$10,843 | \$ 64 | \$10,907 | \$9,715 |

At December 31, 2001 and December 31, 2000, the counterparty breakdown by industry with respect to the net replacement value of AIGFP's derivatives portfolio was as follows:

(in millions)

| | NET REPLACEMENT VALUE | | | |
|---|------------------------|----------------------------------|---------------|---------------|
| | SWAPS AND SWAPTIONS | FUTURES AND FORWARD CONTRACTS | TOTAL 2001 | TOTAL 2000 |
| Non-U.S. banks | \$ 2,408 | \$56 | \$ 2,464 | \$2,517 |
| Insured municipalities | 638 | -- | 638 | 595 |
| U.S. industrials | 2,113 | -- | 2,113 | 1,945 |
| Governmental | 563 | -- | 563 | 463 |
| Non-U.S. financial service companies | 427 | 1 | 428 | 309 |
| Non-U.S. industrials | 1,288 | 1 | 1,289 | 1,372 |
| Special purpose | 1,851 | -- | 1,851 | 1,204 |
| U.S. banks | 66 | 6 | 72 | 220 |
| U.S. financial service companies | 1,211 | -- | 1,211 | 894 |
| Supranationals | 278 | -- | 278 | 196 |
| Total | \$10,843 | \$64 | \$10,907 | \$9,715 |

With respect to AIGTG's derivatives contracts at December 31, 2001 and December 31, 2000, the net replacement values represent the net sum of estimated positive fair values after the application of legally enforceable master netting agreements and collateral held. The net replacement values most closely represent the net credit risk to AIGTG or the maximum amount exposed to potential loss.

Subsequent to the application of such credit enhancements, the net exposure to credit risk or the net replacement value of all futures, forwards, swaptions and purchased options contracts and interest rate and currency swaps was \$3.05 billion and \$4.08 billion at December 31, 2001 and December 31, 2000, respectively.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

AIGTG's net replacement value at December 31, 2001 and 2000 was as follows:

(in millions)

| | REMAINING LIFE | | | | TOTAL 2001 | TOTAL 2000 |
|--|----------------|---------------------------|--------------------------|--------------------|---------------|---------------|
| | ONE YEAR | TWO THROUGH FIVE YEARS | SIX THROUGH TEN YEARS | AFTER TEN YEARS | | |
| Credit exposure: | | | | | | |
| Futures, forwards, swaptions and purchased options contracts and interest rate and currency swaps: | | | | | | |
| Gross replacement value | \$ 6,541 | \$ 2,201 | \$ 1,299 | \$ 33 | \$10,074 | \$10,319 |
| Master netting arrangements | (4,097) | (1,572) | (1,004) | (18) | (6,691) | (6,136) |
| Collateral | (32) | (84) | (199) | (15) | (330) | (107) |
| Net replacement value* | \$ 2,412 | \$ 545 | \$ 96 | \$ -- | \$ 3,053 | \$ 4,076 |

*The net replacement values with respect to exchange traded futures and options, forward contracts and purchased over the counter options are presented as a component of trading assets in the accompanying balance sheet. The net replacement values with respect to interest rate and currency swaps are presented as a component of unrealized gain on interest rate and currency swaps, options and forward transactions in the accompanying balance sheet.

AIGTG determines counterparty credit quality by reference to ratings from independent rating agencies or, where such ratings are not available, internal analysis. At December 31, 2001 and December 31, 2000, the concentration of credit exposure with respect to counterparties judged A or higher by AIGTG was 78 percent and 83 percent, respectively. Also, as of December 31, 2001 and 2000, the counterparty credit quality and counterparty breakdown by industry with respect to the net replacement value of AIGTG's derivatives portfolio were as follows:

(IN MILLIONS)

| | NET REPLACEMENT VALUE | |
|--|-----------------------|---------|
| | 2001 | 2000 |
| Counterparty credit quality: | | |
| AAA | \$ 391 | \$ 442 |
| AA | 1,117 | 1,807 |
| A | 863 | 1,139 |
| BBB | 330 | 460 |
| Below investment grade | 130 | 48 |
| Not externally rated, including exchange traded futures and options* | 222 | 180 |
| Total | \$3,053 | \$4,076 |
| Counterparty breakdown by industry: | | |
| Non-U.S. banks | \$1,151 | \$2,076 |
| U.S. industrials | 503 | 67 |
| Governmental | 71 | 70 |
| Non-U.S. financial service companies | 187 | 282 |
| Non-U.S. industrials | 190 | 243 |
| U.S. banks | 353 | 468 |
| U.S. financial service companies | 376 | 690 |
| Exchanges* | 222 | 180 |
| Total | \$3,053 | \$4,076 |

*Exchange traded futures and options are not deemed to have significant credit exposure as the exchanges guarantee that every contract will be properly settled on a daily basis.

FAIR VALUE SOURCE:

The fair value sources of the net replacement values of AIGTG's derivatives

portfolio were based on valuation models. Although these models are proprietary, the inputs were obtained from independently published exchange prices, external subscription services' prices such as Bloomberg or Reuters or third party broker quotes for use in these models. When such prices are not available, AIGFP uses an internal methodology which includes interpolation or extrapolation from verifiable prices nearest to the dates of the transactions.

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American International Group, Inc. and Subsidiaries

At December 31, 2001, the fair value source of the net replacement value of AIGTG's derivatives portfolio was as follows:

(in millions)

| SOURCE OF FAIR VALUE | MATURITY OF FAIR VALUE OF CONTRACTS | | | | TOTAL |
|--|-------------------------------------|------------------------|-----------------------|-----------------|---------|
| | ONE YEAR | TWO THROUGH FIVE YEARS | SIX THROUGH TEN YEARS | AFTER TEN YEARS | |
| Prices actively quoted | \$ 2,412 | \$ -- | \$ -- | \$ -- | \$2,412 |
| Prices provided by other external sources | -- | 530 | -- | -- | 530 |
| Prices based on models and other valuation methods | -- | 15 | 96 | -- | 111 |
| Total | \$ 2,412 | \$ 545 | \$ 96 | \$ -- | \$3,053 |

NOTIONAL AMOUNTS:

The notional amounts used to express the extent of AIGFP's and AIGTG's involvement in swap transactions represent a standard of measurement of the volume of AIGFP's and AIGTG's swaps business. Notional amount is not a quantification of market risk or credit risk and it may not necessarily be recorded on the balance sheet. Notional amounts represent those amounts used to calculate contractual cash flows to be exchanged and are not paid or received, except for certain contracts such as currency swaps.

The timing and the amount of cash flows relating to AIGFP's and AIGTG's foreign exchange forwards and exchange traded futures and options contracts are determined by each of the respective contractual agreements. The following table presents AIGFP's derivative portfolio by maturity and type of derivatives at December 31, 2001 and December 31, 2000.

(in millions)

| | REMAINING LIFE OF NOTIONAL AMOUNT* | | | | | TOTAL 2001 | TOTAL 2000 |
|---|------------------------------------|------------------------|-----------------------|-----------------|-----------|------------|------------|
| | ONE YEAR | TWO THROUGH FIVE YEARS | SIX THROUGH TEN YEARS | AFTER TEN YEARS | TOTAL | | |
| AIGFP interest rate, currency and equity/commodity swaps and swaptions: | | | | | | | |
| Notional amount: | | | | | | | |
| Interest rate swaps | \$100,200 | \$227,196 | \$ 99,435 | \$ 9,838 | \$436,669 | \$344,203 | |
| Currency swaps | 32,640 | 63,790 | 37,893 | 4,851 | 139,174 | 117,792 | |
| Swaptions and equity swaps | 18,710 | 26,976 | 11,120 | 1,685 | 58,491 | 59,026 | |
| Total | \$151,550 | \$317,962 | \$148,448 | \$16,374 | \$634,334 | \$521,021 | |
| Futures and forward contracts: | | | | | | | |
| Exchange traded futures contracts contractual amount | \$ 10,036 | \$ -- | \$ -- | \$ -- | \$ 10,036 | \$ 11,082 | |
| Over the counter forward contracts contractual amount | \$ 57,344 | \$ 466 | \$ 193 | \$ -- | \$ 58,003 | \$ 22,809 | |

*Notional amount is not representative of either market risk or credit risk.

The following table provides the contractual and notional amounts by maturity and type of derivative of AIGTG's derivatives portfolio at December 31, 2001 and December 31, 2000.

(in millions)

| | REMAINING LIFE | | | | TOTAL 2001 | TOTAL 2000 |
|--|----------------|---------------------------|--------------------------|--------------------|---------------|---------------|
| | ONE YEAR | TWO THROUGH FIVE YEARS | SIX THROUGH TEN YEARS | AFTER TEN YEARS | | |
| Contractual amount of futures, forwards and options: | | | | | | |
| Exchange traded futures and options | \$ 11,724 | \$ 3,236 | \$ 17 | \$ -- | \$ 14,977 | \$ 18,064 |
| Forwards | \$169,702 | \$13,204 | \$ 1,196 | \$ -- | \$184,102 | \$234,316 |
| Over the counter purchased options | \$ 83,780 | \$16,317 | \$38,250 | \$ 308 | \$138,655 | \$104,919 |
| Over the counter sold options (a) | \$ 81,895 | \$17,043 | \$38,354 | \$ 369 | \$137,661 | \$103,742 |
| Notional amount (b): | | | | | | |
| Interest rate swaps and forward rate agreements | \$ 14,133 | \$37,829 | \$ 7,568 | \$ 153 | \$ 59,683 | \$ 63,264 |
| Currency swaps | 4,792 | 5,238 | 1,062 | -- | 11,092 | 8,573 |
| Swaptions | 897 | 5,219 | 1,164 | -- | 7,280 | 15,419 |
| Total | \$ 19,822 | \$48,286 | \$ 9,794 | \$ 153 | \$ 78,055 | \$ 87,256 |

(a) Sold options obligate AIGTG to buy or sell the underlying item if the option purchaser chooses to exercise. The amounts do not represent credit exposure.

(b) Notional amount is not representative of either market risk or credit risk.

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MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

In addition to its role as derivatives dealer through AIGFP and AIGTG, AIG and its subsidiaries, including its insurance subsidiaries, use derivatives primarily to minimize AIG's asset-liability exposure and foreign currency and interest rate exposures. These transactions are generally executed with AIGFP and AIGTG as counterparty, who in turn hedge these transactions in the market place. Thus, AIGFP and AIGTG assume the credit risk exposure.

AIG also uses derivatives to help match assets and liabilities in several of its businesses, including its insurance operations. For example, AIG can use currency and interest rate swaps to convert foreign-currency investment contract liabilities into US dollar-based exposures. Thus, these liabilities are more properly matched with US dollar assets. In life insurance, AIG uses swaps to reduce the mismatch between long dated life insurance liabilities and shorter dated local currency assets. Swaps also enable AIG to balance its asset and liability durations in consumer finance operations.

AIG's Derivatives Review Committee provides an independent review of any proposed derivative transaction. The committee examines, among other things, the nature and purpose of the derivative transaction, its potential credit exposure, if any, and the estimated benefits. This committee does not review those derivative transactions entered into by AIGFP and AIGTG for their own accounts.

Generally, AIG conducts its businesses in the currencies of the local operating environment. Thus, exchange gains or losses occur when AIG's foreign currency net investment is affected by changes in the foreign exchange rates relative to the U.S. dollar from one reporting period to the next.

Legal risk arises from the uncertainty of the enforceability, through legal or judicial processes, of the obligations of AIG's clients and counterparties, including contractual provisions intended to reduce credit exposure by providing for the netting of mutual obligations. (See also the discussion on master netting agreements above.)

ACCOUNTING STANDARDS

In June 1998, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 133 "Accounting for Derivative Instruments and Hedging Activities" (FASB 133). In June 2000, FASB issued Statement of Financial Accounting Standards No. 138 "Accounting for Derivative Instruments and Hedging Activities-an amendment of FASB Statement No. 133" (collectively, FASB 133).

FASB 133 requires AIG to recognize all derivatives in the consolidated balance sheet at fair value. The financial statement recognition of the change in the fair value of a derivative depends on a number of factors, including the intended use of the derivative and the extent to which it is effective as part of a hedge transaction. The changes in fair value of the derivative transactions of AIGFP and AIGTG are currently presented, in all material respects, as a component of AIG's operating income. The discussion below relates to the derivative activities of AIG other than those of AIGFP and AIGTG.

On the date the derivative contract is entered into, AIG designates the derivative as: (1) a hedge of the subsequent changes in the fair value of a recognized asset or liability or of an unrecognized firm commitment ("fair value" hedge); (2) a hedge of a forecasted transaction, or the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow" hedge); or (3) a hedge of a net investment in a foreign operation. Fair value and cash flow hedges may involve foreign currencies ("foreign currency hedges"). The gain or loss in the fair value of a derivative that is designated, qualifies and is highly effective as a fair value hedge is recorded in current period earnings, along with the loss or gain on the hedged item attributable to the hedged risk. The gain or loss in the fair value of a derivative that is designated, qualifies and is highly effective as a cash flow hedge is recorded in other comprehensive income, until earnings are affected by the variability of cash flows. The gain or loss in the fair value of a derivative that is designated, qualifies and is highly effective as a hedge of a net investment in a foreign operation is recorded in the foreign currency translation adjustments account within other comprehensive income. Changes in the fair value of derivatives used for other than the above hedging activities are reported in current period earnings.

AIG documents all relationships between hedging instruments and hedge items, as well as its risk-management objectives and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as hedges to specific assets or liabilities on the balance sheet, or specific firm commitments or forecasted transactions. AIG also assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

In accordance with the transition provisions of FASB 133, AIG recorded in its consolidated income statement for 2001 a cumulative effect of an accounting change adjustment loss of \$6 million. This loss represents the net fair value of all previously unrecorded derivative instruments as of January 1, 2001, net of tax and after the application of hedge accounting. AIG also recorded in its consolidated statement of comprehensive income for 2001 a cumulative effect of an accounting change adjustment gain of \$150 million. This gain represents the increase in other comprehensive income, net of taxes, arising from recognizing the fair value of all derivative contracts designated as cash flow hedging instruments, and to a lesser extent, hedging instruments used to hedge net investments in foreign operations.

AIG (excluding its two trading operations, AIGFP and AIGTG) uses derivative instruments (principally swap and forward contracts) to minimize AIG's asset-liability exposure and foreign currency and interest rate exposures. These risks arise primarily from available-for-sale fixed income securities, debt, and policyholder account balance liabilities associated with guaranteed investment contracts. Other hedging activities, such as those involving forecasted transactions or equity securities, are not significant. During 2001, there were no hedges that were discontinued or otherwise no longer qualify as hedges under FASB 133. With respect to both fair value hedges and cash flow hedges, hedge ineffectiveness was insignificant for 2001. During 2001, there were minor reclassifications to earnings from other comprehensive income under

cash flow hedge accounting. These reclassifications were connected to programs of synthetically converting certain investment securities, debt issuances or policyholder account balance liabilities associated with guaranteed investment contracts, from a floating interest rate to a fixed interest rate. As at December 31, 2001, the maximum amount of net derivative losses to be reclassified into net income within the next twelve months is insignificant. The maximum length of time over which future cash flows are hedged is approximately 16 years.

In addition to hedging activities, AIG also uses derivative instruments with respect to investment operations, which include, among other things, writing option contracts, and purchasing investments with embedded derivatives, such as equity linked notes and convertible bonds. All changes in the market value of these derivatives are recorded in earnings. AIG bifurcates an embedded derivative where: (1) the economic characteristics of the embedded instruments are not clearly and closely related to those of the remaining components of the financial instrument; and (2) a separate instrument with the same terms as the embedded instrument meets the definition of a derivative under FASB 133.

In accordance with the transition provisions of FASB 133, AIG transferred bonds in the held to maturity, at amortized cost category into the bonds available for sale, at market value category at January 1, 2001. The amortized cost of the bonds transferred was \$11.53 billion. The unrealized appreciation, net of deferred tax expense was approximately \$339 million at the date of transfer and was recorded as a cumulative effect of an accounting change within other comprehensive income. Under the provisions of FASB 133, such a transfer does not affect AIG's intent nor its ability to hold current or future bonds to their maturity.

In January 1, 2001, the Emerging Issues Task Force (EITF) issued EITF 99-20, "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets." EITF 99-20 provides guidance on the calculation of interest income and the recognition of impairments related to beneficial interests held in an investment portfolio. Beneficial interests are investments that represent rights to receive specified cash flows from a pool of underlying assets (i.e., collateralized debt obligations). In accordance with the transition provisions of EITF 99-20, AIG recorded in its consolidated income statement for 2001 a cumulative effect of an accounting change adjustment loss of \$130 million (\$200 million before tax).

In June 2001, FASB issued Statement of Financial Accounting Standard No. 141 "Business Combinations" (FASB 141). FASB 141 requires AIG to apply the purchase method of accounting for all acquisitions initiated after June 30, 2001.

In June 2001, FASB issued Statement of Financial Accounting Standard No. 142 "Goodwill and Other Intangible Assets" (FASB 142). FASB 142 is effective for AIG for the year commencing January 1, 2002. FASB 142 requires AIG to discontinue the amortization of goodwill in its consolidated income statement.

However, FASB 142 requires goodwill to be subject to an assessment of impairment on an annual basis, or more frequently if circumstances indicate that a possible impairment has occurred. AIG believes that the impact on its results of operations and financial condition will not be significant.

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ITEM 7A. Quantitative and Qualitative Disclosures About Market Risk

Included in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

ITEM 8. Financial Statements and Supplementary Data

AMERICAN INTERNATIONAL GROUP, INC. AND SUBSIDIARIES INDEX TO FINANCIAL

STATEMENTS AND SCHEDULES

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REPORT OF INDEPENDENT ACCOUNTANTS

THE BOARD OF DIRECTORS AND SHAREHOLDERS AMERICAN INTERNATIONAL GROUP, INC.:

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the consolidated financial position of American International Group, Inc. and its subsidiaries (the "Company") at December 31, 2001 and 2000, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedules listed in the accompanying index present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedules are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

New York, New York
February 6, 2002

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American International Group, Inc. and Subsidiaries

CONSOLIDATED BALANCE SHEET

(in millions)

| DECEMBER 31, | 2001 | 2000 |
|---|------------------|------------------|
| ASSETS: | | |
| Investments and cash: | | |
| Fixed maturities: | | |
| Bonds available for sale, at market value (amortized cost: 2001-\$196,111; 2000-\$153,921) | \$199,774 | \$153,763 |
| Bonds held to maturity, at amortized cost (market value: 2001-\$0; 2000-\$12,053) | -- | 11,533 |
| Bond trading securities, at market value (cost: 2001-\$844; 2000-\$838) | 842 | 846 |
| Equity securities: | | |
| Common stocks (cost: 2001-\$6,963; 2000-\$7,051) | 6,188 | 6,805 |
| Non-redeemable preferred stocks (cost: 2001-\$1,840; 2000-\$1,318) | 1,749 | 1,207 |
| Mortgage loans on real estate, net of allowance (2001-\$114; 2000-\$77) | 10,774 | 10,661 |
| Policy loans | 5,786 | 5,465 |
| Collateral and guaranteed loans, net of allowance (2001-\$23; 2000-\$23) | 1,532 | 1,717 |
| Financial services, and retirement savings & asset management assets: | | |
| Flight equipment primarily under operating leases, net of accumulated depreciation (2001-\$3,492; 2000-\$2,723) | 22,710 | 19,325 |
| Securities available for sale, at market value (cost: 2001-\$17,793; 2000-\$14,636) | 17,801 | 14,669 |
| Trading securities, at market value | 5,733 | 7,347 |
| Spot commodities, at market value | 352 | 363 |
| Unrealized gain on interest rate and currency swaps, options and forward transactions | 11,493 | 10,235 |
| Trading assets | 6,234 | 7,045 |
| Securities purchased under agreements to resell, at contract value | 21,681 | 14,991 |
| Finance receivables, net of allowance (2001-\$532; 2000-\$492) | 13,955 | 13,327 |
| Other invested assets | 22,704 | 13,486 |
| Short-term investments, at cost (approximates market value) | 7,392 | 6,502 |
| Cash | 698 | 522 |
| Total investments and cash | 357,398 | 299,809 |
| Investment income due and accrued | 3,682 | 3,522 |
| Premiums and insurance balances receivable-net of allowance (2001-\$208; 2000-\$88) | 11,647 | 10,636 |
| Reinsurance assets | 28,758 | 23,964 |
| Deferred policy acquisition costs | 17,443 | 16,647 |
| Investments in partially-owned companies | 902 | 336 |
| Real estate and other fixed assets, net of accumulated depreciation (2001-\$3,532; 2000-\$2,264) | 4,833 | 4,126 |
| Separate and variable accounts | 51,954 | 54,562 |
| Other assets | 16,365 | 13,069 |
| TOTAL ASSETS | \$492,982 | \$426,671 |

See Accompanying Notes to Financial Statements.

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American International Group, Inc. and Subsidiaries

CONSOLIDATED BALANCE SHEET (CONTINUED)

(in millions, except share amounts)

| DECEMBER 31, | 2001 | 2000 |
|---|-----------|-----------|
| LIABILITIES: | | |
| Reserve for losses and loss expenses | \$ 44,792 | \$ 40,613 |
| Reserve for unearned premiums | 13,148 | 12,510 |
| Future policy benefits for life and accident and health insurance contracts | 64,998 | 51,532 |
| Policyholders' contract deposits | 119,402 | 99,327 |
| Other policyholders' funds | 7,611 | 5,885 |
| Reserve for commissions, expenses and taxes | 3,381 | 2,807 |
| Insurance balances payable | 3,207 | 2,794 |
| Funds held by companies under reinsurance treaties | 2,685 | 1,435 |
| Income taxes payable: | | |
| Current | 405 | 189 |
| Deferred | 2,881 | 3,032 |
| Financial services, and retirement savings & asset management liabilities: | | |
| Borrowings under obligations of guaranteed investment agreements | 16,392 | 13,595 |
| Securities sold under agreements to repurchase, at contract value | 11,818 | 11,308 |
| Trading liabilities | 4,372 | 4,352 |
| Securities and spot commodities sold but not yet purchased, at market value | 8,331 | 7,701 |
| Unrealized loss on interest rate and currency swaps, options and forward transactions | 8,813 | 8,581 |

| | | |
|--|-----------|-----------|
| Trust deposits and deposits due to banks and other depositors | 2,290 | 1,895 |
| Commercial paper | 8,416 | 9,457 |
| Notes, bonds and loans payable | 33,643 | 24,602 |
| Commercial paper | 3,476 | 3,590 |
| Notes, bonds, loans and mortgages payable | 3,804 | 3,079 |
| Separate and variable accounts | 51,954 | 54,562 |
| Minority interest | 1,509 | 1,465 |
| Other liabilities | 21,302 | 11,507 |
| TOTAL LIABILITIES | 438,630 | 375,818 |
| PREFERRED SHAREHOLDERS' EQUITY IN SUBSIDIARY COMPANIES | 2,202 | 3,414 |
| CAPITAL FUNDS: | | |
| Common stock, \$2.50 par value; 5,000,000,000 shares authorized; shares issued 2001-2,750,237,554; 2000-2,787,511,574 | 6,876 | 6,914 |
| Additional paid-in capital | 669 | 2,830 |
| Retained earnings | 47,218 | 42,598 |
| Accumulated other comprehensive income (loss) | (1,725) | (2,440) |
| Treasury stock, at cost; 2001-134,805,555; 2000-164,905,649 shares of common stock (including 133,200,400 and 133,198,299 shares, respectively, held by subsidiaries) | (888) | (2,463) |
| TOTAL CAPITAL FUNDS | 52,150 | 47,439 |
| TOTAL LIABILITIES, PREFERRED SHAREHOLDERS' EQUITY IN SUBSIDIARY COMPANIES AND CAPITAL FUNDS | \$492,982 | \$426,671 |

See Accompanying Notes to Financial Statements.

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American International Group, Inc. and Subsidiaries

CONSOLIDATED STATEMENT OF INCOME

| (in millions, except per share amounts) | | | |
|--|-----------|-----------|-----------|
| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
| GENERAL INSURANCE OPERATIONS: | | | |
| Net premiums written | \$ 20,101 | \$ 17,526 | \$ 16,224 |
| Change in unearned premium reserve | (736) | (119) | (680) |
| Net premiums earned | 19,365 | 17,407 | 15,544 |
| Net investment income | 2,893 | 2,701 | 2,517 |
| Realized capital gains (losses) | (130) | 38 | 295 |
| | 22,128 | 20,146 | 18,356 |
| Losses incurred | 12,459 | 11,379 | 9,819 |
| Losses incurred: World Trade Center and related losses (WTC losses) | 769 | -- | -- |
| Loss expenses incurred | 2,178 | 1,725 | 1,919 |
| Underwriting expenses (principally policy acquisition costs) | 3,871 | 3,518 | 3,137 |
| | 19,277 | 16,622 | 14,875 |
| OPERATING INCOME | 2,851 | 3,524 | 3,481 |
| LIFE INSURANCE OPERATIONS: | | | |
| Premium income | 19,243 | 17,173 | 15,480 |
| Net investment income | 11,735 | 10,664 | 9,505 |
| Realized capital gains (losses) | (254) | (162) | (148) |
| | 30,724 | 27,675 | 24,837 |
| Death and other benefits | 11,685 | 9,310 | 8,618 |
| Death and other benefits: WTC losses | 131 | -- | -- |
| Increase in future policy benefits | 7,945 | 8,478 | 7,244 |
| Acquisition and insurance expenses | 5,557 | 5,065 | 4,765 |
| | 25,318 | 22,853 | 20,627 |
| OPERATING INCOME | 5,406 | 4,822 | 4,210 |
| FINANCIAL SERVICES OPERATING INCOME | 1,999 | 1,678 | 1,432 |
| RETIREMENT SAVINGS & ASSET MANAGEMENT OPERATING INCOME | 1,060 | 1,161 | 920 |
| OTHER REALIZED CAPITAL GAINS (LOSSES) | (452) | (190) | (44) |
| OTHER INCOME (DEDUCTIONS)-NET | (708) | (657) | (600) |
| ACQUISITION, RESTRUCTURING AND RELATED CHARGES | (2,017) | (315) | -- |
| INCOME BEFORE INCOME TAXES, MINORITY INTEREST AND CUMULATIVE EFFECT OF ACCOUNTING CHANGES | 8,139 | 10,023 | 9,399 |
| INCOME TAXES: | | | |
| Current | 1,919 | 1,697 | 2,151 |
| Deferred | 420 | 1,274 | 682 |
| | 2,339 | 2,971 | 2,833 |
| INCOME BEFORE MINORITY INTEREST AND CUMULATIVE EFFECT OF ACCOUNTING CHANGES | 5,800 | 7,052 | 6,566 |
| MINORITY INTEREST | (301) | (413) | (380) |
| INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGES | 5,499 | 6,639 | 6,186 |

| CUMULATIVE EFFECT OF ACCOUNTING CHANGES, NET OF TAX | (136) | -- | -- |
|---|----------|----------|----------|
| NET INCOME | \$ 5,363 | \$ 6,639 | \$ 6,186 |
| EARNINGS PER COMMON SHARE: | | | |
| Basic | | | |
| Income before cumulative effect of accounting changes | \$ 2.10 | \$ 2.55 | \$ 2.37 |
| Cumulative effect of accounting changes | (0.05) | -- | -- |
| Net income | 2.05 | 2.55 | 2.37 |
| Diluted | | | |
| Income before cumulative effect of accounting changes | \$ 2.07 | \$ 2.52 | \$ 2.34 |
| Cumulative effect of accounting changes | (0.05) | -- | -- |
| Net income | 2.02 | 2.52 | 2.34 |
| AVERAGE SHARES OUTSTANDING: | | | |
| Basic | 2,621 | 2,607 | 2,611 |
| Diluted | 2,650 | 2,638 | 2,650 |

See Accompanying Notes to Financial Statements.

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American International Group, Inc. and Subsidiaries

CONSOLIDATED STATEMENT OF CAPITAL FUNDS

(in millions, except per share amounts)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|---------|---------|---------|
| PREFERRED STOCK: | | | |
| Balance at beginning of year | \$ -- | \$ -- | \$ 248 |
| Conversion to common stock | -- | -- | (248) |
| Balance at end of year | -- | -- | -- |
| COMMON STOCK: | | | |
| Balance at beginning of year | 6,914 | 4,870 | 4,013 |
| Issuance of common stock | -- | 7 | (11) |
| Adjustment in connection with AGC acquisition | (43) | -- | -- |
| Stock split effected as dividend | -- | 2,037 | 818 |
| Issued in conversion of Series E preferred stock to common stock | -- | -- | 24 |
| Issued in connection with redemption of Premium Equity Redemption Cumulative Security Units (PERCS Units) | -- | -- | 21 |
| Issued under stock option and stock purchase plans | 5 | -- | 5 |
| Balance at end of year | 6,876 | 6,914 | 4,870 |
| ADDITIONAL PAID-IN CAPITAL: | | | |
| Balance at beginning of year | 2,830 | 2,324 | 1,529 |
| Issuance of common stock | -- | (7) | 11 |
| Excess of cost over proceeds of common stock issued under stock option and stock purchase plans | 2 | (161) | (90) |
| Excess of redemption value of Series E preferred stock over par value of common stock issued | -- | -- | 224 |
| Excess of proceeds over par value of common stock issued in connection with redemption of PERCS Units | -- | -- | 410 |
| Excess of proceeds over par value of common stock issued under stock option and stock purchase plans | -- | -- | 83 |
| Excess of proceeds over cost of common stock issued in connection with acquisitions | -- | 616 | -- |
| Conversion of preferred stock and preferred securities | -- | (83) | -- |
| Adjustment in connection with AGC acquisition | (2,135) | -- | -- |
| Other | (28) | 141 | 157 |
| Balance at end of year | 669 | 2,830 | 2,324 |
| RETAINED EARNINGS: | | | |
| Balance at beginning of year | 42,598 | 38,772 | 34,117 |
| Net income | 5,363 | 6,639 | 6,186 |
| Stock dividends to shareholders | -- | (2,037) | (818) |
| Cash dividends to shareholders: | | | |
| Preferred | -- | (1) | (6) |
| Common (\$.16, \$.14 and \$.13 per share, respectively) | (743) | (775) | (703) |
| Other | -- | -- | (4) |
| Balance at end of year | 47,218 | 42,598 | 38,772 |
| ACCUMULATED OTHER COMPREHENSIVE INCOME: | | | |
| Balance at beginning of year | (2,440) | (3,381) | 1,589 |
| Unrealized appreciation (depreciation) of investments-net of reclassification adjustments | 1,513 | 1,467 | (6,398) |
| Deferred income tax (expense) benefit on changes | (500) | (316) | 1,875 |
| Foreign currency translation adjustments | (455) | (273) | (432) |
| Applicable income tax benefit (expense) on changes | 111 | 63 | (15) |
| Net derivative losses arising from cash flow hedging activities | (541) | -- | -- |
| Deferred income tax benefit on changes | 98 | -- | -- |
| Cumulative effect of accounting change, net of tax | 489 | -- | -- |
| Other comprehensive income | 715 | 941 | (4,970) |
| Balance at end of year | (1,725) | (2,440) | (3,381) |
| TREASURY STOCK, AT COST: | | | |
| Balance at beginning of year | (2,463) | (2,944) | (2,587) |
| Cost of shares acquired during year | (1,042) | (1,407) | (700) |
| Issued under stock option and stock purchase plans | 271 | 343 | 300 |
| Issued for conversion of preferred stock and preferred securities | -- | 418 | -- |
| Issued in connection with acquisitions | -- | 1,127 | 43 |
| Adjustment in connection with AGC acquisition | 2,311 | -- | -- |
| Other | 35 | -- | -- |
| Balance at end of year | (888) | (2,463) | (2,944) |

TOTAL CAPITAL FUNDS AT END OF YEAR \$ 52,150 \$ 47,439 \$ 39,641

See Accompanying Notes to Financial Statements.

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American International Group, Inc. and Subsidiaries

CONSOLIDATED STATEMENT OF CASH FLOWS

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|----------|----------|-----------|
| SUMMARY: | | | |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | \$ 7,710 | \$ 9,081 | \$ 12,643 |
| NET CASH USED IN INVESTING ACTIVITIES | (30,646) | (20,828) | (26,555) |
| NET CASH PROVIDED BY FINANCING ACTIVITIES | 23,112 | 11,843 | 13,694 |
| CHANGE IN CASH | 176 | 96 | (218) |
| CASH AT BEGINNING OF YEAR | 522 | 426 | 644 |
| CASH AT END OF YEAR | \$ 698 | \$ 522 | \$ 426 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net income | \$ 5,363 | \$ 6,639 | \$ 6,186 |
| ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES: | | | |
| Non-cash revenues, expenses, gains and losses included in income: | | | |
| Change in: | | | |
| General and life insurance reserves | 7,405 | 7,928 | 7,890 |
| Premiums and insurance balances receivable and payable-net | 774 | 1,111 | (328) |
| Reinsurance assets | (5,571) | (3,752) | (1,624) |
| Deferred policy acquisition costs | 120 | (984) | (2,020) |
| Investment income due and accrued | (125) | (346) | (185) |
| Funds held under reinsurance treaties | 1,228 | 572 | 24 |
| Other policyholders' funds | 727 | 239 | 516 |
| Current and deferred income taxes-net | 648 | 1,408 | 586 |
| Reserve for commissions, expenses and taxes | 55 | 68 | 373 |
| Other assets and liabilities-net | 559 | (1,319) | (1,314) |
| Trading assets and liabilities-net | 831 | (721) | (407) |
| Trading securities, at market value | 1,614 | (2,956) | 1,277 |
| Spot commodities, at market value | 11 | 320 | (207) |
| Net unrealized gain on interest rate and currency swaps, options and forward transactions | (1,026) | (2,347) | 3,519 |
| Securities purchased under agreements to resell | (6,690) | (4,094) | (6,059) |
| Securities sold under agreements to repurchase | 510 | 5,192 | 1,643 |
| Securities and spot commodities sold but not yet purchased, at market value | 630 | 1,288 | 1,956 |
| Realized capital gains (losses) | 836 | 314 | (103) |
| Equity in income of partially-owned companies and other invested assets | (479) | (327) | (186) |
| Depreciation expenses, principally flight equipment | 1,437 | 1,243 | 1,130 |
| Change in cumulative translation adjustments | (439) | (273) | (432) |
| Provision for finance receivable losses | 395 | 307 | 242 |
| Other-net | (1,103) | (429) | 166 |
| Total adjustments | 2,347 | 2,442 | 6,457 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | \$ 7,710 | \$ 9,081 | \$ 12,643 |

See Accompanying Notes to Financial Statements.

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American International Group, Inc. and Subsidiaries

CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|-----------|----------|----------|
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Cost of fixed maturities, at amortized cost matured or redeemed | \$ -- | \$ 1,227 | \$ 1,062 |
| Cost of bonds, at market sold | 94,825 | 37,700 | 46,456 |
| Cost of bonds, at market matured or redeemed | 14,403 | 7,359 | 8,178 |
| Cost of equity securities sold | 6,321 | 5,162 | 3,703 |
| Realized capital gains (losses) | (836) | (314) | 103 |
| Purchases of fixed maturities | (132,961) | (58,001) | (73,169) |
| Purchases of equity securities | (6,619) | (6,085) | (3,821) |
| Acquisitions, net of cash acquired | (383) | (17) | (29) |
| Mortgage, policy and collateral loans granted | (2,038) | (2,341) | (3,181) |
| Repayments of mortgage, policy and collateral loans | 2,269 | 2,106 | 2,737 |
| Sales of securities available for sale | 5,816 | 5,588 | 4,787 |
| Maturities of securities available for sale | 2,303 | 1,559 | 787 |
| Purchases of securities available for sale | (11,264) | (8,890) | (7,869) |

| | | | |
|---|-------------|-------------|-------------|
| Sales of flight equipment | 220 | 713 | 1,699 |
| Purchases of flight equipment | (4,415) | (3,432) | (3,365) |
| Net additions to real estate and other fixed assets | (700) | (1,033) | (602) |
| Sales or distributions of other invested assets | 4,298 | 4,397 | 2,995 |
| Investments in other invested assets | (5,531) | (6,285) | (4,827) |
| Change in short-term investments | 5,210 | 1,314 | (282) |
| Investments in partially-owned companies | (541) | 79 | 44 |
| Finance receivable originations and purchases | (8,774) | (7,812) | (7,720) |
| Finance receivable principal payments received | 7,751 | 6,346 | 5,926 |
| Other-net | -- | (168) | (167) |
| NET CASH USED IN INVESTING ACTIVITIES | \$ (30,646) | \$ (20,828) | \$ (26,555) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Change in policyholders' contract deposits | \$ 13,943 | \$ 5,451 | \$ 10,551 |
| Change in trust deposits and deposits due to banks and other depositors | 395 | (280) | 493 |
| Change in commercial paper | (1,156) | 2,222 | 851 |
| Proceeds from notes, bonds, loans and mortgages payable | 27,347 | 12,212 | 10,280 |
| Repayments on notes, bonds, loans and mortgages payable | (17,597) | (10,770) | (8,157) |
| Proceeds from guaranteed investment agreements | 10,410 | 9,957 | 7,927 |
| Maturities of guaranteed investment agreements | (7,613) | (5,792) | (7,685) |
| Redemption of subsidiary company preferred stock | (1,248) | -- | -- |
| Proceeds from common stock issued | 239 | 144 | 244 |
| Proceeds from subsidiary company issuance of preferred stock | -- | 742 | 194 |
| Cash dividends to shareholders | (743) | (776) | (709) |
| Acquisition of treasury stock | (1,042) | (1,402) | (700) |
| Proceeds from redemption of Premium Equity Redemption Cumulative Security Units | -- | -- | 431 |
| Other-net | 177 | 135 | (26) |
| NET CASH PROVIDED BY FINANCING ACTIVITIES | \$ 23,112 | \$ 11,843 | \$ 13,694 |
| SUPPLEMENTARY INFORMATION: | | | |
| TAXES PAID | \$ 1,475 | \$ 1,345 | \$ 1,878 |
| INTEREST PAID | \$ 3,950 | \$ 3,524 | \$ 2,739 |

See Accompanying Notes to Financial Statements.

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American International Group, Inc. and Subsidiaries

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|----------|----------|----------|
| COMPREHENSIVE INCOME: | | | |
| Net income | \$ 5,363 | \$ 6,639 | \$ 6,186 |
| OTHER COMPREHENSIVE INCOME: | | | |
| Unrealized appreciation (depreciation) of investments-net of reclassification adjustments | 1,513 | 1,467 | (6,398) |
| Deferred income tax (expense) benefit on above changes | (500) | (316) | 1,875 |
| Foreign currency translation adjustments (a) | (455) | (273) | (432) |
| Applicable income tax (expense) benefit on above changes | 111 | 63 | (15) |
| Net derivative losses arising from cash flow hedging activities | (541) | -- | -- |
| Deferred income tax benefit on above changes | 98 | -- | -- |
| Cumulative effect of accounting change, net of tax (b) | 150 | -- | -- |
| Cumulative effect of accounting change, net of tax (c) | 339 | -- | -- |
| OTHER COMPREHENSIVE INCOME | 715 | 941 | (4,970) |
| COMPREHENSIVE INCOME | \$ 6,078 | \$ 7,580 | \$ 1,216 |

(a) Includes insignificant derivative gains and losses arising from hedges of net investments in foreign operations.

(b) Consists of derivative gains and losses qualifying for cash flow hedging arising from the adoption of FASB 133.

(c) Represents the unrealized appreciation arising from the transfer of the bonds held to maturity portfolio to the bonds available for sale portfolio in connection with the implementation of FASB 133.

See Accompanying Notes to Financial Statements.

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NOTES TO FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) PRINCIPLES OF CONSOLIDATION: On August 29, 2001 American General Corporation (AGC), was acquired by American International Group, Inc. (AIG). In connection with the acquisition, AIG issued approximately 290 million shares of its common stock in exchange for all the outstanding common stock of AGC based on an exchange ratio of 0.5790 of a share of AIG common stock for each share of AGC common stock. The acquisition was accounted for as a pooling of interests and the accompanying financial statements have been prepared to retroactively combine AGC's financial statements with AIG's financial statements for all periods presented.

All of the share information included herein reflects the application of the exchange ratio to the number of shares of AGC common stock outstanding at the relevant times rather than the number of shares of AIG common stock actually issued or outstanding at such times. In addition, AGC convertible preferred stock has been included based on its AGC common stock equivalent in the restated capital accounts.

The following is a reconciliation of the individual company results to the combined results for 2000 and 1999:

(in millions)

| | AIG | AGC | Total |
|------------|----------|----------|----------|
| 2000 | | | |
| Revenues | \$45,972 | \$11,088 | \$57,060 |
| Net income | 5,636 | 1,003 | 6,639 |
| 1999 | | | |
| Revenues | 40,656 | 10,674 | 51,330 |
| Net income | 5,055 | 1,131 | 6,186 |

On January 1, 1999, SunAmerica Inc. merged with and into AIG. AIG issued 187.5 million shares of its common stock in exchange for all the outstanding common stock and Class B stock of SunAmerica Inc., based on an exchange ratio of 0.855 shares of AIG common stock for each share of SunAmerica Inc. stock. The merger was accounted for as a pooling of interests.

AIG subsidiaries write property, casualty, marine, life and financial lines insurance in approximately 130 countries and jurisdictions. Certain of AIG's foreign subsidiaries included in the consolidated financial statements report on a fiscal year ending November 30. The consolidated financial statements include the accounts of AIG and its majority owned subsidiaries. All material intercompany accounts and transactions have been eliminated.

HSB Group, Inc. (HSB) was acquired on November 22, 2000 and consolidated into AIG's financial statements during the fourth quarter of 2000. This acquisition was accounted for as a purchase.

(b) BASIS OF PRESENTATION: The accompanying financial statements have been prepared on the basis of generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. Certain accounts have been reclassified in the 2000 and 1999 financial statements to conform to their 2001 presentation.

General Insurance Operations: AIG's general insurance subsidiaries are multiple line companies writing substantially all lines of property and casualty insurance. Premiums are earned primarily on a pro rata basis over the term of

the related coverage. The reserve for unearned premiums represents the portion of premiums written relating to the unexpired terms of coverage.

Acquisition costs represent those costs, including commissions, that vary with and are primarily related to the acquisition of new business. These costs are deferred and amortized over the period in which the related premiums written are earned. Investment income is not anticipated in the deferral of acquisition costs. (See Note 4.)

Losses and loss expenses are charged to income as incurred. The reserve for losses and loss expenses represents the accumulation of estimates for reported losses and includes provisions for losses incurred but not reported. The methods of determining such estimates and establishing resulting reserves, including amounts relating to reserves for estimated unrecoverable reinsurance, are continually reviewed and updated. Adjustments resulting therefrom are reflected in income currently. AIG discounts certain of its loss reserves which are primarily related to certain workers' compensation claims. (See Note 6.)

Life Insurance Operations: AIG's life insurance subsidiaries offer a wide range of traditional insurance and financial and investment products. Traditional products consist of individual and group life, annuity, endowment and accident and health policies. Financial and investment products consist of single premium annuity, variable annuities, guaranteed investment contracts, universal life and pensions. Premiums for traditional life insurance products and life contingent annuities, excluding accident and health products, are recognized as revenues when due. Estimates for premiums due but not yet collected are accrued. Benefits and expenses are provided against such revenues to recognize profits over the estimated life of the policies. Revenues for universal life and investment-type products consist of policy charges for the cost of insurance, administration and surrenders during the period. Policy charges collected with respect to future services are deferred and recognized in a manner similar to the deferred policy acquisition costs related to such products. Expenses include interest credited to policy account balances and benefit payments made in excess of policy account balances. Accident and health products are accounted for in a manner similar to general insurance products described above. Investment income reflects certain amounts of realized capital gains where the gains are deemed to be an inherent element in pricing certain life products in some foreign countries.

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American International Group, Inc. and Subsidiaries

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Policy acquisition costs for traditional life insurance products are generally deferred and amortized over the premium paying period of the policy. Policy acquisition costs and policy initiation costs related to universal life and investment-type products (non-traditional products) are deferred and amortized, with interest, in relation to the incidence of estimated gross profits to be realized over the estimated lives of the contracts. Estimated gross profits are composed of net interest income, net realized investment gains and losses, variable annuity fees, surrender charges and direct administrative expenses.

The deferred acquisition costs with respect to non-traditional products are adjusted with respect to estimated gross profits as a result of changes in the net unrealized gains or losses on debt and equity securities available for sale. That is, as debt and equity securities available for sale are carried at aggregate fair value, an adjustment is made to deferred policy acquisition costs equal to the change in amortization that would have been recorded if such securities had been sold at their stated aggregate fair value and the proceeds reinvested at current yields. The change in this adjustment, net of tax, is included with the change in net unrealized gains/losses on debt and equity securities available for sale that is credited or charged directly to comprehensive income. Deferred policy acquisition costs have been decreased by \$177 million at December 31, 2001 and increased by \$222 million at December 31,

2000 for this adjustment. (See Note 4.)

The liabilities for future policy benefits and policyholders' contract deposits are established using assumptions described in Note 6.

Financial Services Operations: AIG participates in the derivatives dealer market conducting, primarily as principal, an interest rate, currency, equity and credit derivative products business. AIG also enters into structured transactions, including long-dated forward foreign exchange contracts, option transactions, liquidity facilities and investment agreements, and invests in a diversified portfolio of securities.

AIG engages in market making and trading activities, as principal, in foreign exchange, interest rates and precious and base metals. AIG owns inventories in the commodities in which it trades and may reduce the exposure to market risk through the use of swaps, forwards, futures and option contracts.

AIG, as lessor, leases flight equipment principally under operating leases. Accordingly, income is recognized over the life of the lease as rentals become receivable under the provisions of the lease or, in the case of leases with varying payments, under the straight-line method over the noncancelable term of the lease. In certain cases, leases provide for additional payments contingent on usage. AIG is also a remarketer of flight equipment for its own account and for airlines and financial institutions, and provides, for a fee, fleet management services to certain third-party operators. AIG's revenues from such operations consist of net gains on sales of flight equipment and commissions.

AIG provides a wide variety of consumer finance products, including mortgages, retail sales finance and credit related insurance.

Retirement Savings & Asset Management Operations: AIG's retirement savings & asset management operations offer a wide variety of investment vehicles and services, including variable annuities, mutual funds and investment asset management. Such products and services are offered to individuals and institutions both domestically and internationally. The fees generated with respect to retirement savings & asset management operations are recognized as revenues when earned. Costs incurred in the sale of variable annuities and mutual funds are deferred and subsequently amortized. With respect to variable annuities, acquisition costs are amortized in relation to the incidence of estimated gross profits to be realized over the estimated lives of the variable annuity contracts. With respect to the sale of mutual funds, acquisition costs are amortized over the estimated lives of the funds obtained.

(c) NON-CASH TRANSACTIONS: During 2001, 2000, and 1999, AIG issued 291.6 million, 17.8 million and 187.5 million common shares in connection with acquisitions, respectively.

(d) INVESTMENTS IN FIXED MATURITIES AND EQUITY SECURITIES: Where AIG may not have the positive intent to hold bonds and preferred stocks until maturity, these securities are considered to be available for sale and carried at current market values. Interest income with respect to fixed maturity securities is accrued currently.

Fixed maturities held to maturity, at amortized cost, were transferred to bonds available for sale, at market value, as of January 1, 2001 as permitted and in accordance with the transition provisions of the Financial Accounting Standards No. 133 "Accounting for Derivative Instruments and Hedging Activities" (FASB 133). (See Notes 1(x) and 8(d).)

Included in the bonds available for sale are collateralized mortgage obligations (CMOs). Premiums and discounts arising from the purchase of CMOs are treated as yield adjustments over their estimated lives.

Bond trading securities are carried at current market values, as it is AIG's intention to sell these securities in the near term.

Common and non-redeemable preferred stocks are carried at current

market values. Dividend income is generally recognized when receivable.

Unrealized gains and losses from investments in equity securities and fixed maturities available for sale are reflected as a separate component of comprehensive income, net of deferred income taxes in capital funds currently. Unrealized gains and losses from investments in trading securities are reflected in income currently.

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Realized capital gains and losses are determined principally by specific identification. Where declines in values of securities below cost or amortized cost are considered to be other than temporary, a charge is reflected in income for the difference between cost or amortized cost and estimated net fair value.

(e) MORTGAGE LOANS ON REAL ESTATE, POLICY AND COLLATERAL LOANS -- NET: Mortgage loans on real estate, policy loans and collateral loans are carried at unpaid principal balances. Interest income on such loans is accrued currently.

Impairment of mortgage loans on real estate and collateral loans is based upon certain risk factors and when collection of all amounts due under the contractual term is not probable. This impairment is generally measured based on the present value of expected future cash flows discounted at the loan's effective interest rate subject to the fair value of underlying collateral. Interest income on such loans is recognized as cash is received.

There is no allowance for policy loans, as these loans serve to reduce the death benefit paid when the death claim is made and the balances are effectively collateralized by the cash surrender value of the policy.

(f) FLIGHT EQUIPMENT: Flight equipment is stated at cost. Major additions and modifications are capitalized. Normal maintenance and repairs, airframe and engine overhauls and compliance with return conditions of flight equipment on lease are provided by and paid for by the lessee. Under the provisions of most leases for certain airframe and engine overhauls, the lessee is reimbursed for costs incurred up to but not exceeding contingent rentals paid to AIG by the lessee. AIG provides a charge to income for such reimbursements based upon the expected reimbursements during the life of the lease. Depreciation and amortization are computed on the straight-line basis to a residual value of approximately 15 percent over the estimated useful lives of the related assets but not exceeding 25 years. AIG monitors the global aircraft market and the values of various types and models of aircraft within that market relative to the values of its own fleet. If events or circumstances were such that the carrying amount of AIG's aircraft might be impaired, AIG would determine if such impairment existed and recognize such impairment. This caption also includes deposits for aircraft to be purchased.

At the time the assets are retired or disposed of, the cost and associated accumulated depreciation and amortization are removed from the related accounts and the difference, net of proceeds, is recorded as a gain or loss.

(g) SECURITIES AVAILABLE FOR SALE, AT MARKET VALUE: These securities are held to meet long term investment objectives and are accounted for as available for sale, carried at current market values and recorded on a trade date basis. Unrealized gains and losses from valuing these securities and any related hedges are reflected in capital funds currently, net of any related deferred income taxes. When the underlying security is sold, the realized gain or loss resulting from the hedging derivative transaction is recognized in income in that same period as the realized gain or loss of the hedged security.

(h) FINANCE RECEIVABLES: Finance charges are recognized as revenue using the interest method. Revenue ceases to be accrued when contractual payments are not received for four consecutive months for loans and retail sales contracts, and for six months for revolving retail accounts and private label receivables. Extension fees, late charges, and prepayment penalties are recognized as revenue when received.

Direct costs of originating loans, net of non-refundable points and fees, are deferred and included in the carrying amount of the related loans. The amount deferred is recognized as an adjustment to finance charge revenues, using the interest method over the lesser of the contractual term or the expected life based on prepayment experience. If loans are prepaid, any remaining deferral is charged or credited to revenue.

Foreclosure proceedings are initiated on real estate loans when four monthly installments are past due and these loans are charged off at foreclosure. All other finance receivables are charged off when minimal or no collections have been made for six months.

The allowance for finance receivable losses is maintained at a level considered adequate to absorb anticipated credit losses in the existing portfolio. The portfolio is periodically evaluated on a pooled basis and considers factors such as economic conditions, portfolio composition, and loss and delinquency experience in the evaluation of the allowance.

(i) TRADING SECURITIES, AT MARKET VALUE: Trading securities are held to meet short term investment objectives, including hedging securities. These securities are recorded on a trade date basis and carried at current market values. Unrealized gains and losses are reflected in income currently.

(j) SPOT COMMODITIES, AT MARKET VALUE: Spot commodities are carried at current market values and are recorded on a trade date basis. The exposure to market risk may be reduced through the use of forwards, futures and option contracts. Unrealized gains and losses of both commodities and any derivative transactions are reflected in income currently.

(k) UNREALIZED GAIN AND UNREALIZED LOSS ON INTEREST RATE AND CURRENCY SWAPS, OPTIONS AND FORWARD TRANSACTIONS: Interest rate swaps, currency swaps, equity swaps, swaptions, options and forward transactions are accounted for as contractual commitments recorded on a trade date basis and are carried at current market values or estimated fair values when market values are not available. Unrealized gains and losses are reflected in income currently. Estimated fair values are based on the use of valuation models that utilize, among other things, current interest, foreign exchange and volatility rates. AIG Financial Products Corp. and its subsidiaries (AIGFP) attempts to secure reliable and independent current market prices, such as published exchange prices, external subscription services' prices such as

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Bloomberg or Reuters or third party broker quotes for use in these models. When such prices are not available, AIGFP uses an internal methodology which includes interpolation or extrapolation from verifiable prices nearest to the dates of the transactions. These valuations represent an assessment of the present values of expected future cash flows of these transactions and reflect market and credit risk. The portfolio's discounted cash flows are evaluated with reference to current market conditions, maturities within the portfolio and other relevant factors. Based upon this evaluation, it is determined what offsetting transactions, if any, are necessary to reduce the market risk of the portfolio. AIG manages its market risk with a variety of transactions, including swaps, trading securities, futures and forward contracts and other transactions as appropriate. Because of the limited liquidity of some of these instruments, the

recorded values of these transactions may be different than the values that might be realized if AIG were to sell or close out the transactions prior to maturity. AIG believes that such differences are not significant to the results of operations, financial condition or liquidity. Such differences would be immediately recognized when the transactions are sold or closed out prior to maturity.

(l) TRADING ASSETS AND TRADING LIABILITIES: Trading assets and trading liabilities include option premiums paid and received and receivables from and payables to counterparties which relate to unrealized gains and losses on futures, forwards and options and balances due from and due to clearing brokers and exchanges.

Futures, forwards and options purchased and written are accounted for as contractual commitments on a trade date basis and are carried at fair values. Unrealized gains and losses are reflected in income currently. The fair values of futures contracts are based on closing exchange quotations. Commodity forward transactions are carried at fair values derived from dealer quotations and underlying commodity exchange quotations. For long dated forward transactions, where there are no dealer or exchange quotations, fair values are derived using internally developed valuation methodologies based on available market information. Options are carried at fair values based on the use of valuation models that utilize, among other things, current interest or commodity rates and foreign exchange and volatility rates, as applicable.

(m) SECURITIES PURCHASED (SOLD) UNDER AGREEMENTS TO RESELL (REPURCHASE), AT CONTRACT VALUE: Purchases of securities under agreements to resell and sales of securities under agreements to repurchase are accounted for as collateralized lending transactions and are recorded at their contracted resale or repurchase amounts, plus accrued interest. Generally, it is AIG's policy to take possession of or obtain a security interest in securities purchased under agreements to resell.

AIG minimizes the credit risk that counterparties to transactions might be unable to fulfill their contractual obligations by monitoring customer credit exposure and collateral value and generally requiring additional collateral to be deposited with AIG when deemed necessary.

AIG also enters into dollar roll agreements. These are agreements to sell mortgage-backed securities and to repurchase substantially the same securities at a specified price and date in the future. The dollar rolls are accounted for as collateralized financings and the repurchase obligation is a component of other liabilities. At December 31, 2001, 2000 and 1999, there were no dollar rolls outstanding.

(n) OTHER INVESTED ASSETS: Other invested assets consist primarily of investments by AIG's insurance operations in joint ventures and partnerships, invested collateral with respect to AIG's securities lending program and other investments not classified elsewhere herein.

The joint ventures and partnerships are carried at equity or cost depending on the equity ownership position.

AIG's insurance operations lend their securities and primarily take cash as collateral with respect to the securities lent. Income earned is recorded in the respective insurance operations net investment income.

Other investments are carried at cost or market values depending upon the nature of the underlying assets.

Unrealized gains and losses from the revaluation of those investments carried at fair values are reflected in comprehensive income, net of any related deferred income taxes or realized capital gains or losses.

(o) REINSURANCE ASSETS: Reinsurance assets include the balances due from both reinsurance and insurance companies under the terms of AIG's reinsurance agreements for paid and unpaid losses and loss expenses, ceded unearned premiums and ceded future policy benefits for life and accident and

health insurance contracts and benefits paid and unpaid. It also includes funds held under reinsurance treaties. Amounts related to paid and unpaid losses and loss expenses with respect to these reinsurance agreements are substantially collateralized.

(p) INVESTMENTS IN PARTIALLY-OWNED COMPANIES: The equity method of accounting is used for AIG's investment in companies in which AIG's ownership interest approximates twenty but is not greater than fifty percent (minority-owned companies). At December 31, 2001, AIG's significant investments in partially-owned companies included its 24.4 percent interest in IPC Holdings, Ltd. and its 23.4 percent interest in Allied World Assurance Holdings, Ltd. This balance sheet caption also includes investments in less significant partially-owned companies and in certain minor majority-owned subsidiaries. The amounts of dividends received from unconsolidated entities owned less than 50 percent were \$3 million, \$3 million and \$13 million in 2001, 2000 and 1999

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

respectively. The undistributed earnings of unconsolidated entities owned less than 50 percent was \$55 million as of December 31, 2001.

(q) REAL ESTATE AND OTHER FIXED ASSETS: The costs of buildings and furniture and equipment are depreciated principally on a straight-line basis over their estimated useful lives (maximum of 40 years for buildings and 10 years for furniture and equipment). Expenditures for maintenance and repairs are charged to income as incurred; expenditures for betterments are capitalized and depreciated.

From time to time, AIG assesses the carrying value of its real estate relative to the market values of real estate within the specific local area. At December 31, 2001, there were no impairments.

(r) SEPARATE AND VARIABLE ACCOUNTS: Separate and variable accounts represent funds for which investment income and investment gains and losses accrue directly to the policyholders who predominantly bear the investment risk. Each account has specific investment objectives, and the assets are carried at market value. The assets of each account are legally segregated and are not subject to claims which arise out of any other business of AIG. The liabilities for these accounts are equal to the account assets.

(s) SECURITIES AND SPOT COMMODITIES SOLD BUT NOT YET PURCHASED, AT MARKET VALUE: Securities and spot commodities sold but not yet purchased represent sales of securities and spot commodities not owned at the time of sale. The obligations arising from such transactions are recorded on a trade date basis and carried at the respective current market values or current commodity prices. Unrealized gains or losses are reflected in income currently.

(t) PREFERRED SHAREHOLDERS' EQUITY IN SUBSIDIARY COMPANIES: Preferred shareholders' equity in subsidiary companies relates to outstanding preferred stock or interest of ILFC and certain subsidiaries of SunAmerica, AGC and HSB, wholly owned subsidiaries of AIG. Cash distributions on such preferred stock or interest are accounted for as interest expense and included as minority interest in the consolidated statement of income.

(u) TRANSLATION OF FOREIGN CURRENCIES: Financial statement accounts expressed in foreign currencies are translated into U.S. dollars in accordance with Statement of Financial Accounting Standards No. 52 "Foreign Currency Translation" (FASB 52). Under FASB 52, functional currency assets and liabilities are translated into U.S. dollars generally using current rates of exchange prevailing at the balance sheet date of each respective subsidiary and the related translation adjustments are recorded as a separate component of comprehensive income, net of any related taxes in capital funds. Functional

currencies are generally the currencies of the local operating environment. Income statement accounts expressed in functional currencies are translated using average exchange rates. The adjustments resulting from translation of financial statements of foreign entities operating in highly inflationary economies are recorded in income. Exchange gains and losses resulting from foreign currency transactions are also recorded in income currently. The exchange gain or loss with respect to utilization of foreign exchange hedging instruments is recorded as a component of comprehensive income.

(v) INCOME TAXES: Deferred federal and foreign income taxes are provided for temporary differences for the expected future tax consequences of events that have been recognized in AIG's financial statements or tax returns.

(w) EARNINGS PER SHARE: Basic earnings per common share are based on the weighted average number of common shares outstanding, retroactively adjusted to reflect all stock dividends and stock splits. Diluted earnings per share are based on those shares used in basic earnings per share plus shares that would have been outstanding assuming issuance of common shares for all dilutive potential common shares outstanding, retroactively adjusted to reflect all stock dividends and stock splits.

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American International Group, Inc. and Subsidiaries

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The computation of earnings per share for December 31, 2001, 2000 and 1999 was as follows:

| (in millions, except per share amounts) | | | |
|---|----------|----------|----------|
| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
| ===== | | | |
| NUMERATOR FOR BASIC EARNINGS PER SHARE: | | | |
| Income before cumulative effect of accounting changes | \$ 5,499 | \$ 6,639 | \$ 6,186 |
| Cumulative effect of accounting changes, net of tax | (136) | -- | -- |
| Net income | 5,363 | 6,639 | 6,186 |
| Less: | | | |
| Dividends on convertible preferred stock | -- | -- | (6) |
| Net income applicable to common stock | \$ 5,363 | \$ 6,639 | \$ 6,180 |
| ===== | | | |
| DENOMINATOR FOR BASIC EARNINGS PER SHARE: | | | |
| Average shares outstanding used in the computation of per share earnings: | | | |
| Common stock issued | 2,762 | 2,796 | 2,808 |
| Common stock in treasury | (141) | (189) | (197) |
| Average shares outstanding -- basic | 2,621 | 2,607 | 2,611 |
| ===== | | | |
| NUMERATOR FOR DILUTED EARNINGS PER SHARE: | | | |
| Income before cumulative effect of accounting changes | \$ 5,499 | \$ 6,639 | \$ 6,186 |
| Cumulative effect of accounting changes, net of tax | (136) | -- | -- |
| Net income | 5,363 | 6,639 | 6,186 |
| Dividends on convertible preferred securities | -- | 5 | 11 |
| Net income applicable to common stock | \$ 5,363 | \$ 6,644 | \$ 6,197 |
| ===== | | | |
| DENOMINATOR FOR DILUTED EARNINGS PER SHARE: | | | |
| Average shares outstanding | | | |
| Incremental shares from potential common stock: | | | |
| Average number of shares arising from outstanding employee stock plans (treasury stock method) | 29 | 27 | 29 |
| Average number of shares issuable upon conversion of convertible securities and preferred stock | -- | 4 | 10 |
| Average shares outstanding -- diluted | 2,650 | 2,638 | 2,650 |
| ===== | | | |
| EARNINGS PER SHARE: | | | |
| Basic: | | | |
| Income before cumulative effect of accounting changes | \$ 2.10 | \$ 2.55 | \$ 2.37 |
| Cumulative effect of accounting changes | (0.05) | -- | -- |
| Net income | \$ 2.05 | \$ 2.55 | \$ 2.37 |
| ===== | | | |
| Diluted: | | | |
| Income before cumulative effect | | | |

| | | | |
|---|---------|---------|---------|
| of accounting changes | \$ 2.07 | \$ 2.52 | \$ 2.34 |
| Cumulative effect of accounting changes | (0.05) | -- | -- |
| Net income | \$ 2.02 | \$ 2.52 | \$ 2.34 |

(x) ACCOUNTING STANDARDS: In June 1998, the Financial Accounting Standards Board (FASB) issued FASB 133. In June 2000, FASB issued Statement of Financial Accounting Standards No. 138 "Accounting for Derivative Instruments and Hedging Activities -- an amendment of FASB Statement No. 133" (collectively, FASB 133).

FASB 133 requires AIG to recognize all derivatives in the consolidated balance sheet at fair value. The financial statement recognition of the change in the fair value of a derivative depends on a number of factors, including the intended use of the derivative and the extent to which it is effective as part of a hedge transaction. The changes in fair value of the derivative transactions of AIGFP and AIG Trading Group Inc. and its subsidiaries (AIGTG) are currently presented, in all material respects, as a component of AIG's operating income. The discussion below relates to the derivative activities of AIG other than those of AIGFP and AIGTG.

On the date the derivative contract is entered into, AIG designates the derivative as: (1) a hedge of the subsequent changes in the fair value of a recognized asset or liability or of an unrecognized firm commitment ("fair value" hedge); (2) a hedge of a forecasted transaction, or the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow" hedge); or (3) a hedge of a net investment in a foreign operation. Fair value and cash flow hedges may involve foreign currencies ("foreign currency hedges"). The gain or loss in the fair value of a derivative that is designated, qualifies and is highly effective as a fair value hedge is recorded in current period earnings, along with the loss or gain on the hedged item attributable to the hedged risk. The gain or loss in the fair value of a derivative that is designated, qualifies and is highly effective as a cash flow hedge is recorded in other comprehensive income, until earnings are affected by the variability of cash flows. The gain or loss in the fair value of a derivative that is designated, qualifies and is highly effective as a hedge of a net investment in a foreign operation is recorded in the foreign currency translation adjustments account within other comprehensive income. Changes in the fair value of derivatives used for other than the above hedging activities are reported in current period earnings.

AIG documents all relationships between hedging instruments and hedged items, as well as its risk-management objectives and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as hedges to specific assets or liabilities on the balance sheet, or specific firm commitments or forecasted transactions. AIG also assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

In accordance with the transition provisions of FASB 133, AIG recorded in its consolidated income statement for 2001 a cumulative effect of an accounting change adjustment loss of \$6 million. This loss represents the net fair value of all previous unrecorded derivative instruments as of January 1, 2001, net of tax and after the application of hedge accounting. AIG also recorded in its consolidated statement of comprehensive income for 2001 a cumulative effect of an accounting change

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

adjustment gain of \$150 million. This gain represents the increase in other comprehensive income, net of taxes, arising from recognizing the fair value of all derivative contracts designated as cash flow hedging instruments, and to a

lesser extent, hedging instruments used to hedge net investments in foreign operations.

AIG (excluding its two trading operations, AIGFP and AIGTG) uses derivative instruments (principally swap and forward contracts) to minimize AIG's asset-liability exposure and foreign currency and interest rate exposures. These risks arise primarily from available-for-sale fixed income securities, debt, and policyholder account balance liabilities associated with guaranteed investment contracts. Other hedging activities, such as those involving forecasted transactions or equity securities, are not significant. During 2001, there were no hedges that were discontinued or otherwise no longer qualify as hedges under FASB 133. With respect to both fair value hedges and cash flow hedges, hedge ineffectiveness was insignificant for 2001. During 2001, there were minor reclassifications to earnings from other comprehensive income under cash flow hedge accounting. These reclassifications were connected to programs of synthetically converting certain investment securities, debt issuances or policyholder account balance liabilities associated with guaranteed investment contracts, from a floating interest rate to a fixed interest rate. As at December 31, 2001, the maximum amount of net derivative losses to be reclassified into net income within the next twelve months is insignificant. The maximum length of time over which future cash flows are hedged is approximately 16 years.

In addition to hedging activities, AIG also uses derivative instruments with respect to investment operations, which include, among other things, writing option contracts, and purchasing investments with embedded derivatives, such as equity linked notes and convertible bonds. All changes in the market value of these derivatives are recorded in earnings. AIG bifurcates an embedded derivative where: (1) the economic characteristics of the embedded instruments are not clearly and closely related to those of the remaining components of the financial instrument; and (2) a separate instrument with the same terms as the embedded instrument meets the definition of a derivative under FASB 133.

In accordance with the transition provisions of FASB 133, AIG transferred bonds in the held to maturity, at amortized cost category into the bonds available for sale, at market value category at January 1, 2001. The amortized cost of the bonds transferred was \$11.53 billion. The unrealized appreciation, net of deferred tax expense was approximately \$339 million at the date of transfer and was recorded as a cumulative effect of an accounting change within other comprehensive income. Under the provisions of FASB 133, such a transfer does not affect AIG's intent nor its ability to hold current or future bonds to their maturity.

In January 2001, the Emerging Issues Task Force (EITF) issued EITF 99-20, "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets." EITF 99-20 provides guidance on the calculation of interest income and the recognition of impairments related to beneficial interests held in an investment portfolio. Beneficial interests are investments that represent rights to receive specified cash flows from a pool of underlying assets (i.e., collateralized debt obligations). In accordance with the transition provisions of EITF 99-20, AIG recorded in its consolidated income statement for 2001 a cumulative effect of an accounting change adjustment loss of \$130 million (\$200 million before tax).

In June 2001, FASB issued Statement of Financial Accounting Standard No. 141 "Business Combinations" (FASB 141). FASB 141 requires AIG, among other things, to apply the purchase method of accounting for all acquisitions initiated after June 30, 2001.

In June 2001, FASB issued Statement of Financial Accounting Standard No. 142 "Goodwill and Other Intangible Assets" (FASB 142). FASB 142 requires AIG to discontinue the amortization of goodwill in its consolidated income statement.

However, FASB 142 requires goodwill to be subject to an assessment of impairment on an annual basis, or more frequently if circumstances indicate that a possible impairment has occurred. FASB 142 is effective for AIG for the year commencing January 1, 2002. AIG is currently evaluating the impact of the

impairment provisions of FASB 142, and believes that the impact on its results of operations and financial condition will not be significant.

2. FOREIGN OPERATIONS

Certain subsidiaries operate solely outside of the United States. Their assets and liabilities are located principally in the countries where the insurance risks are written and/or investment and non-insurance related operations are located. In addition, certain of AIG's domestic subsidiaries have branch and/or subsidiary operations and substantial assets and liabilities in foreign countries. Certain countries have restrictions on the conversions of funds which generally cause a delay in the outward remittance of such funds. Approximately 26 percent and 23 percent of consolidated assets at December 31, 2001 and 2000, respectively, and 41 percent, 40 percent and 39 percent of revenues for the years ended December 31, 2001, 2000 and 1999, respectively, were located in or derived from foreign countries (other than Canada). (See Note 19.)

3. FEDERAL INCOME TAXES

(a) AIG and its domestic subsidiaries, excluding the AGC and SunAmerica life insurance companies and their subsidiaries, file a consolidated U.S. Federal income tax return. Each of AGC's and SunAmerica's life insurance companies and their subsidiaries file a consolidated U.S. Federal income tax return.

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American International Group, Inc. and Subsidiaries

3. FEDERAL INCOME TAXES (continued)

Revenue Agent's Reports proposing to assess additional taxes for the years 1987, 1988, 1989 and 1990 have been issued to AIG and Letters of Protest contesting the proposed assessments have been filed with the Internal Revenue Service (IRS). In addition, Revenue Agent's Reports proposing to assess additional taxes for the years ended September 30, 1993 and 1994 have been issued to SunAmerica. Such proposed assessments relate to years prior to AIG's acquisition of SunAmerica. Letters of Protest contesting the proposed assessments have been filed with the IRS. It is management's belief that there are substantial arguments in support of the positions taken by AIG and SunAmerica in their Letters of Protest. AIG also believes that any changes in its tax obligations resulting from these examinations will not be significant to AIG's financial condition, results of operations or liquidity. All AIG, SunAmerica and AGC consolidated tax returns are audited by the IRS. Although the final outcome of any issues raised in connection with these audits is uncertain, AIG believes that the ultimate liability, including interest, will be immaterial to AIG's results of operations, financial condition and liquidity.

A component of life insurance surplus accumulated prior to 1984 is not taxable unless it exceeds certain statutory limitations or is distributed to shareholders. This surplus, accumulated in policyholder surplus accounts, totaled approximately \$945 million at December 31, 2001. AIG has not made any provision in the accompanying financial statements for taxation of this amount as management has no intention of making any distributions from this surplus.

Foreign income not expected to be taxed in the United States has arisen because AIG's foreign subsidiaries were generally not subject to U.S. income taxes on income earned prior to January 1, 1987. Such income would become subject to U.S. income taxes at current tax rates if remitted to the United States or if other events occur which would make these amounts currently taxable. The cumulative amount of translated undistributed earnings of AIG's foreign subsidiaries currently not subject to U.S. income taxes was approximately \$4.5 billion at December 31, 2001. Management presently has not subjected and has no intention of subjecting these accumulated earnings to material U.S. income taxes and no provision has been made in the accompanying financial statements for such taxes.

(b) The U.S. Federal income tax rate is 35 percent for 2001, 2000 and

1999. Actual tax expense on income differs from the "expected" amount computed by applying the Federal income tax rate because of the following:

(dollars in millions)

| YEARS ENDED DECEMBER 31, | 2001 | | 2000 | | 1999 | |
|--|---------|---------------------------|---------|---------------------------|---------|---------------------------|
| | AMOUNT | PERCENT OF PRE-TAX INCOME | Amount | Percent of pre-tax income | Amount | Percent of pre-tax income |
| "Expected" tax expense | \$2,849 | 35.0% | \$3,508 | 35.0% | \$3,289 | 35.0% |
| Adjustments: | | | | | | |
| Tax exempt interest | (277) | (3.4) | (294) | (2.9) | (299) | (3.2) |
| Dividends received deduction | (64) | (0.8) | (50) | (0.5) | (38) | (0.4) |
| State income taxes | 49 | 0.6 | 52 | 0.5 | 55 | 0.6 |
| Foreign income not expected to be taxed in the U.S., less foreign income taxes | (149) | (1.8) | (110) | (1.1) | (81) | (0.9) |
| Affordable housing tax credits | (37) | (0.5) | (48) | (0.5) | (55) | (0.6) |
| Other | (32) | (0.4) | (87) | (0.9) | (38) | (0.4) |
| Actual tax expense | \$2,339 | 28.7% | \$2,971 | 29.6% | \$2,833 | 30.1% |
| Foreign and domestic components of actual tax expense: | | | | | | |
| Foreign: | | | | | | |
| Current | \$ 449 | | \$ 450 | | \$ 403 | |
| Deferred | 304 | | 131 | | 123 | |
| Domestic*: | | | | | | |
| Current | 1,470 | | 1,244 | | 1,748 | |
| Deferred | 116 | | 1,146 | | 559 | |
| Total | \$2,339 | | \$2,971 | | \$2,833 | |

*Including U.S. tax on foreign income.

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

3. FEDERAL INCOME TAXES (continued)

(c) The components of the net deferred tax liability as of December 31, 2001 and December 31, 2000 were as follows:

(in millions)

| | 2001 | 2000 |
|--|---------|---------|
| Deferred tax assets: | | |
| Loss reserve discount | \$1,269 | \$1,311 |
| Unearned premium reserve reduction | 365 | 401 |
| Accruals not currently deductible | 516 | 458 |
| Adjustment to life policy reserves | 1,970 | 2,089 |
| Cumulative translation adjustment | 341 | 225 |
| Litigation settlements | -- | 101 |
| Other | 1,241 | 309 |
| | 5,702 | 4,894 |
| Deferred tax liabilities: | | |
| Deferred policy acquisition costs | 4,357 | 4,501 |
| Financial service products mark to market differential | 622 | 599 |
| Depreciation of flight equipment | 1,928 | 1,504 |
| Acquisition net asset basis adjustments | 8 | 27 |
| Unrealized appreciation of investments | 590 | 15 |
| Other | 1,078 | 1,280 |
| | 8,583 | 7,926 |
| Net deferred tax liability | \$2,881 | \$3,032 |

4. DEFERRED POLICY ACQUISITION COSTS

The following reflects the policy acquisition costs deferred for amortization against future income and the related amortization charged to income for general and life insurance operations, excluding certain amounts deferred and amortized in the same period:

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|-----------------|-----------------|-----------------|
| General insurance operations: | | | |
| Balance at beginning of year | \$ 2,438 | \$ 2,132 | \$ 1,852 |
| Acquisition costs deferred | | | |
| Commissions | 1,012 | 876 | 799 |
| Other | 1,217 | 1,138 | 1,009 |
| | 2,229 | 2,014 | 1,808 |
| Amortization charged to income | | | |
| Commissions | 880 | 748 | 642 |
| Other | 1,136 | 960 | 886 |
| | 2,016 | 1,708 | 1,528 |
| Balance at end of year | \$ 2,651 | \$ 2,438 | \$ 2,132 |
| Life insurance operations: | | | |
| Balance at beginning of year | \$14,209 | \$13,642 | \$10,438 |
| Acquisition costs deferred | | | |
| Commissions | 2,062 | 1,937 | 1,851 |
| Other | 1,212 | 828 | 1,304 |
| | 3,274 | 2,765 | 3,155 |
| Amortization charged to income | | | |
| Commissions | 918 | 1,305 | 1,273 |
| Other* | 1,377 | 498 | (1,187) |
| | 2,295 | 1,803 | 86 |
| Increase (decrease) due to foreign exchange | (396) | (395) | 135 |
| Balance at end of year | \$14,792 | \$14,209 | \$13,642 |
| Total deferred policy acquisition costs | \$17,443 | \$16,647 | \$15,774 |

* Includes adjustments as a result of changes in the net unrealized gains or losses on debt and equity securities available for sale. Such adjustments were included with the change in net unrealized gains/losses on debt and equity securities available for sale that were credited or charged directly to comprehensive income.

5. REINSURANCE

In the ordinary course of business, AIG's general and life insurance companies

cede reinsurance to other insurance companies in order to provide greater diversification of AIG's business and limit the potential for losses arising from large risks.

General reinsurance is effected under reinsurance treaties and by negotiation on individual risks. Certain of these reinsurance arrangements consist of excess of loss contracts which protect AIG against losses over stipulated amounts. Ceded premiums are considered prepaid reinsurance premiums and are amortized into income over the contract period in proportion to the protection received. Amounts recoverable from general reinsurers are estimated in a manner consistent with the claims liabilities associated with the reinsurance and presented as a component of reinsurance assets.

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American International Group, Inc. and Subsidiaries

5. REINSURANCE (continued)

AIG life companies limit exposure to loss on any single life. For ordinary insurance, AIG retains a maximum of approximately one million dollars of coverage per individual life with respect to AIG's overseas life operations and \$2.5 million of coverage per individual life with respect to AIG's domestic life operations. There are smaller retentions for other lines of business. Life reinsurance is effected principally under yearly renewable term treaties. The premiums with respect to these treaties are considered prepaid reinsurance premiums and are amortized into income over the contract period in proportion to the protection provided. Amounts recoverable from life reinsurers are estimated in a manner consistent with the assumptions used for the underlying policy benefits and are presented as a component of reinsurance assets.

General insurance premiums written and earned were comprised of the following:

(in millions)

| YEARS ENDED DECEMBER 31, | WRITTEN | EARNED |
|--------------------------|----------|----------|
| 2001 | | |
| Gross premiums | \$29,640 | \$28,850 |
| Ceded premiums | (9,539) | (9,485) |
| Net premiums | \$20,101 | \$19,365 |
| 2000 | | |
| Gross premiums | \$25,050 | \$24,062 |
| Ceded premiums | (7,524) | (6,655) |
| Net premiums | \$17,526 | \$17,407 |
| 1999 | | |
| Gross premiums | \$22,569 | \$21,187 |
| Ceded premiums | (6,345) | (5,643) |
| Net premiums | \$16,224 | \$15,544 |

For the years ended December 31, 2001, 2000 and 1999, reinsurance recoveries, which reduced loss and loss expenses incurred, amounted to \$8.80 billion, \$6.00 billion and \$5.13 billion, respectively.

Life insurance net premium income was comprised of the following:

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--------------------------|----------|----------|----------|
| Gross premium income | \$20,158 | \$17,935 | \$16,356 |
| Ceded premiums | (915) | (762) | (876) |
| Net premium income | \$19,243 | \$17,173 | \$15,480 |

Life insurance recoveries, which reduced death and other benefits, approximated \$646 million, \$331 million and \$512 million, respectively, for the years ended December 31, 2001, 2000 and 1999.

AIG's reinsurance arrangements do not relieve AIG from its direct obligation to its insureds. Thus, a credit exposure exists with respect to both general and life reinsurance ceded to the extent that any reinsurer is unable to meet the obligations assumed under the reinsurance agreements. AIG holds substantial collateral as security under related reinsurance agreements in the form of funds, securities and/or letters of credit. A provision has been recorded for estimated unrecoverable reinsurance. AIG has been largely successful in prior recovery efforts.

AIG evaluates the financial condition of its reinsurers through an internal reinsurance security committee consisting of members of AIG's senior management. No single reinsurer is a material reinsurer to AIG nor is AIG's business substantially dependent upon any reinsurance contract.

Life insurance ceded to other insurance companies was as follows:

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--------------------------|-----------|-----------|-----------|
| Life insurance in-force | \$238,644 | \$185,705 | \$163,982 |

Life insurance assumed represented 0.2 percent of gross life insurance in-force at December 31, 2001, 0.2 percent for 2000 and 0.4 percent for 1999 and life insurance premium income assumed represented 0.3 percent, 0.4 percent and 1.9 percent of gross premium income for the periods ended December 31, 2001, 2000 and 1999.

Supplemental information for gross loss and benefit reserves net of ceded reinsurance at December 31, 2001 and 2000 follows:

(in millions)

| | AS REPORTED | NET OF REINSURANCE |
|--------------------------------------|----------------|-----------------------|
| 2001 | | |
| Reserve for losses and loss expenses | \$ (44,792) | \$ (25,896) |

| | | |
|--|-------------|-------------|
| Future policy benefits for life and accident and health insurance contracts | (64,998) | (63,894) |
| Premiums and insurance balances receivable - net | 11,647 | 15,468 |
| Funds held under reinsurance treaties | -- | 1,559 |
| Reserve for unearned premiums | (13,148) | (9,770) |
| Reinsurance assets | 28,758 | -- |
| ===== | | |
| 2000 | | |
| Reserve for losses and loss expenses | \$ (40,613) | \$ (24,952) |
| Future policy benefits for life and accident and health insurance contracts | (51,532) | (50,464) |
| Premiums and insurance balances receivable - net | 10,636 | 13,968 |
| Funds held under reinsurance treaties | -- | 578 |
| Reserve for unearned premiums | (12,510) | (9,185) |
| Reinsurance assets | 23,964 | -- |
| ===== | | |

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

6. RESERVE FOR LOSSES AND LOSS EXPENSES AND FUTURE LIFE POLICY BENEFITS AND POLICYHOLDERS' CONTRACT DEPOSITS

(a) The following analysis provides a reconciliation of the activity in the reserve for losses and loss expenses:

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|-----------|-----------|-----------|
| ===== | | | |
| At beginning of year: | | | |
| Reserve for losses and loss expenses | \$ 40,613 | \$ 38,252 | \$ 38,310 |
| Reinsurance recoverable | (15,661) | (13,652) | (13,691) |
| | 24,952 | 24,600 | 24,619 |
| ----- | | | |
| Acquisitions | -- | 236 | -- |
| ----- | | | |
| Losses and loss expenses incurred: | | | |
| Current year | 14,870 | 13,356 | 12,122 |
| Prior years | 536 | (252) | (384) |
| Total | 15,406 | 13,104 | 11,738 |
| ===== | | | |
| Losses and loss expenses paid: | | | |
| Current year | 5,199 | 5,205 | 4,978 |
| Prior years | 9,263 | 7,783 | 6,779 |
| Total | 14,462 | 12,988 | 11,757 |
| ===== | | | |
| At end of year: | | | |
| Net reserve for losses and loss expenses | 25,896 | 24,952 | 24,600 |
| Reinsurance recoverable | 18,896 | 15,661 | 13,652 |
| Total | \$ 44,792 | \$ 40,613 | \$ 38,252 |
| ===== | | | |

(b) The analysis of the future policy benefits and policyholders' contract deposits liabilities as at December 31, 2001 and 2000 follows:

(in millions)

| | 2001 | 2000 |
|--|------------------|------------------|
| Future policy benefits: | | |
| Long duration contracts | \$ 63,013 | \$ 49,304 |
| Short duration contracts | 1,985 | 2,228 |
| Total | \$ 64,998 | \$ 51,532 |
| Policyholders' contract deposits: | | |
| Annuities | \$ 72,100 | \$ 60,446 |
| Guaranteed investment contracts (GICs) | 31,551 | 25,344 |
| Corporate life products | 1,977 | 2,175 |
| Universal life | 11,869 | 10,455 |
| Other investment contracts | 1,905 | 907 |
| Total | \$119,402 | \$ 99,327 |

(c) Long duration contract liabilities included in future policy benefits, as presented in the table above, result from traditional life products. Short duration contract liabilities are primarily accident and health products. The liability for future life policy benefits has been established based upon the following assumptions:

(i) Interest rates (exclusive of immediate/terminal funding annuities), which vary by territory, year of issuance and products, range from 1.5 percent to 12.0 percent within the first 20 years. Interest rates on immediate/terminal funding annuities are at a maximum of 12.2 percent and grade to not greater than 7.5 percent.

(ii) Mortality and surrender rates are based upon actual experience by geographical area modified to allow for variations in policy form. The weighted average lapse rate, including surrenders, for individual and group life approximated 8.3 percent.

(iii) The portions of current and prior net income and of current unrealized appreciation of investments that can inure to the benefit of AIG are restricted in some cases by the insurance contracts and by the local insurance regulations of the countries in which the policies are in force.

(iv) Participating life business represented approximately 30 percent of the gross insurance in-force at December 31, 2001 and 36 percent of gross premium income in 2001. The amount of annual dividends to be paid is determined locally by the Boards of Directors. Provisions for future dividend payments are computed by jurisdiction, reflecting local regulations.

(d) The liability for policyholders' contract deposits has been established based on the following assumptions:

(i) Interest rates credited on deferred annuities, which vary by territory and year of issuance, range from 1.5 percent to 9.2 percent. Current declared interest rates are generally guaranteed to remain in effect for a period of one year though some are guaranteed for longer periods. Withdrawal charges generally range from zero percent to 20.0 percent grading to zero over a period of zero to 10 years.

(ii) Domestically, GICs have market value withdrawal provisions for any funds withdrawn other than benefit responsive payments. Interest rates credited

generally range from 2.0 percent to 8.7 percent. The vast majority of these GICs mature within 10 years. Overseas, interest rates credited on GICs generally range from 2.5 percent to 7.3 percent and maturities range from 1 to 5 years.

(iii) Interest rates on corporate life insurance products are guaranteed at 4.0 percent and the weighted average rate credited in 2001 was 6.4 percent.

(iv) The universal life funds have credited interest rates of 4.0 percent to 7.5 percent and guarantees ranging from 3.0 percent to 5.5 percent depending on the year of issue. Additionally, universal life funds are subject to surrender charges that amount to 13.2 percent of the aggregate fund balance grading to zero over a period not longer than 20 years.

(e) Certain products, which are short duration contracts, are subject to experience adjustments. These include group life and group medical products, credit life contracts, accident & health insurance contracts/riders attached to life policies and, to a limited extent, reinsurance agreements with other direct insurers. Ultimate premiums from these contracts are estimated and recognized as revenue and the unearned portions of the premiums are held as reserves. Experience adjustments vary according to the type of contract and the territory in which the policy is in force and are subject to local regulatory guidance.

American International Group, Inc. and Subsidiaries

7. STATUTORY FINANCIAL DATA

Statutory surplus and net income for general insurance and life insurance operations as reported to regulatory authorities were as follows:

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--------------------------|----------|----------|----------|
| Statutory surplus: | | | |
| General insurance | \$17,717 | \$16,934 | \$16,225 |
| Life insurance | 18,302 | 16,849 | 14,312 |
| Statutory net income*: | | | |
| General insurance | 1,922 | 2,508 | 2,458 |
| Life insurance | 2,106 | 2,314 | 2,427 |

*Includes net realized capital gains and losses.

AIG's insurance subsidiaries file financial statements prepared in accordance with statutory accounting practices prescribed or permitted by domestic or foreign insurance regulatory authorities. The differences between statutory financial statements and financial statements prepared in accordance with GAAP vary between domestic and foreign jurisdictions. The principal differences are that statutory financial statements do not reflect deferred policy acquisition costs and deferred income taxes, all bonds are carried at amortized cost and reinsurance assets and liabilities are presented net of reinsurance. AIG's use of permitted statutory accounting practices does not have a significant impact on statutory surplus.

8. INVESTMENT INFORMATION

(a) STATUTORY DEPOSITS: Cash and securities with carrying values of \$4.55 billion and \$5.63 billion were deposited by AIG's subsidiaries under

requirements of regulatory authorities as of December 31, 2001 and 2000, respectively.

(b) NET INVESTMENT INCOME: An analysis of the net investment income from the general and life insurance operations follows:

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|----------|----------|----------|
| General insurance: | | | |
| Fixed maturities | \$ 1,708 | \$ 1,815 | \$ 1,852 |
| Equity securities | 269 | 214 | 101 |
| Short-term investments | 64 | 70 | 52 |
| Other invested assets | 482 | 556 | 399 |
| Miscellaneous (net of interest expense on funds held) | 562 | 189 | 256 |
| Total investment income | 3,085 | 2,844 | 2,660 |
| Investment expenses | 192 | 143 | 143 |
| Net investment income | \$ 2,893 | \$ 2,701 | \$ 2,517 |
| Life insurance: | | | |
| Fixed maturities | \$ 9,137 | \$ 8,253 | \$ 7,369 |
| Equity securities | 146 | 112 | 103 |
| Short-term investments | 281 | 332 | 395 |
| Interest on mortgage, policy and collateral loans | 1,141 | 1,075 | 1,009 |
| Other | 1,395 | 1,191 | 920 |
| Total investment income | 12,100 | 10,963 | 9,796 |
| Investment expenses | 365 | 299 | 291 |
| Net investment income | \$11,735 | \$10,664 | \$ 9,505 |

(c) INVESTMENT GAINS AND LOSSES: The realized capital gains (losses) and increase (decrease) in unrealized appreciation of investments were as follows:

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|----------|----------|------------|
| Realized capital gains (losses) on investments: | | | |
| Fixed maturities (a) | \$ (525) | \$ (622) | \$ (207) |
| Equity securities | (114) | 340 | 416 |
| Other | (197) | (32) | (106) |
| Realized capital gains (losses) | \$ (836) | \$ (314) | \$ 103 |
| Increase (decrease) in unrealized appreciation of investments: | | | |
| Fixed maturities | \$ 3,827 | \$ 2,782 | \$ (8,903) |
| Equity securities | (528) | (897) | 330 |
| Other (b) | (1,264) | (418) | 2,174 |

| | | | |
|---|----------|----------|------------|
| Increase (decrease) in unrealized appreciation | \$ 2,035 | \$ 1,467 | \$ (6,399) |
|---|----------|----------|------------|

- (a) The realized gains (losses) resulted from the disposition of available for sale fixed maturities.
- (b) Includes \$598 million increase, \$51 million increase and \$264 million decrease in unrealized appreciation attributable to participating policyholders at December 31, 2001, 2000 and 1999, respectively.

The gross gains and gross losses realized on the disposition of available for sale securities were as follows:

(in millions)

| | GROSS REALIZED GAINS | GROSS REALIZED LOSSES |
|--|----------------------------|-----------------------------|
| 2001 | | |
| Bonds | \$1,475 | \$1,969 |
| Common stocks | 437 | 527 |
| Preferred stocks | 14 | 38 |
| Financial services securities available for sale | 7 | 2 |
| Total | \$1,933 | \$2,536 |
| 2000 | | |
| Bonds | \$ 393 | \$1,001 |
| Common stocks | 791 | 397 |
| Preferred stocks | 47 | 27 |
| Financial services securities available for sale | 8 | -- |
| Total | \$1,239 | \$1,425 |
| 1999 | | |
| Bonds | \$ 448 | \$ 668 |
| Common stocks | 812 | 336 |
| Preferred stocks | 36 | 12 |
| Financial services securities available for sale | 26 | -- |
| Total | \$1,322 | \$1,016 |

(d) MARKET VALUE OF FIXED MATURITIES AND UNREALIZED APPRECIATION OF INVESTMENTS: At December 31, 2001 and 2000, the balance of the unrealized appreciation of investments in equity securities (before applicable taxes) included gross gains of approximately \$403 million and \$687 million and gross losses of approximately \$1.3 billion and \$1.0 billion, respectively.

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

8. INVESTMENT INFORMATION (continued)

The deferred tax liability related to the net unrealized appreciation of investments was \$590 million at December 31, 2001 and the deferred tax liability related to the net unrealized appreciation of investments was \$15 million at December 31, 2000.

Fixed maturities held to maturity at amortized cost were transferred to bonds available for sale, at market value as of January 1, 2001 as permitted in accordance with the transition provisions of FASB 133. (See Notes 1(d) and 1 (x).)

The amortized cost and estimated market value of investments in fixed maturities carried at amortized cost at December 31, 2000 was as follows:

(in millions)

| | AMORTIZED COST | GROSS UNREALIZED GAINS | GROSS UNREALIZED LOSSES | ESTIMATED MARKET VALUE |
|------------------------------------|-------------------|------------------------------|-------------------------------|------------------------------|
| 2000 | | | | |
| Fixed maturities held to maturity: | | | | |
| Bonds: | | | | |
| U.S. Government (a) | \$ 67 | \$ 3 | \$ -- | \$ 70 |
| States (b) | 11,461 | 523 | 6 | 11,978 |
| Other | 5 | -- | -- | 5 |
| Total fixed maturities | \$11,533 | \$526 | \$ 6 | \$12,053 |

(a) Including U.S. Government agencies and authorities.

(b) Including municipalities and political subdivisions.

The amortized cost and estimated market value of bonds available for sale and carried at market value at December 31, 2001 and 2000 were as follows:

(in millions)

| | AMORTIZED COST | GROSS UNREALIZED GAINS | GROSS UNREALIZED LOSSES | ESTIMATED MARKET VALUE |
|--------------------------------------|-------------------|------------------------------|-------------------------------|------------------------------|
| 2001 | | | | |
| Fixed maturities available for sale: | | | | |
| Bonds: | | | | |
| U.S. Government (a) | \$ 3,750 | \$ 121 | \$ 28 | \$ 3,843 |
| States (b) | 34,202 | 939 | 320 | 34,821 |
| Foreign governments | 28,220 | 2,023 | 98 | 30,145 |
| All other corporate | 129,939 | 3,979 | 2,953 | 130,965 |
| Total bonds | \$196,111 | \$ 7,062 | \$ 3,399 | \$199,774 |

2000

Fixed maturities available for sale:

| | | | | |
|---------------------|----------|--------|-------|----------|
| Bonds: | | | | |
| U.S. Government (a) | \$ 2,417 | \$ 146 | \$ 24 | \$ 2,539 |
| States (b) | 10,841 | 454 | 108 | 11,187 |
| Foreign governments | 18,274 | 919 | 212 | 18,981 |
| All other corporate | 122,389 | 2,775 | 4,108 | 121,056 |

| | | | | |
|-------------|-----------|----------|----------|-----------|
| Total bonds | \$153,921 | \$ 4,294 | \$ 4,452 | \$153,763 |
|-------------|-----------|----------|----------|-----------|

(a) Including U.S. Government agencies and authorities.

(b) Including municipalities and political subdivisions.

The amortized cost and estimated market values of fixed maturities available for sale at December 31, 2001, by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay certain obligations with or without call or prepayment penalties.

(in millions)

| | AMORTIZED COST | ESTIMATED MARKET VALUE |
|--|-------------------|------------------------------|
| Fixed maturities available for sale: | | |
| Due in one year or less | \$ 9,147 | \$ 9,319 |
| Due after one year through five years | 42,219 | 43,042 |
| Due after five years through ten years | 62,448 | 63,445 |
| Due after ten years | 82,297 | 83,968 |
| Total available for sale | \$196,111 | \$199,774 |

(e) SECURITIES AVAILABLE FOR SALE: AIGFP follows a policy of minimizing interest rate, equity and currency risks associated with securities available for sale by entering into swap or other transactions. In addition, to reduce its credit risk, AIGFP has entered into credit derivative transactions with respect to \$182 million of securities available for sale. At December 31, 2001, the cumulative increase in carrying value of the securities available for sale and related hedges as a result of marking to market such securities net of hedging transactions was \$8 million.

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American International Group, Inc. and Subsidiaries

8. INVESTMENT INFORMATION (continued)

The amortized cost, related hedges and estimated market value of securities available for sale and carried at market value at December 31, 2001 and 2000 were as follows:

(in millions)

| | AMORTIZED COST | GROSS UNREALIZED GAINS | GROSS UNREALIZED LOSSES | UNREALIZED GAINS (LOSSES) - NET ON HEDGING TRANSACTIONS | ESTIMATED MARKET VALUE |
|---------------------------------|-------------------|------------------------------|-------------------------------|---|------------------------------|
| 2001 | | | | | |
| Securities available for sale: | | | | | |
| Corporate and bank debt | \$10,936 | \$198 | \$352 | \$183 | \$10,965 |
| Foreign government obligations | 1,154 | 8 | 7 | (1) | 1,154 |
| Asset-backed and collateralized | 4,276 | 98 | 83 | (41) | 4,250 |
| Preferred stocks | 1,204 | 1 | 14 | 19 | 1,210 |
| U.S. Government obligations | 223 | 12 | 3 | (10) | 222 |
| Total | \$17,793 | \$317 | \$459 | \$150 | \$17,801 |

2000

| Securities available for sale: | | | | | |
|---------------------------------|-----------------|--------------|--------------|--------------|-----------------|
| Corporate and bank debt | \$ 8,140 | \$ 82 | \$275 | \$219 | \$ 8,166 |
| Foreign government obligations | 30 | -- | 21 | 20 | 29 |
| Asset-backed and collateralized | 4,946 | 113 | 77 | (37) | 4,945 |
| Preferred stocks | 1,328 | 9 | 4 | 5 | 1,338 |
| U.S. Government obligations | 192 | 4 | 4 | (1) | 191 |
| Total | \$14,636 | \$208 | \$381 | \$206 | \$14,669 |

The amortized cost and estimated market values of securities available for sale at December 31, 2001, by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay certain obligations with or without call or prepayment penalties.

(in millions)

| | AMORTIZED COST | ESTIMATED MARKET VALUE |
|--|-------------------|------------------------------|
| Securities available for sale: | | |
| Due in one year or less | \$ 2,379 | \$ 2,380 |
| Due after one year through five years | 6,319 | 6,369 |
| Due after five years through ten years | 1,917 | 1,894 |
| Due after ten years | 2,902 | 2,908 |
| Asset-backed and collateralized | 4,276 | 4,250 |
| Total securities available for sale | \$17,793 | \$17,801 |

Only an insignificant amount of securities available for sale were below investment grade at December 31, 2001.

(f) FINANCE RECEIVABLES: Finance receivables, net of unearned finance charges, were as follows:

(in millions)

| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|----------------------------------|------------------|------------------|------------------|
| Real estate loans | \$ 7,980 | \$ 7,670 | \$ 7,597 |
| Non-real estate loans | 3,288 | 3,157 | 2,736 |
| Credit card loans | 1,091 | 757 | 257 |
| Retail sales finance | 1,845 | 1,730 | 1,553 |
| Other loans | 283 | 505 | 571 |
| Total finance receivables | 14,487 | 13,819 | 12,714 |
| Allowance for losses | (532) | (492) | (529) |
| Finance receivables, net | \$ 13,955 | \$ 13,327 | \$ 12,185 |

(g) CMOS: At December 31, 2001, CMOs, held by AIG's life companies, were presented as a component of bonds available for sale, at market value. Substantially all of the CMOs were investment grade and approximately 26 percent of the CMOs were backed by various U.S. government agencies. The remaining 74 percent were corporate issuances.

The distribution of the CMOs at December 31, 2001 and 2000 was as follows:

(in millions)

| | 2001 | 2000 |
|------------------|------|------|
| GNMA | 3% | 5% |
| FHLMC | 12 | 17 |
| FNMA | 10 | 15 |
| VA | 1 | -- |
| Non-governmental | 74 | 63 |
| | 100% | 100% |

AIG is not exposed to any significant credit concentration risk of a single or group non-governmental issuer.

At December 31, 2001, the gross weighted average coupon of this portfolio was 6.74 percent. The gross weighted average life of this portfolio was approximately 6.31 years.

At December 31, 2001 and 2000, the market value of the CMO portfolio was \$32.62 billion and \$24.81 billion, respectively; the amortized cost was approximately \$32.20 billion in 2001 and \$24.48 billion in 2000. AIG's CMO portfolio is readily marketable. There were no derivative (high risk) CMO securities contained in this portfolio at December 31, 2001 and 2000.

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Notes to Financial Statements (continued)

8. INVESTMENT INFORMATION (continued)

(h) FIXED MATURITIES BELOW INVESTMENT GRADE: At December 31, 2001, fixed maturities held by AIG that were below investment grade or not rated totaled \$20.99 billion.

(i) At December 31, 2001, non-income producing invested assets were insignificant.

9. DEBT OUTSTANDING

At December 31, 2001, AIG's debt outstanding of \$65.73 billion, shown below, included borrowings of \$56.82 billion which were either not guaranteed by AIG or were matched borrowings under obligations of guaranteed investment agreements (GIAs) or matched notes and bonds payable.

(in millions)

| | |
|--|----------|
| Borrowings under obligations of GIAs - AIGFP | \$16,392 |
| Commercial Paper: | |
| AGC (a) | 2,468 |
| AGF (b) | 4,853 |
| Funding | 902 |
| ILFC (b) | 3,494 |
| AIGF - Taiwan (b) | 107 |

| | |
|---|----------|
| AIGCCC - Taiwan (b) | 68 |
| ----- | |
| Total | 11,892 |
| ----- | |
| Medium Term Notes: | |
| AGF (b) | 4,100 |
| ILFC (b) | 4,809 |
| AIG | 542 |
| ----- | |
| Total | 9,451 |
| ----- | |
| Notes and Bonds Payable: | |
| ILFC (b) (c) | 7,073 |
| AIGFP | 13,920 |
| AIG | 1,577 |
| AGC (a) | 1,340 |
| AGF (b) | 2,201 |
| ----- | |
| Total | 26,111 |
| ----- | |
| Loans and Mortgages Payable: | |
| ILFC (b) (d) | 365 |
| AIG Finance (Hong Kong) Limited (b) | 290 |
| CFG (b) | 885 |
| AIG | 345 |
| ----- | |
| Total | 1,885 |
| ----- | |
| Total Borrowings | 65,731 |
| ----- | |
| Borrowings not guaranteed by AIG | 28,245 |
| Matched GIA borrowings | 16,392 |
| Matched notes and bonds payable - AIGFP | 12,185 |
| ----- | |
| | 56,822 |
| ----- | |
| Remaining borrowings of AIG | \$ 8,909 |
| ===== | |

(a) As of November 2001, AIG guaranteed the notes and bonds of AGC.

(b) AIG does not guarantee these borrowings.

(c) Includes borrowings under Export Credit Facility of \$2.37 billion.

(d) Capital lease obligations.

The amount of long-term borrowings is \$46.40 billion and the amount of short-term borrowings is \$19.33 billion. Long-term borrowings include commercial paper and short-term borrowings represent borrowings that mature in less than one year.

(a) COMMERCIAL PAPER: At December 31, 2001, the commercial paper issued and outstanding was as follows:

(dollars in millions)

| | NET BOOK VALUE | UNAMORTIZED DISCOUNT AND ACCRUED INTEREST | FACE AMOUNT | WEIGHTED AVERAGE INTEREST RATE | WEIGHTED AVERAGE MATURITY IN DAYS |
|---------|----------------------|--|----------------|---|--|
| Funding | \$ 902 | \$ -- | \$ 902 | 1.94% | 21 |

| | | | | | |
|------------------|----------|-------|----------|------|----|
| ILFC | 3,494 | 8 | 3,502 | 2.24 | 37 |
| AGF | 4,853 | 5 | 4,858 | 1.96 | 26 |
| AGC | 2,468 | 3 | 2,471 | 2.04 | 22 |
| AIGF - Taiwan* | 107 | 1 | 108 | 4.34 | 72 |
| AIGCCC - Taiwan* | 68 | 1 | 69 | 3.24 | 49 |
| ----- | | | | | |
| Total | \$11,892 | \$ 18 | \$11,910 | -- | -- |
| ===== | | | | | |

*Issued in Taiwan N.T. dollars at prevailing local interest rates.

Commercial paper issued by Funding and AGC is guaranteed by AIG. At December 31, 2001, AIG did not guarantee the commercial paper of any of its subsidiaries other than Funding and AGC. In early 2001, AICCO ceased issuing commercial paper under its program and the agreement which AIG had provided supporting the commercial paper was terminated; AICCO's funding requirements are now met through Funding's program.

(b) BORROWINGS UNDER OBLIGATIONS OF GUARANTEED INVESTMENT AGREEMENTS: Borrowings under obligations of guaranteed investment agreements, which are guaranteed by AIG, are recorded at the amount outstanding under each contract. Obligations may be called at various times prior to maturity at the option of the counterparty. Interest rates on these borrowings are primarily fixed, vary by maturity, and range up to 9.8 percent.

Payments due under these investment agreements in each of the next five years ending December 31, and the periods thereafter based on the earliest call dates, were as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|----------------------------|---------------------|
| 2002 | \$ 7,462 |
| 2003 | 1,104 |
| 2004 | 321 |
| 2005 | 277 |
| 2006 | 180 |
| Remaining years after 2006 | 7,048 |
| ----- | |
| Total | \$16,392 |
| ===== | |

At December 31, 2001, the market value of securities pledged as collateral with respect to these obligations approximated \$4.6 billion.

Funds received from GIA borrowings are invested in a diversified portfolio of securities and derivative transactions.

(c) MEDIUM TERM NOTES PAYABLE:

(i) Medium Term Notes Payable Issued by AIG: AIG's Medium Term Notes are unsecured obligations which normally may not be redeemed by AIG prior to maturity and bear

interest at either fixed rates set by AIG at issuance or variable rates determined by reference to an interest rate or other formula.

An analysis of AIG's Medium Term Notes for the year ended December 31, 2001 was as follows:

(in millions)

| | AIG | SUNAMERICA | TOTAL |
|----------------------------------|---------------|--------------|---------------|
| Balance December 31, 2000 | \$ 386 | \$196 | \$ 582 |
| Issued during year | 137 | -- | 137 |
| Redeemed during year | (152) | (25) | (177) |
| BALANCE DECEMBER 31, 2001 | \$ 371 | \$171 | \$ 542 |

The interest rates on AIG's Medium Term Notes range from 0.50 percent to 7.15 percent. To the extent deemed appropriate, AIG may enter into swap transactions to reduce its effective borrowing rates with respect to these notes.

At December 31, 2001, Medium Term Notes issued by SunAmerica Inc. in the aggregate principal amount of \$171 million had maturity dates ranging from 2002 to 2026 at interest rates ranging from 6.03 percent to 7.34 percent.

During 1997, AIG issued \$100 million principal amount of equity-linked Medium Term Notes due July 30, 2004. These notes were redeemed during 2000.

During 2000, AIG issued \$210 million principal amount of equity-linked Medium Term Notes due May 15, 2007. These notes accrue interest at the rate of 0.50 percent and the total return on these notes is linked to the appreciation in market value of AIG's common stock. The notes may be redeemed, at the option of AIG, as a whole but not in part, at any time on or after May 15, 2003. In conjunction with the issuance of these notes, AIG entered into a series of swap transactions which effectively converted its interest expense to a fixed rate of 7.17 percent and transferred the equity appreciation exposure to a third party. AIG is exposed to credit risk with respect to the counterparties to these swap transactions.

At December 31, 2001, the maturity schedule for AIG's outstanding Medium Term Notes, including those issued by SunAmerica Inc., was as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|----------------------------|------------------|
| 2002 | \$ 48 |
| 2003 | 162 |
| 2004 | 20 |
| 2005 | 55 |
| 2006 | 24 |
| Remaining years after 2006 | 233 |
| Total | \$ 542 |

At December 31, 2001, AIG had \$644 million principal amount of debt securities registered and available for issuance from time to time.

(ii) Medium Term Notes Payable Issued by ILFC:ILFC's Medium Term Notes are unsecured obligations which may not be redeemed by ILFC prior to maturity and bear interest at fixed rates set by ILFC at issuance.

As of December 31, 2001, notes in aggregate principal amount of \$4.81 billion were outstanding with maturity dates from 2002 to 2007 at interest rates ranging from 4.40 percent to 8.35 percent. These notes provide for a single principal payment at the maturity of each note.

At December 31, 2001, the maturity schedule for ILFC's outstanding Medium Term Notes was as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|----------------------------|---------------------|
| 2002 | \$1,364 |
| 2003 | 1,771 |
| 2004 | 1,029 |
| 2005 | 295 |
| 2006 | 250 |
| Remaining years after 2006 | 100 |
| Total | \$4,809 |

(iii) Medium Term Notes Payable Issued by AGF:As of December 31, 2001, notes in aggregate principal amount of \$4.10 billion were outstanding with maturity dates ranging from 2002 to 2008 at interest rates ranging from 2.27 percent to 7.95 percent. To the extent deemed appropriate, AGF may enter into swap transactions to reduce its effective borrowing rates with respect to these notes.

At December 31, 2001, the maturity schedule for AGF's outstanding Medium Term Notes was as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|----------------------------|---------------------|
| 2002 | \$1,038 |
| 2003 | 625 |
| 2004 | 807 |
| 2005 | 323 |
| 2006 | 1,273 |
| Remaining years after 2006 | 34 |
| Total | \$4,100 |

(d) NOTES AND BONDS PAYABLE:

(i) Notes, Bonds and Debentures Issued by AIG.

(A) Zero Coupon Notes: On October 1, 1984, AIG issued Eurodollar zero coupon notes in the aggregate principal amount at stated maturity of \$750 million. The notes were offered at 12 percent of principal amount at stated maturity, bear no interest and are due August 15, 2004. The net proceeds to AIG from the issuance were \$86 million. The notes are redeemable at any time in whole or in part at the option of AIG at 100 percent of their principal amount at stated maturity. The notes are also redeemable at the option of AIG or bearer notes may be redeemed at the option of the holder in the event of certain changes involving taxation in the United

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NOTES TO FINANCIAL STATEMENTS (CONTINUED)

9. DEBT OUTSTANDING (continued)

States at prices ranging from 72.61 percent currently, to 89.88 percent after August 15, 2003, of the principal amount at stated maturity together with accrued amortization of original issue discount from the preceding August 15. During 2001 and 2000, no notes were repurchased. At December 31, 2001, the notes outstanding after prior purchases had a face value of \$189 million, an unamortized discount of \$47 million and a net book value of \$142 million. The amortization of the original issue discount was recorded as interest expense.

(B) Zero Coupon Convertible Senior Debentures: On November 9, 2001, AIG issued zero coupon convertible senior debentures in the aggregate principal amount at stated maturity of \$1.52 billion. The notes were offered at 65.8 percent of principal amount at stated maturity, bear no interest unless contingent interest becomes payable under certain conditions and are due November 9, 2031. The net proceeds to AIG were \$990 million. Commencing January 1, 2002, holders may convert the debentures into shares of AIG common stock at a conversion rate of 6.0627 shares per \$1,000 principal amount of debentures on any day if AIG's stock price exceeds 120 percent of the conversion price on the last trading day of the preceding fiscal quarter for a set period of time, and after September 30, 2031, on any day if AIG's stock price exceeds such amount for one day, subject to certain restrictions. The debentures are redeemable by AIG on or after November 9, 2006 at specified redemption prices. Holders may require AIG to repurchase the debentures at specified repurchase prices on November 9, 2006, 2011, 2016, 2021 and 2026. At December 31, 2001, the debentures outstanding had a face value of \$1.52 billion, unamortized discount of \$518 million and a net book value of \$1.0 billion. The amortization of the original issue discount was recorded as a component of other income (deductions) - net.

(C) Italian Lire Bonds: In December, 1991, AIG issued unsecured bonds denominated in Italian Lire that accrued interest at a rate of 11.7 percent per annum. The principal amount of 200 billion Italian Lire Bonds matured December 4, 2001.

Simultaneous with the issuance of this debt, AIG entered into a swap transaction which effectively converted AIG's net interest expense to a U.S. dollar liability of approximately 7.9 percent, which required the payment of proceeds at maturity, December 4, 2001, of approximately \$159 million in exchange for 200 billion Italian Lire and interest thereon.

(D) Notes and Debentures Issued by SunAmerica Inc.: As of December 31, 2001, Notes and Debentures issued by SunAmerica Inc. in aggregate principal amount of \$433 million (net of amortized discount of \$42 million) were outstanding with maturity dates from 2007 to 2097 at interest rates ranging from 5.60 percent to 9.95 percent.

(ii) Term Notes Issued by ILFC: ILFC has issued unsecured obligations which may not be redeemed prior to maturity.

As of December 31, 2001, notes in aggregate principal amount of \$4.70 billion were outstanding with maturity dates from 2002 to 2006 and interest rates ranging from 4.75 percent to 8.38 percent. Term notes in the aggregate principal amount of \$1.2 billion are at floating interest rates and the remainder are at fixed rates. These notes provide for a single principal payment at maturity.

At December 31, 2001, the maturity schedule for ILFC's Term Notes was as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|-------|---------------------|
| 2002 | \$1,256 |
| 2003 | 950 |
| 2004 | 1,798 |
| 2005 | -- |
| 2006 | 700 |
| Total | \$4,704 |

At December 31, 2001, ILFC had \$900 million in aggregate principal amount of debt securities registered for issuance from time to time. In addition, ILFC established a Euro Medium Term Note program for \$2.0 billion, under which \$771 million in notes were sold through December 31, 2001.

ILFC had an Export Credit Facility up to a maximum of \$4.3 billion, for approximately 75 aircraft to be delivered through 2001. ILFC had the right, but was not required, to use the facility to fund 85 percent of each aircraft's purchase price. This facility was guaranteed by various European Export Credit Agencies. The interest rate varies from 5.75 percent to 5.90 percent on the first 75 aircraft depending on the delivery date of the aircraft. At December 31, 2001, ILFC had \$2.37 billion outstanding under this facility. Borrowings with respect to this facility are included in Notes and Bonds Payable.

At December 31, 2001, the future minimum payments for ILFC's borrowings under the Export Credit Facility were as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|----------------------------|---------------------|
| 2002 | \$ 284 |
| 2003 | 284 |
| 2004 | 284 |
| 2005 | 284 |
| 2006 | 284 |
| Remaining years after 2006 | 949 |
| Total | \$2,369 |

AIG does not guarantee any of the debt obligations of ILFC.

American International Group, Inc. and Subsidiaries

9. DEBT OUTSTANDING (continued)

(iii) Notes and Bonds Payable Issued by AIGFP: At December 31, 2001, AIGFP's notes and bonds outstanding, the proceeds of which are invested in a segregated portfolio of securities available for sale, were as follows:

(dollars in millions)

| RANGE OF MATURITIES | CURRENCY | RANGE OF INTEREST RATES | U.S. DOLLAR CARRYING VALUE |
|---------------------|----------------------|-------------------------|----------------------------|
| 2002-2003 | Euro | 4.6-7.52% | \$ 1,588 |
| 2002 | Japanese yen | 0.1-4.5 | 1,166 |
| 2002 | New Zealand dollar | 8.52 | 125 |
| 2002-2026 | United Kingdom pound | 4.48-7.65 | 1,958 |
| 2002-2031 | U.S. dollar | 2.0-6.60 | 6,553 |
| Total | | | \$11,390 |

AIGFP is also obligated under various notes maturing from 2002 through 2026. The majority of these notes are denominated in U.S. dollars and Euros and bear interest at various interest rates. At December 31, 2001, these notes had a U.S. dollar carrying value of \$2.53 billion.

At December 31, 2001, the maturity schedule for AIGFP's Notes and Bonds Payable was as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|----------------------|------------------|
| 2002 | \$ 6,670 |
| 2003 | 1,917 |
| 2004 | 1,637 |
| 2005 | 371 |
| 2006 | 78 |
| Remaining after 2006 | 3,247 |
| Total | \$13,920 |

AIG guarantees all of AIGFP's debt.

(iv) Notes and Bonds Payable Issued by AGC and AGF: As of December 31, 2001, AGC notes in aggregate principal amount of \$1.34 billion were outstanding with maturity dates ranging from 2003 to 2029 at interest rates ranging from 6.25 percent to 7.75 percent. At that date, AGF notes in aggregate principal amount of \$2.20 billion were outstanding with maturity dates ranging from 2002 to 2009 at interest rates ranging from 5.75 percent to 8.45 percent. These notes

provide for a single principal payment at maturity.

At December 31, 2001, the maturity schedules for AGC and AGF Term Notes and Bonds were as follows:

(in millions)

| | AGC | AGF | TOTAL |
|----------------------------|---------|---------|---------|
| 2002 | \$ -- | \$ 351 | \$ 351 |
| 2003 | 100 | 948 | 1,048 |
| 2004 | 150 | 200 | 350 |
| 2005 | 295 | 399 | 694 |
| 2006 | -- | -- | -- |
| Remaining years after 2006 | 795 | 303 | 1,098 |
| Total | \$1,340 | \$2,201 | \$3,541 |

AGC had \$400 million in aggregate principal amount of debt securities registered and available for issuance as of December 31, 2001. AGF had \$3.2 billion in aggregate principal amount of debt securities registered and available for issuance at December 31, 2001. AGC uses the proceeds from the issuance of notes and bonds for general corporate purposes. AGF uses the proceeds from the issuance of notes and bonds for the funding of its finance receivables.

At December 31, 2001, AIG did not guarantee any of the debt obligations of AGF. As of November 2001, AIG guaranteed the notes and bonds of AGC.

(e) LOANS AND MORTGAGES PAYABLE: Loans and mortgages payable at December 31, 2001, consisted of the following:

(in millions)

| | ILFC | AIGF - HONG KONG | AIG CONSUMER FINANCE GROUP | AIG | TOTAL |
|---|-------|---------------------|-------------------------------------|-------|---------|
| Uncollateralized loans payable | \$ -- | \$290 | \$885 | \$268 | \$1,443 |
| Collateralized loans and mortgages payable | 365 | -- | -- | 77 | 442 |
| Total | \$365 | \$290 | \$885 | \$345 | \$1,885 |

At December 31, 2001, ILFC's capital lease obligations were \$365 million. Fixed interest rates with respect to these obligations range from 6.18 percent to 6.89 percent; variable rates are referenced to LIBOR. These obligations mature through 2005. The flight equipment associated with the capital lease obligations had a net book value of \$931 million.

At December 31, 2001, the maturity schedule for ILFC's capital lease obligations, were as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|--|---------------------|
| 2002 | \$127 |
| 2003 | 128 |
| 2004 | 113 |
| 2005 | 45 |
| 2006 | -- |
| Remaining years after 2006 | -- |
| Total minimum lease obligations | 413 |
| Less amount representing interest | 48 |
| Present value of net minimum capital lease obligations | \$365 |

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Notes to Financial Statements (continued)

9. DEBT OUTSTANDING (continued)

(f) As of December 31, 2001, the combined principal payments due of all significant debt, excluding commercial paper, in each of the next five years and periods thereafter were as follows:

(in millions)

| | PRINCIPAL AMOUNT |
|----------------------------|---------------------|
| 2002 | \$19,336 |
| 2003 | 8,361 |
| 2004 | 6,625 |
| 2005 | 2,342 |
| 2006 | 2,841 |
| Remaining years after 2006 | 14,334 |
| Total | \$53,839 |

(g) REVOLVING CREDIT FACILITIES: AIG and Funding have entered into syndicated revolving credit facilities (collectively, the Facility) aggregating \$1.5 billion. The Facility consists of \$1.0 billion in short-term revolving credit facilities and a \$500 million five year revolving credit facility. The Facility can be used for general corporate purposes and also to provide backup for Funding's commercial paper programs. There are currently no borrowings outstanding under the Facility, nor were any borrowings outstanding as of December 31, 2001.

AGC and AGF have entered into unsecured bank credit facilities aggregating \$5.2 billion to support their commercial paper borrowings. There were no borrowings under these facilities as of December 31, 2001. As of December 2001, AIG has guaranteed these facilities.

ILFC had entered into committed revolving loans and lines of credit with commercial banks aggregating \$3.2 billion to support its commercial paper

program. At December 31, 2001, there were no borrowings under these facilities. As of February 28, 2002, these committed revolving loans and lines of credit totalled \$2.7 billion.

(h) INTEREST EXPENSE FOR ALL INDEBTEDNESS: Total interest expense for all indebtedness, net of capitalized interest, aggregated \$3.97 billion in 2001, \$3.64 billion in 2000 and \$2.96 billion in 1999. Capitalized interest was \$71 million in 2001, \$69 million in 2000 and \$60 million in 1999. Cash distributions on the preferred shareholders' equity in subsidiary companies of ILFC and certain SunAmerica, AGC and HSB subsidiaries are accounted for as interest expense and included as minority interest in the consolidated statement of income. The cash distributions for ILFC were approximately \$15 million, \$19 million and \$17 million for the years ended December 31, 2001, 2000 and 1999, respectively. The cash distributions for the SunAmerica subsidiaries were approximately \$46 million, \$62 million and \$40 million for the years ended December 31, 2001, 2000 and 1999, respectively. The cash distributions for AGC subsidiaries were approximately \$153 million, \$158 million and \$142 million for the years ended December 31, 2001, 2000 and 1999, respectively.

10. PREFERRED SHAREHOLDERS' EQUITY IN SUBSIDIARY COMPANIES

Preferred shareholders' equity in subsidiary companies represents preferred stocks issued by ILFC and certain SunAmerica, AGC and HSB subsidiaries, wholly owned subsidiaries of AIG.

(a) ILFC: At December 31, 2001, the preferred stock consists of 1,500 shares of market auction preferred stock ("MAPS") in three series (Series A, B and E) of 500 shares each. Each of the MAPS shares has a liquidation value of \$100,000 per share and is not convertible. The dividend rate, other than the initial rate, for each dividend period for each series is reset approximately every seven weeks (49 days) on the basis of orders placed in an auction. ILFC repurchased all of the shares of each of five additional series for their liquidation value in the fourth quarter of 2001. No gain or loss was recognized. During 2001, ILFC extended the term of the Series A to five years at a dividend rate of 5.90 percent. At December 31, 2001, the dividend rates for Series B and E ranged from 3.20 percent to 3.25 percent.

(b) SUNAMERICA: The preferred stock consists of \$350 million liquidation amount of 7.5% Non-Voting Preferred Interests issued by Total Return LLC, a wholly owned subsidiary of SunAmerica, in March 2000.

In March 2001, SunAmerica Capital Trust II redeemed the 8.35% Trust Originated Preferred Securities for \$185 million plus accrued and unpaid dividends to the redemption date. Concurrently, SunAmerica redeemed all of the related 8.35% junior subordinated debentures, due 2044, for \$191 million plus accrued interest.

In December 2001, SunAmerica Capital Trust III redeemed the 8.30% Trust Originated Preferred Securities for \$310 million plus accrued and unpaid dividends to the redemption date. Concurrently, SunAmerica redeemed all of the related 8.30% junior subordinated debentures, due 2045, for \$321 million plus accrued interest.

(c) AGC: The preferred stock has been issued by five subsidiary trusts (the subsidiaries).

The sole assets of these subsidiaries are Junior Subordinated Debentures (Subordinated Debentures) issued by AGC. These subsidiaries have no independent operations. The Subordinated Debentures are eliminated in consolidation.

The interest terms and payment dates of the Subordinated Debentures held by the subsidiaries correspond to those of the subsidiaries' preferred securities. AGC's obligations under the Subordinated Debentures and related agreements, when taken together, constitute a full and unconditional guarantee by AGC of payments due on the preferred securities. The Subordinated Debentures are redeemable, under certain conditions, at the option of AGC on a proportionate basis.

The preferred stock consists of \$100 million liquidation value of 8.05% preferred stock issued by American General Capital III in December 2000, \$300 million liquidation value

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American International Group, Inc. and Subsidiaries

10. PREFERRED SHAREHOLDERS' EQUITY IN SUBSIDIARY COMPANIES (continued)

of 8.5% preferred stock issued by American General Capital II in June 2000, \$200 million liquidation value of 7.875% preferred stock issued by American General Capital I in September 1999, \$500 million liquidation value of 8.125% preferred stock issued by American General Institutional Capital B in March 1997, \$500 million liquidation value of 7.57% preferred stock issued by American General Institutional Capital A in December 1996.

In July 2001, \$215 million liquidation value of 8.125% preferred stock were redeemed by American General Capital, L.L.C. and \$287 million liquidation value of 8.45% preferred stock were redeemed by American General Capital, L.L.C..

On March 1, 2000, AGC redeemed 2.3 million shares or \$85 million of its 7 percent convertible preferred stock by issuing 3.8 million shares of AGC common stock. On June 30, 2000, holders converted approximately 5 million shares or \$250 million of 6 percent convertible preferred securities issued by American General Delaware, L.L.C. into 12.3 million shares of AGC common stock.

(d) HSB: The preferred stock consists of \$95 million liquidation value of Exchange Capital Securities issued in July 1997 by HSB Capital I, a statutory business trust wholly owned by HSB. The sole assets of HSB Capital I are invested in debt securities of HSB. The capital securities accrue and pay quarterly cash distributions at a variable rate equal to 90 day LIBOR plus 0.91% of the stated liquidation amount of \$1,000 per capital security, which rate was 2.79% at December 31, 2001. The capital securities are not redeemable prior to July 15, 2007 and are mandatorily redeemable upon the maturity of the debt securities on July 15, 2027 or the earlier redemption of the debt securities. AIG has issued a guarantee of the obligations of HSB, which together with the terms of the debt securities, the guarantee of HSB with respect to the capital securities, the indenture and the trust agreement with respect to the trust provide a full and unconditional guarantee of payments due on the capital securities. The trust is accounted for as a wholly owned subsidiary of AIG. The debt securities issued to the trust and the common securities issued by the trust to HSB are eliminated in the consolidated balance sheet.

11. CAPITAL FUNDS

(a) AIG parent depends on its subsidiaries for cash flow in the form of loans, advances and dividends. AIG's insurance subsidiaries are subject to regulatory restrictions on the amount of dividends which can be remitted to AIG parent. These restrictions vary by state. For example, unless permitted by the New York Superintendent of Insurance, general insurance companies domiciled in New York may not pay dividends to shareholders which in any twelve month period exceed the lesser of 10 percent of the company's statutory policyholders' surplus or 100 percent of its "adjusted net investment income", as defined. Generally, less severe restrictions applicable to both general and life insurance companies exist in most of the other states in which AIG's insurance subsidiaries are domiciled. Certain foreign jurisdictions have restrictions which generally cause only a temporary delay in the remittance of dividends. There are also various local restrictions limiting cash loans and advances to AIG by its subsidiaries. Largely as a result of the restrictions, approximately 67 percent of consolidated capital funds were restricted from immediate transfer to AIG parent at December 31, 2001.

(b) At December 31, 2001, there were 6,000,000 shares of AIG's \$5 par

value serial preferred stock authorized, issuable in series.

(c) The common stock activity for the three years ended December 31, 2001 was as follows:

| | 2001 | 2000 (a) | 1999 (a) |
|--|---------------|---------------|---------------|
| Shares outstanding at beginning of year | 2,622,605,925 | 1,836,381,824 | 1,508,726,189 |
| Acquired during the year | (14,690,943) | (19,677,939) | (9,612,001) |
| Conversion of Series E Preferred Stock | -- | -- | 9,619,356 |
| Conversion of PERCS Units | -- | -- | 8,642,535 |
| Issued pursuant to Restricted Stock Unit Obligations | 580,843 | -- | 538,649 |
| Conversion of preferred stock and securities | -- | 9,317,340 | 971,898 |
| Issued under stock option and purchase plans | 6,718,336 | 7,307,010 | 7,935,164 |
| Issued in connection with acquisitions | 510,684 | 17,774,094 | -- |
| Issued under contractual obligations | 297,715 | 63,277 | 7,094 |
| Stock split effected as stock dividend | -- | 814,956,829 | 327,061,951 |
| Other (b) | (590,561) | (43,516,510) | (17,509,011) |
| Shares outstanding at end of year | 2,615,431,999 | 2,622,605,925 | 1,836,381,824 |

(a) Outstanding shares have been adjusted to reflect the conversion of all outstanding AGC shares by converting each outstanding share of AGC to 0.5790 shares of AIG.

(b) Primarily shares issued to AIG and subsidiaries as part of stock split effected as stock dividend and conversion of SunAmerica Inc. non-transferrable Class B stock to common stock.

Common stock increased and retained earnings decreased \$2.04 billion in 2000 and \$818 million in 1999 as a result of common stock splits in the form of 50 percent and 25 percent common stock dividends paid July 28, 2000 and July 30, 1999, respectively.

12. COMMITMENTS AND CONTINGENT LIABILITIES

In the normal course of business, various commitments and contingent liabilities are entered into by AIG and certain of its subsidiaries. In addition, AIG guarantees various obligations of certain subsidiaries.

(a) Commitments to extend credit are agreements to lend subject to certain conditions. These commitments generally have fixed expiration dates or termination clauses and typically require payment of a fee. These commitments approximated

12. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

\$300 million and \$500 million for December 31, 2001 and 2000, respectively. AIG uses the same credit policies in making commitments and conditional obligations as it does for on-balance instruments. AIG evaluates each counterparty's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by AIG upon extension of credit, is based on management's credit evaluation of the counterparty.

(b) AIG and certain of its subsidiaries become parties to financial instruments with market risk resulting from both dealer and end user activities and to reduce currency, interest rate, equity and commodity exposures. To the extent those instruments are carried at their estimated fair value, the elements of currency, interest rate, equity and commodity risks are reflected in the consolidated balance sheet. Collateral is required, at the discretion of AIG, on certain transactions based on the creditworthiness of the counterparty.

(c) AIGFP becomes a party to derivative financial instruments in the normal course of its business and to reduce its currency, interest rate and equity exposures. Interest rate, currency and equity risks related to such instruments are reflected in the consolidated financial statements to the extent these instruments are carried at a market or a fair value, whichever is appropriate. The recorded estimated fair values of such instruments may be different than the values that might be realized if AIGFP were required to sell or close out the transactions prior to maturity.

AIGFP, in the ordinary course of its operations and as principal, structures derivative transactions to meet the needs of investors who may be seeking to hedge certain aspects of such investors' operations. AIGFP may also enter into derivative transactions for its own account. Such derivative transactions include interest rate, currency and equity swaps, swaptions and forward commitments. Interest rate swap transactions generally involve the exchange of fixed and floating rate interest payment obligations without the exchange of the underlying principal amounts. AIGFP typically becomes a principal in the exchange of interest payments between the parties and, therefore, may be exposed to loss, if counterparties default. Currency and equity swaps are similar to interest rate swaps, but involves the exchange of specific currency, equity securities, or equity indices. Also, they may involve the exchange of principal amounts at the beginning and end of the transaction. Swaptions are options where the holder has the right but not the obligation to enter into a swap transaction or cancel an existing swap transaction. At December 31, 2001, the notional principal amount of the sum of the swap pays and receives approximated \$634.3 billion, primarily related to interest rate swaps of approximately \$436.7 billion.

The following tables provide the contractual and notional amounts of derivatives transactions of AIGFP at December 31, 2001.

The notional amounts used to express the extent of involvement in swap transactions represent a standard of measurement of the volume of swaps business of AIGFP. Notional amount is not a quantification of market risk or credit risk and it may not necessarily be recorded on the balance sheet. Notional amounts represent those amounts used to calculate contractual cash flows to be exchanged and are not paid or received, except for certain contracts such as currency swaps.

The timing and the amount of cash flows relating to AIGFP's foreign exchange forwards and exchange traded futures and options contracts are determined by each of the respective contractual agreements.

The following table presents AIGFP's derivatives portfolio by maturity and type of derivative at December 31, 2001 and December 31, 2000:

(in millions)

| REMAINING LIFE OF NOTIONAL AMOUNT* | | | | | TOTAL | Total |
|------------------------------------|-------------|-------------|-----------|--|-------|-------|
| ONE | TWO THROUGH | SIX THROUGH | AFTER TEN | | | |

| | YEAR | FIVE YEARS | TEN YEARS | YEARS | 2001 | 2000 |
|---|-----------|------------|-----------|-----------|-----------|-----------|
| Interest rate, currency and equity/commodity swaps and swaptions: | | | | | | |
| Notional amount: | | | | | | |
| Interest rate swaps | \$100,200 | \$227,196 | \$ 99,435 | \$ 9,838 | \$436,669 | \$344,203 |
| Currency swaps | 32,640 | 63,790 | 37,893 | 4,851 | 139,174 | 117,792 |
| Swaptions and equity swaps | 18,710 | 26,976 | 11,120 | 1,685 | 58,491 | 59,026 |
| Total | \$151,550 | \$317,962 | \$148,448 | \$ 16,374 | \$634,334 | \$521,021 |

*Notional amount is not representative of either market risk or credit risk

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American International Group, Inc. and Subsidiaries

12. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

Futures and forward contracts are contracts for delivery of foreign currencies or financial indices in which the seller/ purchaser agrees to make/take delivery at a specified future date of a specified instrument, at a specified price or yield. Risks arise as a result of movements in current market prices from contracted prices and the potential inability of counterparties to meet their obligations under the contracts. At December 31, 2001, the contractual amount of AIGFP's futures and forward contracts approximated \$68.0 billion.

The following table presents AIGFP's futures and forward contracts portfolio by maturity and type of derivative at December 31, 2001 and December 31, 2000:

(in millions)

| | REMAINING LIFE | | | | TOTAL 2001 | Total 2000 |
|---|----------------|---------------------------|--------------------------|--------------------|---------------|---------------|
| | ONE YEAR | TWO THROUGH FIVE YEARS | SIX THROUGH TEN YEARS | AFTER TEN YEARS | | |
| Futures and forward contracts: | | | | | | |
| Exchange traded futures contracts contractual amount | \$10,036 | -- | -- | -- | \$10,036 | \$11,082 |
| Over the counter forward contracts contractual amount | \$57,344 | \$ 466 | \$ 193 | -- | \$58,003 | \$22,809 |

AIGFP utilizes various credit enhancements, including collateral, credit triggers and credit derivatives to reduce the credit exposure relating to these off-balance sheet financial instruments. AIGFP requires credit enhancements in connection with specific transactions based on, among other things, the creditworthiness of the counterparties and the transaction's size and maturity. In addition, AIGFP's derivative transactions are generally documented under ISDA Master Agreements. Management believes that such agreements provide for legally enforceable set-off and close out netting of exposures to specific counterparties. Under such agreements, in connection with an early termination of a transaction, AIGFP is permitted to set-off its receivables from a counterparty against its payables to the same counterparty arising out of all included transactions. As a result, the net replacement value represents the net sum of estimated positive fair values after the application of such strategies, agreements and collateral held. Subsequent to the application of such credit enhancements, the net exposure to credit risk or the net replacement value of all interest rate, currency, and equity swaps, swaptions and forward commitments approximated \$10.84 billion at December 31, 2001 and \$9.51 billion at December 31, 2000. The net replacement value for futures and forward contracts approximated \$64 million at December 31, 2001 and \$204 million at December 31, 2000. The net replacement value most closely represents the net credit risk to AIGFP or the maximum amount exposed to potential loss.

AIGFP independently evaluates the creditworthiness of its counterparties, taking into account credit ratings assigned by recognized statistical rating

organizations. In addition, AIGFP's credit approval process involves pre-set counterparty, country and industry credit exposure limits and, for particularly credit intensive transactions, obtaining approval from AIG's Credit Risk Committee. The average credit rating of AIGFP's counterparties as a whole (as measured by AIGFP) is equivalent to AA. The maximum potential loss will increase or decrease during the life of the derivative commitments as a function of maturity and market conditions.

AIGFP determines counterparty credit quality by reference to ratings from independent rating agencies or internal analysis. At December 31, 2001 and December 31, 2000, the counterparty credit quality by derivative product with respect to the net replacement value of AIGFP's derivatives portfolio was as follows:

(in millions)

| | NET REPLACEMENT VALUE | | | |
|------------------------------|-----------------------|-------------------------------|------------|------------|
| | SWAPS AND SWAPTIONS | FUTURES AND FORWARD CONTRACTS | TOTAL 2001 | Total 2000 |
| Counterparty credit quality: | | | | |
| AAA | \$ 4,388 | \$ -- | \$ 4,388 | \$ 3,778 |
| AA | 3,153 | 61 | 3,214 | 2,825 |
| A | 2,497 | 1 | 2,498 | 1,801 |
| BBB | 782 | 2 | 784 | 1,059 |
| Below investment grade | 23 | -- | 23 | 252 |
| Total | \$10,843 | \$ 64 | \$10,907 | \$ 9,715 |

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NOTES TO FINANCIAL STATEMENTS (continued)

12. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

At December 31, 2001 and December 31, 2000, the counterparty breakdown by industry with respect to the net replacement value of AIGFP's derivatives portfolio was as follows:

(in millions)

| | NET REPLACEMENT VALUE | | | |
|--------------------------------------|-----------------------|-------------------------------|------------|------------|
| | SWAPS AND SWAPTIONS | FUTURES AND FORWARD CONTRACTS | TOTAL 2001 | Total 2000 |
| Non-U.S. banks | \$ 2,408 | \$ 56 | \$ 2,464 | \$ 2,517 |
| Insured municipalities | 638 | -- | 638 | 595 |
| U.S. industrials | 2,113 | -- | 2,113 | 1,945 |
| Governmental | 563 | -- | 563 | 463 |
| Non-U.S. financial service companies | 427 | 1 | 428 | 309 |
| Non-U.S. industrials | 1,288 | 1 | 1,289 | 1,372 |
| Special purpose | 1,851 | -- | 1,851 | 1,204 |
| U.S. banks | 66 | 6 | 72 | 220 |
| U.S. financial service companies | 1,211 | -- | 1,211 | 894 |
| Supranationals | 278 | -- | 278 | 196 |
| Total | \$10,843 | \$ 64 | \$10,907 | \$ 9,715 |

Securities sold, but not yet purchased represent obligations of AIGFP to deliver specified securities at their contracted prices, and thereby create a liability to repurchase the securities in the market at prevailing prices.

AIGFP monitors and controls its risk exposure on a daily basis through financial, credit and legal reporting systems and, accordingly, believes that it has in place effective procedures for evaluating and limiting the credit and market risks to which it is subject. Management is not aware of any potentially significant counterparty defaults.

Commissions, transaction and other fees for the twelve months ended December 31, 2001, 2000 and 1999 from AIGFP's operations were \$1.18 billion, \$1.06 billion and \$737 million, respectively.

(d) AIGTG becomes a party to derivative financial instruments in the normal course of its business and to reduce its currency, interest rate and commodity exposures.

Futures and forward contracts are contracts for delivery of foreign currencies, commodities or financial indices in which the seller/purchaser agrees to make/take delivery at a specified future date of a specified instrument, at a specified price or yield. Risks arise as a result of movements in current market prices from contracted prices and the potential inability of counterparties to meet their obligations under the contracts. Options are contracts that allow the holder of the option to purchase or sell the underlying commodity, currency or index at a specified price and within, or at, a specified period of time. Risks arise as a result of movements in current market prices from contracted prices, and the potential inability of the counterparties to meet their obligations under the contracts. As a writer of options, AIGTG generally receives an option premium and then manages the risk of any unfavorable change in the value of the underlying commodity, currency or index. At December 31, 2001, the contractual amount of AIGTG's futures, forward and option contracts approximated \$475.4 billion.

The following table provides the contractual and notional amounts and credit exposure, if applicable, by maturity and type of derivative of AIGTG's derivatives portfolio at December 31, 2001 and December 31, 2000. The gross replacement values presented represent the sum of the estimated positive fair values of all of AIGTG's derivatives contracts at December 31, 2001 and December 31, 2000. These values do not represent the credit risk to AIGTG.

Net replacement values presented represent the net sum of estimated positive fair values after the application of legally enforceable master closeout netting agreements and collateral held. The net replacement values most closely represent the net credit risk to AIGTG or the maximum amount exposed to potential loss within a product category. At December 31, 2001, the net replacement value of AIGTG's futures, forward and option contracts and interest rate and currency swaps approximated \$3.1 billion.

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American International Group, Inc. and Subsidiaries

12. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

(in millions)

| | REMAINING LIFE | | | | TOTAL 2001 | Total 2000 |
|--|----------------|---------------------------|--------------------------|--------------------|---------------|---------------|
| | ONE YEAR | TWO THROUGH FIVE YEARS | SIX THROUGH TEN YEARS | AFTER TEN YEARS | | |
| Contractual amount of futures, forwards and options: | | | | | | |
| Exchange traded futures and options | \$ 11,724 | \$ 3,236 | \$ 17 | \$ -- | \$ 14,977 | \$ 18,064 |
| Forwards | \$169,702 | \$ 13,204 | \$ 1,196 | \$ -- | \$184,102 | \$234,316 |
| Over the counter purchased options | \$ 83,780 | \$ 16,317 | \$ 38,250 | \$ 308 | \$138,655 | \$104,919 |

| | | | | | | |
|---|-----------|-----------|-----------|--------|-----------|-----------|
| Over the counter sold options(a) | \$ 81,895 | \$ 17,043 | \$ 38,354 | \$ 369 | \$137,661 | \$103,742 |
| Notional amount(c): | | | | | | |
| Interest rate swaps and forward rate agreements | \$ 14,133 | \$ 37,829 | \$ 7,568 | \$ 153 | \$ 59,683 | \$ 63,264 |
| Currency swaps | 4,792 | 5,238 | 1,062 | -- | 11,092 | 8,573 |
| Swaptions | 897 | 5,219 | 1,164 | -- | 7,280 | 15,419 |
| Total | \$ 19,822 | \$ 48,286 | \$ 9,794 | \$ 153 | \$ 78,055 | \$ 87,256 |
| Credit exposure: | | | | | | |
| Futures, forwards swaptions and purchased options contracts and interest rate and currency swaps: | | | | | | |
| Gross replacement value | \$ 6,541 | \$ 2,201 | \$ 1,299 | \$ 33 | \$ 10,074 | \$ 10,319 |
| Master netting arrangements | (4,097) | (1,572) | (1,004) | (18) | (6,691) | (6,136) |
| Collateral | (32) | (84) | (199) | (15) | (330) | (107) |
| Net replacement value(b) | \$ 2,412 | \$ 545 | \$ 96 | \$ -- | \$ 3,053 | \$ 4,076 |

- (a) Sold options obligate AIGTG to buy or sell the underlying item if the option purchaser chooses to exercise. The amounts do not represent credit exposure.
- (b) The net replacement values with respect to exchange traded futures and options, forward contracts and purchased over the counter options are presented as a component of trading assets in the accompanying balance sheet. The net replacement values with respect to interest rate and currency swaps are presented as a component of unrealized gain on interest rate and currency swaps, options and forward transactions in the accompanying balance sheet.
- (c) Notional amount is not representative of either market risk or credit risk.

AIGTG independently evaluates the creditworthiness of its counterparties, taking into account credit ratings assigned by recognized statistical rating organizations. In addition, AIGTG's credit approval process involves pre-set counterparty, country and industry credit exposure limits and, for particularly credit intensive transactions, obtaining approval from AIG's Credit Risk Committee. The maximum potential loss will increase or decrease during the life of the derivative commitments as a function of maturity and market conditions.

AIGTG determines counterparty credit quality by reference to ratings from independent rating agencies or internal analysis. At December 31, 2001 and December 31, 2000, the counterparty credit quality and counterparty breakdown by industry with respect to the net replacement value of AIGTG's derivatives portfolio were as follows:

(in millions)

| | NET REPLACEMENT VALUE | |
|--|-----------------------|---------|
| | 2001 | 2000 |
| Counterparty credit quality: | | |
| AAA | \$ 391 | \$ 442 |
| AA | 1,117 | 1,807 |
| A | 863 | 1,139 |
| BBB | 330 | 460 |
| Below investment grade | 130 | 48 |
| Not externally rated, including exchange traded futures and options* | 222 | 180 |
| Total | \$3,053 | \$4,076 |
| Counterparty breakdown by industry: | | |
| Non-U.S. banks | \$1,151 | \$2,076 |
| U.S. industrials | 503 | 67 |
| Governmental | 71 | 70 |
| Non-U.S. financial service companies | 187 | 282 |
| Non-U.S. industrials | 190 | 243 |
| U.S. banks | 353 | 468 |
| U.S. financial service companies | 376 | 690 |

| | | |
|------------|---------|---------|
| Exchanges* | 222 | 180 |
| ----- | | |
| Total | \$3,053 | \$4,076 |
| ===== | | |

*Exchange traded futures and options are not deemed to have significant credit exposure as the exchanges guarantee that every contract will be properly settled on a daily basis.

Spot commodities sold but not yet purchased represent obligations of AIGTG to deliver spot commodities at their contracted prices and thereby create a liability to repurchase the spot commodities in the market at prevailing prices.

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NOTES TO FINANCIAL STATEMENTS (continued)

12. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

AIGTG limits its risks by holding offsetting positions. In addition, AIGTG monitors and controls its risk exposures through various monitoring systems which evaluate AIGTG's market and credit risks, and through credit approvals and limits. At December 31, 2001, AIGTG did not have a significant concentration of credit risk from either an individual counterparty or group of counterparties.

AIG has issued unconditional guarantees with respect to the prompt payment, when due, of all present and future obligations and liabilities of AIGFP and AIGTG arising from transactions entered into by AIGFP and AIGTG.

(e) As a component of its asset and liability management strategy, SunAmerica utilizes swap agreements to match more closely the cash flows of its assets to the cash flows of its liabilities. SunAmerica uses these swap agreements to hedge against the risk of interest rate changes. At December 31, 2001, SunAmerica's swap agreements had an aggregate notional principal amount of \$17.90 billion. These agreements mature in various years through 2031.

For investment purposes, SunAmerica has entered into various total return agreements with an aggregate notional amount of \$26 million (the "notional amount") at December 31, 2001. The total return agreements effectively exchange a fixed rate of interest (the "payment amount") on the notional amount for the coupon income plus or minus the increase or decrease in the fair value of specified non-investment grade bonds (the "bonds"). SunAmerica is exposed to potential loss with respect to credit risk on the underlying non-investment grade bonds and fair value risk resulting from the payment amount and any depreciation in the aggregate fair value of the bonds below the notional amount. SunAmerica is also exposed to potential credit loss in the event of nonperformance by the investment grade rated counterparty with respect to any increase in the aggregate market value of the bonds above the notional amount. No collateral is held or pledged to support these agreements. The agreements are marked to market and the change in market value is recognized currently in life investment income. Net amounts received (paid) are included in operating income and totaled \$18 million, (\$39 million) and (\$12 million) for the years ended December 31, 2001, 2000 and 1999, respectively. AIG guarantees the payment obligations of SunAmerica under such agreements.

(f) AGC and certain of its subsidiaries have entered into various interest rate and currency swap agreements, treasury rate lock agreements and options to enter into interest rate swap agreements. AGC uses these agreements to hedge its exposure to interest rate changes and currency rate fluctuations that are associated with investment operations and/or anticipated debt issuances. At December 31, 2001, AGC's swap agreements with respect to investment operations had an aggregate notional amount of \$331 million; AGC's swap agreements with respect to debt had an aggregate notional amount of \$800 million, of which \$400 million was with AIGFP. There were no treasury rate lock agreements outstanding at December 31, 2001. The impact of AGC's derivatives on AIG's results of

operations, financial condition and liquidity was insignificant.

(g) At December 31, 2001, ILFC had committed to purchase 551 aircraft deliverable from 2002 through 2010 at an estimated aggregate purchase price of \$32.1 billion and had options to purchase 49 aircraft deliverable from 2002 through 2008 at an estimated aggregate purchase price of \$3.0 billion. ILFC will be required to find customers for any aircraft presently on order and any aircraft to be ordered, and it must arrange financing for portions of the purchase price of such equipment.

(h) AIG and its subsidiaries, in common with the insurance industry in general, are subject to litigation, including claims for punitive damages, in the normal course of their business. AIG does not believe that such litigation will have a material effect on its operating results and financial condition.

AIG continues to receive claims asserting injuries from toxic waste, hazardous substances, and other environmental pollutants and alleged damages to cover the cleanup costs of hazardous waste dump sites (hereinafter collectively referred to as environmental claims) and indemnity claims asserting injuries from asbestos. Estimation of asbestos and environmental claims loss reserves is a difficult process, as these claims, which emanate from policies written in 1984 and prior years, cannot be estimated by conventional reserving techniques. Asbestos and environmental claims development is affected by factors such as inconsistent court resolutions, the broadening of the intent of policies and scope of coverage and increasing number of new claims. AIG and other industry members have and will continue to litigate the broadening judicial interpretation of policy coverage and the liability issues. If the courts continue in the future to expand the intent of the policies and the scope of the coverage, as they have in the past, additional liabilities would emerge for amounts in excess of reserves held. This emergence cannot now be reasonably estimated, but could have a material impact on AIG's future operating results. The reserves carried for these claims as at December 31, 2001 (\$2.23 billion gross; \$719 million net) are believed to be adequate as these reserves are based on known facts and current law.

A summary of reserve activity, including estimates for applicable incurred but not reported losses and loss expenses, relating to asbestos and environmental claims separately and combined at December 31, 2001, 2000 and 1999 follows.

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American International Group, Inc. and Subsidiaries

12. COMMITMENTS AND CONTINGENT LIABILITIES (continued)

(in millions)

| | 2001 | | 2000 | | 1999 | |
|---|----------|--------|----------|--------|----------|--------|
| | GROSS | NET | Gross | Net | Gross | Net |
| Asbestos: | | | | | | |
| Reserve for losses and loss expenses at beginning of year | \$ 1,100 | \$ 338 | \$ 1,093 | \$ 306 | \$ 964 | \$ 259 |
| Losses and loss expenses incurred | 358 | 92 | 405 | 80 | 404 | 101 |
| Losses and loss expenses paid | (344) | (118) | (398) | (48) | (275) | (54) |
| Reserve for losses and loss expenses at end of year | \$ 1,114 | \$ 312 | \$ 1,100 | \$ 338 | \$ 1,093 | \$ 306 |
| Environmental: | | | | | | |
| Reserve for losses and loss expenses at beginning of year | \$ 1,345 | \$ 517 | \$ 1,519 | \$ 585 | \$ 1,535 | \$ 605 |
| Losses and loss expenses incurred | (41) | (34) | (44) | (45) | 127 | 47 |
| Losses and loss expenses paid | (189) | (76) | (130) | (23) | (143) | (67) |
| Reserve for losses and loss expenses at end of year | \$ 1,115 | \$ 407 | \$ 1,345 | \$ 517 | \$ 1,519 | \$ 585 |
| Combined: | | | | | | |
| Reserve for losses and loss expenses at beginning of year | \$ 2,445 | \$ 855 | \$ 2,612 | \$ 891 | \$ 2,499 | \$ 864 |
| Losses and loss expenses incurred | 317 | 58 | 361 | 35 | 531 | 148 |
| Losses and loss expenses paid | (533) | (194) | (528) | (71) | (418) | (121) |
| Reserve for losses and loss expenses at end of year | \$ 2,229 | \$ 719 | \$ 2,445 | \$ 855 | \$ 2,612 | \$ 891 |

(i) Risk Based Capital (RBC) is designed to measure the adequacy of an insurer's statutory surplus in relation to the risks inherent in its business. Thus, inadequately capitalized general and life insurance companies may be identified.

The RBC formula develops a risk adjusted target level of adjusted statutory capital by applying certain factors to various asset, premium and reserve items. Higher factors are applied to more risky items and lower factors are applied to less risky items. Thus, the target level of statutory surplus varies not only as a result of the insurer's size, but also on the risk profile of the insurer's operations.

The RBC Model Law provides for four incremental levels of regulatory attention for insurers whose surplus is below the calculated RBC target. These levels of attention range in severity from requiring the insurer to submit a plan for corrective action to actually placing the insurer under regulatory control.

The statutory surplus of each of AIG's domestic general and life insurance subsidiaries exceeded their RBC standards by considerable margins as of December 31, 2001.

To the extent that any of AIG's insurance entities would fall below prescribed levels of surplus, it would be AIG's intention to infuse necessary capital to support that entity.

(j) SAI Deferred Compensation Holdings, Inc., a wholly-owned subsidiary of AIG, has established a deferred compensation plan for registered representatives of certain AIG subsidiaries, pursuant to which participants have the opportunity to invest deferred commissions and fees on a notional basis. The value of the deferred compensation fluctuates with the value of the deferred investment alternatives chosen. AIG has provided a full and unconditional guarantee of the obligations of SAI Deferred Compensation Holdings, Inc. to pay the deferred compensation under the plan.

13. FAIR VALUE OF FINANCIAL INSTRUMENTS

Statement of Financial Accounting Standards No. 107 "Disclosures about Fair Value of Financial Instruments" (FASB 107) requires disclosure of fair value information about financial instruments, as defined therein, for which it is practicable to estimate such fair value. These financial instruments may or may not be recognized in the consolidated balance sheet. In the measurement of the fair value of certain of the financial instruments, quoted market prices were not available and other valuation techniques were utilized. These derived fair value estimates are significantly affected by the assumptions used. FASB 107 excludes certain financial instruments, including those related to insurance contracts.

The following methods and assumptions were used by AIG in estimating the fair value of the financial instruments presented:

Cash and short-term investments: The carrying amounts reported in the consolidated balance sheet for these instruments approximate fair values.

Fixed maturity securities: Fair values for fixed maturity securities carried at amortized cost or at market value were generally based upon quoted market prices. For certain fixed maturity securities for which market prices were not readily available, fair values were estimated using values obtained from independent pricing services. No other fair valuation techniques were applied to these securities as AIG believes it would have to expend excessive costs for the benefits derived.

Equity securities: Fair values for equity securities were based upon quoted market prices.

Mortgage loans on real estate, policy and collateral loans: Where practical, the fair values of loans on real estate and collateral loans were estimated using discounted cash flow calculations based upon AIG's current incremental lending

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NOTES TO FINANCIAL STATEMENTS (continued)

13. FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

rates for similar type loans. The fair values of the policy loans were not calculated as AIG believes it would have to expend excessive costs for the benefits derived.

Trading assets and trading liabilities: Fair values for trading assets and trading liabilities approximate the carrying values presented in the consolidated balance sheet.

Finance receivables: the fair values of finance receivables were estimated using discounted cash flow calculations based upon the weighted average rates currently being offered for similar finance receivables.

Securities available for sale: Fair values for securities available for sale and related hedges were based on quoted market prices. For securities and related hedges for which market prices were not readily available, fair values were estimated using quoted market prices of comparable investments.

Trading securities: Fair values for trading securities were based on current market value where available. For securities for which market values were not readily available, fair values were estimated using quoted market prices of comparable investments.

Spot commodities: Fair values for spot commodities were based on current market prices.

Unrealized gains and losses on interest rate and currency swaps, options and forward transactions: Fair values for swaps, options and forward transactions were based on the use of valuation models that utilize, among other things, current interest, foreign exchange and volatility rates, as applicable.

Securities purchased (sold) under agreements to resell (repurchase), at contract value: As these securities (obligations) are short-term in nature, the contract values approximate fair values.

Other invested assets: For assets for which market prices were not readily available, fair valuation techniques were not applied as AIG believes it would have to expend excessive costs for the benefits derived.

Policyholders' contract deposits: Fair values of policyholder contract deposits were estimated using discounted cash flow calculations based upon interest rates currently being offered for similar contracts with maturities consistent with those remaining for the contracts being valued.

GIAs: Fair values of AIG's obligations under investment type agreements were estimated using discounted cash flow calculations based on interest rates currently being offered for similar agreements with maturities consistent with those remaining for the agreements being valued.

Securities and spot commodities sold but not yet purchased: The carrying amounts for the financial instruments approximate fair values. Fair values for spot commodities sold short were based on current market prices.

Trust deposits and deposits due to banks and other depositors: To the extent certain amounts are not demand deposits or certificates of deposit which mature

in more than one year, fair values were not calculated as AIG believes it would have to expend excessive costs for the benefits derived.

Commercial paper: The carrying amount of AIG's commercial paper borrowings approximates fair value.

Notes, bonds, loans and mortgages payable: Where practical, the fair values of these obligations were estimated using discounted cash flow calculations based upon AIG's current incremental borrowing rates for similar types of borrowings with maturities consistent with those remaining for the debt being valued.

The carrying values and fair values of AIG's financial instruments at December 31, 2001 and December 31, 2000 and the average fair values with respect to derivative positions during 2001 and 2000 were as follows:

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American International Group, Inc. and Subsidiaries

13. FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

(in millions)

| | 2001 | | | 2000 | | |
|--|-------------------|---------------|--------------------------|-------------------|---------------|--------------------------|
| | CARRYING VALUE | FAIR VALUE | AVERAGE FAIR VALUE | Carrying Value | Fair Value | Average Fair Value |
| Assets: | | | | | | |
| Fixed maturities | \$200,616 | \$200,616 | \$ -- | \$166,142 | \$166,662 | \$ -- |
| Equity securities | 7,937 | 7,937 | -- | 8,012 | 8,012 | -- |
| Mortgage loans on real estate, policy and collateral loans | 18,092 | 18,740 | -- | 17,843 | 18,117 | -- |
| Securities available for sale | 17,801 | 17,801 | 17,096 | 14,669 | 14,669 | 13,489 |
| Finance receivables, net of allowance | 13,955 | 13,253 | -- | 13,327 | 12,845 | -- |
| Trading securities | 5,733 | 5,733 | 6,387 | 7,347 | 7,347 | 5,063 |
| Spot commodities | 352 | 352 | 408 | 363 | 363 | 557 |
| Unrealized gain on interest rate and currency swaps, options and forward transactions | 11,493 | 11,493 | 11,792 | 10,235 | 10,235 | 8,985 |
| Trading assets | 6,234 | 6,234 | 7,111 | 7,045 | 7,045 | 7,792 |
| Securities purchased under agreements to resell | 21,681 | 21,681 | -- | 14,991 | 14,991 | -- |
| Other invested assets | 22,704 | 22,704 | -- | 13,486 | 13,486 | -- |
| Short-term investments | 7,392 | 7,392 | -- | 6,502 | 6,502 | -- |
| Cash | 698 | 698 | -- | 522 | 522 | -- |
| Liabilities: | | | | | | |
| Policyholders' contract deposits | 119,402 | 116,040 | -- | 99,327 | 99,137 | -- |
| Borrowings under obligations of guaranteed investment agreements | 16,392 | 17,201 | -- | 13,595 | 14,260 | -- |
| Securities sold under agreements to repurchase | 11,818 | 11,818 | -- | 11,308 | 11,308 | -- |
| Trading liabilities | 4,372 | 4,372 | 4,714 | 4,352 | 4,352 | 3,953 |
| Securities and spot commodities sold but not yet purchased | 8,331 | 8,331 | 7,268 | 7,701 | 7,701 | 7,831 |
| Unrealized loss on interest rate and currency swaps, options and forward transactions | 8,813 | 8,813 | 9,186 | 8,581 | 8,581 | 8,278 |
| Trust deposits and deposits due to banks and other depositors | 2,290 | 2,589 | -- | 1,895 | 1,915 | -- |
| Commercial paper | 11,892 | 11,892 | -- | 13,047 | 13,047 | -- |
| Notes, bonds, loans and mortgages payable | 37,447 | 34,640 | -- | 27,681 | 27,245 | -- |

14. STOCK COMPENSATION PLANS

(a) At December 31, 2001, AIG had two types of stock-based compensation plans. One type was a stock option plan; the other, an employee stock purchase plan. AIG applied APB Opinion 25 "Accounting for Stock Issued to Employees" and related Interpretations (APB 25) in accounting for each plan. Accordingly, no compensation costs have been recognized for the plans.

Had compensation costs for these plans been determined consistent with the method of Statement of Financial Accounting Standards No. 123 "Accounting for Awards of Stock Based Compensation to Employees" (FASB 123), AIG's net income and earnings per share for the years ended December 31, 2001, 2000 and 1999 would have been reduced to the pro forma amounts as follows:

(in millions, except per share amounts)

| | 2001 | 2000 | 1999 |
|-----------------------------------|---------|---------|---------|
| Net income: | | | |
| As reported(a) | \$5,363 | \$6,639 | \$6,186 |
| Pro forma | 5,219 | 6,545 | 6,130 |
| Earnings per share -- diluted(b): | | | |
| As reported | \$ 2.02 | \$ 2.52 | \$ 2.34 |
| Pro forma | 1.97 | 2.48 | 2.32 |

(a) Post acquisition amounts.

(b) Includes AGC shares which were exchanged for AIG shares at an exchange ratio of 0.5790 shares of AIG common stock for each share of AGC common stock for each year presented.

(i) STOCK OPTION PLAN: On September 15, 1999, the AIG Board of Directors adopted a 1999 stock option plan (the 1999 Plan), which provides that options to purchase a maximum of 15,000,000 shares of common stock can be granted to certain key employees and members of the Board of Directors at prices not less than fair market value at the date of grant. The 1999 Plan limits the maximum number of shares as to which stock options may be granted to any employee in any one year to 375,000 shares. Options granted under this Plan expire not more than 10 years from the date of the grant. Options with respect to 25,000 shares, 12,000 shares and 13,500 shares were granted to non-employee members of the Board of Directors on May 16, 2001, May 17, 2000 and September 15, 1999, respectively. These options become exercisable on the first anniversary of the date of grant, expire 10 years from the date of grant and do not qualify for Incentive Stock Option Treatment under the Economic Recovery Tax Act of 1981 (ISO Treatment). The Plan, and the options previously granted thereunder, were approved by the shareholders at the 2000 Annual Meeting of Shareholders. At December 31, 2001, 9,383,419 shares were reserved for future grants under the 1999 Plan. The 1999 Plan superseded the 1991 employee stock option plan (the 1991 Plan) and the previously superseded 1987 employee stock option plan (the 1987 Plan), although outstanding options granted under the 1991 Plan continue in force until exercise or expiration. At December 31, 2001, there were 17,234,202 shares reserved for issuance under the 1999 and 1991 Plans.

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NOTES TO FINANCIAL STATEMENTS (continued)

14. STOCK COMPENSATION PLANS (continued)

During 2001 and 2000, AIG granted options with respect to 837,275 shares and 413,500 shares, respectively, which become exercisable on the fifth anniversary of the date of grant and expire 10 years from the date of grant. These options do not qualify for ISO Treatment. The agreements with respect to all other options granted to employees under these plans provide that 25 percent of the options granted become exercisable on the anniversary of the date of grant in each of the four years following that grant and expire 10 years from the date of the grant. As of December 31, 2001, outstanding options granted with respect to 8,650,613 shares qualified for ISO Treatment.

At January 1, 1999, the merger date, SunAmerica Inc. had five stock-based compensation plans pursuant to which options, restricted stock and deferred share and share unit obligations had been issued and remained outstanding. Options granted under these plans had an exercise price equal to the market price on the date of grant, had a maximum term of ten years and generally became

exercisable ratably over a five-year period. Substantially all of the SunAmerica Inc. options outstanding at the merger date became fully vested on that date and were converted into options to purchase AIG common stock at the exchange ratio of 0.855 shares of AIG common stock for each share of SunAmerica Inc. common stock. No further options can be granted under the SunAmerica Inc. plans, but outstanding options so converted continue in force until exercise or expiration. At December 31, 2001, there were 19,537,739 shares of AIG common stock reserved for issuance on exercise of options under these plans. None of these options qualified for ISO Treatment as of December 31, 2001.

During 1999, AIG issued 1,009,968 shares of AIG common stock which vested on the effectiveness of the merger with SunAmerica Inc., and an additional 993,031 shares were issued pursuant to deferred share and share unit obligations. During 2000, deferred share and share unit obligations with respect to an additional 1,224,214 shares of AIG common stock vested, 142,105 shares were issued pursuant to deferred share and share unit obligations and an additional 1,082,109 shares were delivered into a trust in connection with a deferred compensation plan. During 2001, deferred share and share unit obligations with respect to an additional 19,930 shares of AIG Common Stock vested and were issued. No additional deferred share or share unit obligations may be granted under the SunAmerica plans. As of December 31, 2001, deferred share and share unit obligations with respect to 153,685 shares remained outstanding under the SunAmerica plans.

In 1999, the AIG Board of Directors amended the AIG stock option plans to allow deferral of delivery of AIG shares otherwise deliverable upon the exercise of an option to a date or dates specified by the optionee upon the request of an optionee. During 2001, options with respect to 847,128 shares were exercised with delivery deferred. At December 31, 2001, optionees had made valid elections to defer delivery of 590,048 shares of AIG common stock upon exercise of options expiring during 2002.

As a result of the acquisition of HSB in November 2000, HSB options outstanding at the acquisition date were fully vested and were converted into options to purchase AIG common stock at the exchange ratio of 0.4178 shares of AIG common stock for each share of HSB common stock. No further options can be granted under the HSB option plans, but outstanding options so converted continue in force until exercise or expiration. At December 31, 2001, there were 1,413,268 shares of AIG common stock reserved for issuance under the HSB option plans, none of which qualified for ISO Treatment.

At August 29, 2001, AGC had stock-based compensation plans pursuant to which options and restricted share units had been issued and remained outstanding. Options granted under these plans had an exercise price equal to the market price on the date of the grant, had a maximum term of ten years and generally became exercisable ratably over a three-year period. Substantially all of the AGC options outstanding at the acquisition date became fully vested on that date and were converted into options to purchase AIG common stock at an exchange ratio of 0.5790 shares of AIG common stock for each share of AGC common stock. No further options can be granted under the AGC plans, but outstanding options so converted continue in force until exercise or expiration. At December 31, 2001, there were 16,110,111 shares of AIG common stock reserved for issuance on exercise of options under these plans. Options with respect to 2,356,506 of these shares qualified for ISO Treatment as of December 31, 2001.

14. STOCK COMPENSATION PLANS (continued)

Additional information with respect to AIG's plans at December 31, 2001, and changes for the three years then ended, were as follows:

| | 2001 | | 2000 | |
|--|-------------|---------------------------------|-------------|---------------------------------|
| | SHARES | WEIGHTED AVERAGE EXERCISE PRICE | Shares | Weighted Average Exercise Price |
| Shares Under Option: | | | | |
| Outstanding at beginning of year | 38,171,151 | \$ 31.53 | 41,415,126 | \$ 23.29 |
| Outstanding at beginning of year - AGC | 15,100,013 | 51.87 | -- | -- |
| Granted | 8,771,982 | 71.56 | 2,179,220 | 95.48 |
| Assumed upon acquisition from HSB | -- | -- | 1,605,468 | 81.43 |
| Exercised | (6,209,008) | 41.16 | (5,796,592) | 13.80 |
| Exercised, delivery deferred | (847,128) | 3.76 | (760,070) | 3.06 |
| Forfeited | (691,690) | 55.55 | (472,001) | 36.70 |
| Outstanding at end of year | 54,295,320 | \$ 42.68 | 38,171,151 | \$ 31.53 |
| Options exercisable at year-end | 47,346,372 | \$ 37.39 | 32,778,411 | \$ 24.87 |
| Weighted average fair value per share of options granted | | \$ 24.30 | | \$ 38.76 |

| | 1999 (a) | |
|--|-------------|---------------------------------|
| | Shares | Weighted Average Exercise Price |
| Shares Under Option: | | |
| Outstanding at beginning of year | 44,583,495 | \$ 19.87 |
| Outstanding at beginning of year - AGC | -- | -- |
| Granted | 2,748,556 | 62.43 |
| Assumed upon acquisition from HSB | -- | -- |
| Exercised | (5,673,366) | 14.97 |
| Exercised, delivery deferred | -- | -- |
| Forfeited | (243,559) | 31.97 |
| Outstanding at end of year | 41,415,126 | \$ 23.29 |
| Options exercisable at year-end | 35,973,468 | \$ 19.10 |
| Weighted average fair value per share of options granted | | \$ 26.00 |

(a) Includes those options that vested January 1, 1999 as a result of the merger of SunAmerica Inc. with and into AIG.

In addition, at December 31, 2001, options to purchase 403,595 shares at a weighted average exercise price of \$19.81 had been previously granted to AIG non-employee directors and remained outstanding.

Information about stock options outstanding at December 31, 2001, is summarized as follows:

| | OPTIONS OUTSTANDING | | | OPTIONS EXERCISABLE | |
|---------------------------|---------------------|---|---------------------------------|---------------------|---------------------------------|
| | NUMBER OUTSTANDING | WEIGHTED AVERAGE REMAINING CONTRACTUAL LIFE | WEIGHTED AVERAGE EXERCISE PRICE | NUMBER EXERCISABLE | WEIGHTED AVERAGE EXERCISE PRICE |
| Range of Exercise Prices: | | | | | |
| \$ 2.81-13.33 | 8,429,822 | 2.7 years | \$ 7.51 | 8,429,822 | \$ 7.51 |
| 14.02-22.73 | 6,893,457 | 3.7 years | 17.14 | 6,893,457 | 17.14 |
| 23.04-34.65 | 5,796,417 | 5.4 years | 25.63 | 5,796,417 | 25.63 |
| 35.20-46.53 | 7,632,518 | 6.6 years | 38.81 | 7,300,098 | 38.46 |
| 47.60-57.90 | 7,240,105 | 7.2 years | 53.60 | 7,222,915 | 53.60 |
| 58.21-67.06 | 10,724,694 | 8.0 years | 61.96 | 9,770,780 | 62.13 |
| 68.21-100.57 | 7,578,307 | 8.9 years | 84.29 | 1,932,883 | 85.62 |
| | 54,295,320 | | \$ 42.68 | 47,346,372 | \$ 37.39 |

The fair values of stock options granted during the years ended December 31,

2001, 2000 and 1999 were \$213 million, \$85 million and \$71 million, respectively. The fair value of each option is estimated on the date of the grant using the Black-Scholes option-pricing model.

The following weighted average assumptions were used for grants in 2001, 2000 and 1999, respectively: dividend yields of 0.20 percent, 0.17 percent and 0.20 percent; expected volatilities of 28.0 percent, 27.0 percent and 25.0 percent; risk-free interest rates of 5.10 percent, 5.42 percent and 5.33 percent and expected terms of 7 years.

(ii) RESTRICTED STOCK UNITS: During 2001, AIG issued performance-based restricted stock units with respect to 124,365 shares of AIG common stock in connection with contractual obligations as a result of the AGC acquisition.

(iii) EMPLOYEE STOCK PURCHASE PLAN: AIG's 1996 Employee Stock Purchase Plan was adopted at its 1996 shareholders' meeting and became effective as of July 1, 1996. Eligible employees may receive privileges to purchase up to an aggregate of 4,218,750 shares of AIG common stock, at a price equal to 85 percent of the fair market value on the date of the grant of the purchase privilege. Purchase privileges are granted annually and were originally limited to the number of whole shares that could be purchased by an amount equal to 5 percent of an employee's annual salary or \$5,500, whichever was less. Beginning with the January 1, 1998 subscription, the maximum allowable purchase limitation increased to 10 percent of an employee's annual salary or \$10,000 per year, whichever is less, and the eligibility requirement was reduced from two years to one year.

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NOTES TO FINANCIAL STATEMENTS (continued)

14. STOCK COMPENSATION PLANS (continued)

There were 503,847 shares, 742,773 shares and 892,929 shares issued under the 1996 plan at weighted average prices of \$62.02, \$52.66 and \$38.24 for the years ended December 31, 2001, 2000 and 1999, respectively. The excess or deficit of the proceeds over the par value or cost of the common stock issued under these plans was credited or charged to additional paid-in capital.

As of December 31, 2001, there were 654,751 shares of common stock subscribed to at a weighted average price of \$68.55 per share pursuant to grants of privileges under the 1996 plan. There were 336,020 shares available for the grant of future purchase privileges under the 1996 plan at December 31, 2001.

The fair values of purchase privileges granted during the years ended December 31, 2001, 2000 and 1999 were \$14 million, \$13 million and \$13 million, respectively. The weighted average fair values per share of those purchase rights granted in 2001, 2000 and 1999 were \$17.47, \$19.36 and \$14.04, respectively. The fair value of each purchase right is estimated on the date of the subscription using the Black-Scholes model.

The following weighted average assumptions were used for grants in 2001, 2000 and 1999, respectively: dividend yields of 0.20 percent, 0.17 percent and 0.20 percent; expected volatilities of 26.0 percent, 34.0 percent and 34.0 percent; risk-free interest rates of 3.47 percent, 5.95 percent and 5.33 percent; and expected terms of 1 year.

During 1999, there were 42,577 shares of AIG common stock issued under the SunAmerica Inc. employee stock purchase plan at a weighted average price of \$32.60. There are no further shares available for grant under this plan.

(b) The following are disclosures with respect to the stock compensation plans of AGC prior to its acquisition by AIG. Both share information and exercise price information have been recalculated to reflect the exchange ratio of 0.5790 shares of AIG common stock for each outstanding share of AGC's common

stock. All of AGC's options vested immediately prior to the closing date of the acquisition.

AGC's long-term incentive plans provide for the award of stock options, restricted stock awards, and performance awards to key employees and directors. Stock options constitute the majority of awards. AGC recognized no expense for stock options since the market price equaled the exercise price at the grant date.

For restricted stock and performance awards, the grant date market value was amortized to expense over the vesting period. AGC adjusted the expense to reflect changes in market value of AGC's common stock and anticipated performance levels for those awards with performance criteria.

AGC stock option activity was as follows:

| | 2000 | | 1999 | |
|---|--------------------|------------------------------|--------------------|------------------------------|
| | Options (000's) | Average Exercise Price | Options (000's) | Average Exercise Price |
| Balance at January 1 | 11,405 | \$ 48.91 | 6,671 | \$ 38.70 |
| Granted | 5,437 | 55.32 | 5,974 | 58.98 |
| Exercised | (1,084) | 35.42 | (674) | 33.20 |
| Forfeited | (658) | 56.41 | (566) | 53.35 |
| Balance at December 31 | 15,100 | \$ 51.87 | 11,405 | \$ 48.91 |
| Exercisable at December 31 | 5,898 | \$ 44.87 | 3,901 | \$ 34.30 |
| Weighted average fair value per share of options granted | \$ 16.93 | | \$ 14.59 | |

Options could not be exercised prior to six months after, nor after 10 years from, grant date. For certain stock options, one reload option was granted for each previously-owned share of common stock tendered to exercise options. Reload options vested immediately and were exercisable for the remaining term of the original options.

15. EMPLOYEE BENEFITS

(a) Employees of AIG, its subsidiaries and certain affiliated companies, including employees in foreign countries, are generally covered under various funded and insured pension plans. Eligibility for participation in the various plans is based on either completion of a specified period of continuous service or date of hire, subject to age limitation.

The HSB retirement plan was merged into the AIG retirement plan effective April 1, 2001. The AGC retirement plan was merged into the AIG retirement plan effective January 1, 2002.

AIG's U.S. retirement plan is a qualified, noncontributory, defined benefit plan. All qualified employees, other than those of SunAmerica and 21st Century, who have attained age 21 and completed twelve months of continuous service are eligible to participate in this plan. An employee with 5 or more years of service is entitled to pension benefits beginning at normal retirement at age 65. Benefits are based upon a percentage of average final compensation multiplied by years of credited service limited to 44 years of credited service with the exception of AGC employees where the credited service limitation is 40 years of credited service. The average final compensation is subject to certain

limitations. Annual funding requirements are determined based on the "projected unit credit" cost method which attributes a pro rata portion of the total projected benefit payable at normal retirement to each year of credited service.

AIG has adopted a Supplemental Executive Retirement Plan (Supplemental Plan) to provide additional retirement benefits to designated executives and key employees. Under the Supplemental Plan, the annual benefit, not to exceed 60 percent of average final compensation, accrues at a percentage of average final pay multiplied for each year of credited service reduced by any benefits from the current and any predecessor

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American International Group, Inc. and Subsidiaries

15. EMPLOYEE BENEFITS (continued)

retirement plans, Social Security, if any, and from any qualified pension plan of prior employers. The Supplemental Plan also provides a benefit equal to the reduction in benefits payable under the AIG retirement plan as a result of Federal limitations on benefits payable thereunder. Currently, the Supplemental Plan is unfunded. AGC has adopted a Supplemental Plan which is similar to AIG's.

Eligibility for participation in the various non-U.S. retirement plans is either based on completion of a specified period of continuous service or date of hire, subject to age limitation. Where non-U.S. retirement plans are defined benefit plans, they are generally based on the employees' years of credited service and average compensation in the years preceding retirement.

In addition to AIG's defined benefit pension plan, AIG and its subsidiaries provide a postretirement benefit program for medical care and life insurance, domestically and in certain foreign countries. Eligibility in the various plans is generally based upon completion of a specified period of eligible service and reaching a specified age. Benefits vary by geographic location.

AIG's U.S. postretirement medical and life insurance benefits are based upon the employee electing immediate retirement and having a minimum of ten years of service. Retirees who were age 65 by May 1, 1989 and their dependents participate in the medical plan at no cost. Employees who retired after May 1, 1989 and on or prior to January 1, 1993 pay the active employee premium if under age 65 and 50 percent of the active employee premium if over age 65. Retiree contributions are subject to adjustment annually. Other cost sharing features of the medical plan include deductibles, coinsurance and Medicare coordination and a lifetime maximum benefit of \$1.5 million. The lifetime maximum benefit of the medical plan was increased to \$2.0 million effective January 1, 2000. The maximum life insurance benefit prior to age 70 is \$32,500, with a maximum of \$25,000 thereafter.

Effective January 1, 1993, both plans' provisions were amended. Employees who retire after January 1, 1993 are required to pay the actual cost of the medical benefits premium reduced by a credit which is based on years of service at retirement. The life insurance benefit varies by age at retirement from \$5,000 for retirement at ages 55 through 59; \$10,000 for retirement at ages 60 through 64 and \$15,000 for retirement at ages 65 and over.

(b) AIG sponsors a voluntary savings plan for domestic employees (a 401(k) plan), which, during the three years ended December 31, 2001, provided for salary reduction contributions by employees and matching contributions by AIG of up to 6 percent of annual salary depending on the employees' years of service.

(c) SunAmerica sponsors a voluntary savings plan for its employees (the SunAmerica 401(k) plan), which, during the three years ended December 31, 2001, provided for salary reduction contributions by qualifying employees and matching contributions by SunAmerica of up to 4 percent of qualifying employees' annual salaries. Under an Executive Savings Plan, designated SunAmerica executives also could defer up to 90 percent of cash compensation during the three years ended December 31, 2001, and SunAmerica matched 4 percent of the participants' base

salaries deferred.

(d) AGC sponsors a voluntary savings plan for its employees (the AGC 401(k) plan), which provides for salary reduction contributions by employees and matching contributions by AGC of up to 4.5 percent of annual salary.

(e) HSB sponsors a voluntary savings plan for its employees (the HSB 401(k) plan), which provides for salary reduction contributions by employees and matching contributions by HSB of up to 6 percent of annual salary.

(f) AIG has certain benefits provided to inactive employees who are not retirees. Certain of these benefits are insured and expensed currently; other expenses are provided for currently. Such uninsured expenses include medical and life insurance continuation, and COBRA medical subsidies.

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NOTES TO FINANCIAL STATEMENTS (continued)

15. EMPLOYEE BENEFITS (continued)

The following table sets forth the change in benefit obligation, change in plan assets and weighted average assumptions associated with various pension plan and postretirement benefits. The amounts are recognized in the accompanying consolidated balance sheet as of December 31, 2001 and 2000:

(in millions)

| 2001 | PENSION BENEFITS | | | OTHER BENEFITS | | |
|---|-------------------|---------------|----------|-------------------|---------------|----------|
| | NON-U.S. PLANS | U.S. PLANS | TOTAL | NON-U.S. PLANS | U.S. PLANS | TOTAL |
| Change in benefit obligation: | | | | | | |
| Benefit obligation at beginning of year | \$ 462 | \$ 1,415 | \$ 1,877 | \$ 10 | \$ 197 | \$ 207 |
| Acquisition | 533 | 211 | 744 | -- | 28 | 28 |
| Service cost | 38 | 70 | 108 | 1 | 4 | 5 |
| Interest cost | 25 | 127 | 152 | -- | 16 | 16 |
| Participant contributions | 5 | -- | 5 | -- | -- | -- |
| Actuarial loss | 38 | 102 | 140 | 1 | 9 | 10 |
| Plan amendment | -- | 4 | 4 | -- | -- | -- |
| Benefits paid | (75) | (90) | (165) | -- | (21) | (21) |
| Effect of foreign currency fluctuation | (59) | -- | (59) | -- | -- | -- |
| Curtailement | (9) | (10) | (19) | -- | -- | -- |
| Benefit obligation at end of year | \$ 958 | \$ 1,829 | \$ 2,787 | \$ 12 | \$ 233 | \$ 245 |
| Change in plan assets: | | | | | | |
| Fair value of plan assets at beginning of year | \$ 255 | \$ 1,936 | \$ 2,191 | \$ -- | \$ -- | \$ -- |
| Acquisition | 203 | 277 | 480 | -- | -- | -- |
| Actual return on plan assets net of expenses | (32) | (227) | (259) | -- | -- | -- |
| Employer contributions | 126 | 45 | 171 | -- | 21 | 21 |
| Participant contributions | 5 | -- | 5 | -- | -- | -- |
| Benefits paid | (75) | (90) | (165) | -- | (21) | (21) |
| Asset adjustment | -- | (1) | (1) | -- | -- | -- |
| Effect of foreign currency fluctuation | (25) | -- | (25) | -- | -- | -- |
| Curtailement | (2) | (10) | (12) | -- | -- | -- |
| Fair value of plan assets at end of year* | \$ 455 | \$ 1,930 | \$ 2,385 | \$ -- | \$ -- | \$ -- |
| Reconciliation of funded status: | | | | | | |
| Funded status | \$ (503) | \$ 101 | \$ (402) | \$ (12) | \$ (233) | \$ (245) |
| Unrecognized actuarial (gain)/loss | 131 | 224 | 355 | -- | 25 | 25 |
| Unrecognized transition obligation | 6 | 2 | 8 | -- | -- | -- |
| Unrecognized prior service cost | 4 | 21 | 25 | -- | (38) | (38) |
| Benefit payments | -- | -- | -- | -- | 2 | 2 |
| Net amount recognized at year end | \$ (362) | \$ 348 | \$ (14) | \$ (12) | \$ (244) | \$ (256) |
| Amounts recognized in the statement of financial position consist of: | | | | | | |
| Prepaid benefit cost | \$ 1 | \$ 492 | \$ 493 | \$ -- | \$ -- | \$ -- |
| Accrued benefit liability | (458) | (172) | (630) | (12) | (244) | (256) |
| Intangible asset | 95 | 28 | 123 | -- | -- | -- |
| Net amount recognized at year end | \$ (362) | \$ 348 | \$ (14) | \$ (12) | \$ (244) | \$ (256) |
| Weighted-average assumptions as of December 31, | | | | | | |
| Discount rate | 3.0-10.0% | 7.3- 7.5% | | 6.0-7.3% | 7.3-7.5% | |
| Expected return on plan assets | 3.0-13.0 | 8.5-10.3 | | N/A | N/A | |
| Rate of compensation increase | 2.0- 8.0 | 4.3- 5.6 | | N/A | N/A | |

For measurement purposes, an 8.0 percent annual rate of increase in the per capita cost of covered healthcare benefits was assumed for 2001. The rate was assumed to decrease gradually to 5.0 percent for 2007 and remain at that level thereafter.

*Plan assets are invested primarily in fixed-income securities and listed stocks.

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American International Group, Inc. and Subsidiaries

15. EMPLOYEE BENEFITS (continued)

(in millions)

| | Pension Benefits | | | Other Benefits | | |
|---|------------------|------------|----------|----------------|------------|----------|
| | Non-U.S. Plans | U.S. Plans | Total | Non-U.S. Plans | U.S. Plans | Total |
| 2000 | | | | | | |
| Change in benefit obligation: | | | | | | |
| Benefit obligation at beginning of year | \$ 476 | \$ 1,212 | \$ 1,688 | \$ 8 | \$ 188 | \$ 196 |
| Service cost | 32 | 57 | 89 | 1 | 4 | 5 |
| Interest cost | 15 | 100 | 115 | -- | 15 | 15 |
| Participant contributions | 5 | -- | 5 | -- | -- | -- |
| Actuarial loss | 8 | 88 | 96 | 1 | 31 | 32 |
| Plan amendments and mergers | -- | 9 | 9 | -- | (16) | (16) |
| Benefits paid | (24) | (51) | (75) | -- | (25) | (25) |
| Effect of foreign currency fluctuation | (50) | -- | (50) | -- | -- | -- |
| Benefit obligation at end of year | \$ 462 | \$ 1,415 | \$ 1,877 | \$ 10 | \$ 197 | \$ 207 |
| Change in plan assets: | | | | | | |
| Fair value of plan assets at beginning of year | \$ 300 | \$ 1,883 | \$ 2,183 | \$ -- | \$ -- | \$ -- |
| Actual return on plan assets net of expenses | (17) | 91 | 74 | -- | -- | -- |
| Employer contributions | 23 | 5 | 28 | -- | 26 | 26 |
| Participant contributions | 5 | -- | 5 | -- | -- | -- |
| Benefits paid | (25) | (51) | (76) | -- | (26) | (26) |
| Asset adjustment | -- | (1) | (1) | -- | -- | -- |
| Effect of foreign currency fluctuation | (31) | -- | (31) | -- | -- | -- |
| Plan mergers | -- | 9 | 9 | -- | -- | -- |
| Fair value of plan assets at end of year* | \$ 255 | \$ 1,936 | \$ 2,191 | \$ -- | \$ -- | \$ -- |
| Reconciliation of funded status: | | | | | | |
| Funded status | \$ (207) | \$ 521 | \$ 314 | \$ (10) | \$ (197) | \$ (207) |
| Unrecognized actuarial (gain)/loss | 44 | (297) | (253) | -- | 16 | 16 |
| Unrecognized transition obligation | 9 | 4 | 13 | -- | -- | -- |
| Unrecognized prior service cost | 5 | 23 | 28 | -- | (43) | (43) |
| Benefit payments | -- | -- | -- | -- | 3 | 3 |
| Net amount recognized at year end | \$ (149) | \$ 251 | \$ 102 | \$ (10) | \$ (221) | \$ (231) |
| Amounts recognized in the statement of financial position consist of: | | | | | | |
| Prepaid benefit cost | \$ 1 | \$ 393 | \$ 394 | \$ -- | \$ -- | \$ -- |
| Accrued benefit liability | (182) | (145) | (327) | (10) | (221) | (231) |
| Intangible asset | 32 | 3 | 35 | -- | -- | -- |
| Net amount recognized at year end | \$ (149) | \$ 251 | \$ 102 | \$ (10) | \$ (221) | \$ (231) |
| Weighted-average assumptions as of December 31, | | | | | | |
| Discount rate | 3.0-10.0% | 7.5- 8.0% | | 7.0-7.5% | 7.5-8.0% | |
| Expected return on plan assets | 3.5-13.0 | 9.0-10.4 | | N/A | N/A | |
| Rate of compensation increase | 2.0- 8.0 | 4.5- 5.0 | | N/A | N/A | |

For measurement purposes, an 8.5 percent annual rate of increase in the per capita cost of covered healthcare benefits was assumed for 2000. The rate was assumed to decrease gradually to 5.0 percent for 2007 and remain at that level thereafter.

*Plan assets are invested primarily in fixed-income securities and listed stocks.

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NOTES TO FINANCIAL STATEMENTS (continued)

15. EMPLOYEE BENEFITS (continued)

The net benefit cost for the years ended December 31, 2001, 2000, and 1999 included the following components:

(in millions)

| | PENSION BENEFITS | | | OTHER BENEFITS | | |
|--|-------------------|---------------|--------|-------------------|---------------|-------|
| | NON-U.S. PLANS | U.S. PLANS | TOTAL | NON-U.S. PLANS | U.S. PLANS | TOTAL |
| 2001 | | | | | | |
| Components of net period benefit cost: | | | | | | |
| Service cost | \$ 38 | \$ 70 | \$ 108 | \$ 1 | \$ 4 | \$ 5 |
| Interest cost | 25 | 127 | 152 | -- | 16 | 16 |
| Expected return on assets | (16) | (204) | (220) | -- | -- | -- |
| Amortization of prior service cost | 2 | 3 | 5 | -- | (4) | (4) |
| Amortization of transitional liability | 2 | 1 | 3 | -- | -- | -- |
| Recognized actuarial loss | 5 | 2 | 7 | -- | -- | -- |
| Gain due to curtailment or settlement | (7) | 18 | 11 | -- | -- | -- |
| Net periodic benefit cost | \$ 49 | \$ 17 | \$ 66 | \$ 1 | \$ 16 | \$ 17 |
| 2000 | | | | | | |
| Components of net period benefit cost: | | | | | | |
| Service cost | \$ 32 | \$ 57 | \$ 89 | \$ 1 | \$ 4 | \$ 5 |
| Interest cost | 15 | 101 | 116 | -- | 16 | 16 |
| Expected return on assets | (12) | (172) | (184) | -- | -- | -- |
| Amortization of prior service cost | 2 | 2 | 4 | -- | (4) | (4) |
| Amortization of transitional liability | 2 | 1 | 3 | -- | -- | -- |
| Recognized actuarial loss | 2 | (11) | (9) | -- | -- | -- |
| Net periodic benefit cost | \$ 41 | \$ (22) | \$ 19 | \$ 1 | \$ 16 | \$ 17 |
| 1999 | | | | | | |
| Components of net period benefit cost: | | | | | | |
| Service cost | \$ 36 | \$ 62 | \$ 98 | \$ 1 | \$ 5 | \$ 6 |
| Interest cost | 17 | 90 | 107 | -- | 14 | 14 |
| Expected return on assets | (10) | (152) | (162) | -- | -- | -- |
| Amortization of prior service cost | 3 | 2 | 5 | -- | (4) | (4) |
| Amortization of transitional liability | 2 | 1 | 3 | -- | -- | -- |
| Recognized actuarial loss | 3 | 1 | 4 | -- | -- | -- |
| Net periodic benefit cost | \$ 51 | \$ 4 | \$ 55 | \$ 1 | \$ 15 | \$ 16 |

The projected benefit obligation, accumulated benefit obligation, and fair value of plan assets for pension plans with accumulated benefit obligations in excess of plan assets were \$1.19 billion, \$1.06 billion and \$499 million, respectively, as of December 31, 2001 and \$360 million, \$304 million and \$51 million as of December 31, 2000. The principal reason for the increase from 2000 to 2001 was the acquisition of AIG Star Life Insurance Co., Ltd. during 2001.

At December 31, 2001, there were 1.1 million shares of AIG common stock with a value of \$88.8 million included in the plan assets. The benefit plans have purchased annuity contracts from AIG's subsidiaries to provide \$56 million of future annual benefits to certain AGC retirees.

On December 31, 1998, AIG amended its retirement and postretirement healthcare plan to provide increased benefits to certain employees who retire prior to age 65. Assumed healthcare cost trend rates have a significant effect on the amounts reported for the healthcare plan.

A one-percentage-point change in assumed healthcare cost trend rates would have the following effects:

(in millions)

| | 1-PERCENTAGE POINT INCREASE | 1-PERCENTAGE POINT DECREASE |
|-------|--------------------------------|--------------------------------|
| ===== | | |

| | | |
|---|-----|-----|
| Effect on total of service and interest | | |
| cost components | \$1 | \$1 |
| Effect on postretirement benefit obligation | 7 | 6 |
| ===== | | |

16. STARR INTERNATIONAL COMPANY, INC. PLAN

Starr International Company, Inc. (SICO) provides a Deferred Compensation Profit Participation Plan (SICO Plan) to certain AIG employees. The SICO Plan came into being in 1975 when the voting shareholders and Board of Directors of SICO, a private holding company whose principal asset consists of AIG common stock, decided that a portion of the capital value of SICO should be used to provide an incentive plan for the current and succeeding managements of all American International companies, including AIG. Participation in the SICO Plan by any person, and the amount of such participation, is at the sole discretion of SICO's Board of Directors, and none of the costs of the various benefits provided under such plan is paid by or charged to AIG. The SICO Plan provides that shares currently

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American International Group, Inc. and Subsidiaries

16. STARR INTERNATIONAL COMPANY, INC. PLANS (continued)

owned by SICO may be set aside by SICO for the benefit of the participant and distributed upon retirement. The SICO Board of Directors may permit an early pay-out of units under certain circumstances. Prior to pay-out, the participant is not entitled to vote, dispose of or receive dividends with respect to such shares, and shares are subject to forfeiture under certain conditions, including but not limited to the participant's voluntary termination of employment with AIG prior to normal retirement age. In addition, SICO's Board of Directors may elect to pay a participant cash in lieu of shares of AIG common stock. If the expenses of the SICO Plan had been reflected by AIG, the pre-tax amounts accrued would have been \$56.9 million, \$78.3 million and \$88.1 million for 2001, 2000 and 1999, respectively.

17. LEASES

(a) AIG and its subsidiaries occupy leased space in many locations under various long-term leases and have entered into various leases covering the long-term use of data processing equipment.

At December 31, 2001, the future minimum lease payments under operating leases were as follows:

(in millions)

| | |
|----------------------------|---------|
| ===== | |
| 2002 | \$ 462 |
| 2003 | 361 |
| 2004 | 275 |
| 2005 | 205 |
| 2006 | 147 |
| Remaining years after 2006 | 792 |
| ----- | |
| Total | \$2,242 |
| ===== | |

Rent expense approximated \$472 million, \$412 million and \$390 million for

the years ended December 31, 2001, 2000 and 1999 respectively.

(b) Minimum future rental income on noncancelable operating leases of flight equipment which have been delivered at December 31, 2001 was as follows:

(in millions)

| | |
|----------------------------|---------|
| ===== | |
| 2002 | \$1,977 |
| 2003 | 1,639 |
| 2004 | 1,342 |
| 2005 | 1,041 |
| 2006 | 755 |
| Remaining years after 2006 | 1,802 |
| ----- | |
| Total | \$8,556 |
| ===== | |

Flight equipment is leased, under operating leases, with remaining terms ranging from one to 14 years.

18. OWNERSHIP AND TRANSACTIONS WITH RELATED PARTIES

(a) OWNERSHIP: The directors and officers of AIG, together with C.V. Starr & Co., Inc. (Starr), a private holding company, The Starr Foundation and Starr International Company, Inc. (SICO), a private holding company, owned or otherwise controlled approximately 21 percent of the voting stock of AIG at December 31, 2001. Six directors of AIG also serve as directors of Starr and SICO.

(b) TRANSACTIONS WITH RELATED PARTIES: During the ordinary course of business, AIG and its subsidiaries pay commissions to Starr and its subsidiaries for the production and management of insurance business. There are no significant receivables from/payables to related parties at December 31, 2001. Net commission payments to Starr aggregated approximately \$77 million in 2001, \$60 million in 2000 and \$45 million in 1999, from which Starr is required to pay commissions due originating brokers and its operating expenses. AIG also received approximately \$14 million in 2001, \$13 million in 2000 and \$11 million in 1999 from Starr and paid approximately \$42,000 in 2001, \$41,000 in 2000 and \$42,000 in 1999 to Starr in rental fees. AIG also received approximately \$4 million in 2001 and \$1 million in 2000 and 1999, respectively, from SICO and paid approximately \$1 million in each of the years 2001, 2000 and 1999 to SICO as reimbursement for services rendered at cost. AIG also paid to SICO \$4 million in 2001, 2000 and 1999 in rental fees.

19. SEGMENT INFORMATION

(a) AIG's operations are conducted principally through four business segments. These segments and their respective operations are as follows:

General Insurance: AIG's general insurance subsidiaries are multiple line companies writing substantially all lines of property and casualty insurance.

DBG writes substantially all classes of business insurance accepting such business mainly from insurance brokers. This provides DBG the opportunity to select specialized markets and retain underwriting control. Any licensed broker is able to submit business to DBG without the traditional agent-company contractual relationship, but such broker usually has no authority to commit DBG to accept a risk. HSB's operations are included in this group.

Transatlantic offers reinsurance capacity both domestically and overseas on treaty and facultative bases for a full range of property and casualty products.

Personal Lines engages in the mass marketing of personal lines insurance, primarily private passenger auto, homeowners and personal umbrella coverages.

Mortgage Guaranty provides guaranty insurance primarily on conventional first mortgage loans on single family dwellings and condominiums.

AIG's Foreign General insurance group accepts risks primarily underwritten through AIU, a marketing unit consisting of wholly owned agencies and insurance entities. The Foreign General insurance group also includes business written by AIG's foreign-based insurance subsidiaries for their own accounts. The Foreign General group uses various marketing methods to write both business and personal lines insurance

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NOTES TO FINANCIAL STATEMENTS (continued)

19. SEGMENT INFORMATION (continued)

with certain refinements for local laws, customs and needs. AIU operates in over 70 countries in Asia, the Pacific Rim, Europe, Africa, Middle East and Latin America.

Life Insurance: AIG's life insurance subsidiaries offer a wide range of traditional insurance and financial and investment products. Traditional products consist of individual and group life, annuity, endowment and accident and health policies. Financial and investment products consist of single premium annuity, variable annuities, guaranteed investment contracts, universal life and pensions.

AIG's three principal overseas life operations are ALICO, AIA and Nan Shan. ALICO is incorporated in Delaware and all of its business is written outside of the United States. ALICO has operations either directly or through subsidiaries in approximately 50 countries located in Europe, Africa, Latin America, the Caribbean, the Middle East, and the Far East, with Japan being the largest territory. AIA operates primarily in Hong Kong, Singapore, Malaysia and Thailand. Nan Shan operates in Taiwan. AIG's domestic life operations sell financial and investment type products, as well as traditional life products.

Financial Services: AIG's financial services subsidiaries engage in diversified financial products and services including premium financing, banking services and consumer finance services.

ILFC engages primarily in the acquisition of commercial jet aircraft and the leasing and remarketing of such aircraft to airlines around the world. Also, ILFC provides, for a fee, fleet management services to certain third-party operators.

AIGFP structures financial transactions, including long-dated interest rate and currency swaps and structured borrowings through notes, bonds and guaranteed investment agreements. AIGFP does not engage in trading activities with respect to commodity contracts. AIGTG engages in various commodities trading, foreign exchange trading, interest rate swaps and market making activities.

AIG's Consumer Finance operations include AGF as well as AIG Consumer Finance Group, Inc. AGF and CFG provide a wide variety of consumer finance products, including mortgages, consumer loans, retail sales finance and credit related insurance to customers both domestically and overseas, particularly emerging markets.

Retirement Savings & Asset Management: AIG's retirement savings & asset management operations offer a wide variety of investment products, including variable annuities, and mutual funds, as well as investment services, including investment asset management. Such products and services are offered to individuals and institutions both domestically and overseas.

AIG's principal retirement savings & asset management operations are conducted through SAAMCo The Variable Annuity Life Insurance Company (VALIC), Global Investment and Cap Partners. SAAMCo develops and sells variable annuities and other investment products, sells and manages mutual funds and provides financial services. VALIC provides tax qualified annuities to employees of educational, healthcare and governmental entities. Global Investment manages third-party institutional, retail and private equity funds' invested assets on a global basis, and provides custodial services. Cap Partners organizes and manages the invested assets of institutional private equity investment funds and may also invest in such funds. Each of these subsidiary operations receives fees for investment products and services provided.

(b) The following table summarizes the operations by major operating segment for the years ended December 31, 2001, 2000 and 1999:

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American International Group, Inc. and Subsidiaries

19. SEGMENT INFORMATION (continued)

| (in millions) | OPERATING SEGMENTS - 2001 | | | | | CONSOLIDATED |
|--|---------------------------|----------------|--------------------|---------------------------------------|-------------|--------------|
| | GENERAL INSURANCE | LIFE INSURANCE | FINANCIAL SERVICES | RETIREMENT SAVINGS & ASSET MANAGEMENT | OTHER (a) | |
| Revenues (b) | \$ 22,128 | \$ 30,724 | \$ 6,485 | \$ 3,517 | \$ (452) | \$ 62,402 |
| Interest revenue | -- | -- | 3,983 | 84 | -- | 4,067 |
| Interest expense | 2 | 109 | 3,596 | 17 | 314 | 4,038 |
| Realized capital losses | (130) | (254) | -- | -- | (452) | (836) |
| Operating income (loss) before minority interest (c) | 2,851 | 5,406 | 1,999 | 1,060 | (3,177) (d) | 8,139 |
| Income taxes (benefits) | 742 | 1,835 | 708 | 356 | (1,302) | 2,339 |
| Depreciation expense | 189 | 216 | 910 | 5 | 117 | 1,437 |
| Capital expenditures | 290 | 842 | 4,529 | 11 | 156 | 5,828 |
| Identifiable assets | 91,544 | 296,569 | 107,322 | 1,842 | (4,295) | 492,982 |

| (in millions) | Operating Segments - 2000 | | | | | CONSOLIDATED |
|--|---------------------------|----------------|--------------------|---------------------------------------|-----------|--------------|
| | General Insurance | Life Insurance | Financial Services | Retirement Savings & Asset Management | Other (a) | |
| Revenues (b) | \$ 20,146 | \$ 27,675 | \$ 5,954 | \$ 3,475 | \$ (190) | \$ 57,060 |
| Interest revenue | -- | -- | 3,557 | 94 | -- | 3,651 |
| Interest expense | 5 | 144 | 3,276 | 15 | 265 | 3,705 |
| Realized capital gains (losses) | 38 | (162) | -- | -- | (190) | (314) |
| Operating income (loss) before minority interest | 3,524 | 4,822 | 1,678 | 1,161 | (1,162) | 10,023 |
| Income taxes (benefits) | 931 | 1,566 | 588 | 400 | (514) | 2,971 |
| Depreciation expense | 149 | 149 | 833 | 4 | 108 | 1,243 |
| Capital expenditures | 278 | 501 | 3,748 | 18 | 184 | 4,729 |
| Identifiable assets | 85,270 | 248,982 | 94,173 | 1,590 | (3,344) | 426,671 |

| (in millions) | Operating Segments - 1999 | | | | | CONSOLIDATED |
|--|---------------------------|----------------|--------------------|---------------------------------------|-----------|--------------|
| | General Insurance | Life Insurance | Financial Services | Retirement Savings & Asset Management | Other (a) | |
| Revenues (b) | \$ 18,356 | \$ 24,837 | \$ 5,069 | \$ 3,112 | \$ (44) | \$ 51,330 |
| Interest revenue | -- | -- | 2,836 | 84 | -- | 2,920 |
| Interest expense | 8 | 159 | 2,616 | 5 | 234 | 3,022 |
| Realized capital gains (losses) | 295 | (148) | -- | -- | (44) | 103 |
| Operating income (loss) before minority interest | 3,481 | 4,210 | 1,432 | 920 | (644) | 9,399 |
| Income taxes (benefits) | 831 | 1,427 | 513 | 310 | (248) | 2,833 |
| Depreciation expense | 134 | 130 | 762 | 5 | 99 | 1,130 |
| Capital expenditures | 215 | 366 | 3,495 | 35 | 128 | 4,239 |
| Identifiable assets | 76,725 | 231,843 | 78,868 | 1,132 | (4,883) | 383,685 |

- (a) Includes AIG Parent and other operations which are not required to be reported separately, other income (deductions) -- net and adjustments and eliminations.
- (b) Represents the sum of general net premiums earned, life premium income, net investment income, financial services commissions, transaction and other fees, retirement savings & asset management commissions and other fees and realized capital gains (losses).
- (c) Includes \$769 million and \$131 million with respect to WTC losses for general and life insurance operations, respectively.
- (d) Includes acquisition, restructuring and related charges of \$2,017 million.

NOTES TO FINANCIAL STATEMENTS (continued)

19. SEGMENT INFORMATION (continued)

(c) The following table summarizes AIG's general insurance operations by major internal reporting group for the years ended December 31, 2001, 2000 and 1999:

| GENERAL INSURANCE - 2001 | | | | | | | |
|---|--------------------------------|---------------|-------------------|----------------------|--------------------|-----------|-------------------------------|
| (in millions) | DOMESTIC BROKERAGE GROUP | TRANSATLANTIC | PERSONAL LINES | MORTGAGE GUARANTY | FOREIGN GENERAL | OTHER (a) | TOTAL GENERAL INSURANCE |
| Net premiums written | \$ 10,197 | \$ 1,906 | \$ 2,454 | \$ 494 | \$ 5,050 | \$ -- | \$ 20,101 |
| Net premiums earned | 9,776 | 1,790 | 2,478 | 489 | 4,832 | -- | 19,365 |
| Losses & loss expenses incurred | 8,728 | 1,562 | 2,130 | 63 | 2,923 | -- | 15,406 |
| Underwriting expenses | 1,386 | 502 | 440 | 115 | 1,428 | -- | 3,871 |
| Adjusted underwriting profit (loss) (b) (d) | (338) | (274) | (92) | 311 | 481 | -- | 88 |
| Net investment income | 1,827 | 240 | 114 | 106 | 583 | 23 | 2,893 |
| Operating income (loss) before realized capital gains(c) (d) | 1,489 (e) | (34) | 22 | 417 | 1,064 | 23 | 2,981 |
| Depreciation expense | 83 | 3 | 28 | 4 | 71 | -- | 189 |
| Capital expenditures | 106 | 2 | 69 | 3 | 110 | -- | 290 |
| Identifiable assets | 60,604 | 6,741 | 3,863 | 2,219 | 21,781 | (3,664) | 91,544 |

| General Insurance - 2000 | | | | | | | |
|--|--------------------------------|---------------|-------------------|----------------------|--------------------|-----------|-------------------------------|
| (In Millions) | Domestic Brokerage Group | Transatlantic | Personal Lines | Mortgage Guaranty | Foreign General | Other (a) | Total General Insurance |
| Net premiums written | \$ 7,934 | \$ 1,659 | \$ 2,510 | \$ 453 | \$ 4,970 | \$ -- | \$17,526 |
| Net premiums earned | 8,023 | 1,632 | 2,401 | 452 | 4,899 | -- | 17,407 |
| Losses & loss expenses incurred | 6,843 | 1,197 | 2,022 | 68 | 2,974 | -- | 13,104 |
| Underwriting expenses | 1,003 | 434 | 416 | 114 | 1,551 | -- | 3,518 |
| Adjusted underwriting profit (loss) (b) | 177 | 1 | (37) | 270 | 374 | -- | 785 |
| Net investment income | 1,614 | 234 | 113 | 93 | 570 | 77 | 2,701 |
| Operating income before realized capital gains(c) | 1,791 (e) | 235 | 76 | 363 | 944 | 77 | 3,486 |
| Depreciation expense | 52 | 2 | 19 | 5 | 71 | -- | 149 |
| Capital expenditures | 102 | 2 | 75 | 4 | 95 | -- | 278 |
| Identifiable assets | 57,302 | 5,523 | 3,776 | 1,867 | 19,626 | (2,824) | 85,270 |

| General Insurance - 1999 | | | | | | | |
|--|--------------------------------|---------------|-------------------|----------------------|--------------------|-----------|-------------------------------|
| (In Millions) | Domestic Brokerage Group | Transatlantic | Personal Lines | Mortgage Guaranty | Foreign General | Other (a) | Total General Insurance |
| Net premiums written | \$ 7,526 | \$ 1,499 | \$ 2,162 | \$ 397 | \$ 4,640 | \$ -- | \$ 16,224 |
| Net premiums earned | 7,002 | 1,485 | 2,079 | 396 | 4,582 | -- | 15,544 |
| Losses & loss expenses incurred | 6,069 | 1,149 | 1,678 | 51 | 2,791 | -- | 11,738 |
| Underwriting expenses | 877 | 413 | 325 | 120 | 1,402 | -- | 3,137 |
| Adjusted underwriting profit (loss) (b) | 56 | (77) | 76 | 225 | 389 | -- | 669 |
| Net investment income | 1,563 | 230 | 113 | 76 | 467 | 68 | 2,517 |
| Operating income before realized capital gains(c) | 1,619 (e) | 153 | 189 | 301 | 856 | 68 | 3,186 |
| Depreciation expense | 38 | 2 | 17 | 5 | 72 | -- | 134 |
| Capital expenditures | 77 | 3 | 51 | 5 | 79 | -- | 215 |
| Identifiable assets | 51,339 | 5,480 | 3,410 | 1,557 | 17,319 | (2,380) | 76,725 |

- (a) Includes adjustments and eliminations.
- (b) Adjusted underwriting profit (loss) represents statutory underwriting profit or loss adjusted primarily for changes in deferred acquisition costs.
- (c) Realized capital gains are not deemed to be an integral part of AIG's general insurance operations' internal reporting groups.
- (d) Includes \$769 million with respect to WTC losses: DBG: \$544 million; Transatlantic: \$200 million; Foreign General: \$25 million.
- (e) Includes \$139 million (\$198 million excluding WTC losses), \$224 million and \$209 million for the twelve months ended December 31, 2001, 2000 and 1999, respectively, with respect to the Lexington Surplus Lines Pool.

American International Group, Inc. and Subsidiaries

19. SEGMENT INFORMATION (continued)

(d) The following table summarizes AIG's life insurance operations by major internal reporting group for the years ended December 31, 2001, 2000 and 1999:

| LIFE INSURANCE - 2001 | | | | | |
|---|----------|------------------|---------------|------------|----------------------|
| (in millions) | ALICO | AIA AND NAN SHAN | DOMESTIC LIFE | OTHER (a) | TOTAL LIFE INSURANCE |
| Premium income | \$ 4,180 | \$ 8,485 | \$ 4,950 | \$ 1,628 | \$ 19,243 |
| Net investment income | 1,454 | 1,880 | 8,083 | 318 | 11,735 |
| Operating income before realized capital gains(b) (c) | 873 | 1,483 | 2,920 | 384 | 5,660 |
| Depreciation expense | 41 | 40 | 104 | 31 | 216 |
| Capital expenditures | 252 | 81 | 238 | 271 | 842 |
| Identifiable assets | 30,222 | 41,854 | 206,734 | 17,759 (d) | 296,569 |

| Life Insurance - 2000 | | | | | |
|---|----------|------------------|---------------|-----------|----------------------|
| (in millions) | ALICO | AIA and Nan Shan | Domestic Life | Other (a) | Total Life Insurance |
| Premium income | \$ 4,135 | \$ 7,859 | \$ 4,818 | \$ 361 | \$ 17,173 |
| Net investment income | 1,362 | 1,688 | 7,467 | 147 | 10,664 |
| Operating income before realized capital gains(b) | 754 | 1,409 | 2,746 | 75 | 4,984 |
| Depreciation expense | 46 | 33 | 62 | 8 | 149 |
| Capital expenditures | 313 | 58 | 98 | 32 | 501 |
| Identifiable assets | 28,532 | 32,697 | 186,111 | 1,642 | 248,982 |

| Life Insurance - 1999 | | | | | |
|---|----------|------------------|---------------|-----------|----------------------|
| (in millions) | ALICO | AIA and Nan Shan | Domestic Life | Other (a) | Total Life Insurance |
| Premium income | \$ 3,714 | \$ 7,014 | \$ 4,485 | \$ 267 | \$ 15,480 |
| Net investment income | 1,222 | 1,357 | 6,796 | 130 | 9,505 |
| Operating income before realized capital gains(b) | 680 | 1,200 | 2,414 | 64 | 4,358 |
| Depreciation expense | 41 | 30 | 53 | 6 | 130 |
| Capital expenditures | 62 | 92 | 193 | 19 | 366 |
| Identifiable assets | 26,294 | 28,310 | 175,504 | 1,735 | 231,843 |

- (a) Includes other operations which are not required to be reported separately and adjustments and eliminations.
- (b) Realized capital gains are not deemed to be an integral part of AIG's life insurance operations' internal reporting groups.
- (c) Includes \$131 million with respect to WTC losses.
- (d) Reflects AIG Star Life Insurance Co., Ltd. which was acquired in April 2001.

NOTES TO FINANCIAL STATEMENTS (continued)

19. SEGMENT INFORMATION (continued)

(e) The following table summarizes AIG's financial services operations by major internal reporting group for the years ended December 31, 2001, 2000 and 1999:

| (in millions) | FINANCIAL SERVICES - 2001 | | | | TOTAL FINANCIAL SERVICES |
|--|---------------------------|-----------|---------------------|-----------|--------------------------------|
| | ILFC | AIGFP (a) | CONSUMER FINANCE | OTHER (b) | |
| Commissions, transaction and other fees and loan fees(c) | \$ 2,613 | \$ 1,178 | \$ 2,560 | \$ 134 | \$ 6,485 |
| Interest revenue | 33 | 1,638 | 2,149 | 163 | 3,983 |
| Interest expense | 850 | 1,883 | 753 | 110 | 3,596 |
| Operating income (loss) | 749 | 758 | 513 | (21) | 1,999 |
| Depreciation expense | 811 | 9 | 34 | 56 | 910 |
| Capital expenditures | 4,418 | 17 | 39 | 55 | 4,529 |
| Identifiable assets | 23,424 | 50,324 | 16,945 | 16,629 | 107,322 |

| (in millions) | Financial Services - 2000 | | | | Total Financial Services |
|--|---------------------------|-----------|---------------------|-----------|--------------------------------|
| | ILFC | AIGFP (a) | Consumer Finance | Other (b) | |
| Commissions, transaction and other fees and loan fees(c) | \$ 2,441 | \$ 1,056 | \$ 2,325 | \$ 132 | \$ 5,954 |
| Interest revenue | 38 | 1,540 | 1,849 | 130 | 3,557 |
| Interest expense | 824 | 1,552 | 756 | 144 | 3,276 |
| Operating income (loss) | 654 | 648 | 398 | (22) | 1,678 |
| Depreciation expense | 729 | 8 | 29 | 67 | 833 |
| Capital expenditures | 3,435 | 216 | 40 | 57 | 3,748 |
| Identifiable assets | 19,984 | 41,837 | 15,571 | 16,781 | 94,173 |

| (in millions) | Financial Services - 1999 | | | | Total Financial Services |
|--|---------------------------|-----------|---------------------|-----------|--------------------------------|
| | ILFC | AIGFP (a) | Consumer Finance | Other (b) | |
| Commissions, transaction and other fees and loan fees(c) | \$ 2,194 | \$ 737 | \$ 2,024 | \$ 114 | \$ 5,069 |
| Interest revenue | 30 | 1,066 | 1,589 | 151 | 2,836 |
| Interest expense | 732 | 1,189 | 604 | 91 | 2,616 |
| Operating income | 590 | 482 | 346 | 14 | 1,432 |
| Depreciation expense | 664 | 6 | 25 | 67 | 762 |
| Capital expenditures | 3,366 | 11 | 55 | 63 | 3,495 |
| Identifiable assets | 17,854 | 33,965 | 14,304 | 12,745 | 78,868 |

- (a) AIGFP's interest revenue and interest expense are reported as net revenues.
 (b) Includes other operations which are not required to be reported separately and adjustments and eliminations.
 (c) Commissions, transaction and other fees and loan fees are the sum of the net gain or loss of trading activities, the net change in unrealized gain or loss, the net interest revenues from forward rate agreements and interest rate swaps, and where applicable, management and incentive fees from asset management activities.

(f) A substantial portion of AIG's operations is conducted in countries other than the United States and Canada. The following table summarizes AIG's operations by major geographic segment. Allocations have been made on the basis of the location of operations and assets.

| GEOGRAPHIC SEGMENTS - 2001 | | | | |
|--|-------------|----------|---------------|--------------|
| (in millions) | DOMESTIC(a) | FAR EAST | OTHER FOREIGN | CONSOLIDATED |
| Revenues(b) | \$36,827 | \$17,128 | \$ 8,447 | \$62,402 |
| Real estate and other fixed assets, net of accumulated depreciation | 2,220 | 1,824 | 789 | 4,833 |
| Flight equipment primarily under operating leases, net of accumulated depreciation | 22,710 | -- | -- | 22,710 |

| Geographic Segments - 2000 | | | | |
|--|-------------|----------|---------------|--------------|
| (in millions) | Domestic(a) | Far East | Other Foreign | Consolidated |
| Revenues(b) | \$34,214 | \$15,311 | \$ 7,535 | \$57,060 |
| Real estate and other fixed assets, net of accumulated depreciation | 2,104 | 1,264 | 758 | 4,126 |
| Flight equipment primarily under operating leases, net of accumulated depreciation | 19,325 | -- | -- | 19,325 |

| Geographic Segments - 1999 | | | | |
|--|-------------|----------|---------------|--------------|
| (in millions) | Domestic(a) | Far East | Other Foreign | Consolidated |
| Revenues(b) | \$31,199 | \$13,242 | \$ 6,889 | \$51,330 |
| Real estate and other fixed assets, net of accumulated depreciation | 1,747 | 1,006 | 755 | 3,508 |
| Flight equipment primarily under operating leases, net of accumulated depreciation | 17,334 | -- | -- | 17,334 |

- (a) Including general insurance operations in Canada.
 (b) Represents the sum of general net premiums earned, life premium income, net investment income, financial services commissions, transaction and other fees, retirement savings & asset management commissions and other fees and realized capital gains (losses).

20. ACQUISITION, RESTRUCTURING AND RELATED CHARGES

During the third quarter of 2001, AGC was consolidated into AIG. One-time charges in connection with this acquisition totaled \$1.36 billion for the third quarter of 2001. During the second quarter of 2001, AGC incurred \$654 million in connection with the termination of its merger agreement with Prudential plc. Thus, for the entire year, AIG incurred \$2.02 billion of charges in connection with the acquisition of AGC.

With respect to the charges of \$1.36 billion incurred in the third quarter of 2001, approximately \$512 million were related to direct costs of the acquisition, including \$85 million in investment banking, legal and accounting fees. Direct costs of \$427 million were related to employee severance and other termination benefits, and other compensation costs related to change in control agreements with AGC executives. The costs were also based in part on a projected elimination of positions, in accordance with AIG's post-business combination plans, which will enhance the effectiveness and efficiency of the combined operations. The balance of the \$1.36 billion represented charges resulting from post-business combination plans, recognizing that certain assets will have no future economic benefit or ability to generate future revenues. Such charges include asset impairment charges related to software, leasehold improvements and certain goodwill. Also included were certain adjustments associated with conforming AGC's balances to AIG's existing accounting policies and methodologies.

Of the \$1.36 billion, approximately \$305 million has been paid as of December 31, 2001. The balance is included in Other liabilities.

Less significant, ongoing costs with respect to the integration of operations will continue to be expensed in future periods as incurred. AIG expects that these ongoing costs will include costs for the integration of computer systems, the training and relocation of certain employees and the consolidation of facilities.

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NOTES TO FINANCIAL STATEMENTS (continued)

21. SUMMARY OF QUARTERLY FINANCIAL INFORMATION - UNAUDITED

The following quarterly financial information for each of the three months ended March 31, June 30, September 30 and December 31, 2001 and 2000 is unaudited. However, in the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary to present fairly the results of operations for such periods, have been made for a fair presentation of the results shown.

| (in millions, except per share amounts) | THREE MONTHS ENDED | | | | | | | |
|---|--------------------|----------|----------|----------|---------------|----------|--------------|----------|
| | MARCH 31, | | JUNE 30, | | SEPTEMBER 30, | | DECEMBER 31, | |
| | 2001 | 2000 | 2001 | 2000 | 2001 | 2000 | 2001 | 2000 |
| Revenues | \$14,955 | \$13,636 | \$15,313 | \$14,173 | \$15,729 | \$13,931 | \$16,405 | \$15,320 |
| Net income | 1,855 | 1,631 | 1,315 | 1,501 | 327 | 1,705 | 1,866 | 1,802 |
| Net income per common share: | | | | | | | | |
| Basic | \$ 0.71 | \$ 0.63 | \$ 0.50 | \$ 0.57 | \$ 0.12 | \$ 0.66 | \$ 0.72 | \$ 0.69 |
| Diluted | 0.70 | 0.62 | 0.50 | 0.57 | 0.12 | 0.65 | 0.70 | 0.68 |
| Average shares outstanding: | | | | | | | | |
| Basic | 2,623 | 2,608 | 2,621 | 2,600 | 2,620 | 2,606 | 2,615 | 2,610 |
| Diluted | 2,651 | 2,644 | 2,651 | 2,634 | 2,651 | 2,633 | 2,645 | 2,639 |

22. Information Provided in Connection with Outstanding Debt of AGC.

The following condensed consolidating financial statements are provided in compliance with Regulation S-X of the Securities and Exchange Commission (the "Commission"). In accordance with Rule 14a-3 of the Commission, this information has been omitted from the 2001 Annual Report to Shareholders.

AGC is a holding company and a wholly-owned subsidiary of AIG. At December 31, 2001, AGC had commercial paper outstanding as well as notes issued. (See Note 9.) As of November 2001, AIG has provided a full and unconditional guarantee of all outstanding debt of AGC.

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American International Group, Inc. and Subsidiaries

Condensed Consolidating Balance Sheets:

DECEMBER 31, 2001

| (in millions) | AMERICAN INTERNATIONAL GROUP, INC. GUARANTOR | AGC ISSUER | OTHER SUBSIDIARIES | ELIMINATIONS | CONSOLIDATED AIG |
|---------------|---|---------------|-----------------------|--------------|---------------------|
|---------------|---|---------------|-----------------------|--------------|---------------------|

ASSETS:

| | | | | | |
|---|-----------|-----------|-----------|-------------|-----------|
| INVESTED ASSETS | \$ 1,405 | \$ -- | \$358,666 | \$ (3,371) | \$356,700 |
| CASH | 1 | 1 | 696 | -- | 698 |
| CARRYING VALUE OF SUBSIDIARIES AND PARTIALLY OWNED COMPANIES, AT EQUITY | 52,117 | 12,022 | 3,309 | (66,746) | 902 |
| OTHER ASSETS | 2,395 | 2,799 | 130,422 | (934) | 134,682 |
| TOTAL ASSETS | \$ 55,918 | \$ 14,822 | \$493,293 | \$ (71,051) | \$492,982 |
| LIABILITIES: | | | | | |
| INSURANCE LIABILITIES | \$ 320 | \$ -- | \$256,219 | \$ -- | \$256,539 |
| DEBT | 2,119 | 5,500 | 61,048 | (2,936) | 65,731 |
| OTHER LIABILITIES | 1,329 | 1,267 | 114,656 | (892) | 116,360 |
| TOTAL LIABILITIES | 3,768 | 6,767 | 431,923 | (3,828) | 438,630 |
| PREFERRED SHAREHOLDERS' EQUITY IN SUBSIDIARY COMPANIES | -- | -- | 2,602 | (400) | 2,202 |
| TOTAL CAPITAL FUNDS | 52,150 | 8,055 | 58,768 | (66,823) | 52,150 |
| TOTAL LIABILITIES, PREFERRED SHAREHOLDERS' EQUITY IN SUBSIDIARY COMPANIES AND CAPITAL FUNDS | \$ 55,918 | \$ 14,822 | \$493,293 | \$ (71,051) | \$492,982 |

December 31, 2000

| (in millions) | American International Group, Inc. Guarantor | AGC Issuer | Other Subsidiaries | Eliminations | Consolidated AIG |
|---|--|------------|--------------------|--------------|------------------|
| Assets: | | | | | |
| Invested assets | \$ 723 | \$ -- | \$301,410 | \$ (2,846) | \$299,287 |
| Cash | 1 | 3 | 518 | -- | 522 |
| Carrying value of subsidiaries and partially owned companies, at equity | 47,532 | 11,275 | 2,894 | (61,365) | 336 |
| Other assets | 2,295 | 2,874 | 121,699 | (342) | 126,526 |
| Total Assets | \$ 50,551 | \$ 14,152 | \$426,521 | \$ (64,553) | \$426,671 |
| Liabilities: | | | | | |
| Insurance liabilities | \$ 334 | \$ -- | \$215,169 | \$ (35) | \$215,468 |
| Debt | 1,301 | 5,585 | 50,353 | (2,916) | 54,323 |
| Other liabilities | 1,477 | 747 | 103,911 | (108) | 106,027 |
| Total Liabilities | 3,112 | 6,332 | 369,433 | (3,059) | 375,818 |
| Preferred shareholders' equity in subsidiary companies | -- | -- | 3,414 | -- | 3,414 |
| Total Capital Funds | 47,439 | 7,820 | 53,674 | (61,494) | 47,439 |
| Total Liabilities, Preferred Shareholders' Equity in Subsidiary Companies and Capital Funds | \$ 50,551 | \$ 14,152 | \$426,521 | \$ (64,553) | \$426,671 |

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NOTES TO FINANCIAL STATEMENTS (continued)

Condensed Consolidating Statement of Income

Year ended December 31, 2001

| (in millions) | AMERICAN INTERNATIONAL GROUP, INC. GUARANTOR | AGC ISSUER | OTHER SUBSIDIARIES | ELIMINATIONS | CONSOLIDATED AIG |
|---|--|------------|--------------------|--------------|------------------|
| GENERAL INSURANCE OPERATING INCOME | \$ (4) | \$ -- | \$ 2,855 | \$ -- | \$ 2,851 |
| LIFE INSURANCE OPERATING INCOME | -- | -- | 5,406 | -- | 5,406 |
| FINANCIAL SERVICES OPERATING INCOME | 360 | -- | 1,639 | -- | 1,999 |
| RETIREMENT SAVINGS & ASSET MANAGEMENT OPERATING INCOME | 12 | -- | 1,048 | -- | 1,060 |
| EQUITY IN UNDISTRIBUTED NET INCOME OF CONSOLIDATED SUBSIDIARIES | 3,340 | 150 | -- | (3,490) | -- |
| DIVIDEND INCOME FROM CONSOLIDATED SUBSIDIARIES | 2,236 | 826 | -- | (3,062) | -- |
| OTHER | (204) | (1,525) | (1,448) | -- | (3,177) |
| INCOME TAXES (BENEFITS) | 352 | (514) | 2,501 | -- | 2,339 |
| MINORITY INTEREST | -- | -- | (301) | -- | (301) |
| CUMULATIVE EFFECT OF ACCOUNTING CHANGES | (25) | -- | (111) | -- | (136) |
| NET INCOME | \$ 5,363 | \$ (35) | \$ 6,587 | \$ (6,552) | \$ 5,363 |

Year ended December 31, 2000

| (in millions) | American International Group, Inc. Guarantor | AGC Issuer | Other Subsidiaries | Eliminations | Consolidated AIG |
|---------------|--|------------|--------------------|--------------|------------------|
|---------------|--|------------|--------------------|--------------|------------------|

| | | | | | |
|---|----------|----------|----------|------------|----------|
| General insurance operating income | \$ (11) | \$ -- | \$ 3,535 | \$ -- | \$ 3,524 |
| Life insurance operating income | -- | -- | 4,822 | -- | 4,822 |
| Financial services operating income | 280 | -- | 1,398 | -- | 1,678 |
| Retirement savings & asset management operating income | (5) | -- | 1,166 | -- | 1,161 |
| Equity in undistributed net income of consolidated subsidiaries | 5,233 | 659 | -- | (5,892) | -- |
| Dividend income from consolidated subsidiaries | 1,514 | 557 | -- | (2,071) | -- |
| Other | (87) | (324) | (751) | -- | (1,162) |
| Income taxes (benefits) | 285 | (111) | 2,797 | -- | 2,971 |
| Minority interest | -- | -- | (413) | -- | (413) |
| Net income | \$ 6,639 | \$ 1,003 | \$ 6,960 | \$ (7,963) | \$ 6,639 |

Year ended December 31, 1999

| (in millions) | American International Group, Inc. Guarantor | AGC Issuer | Other Subsidiaries | Eliminations | Consolidated AIG |
|---|--|------------|--------------------|--------------|------------------|
| General insurance operating income | \$ (13) | \$ -- | \$ 3,494 | \$ -- | \$ 3,481 |
| Life insurance operating income | -- | -- | 4,210 | -- | 4,210 |
| Financial services operating income | 246 | -- | 1,186 | -- | 1,432 |
| Retirement savings & asset management operating income | 5 | -- | 915 | -- | 920 |
| Equity in undistributed net income of consolidated subsidiaries | 5,311 | 618 | -- | (5,929) | -- |
| Dividend income from consolidated subsidiaries | 1,079 | 682 | -- | (1,761) | -- |
| Other | (155) | (263) | (226) | -- | (644) |
| Income taxes (benefits) | 287 | (94) | 2,640 | -- | 2,833 |
| Minority interest | -- | -- | (380) | -- | (380) |
| Net income | \$ 6,186 | \$ 1,131 | \$ 6,559 | \$ (7,690) | \$ 6,186 |

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American International Group, Inc. and Subsidiaries

Condensed Consolidating Statements of Cash Flows

YEAR ENDED DECEMBER 31, 2001

| (in millions) | AMERICAN INTERNATIONAL GROUP, INC. GUARANTOR | AGC ISSUER | OTHER SUBSIDIARIES | CONSOLIDATED AIG |
|---|--|------------|--------------------|------------------|
| NET CASH PROVIDED BY OPERATING ACTIVITIES | \$ 2,019 | \$ 51 | \$ 5,640 | \$ 7,710 |
| CASH FLOWS FROM INVESTING: | | | | |
| INVESTED ASSETS DISPOSED | (879) | -- | 142,918 | 142,039 |
| INVESTED ASSETS ACQUIRED | (535) | -- | (171,450) | (171,985) |
| OTHER | (75) | (276) | (349) | (700) |
| NET CASH USED IN INVESTING ACTIVITIES | (1,489) | (276) | (28,881) | (30,646) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | |
| CHANGE IN DEBTS | 627 | 604 | 10,160 | 11,391 |
| OTHER | (1,157) | (381) | 13,259 | 11,721 |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | (530) | 223 | 23,419 | 23,112 |
| CHANGE IN CASH | -- | (2) | 178 | 176 |
| CASH AT BEGINNING OF PERIOD | 1 | 3 | 518 | 522 |
| CASH AT END OF PERIOD | \$ 1 | \$ 1 | \$ 696 | \$ 698 |

Year Ended December 31, 2000

| (in millions) | American International Group, Inc. Guarantor | AGC Issuer | Other Subsidiaries | Consolidated AIG |
|---|--|------------|--------------------|------------------|
| Net cash provided by operating activities | \$ 1,358 | \$ 464 | \$ 7,259 | \$ 9,081 |
| Cash flows from investing: | | | | |
| Invested assets disposed | (677) | -- | 73,913 | 73,236 |
| Invested assets acquired | (131) | -- | (92,732) | (92,863) |
| Other | (26) | (72) | (1,103) | (1,201) |

| | | | | |
|---|---------|-------|----------|----------|
| Net cash used in investing activities | (834) | (72) | (19,922) | (20,828) |
| Cash flows from financing activities: | | | | |
| Change in debts | 579 | 479 | 6,771 | 7,829 |
| Other | (1,105) | (869) | 5,988 | 4,014 |
| Net cash provided by (used in) financing activities | (526) | (390) | 12,759 | 11,843 |
| Change in cash | (2) | 2 | 96 | 96 |
| Cash at beginning of period | 3 | 1 | 422 | 426 |
| Cash at end of period | \$ 1 | \$ 3 | \$ 518 | \$ 522 |

Year Ended December 31, 1999

| (in millions) | American International Group, Inc. Guarantor | AGC Issuer | Other Subsidiaries | Consolidated AIG |
|---|--|---------------|-----------------------|---------------------|
| Net cash provided by operating activities | \$ 631 | \$ 591 | \$ 11,421 | \$ 12,643 |
| Cash flows from investing: | | | | |
| Invested assets disposed | (326) | -- | 78,521 | 78,195 |
| Invested assets acquired | (44) | -- | (103,937) | (103,981) |
| Other | (39) | (358) | (372) | (769) |
| Net cash used in investing activities | (409) | (358) | (25,788) | (26,555) |
| Cash flows from financing activities: | | | | |
| Change in debts | (325) | 578 | 2,963 | 3,216 |
| Other | 104 | (810) | 11,184 | 10,478 |
| Net cash provided by (used in) financing activities | (221) | (232) | 14,147 | 13,694 |
| Change in cash | 1 | 1 | (220) | (218) |
| Cash at beginning of period | 2 | -- | 642 | 644 |
| Cash at end of period | \$ 3 | \$ 1 | \$ 422 | \$ 426 |

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NOTES TO FINANCIAL STATEMENTS (continued)

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There have been no changes in or disagreements with accountants on accounting and financial disclosure within the twenty-four months ending December 31, 2001.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Except for the information provided in Part I under the heading "Directors and Executive Officers of the Registrant", this item is omitted because a definitive proxy statement which involves the election of directors will be filed with the Securities and Exchange Commission not later than 120 days after the close of the fiscal year pursuant to Regulation 14A.

ITEM 11. EXECUTIVE COMPENSATION

This item is omitted because a definitive proxy statement which involves the election of directors will be filed with the Securities and Exchange Commission not later than 120 days after the close of the fiscal year pursuant to Regulation 14A.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

This item is omitted because a definitive proxy statement which involves the election of directors will be filed with the Securities and Exchange Commission not later than 120 days after the close of the fiscal year pursuant to Regulation 14A.

ITEM 13.CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

This item is omitted because a definitive proxy statement which involves the election of directors will be filed with the Securities and Exchange Commission not later than 120 days after the close of the fiscal year pursuant to Regulation 14A.

PART IV

ITEM 14.EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

(a) FINANCIAL STATEMENTS AND EXHIBITS.

1. Financial Statements and Schedules. See accompanying Index to Financial Statements.
2. Exhibits. See accompanying Exhibit Index.

(b) REPORTS ON FORM 8-K.

During the three months ended December 31, 2001, Current Reports on Form 8-K were filed as follows:

On October 9, 2001, AIG filed a Current Report on Form 8-K under Item 7 to file supplemental financial statements and financial statement schedules for the three years ended December 31, 2000 and for six months ended June 30, 2001, together with Supplemental Selected Consolidated Financial Data and Supplemental Management's Discussion and Analysis of Financial Condition and Results of Operations, to retroactively reflect the acquisition of American General Corporation as of August 29, 2001.

On October 9, 2001, AIG filed a Current Report on Form 8-K under Item 5 to disclose information Chairman M.R. Greenberg provided in a conference call for investors and analysts, with respect to AIG's estimates of total expected net losses resulting from the terrorist attacks of September 11, 2001 and cost related to the acquisition of AGC.

On November 7, AIG filed a Current Report on Form 8-K under Item 5 to incorporate by reference information on AIG's operating results for the quarter ended September 30, 2001 reported in a press release dated October 25, 2001.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Annual Report on Form 10-K to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of New York and State of New York, on the 29th of March, 2002.

AMERICAN INTERNATIONAL GROUP, INC.

By _____ /s/ M.R. Greenberg

(M.R. Greenberg, Chairman)

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this Annual Report on Form 10-K has been signed below by the following persons in the capacities indicated on the 29th of March, 2002 and each of the undersigned persons, in any capacity, hereby severally constitutes M.R.

Greenberg, Edward E. Matthews and Howard I. Smith and each of them, singularly, his true and lawful attorney with full power to them and each of them to sign for him, and in his name and in the capacities indicated below, this Annual Report on Form 10-K and any and all amendments thereto.

| Signature ----- | Title ----- |
|---|---|
| /s/ M.R. Greenberg ----- (M.R. GREENBERG) | Chairman and Director (Principal Executive Officer) |
| /s/ Howard I. Smith ----- (HOWARD I. SMITH) | Executive Vice President, Chief Financial Officer and Director (Principal Financial Officer) |
| /s/ Michael J. Castelli ----- (MICHAEL J. CASTELLI) | Vice President and Comptroller (Principal Accounting Officer) |
| /s/ M. Bernard Aidinoff ----- (M. BERNARD AIDINOFF) | Director |
| /s/ Eli Broad ----- (ELI BROAD) | Director |
| /s/ Pei-yuan Chia ----- (PEI-YUAN CHIA) | Director |
| /s/ Marshall A. Cohen ----- (MARSHALL A. COHEN) | Director |
| /s/ Barber B. Conable, Jr. ----- (BARBER B. CONABLE, JR.) | Director |
| /s/ Martin S. Feldstein ----- (MARTIN S. FELDSTEIN) | Director |

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SIGNATURES - (Continued)

| Signature ----- | Title ----- |
|---|----------------|
| /s/ Ellen V. Futter ----- (ELLEN V. FUTTER) | Director |

| | |
|---|----------|
| /s/ Carla A. Hills ----- (CARLA A. HILLS) | Director |
| /s/ Frank J. Hoenemeyer ----- (FRANK J. HOENEMEYER) | Director |
| /s/ Richard C. Holbrooke ----- (RICHARD C. HOLBROOKE) | Director |
| /s/ Edward E. Matthews ----- (EDWARD E. MATTHEWS) | Director |
| /s/ Thomas R. Tizzio ----- (THOMAS R. TIZZIO) | Director |
| /s/ Edmund S.W. Tse ----- (EDMUND S.W. TSE) | Director |
| /s/ Jay S. Wintrob ----- (JAY S. WINTROB) | Director |
| /s/ Frank G. Wisner ----- (FRANK G. WISNER) | Director |
| /s/ Frank G. Zarb ----- (FRANK G. ZARB) | Director |

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EXHIBIT INDEX

| Exhibit Number ----- | Description ----- | Location ----- |
|----------------------------|--|---|
| 2 | Plan of acquisition, reorganization, arrangement, liquidation or succession Agreement and Plan of Merger, dated as of May 11, 2001, among American International Group, Inc., Washington Acquisition Corporation and American General Corporation | Incorporated by reference to Exhibit 2.1(i) (a) to AIG's Registration Statement on Form S-4 (File No. 333-62688) |
| 3(i) (a) | Restated Certificate of Incorporation of AIG | Incorporated by reference to Exhibit 3(i) to AIG's Annual Report on Form 10-K for the year ended December 31, 1996 (File No. 1-8787). |
| 3(i) (b) | Certificate of Amendment of Certificate of Incorporation of AIG, filed June 3, 1998 | Incorporated by reference to Exhibit 3(i) to AIG's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998 (File No. 1-8787). |
| 3(i) (c) | Certificate of Merger of SunAmerica Inc. with and into AIG, filed December 30, 1998 and effective January 1, 1999 | Incorporated by reference to Exhibit 3(i) to AIG's Annual Report on Form 10-K for the year ended December 31, 1998 (File No. 1-8787). |
| 3(i) (d) | Certificate of Amendment of Certificate of Incorporation of AIG, filed June 5, 2000 | Incorporated by reference to Exhibit 3(i) (c) to AIG's Registration Statement on Form S-4 (File No. 333-45828). |
| 3(ii) | By-laws of AIG | Incorporated by reference to Exhibit 3(ii) to |

| | | |
|----|---|--|
| 4 | Instruments defining the rights of security holders, including indentures | Certain instruments defining the rights of holders of long-term debt securities of AIG and its subsidiaries are omitted pursuant to Item 601(b)(4)(iii) of Regulation S-K. AIG hereby undertakes to furnish to the Commission, upon request, copies of any such instruments. |
| 9 | Voting Trust Agreement | None. |
| 10 | Material contracts* | |
| | (a) AIG 1969 Employee Stock Option Plan and Agreement Form | Filed as exhibit to AIG's Registration Statement (File No. 2-44043) and incorporated herein by reference. |
| | (b) AIG 1972 Employee Stock Option Plan | Filed as exhibit to AIG's Registration Statement (File No. 2-44702) and incorporated herein by reference. |
| | (c) AIG 1972 Employee Stock Purchase Plan | Filed as exhibit to AIG's Registration Statement (File No. 2-44043) and incorporated herein by reference. |
| | (d) AIG 1984 Employee Stock Purchase Plan | Filed as exhibit to AIG's Registration Statement (File No. 2-91945) and incorporated herein by reference. |
| | (e) AIG 1996 Employee Stock Purchase Plan | Filed as exhibit to AIG's Definitive Proxy Statement dated April 2, 1996 (File No. 1-87877) and incorporated herein by reference. |

 * All material contracts are management contracts or compensatory plans or arrangements.

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| Exhibit Number ----- | Description ----- | Location ----- |
|----------------------------|---|---|
| (f) | AIG 1977 Stock Option and Stock Appreciation Rights Plan | Filed as exhibit to AIG's Registration Statement (File No. 2-59317) and incorporated herein by reference. |
| (g) | AIG 1982 Employee Stock Option Plan | Filed as exhibit to AIG's Registration Statement (File No. 2-78291) and incorporated herein by reference. |
| (h) | AIG 1987 Employee Stock Option Plan | Filed as exhibit to AIG's Definitive Proxy Statement dated April 6, 1987 (File No. 0-4652) and incorporated herein by reference. |
| (i) | AIG 1991 Employee Stock Option Plan | Filed as exhibit to AIG's Definitive Proxy Statement dated April 4, 1997 (File No. 1-87877) and incorporated herein by reference. |
| (j) | AIG 1999 Stock Option Plan | Filed as exhibit to AIG's Definitive Proxy Statement dated April 6, 2000 (File No. 1-87877) and incorporated herein by reference. |
| (k) | AIRCO 1972 Employee Stock Option Plan | Incorporated by reference to AIG's Joint Proxy Statement and Prospectus (File No. 2-61994). |
| (l) | AIRCO 1977 Stock Option and Stock Appreciation Rights Plan | Incorporated by reference to AIG's Joint Proxy Statement and Prospectus (File No. 2-61994). |
| (m) | Purchase Agreement between AIA and Mr. E.S.W. Tse. | Incorporated by reference to Exhibit 10(l) to AIG's Annual Report on Form 10-K for the year ended December 31, 1997 (File No. 1-87877). |
| (n) | Retention and Employment Agreement between AIG and Jay S. Wintrob | Incorporated by reference to Exhibit 10(m) to AIG's Annual Report on Form 10-K for the year ended December 31, 1998 (File No. 1-87877). |
| (o) | SunAmerica Inc. 1988 Employee Stock Plan | Incorporated by reference to Exhibit 4(a) to AIG's Registration Statement on Form S-8 (File No. 333-70069). |
| (p) | SunAmerica 1997 Employee Incentive Stock Plan | Incorporated by reference to Exhibit 4(b) to AIG's Registration Statement on Form S-8 (File No. 333-70069). |
| (q) | SunAmerica Non-employee Directors' Stock Option Plan | Incorporated by reference to Exhibit 4(c) to AIG's Registration Statement on Form S-8 (File No. 333-70069). |
| (r) | SunAmerica 1995 Performance Stock Plan | Incorporated by reference to Exhibit 4(d) to AIG's Registration Statement on Form S-8 (File No. 333-70069). |
| (s) | SunAmerica Inc. 1998 Long-Term Performance-Based Incentive Plan For the Chief Executive Officer | Incorporated by reference to Exhibit 4(e) to AIG's Registration Statement on Form S-8 (File No. 333-70069). |
| (t) | SunAmerica Inc. Long-Term Performance-Based Incentive Plan Amended and Restated 1997 | Incorporated by reference to Exhibit 4(f) to AIG's Registration Statement on Form S-8 (File No. 333-70069). |
| (u) | SunAmerica Five Year Deferred Cash Plan | Incorporated by reference to Exhibit 4(a) to AIG's Registration Statement on Form S-8 (File No. 333-31346). |
| (v) | SunAmerica Executive Savings Plan | Incorporated by reference to Exhibit 4(b) to AIG's Registration Statement on Form S-8 (File No. 333-31346). |

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| Exhibit Number ----- | Description ----- | Location ----- |
|----------------------------|---|--|
| (w) | HSB Group, Inc. 1995 Stock Option Plan | Incorporated by reference to Exhibit 10(iii)(f) to HSB's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-13135). |
| (x) | HSB Group, Inc. 1985 Stock Option Plan | Incorporated by reference to Exhibit 10(iii)(a) HSB's Quarterly Report on Form 10-Q for the quarter ended September 30, 1998 (File No. 1-13135). |
| (y) | HSB Group, Inc. Employee's Thrift Incentive Plan | Incorporated by reference to Exhibit 4(i)(c) to The Hartford Steam Boiler Inspection and Insurance Company's Registration Statement on Form S-8 (File No. 33-36519). |
| (z) | American General Corporation 1984 Stock and Incentive Plan | Incorporated by reference to Exhibit 10.1 to American General Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998 (File No. 1-7981) |
| (aa) | Amendment to American General Corporation 1984 Stock and Incentive Plan (January 2000) | Incorporated by reference to Exhibit 10.2 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-7981) |
| (bb) | American General Corporation 1994 Stock and Incentive Plan (January 2000) | Incorporated by reference to Exhibit 10.2 to American General Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998 (File No. 1-7981) |
| (cc) | Amendment to American General Corporation 1994 Stock and Incentive Plan (January 1999) | Incorporated by reference to Exhibit 10.4 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-7981) |
| (dd) | Amendment to American General Corporation 1994 Stock and Incentive Plan (January 2000) | Incorporated by reference to Exhibit 10.5 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-7981) |
| (ee) | Amendment to American General Corporation 1994 Stock and Incentive Plan (November 2000) | Incorporated by reference to Exhibit 10.1 to American General Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2000 (File No. 1-7981) |
| (ff) | American General Corporation 1997 Stock and Incentive Plan | Incorporated by reference to Exhibit 10.3 to American General Corporation's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998 (File No. 1-7981) |
| (gg) | Amendment to American General Corporation 1997 Stock and Incentive Plan (January 1999) | Incorporated by reference to Exhibit 10.7 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-7981) |

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| Exhibit Number ----- | Description ----- | Location ----- |
|----------------------------|--|--|
| (hh) | Amendment to American General Corporation 1997 Stock and Incentive Plan (November 2000) | Incorporated by reference to Exhibit 10.2 to American General Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2000 (File No. 1-7981) |
| (ii) | American General Corporation 1999 Stock and Incentive Plan | Incorporated by reference to Exhibit 10.4 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 1998 (File No. 1-7981) |
| (jj) | Amendment to American General Corporation 1999 Stock and Incentive Plan (January 1999) | Incorporated by reference to Exhibit 10.9 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-7981) |
| (kk) | Amendment to American General Corporation 1999 Stock and Incentive Plan (November 2000) | Incorporated by reference to Exhibit 10.3 to American General Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 2000 (File No. 1-7981) |
| (ll) | Amended and Restated American General Corporation Deferred Compensation Plan (12/11/00) | Incorporated by reference to Exhibit 10.13 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 2000 (File No. 1-7981) |
| (mm) | Amended and Restated Restoration of Retirement Income Plan for Certain Employees Participating in the Restated American General Retirement Plan (Restoration of Retirement Income Plan) (12/31/98) | Incorporated by reference to Exhibit 10.14 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 2000 (File No. 1-7981) |
| (nn) | Amended and Restated American General Supplemental Thrift Plan (12/31/98) | Incorporated by reference to Exhibit 10.15 to American General Corporation's Annual Report on Form 10-K for the year ended December 31, 2000 (File No. 1-7981) |
| (oo) | American General Employees' Thrift and Incentive Plan (restated July 1, 2001) | Incorporated by reference to Exhibit 4(a) to AIG's Registration Statement on Form S-8 (File No. 333-68640) |

(pp) American General Agents' and Managers' Thrift and Incentive Plan (restated July 1, 2001)

Incorporated by reference to Exhibit 4(b) to AIG's Registration Statement on Form S-8 (File No. 333-68640)

(qq) CommLoCo Thrift Plan (restated July 1, 2001)

Incorporated by reference to Exhibit 4(c) to AIG's Registration Statement on Form S-8 (File No. 68640)

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| Exhibit Number | Description | Location |
|----------------|--|---|
| (rr) | Western National Corporation 1993 Stock and Incentive Plan, as amended | Incorporated by reference to Exhibit 10.18 to Western National Corporation's Annual Report on Form 10-K for the year ended December 31, 1995 (File No. 1-12540) |
| (ss) | USLIFE Corporation 1991 Stock Option Plan, as amended | Incorporated by reference to USLIFE Corporation's Quarterly Report on Form 10-Q for the quarter ended September 30, 1995 (File No. 1-5683) |
| 11 | Statement re computation of per share earnings | Included in Note 1(w) of Notes to Financial Statements. |
| 12 | Statements re computation of ratios | Filed herewith. |
| 13 | Annual report to security holders | Not required to be filed. |
| 18 | Letter re change in accounting principles | None. |
| 21 | Subsidiaries of the Registrant | Filed herewith. |
| 22 | Published report regarding matters submitted to vote of security holders | None. |
| 23 | Consent of PricewaterhouseCoopers LLP | Filed herewith. |
| 24 | Power of attorney | Included on the signature page hereof. |
| 99 | Additional exhibits | None. |

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COMPUTATION OF RATIOS OF
EARNINGS TO FIXED CHARGES

Exhibit 12

American International Group, Inc. and Subsidiaries

(in millions, except ratios)

| Years Ended December 31, | 2001 | 2000 | 1999 | 1998 | 1997 |
|--|----------|----------|----------|----------|---------|
| Income before income taxes, minority interest and cumulative effect of accounting changes | \$ 8,139 | \$10,023 | \$ 9,399 | \$ 7,583 | \$6,383 |
| Less-Equity income of less than 50% owned persons | 15 | 9 | 22 | 98 | 169 |
| Add-Dividends from less than 50% owned persons | 3 | 3 | 13 | 24 | 30 |
| | 8,127 | 10,017 | 9,390 | 7,509 | 6,244 |
| Add-Fixed charges | 4,195 | 3,842 | 3,152 | 2,884 | 2,617 |
| Less-Capitalized interest | 71 | 69 | 60 | 86 | 65 |
| Income before income taxes, minority interest, cumulative effect of accounting changes and fixed charges | \$12,251 | \$13,790 | \$12,482 | \$10,307 | \$8,796 |
| Fixed charges: | | | | | |
| Interest costs | \$ 4,038 | \$ 3,705 | \$ 3,022 | \$ 2,769 | \$2,513 |
| Rental expense* | 157 | 137 | 130 | 115 | 104 |
| Total fixed charges | \$ 4,195 | \$ 3,842 | \$ 3,152 | \$ 2,884 | \$2,617 |
| Ratio of earnings to fixed charges | 2.92 | 3.59 | 3.96 | 3.57 | 3.36 |

* The proportion deemed representative of the interest factor.

The ratios shown are significantly affected as a result of the inclusion of the fixed charges and operating results of AIG Financial Products Corp. and its subsidiaries (AIGFP). AIGFP structures borrowings through guaranteed investment agreements and engages in other complex financial transactions, including interest rate and currency swaps. In the course of its business, AIGFP enters into borrowings that are primarily used to purchase assets that yield rates greater than the rates on the borrowings with the intent of earning a profit on the spread and to finance the acquisition of securities utilized to hedge certain transactions. The pro forma ratios of earnings to fixed charges, excluding the effects of the operating results of AIGFP, are 4.16, 5.06, 5.51, 4.76, and 4.37 for 2001, 2000, 1999, 1998 and 1997, respectively. As AIGFP will continue to be a subsidiary, AIG expects that these ratios will continue to be lower than they would be if the fixed charges and operating results of AIGFP were not included therein.

Excluding \$900 million with respect to the World Trade Center and related losses and \$2.02 billion with respect to acquisition, restructuring and related charges, the ratio of earnings to fixed charges was 3.62 for 2001.

SUBSIDIARIES OF REGISTRANT

| Name of Corporation (1) | Jurisdiction of Incorporation | % of Voting Securities Owned by its Immediate Parent (2) |
|--|-------------------------------|--|
| American International Group, Inc. (Registrant) | Delaware | (3) |
| AIG Assurance Canada | Canada | 100% (4) |
| AIG Aviation, Inc. | Georgia | 100% |
| AIG Bulgaria Insurance and Reinsurance Company AD | Bulgaria | 100% |
| AIG Capital Corp. | Delaware | 100% |
| AIG Capital Management Corp. | Delaware | 100% |
| AIG Claim Services, Inc. | Delaware | 100% |
| AIG Consumer Finance Group, Inc. | Delaware | 100% |
| AIG Bank Polska S.A. | Poland | 97.23% |
| AIG Credit S.A. | Poland | 100% |
| Compania Financiera Argentina S.A. | Argentina | 95.62% |
| AIG Credit Corp. | Delaware | 100% |
| A.I. Credit Corp. | New Hampshire | 100% |
| Imperial Premium Finance, Inc. | California | 100% |
| Imperial Premium Finance, Inc. | Delaware | 100% |
| AIG Finance Holdings, Inc. | New York | 100% |
| AIG Finance (Hong Kong) Limited | Hong Kong | 100% |
| AIG Financial Products Corp. | Delaware | 100% |
| AIG Matched Funding Corp. | Delaware | 100% |
| Banque AIG | France | 90% (5) |
| AIG Funding, Inc. | Delaware | 100% |
| AIG Global Investment Group, Inc. | Delaware | 100% |
| AIG Capital Partners, Inc. | Delaware | 100% |
| AIG Global Investment Corp. | New Jersey | 100% |
| AIG Global Real Estate Investment Corp. | Delaware | 100% |
| AIG Global Trade & Political Risk Insurance Company | | |
| | New Jersey | 100% |
| AIG Golden Insurance Ltd. | Israel | 50.01% |
| AIG Life Insurance Company | Delaware | 78.9% (6) |
| AIG Life Insurance Company of Canada | Canada | 100% |
| AIG Life Insurance Company of Puerto Rico | Puerto Rico | 100% |
| AIG Marketing, Inc. | Delaware | 100% |
| AIG Memsas, Inc. | Delaware | 100% |
| Tata AIG General Insurance Company Ltd. | India | 26% |
| AIG Private Bank Ltd. | Switzerland | 100% |
| AIG Risk Management, Inc. | New York | 100% |
| AIG Star Life Insurance Co., Ltd. | Japan | 100% (4) |
| AIG Trading Group Inc. | Delaware | 100% |
| AIG International Inc. | Delaware | 100% |
| AIU Insurance Company | New York | 52% (7) |
| AIU North America, Inc. | New York | 100% |
| American General Corporation | Texas | 100% |
| AGC Life Insurance Company | Missouri | 100% |
| AIG Life of Bermuda, Ltd. | Bermuda | 100% |
| All American Life Insurance Company | Illinois | 100% |
| American General Bancassurance Services, Inc. | Illinois | 100% |
| WSMRP, Ltd. | Turks & Caicos | 100% |
| American General Life and Accident Insurance Company | Tennessee | 100% |
| North Central Life Insurance Company | Minnesota | 100% |
| North Central Caribbean Life, Ltd. | Nevis | 100% |
| The Old Line Life Insurance Company of America | Wisconsin | 100% |
| The United States Life Insurance Company in the City of New York | New York | 100% |
| American General Life Insurance Company | Texas | 100% |
| American General Annuity Service Corporation | Texas | 100% |

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| Name of Corporation (1) | Jurisdiction of Incorporation | % of Voting Securities Owned by its Immediate Parent (2) |
|--|-------------------------------|--|
| American General Life Companies | Delaware | 100% |
| American General Life Insurance Company of New York | New York | 100% |
| The Variable Annuity Life Insurance Company | Texas | 100% |
| The Variable Annuity Marketing Company | Texas | 100% |
| American General Retirement Services Company | Texas | 100% |
| VALIC Trust Company | Texas | 100% |
| American General Property Insurance Company | Tennessee | 51.85% (8) |
| American General Property Insurance Company of Florida | Florida | 100% |
| The Franklin Life Insurance Company | Illinois | 100% |
| The American Franklin Life Insurance Company | Illinois | 100% |
| Franklin Financial Services Corporation | Delaware | 100% |
| AIG Annuity Insurance Company | Texas | 100% |
| American General Asset Management Corp. | Delaware | 100% |
| American General Enterprise Services, Inc. | Delaware | 100% |
| American General Finance, Inc. | Indiana | 100% |

| | | |
|--|---------------|-------------|
| AGF Investment Corp. | Indiana | 100% |
| American General Auto Finance, Inc. | Delaware | 100% |
| American General Finance Corporation | Indiana | 100% |
| American General Finance Group, Inc. | Delaware | 100% |
| The National Life and Accident Insurance Company | Texas | 100% |
| CommoLoCo, Inc. | Puerto Rico | 100% |
| Merit Life Insurance Co. | Indiana | 100% |
| Yosemite Insurance Company | Indiana | 100% |
| American General Financial Services of Alabama, Inc. | Alabama | 100% |
| HSA Residential Mortgage Services of Texas, Inc. | Delaware | 100% |
| American General Investment Holding Corporation | Delaware | 100% |
| American General Investment Management Corporation | Delaware | 100% |
| American General Realty Investment Corporation | Texas | 100% |
| American General Assurance Company | Illinois | 100% |
| American General Indemnity Company | Nebraska | 100% |
| USLIFE Credit Life Insurance Company of Arizona | Arizona | 100% |
| American General Life Insurance Company of Pennsylvania | Pennsylvania | 100% |
| Knickerbocker Corporation | Texas | 100% |
| American Home Assurance Company | New York | 100% |
| AIG Hawaii Insurance Company, Inc. | Hawaii | 100% |
| American International Insurance Company | New York | 100% |
| American International Insurance Company of California, Inc. | California | 100% |
| American International Insurance Company of New Jersey | New Jersey | 100% |
| Minnesota Insurance Company | Minnesota | 100% |
| American International Realty Corp. | Delaware | 31.47% (9) |
| Pine Street Real Estate Holdings Corp. | New Hampshire | 31.47% (9) |
| Transatlantic Holdings, Inc. | Delaware | 33.77% (10) |
| Transatlantic Reinsurance Company | New York | 100% |
| Putnam Reinsurance Company | New York | 100% |
| Trans Re Zurich | Switzerland | 100% |
| American International Group Data Center, Inc. | New Hampshire | 100% |
| American International Life Assurance Company of New York | New York | 77.52% (11) |
| American International Reinsurance Company Limited | Bermuda | 100% |
| American International Assurance Company, Limited | Hong Kong | 100% |
| American International Assurance Company (Australia) Limited | Australia | 100% |
| American International Assurance Company (Bermuda) Limited | Bermuda | 100% |
| American International Assurance Co. (Vietnam) Limited | Vietnam | 100% |
| Tata AIG Life Insurance Company Ltd. | India | 26% |
| Nan Shan Life Insurance Company, Ltd. | Taiwan | 95% |
| American International Underwriters Corporation | New York | 100% |
| American International Underwriters Overseas, Ltd. | Bermuda | 100% |
| AIG Europe (Ireland) Ltd. | Ireland | 100% |
| AIG Europe (U.K.) Limited | England | 100% |
| AIG Interamericana Compania de Seguros Gerais (Brazil) | Brazil | 50% |

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SUBSIDIARIES OF REGISTRANT-- (continued)

| Name of Corporation (1) | Jurisdiction of Incorporation | % of Voting Securities Owned by its Immediate Parent (2) |
|---|-------------------------------|--|
| Universal Insurance Co., Ltd. | Thailand | 100% |
| La Seguridad de Centroamerica, Compania de Seguros, Sociedad Anonima | Guatemala | 100% |
| American International Insurance Company of Puerto Rico | Puerto Rico | 100% |
| La Interamerica Compania de Seguros Generales S.A. | Colombia | 100% |
| American International Underwriters G.m.b.H | Germany | 100% |
| Underwriters Adjustment Company, Inc. | Panama | 100% |
| American Life Insurance Company | Delaware | 100% |
| AIG Life (Bulgaria) Z.D. A.D. | Bulgaria | 100% |
| AIG Participacoes do Brasil, S.A. | Brazil | 100% |
| ALICO, S.A. | France | 89% |
| American Life Insurance Company (Kenya) Limited | Kenya | 100% |
| Pharaonic American Life Insurance Company | Egypt | 71.6% |
| American Security Life Insurance Company, Ltd. | Switzerland | 99.8% |
| American Security Life Insurance Company | Lichtenstein | 100% |
| Birmingham Fire Insurance Company of Pennsylvania | Pennsylvania | 100% |
| China America Insurance Company, Ltd. | Delaware | 50% |
| Commerce and Industry Insurance Company | New York | 100% |
| Commerce and Industry Insurance Company of Canada | Ontario | 100% |
| Delaware American Life Insurance Company | Delaware | 100% |
| Hawaii Insurance Consultants, Ltd. | Hawaii | 100% |
| HSB Group, Inc. | Delaware | 100% |
| The Hartford Steam Boiler Inspection and Insurance Company | Connecticut | 100% |
| Allen Insurance Company Ltd. (Bermuda) | Bermuda | 100% |
| The Hartford Steam Boiler Inspection and Insurance Company of Connecticut | Connecticut | 100% |
| The Hartford Steam Boiler Inspection and Insurance Company of Texas | Texas | 100% |
| HSB Engineering Insurance Limited | England | 100% |
| The Boiler Inspection and Insurance Company of Canada | Canada | 100% |
| The Insurance Company of the State of Pennsylvania | Pennsylvania | 100% |
| Landmark Insurance Company | California | 100% |
| Mt. Mansfield Company, Inc. | Vermont | 100% |
| National Union Fire Insurance Company of Pittsburgh, Pa. | Pennsylvania | 100% |
| American International Specialty Lines Insurance Company | Alaska | 70% (12) |
| International Lease Finance Corporation | California | 100% |
| Lexington Insurance Company | Delaware | 70% (12) |
| JI Accident & Fire Insurance Co. Ltd. | Japan | 50% |
| National Union Fire Insurance Company of Louisiana | Louisiana | 100% |
| 21st Century Insurance Group | California | 33.07% (13) |
| 21st Century Insurance Company | California | 100% |
| 21st Century Casualty Company | California | 100% |
| Starr Excess Liability Insurance Company, Ltd. | Delaware | 100% |
| Starr Excess Liability Insurance International Limited | Ireland | 100% |
| NHIG Holding Corp. | Delaware | 100% |
| Audubon Insurance Company | Louisiana | 100% |
| Audubon Indemnity Company | Mississippi | 100% |
| Agency Management Corporation | Louisiana | 100% |
| The Gulf Agency, Inc. | Alabama | 100% |
| New Hampshire Insurance Company | Pennsylvania | 100% |

| | | |
|--|---------------|------|
| AIG Europe, S.A. | France | (14) |
| A.I. Network Corporation | New Hampshire | 100% |
| American International Pacific Insurance Company | Colorado | 100% |
| American International South Insurance Company | Pennsylvania | 100% |
| Granite State Insurance Company | Pennsylvania | 100% |
| New Hampshire Indemnity Company, Inc. | Pennsylvania | 100% |

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SUBSIDIARIES OF REGISTRANT--(continued)

| Name of Corporation (1) | Jurisdiction of Incorporation | % of Voting Securities Owned by its Immediate Parent (2) |
|---|-------------------------------|--|
| AIG National Insurance Company, Inc. | New York | 100% |
| Illinois National Insurance Co. | Illinois | 100% |
| New Hampshire Insurance Services, Inc. | New Hampshire | 100% |
| Pharaonic Insurance Company, S.A.E. | Egypt | 90% |
| The Philippine American Life and General Insurance Company | Philippines | 99% |
| Pacific Union Assurance Company | California | 100% |
| The Philippine American General Insurance Company, Inc. | Philippines | 100% |
| Philam Insurance Company, Inc. | Philippines | 100% |
| Risk Specialist Companies, Inc. | Delaware | 100% |
| SunAmerica Inc. | Delaware | 100% |
| SunAmerica Investments, Inc. | Georgia | 100% |
| SunAmerica Financial Network, Inc. | Maryland | 100% |
| Advantage Capital Corp. | New York | 100% |
| FSC Securities, Inc. | Delaware | 100% |
| Sentra Securities Corp. | California | 100% |
| Spelman & Co., Inc. | California | 100% |
| SunAmerica Securities, Inc. | Delaware | 100% |
| SunAmerica Life Insurance Company | Arizona | 100% |
| First SunAmerica Life Insurance Company | New York | 100% |
| AIG SunAmerica Life Insurance Company | Arizona | 100% (15) |
| Royal Alliance Associates, Inc. | Delaware | 100% |
| SunAmerica Asset Management Corp. | Delaware | 100% |
| SunAmerica Capital Services, Inc. | Delaware | 100% |
| 21st Century Insurance Company of Arizona | Arizona | 51% (16) |
| United Guaranty Corporation | North Carolina | 36.31% (17) |
| United Guaranty Insurance Company | North Carolina | 100% |
| United Guaranty Mortgage Insurance Company | North Carolina | 100% |
| United Guaranty Mortgage Insurance Company of North Carolina | North Carolina | 100% |
| United Guaranty Residential Insurance Company of North Carolina | North Carolina | 100% |
| United Guaranty Residential Insurance Company | North Carolina | 75% (18) |
| United Guaranty Commercial Insurance Company of North Carolina | North Carolina | 100% |
| United Guaranty Mortgage Indemnity Company | North Carolina | 100% |
| United Guaranty Credit Insurance Company | North Carolina | 100% |
| United Guaranty Services, Inc. | North Carolina | 100% |

- (1) All subsidiaries listed are consolidated in the accompanying financial statements. Certain subsidiaries have been omitted from the tabulation. The omitted subsidiaries, when considered in the aggregate as a single subsidiary, do not constitute a significant subsidiary.
- (2) Percentages include directors' qualifying shares.
- (3) The common stock is owned approximately 12.0 percent by SICO, 1.8 percent by Starr and 2.3 percent by The Starr Foundation.
- (4) Indirect wholly-owned subsidiary.
- (5) Also owned 10 percent by AIG Matched Funding Corp.
- (6) Also owned 21.1 percent by Commerce & Industry Insurance Company.
- (7) Also owned 8 percent by The Insurance Company of the State of Pennsylvania, 32 percent by National Union, and 8 percent by Birmingham.
- (8) Also owned 48.15 percent by American General Life and Accident Insurance Company.
- (9) Also owned by 11 other AIG subsidiaries.
- (10) Also owned 26.19 percent by AIG.
- (11) Also owned 22.48 percent by American Home.
- (12) Also owned 20 percent by The Insurance Company of the State of Pennsylvania and 10 percent by Birmingham.
- (13) Also owned 16.87 percent by American Home, 6.34 percent by Commerce & Industry Insurance Company and 6.34 percent by New Hampshire.
- (14) 100 percent to be held with other AIG companies.
- (15) Doing business as Anchor National Life Insurance Company
- (16) Also owned 49 percent by 21st Century Insurance Group.
- (17) Also owned 45.88 percent by National Union, 16.95 percent by New Hampshire and 0.86 percent by The Insurance Company of the State of Pennsylvania.
- (18) Also owned 25 percent by United Guaranty Residential Insurance Company of North Carolina.

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statements on Form S-3 and S-8 (No. 2-38768, No. 2-44043, No. 2-45346, No. 2-51498, No. 2-59317, No. 2-61858, No. 2-62760, No. 2-64336, No. 2-67600, No. 2-72058, No. 2-75874, No. 2-75875, No. 2-78291, No. 2-87005, No. 2-82989, No. 2-90756, No. 2-91945, No. 2-95589, No. 2-97439, No. 33-8495, No. 33-13874, No. 33-18073, No. 33-25291, No. 33-41643, No. 33-48996, No. 33-57250, No. 33-60327, No. 33-60827, No. 33-62821, No. 333-21365, No. 333-48639, No. 333-58095, No. 333-70069, No. 333-74187, No. 333-83813, No. 333-31024, No. 333-31346, No. 333-39976, No. 333-45828, No. 333-50198, No. 333-52938, 333-39976, 333-50198, 333-45828, 333-68640, 333-69546 and 333-72876) of American International Group, Inc. of our report dated February 6, 2002, relating to the consolidated financial statements and financial statement schedules, which appears in this Form 10-K.

PricewaterhouseCoopers LLP

New York, New York
March 29, 2002

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Schedule I

AMERICAN INTERNATIONAL GROUP, INC. AND SUBSIDIARIES
SUMMARY OF INVESTMENTS--
OTHER THAN INVESTMENTS IN RELATED PARTIES
As of December 31, 2001

(in millions)

| | Cost* | Value | Amount at which shown in the Balance Sheet |
|---|----------|----------|---|
| Fixed maturities: | | | |
| Bonds: | | | |
| United States Government and government | | | |
| agencies | | | |
| and authorities | \$ 3,750 | \$ 3,843 | \$ 3,843 |
| States, municipalities and political subdivisions | 34,203 | 34,821 | 34,821 |
| Foreign governments | 29,047 | 30,971 | 30,971 |
| Public utilities | 12,743 | 13,071 | 13,071 |
| All other corporate | 117,212 | 117,910 | 117,910 |
| Total bonds | 196,955 | 200,616 | 200,616 |
| Total fixed maturities | 196,955 | 200,616 | 200,616 |
| Equity securities: | | | |
| Common stocks: | | | |
| Public utilities | 181 | 168 | 168 |
| Banks, trust and insurance companies | 666 | 651 | 651 |
| Industrial, miscellaneous and all other | 6,116 | 5,369 | 5,369 |
| Total common stocks | 6,963 | 6,188 | 6,188 |
| Non-redeemable preferred stocks | 1,840 | 1,749 | 1,749 |
| Total equity securities | 8,803 | 7,937 | 7,937 |
| Mortgage loans on real estate, policy and collateral loans | 18,092 | 18,092 | 18,092 |
| Financial services assets: | | | |
| Flight equipment primarily under operating leases, net of accumulated depreciation | 22,710 | -- | 22,710 |
| Securities available for sale, at market value | 17,793 | 17,801 | 17,801 |
| Trading securities, at market value | -- | 5,733 | 5,733 |
| Spot commodities, at market value | -- | 352 | 352 |

| | | | |
|--|--------|--------|-----------|
| Unrealized gain on interest rate and currency swaps, options and forward transactions | -- | 11,493 | 11,493 |
| Trading assets | -- | 6,234 | 6,234 |
| Securities purchased under agreements to resell, at contract value | 21,681 | -- | 21,681 |
| Other invested assets | 22,704 | -- | 22,704 |
| Finance receivables, net of allowance | 13,955 | -- | 13,955 |
| Short-term investments, at cost (approximates market value) | 7,392 | -- | 7,392 |
| ----- | | | |
| Total investments | -- | -- | \$356,700 |
| ===== | | | |

* Original cost of equity securities and, as to fixed maturities, original cost reduced by repayments and adjusted for amortization of premiums or accrual of discounts.

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Schedule II

AMERICAN INTERNATIONAL GROUP, INC. AND SUBSIDIARIES
CONDENSED FINANCIAL INFORMATION OF REGISTRANT
BALANCE SHEET-- PARENT COMPANY ONLY

| | | | |
|---|--|-----------|-----------|
| (in millions) | | | |
| December 31, | | 2001 | 2000 |
| ===== | | | |
| ASSETS: | | | |
| Cash | | \$ 1 | \$ 1 |
| Short-term investments | | 7 | 2 |
| Invested assets | | 1,398 | 721 |
| Carrying value of subsidiaries and partially-owned companies, at equity | | 52,117 | 47,532 |
| Premiums and insurance balances receivable-- net | | 145 | 155 |
| Other assets | | 2,250 | 2,140 |
| ----- | | | |
| TOTAL ASSETS | | 55,918 | 50,551 |
| ----- | | | |
| LIABILITIES: | | | |
| Insurance balances payable | | 320 | 334 |
| Due to affiliates-- net | | 894 | 930 |
| Medium term notes payable | | 542 | 582 |
| Term notes payable | | 433 | 433 |
| Zero coupon notes | | 1,144 | 127 |
| Italian Lire bonds | | -- | 159 |
| Other liabilities | | 435 | 547 |
| ----- | | | |
| TOTAL LIABILITIES | | 3,768 | 3,112 |
| ----- | | | |
| CAPITAL FUNDS: | | | |
| Common stock | | 6,876 | 6,914 |
| Additional paid-in capital | | 669 | 2,830 |
| Retained earnings | | 47,218 | 42,598 |
| Accumulated other comprehensive income (loss) | | (1,725) | (2,440) |
| Treasury stock | | (888) | (2,463) |
| ----- | | | |
| TOTAL CAPITAL FUNDS | | 52,150 | 47,439 |
| ----- | | | |
| TOTAL LIABILITIES AND CAPITAL FUNDS | | \$ 55,918 | \$ 50,551 |
| ===== | | | |

STATEMENT OF INCOME-- PARENT COMPANY ONLY

| | | | |
|--|--------|---------|---------|
| (in millions) | | | |
| Years Ended December 31, | | 2001 | 2000 |
| | | | 1999 |
| ===== | | | |
| Agency loss | \$ (4) | \$ (11) | \$ (13) |
| Financial services income | 360 | 280 | 246 |
| Asset management income (loss) | 12 | (5) | 5 |
| Dividend income from consolidated subsidiaries: | | | |
| Cash | 2,194 | 1,514 | 1,049 |
| Other | 42 | -- | 30 |
| Dividend income from partially-owned companies | 2 | -- | 7 |
| Equity in undistributed net income of consolidated subsidiaries and partially-owned companies | 3,340 | 5,233 | 5,311 |
| Other income (deductions)-- net | (206) | (87) | (162) |
| ----- | | | |
| Income before income taxes and cumulative effect of accounting changes | 5,740 | 6,924 | 6,473 |

| | | | |
|---|----------|----------|----------|
| Income taxes | 352 | 285 | 287 |
| Income before cumulative effect of accounting changes | 5,388 | 6,639 | 6,186 |
| Cumulative effect of accounting changes, net of tax | (25) | -- | -- |
| Net income | \$ 5,363 | \$ 6,639 | \$ 6,186 |

See Accompanying Notes to Financial Statements.

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Schedule II

AMERICAN INTERNATIONAL GROUP, INC. AND SUBSIDIARIES
CONDENSED FINANCIAL INFORMATION OF REGISTRANT-- (continued)
STATEMENT OF CASH FLOWS-- PARENT COMPANY ONLY

(in millions)

| Years Ended December 31, | 2001 | 2000 | 1999 |
|---|---------|---------|---------|
| Cash flows from operating activities: | | | |
| Net income | \$5,363 | \$6,639 | \$6,186 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Non-cash revenues, expenses, gains and losses included in income: | | | |
| Equity in undistributed net income of consolidated subsidiaries and partially-owned companies | (3,340) | (5,233) | (5,311) |
| Change in premiums and insurance balances receivable and payable-- net | (4) | 7 | (1) |
| Change in cumulative translation adjustments | 21 | 85 | (99) |
| Other-- net | (21) | (140) | (144) |
| Total adjustments | (3,344) | (5,281) | (5,555) |
| Net cash provided by operating activities | 2,019 | 1,358 | 631 |
| Cash flows from investing activities: | | | |
| Purchase of investments | (535) | (131) | (44) |
| Sale of investments | -- | 1 | 62 |
| Change in short-term investments | (5) | (1) | 9 |
| Change in collateral and guaranteed loans | 10 | 10 | 18 |
| Contributions to subsidiaries and investments in partially-owned companies | (884) | (687) | (415) |
| Other-- net | (75) | (26) | (39) |
| Net cash used in investing activities | (1,489) | (834) | (409) |
| Cash flows from financing activities: | | | |
| Change in medium term notes | (40) | 101 | 14 |
| Change in term notes | -- | 1 | (556) |
| Proceeds from issuance of zero coupon notes | 1,000 | -- | -- |
| Redemption of Italian Lire bonds | (159) | -- | -- |
| Proceeds from common stock issued | 233 | 144 | 244 |
| Change in loans payable | (174) | 477 | 217 |
| Cash dividends to shareholders | (383) | (335) | (303) |
| Acquisition of treasury stock | (978) | (947) | (275) |
| Proceeds from redemption of Premium Equity Redemption Cumulative Security Units | -- | -- | 431 |
| Other-- net | (29) | 33 | 7 |
| Net cash used in financing activities | (530) | (526) | (221) |
| Change in cash | -- | (2) | 1 |
| Cash at beginning of year | 1 | 3 | 2 |
| Cash at end of year | \$ 1 | \$ 1 | \$ 3 |

NOTES TO FINANCIAL STATEMENTS-- PARENT COMPANY ONLY

- (1) Agency operations conducted in New York through the North American Division of AIU are included in the financial statements of the parent company.
- (2) Certain accounts have been reclassified in the 2000 and 1999 financial statements to conform to their 2001 presentation.
- (3) "Equity in undistributed net income of consolidated subsidiaries and partially-owned companies" in the accompanying Statement of Income-- Parent Company Only-- includes equity in income of the minority-owned insurance operations.
- (4) See also Notes to Consolidated Financial Statements.

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Schedule III

AMERICAN INTERNATIONAL GROUP, INC. AND SUBSIDIARIES
 SUPPLEMENTARY INSURANCE INFORMATION
 As of December 31, 2001, 2000 and 1999 and for the years then ended

(in millions)

| Segment | Deferred Policy Acquisition Costs | Reserves for Losses and Loss Expenses, Future Policy Benefits (a) | Reserve for Unearned Premiums | Policy and Contract Claims (b) | Premium Revenue | Net Investment Income |
|-------------------|--|--|--|---|--------------------|-----------------------------|
| 2001 | | | | | | |
| General insurance | \$ 2,651 | \$ 44,792 | \$13,148 | \$ -- | \$19,365 | \$ 2,893 |
| Life insurance | 14,792 | 64,998 | -- | 1,473 | 19,243 | 11,735 |
| | \$ 17,443 | \$109,790 | \$13,148 | \$ 1,473 | \$38,608 | \$14,628 |
| 2000 | | | | | | |
| General insurance | \$ 2,438 | \$ 40,613 | \$12,510 | \$ -- | \$17,407 | \$ 2,701 |
| Life insurance | 14,209 | 51,532 | -- | 1,414 | 17,173 | 10,664 |
| | \$ 16,647 | \$ 92,145 | \$12,510 | \$ 1,414 | \$34,580 | \$13,365 |
| 1999 | | | | | | |
| General insurance | \$ 2,132 | \$ 38,252 | \$11,450 | \$ -- | \$15,544 | \$ 2,517 |
| Life insurance | 13,642 | 47,759 | -- | 1,364 | 15,480 | 9,505 |
| | \$ 15,774 | \$ 86,011 | \$11,450 | \$ 1,364 | \$31,024 | \$12,022 |

(in millions)

| Segment | Losses and Loss Expenses Incurred, Benefits | Amortization of Deferred Policy Acquisition Costs (c) | Other Operating Expenses | Net Premiums Written |
|-------------------|---|---|--------------------------------|----------------------------|
| 2001 | | | | |
| General insurance | \$15,406 | \$2,016 | \$ 1,855 | \$20,101 |
| Life insurance | 19,761 | 1,591 (d) | 3,966 | -- |
| | \$35,167 | \$3,607 | \$ 5,821 | \$20,101 |
| 2000 | | | | |
| General insurance | \$13,104 | \$1,708 | \$ 1,810 | \$17,526 |
| Life insurance | 17,788 | \$1,544 (d) | \$ 3,521 | -- |
| | \$30,892 | \$3,252 | \$ 5,331 | \$17,526 |
| 1999 | | | | |
| General insurance | \$11,738 | \$1,528 | \$ 1,609 | \$16,224 |
| Life insurance | 15,862 | \$1,506 (d) | \$ 3,259 | -- |
| | \$27,600 | \$3,034 | \$ 4,868 | \$16,224 |

(a) Reserves for losses and loss expenses with respect to the general insurance operations are net of discounts of \$1.42 billion, \$1.29 billion and \$1.08 billion for 2001, 2000 and 1999, respectively.

(b) Reflected in insurance balances payable on the accompanying balance sheet.

(c) Amounts shown for general insurance segment exclude amounts deferred and amortized in the same period.

(d) Excludes adjustments as a result of changes in the net unrealized gains or losses on debt and equity securities available for sale. Such adjustments were included with the change in net unrealized gains/losses on debt and equity securities available for sale that were credited or charged directly to comprehensive income.

AMERICAN INTERNATIONAL GROUP, INC. AND SUBSIDIARIES

REINSURANCE

As of December 31, 2001, 2000 and 1999 and for the years then ended

(dollars in millions)

| | Gross Amount | Ceded to Other Companies | Assumed from Other Companies | Net Amount | Percent of Amount Assumed to Net |
|-------------------------|--------------|--------------------------------|------------------------------------|---------------|---|
| 2001 | | | | | |
| LIFE INSURANCE IN-FORCE | \$1,226,339 | \$238,644 | \$2,162 | \$989,857 | 0.2% |
| PREMIUMS: | | | | | |
| GENERAL INSURANCE | \$ 25,279 | \$ 9,539 | \$4,361 | \$ 20,101 | 21.7% |
| LIFE INSURANCE | 20,100 | 915 | 58 | 19,243* | 0.3 |
| TOTAL PREMIUMS | \$ 45,379 | \$ 10,454 | \$4,419 | \$ 39,344 | 11.2% |
| 2000 | | | | | |
| Life insurance in-force | \$ 969,919 | \$185,705 | \$1,973 | \$786,187 | 0.3% |
| Premiums: | | | | | |
| General insurance | \$ 20,116 | \$ 7,524 | \$4,934 | \$ 17,526 | 28.1% |
| Life insurance | 17,860 | 762 | 75 | 17,173* | 0.4 |
| Total premiums | \$ 37,976 | \$ 8,286 | \$5,009 | \$ 34,699 | 14.4% |
| 1999 | | | | | |
| Life insurance in-force | \$ 947,524 | \$163,982 | \$3,409 | \$786,951 | 0.4% |
| Premiums: | | | | | |
| General insurance | \$ 18,660 | \$ 6,345 | \$3,909 | \$ 16,224 | 24.1% |
| Life insurance | 16,051 | 876 | 305 | 15,480* | 2.0 |
| Total premiums | \$ 34,711 | \$ 7,221 | \$4,214 | \$ 31,704 | 13.3% |

* Includes accident and health premiums of \$3.18 billion, \$2.58 billion and \$2.25 billion in 2001, 2000 and 1999, respectively.